

Executive Summary

Closed sales of single-family homes rose 49.3%, and condo sales skyrocketed 134.0% compared to this time last year when real estate activity first began to pick up following the economic standstill brought on by the pandemic. The median sales price of a single-family home edged past last month's record to reach \$979,000, while the condo median sales price of \$460,000 was just shy of the standing record of \$461,500 from July 2019.

The condo market continues to bustle with activity, setting a new record low days on the market at a median of just 11 days. Single-family homes continue to move into escrow quickly, spending a median of 8 days on the market. Sellers added much-needed inventory to the market, with June marking a 23.0% increase in new single-family home listings and a 31.1% increase in condo listings.

So far, in 2021, the trend of properties selling over the asking price persists, with 57.7% of single-family homes and 32.9% of condos closing above the original asking price. These over-asking price sales confirm bidding wars are occurring predominantly in mid-range price points for single-family home properties, with 57.0% of those sales in the \$600,000 to \$999,999 range. Inventory in this price bracket for single-family homes is down 37.0% compared to a year ago. Meanwhile, in the condo market, 66% of sales above the original asking price occurred in the \$400,000 to \$699,999 price range.

Year-to-date, the regions with the most substantial increase in single-family home sales were Diamond Head and the Metro area, up 84.4% and 76.2%, respectively. The Metro region – which covers Mapunapuna and Kalihi all the way through Waikīkī and Moiliili – was also popular in the condo market with a 79.4% jump in sales, and the Ewa region marked a 60.2% increase in sales.



Oahu Monthly Housing Statistics

June 2021



SINGLE FAMILY HOMES

Median Sales Price	
\$979,000	+27.1%
Closed Sales	
451	+49.3%
Average Sales Price	
\$1,225,011	+36.2%

CONDOS

Median Sales Price	
\$460,000	+9.1%
Closed Sales	
730	+134.0%
Average Sales Price	
\$557,302	+15.8%

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SOURCE: Honolulu Board of REALTORS®, residential re-sales data compiled from HiCentral MLS, Ltd.®
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Monthly Indicators

June 2021

	Single Family Homes					
	Jun-21	Jun-20	%	YTD-21	YTD-20	%
Closed Sales	451	302	49.3%	2,143	1,613	32.9%
Median Sales Price	\$979,000	\$770,000	27.1%	\$949,475	\$785,000	21.0%
Median Days on Market	8	20	-60.0%	9	21	-57.1%
New Listings	482	392	23.0%	2,497	2,244	11.3%
Pending Sales	786	509	54.4%	4,038	2,651	52.3%
Months of Inventory	1.2	2.5	-52.0%	--	--	--
Active Listings	796	1,179	-32.5%	--	--	--
Average Sales Price	\$1,225,011	\$899,271	36.2%	\$1,193,013	\$946,587	26.0%
% of Original Listing Price Received	104.2%	98.7%	5.6%	101.3%	98.5%	2.8%

	Condos					
	Jun-21	Jun-20	%	YTD-21	YTD-20	%
Closed Sales	730	312	134.0%	3,437	2,014	70.7%
Median Sales Price	\$460,000	\$421,500	9.1%	\$455,000	\$427,750	6.4%
Median Days on Market	11	40	-72.5%	13	31	-58.1%
New Listings	784	598	31.1%	4,170	3,492	19.4%
Pending Sales	1,125	483	132.9%	5,517	2,987	84.7%
Months of Inventory	2.1	4.1	-48.8%	--	--	--
Active Listings	1,698	2,326	-27.0%	--	--	--
Average Sales Price	\$557,302	\$481,220	15.8%	\$536,732	\$506,158	6.0%
% of Original Listing Price Received	100.0%	97.7%	2.4%	100.0%	97.8%	2.2%

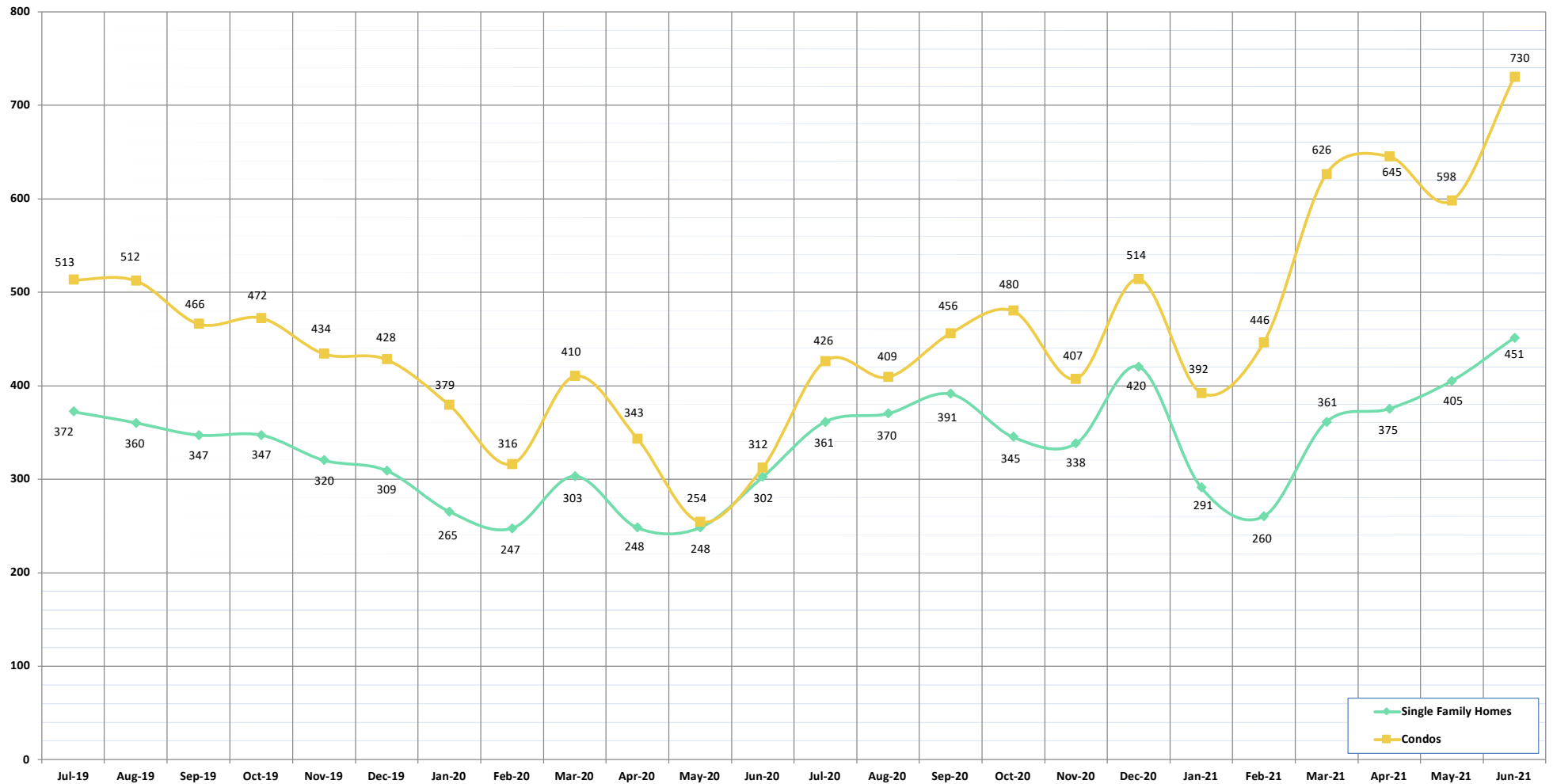
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Closed Sales

June 2021
OAHU, HAWAII

(A count of all properties that have closed in a given month)



CLOSED SALES:	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
Single Family Homes	372	360	347	347	320	309	265	247	303	248	248	302	361	370	391	345	338	420	291	260	361	375	405	451
Condos	513	512	466	472	434	428	379	316	410	343	254	312	426	409	456	480	407	514	392	446	626	645	598	730
TOTAL	885	872	813	819	754	737	644	563	713	591	502	614	787	779	847	825	745	934	683	706	987	1020	1003	1181

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

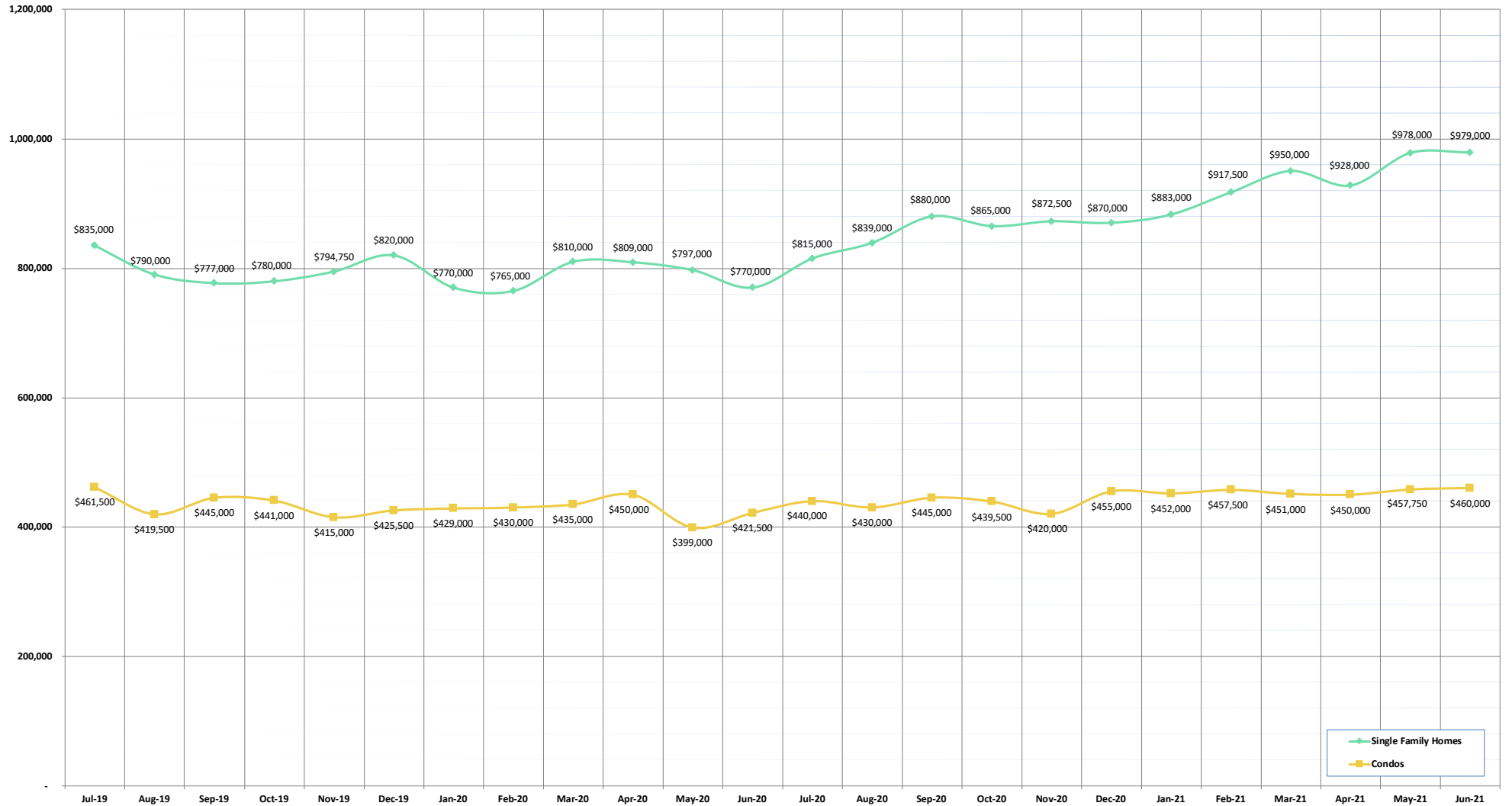
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Median Sales Price

June 2021

OAHU, HAWAII

(The median sales price for all closed properties in a given month)



MEDIAN SALES PRICE:	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
Single Family Homes	835,000	790,000	777,000	780,000	794,750	820,000	770,000	765,000	810,000	809,000	797,000	770,000	815,000	839,000	880,000	865,000	872,500	870,000	883,000	917,500	950,000	928,000	978,000	979,000
Condos	461,500	419,500	445,000	441,000	415,000	425,500	429,000	430,000	435,000	450,000	399,000	421,500	440,000	430,000	445,000	439,500	420,000	455,000	452,000	457,500	451,000	450,000	457,750	460,000

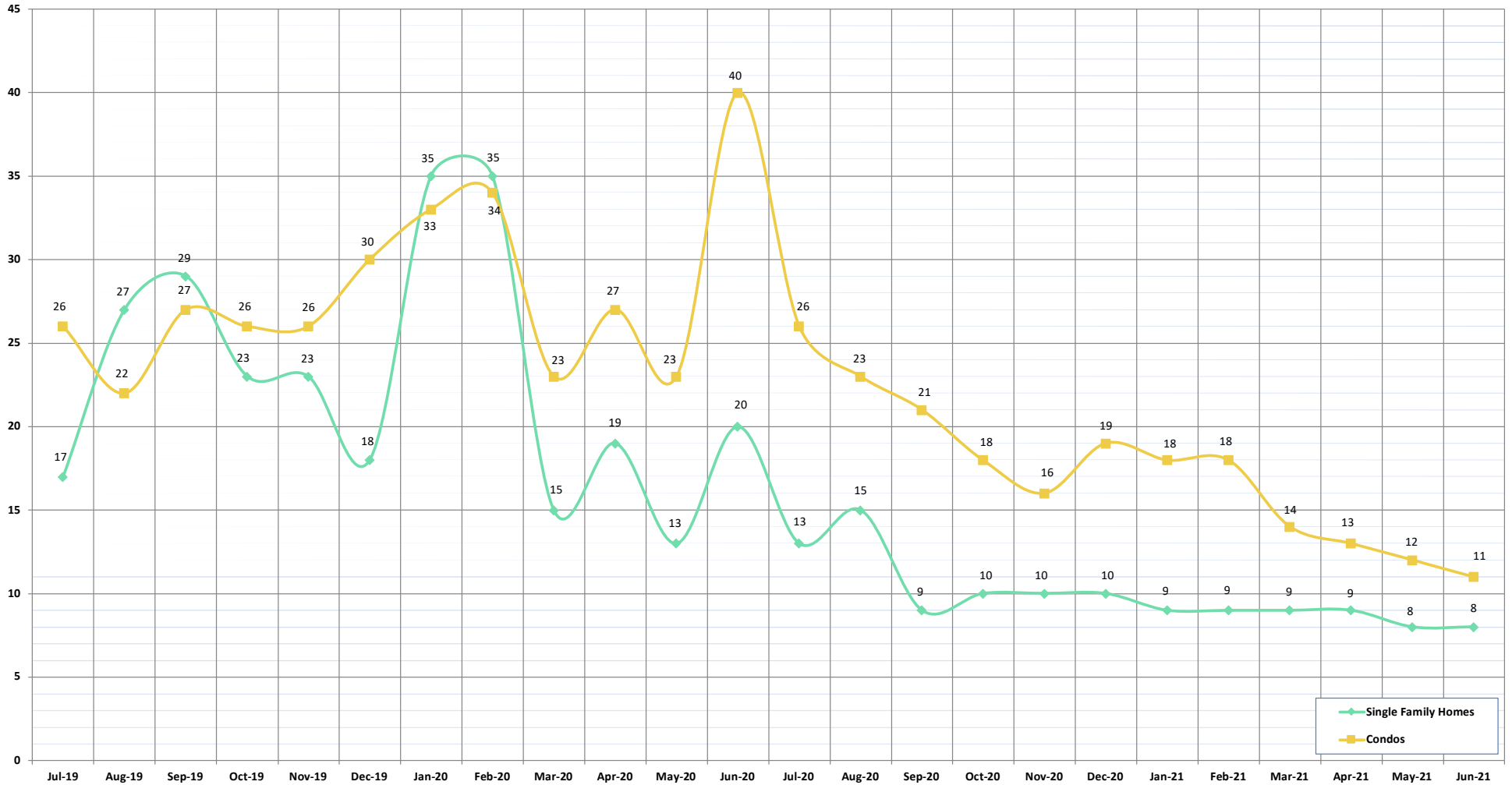
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Median Days on Market

