

# MONTHLY STATS REPORT APRIL 2022

# **Executive Summary**

Year-over-year sales changed modestly from April 2021, with single-family home sales falling 2.7% and condo sales rising 4.2%. Single-family homes and condos marked a double-digit increase in the median sales price, with single-family homes recording a median of \$1,105,000 in April, a 19.1% jump from the previous year, and the condo market reached \$510,000, a 13.3% bump year-over-year.

Single-family homes in the \$1,000,000 to \$1,399,999 range saw the largest increase in sales volume, up 46%, while homes in the \$700,000 to \$999,999 price range made up approximately one-third of April's sales, despite seeing a 26% drop year-over-year. The Ewa Plain accounted for the bulk of sales in both price ranges.

In the condo market, sales in the \$700,000 to 999,999 range doubled from a year ago, up 101.6%. Condos sold in the \$1,000,000 to \$1,999,999 range saw the next highest gain, up 54.8%. The Metro region accounted for 60% of sales in April and the largest increase in volume, up 16.5% year-over-year. The Waipahu and Ewa Plain regions saw the most significant decline in sales, down 46.7% and 20.0%, respectively.

Both single-family home and condo markets saw pending sales fall in April. Compared to a year ago, contract signings were down 18.7% for single-family homes and 8.8% for condos. In the single-family home market, the decline in pending sales was most concentrated in Diamond Head and Kaneohe, dropping 49.1% and 53.2%, respectively. Similarly, in the condo market, the largest declines occurred in Kaneohe and Diamond Head, down 60% and 48%, respectively.

New listings for single-family homes dropped slightly, down 7.6% year-over-year, while the condo market saw a slight increase in new listings, up 2.3%. New listings for single-family homes fell short of last April, with the most significant declines occurring in the Diamond Head region, Pearl City, and Hawai'i Kai. In the condo market, new listing volume in the \$300,000 to \$399,999 price range saw the sharpest decline, down 33.8%, but there was a significant increase in listings priced at \$700,000 and above, accounting for 28.5% of the month's new listings; and volume up 64.8%.

The market continued at a similar pace to a year ago. Single-family homes that sold in April were on the market for a median of 10 days compared to nine last year, while condos sat for a median of 12 days compared to 13 last April.

# **Oahu Monthly Housing Statistics**

**April 2022** 



# **SINGLE-FAMILY HOMES**

Median Sales Price	YoY %chg
\$1,105,000	+19.1%
Closed Sales	YoY %chg
365	-2.7%
Average Sales Price	YoY %chg
\$1,404,481	+17.6%

### **CONDOS**

Median Sales Price	YoY %chg
\$510,000	+13.3%
Closed Sales	YoY %chg
672	+4.2%
Average Sales Price	YoY %chg
\$613,189	+17.9%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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# **Monthly Indicators**

OAHU, HAWAII



		Single-Family Homes			
April 2022	Apr-22	Apr-21	YoY %chg	Mar-22	MoM %chg
Closed Sales	365	375	-2.7%	321	13.7%
Median Sales Price	\$1,105,000	\$928,000	19.1%	\$1,150,000	-3.9%
Average Sales Price	\$1,404,481	\$1,194,150	17.6%	\$1,570,668	-10.6%
Median Days on Market	10	9	11.1%	9	11.1%
Percent of Orig. List Price Received	102.6%	101.9%	0.7%	102.0%	0.6%
New Listings	424	459	-7.6%	412	2.9%
Pending Sales*	366	450	-18.7%	384	-4.7%
Active Inventory*	395	381	3.7%	360	9.7%
Total Inventory in Escrow*	592	739	-19.9%	603	-1.8%
Months Supply of Active Inventory*	1.1	1.1	0.0%	1.0	10.0%
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		Condos		
Apr-22	Apr-21	YoY %chg	Mar-22	MoM %chg
672	645	4.2%	672	0.0%
\$510,000	\$450,000	13.3%	\$515,500	-1.1%
\$613,189	\$520,192	17.9%	\$623,684	-1.7%
12	13	-7.7%	9	33.3%
100.0%	99.6%	0.4%	100.0%	0.0%
722	706	2.3%	714	1.1%
663	727	-8.8%	691	-4.1%
917	1,133	-19.1%	919	-0.2%
956	1,030	-7.2%	980	-2.4%
1.5	2.5	-40.0%	1.5	0.0%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

MoM% chg = month-over-month percent change comparing current month to the previous month.

	Single-Family Homes				
Year-to-Date	YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg
Closed Sales	1,253	1,287	-2.6%	1,063	17.9%
Median Sales Price	\$1,100,000	\$920,000	19.6%	\$788,500	39.5%
Average Sales Price	\$1,428,099	\$1,165,524	22.5%	\$947,049	50.8%
Median Days on Market	11	9	22.2%	24	-54.2%
Percent of Orig. List Price Received	101.7%	100.7%	1.0%	98.4%	3.4%
New Listings	1,523	1,585	-3.9%	1,507	1.1%
Pending Sales*	1,381	1,514	-8.8%	1,275	8.3%

		Condos		
YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg
2,382	2,109	12.9%	1,448	64.5%
\$510,000	\$451,000	13.1%	\$434,000	17.5%
\$612,977	\$524,134	17.0%	\$520,770	17.7%
11	15	-26.7%	30	-63.3%
100.0%	99.1%	0.9%	97.7%	2.4%
2,841	2,703	5.1%	2,385	19.1%
2,571	2,489	3.3%	1,467	75.3%

<sup>\*</sup>see footnotes on pages 9-12 regarding methodology updates

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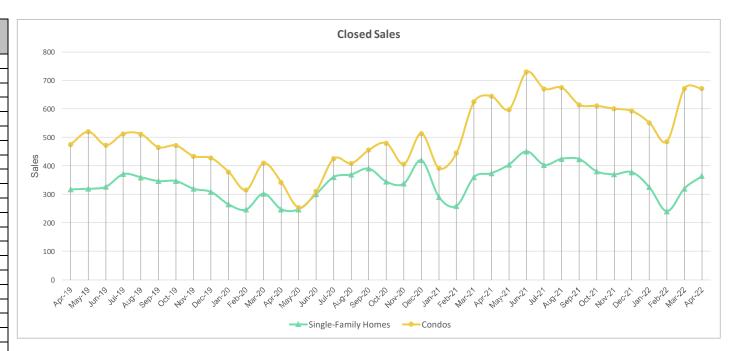
<sup>1-</sup>yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago. 2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.