June 2021
OAHU, HAWAII

(The median number of days between when a property is first listed and when an offer is accepted)



MEDIAN DAYS ON MARKET:

	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	
Single Family Homes	17	27	29	23	23	18	35	35	15	19	13	20	13	15	9	10	10	10	10	9	9	9	9	8	8
Condos	26	22	27	26	26	30	33	34	23	27	23	40	26	23	21	18	16	19	18	18	14	13	12	11	

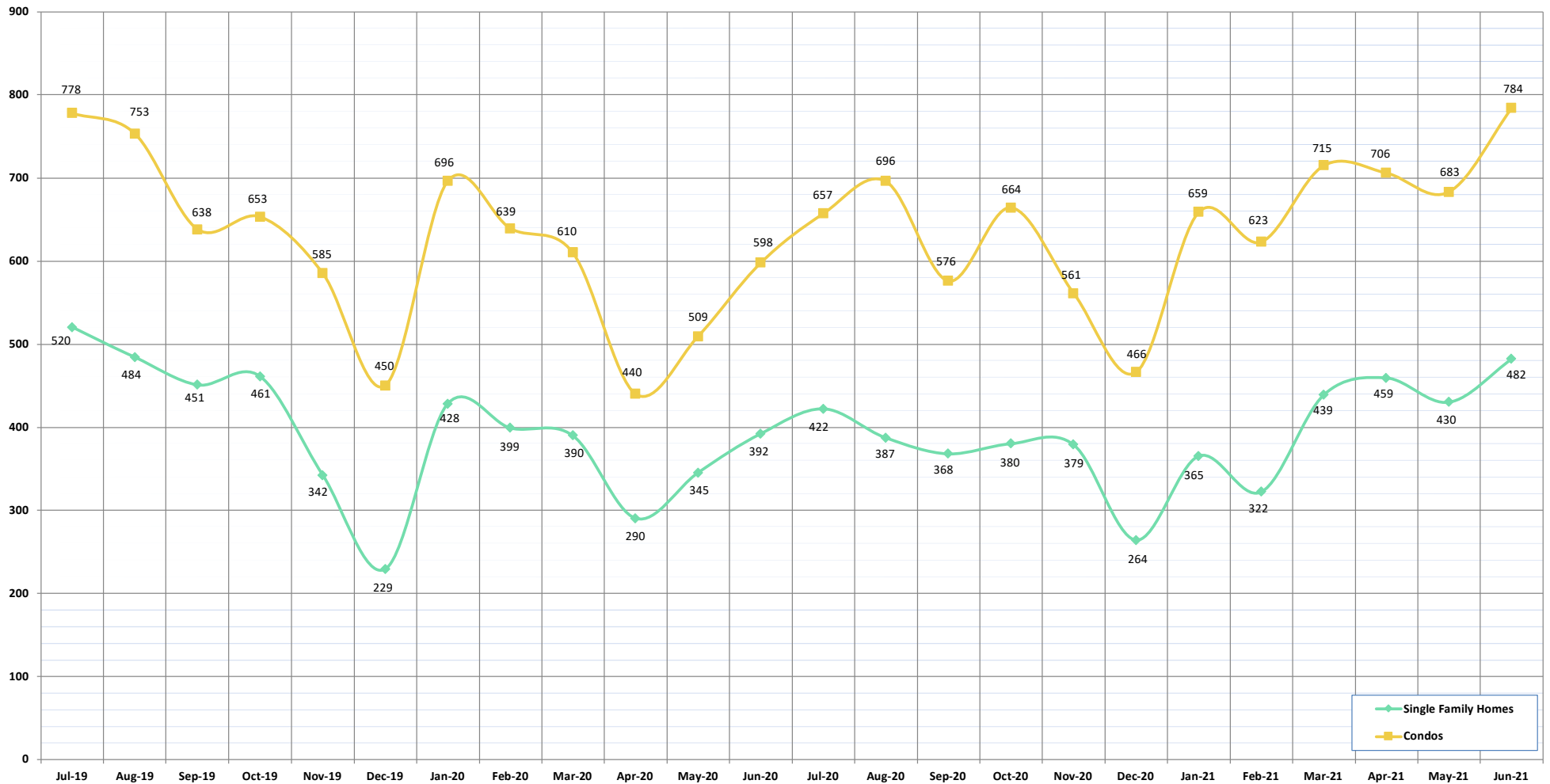
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New Listings

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(A count of the properties that have been newly listed on the market in a given month)



NEW LISTINGS:	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
Single Family Homes	520	484	451	461	342	229	428	399	390	290	345	392	422	387	368	380	379	264	365	322	439	459	430	482
Condos	778	753	638	653	585	450	696	639	610	440	509	598	657	696	576	664	561	466	659	623	715	706	683	784
TOTAL	1298	1237	1089	1114	927	679	1124	1038	1000	730	854	990	1079	1083	944	1044	940	730	1024	945	1154	1165	1113	1266

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

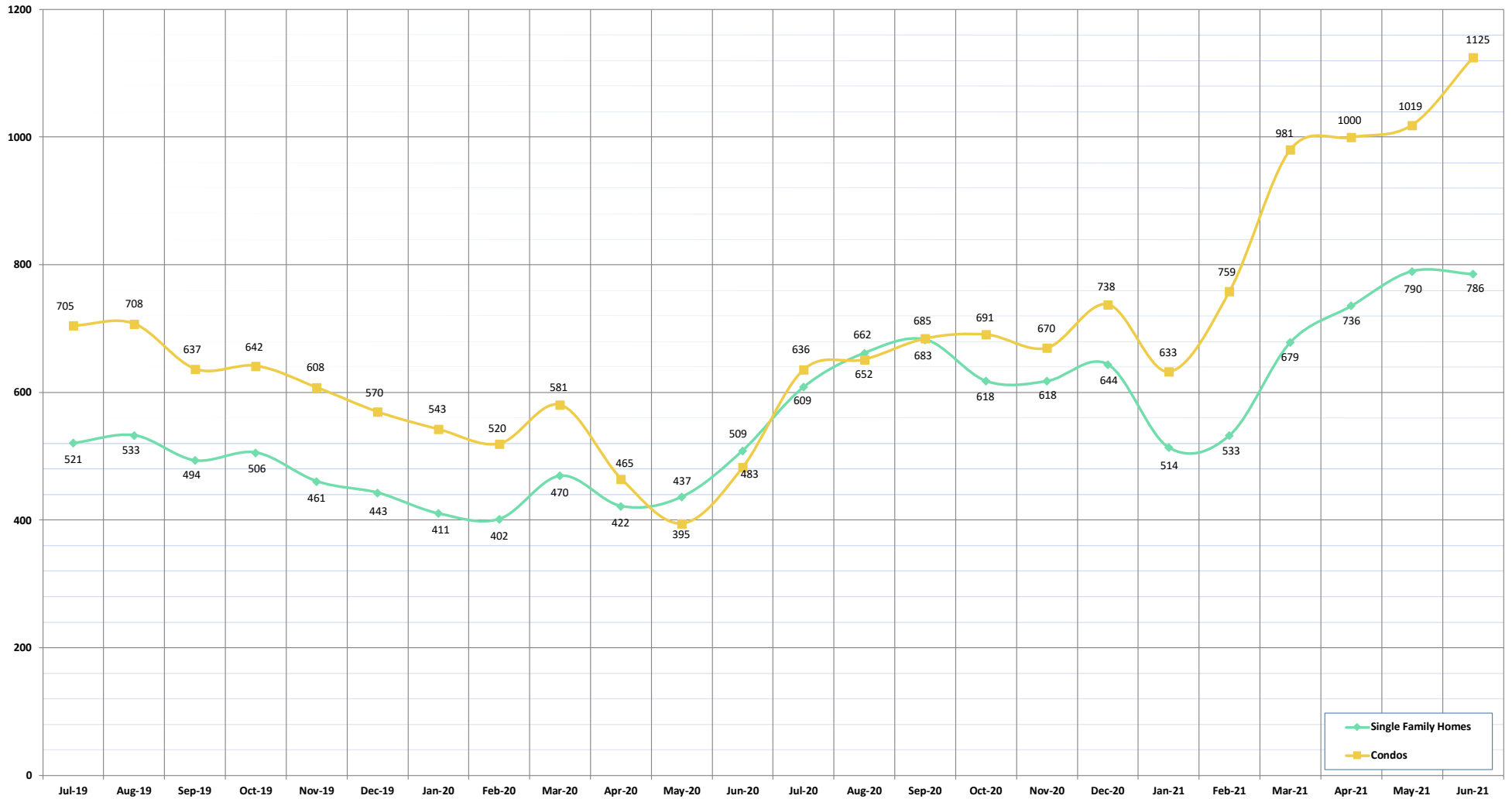
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Pending Sales

June 2021

OAHU, HAWAII

(A count of the properties that have offers accepted on them in a given month)



PENDING SALES:	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
Single Family Homes	521	533	494	506	461	443	411	402	470	422	437	509	609	662	683	618	618	644	514	533	679	736	790	786
Condos	705	708	637	642	608	570	543	520	581	465	395	483	636	652	685	691	670	738	633	759	981	1000	1019	1125
TOTAL	1226	1241	1131	1148	1069	1013	954	922	1051	887	832	992	1245	1314	1368	1309	1288	1382	1147	1292	1660	1736	1809	1911

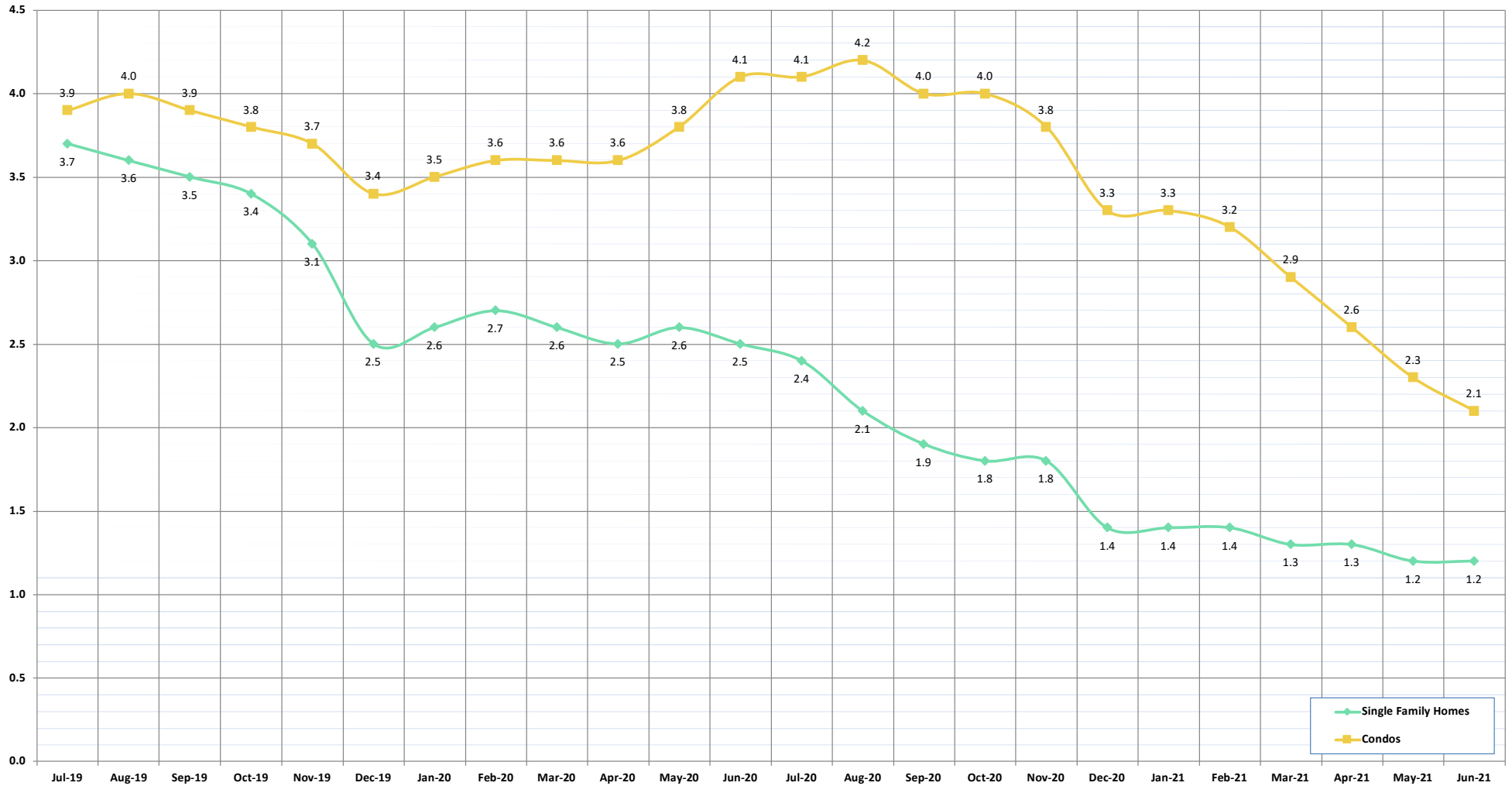
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Months of Inventory

June 2021
OAHU, HAWAII

(Compares the number of active listings available to the average monthly pending sales)



MONTHS OF INVENTORY:	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
Single Family Homes	3.7	3.6	3.5	3.4	3.1	2.5	2.6	2.7	2.6	2.5	2.6	2.5	2.4	2.1	1.9	1.8	1.8	1.4	1.4	1.4	1.3	1.3	1.2	1.2
Condos	3.9	4.0	3.9	3.8	3.7	3.4	3.5	3.6	3.6	3.6	3.8	4.1	4.1	4.2	4.0	4.0	3.8	3.3	3.3	3.2	2.9	2.6	2.3	2.1

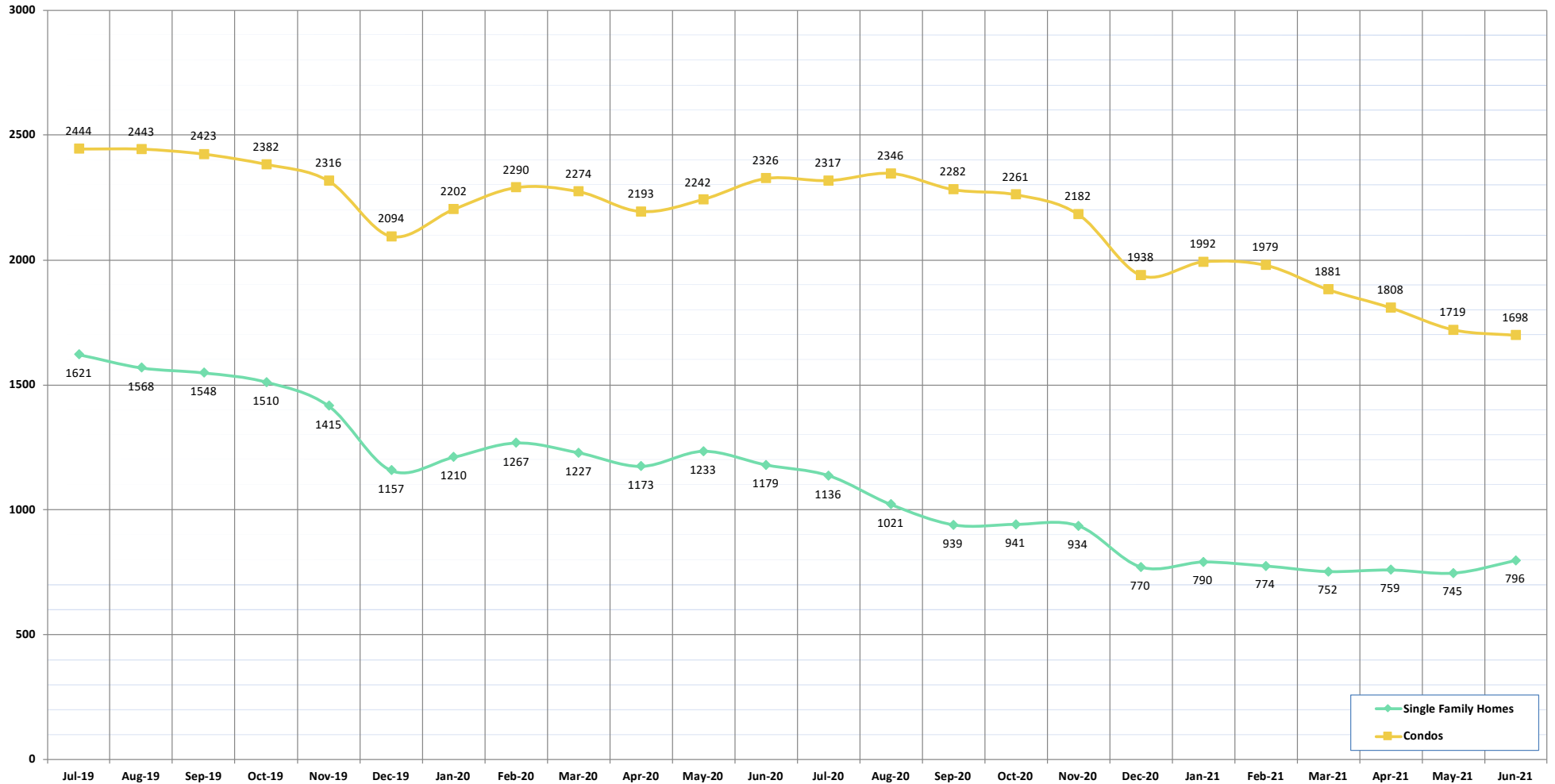
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Active Listings

June 2021
OAHU, HAWAII

(The number of properties available for purchase during a given month)



ACTIVE LISTINGS:	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
Single Family Homes	1621	1568	1548	1510	1415	1157	1210	1267	1227	1173	1233	1179	1136	1021	939	941	934	770	790	774	752	759	745	796
Condos	2444	2443	2423	2382	2316	2094	2202	2290	2274	2193	2242	2326	2317	2346	2282	2261	2182	1938	1992	1979	1881	1808	1719	1698
TOTAL	4065	4011	3971	3892	3731	3251	3412	3557	3501	3366	3475	3505	3453	3367	3221	3202	3116	2708	2782	2753	2633	2567	2464	2494

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

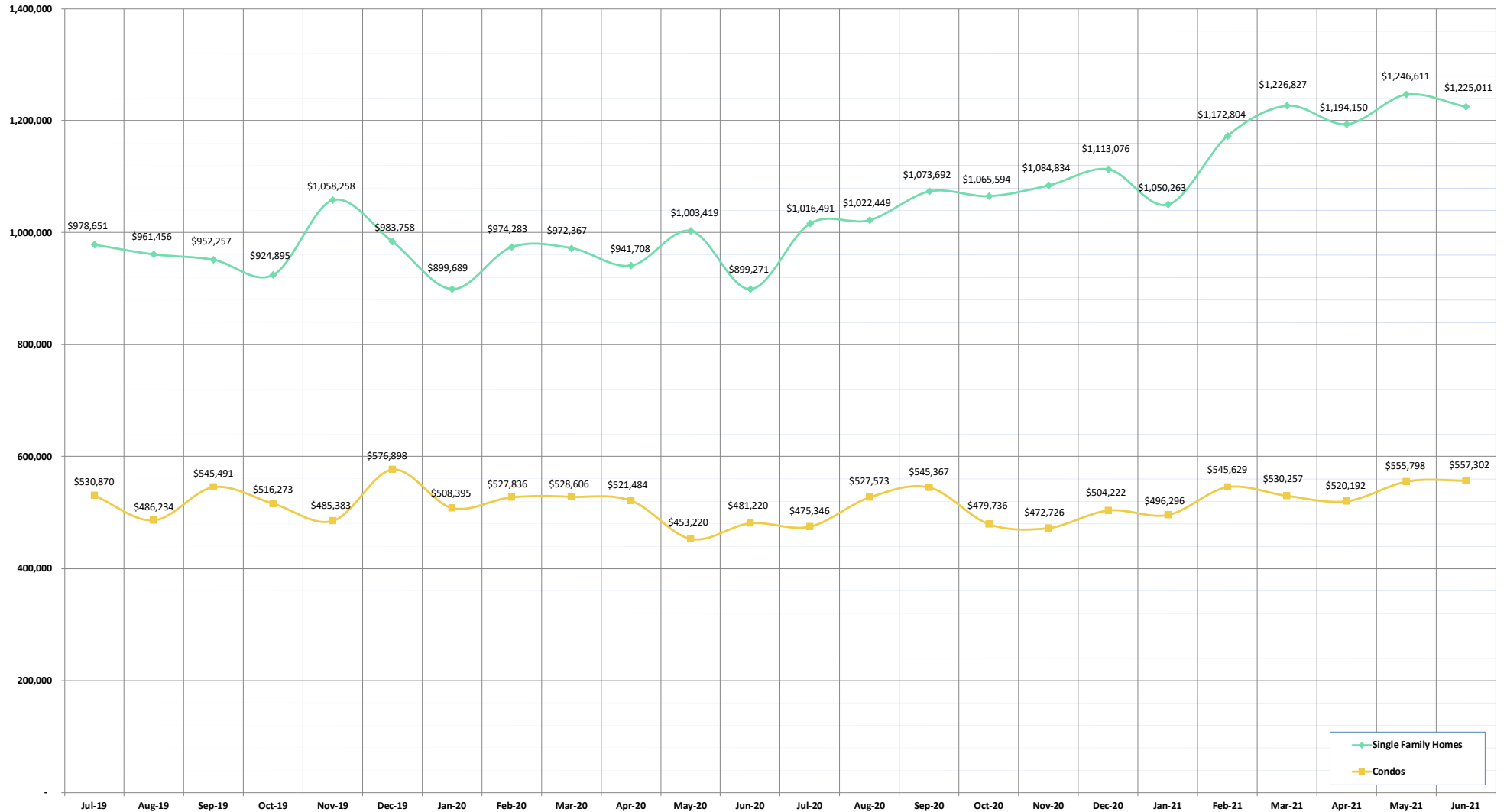
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Average Sales Price

June 2021

OAHU, HAWAII

(The average sales price for all closed sales in a given month)



AVERAGE SALES PRICE:	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
Single Family Homes	978,651	961,456	952,257	924,895	1,058,258	983,758	899,689	974,283	972,367	941,708	1,003,419	899,271	1,016,491	1,022,449	1,073,692	1,065,594	1,084,834	1,113,076	1,050,263	1,172,804	1,226,827	1,194,150	1,246,611	1,225,011
Condos	530,870	486,234	545,491	516,273	485,383	576,898	508,395	527,836	528,606	521,484	453,220	481,220	475,346	527,573	545,367	479,736	472,726	504,222	496,296	545,629	530,257	520,192	555,798	557,302

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

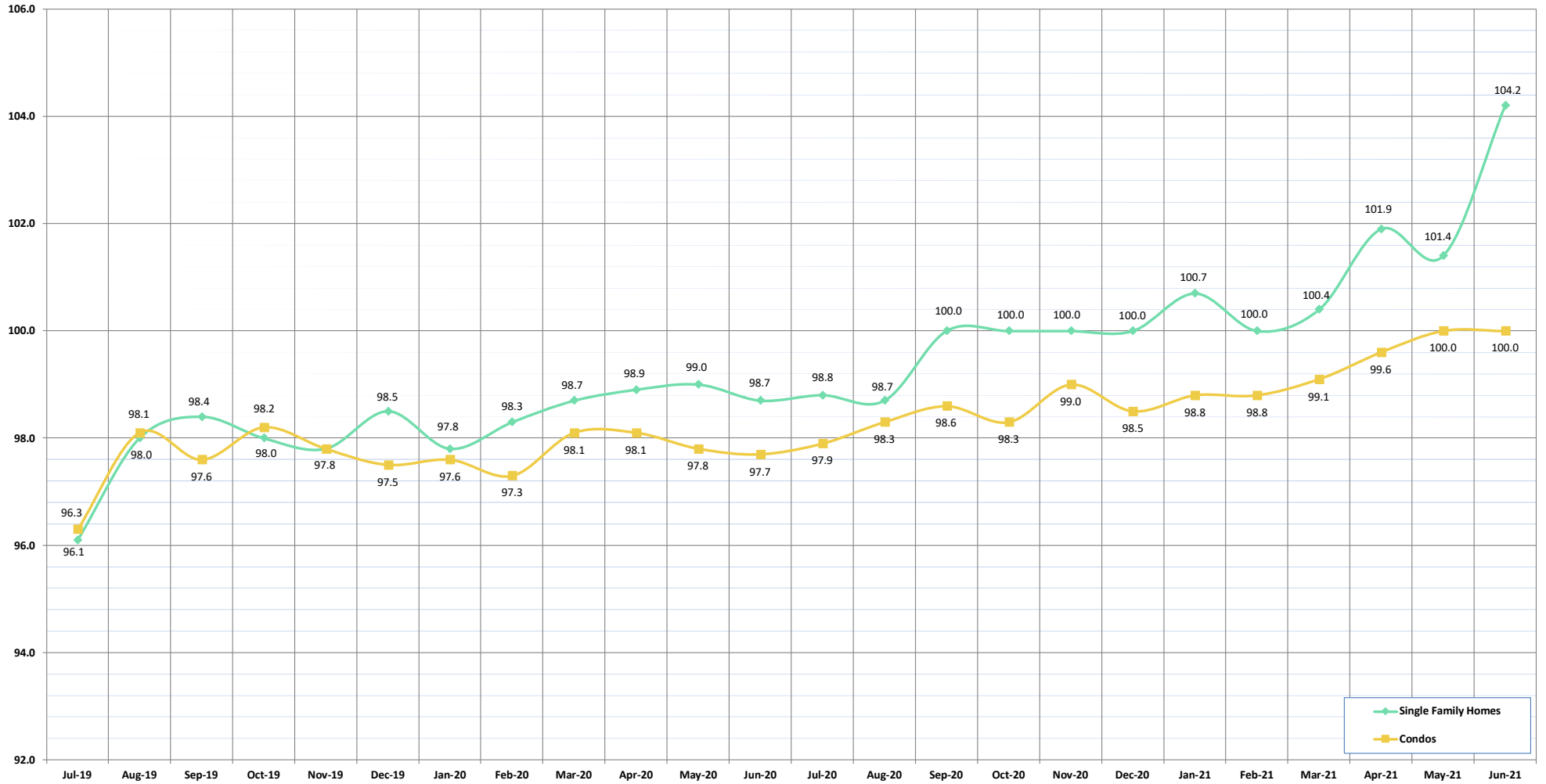
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Percent of Original List Price Received

June 2021

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price)



% OF ORIGINAL LIST PRICE RECEIVED:	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
Single Family Homes	96.1	98.0	98.4	98.0	97.8	98.5	97.8	98.3	98.7	98.9	99.0	98.7	98.8	98.7	100.0	100.0	100.0	100.0	100.7	100.0	100.4	101.9	101.4	104.2
Condos	96.3	98.1	97.6	98.2	97.8	97.5	97.6	97.3	98.1	98.1	97.8	97.7	97.9	98.3	98.6	98.3	99.0	98.5	98.8	98.8	99.1	99.6	100.0	100.0