### OAHU, HAWAII

(A count of properties that have closed in a given month)

	Single-Family		
Mo-Yr	Homes	Condos	Total
Apr-19	318	476	794
May-19	320	520	840
Jun-19	327	473	800
Jul-19	372	513	885
Aug-19	360	512	872
Sep-19	347	466	813
Oct-19	347	472	819
Nov-19	320	434	754
Dec-19	309	428	737
Jan-20	265	379	644
Feb-20	247	316	563
Mar-20	303	410	713
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727
Mar-22	321	672	993
Apr-22	365	672	1,037





# **Median Sales Price**

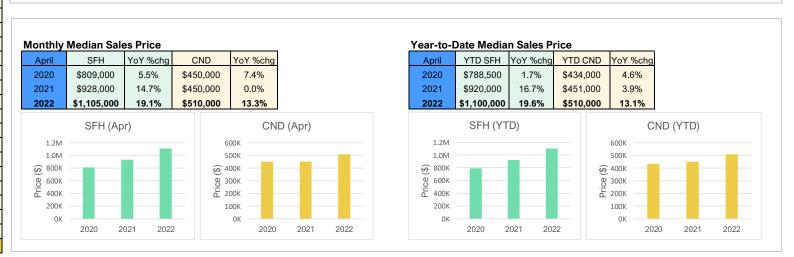
### **April 2022**

### OAHU, HAWAII

(The median sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Apr-19	\$766,750	\$418,950
May-19	\$770,000	\$417,500
Jun-19	\$800,000	\$432,500
Jul-19	\$835,000	\$461,500
Aug-19	\$790,000	\$419,500
Sep-19	\$777,000	\$445,000
Oct-19	\$780,000	\$441,000
Nov-19	\$794,750	\$415,000
Dec-19	\$820,000	\$425,500
Jan-20	\$770,000	\$429,000
Feb-20	\$765,000	\$430,000
Mar-20	\$810,000	\$435,000
Apr-20	\$809,000	\$450,000
May-20	\$797,000	\$399,000
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000
Mar-22	\$1,150,000	\$515,500
Apr-22	\$1,105,000	\$510,000





# **Average Sales Price**

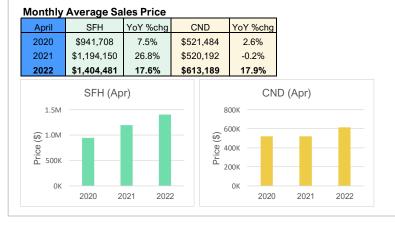


OAHU, HAWAII

(The average sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Apr-19	\$876,258	\$508,023
May-19	\$901,482	\$535,992
Jun-19	\$954,149	\$528,541
Jul-19	\$978,651	\$530,870
Aug-19	\$961,456	\$486,234
Sep-19	\$952,257	\$545,491
Oct-19	\$924,895	\$516,273
Nov-19	\$1,058,258	\$485,383
Dec-19	\$983,758	\$576,898
Jan-20	\$899,689	\$508,395
Feb-20	\$974,283	\$527,836
Mar-20	\$972,367	\$528,606
Apr-20	\$941,708	\$521,484
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684
Apr-22	\$1,404,481	\$613,189













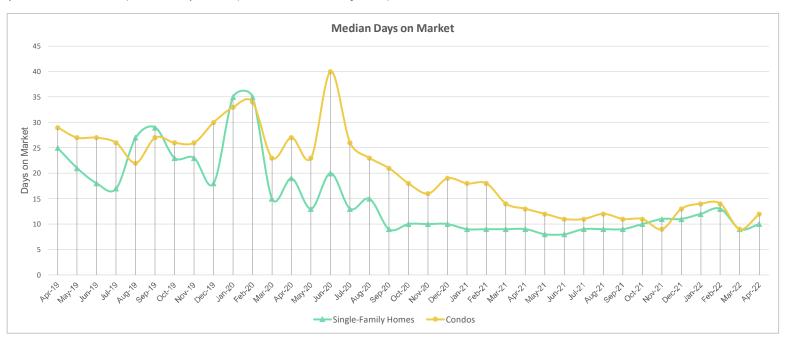
OAHU, HAWAII

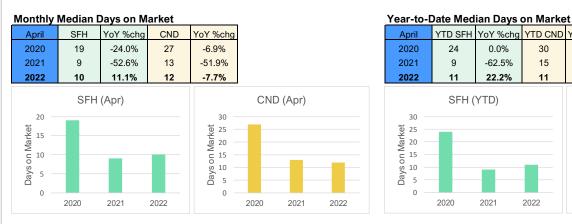
Apr-22

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Apr-19	25	29
May-19	21	27
Jun-19	18	27
Jul-19	17	26
Aug-19	27	22
Sep-19	29	27
Oct-19	23	26
Nov-19	23	26
Dec-19	18	30
Jan-20	35	33
Feb-20	35	34
Mar-20	15	23
Apr-20	19	27
May-20	13	23
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11
Nov-21	11	9
Dec-21	11	13
Jan-22	12	14
Feb-22	13	14
Mar-22	9	9

10











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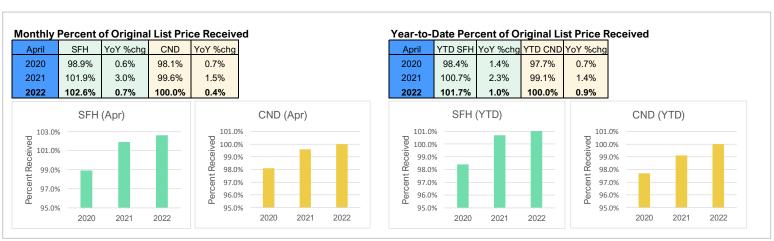
Apr-22

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

	Single-Family	
Mo/Yr	Homes	Condos
Apr-19	98.3%	97.4%
May-19	96.9%	96.0%
Jun-19	98.2%	97.2%
Jul-19	96.1%	96.3%
Aug-19	98.0%	98.1%
Sep-19	98.4%	97.7%
Oct-19	98.0%	98.2%
Nov-19	97.8%	97.8%
Dec-19	98.5%	97.5%
Jan-20	97.8%	97.6%
Feb-20	98.3%	97.3%
Mar-20	98.7%	98.1%
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%
1		

102.6%





100.0%



### OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Ma Va	Single-Family	Condo	Total
Mo-Yr	Homes	Condos	Total
Apr-19	532	727	1,259
May-19	550	726	1,276
Jun-19	459	755	1,214
Jul-19	520	778	1,298
Aug-19	484	753	1,237
Sep-19	451	638	1,089
Oct-19	461	653	1,114
Nov-19	342	585	927
Dec-19	229	450	679
Jan-20	428	696	1,124
Feb-20	399	639	1,038
Mar-20	390	610	1,000
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106
Mar-22	412	714	1,126
Apr-22	424	722	1,146