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

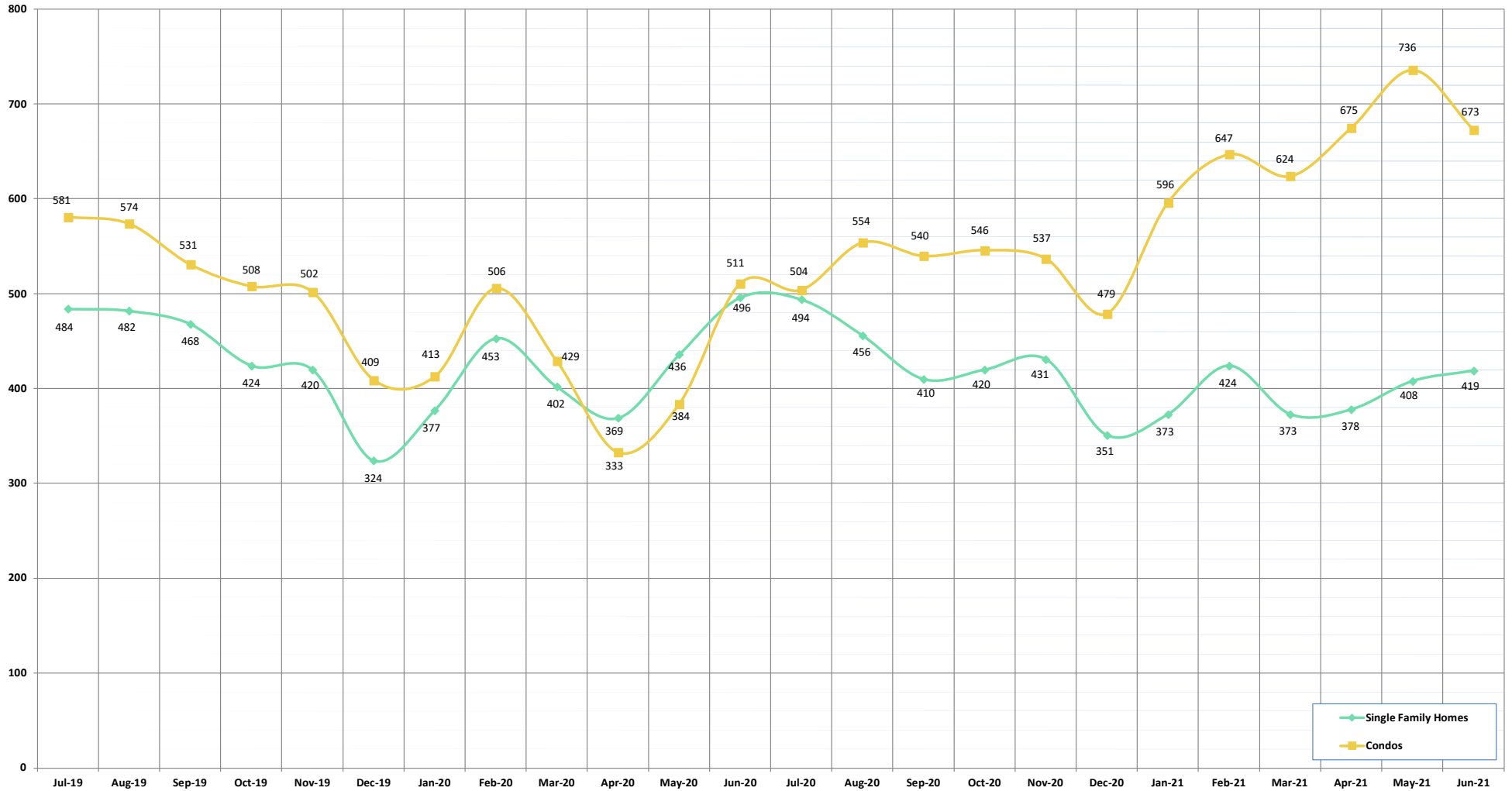
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Active Continue to Show

June 2021

OAHU, HAWAII

(A count of the properties that are in "ES" status during the current month)



ACTIVE CONTINUE TO SHOW:	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
Single Family Homes	484	482	468	424	420	324	377	453	402	369	436	496	494	456	410	420	431	351	373	424	373	378	408	419
Condos	581	574	531	508	502	409	413	506	429	333	384	511	504	554	540	546	537	479	596	647	624	675	736	673
TOTAL	1065	1056	999	932	922	733	790	959	831	702	820	1007	998	1010	950	966	968	830	969	1071	997	1053	1144	1092

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Housing Supply Overview

June 2021

OAHU, HAWAII

Single Family Homes	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Jun-21	Jun-20	%	Jun-21	Jun-20	%	Jun-21	Jun-20	%	Jun-21	Jun-20	%	Jun-21	Jun-20	%
\$350,000 and Below	35	52	-32.7%	83	56	48.6%	92.3%	94.2%	-2.1%	9	12	-25.0%	2.6	2.5	0.5%
\$350,001 - \$475,000	99	125	-20.8%	30	31	-4.6%	97.9%	96.8%	1.2%	5	33	-84.8%	0.5	3.3	-85.2%
\$475,001 - \$550,000	123	179	-31.3%	11	24	-53.5%	100.0%	98.3%	1.8%	15	39	-61.5%	1.2	2.4	-49.4%
\$550,001 - \$650,000	348	533	-34.7%	12	22	-47.6%	100.3%	99.0%	1.4%	44	102	-56.9%	1.2	2.3	-49.4%
\$650,001 - \$800,000	1043	1140	-8.5%	8	18	-55.4%	101.4%	99.0%	2.4%	105	192	-45.3%	1.1	2.0	-43.2%
\$800,001 - \$1.1M	1630	1076	51.5%	9	24	-62.9%	101.4%	98.0%	3.4%	205	272	-24.6%	1.9	3.1	-36.9%
\$1.1M - \$1.9M	1058	602	75.7%	15	31	-52.2%	99.5%	96.9%	2.7%	215	283	-24.0%	3.3	5.8	-41.8%
\$1.9M and Above	405	181	123.8%	45	57	-20.8%	96.6%	93.5%	3.4%	198	246	-19.5%	9.8	16.5	-40.4%
All Single Family Homes	4741	3888	21.9%	10	23	-56.6%	100.5%	98.2%	2.4%	796	1179	-32.5%	2.3	3.6	-37.6%

Condos	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Jun-21	Jun-20	%	Jun-21	Jun-20	%	Jun-21	Jun-20	%	Jun-21	Jun-20	%	Jun-21	Jun-20	%
\$150,000 and below	251	217	15.7%	49	46	8.2%	92.2%	92.5%	-0.3%	76	115	-33.9%	4.2	6.0	-29.8%
\$150,001 - \$200,000	272	196	38.8%	53	42	24.7%	93.6%	94.8%	-1.3%	89	131	-32.1%	5.2	6.6	-21.2%
\$200,001 - \$250,000	374	294	27.2%	29	32	-10.8%	97.5%	96.2%	1.4%	109	148	-26.4%	4.2	5.1	-16.6%
\$250,001 - \$300,000	422	334	26.3%	34	34	-0.5%	97.0%	97.6%	-0.6%	142	171	-17.0%	4.9	5.4	-8.8%
\$300,001 - \$375,000	873	825	5.8%	22	26	-16.7%	98.4%	97.5%	0.9%	210	282	-25.5%	3.2	3.6	-11.3%
\$375,001 - \$475,000	1390	1068	30.1%	13	24	-45.2%	99.6%	98.4%	1.2%	248	379	-34.6%	2.5	4.1	-38.1%
\$475,001 - \$700,000	2015	1413	42.6%	14	23	-40.9%	99.7%	98.5%	1.2%	373	543	-31.3%	2.8	4.3	-34.3%
\$700,001 and above	966	699	38.2%	33	47	-28.9%	98.1%	96.2%	1.9%	451	557	-19.0%	7.8	8.5	-8.8%
All Condos	6563	5046	30.1%	17	28	-38.0%	98.9%	97.7%	1.3%	1698	2326	-27.0%	3.8	5.0	-23.9%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

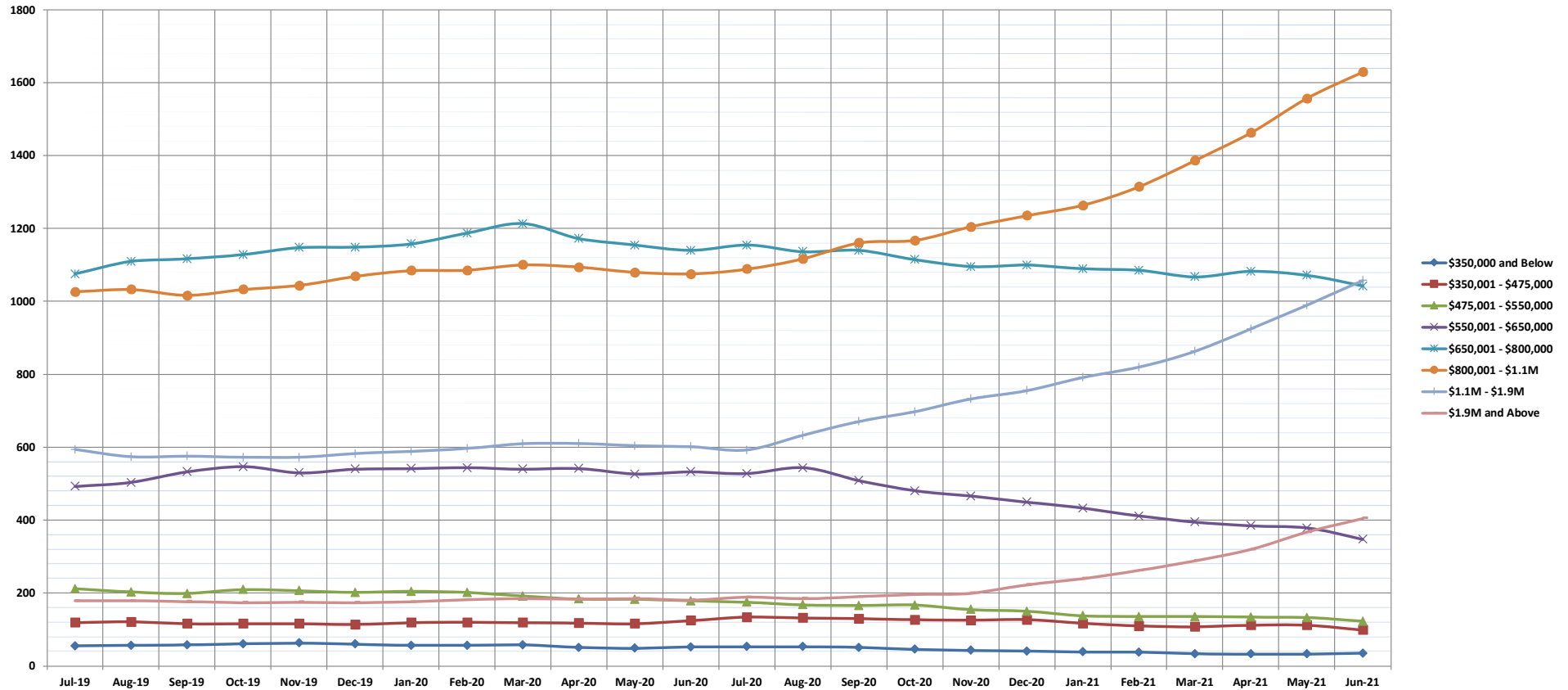
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Pending Sales

June 2021

Single Family Homes: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
\$350,000 and Below	55	57	58	61	63	60	57	57	58	51	49	52	53	53	51	46	43	41	39	38	34	33	33	35
\$350,001 - \$475,000	119	121	116	116	116	114	119	120	119	118	116	125	134	132	130	127	126	127	117	110	108	112	112	99
\$475,001 - \$550,000	212	203	199	210	207	202	205	202	192	184	183	179	175	168	166	167	155	150	138	136	136	134	133	123
\$550,001 - \$650,000	493	504	533	547	530	540	542	544	540	542	527	533	528	544	509	481	466	450	433	412	395	385	379	348
\$650,001 - \$800,000	1076	1110	1117	1129	1148	1149	1158	1188	1214	1173	1155	1140	1155	1137	1140	1115	1096	1100	1090	1086	1068	1083	1072	1043
\$800,001 - \$1.1M	1027	1033	1017	1033	1044	1069	1085	1086	1101	1094	1080	1076	1089	1117	1161	1168	1205	1236	1264	1315	1387	1463	1557	1630
\$1.1M - \$1.9M	594	574	576	573	573	583	589	597	610	611	604	602	593	633	671	698	733	756	792	820	864	925	990	1058
\$1.9M and Above	179	179	177	174	175	174	176	182	185	184	185	181	189	185	190	196	200	223	240	262	289	320	367	405
All Single Family Homes	3755	3781	3793	3843	3856	3891	3931	3976	4019	3957	3899	3888	3916	3969	4018	3998	4024	4083	4113	4179	4281	4455	4643	4741

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

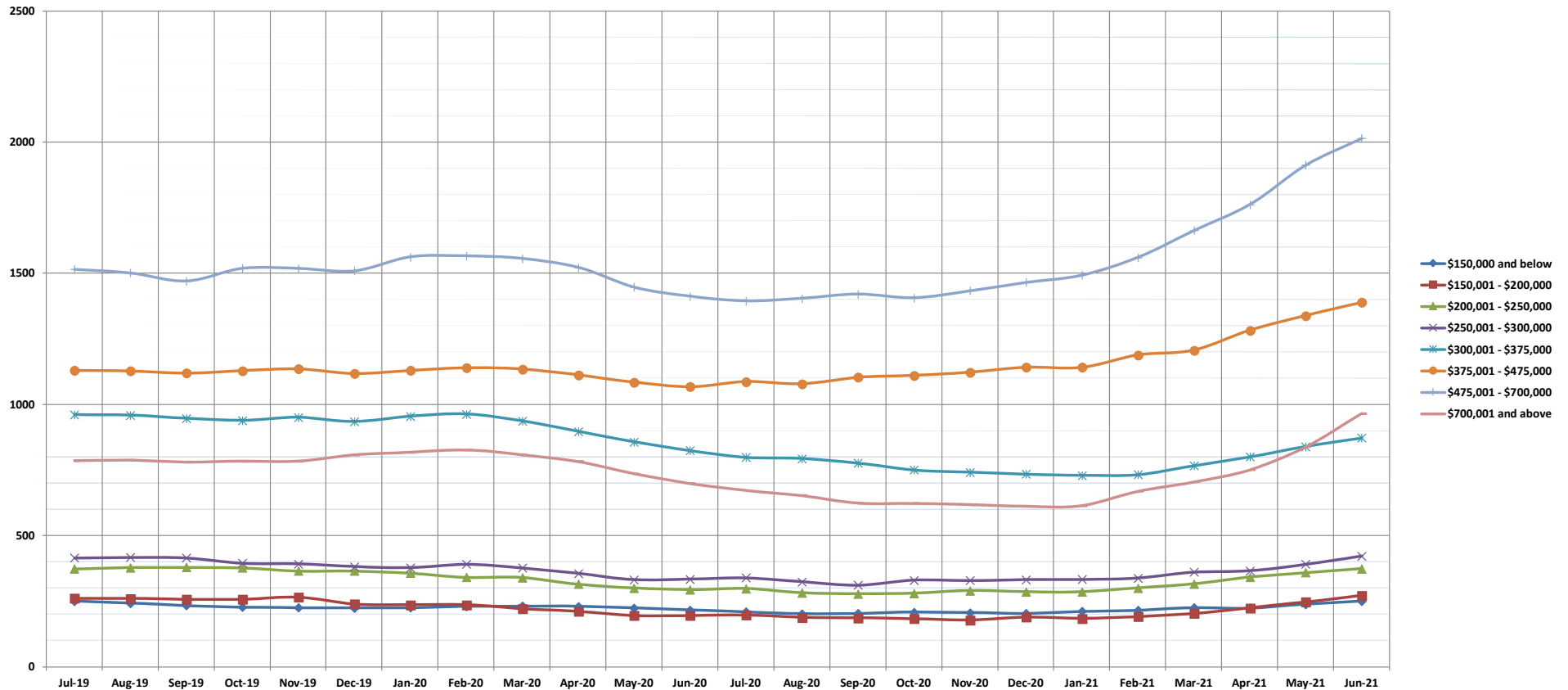
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Pending Sales

June 2021

Condos: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
\$150,000 and below	251	243	234	228	226	225	226	231	232	231	225	217	210	203	204	209	207	204	212	216	226	224	239	251
\$150,001 - \$200,000	262	261	258	258	266	240	237	237	222	212	196	196	198	189	187	184	179	190	185	192	204	225	248	272
\$200,001 - \$250,000	373	378	379	377	365	365	357	341	340	315	300	294	298	282	279	280	291	286	286	301	316	342	359	374
\$250,001 - \$300,000	415	417	415	395	392	382	378	391	377	356	332	334	339	324	311	330	329	332	333	338	361	366	391	422
\$300,001 - \$375,000	961	960	947	940	951	935	955	964	937	898	858	825	799	794	777	751	742	735	730	733	767	801	840	873
\$375,001 - \$475,000	1130	1128	1120	1129	1136	1118	1130	1140	1135	1113	1085	1068	1087	1079	1104	1111	1123	1142	1142	1189	1207	1283	1339	1390
\$475,001 - \$700,000	1516	1502	1471	1520	1519	1510	1563	1567	1557	1523	1448	1413	1395	1405	1421	1407	1434	1466	1494	1561	1663	1762	1913	2015
\$700,001 and above	786	788	781	784	784	808	818	827	808	783	736	699	672	653	624	623	618	612	614	669	705	751	839	966
All Condos	5694	5677	5605	5631	5639	5583	5664	5698	5608	5431	5180	5046	4998	4929	4907	4895	4923	4967	4996	5199	5449	5754	6168	6563

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

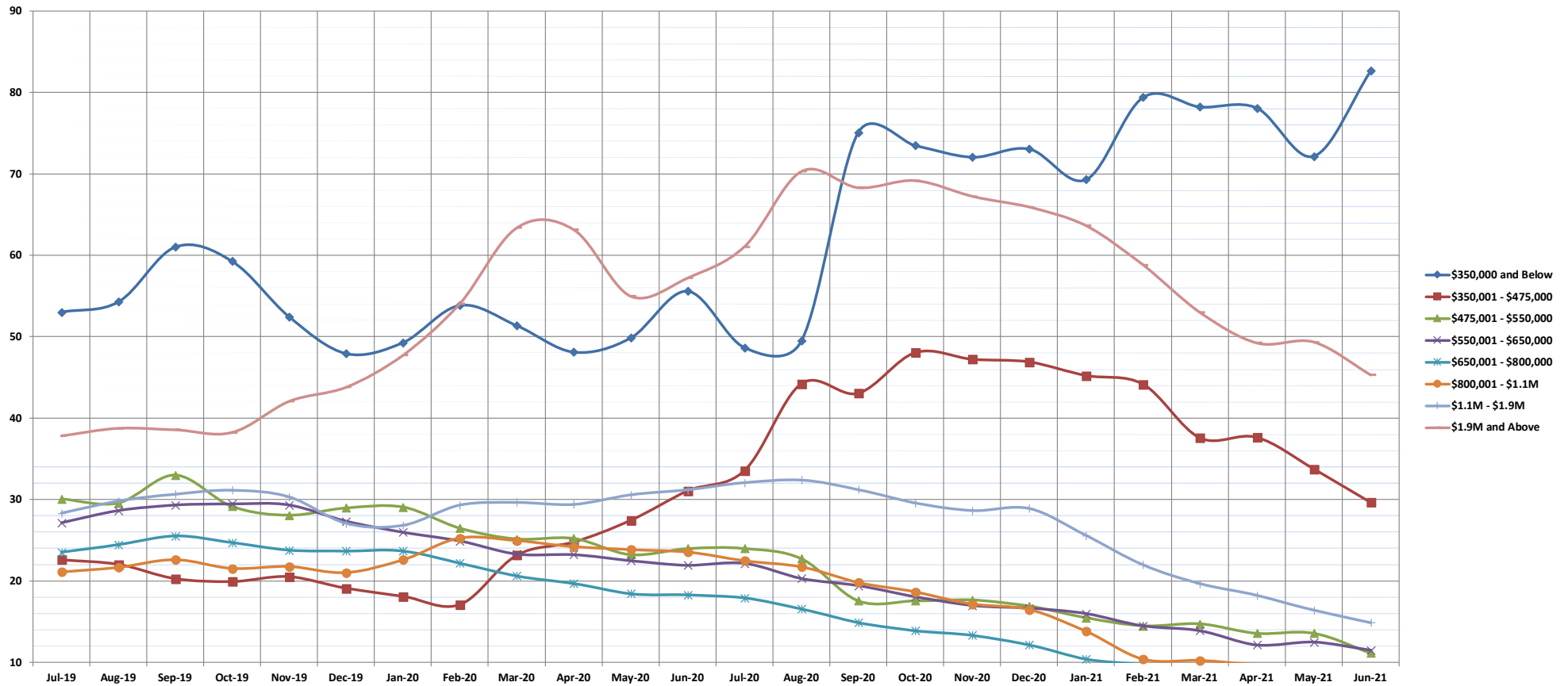
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Days on Market Until Sale

June 2021

Single Family Homes: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
\$350,000 and Below	53	54	61	59	52	48	49	54	51	48	50	56	49	50	75	74	72	73	69	79	78	78	72	83
\$350,001 - \$475,000	23	22	20	20	21	19	18	17	23	25	27	31	34	44	43	48	47	47	45	44	38	38	34	30
\$475,001 - \$550,000	30	30	33	29	28	29	29	27	25	25	23	24	24	23	18	18	18	17	16	15	15	14	14	11
\$550,001 - \$650,000	27	29	29	30	29	27	26	25	23	23	23	22	22	20	19	18	17	17	16	15	14	12	13	12
\$650,001 - \$800,000	24	24	26	25	24	24	24	22	21	20	18	18	18	17	15	14	13	12	10	10	9	9	9	8
\$800,001 - \$1.1M	21	22	23	22	22	21	23	25	25	24	24	24	23	22	20	19	17	17	14	10	10	10	10	9
\$1.1M - \$1.9M	28	30	31	31	30	27	29	29	30	29	31	31	32	32	31	30	29	29	26	22	20	18	16	15
\$1.9M and Above	38	39	39	38	42	44	48	54	63	63	55	57	61	70	68	69	67	66	64	59	53	49	49	45
All Single Family Homes	23	24	25	24	24	23	24	25	24	23	23	23	23	22	20	19	18	17	15	13	12	11	11	10

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

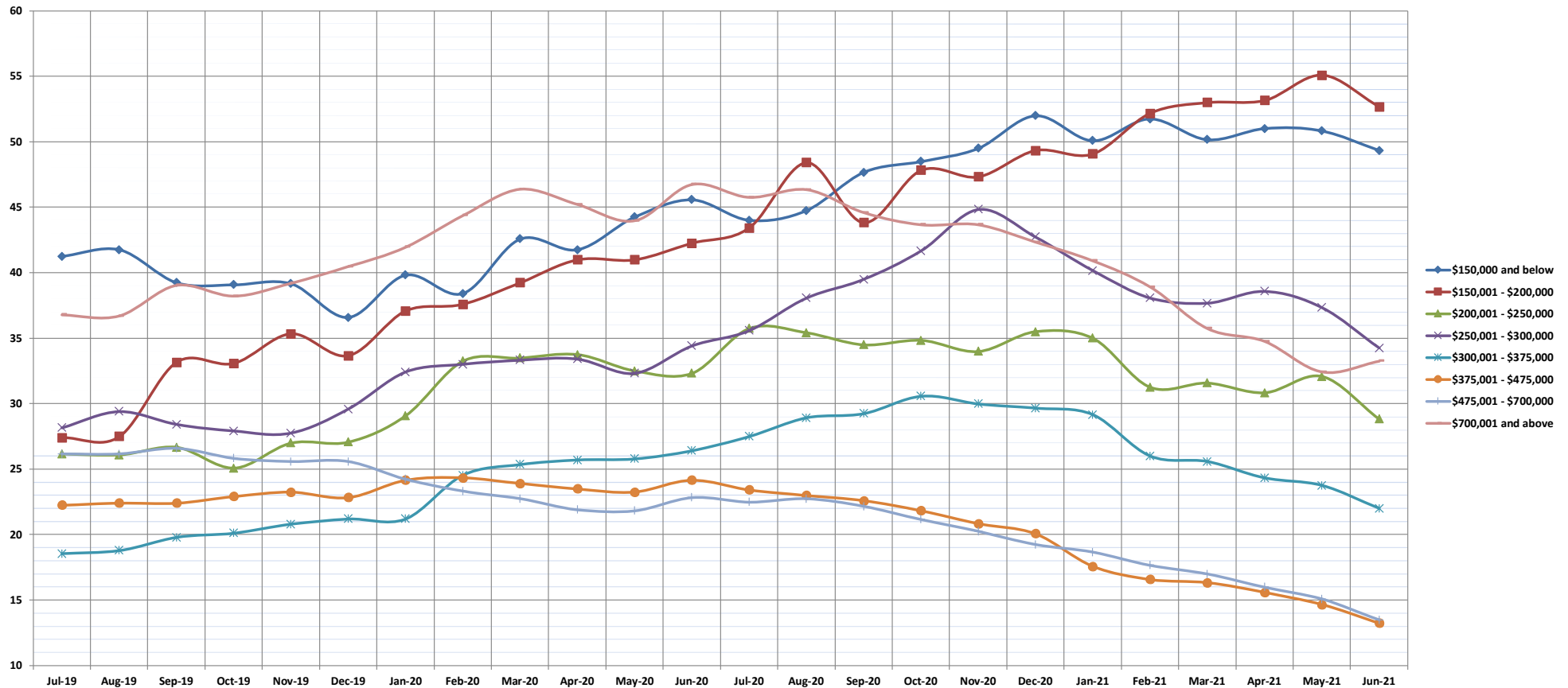
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Days on Market Until Sale

June 2021

Condos: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
\$150,000 and below	41	42	39	39	39	37	40	38	43	42	44	46	44	45	48	49	50	52	50	52	50	51	51	49
\$150,001 - \$200,000	27	28	33	33	35	34	37	38	39	41	41	42	43	48	44	48	47	49	49	52	53	53	55	53
\$200,001 - \$250,000	26	26	27	25	27	27	29	33	34	34	33	32	36	35	35	35	34	36	35	31	32	31	32	29
\$250,001 - \$300,000	28	29	28	28	28	30	32	33	33	33	32	34	36	38	40	42	45	43	40	38	38	39	37	34
\$300,001 - \$375,000	19	19	20	20	21	21	21	25	25	26	26	26	28	29	29	31	30	30	29	26	26	24	24	22
\$375,001 - \$475,000	22	22	22	23	23	23	24	24	24	24	23	24	23	23	23	22	21	20	18	17	16	16	15	13
\$475,001 - \$700,000	26	26	27	26	26	26	24	23	23	22	22	23	23	23	22	21	20	19	19	18	17	16	15	14
\$700,001 and above	37	37	39	38	39	40	42	44	46	45	44	47	46	46	45	44	44	42	41	39	36	35	32	33
All Condos	24	25	25	25	26	26	27	27	28	27	27	28	28	28	28	27	26	25	24	23	22	21	20	17

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

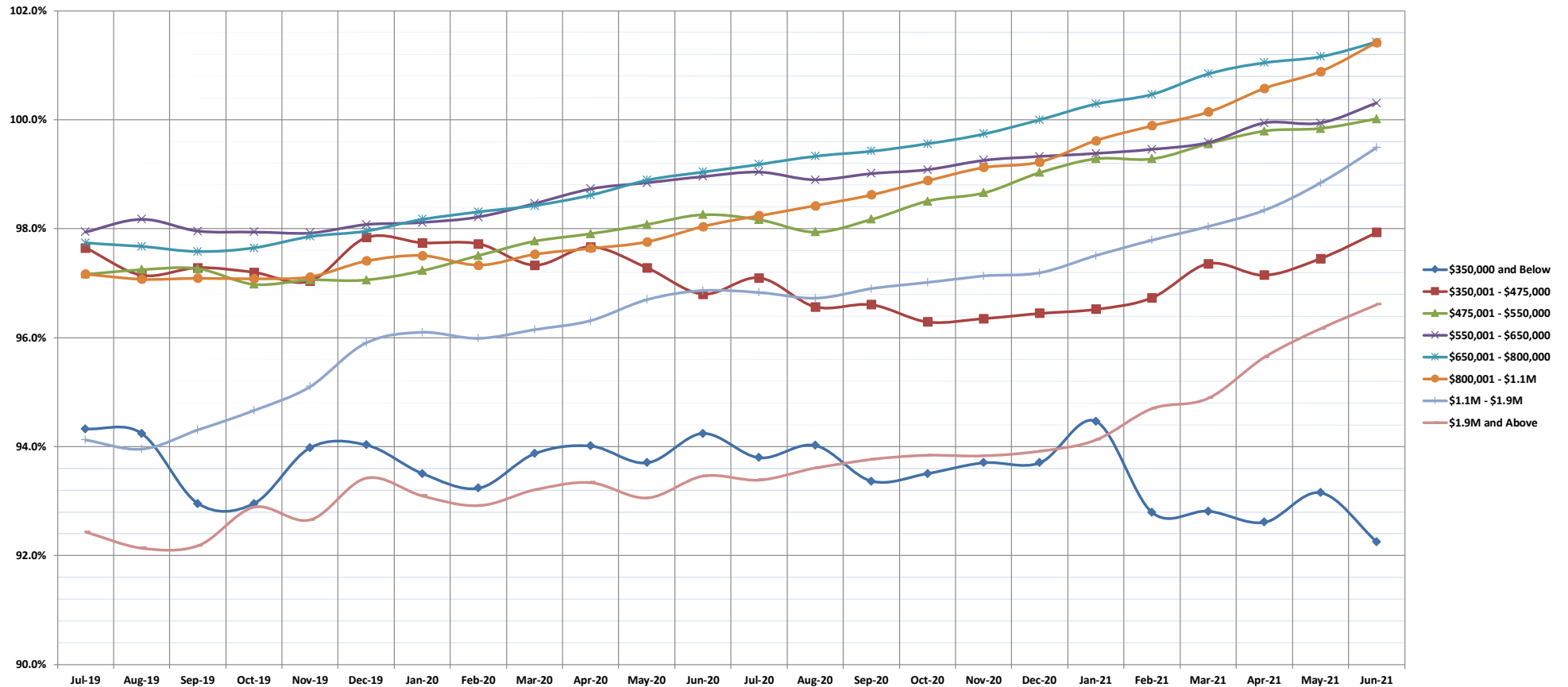
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Percentage of Original List Price Received