# **Pending Sales\***

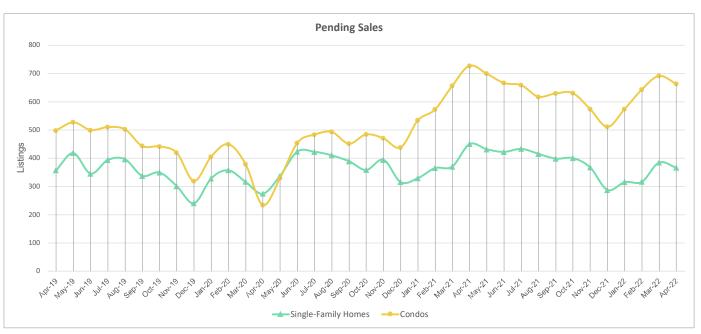
### **April 2022**

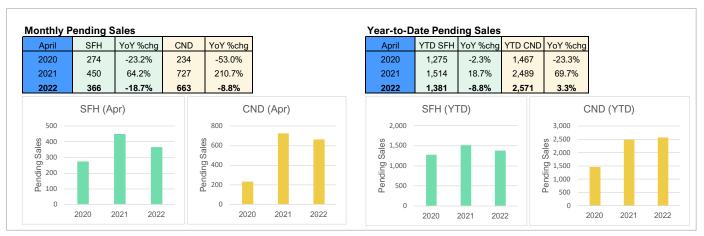
OAHU, HAWAII

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)



MalVa	Single-Family	Condo	Total
Mo/Yr	Homes	Condos	Total
Apr-19	357	498	855
May-19	418	527	945
Jun-19	345	499	844
Jul-19	393	510	903
Aug-19	396	502	898
Sep-19	337	443	780
Oct-19	349	441	790
Nov-19	301	419	720
Dec-19	240	319	559
Jan-20	328	405	733
Feb-20	357	449	806
Mar-20	316	379	695
Apr-20	274	234	508
May-20	337	329	666
Jun-20	423	454	877
Jul-20	422	483	905
Aug-20	410	493	903
Sep-20	389	451	840
Oct-20	358	484	842
Nov-20	394	470	864
Dec-20	315	438	753
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030
Nov-21	367	573	940
Dec-21	287	511	798
Jan-22	315	574	889
Feb-22	316	643	959
Mar-22	384	691	1,075
Apr-22	366	663	1,029





<sup>\*</sup>Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (EN) status throughout the given month.

# **Active Inventory\***

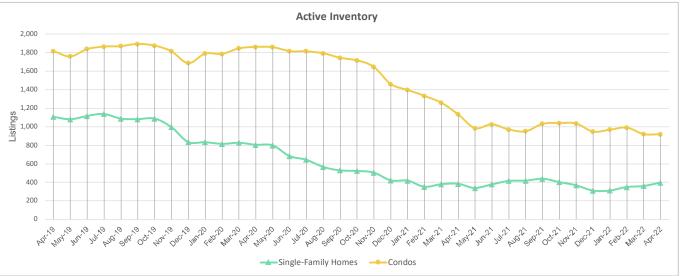
## **April 2022**

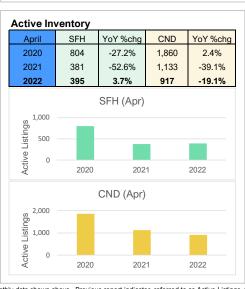
OAHU, HAWAII

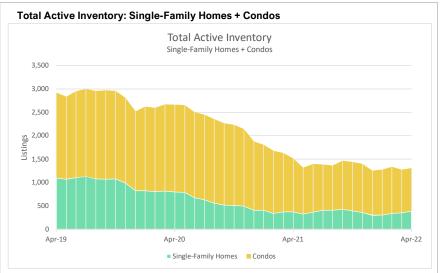
(The number of properties in Active (A) status at the end of the given month)



	Single-Family		
Mo/Yr	Homes	Condos	Total
Apr-19	1,105	1,816	2,921
May-19	1,079	1,759	2,838
Jun-19	1,114	1,837	2,951
Jul-19	1,137	1,863	3,000
Aug-19	1,086	1,869	2,955
Sep-19	1,080	1,892	2,972
Oct-19	1,086	1,874	2,960
Nov-19	995	1,814	2,809
Dec-19	833	1,685	2,518
Jan-20	833	1,789	2,622
Feb-20	814	1,784	2,598
Mar-20	825	1,845	2,670
Apr-20	804	1,860	2,664
May-20	797	1,858	2,655
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399
Dec-21	309	946	1,255
Jan-22	311	967	1,278
Feb-22	348	989	1,337
Mar-22	360	919	1,279
Apr-22	395	917	1,312







<sup>\*</sup>Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

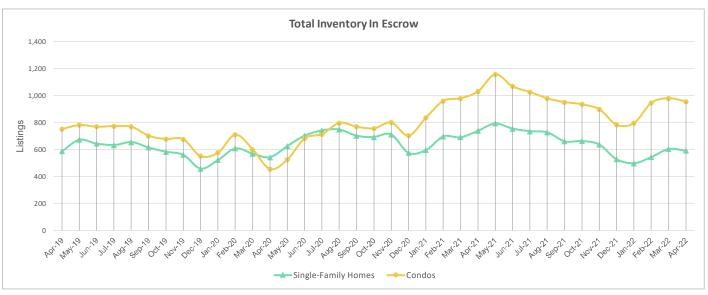
# **Total Inventory In Escrow\***

# **April 2022**

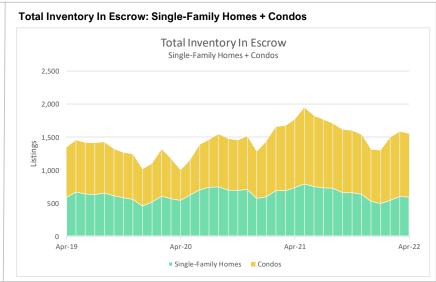
### OAHU, HAWAII

(The number of properties in escrow at the end of the given month / combined listings in ES and EN status)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Apr-19	587	752	1,339
May-19	672	781	1,453
Jun-19	644	769	1,413
Jul-19	633	773	1,406
Aug-19	655	770	1,425
Sep-19	615	702	1,317
Oct-19	583	678	1,261
Nov-19	561	676	1,237
Dec-19	458	551	1,009
Jan-20	523	577	1,100
Feb-20	608	710	1,318
Mar-20	569	600	1,169
Apr-20	543	455	998
May-20	625	525	1,150
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490
Mar-22	603	980	1,583
Apr-22	592	956	1,548







<sup>\*</sup>New indicator added to reports as of 2021, including applicable historical data