June 2021

Single Family Homes: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
\$350,000 and Below	94.3%	94.2%	93.0%	93.0%	94.0%	94.0%	93.5%	93.2%	93.9%	94.0%	93.7%	94.2%	93.8%	94.0%	93.4%	93.5%	93.7%	93.7%	94.5%	92.8%	92.8%	92.6%	93.2%	92.3%
\$350,001 - \$475,000	97.7%	97.2%	97.3%	97.2%	97.0%	97.8%	97.7%	97.7%	97.3%	97.7%	97.3%	96.8%	97.1%	96.6%	96.6%	96.3%	96.4%	96.5%	96.5%	96.7%	97.4%	97.2%	97.5%	97.9%
\$475,001 - \$550,000	97.2%	97.3%	97.3%	97.0%	97.1%	97.1%	97.2%	97.5%	97.8%	97.9%	98.1%	98.3%	98.2%	97.9%	98.2%	98.5%	98.7%	99.0%	99.3%	99.3%	99.6%	99.8%	99.8%	100.0%
\$550,001 - \$650,000	97.9%	98.2%	98.0%	97.9%	97.9%	98.1%	98.1%	98.2%	98.5%	98.7%	98.8%	99.0%	99.0%	98.9%	99.0%	99.1%	99.3%	99.3%	99.4%	99.5%	99.6%	99.9%	99.9%	100.3%
\$650,001 - \$800,000	97.7%	97.7%	97.6%	97.7%	97.9%	98.0%	98.2%	98.3%	98.4%	98.6%	98.9%	99.0%	99.2%	99.3%	99.4%	99.6%	99.7%	100.0%	100.3%	100.5%	100.8%	101.1%	101.2%	101.4%
\$800,001 - \$1.1M	97.2%	97.1%	97.1%	97.1%	97.1%	97.4%	97.5%	97.3%	97.5%	97.6%	97.8%	98.0%	98.2%	98.4%	98.6%	98.9%	99.1%	99.2%	99.6%	99.9%	100.1%	100.6%	100.9%	101.4%
\$1.1M - \$1.9M	94.1%	94.0%	94.3%	94.7%	95.1%	95.9%	96.1%	96.0%	96.2%	96.3%	96.7%	96.9%	96.8%	96.7%	96.9%	97.0%	97.1%	97.2%	97.5%	97.8%	98.0%	98.3%	98.8%	99.5%
\$1.9M and Above	92.4%	92.1%	92.2%	92.9%	92.7%	93.4%	93.1%	92.9%	93.2%	93.3%	93.1%	93.5%	93.4%	93.6%	93.8%	93.8%	93.8%	93.9%	94.1%	94.7%	94.9%	95.6%	96.2%	96.6%
All Single Family Homes	97.6%	97.5%	97.4%	97.5%	97.6%	97.5%	97.7%	97.8%	97.9%	98.0%	98.1%	98.2%	98.4%	98.5%	98.6%	98.8%	99.0%	99.1%	99.3%	99.5%	99.6%	99.9%	100.1%	100.5%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

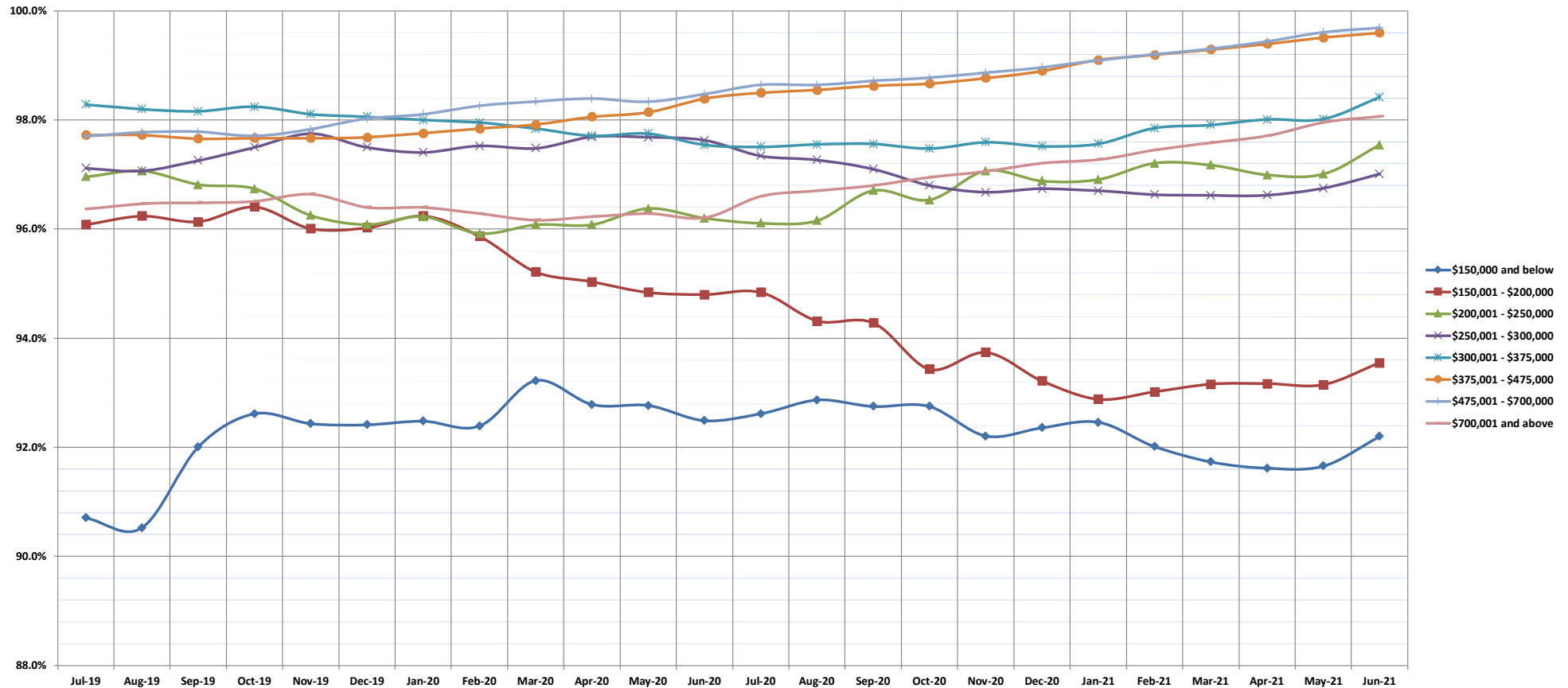
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Percentage of Original List Price Received

June 2021

Condos: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
\$150,000 and below	90.7%	90.5%	92.0%	92.6%	92.4%	92.4%	92.5%	92.4%	93.2%	92.8%	92.8%	92.5%	92.6%	92.9%	92.8%	92.8%	92.2%	92.4%	92.5%	92.0%	91.7%	91.6%	91.7%	92.2%
\$150,001 - \$200,000	96.1%	96.2%	96.1%	96.4%	96.0%	96.0%	96.2%	95.9%	95.2%	95.0%	94.8%	94.8%	94.8%	94.3%	94.3%	93.4%	93.7%	93.2%	92.9%	93.0%	93.2%	93.2%	93.2%	93.6%
\$200,001 - \$250,000	97.0%	97.1%	96.8%	96.7%	96.3%	96.1%	96.2%	95.9%	96.1%	96.1%	96.4%	96.2%	96.1%	96.2%	96.7%	96.5%	97.1%	96.9%	96.9%	97.2%	97.2%	97.0%	97.0%	97.5%
\$250,001 - \$300,000	97.1%	97.1%	97.3%	97.5%	97.8%	97.5%	97.4%	97.5%	97.5%	97.7%	97.7%	97.6%	97.3%	97.3%	97.1%	96.8%	96.7%	96.7%	96.7%	96.6%	96.6%	96.6%	96.8%	97.0%
\$300,001 - \$375,000	98.3%	98.2%	98.2%	98.2%	98.1%	98.1%	98.0%	98.0%	97.8%	97.7%	97.8%	97.5%	97.5%	97.6%	97.6%	97.5%	97.6%	97.5%	97.6%	97.9%	97.9%	98.0%	98.0%	98.4%
\$375,001 - \$475,000	97.7%	97.7%	97.7%	97.7%	97.7%	97.7%	97.8%	97.8%	97.9%	98.1%	98.1%	98.4%	98.5%	98.6%	98.6%	98.6%	98.7%	98.8%	98.9%	99.1%	99.2%	99.3%	99.4%	99.6%
\$475,001 - \$700,000	97.7%	97.8%	97.8%	97.7%	97.8%	98.0%	98.1%	98.3%	98.3%	98.4%	98.3%	98.5%	98.6%	98.6%	98.7%	98.8%	98.9%	99.0%	99.1%	99.2%	99.3%	99.4%	99.6%	99.7%
\$700,001 and above	96.4%	96.5%	96.5%	96.5%	96.6%	96.4%	96.4%	96.3%	96.2%	96.2%	96.3%	96.2%	96.6%	96.6%	96.8%	97.0%	97.1%	97.2%	97.3%	97.5%	97.6%	97.7%	98.0%	98.1%
All Condos	97.6%	97.6%	97.5%	97.5%	97.5%	97.3%	97.4%	97.4%	97.4%	97.5%	97.6%	97.7%	97.8%	97.8%	97.9%	97.9%	98.0%	98.1%	98.2%	98.3%	98.4%	98.5%	98.7%	98.9%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

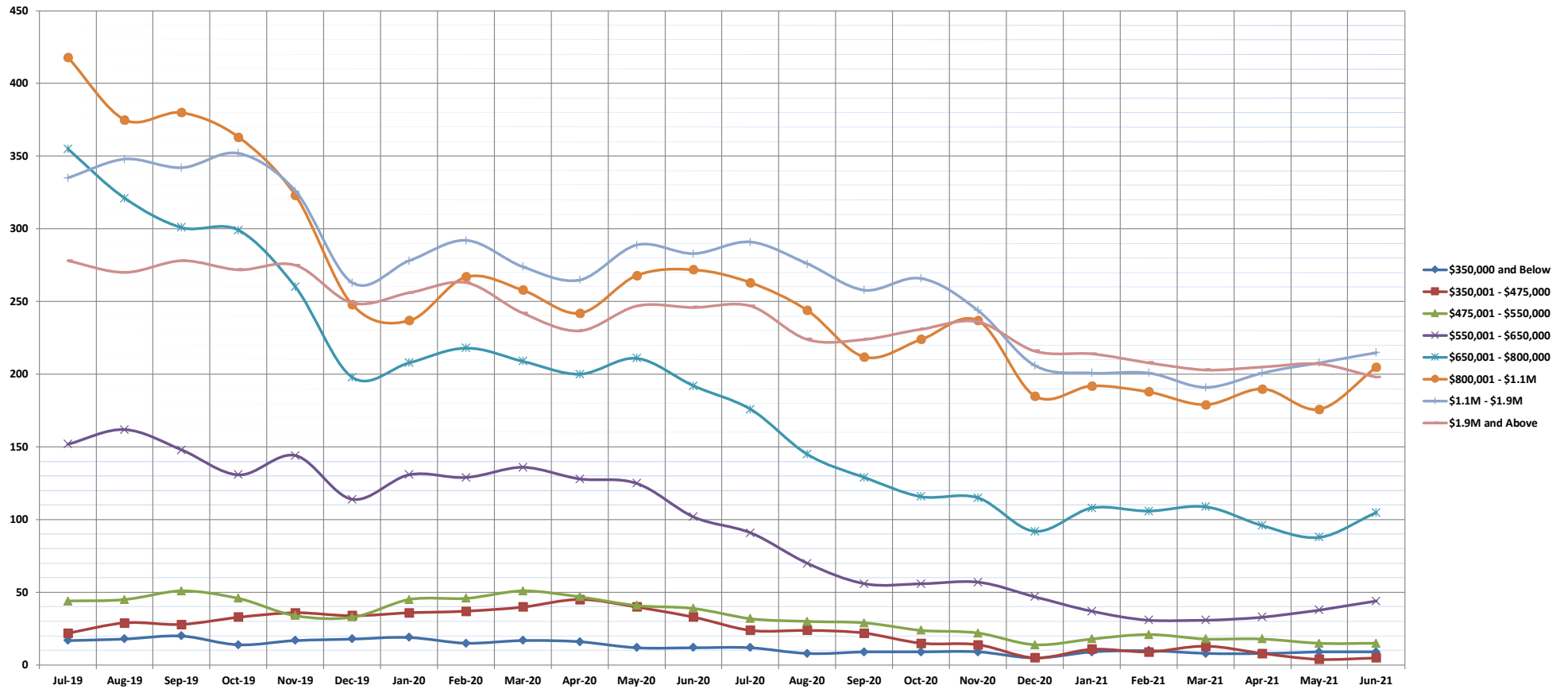
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Inventory of Homes for Sale

June 2021

Single Family Homes: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month)



	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
\$350,000 and Below	17	18	20	14	17	18	19	15	17	16	12	12	12	8	9	9	9	5	9	10	8	8	9	9
\$350,001 - \$475,000	22	29	28	33	36	34	36	37	40	45	40	33	24	24	22	15	14	5	11	9	13	8	4	5
\$475,001 - \$550,000	44	45	51	46	34	33	45	46	51	47	41	39	32	30	29	24	22	14	18	21	18	18	15	15
\$550,001 - \$650,000	152	162	148	131	144	114	131	129	136	128	125	102	91	70	56	56	57	47	37	31	31	33	38	44
\$650,001 - \$800,000	355	321	301	299	260	198	208	218	209	200	211	192	176	145	129	116	115	92	108	106	109	96	88	105
\$800,001 - \$1.1M	418	375	380	363	323	248	237	267	258	242	268	272	263	244	212	224	237	185	192	188	179	190	176	205
\$1.1M - \$1.9M	335	348	342	352	326	263	278	292	274	265	289	283	291	276	258	266	244	206	201	201	191	201	208	215
\$1.9M and Above	278	270	278	272	275	249	256	263	242	230	247	246	247	224	224	231	236	216	214	208	203	205	207	198
All Single Family Homes	1621	1568	1548	1510	1415	1157	1210	1267	1227	1173	1233	1179	1136	1021	939	941	934	770	790	774	752	759	745	796

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

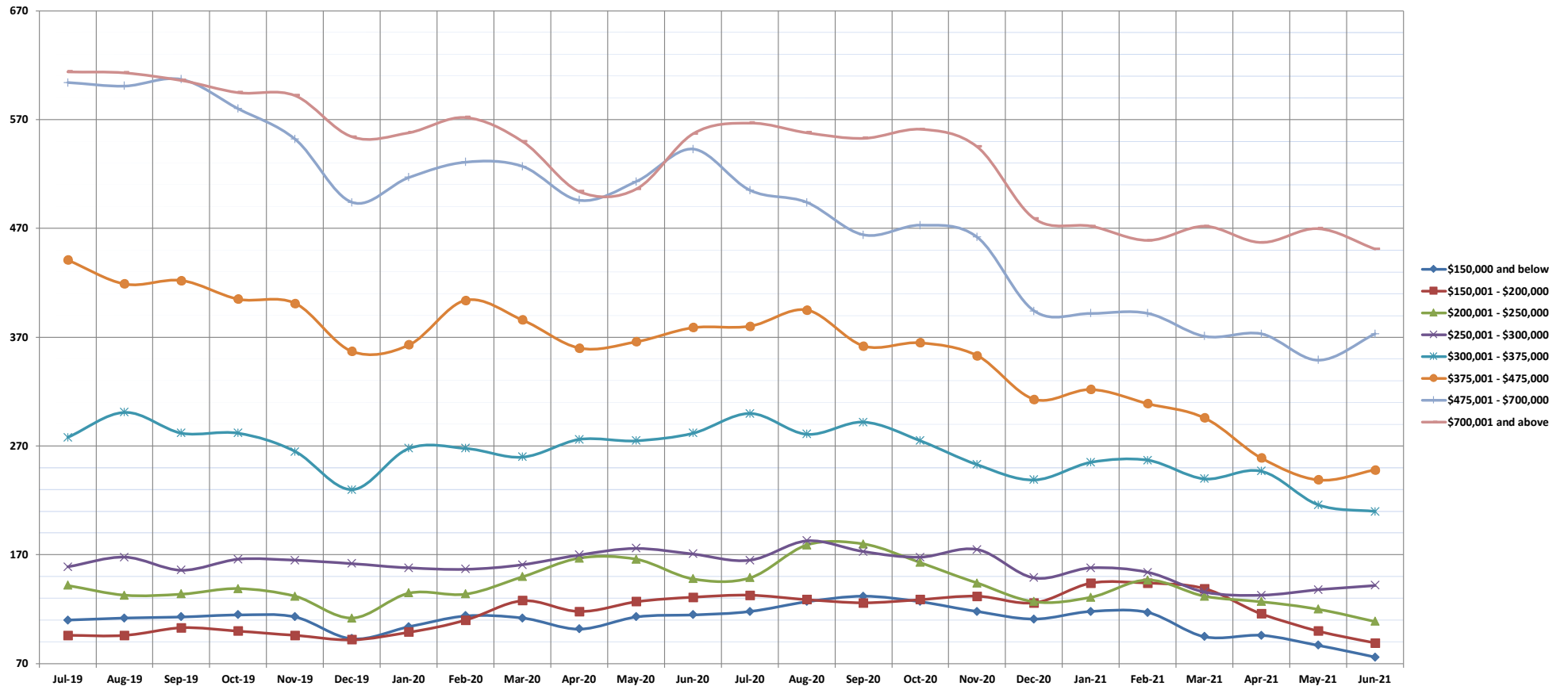
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Inventory of Homes for Sale