# **Months Supply of Active Inventory\***

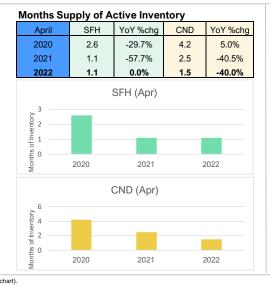
### **April 2022**

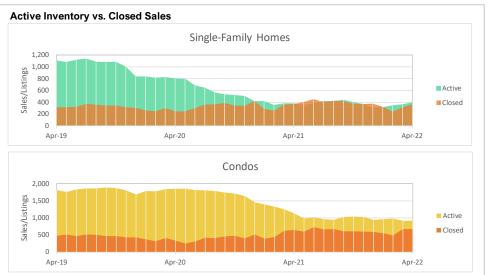
OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos
Apr-19	3.7	4.0
May-19	3.6	3.8
Jun-19	3.8	4.1
Jul-19	3.8	4.1
Aug-19	3.6	4.1
Sep-19	3.6	4.2
Oct-19	3.5	4.2
Nov-19	3.2	4.0
Dec-19	2.7	3.7
Jan-20	2.7	3.9
Feb-20	2.6	3.9
Mar-20	2.6	4.1
Apr-20	2.6	4.2
May-20	2.6	4.5
Jun-20	2.2	4.5
Jul-20	2.1	4.6
Aug-20	1.8	4.6
Sep-20	1.7	4.5
Oct-20	1.7	4.4
Nov-20	1.6	4.3
Dec-20	1.3	3.7
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8
Nov-21	1.0	1.7
Dec-21	0.8	1.6
Jan-22	0.8	1.6
Feb-22	0.9	1.6
Mar-22	1.0	1.5
Apr-22	1.1	1.5







Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

<sup>\*</sup>Methodology updated as of 2021 (also applied to historical data shown on this chart).

# **Housing Supply Overview**



(A year-over-year overview of the availability and sales of properties in a given month, by price range)



	CI	osed Sa	les	Median	Days on	Market		t of Origi ce Receiv		Ne	w Listin	gs	Pei	nding Sa	iles	Acti	ve Inver	ntory		al Invent n Escrov	•		ths Supp ve Inven	•
Single-Family Homes	Apr-22	Apr-21	%chg	Apr-22	Apr-21	%chg	Apr-22	Apr-21	%chg	Apr-22	Apr-21	%chg	Apr-22	Apr-21	%chg	Apr-22	Apr-21	%chg	Apr-22	Apr-21	%chg	Apr-22	Apr-21	%chg
\$449,999 and below	4	8	-50.0%	13	21	-38.1%	97.7%	96.4%	1.3%	2	7	-71.4%	1	7	-85.7%	3	9	-66.7%	8	13	-38.5%	0.8	1.0	-20.0%
\$450,000 - \$599,999	5	12	-58.3%	23	6	283.3%	96.0%	102.0%	-5.9%	7	18	-61.1%	9	23	-60.9%	7	10	-30.0%	20	44	-54.5%	0.7	0.4	75.0%
\$600,000 - \$699,999	10	30	-66.7%	20	10	100.0%	96.5%	100.9%	-4.4%	18	31	-41.9%	17	35	-51.4%	12	18	-33.3%	27	67	-59.7%	0.6	0.5	20.0%
\$700,000 - \$799,999	35	57	-38.6%	9	8	12.5%	103.0%	104.1%	-1.1%	27	68	-60.3%	29	71	-59.2%	15	25	-40.0%	53	111	-52.3%	0.4	0.4	0.0%
\$800,000 - \$899,999	40	56	-28.6%	10	8	25.0%	103.4%	102.8%	0.6%	55	82	-32.9%	53	80	-33.8%	28	35	-20.0%	78	112	-30.4%	0.5	0.6	-16.7%
\$900,000 - \$999,999	48	54	-11.1%	10	8	25.0%	103.1%	103.5%	-0.4%	69	55	25.5%	58	54	7.4%	43	26	65.4%	91	83	9.6%	0.8	0.7	14.3%
\$1,000,000 - \$1,499,999	130	90	44.4%	10	8	25.0%	103.5%	101.9%	1.6%	134	110	21.8%	123	103	19.4%	100	77	29.9%	184	173	6.4%	0.8	1.1	-27.3%
\$1,500,000 - 1,999,999	47	28	67.9%	9	11	-18.2%	103.8%	100.0%	3.8%	57	41	39.0%	40	42	-4.8%	60	44	36.4%	66	69	-4.3%	1.4	2.0	-30.0%
\$2,000,000 - \$2,999,999	26	26	0.0%	12	15	-20.0%	100.0%	100.0%	0.0%	25	25	0.0%	24	24	0.0%	45	38	18.4%	40	43	-7.0%	1.9	2.7	-29.6%
\$3,000,000 and above	20	14	42.9%	18	34	-47.1%	100.0%	97.6%	2.5%	30	22	36.4%	12	11	9.1%	82	99	-17.2%	25	24	4.2%	4.8	11.0	-56.4%
All Single-Family Homes	365	375	-2.7%	10	9	11.1%	102.6%	101.9%	0.7%	424	459	-7.6%	366	450	-18.7%	395	381	3.7%	592	739	-19.9%	1.1	1.1	0.0%

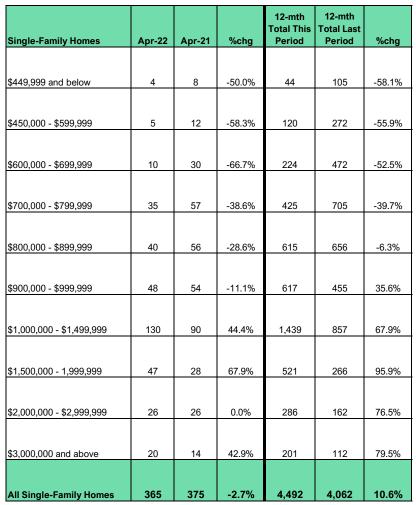
	Cl	osed Sal	es	Me	edian Day	s on	Market		of Origi		N	ew Listin	ins	Pe	nding Sa	ales	Δcti	ve Inven	tory		al Invent	•		ths Suppiive Inver	•
Condos	Apr-22	Apr-21	%chg			r-21	%chg	Apr-22	Apr-21	%chg	Apr-22	Apr-21	%chg	Apr-22	Apr-21	%chg	Apr-22	Apr-21	%chg	Apr-22	Apr-21	%chg	Apr-22	Apr-21	%chg
\$149,999 and below	21	15	40.0%		12 4	3	-72.1%	98.0%	92.4%	6.1%	15	25	-40.0%	13	33	-60.6%	35	61	-42.6%	30	44	-31.8%	1.7	3.6	-52.8%
\$150,000 - \$299,999	71	105	-32.4%		16 2	9	-44.8%	100.0%	97.1%	3.0%	108	104	3.8%	89	117	-23.9%	159	252	-36.9%	127	169	-24.9%	1.8	3.5	-48.6%
\$300,000 - \$399,999	106	122	-13.1%		13	5	-13.3%	100.0%	98.4%	1.6%	92	139	-33.8%	105	137	-23.4%	97	198	-51.0%	151	193	-21.8%	1.0	2.2	-54.5%
\$400,000 - \$499,999	121	128	-5.5%		13 ′	1	18.2%	100.0%	100.0%	0.0%	118	129	-8.5%	108	132	-18.2%	97	118	-17.8%	159	197	-19.3%	0.9	1.3	-30.8%
\$500,000 - \$599,999	96	100	-4.0%		10	9	11.1%	101.0%	100.7%	0.3%	103	104	-1.0%	104	109	-4.6%	81	95	-14.7%	146	142	2.8%	0.9	1.3	-30.8%
\$600,000 - \$699,999	73	75	-2.7%		9	9	0.0%	100.7%	100.0%	0.7%	80	80	0.0%	71	85	-16.5%	80	64	25.0%	94	116	-19.0%	1.1	1.5	-26.7%
\$700,000 - \$999,999	127	63	101.6%		9	1	-18.2%	101.2%	100.0%	1.2%	143	71	101.4%	111	70	58.6%	167	136	22.8%	158	100	58.0%	1.7	3.4	-50.0%
\$1,000,000 - \$1,499,999	36	26	38.5%		10 2	11	-52.4%	100.0%	98.5%	1.5%	31	26	19.2%	37	13	184.6%	73	68	7.4%	45	29	55.2%	2.4	5.7	-57.9%
\$1,500,000 - \$1,999,999	12	5	140.0%	4	45 4	10	12.5%	97.2%	94.1%	3.3%	17	10	70.0%	13	13	0.0%	54	45	20.0%	26	19	36.8%	6.0	15.0	-60.0%
\$2,000,000 and above	9	6	50.0%	:	28 8	18	-68.2%	93.5%	94.8%	-1.4%	15	18	-16.7%	12	18	-33.3%	74	96	-22.9%	20	21	-4.8%	7.4	24.0	-69.2%
All Condos	672	645	4.2%		<b>12</b> 1	3	-7.7%	100.0%	99.6%	0.4%	722	706	2.3%	663	727	-8.8%	917	1,133	-19.1%	956	1,030	-7.2%	1.5	2.5	-40.0%

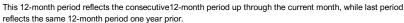
# **Closed Sales by Price Range: Single-Family Homes**

### **April 2022**

### OAHU, HAWAII

(A count of properties that have closed in a given month)





600

400 200

\$449.999

and below

\$450.000 -

\$599,999

\$699,999

\$700.000 -

\$799,999

\$800.000 -

\$899,999

Sold Price

\$900.000 -

\$999,999

\$1.000.000 - \$1.500.000 - \$2.000.000 - \$3.000.000

\$1,499,999 1,999,999 \$2,999,999 and above



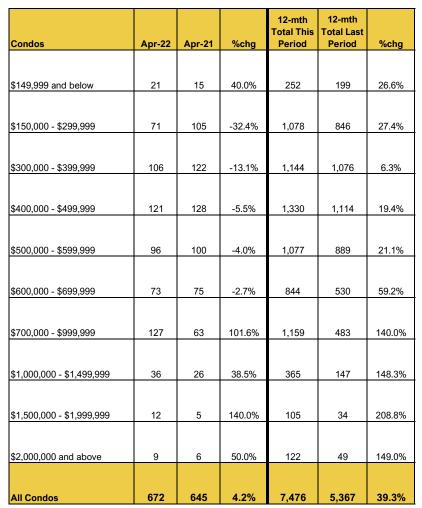


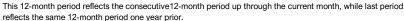
# **Closed Sales by Price Range: Condos**

### **April 2022**

### OAHU, HAWAII

(A count of properties that have closed in a given month)











# Median Days on Market by Price Range: Single-Family Homes

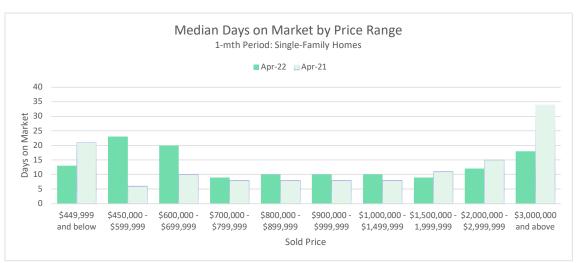


OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)



				12-mth Median This	12-mth Median Last	
Single-Family Homes	Apr-22	Apr-21	%chg	Period	Period	%chg
\$449,999 and below	13	21	-38.1%	13	36	-63.9%
\$450,000 - \$599,999	23	6	283.3%	10	15	-33.3%
\$600,000 - \$699,999	20	10	100.0%	10	10	0.0%
\$700,000 - \$799,999	9	8	12.5%	9	8	12.5%
\$800,000 - \$899,999	10	8	25.0%	9	8	12.5%
\$900,000 - \$999,999	10	8	25.0%	10	9	11.1%
\$1,000,000 - \$1,499,999	10	8	25.0%	10	11	-9.1%
\$1,500,000 - 1,999,999	9	11	-18.2%	10	27	-63.0%
\$2,000,000 - \$2,999,999	12	15	-20.0%	12	39	-69.2%
\$3,000,000 and above	18	34	-47.1%	28	86	-67.4%
All Single-Family Homes	10	9	11.1%	10	10	0.0%





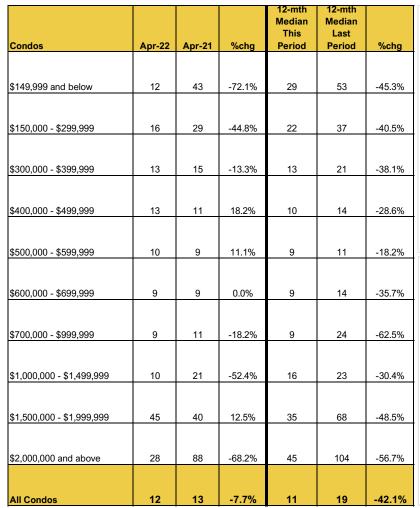
This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

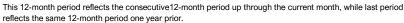
# Median Days on Market by Price Range: Condos

### **April 2022**

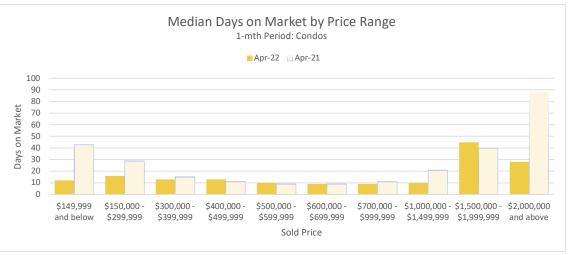
### OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)