June 2021

Condos: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month)



	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
\$150,000 and below	110	112	113	115	113	93	104	114	112	102	113	115	118	127	132	127	118	111	118	117	95	96	87	76
\$150,001 - \$200,000	96	96	103	100	96	92	99	110	128	118	127	131	133	129	126	129	132	126	144	144	139	116	100	89
\$200,001 - \$250,000	142	133	134	139	132	112	135	134	150	167	166	148	149	179	180	163	144	127	131	147	132	127	120	109
\$250,001 - \$300,000	159	168	156	166	165	162	158	157	161	170	176	171	165	183	173	168	175	149	158	154	136	133	138	142
\$300,001 - \$375,000	278	301	282	282	265	230	268	268	260	276	275	282	300	281	292	275	253	239	255	257	240	247	216	210
\$375,001 - \$475,000	441	419	422	405	401	357	363	404	386	360	366	379	380	395	362	365	353	313	322	309	296	259	239	248
\$475,001 - \$700,000	604	601	607	580	552	494	517	531	527	496	513	543	505	494	464	473	462	394	392	392	371	373	349	373
\$700,001 and above	614	613	606	595	592	554	558	572	550	504	506	557	567	558	553	561	545	479	472	459	472	457	470	451
All Condos	2444	2443	2423	2382	2316	2094	2202	2290	2274	2193	2242	2326	2317	2346	2282	2261	2182	1938	1992	1979	1881	1808	1719	1698

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

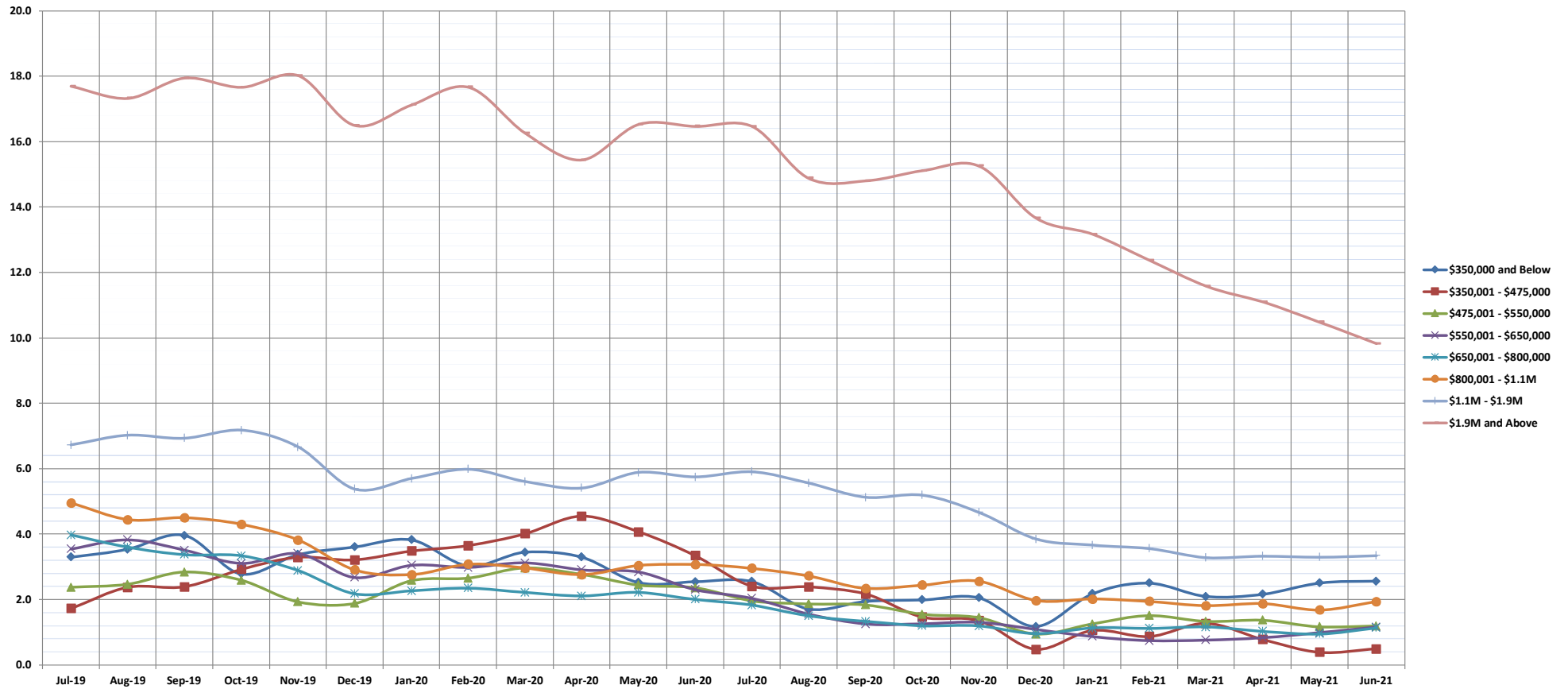
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Months Supply of Inventory

June 2021

Single Family Homes: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months)



	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
\$350,000 and Below	3.3	3.5	4.0	2.8	3.4	3.6	3.8	3.0	3.4	3.3	2.5	2.5	2.6	1.7	1.9	2.0	2.1	1.2	2.2	2.5	2.1	2.2	2.5	2.6
\$350,001 - \$475,000	1.7	2.4	2.4	2.9	3.3	3.2	3.5	3.7	4.0	4.6	4.1	3.3	2.4	2.4	2.2	1.5	1.4	0.5	1.1	0.9	1.3	0.8	0.4	0.5
\$475,001 - \$550,000	2.4	2.5	2.8	2.6	1.9	1.9	2.6	2.7	3.0	2.8	2.4	2.4	2.0	1.9	1.8	1.5	1.5	0.9	1.3	1.5	1.3	1.4	1.2	1.2
\$550,001 - \$650,000	3.6	3.8	3.5	3.1	3.4	2.7	3.1	3.0	3.1	2.9	2.8	2.3	2.0	1.6	1.3	1.3	1.3	1.1	0.9	0.7	0.8	0.8	1.0	1.2
\$650,001 - \$800,000	4.0	3.6	3.4	3.3	2.9	2.2	2.3	2.4	2.2	2.1	2.2	2.0	1.8	1.5	1.3	1.2	1.2	1.0	1.1	1.1	1.2	1.0	1.0	1.1
\$800,001 - \$1.1M	5.0	4.4	4.5	4.3	3.8	2.9	2.8	3.1	3.0	2.8	3.0	3.1	3.0	2.7	2.3	2.4	2.6	2.0	2.0	1.9	1.8	1.9	1.7	1.9
\$1.1M - \$1.9M	6.7	7.0	6.9	7.2	6.7	5.4	5.7	6.0	5.6	5.4	5.9	5.8	5.9	5.6	5.1	5.2	4.7	3.9	3.7	3.6	3.3	3.3	3.3	3.3
\$1.9M and Above	17.7	17.3	17.9	17.7	18.0	16.5	17.1	17.7	16.3	15.4	16.5	16.5	16.5	14.9	14.8	15.1	15.3	13.7	13.2	12.4	11.6	11.1	10.5	9.8
All Single Family Homes	5.1	5.0	4.9	4.8	4.5	3.7	3.8	4.0	3.8	3.6	3.8	3.6	3.5	3.1	2.9	2.9	2.8	2.3	2.4	2.3	2.2	2.2	2.2	2.3

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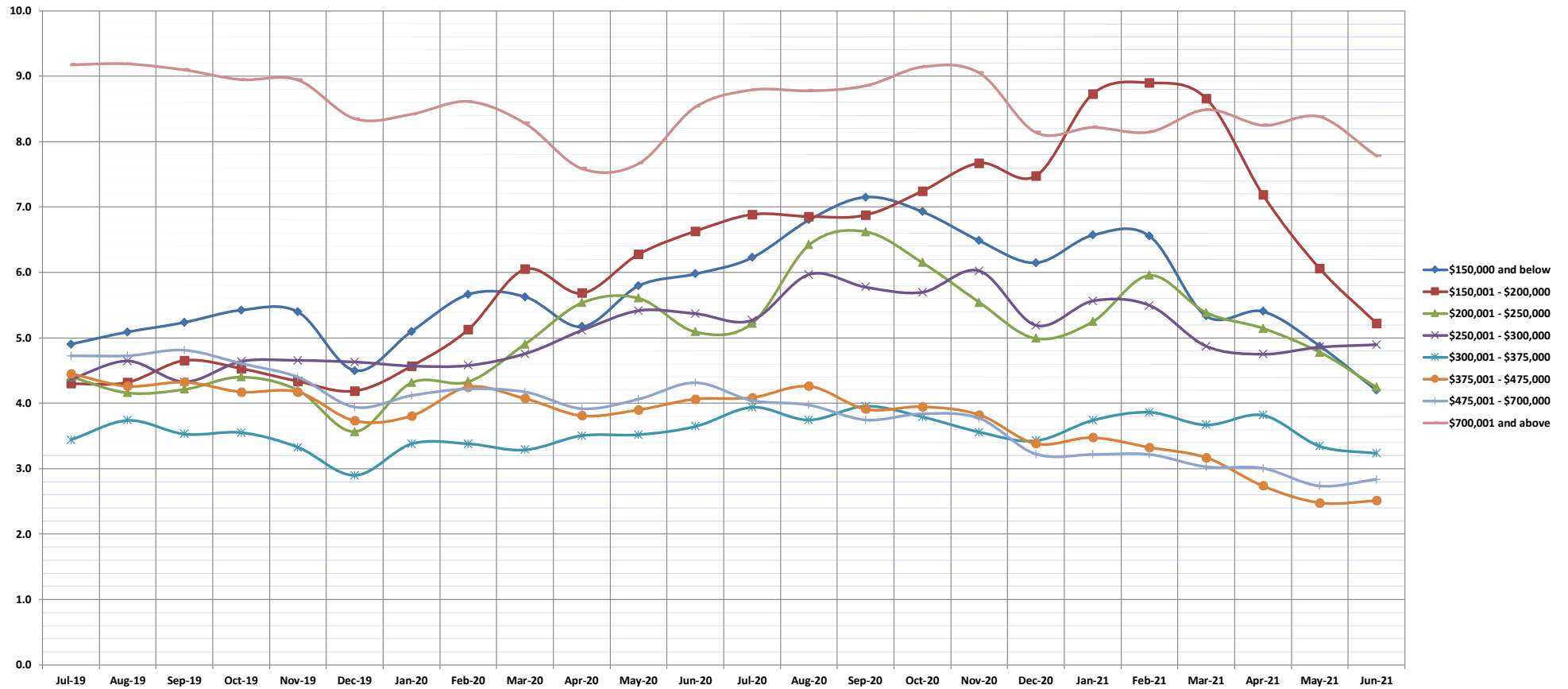
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Months Supply of Inventory

June 2021

Condos: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months)



	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21
\$150,000 and below	4.9	5.1	5.2	5.4	5.4	4.5	5.1	5.7	5.6	5.2	5.8	6.0	6.2	6.8	7.2	6.9	6.5	6.2	6.6	6.6	5.3	5.4	4.9	4.2
\$150,001 - \$200,000	4.3	4.3	4.7	4.5	4.3	4.2	4.6	5.1	6.0	5.7	6.3	6.6	6.9	6.9	6.9	7.2	7.7	7.5	8.7	8.9	8.7	7.2	6.1	5.2
\$200,001 - \$250,000	4.4	4.2	4.2	4.4	4.2	3.6	4.3	4.3	4.9	5.5	5.6	5.1	5.2	6.4	6.6	6.2	5.5	5.0	5.3	6.0	5.4	5.1	4.8	4.2
\$250,001 - \$300,000	4.4	4.6	4.3	4.6	4.7	4.6	4.6	4.6	4.8	5.1	5.4	5.4	5.3	6.0	5.8	5.7	6.0	5.2	5.6	5.5	4.9	4.8	4.9	4.9
\$300,001 - \$375,000	3.4	3.7	3.5	3.6	3.3	2.9	3.4	3.4	3.3	3.5	3.5	3.6	3.9	3.7	4.0	3.8	3.6	3.4	3.7	3.9	3.7	3.8	3.3	3.2
\$375,001 - \$475,000	4.5	4.3	4.3	4.2	4.2	3.7	3.8	4.3	4.1	3.8	3.9	4.1	4.1	4.3	3.9	4.0	3.8	3.4	3.5	3.3	3.2	2.7	2.5	2.5
\$475,001 - \$700,000	4.7	4.7	4.8	4.6	4.4	3.9	4.1	4.2	4.2	3.9	4.1	4.3	4.0	4.0	3.7	3.8	3.8	3.2	3.2	3.2	3.0	2.7	2.8	2.8
\$700,001 and above	9.2	9.2	9.1	8.9	8.9	8.3	8.4	8.6	8.3	7.6	7.7	8.5	8.8	8.8	8.9	9.1	9.1	8.1	8.2	8.1	8.5	8.3	8.4	7.8
All Condos	5.0	5.0	5.0	5.0	4.9	4.4	4.6	4.8	4.8	4.7	4.8	5.0	5.1	5.2	5.1	5.1	5.0	4.5	4.7	4.7	4.4	4.3	4.0	3.8