# Median Percent of Original List Price Received by Price Range: Single-Family Homes

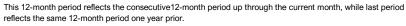


**April 2022** 

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
Single-Family Homes	Apr-22	Apr-21	%chq	This Period	Last Period	%chg
oligic runniy fromos	710. 22	7497 21	70011g	1 01100	1 01100	,uong
\$449,999 and below	97.7%	96.4%	1.3%	100.0%	95.2%	5.0%
\$450,000 - \$599,999	96.0%	102.0%	-5.9%	100.5%	99.7%	0.8%
\$600,000 - \$699,999	96.5%	100.9%	-4.4%	101.0%	100.0%	1.0%
\$700,000 - \$799,999	103.0%	104.1%	-1.1%	102.9%	100.2%	2.7%
\$800,000 - \$899,999	103.4%	102.8%	0.6%	103.6%	100.0%	3.6%
\$900,000 - \$999,999	103.1%	103.5%	-0.4%	102.8%	100.2%	2.6%
\$1,000,000 - \$1,499,999	103.5%	101.9%	1.6%	103.6%	100.0%	3.6%
\$1,500,000 - 1,999,999	103.8%	100.0%	3.8%	103.0%	97.0%	6.2%
\$2,000,000 - \$2,999,999	100.0%	100.0%	0.0%	100.0%	96.3%	3.8%
\$3,000,000 and above	100.0%	97.6%	2.5%	97.5%	94.0%	3.7%
All Single-Family Homes	102.6%	101.9%	0.7%	102.4%	100.0%	2.4%







# Median Percent of Original List Price Received by Price Range: Condos

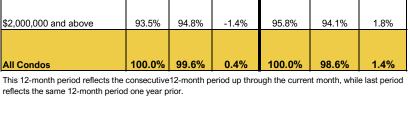


**April 2022** 

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

			12-mth	12-mth	
			Median This	Median Last	
Apr-22	Apr-21	%chg	Period	Period	%chg
98.0%	92.4%	6.1%	96.5%	91.7%	5.2%
100.0%	97.1%	3.0%	98.2%	96.2%	2.1%
100.0%	98.4%	1.6%	100.0%	98.5%	1.5%
100.0%	100.0%	0.0%	100.0%	99.4%	0.6%
101.0%	100.7%	0.3%	100.2%	100.0%	0.2%
100.7%	100.0%	0.7%	101.4%	99.6%	1.8%
101.2%	100.0%	1.2%	100.3%	98.7%	1.6%
100.0%	98.5%	1.5%	99.0%	97.3%	1.7%
97.2%	94.1%	3.3%	96.4%	93.4%	3.2%
93.5%	94.8%	-1.4%	95.8%	94.1%	1.8%
100.0%	99.6%	0.4%	100.0%	98.6%	1.4%
	98.0% 100.0% 100.0% 100.0% 101.0% 101.2% 100.0%	98.0% 92.4%  100.0% 97.1%  100.0% 98.4%  100.0% 100.0%  101.0% 100.7%  100.7% 100.0%  101.2% 100.0%  101.2% 100.0%  98.5%  97.2% 94.1%	98.0% 92.4% 6.1%  100.0% 97.1% 3.0%  100.0% 98.4% 1.6%  100.0% 100.0% 0.0%  101.0% 100.7% 0.3%  100.7% 100.0% 0.7%  101.2% 100.0% 1.2%  100.0% 98.5% 1.5%  97.2% 94.1% 3.3%  93.5% 94.8% -1.4%	Apr-22         Apr-21         %chg         Median This Period           98.0%         92.4%         6.1%         96.5%           100.0%         97.1%         3.0%         98.2%           100.0%         98.4%         1.6%         100.0%           100.0%         100.0%         100.0%         100.0%           101.0%         100.7%         0.3%         100.2%           100.7%         100.0%         1.2%         100.3%           100.0%         98.5%         1.5%         99.0%           97.2%         94.1%         3.3%         96.4%           93.5%         94.8%         -1.4%         95.8%	Apr-22         Apr-21         %chg         Median This Period         Median Last Period           98.0%         92.4%         6.1%         96.5%         91.7%           100.0%         97.1%         3.0%         98.2%         96.2%           100.0%         98.4%         1.6%         100.0%         98.5%           100.0%         100.0%         0.0%         100.0%         99.4%           101.0%         100.7%         0.3%         100.2%         100.0%           100.7%         100.0%         0.7%         101.4%         99.6%           101.2%         100.0%         1.2%         100.3%         98.7%           100.0%         98.5%         1.5%         99.0%         97.3%           97.2%         94.1%         3.3%         96.4%         93.4%           93.5%         94.8%         -1.4%         95.8%         94.1%





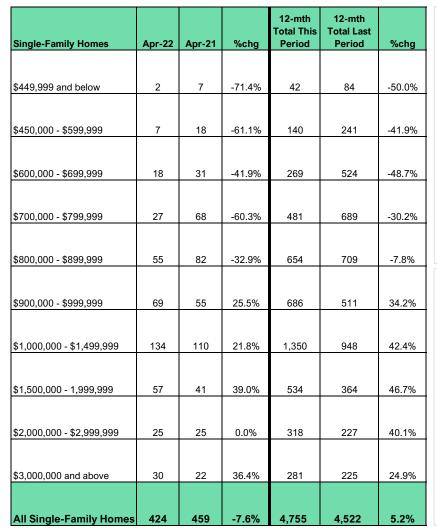


# **New Listings by Price Range: Single-Family Homes**

### **April 2022**

### OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





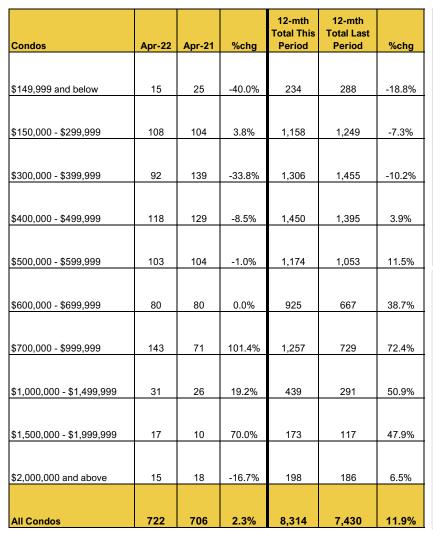


# **New Listings by Price Range: Condos**

# **April 2022**

### OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





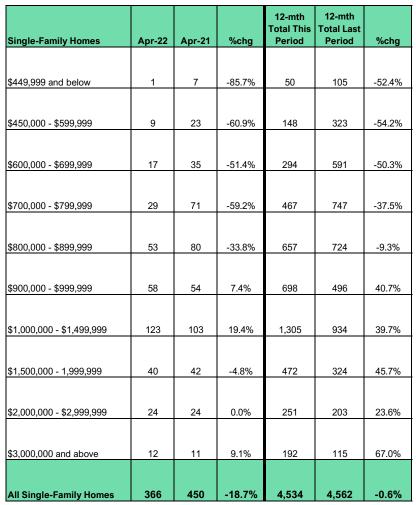


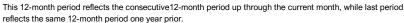
# Pending Sales by Price Range: Single-Family Homes

### **April 2022**

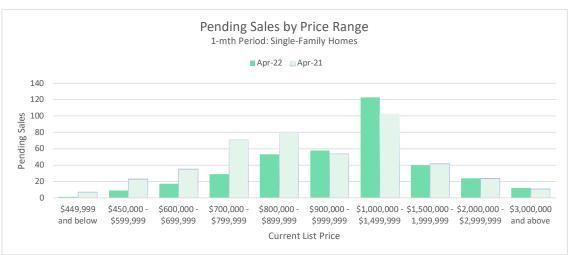
### OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)











# **Pending Sales by Price Range: Condos**

### **April 2022**

### OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Condos	Apr-22	Apr-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	13	33	-60.6%	240	217	10.6%
\$150,000 - \$299,999	89	117	-23.9%	1,055	968	9.0%
\$300,000 - \$399,999	105	137	-23.4%	1,269	1,237	2.6%
\$400,000 - \$499,999	108	132	-18.2%	1,393	1,268	9.9%
\$500,000 - \$599,999	104	109	-4.6%	1,085	973	11.5%
\$600,000 - \$699,999	71	85	-16.5%	863	613	40.8%
\$700,000 - \$999,999	111	70	58.6%	1,058	538	96.7%
\$1,000,000 - \$1,499,999	37	13	184.6%	358	164	118.3%
\$1,500,000 - \$1,999,999	13	13	0.0%	111	46	141.3%
\$2,000,000 and above	12	18	-33.3%	122	67	82.1%
All Condos	663	727	-8.8%	7,554	6,091	24.0%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.











### OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Apr-22	Apr-21	YOY chg
		_	
\$449,999 and below	3	9	-66.7%
<b>450 000 4500 000</b>	_	40	00.00/
\$450,000 - \$599,999	7	10	-30.0%
\$600,000 - \$699,999	12	18	-33.3%
Ψ000,000 - Ψ093,999	12	10	-33.370
\$700,000 - \$799,999	15	25	-40.0%
\$800,000 - \$899,999	28	35	-20.0%
#000 000 #000 000	40	00	05.40/
\$900,000 - \$999,999	43	26	65.4%
\$1,000,000 - \$1,499,999	100	77	29.9%
+ 1,000,000			20.070
\$1,500,000 - 1,999,999	60	44	36.4%
\$2,000,000 - \$2,999,999	45	38	18.4%
\$3,000,000 and above	82	99	-17.2%
90,000,000 and above	02	33	-11.270
All Single-Family Homes	395	381	3.7%



# Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



<sup>\*</sup>Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.





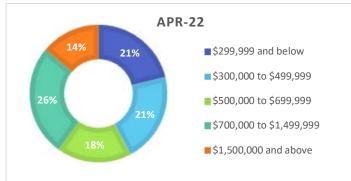
### OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Apr-22	Apr-21	YOY chg
\$149,999 and below	35	61	-42.6%
<del></del>			
\$150,000 - \$299,999	159	252	-36.9%
<del>φ130,000 - φ299,999</del>	159	232	-30.976
****		400	<b>-</b> 4 004
\$300,000 - \$399,999	97	198	-51.0%
\$400,000 - \$499,999	97	118	-17.8%
\$500,000 - \$599,999	81	95	-14.7%
\$600,000 - \$699,999	80	64	25.0%
\$700,000 - \$999,999	167	136	22.8%
, , ,			
\$1,000,000 - \$1,499,999	73	68	7.4%
ψ1,000,000 ψ1,100,000	10	- 00	7.170
¢1 500 000   ¢1 000 000	54	45	20.00/
\$1,500,000 - \$1,999,999	04	40	20.0%
\$2,000,000 and above	74	96	-22.9%
All Condos	917	1,133	-19.1%



# Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)





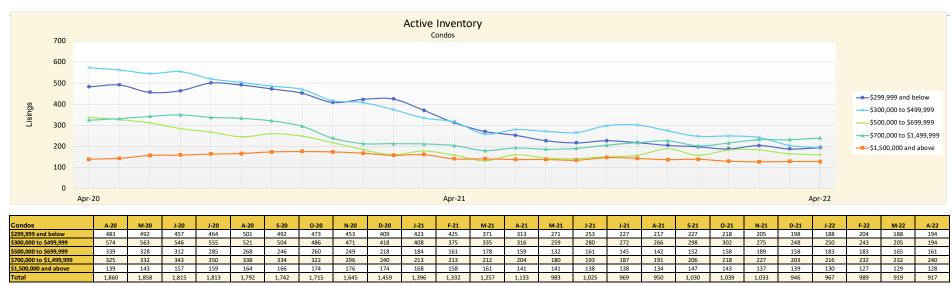
<sup>\*</sup>Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

# **Active Inventory\*: Single-Family Homes and Condos**

April 2022 OAHU, HAWAII







<sup>\*</sup>Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.





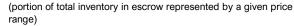
### OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Apr-22	Apr-21	YOY chg
	•	•	
\$449,999 and below	8	13	-38.5%
\$450,000 - \$599,999	20	44	-54.5%
\$600,000 - \$699,999	27	67	-59.7%
\$700,000 - \$799,999	53	111	-52.3%
\$800,000 - \$899,999	78	112	-30.4%
\$900,000 - \$999,999	91	83	9.6%
\$1,000,000 - \$1,499,999	184	173	6.4%
\$1,500,000 - 1,999,999	66	69	-4.3%
\$2,000,000 - \$2,999,999	40	43	-7.0%
<b>.</b>	0.5		4.00/
\$3,000,000 and above	25	24	4.2%
All Circula Familia II.	500	720	40.00/
All Single-Family Homes	592	739	-19.9%



# Total Inventory In Escrow - Percent Share by Price Range







<sup>\*</sup>New indicator added to reports as of 2021, including applicable historical data.