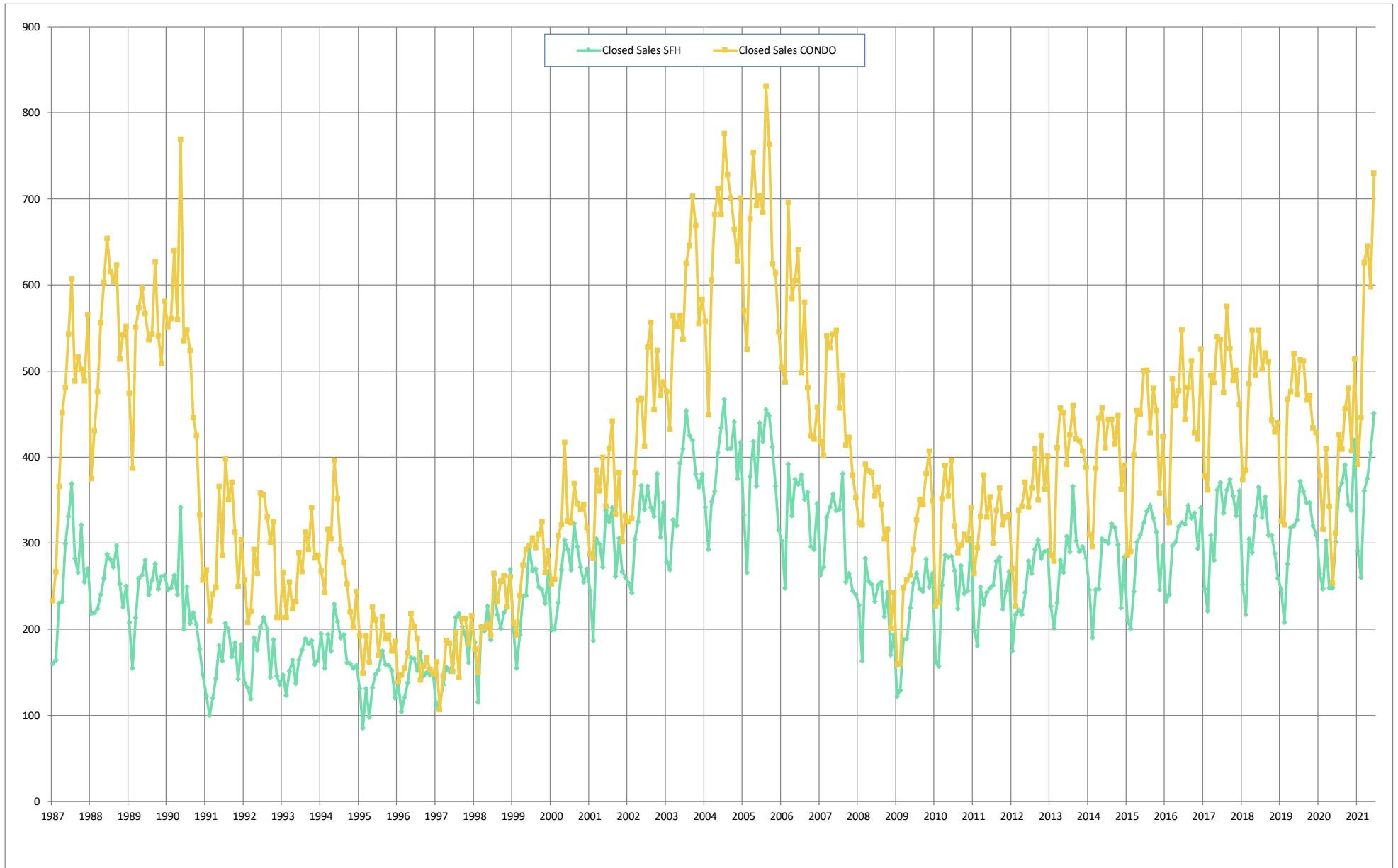
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Closed Sales

Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



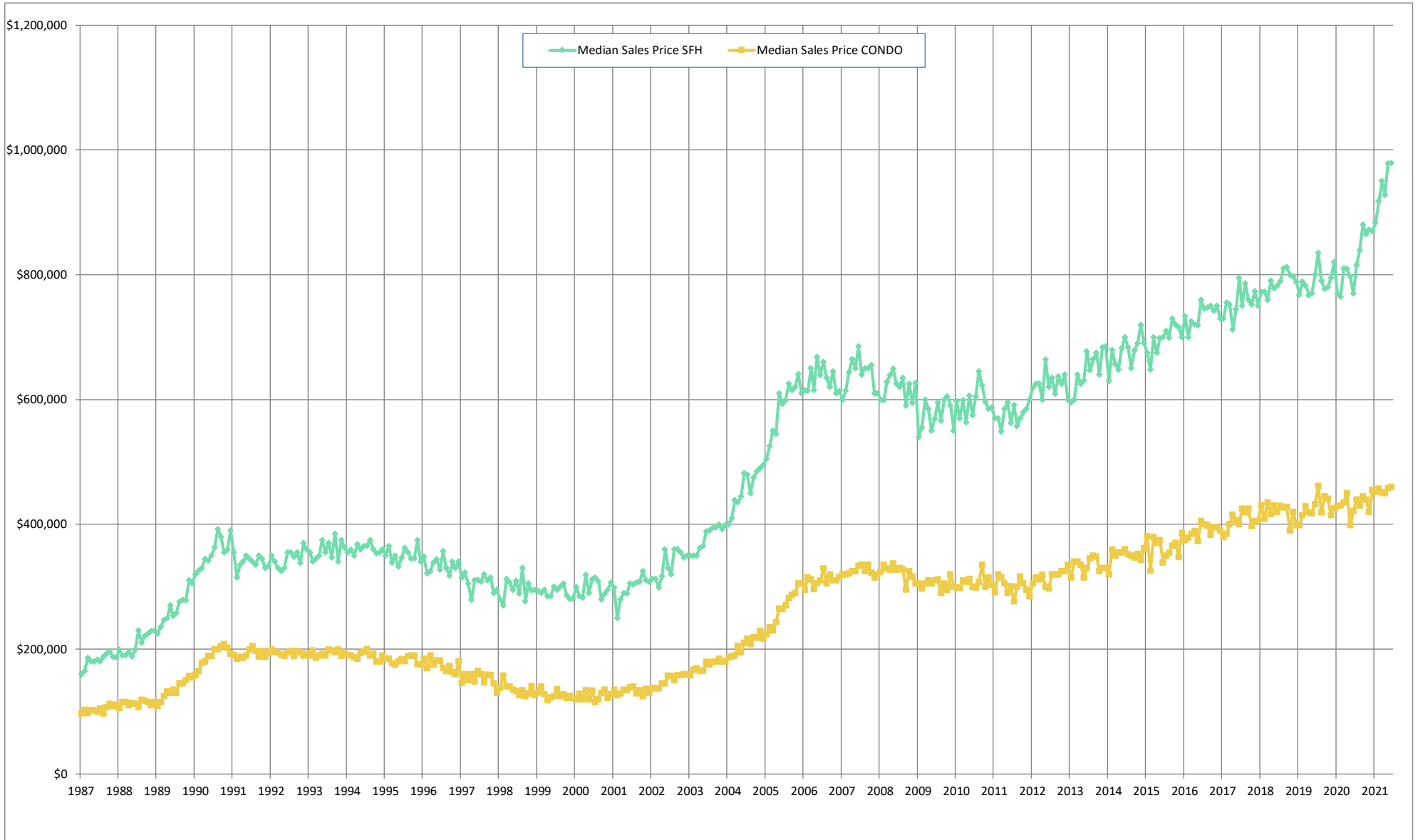
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Median Sales Price

Single-Family Homes and Condos

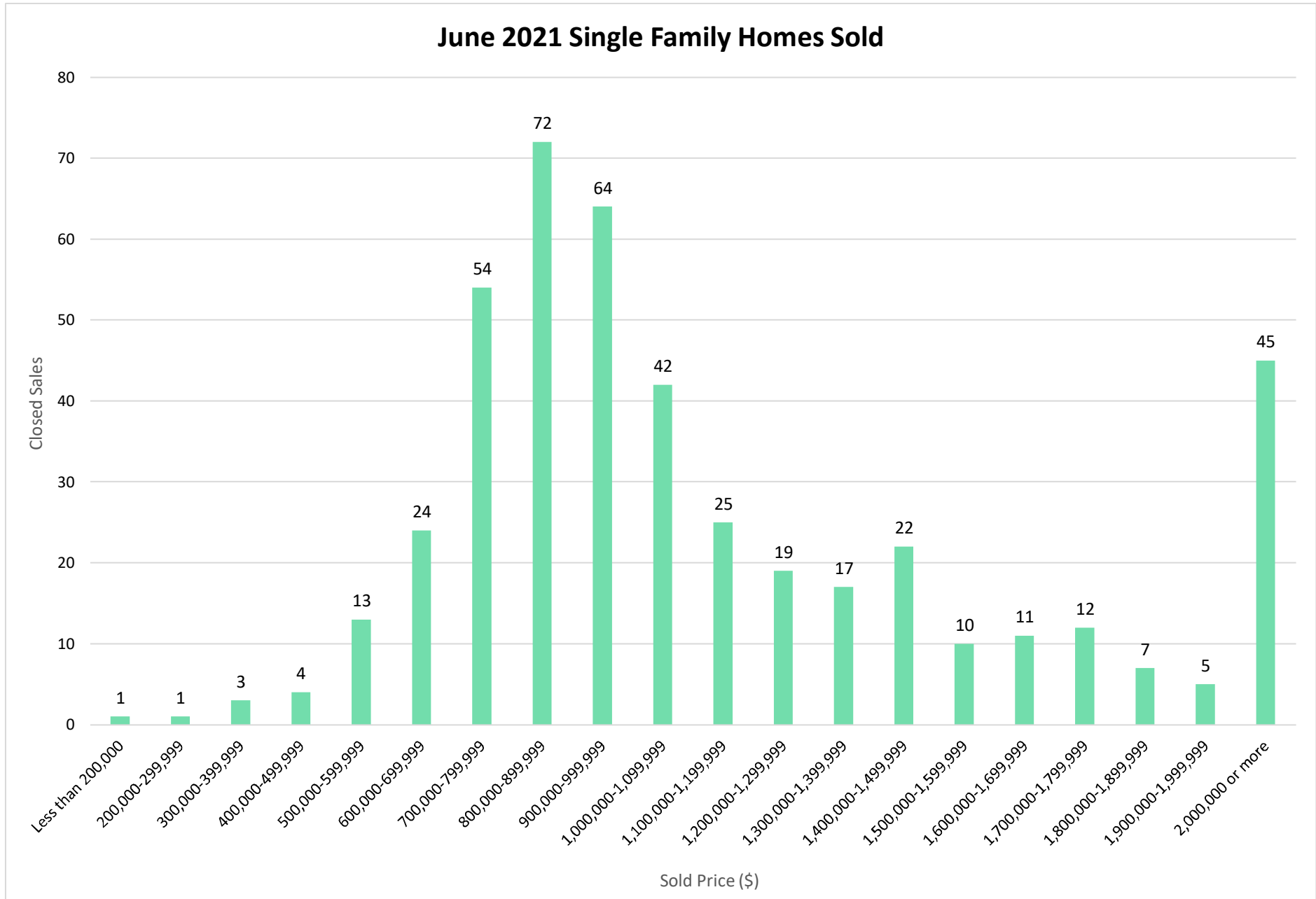
OAHU, HAWAII: Jan 1987 to the Present



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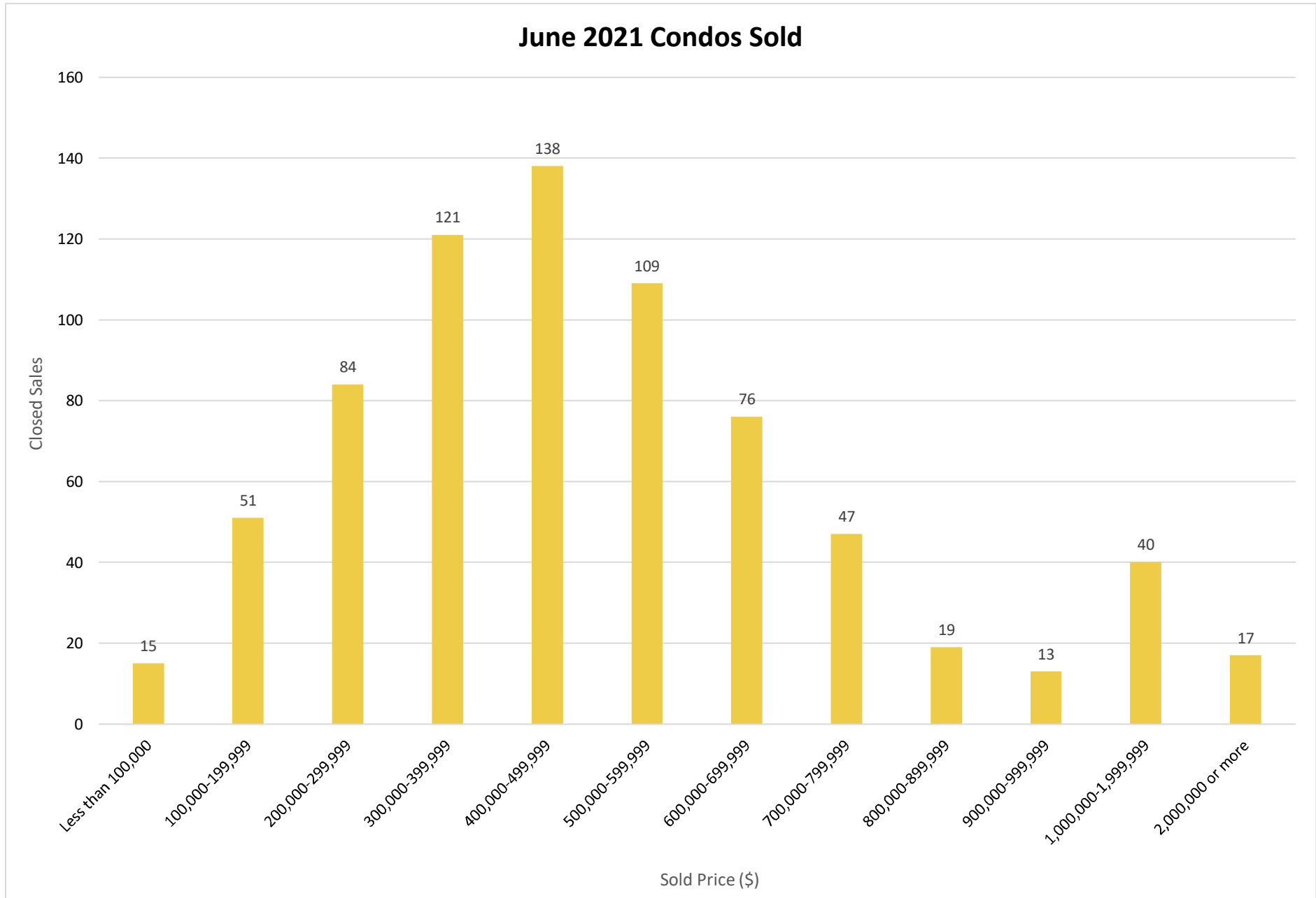
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June 2021 Single Family Homes Sold



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