# **Total Inventory In Escrow\* by Price Range: Condos**



# **April 2022**

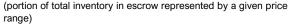
### OAHU, HAWAII

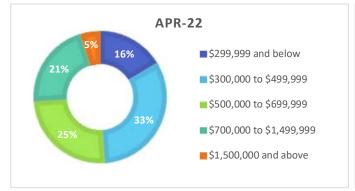
(The number of properties in an escrow status at the end of a given month)

Condos	Apr-22	Apr-21	YOY chg
\$149,999 and below	30	44	-31.8%
V 10,000 and 20.00			01.070
#450,000 #200,000	407	100	04.00/
\$150,000 - \$299,999	127	169	-24.9%
\$300,000 - \$399,999	151	193	-21.8%
\$400,000 - \$499,999	159	197	-19.3%
\$500,000 - \$599,999	146	142	2.8%
\$600,000 - \$699,999	94	116	-19.0%
φοσο,σσο - φοσο,σσο	J-1	110	-10.070
# <b>7</b> 00,000, #000,000	450	400	F0.00/
\$700,000 - \$999,999	158	100	58.0%
\$1,000,000 - \$1,499,999	45	29	55.2%
\$1,500,000 - \$1,999,999	26	19	36.8%
\$2,000,000 and above	20	21	-4.8%
All Condos	956	1,030	-7.2%
All Colluos	300	1,030	-1.Z/0



# **Total Inventory In Escrow - Percent Share by Price Range**







<sup>\*</sup>New indicator added to reports as of 2021, including applicable historical data.



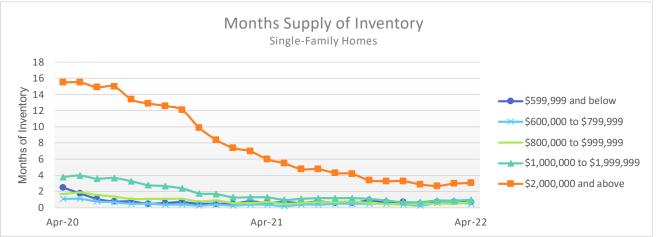


OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Apr-22	Apr-21	YOY chg
		_	
\$449,999 and below	0.8	1.0	-20.0%
\$450,000 - \$599,999	0.7	0.4	75.0%
\$600,000 - \$699,999	0.6	0.5	20.0%
\$700,000 - \$799,999	0.4	0.4	0.0%
****			40 =0/
\$800,000 - \$899,999	0.5	0.6	-16.7%
\$900,000 - \$999,999	0.8	0.7	14.3%
¢4 000 000	0.0	4.4	07.00/
\$1,000,000 - \$1,499,999	0.8	1.1	-27.3%
\$1,500,000 - 1,999,999	1.4	2.0	-30.0%
\$2,000,000, \$2,000,000	1.9	2.7	-29.6%
\$2,000,000 - \$2,999,999	1.8	2.1	-29.0%
\$3,000,000 and above	4.8	11.0	-56.4%
All Single-Family Homes	1.1	1.1	0.0%
All Siligle-Fallilly nomes	1.1	1.1	0.076







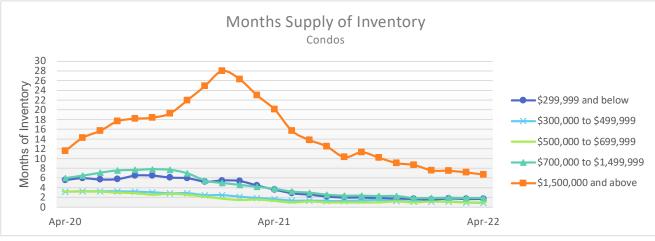


OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Apr-22	Apr-21	YOY chg
\$149,999 and below	1.7	3.6	-52.8%
+ 1 10,000 a.i.a 20.011	1	0.0	02.070
\$150,000 - \$299,999	1.8	3.5	-48.6%
\$300,000 - \$399,999	1.0	2.2	-54.5%
φουσ,σου - φοσο,σοσ	1.0	2.2	-54.570
\$400,000 - \$499,999	0.9	1.3	-30.8%
ΦΕΩΩ ΩΩΩ ΦΕΩΩ ΩΩΩ	0.0	4.0	20.00/
\$500,000 - \$599,999	0.9	1.3	-30.8%
\$600,000 - \$699,999	1.1	1.5	-26.7%
A700 000 A000 000	4 =	0.4	50.00/
\$700,000 - \$999,999	1.7	3.4	-50.0%
\$1,000,000 - \$1,499,999	2.4	5.7	-57.9%
\$1,500,000 - \$1,999,999	6.0	15.0	-60.0%
\$2,000,000 and above	7.4	24.0	-69.2%
All Condos	1.5	2.5	-40.0%



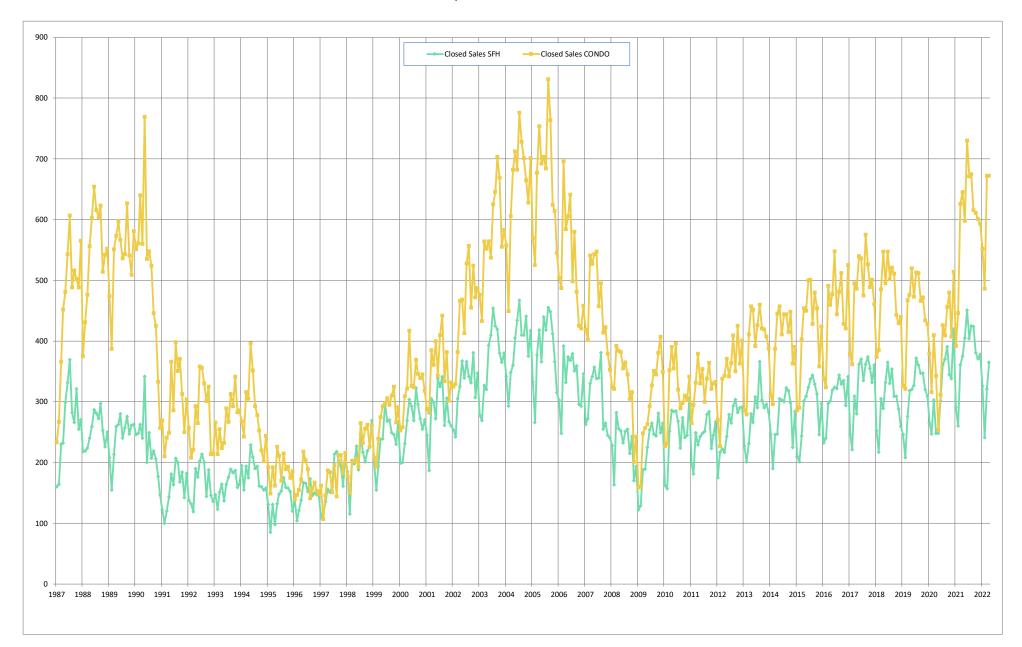






# **Single-Family Homes and Condos**

OAHU, HAWAII: Jan 1987 to the Present



# **Median Sales Price**



**Single-Family Homes and Condos** 

OAHU, HAWAII: Jan 1987 to the Present

