

MONTHLY STATS REPORT JANUARY 2024

Single-family home sales rose 22.7%, while condo sales ticked up 6.2% compared to this time last year. Month-to-month, the new year started much like 2023 ended, with minimal upticks in sales of single-family homes at 1.1% and condos at 7.4%.

Median sales prices in January 2024 closely resembled year-end figures in late 2023. Single-family home prices reached \$1,021,016, up 2.5% month-to-month but down 2.8% from the year-end median of \$1,050,000. In January, the median condo price was \$502,500, a 1.5% dip month-over-month and a 1.2% drop from the year-end median of \$508,500. Year-over-year, single-family home prices grew by 5.3%, while condo prices saw a modest 1.5% increase.

Properties stayed on the market slightly longer than they did a year ago but still moved into escrow in less than a month. Both markets marked median days on market of 29 days, compared to 24 days in January 2023.

Both markets experienced an uptick in new listings. Single-family home listings grew 6.3% year-over-year, with 285 new properties for sale. Sellers added 581 new condo listings to the market, an 11.1% year-over-year increase. By January's end, active inventory levels for single-family homes rose 10.2%, and condos increased 12.7% year-over-year. However, compared to January 2020, just before the pandemic, active inventory levels remained down 25%.

Sales volume for single-family homes increased across all price points, with the most substantial surge observed in homes priced at \$1,300,000 or higher where sales more than doubled. In January 2024, sales in this range skyrocketed by 113.3%, with more than 70% of sales in this category coming from the Kailua, Diamond Head, Metro, and Hawai'i Kai regions. Condos in the more affordable price range of \$300,000 to \$499,999 recorded the highest sales volume, while sales in the outer price bands of \$199,999 and below and \$900,000 and above significantly declined, at 52.4% and 33.3%, respectively.

Contract signings for single-family homes dropped most in the \$800,000 to \$999,999 range, with only 56 pending sales compared to 84 last year, down 33.3%. In the upper price range of \$1,200,000 and above, there were 92 pending sales, a 16.4% drop. Condos in the \$200,000 to \$399,999 range saw a 14.7% year-over-year decrease in contract signings, while the \$400,000 to \$599,999 range experienced a moderate 8.4% increase in contract signings.

Year-over-year, transactions closing above the original asking price remained consistent for single-family homes but decreased for condos. In January 2024, 23% of single-family sales closed above asking, compared to 25% of sales in January 2023. Roughly 17% of condo sales closed above asking, compared to 21% of sales this past year.

Oahu Monthly Housing Statistics

January 2024



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg	
\$1,021,016	+5.3%	
Closed Sales	YoY %chg	
184	+22.7%	
Average Sales Price	YoY %chg	
\$1,323,172	+16.1%	

CONDOS

Median Sales Price	YoY %chg
\$502,500	+1.5%
Closed Sales	YoY %chg
292	+6.2%
Average Sales Price	YoY %chg
\$593,630	-6.3%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators

OAHU, HAWAII



		Single	-Family H	omes						Condos	Condos
January 2024	Jan-24	Jan-23	YoY %chg	Dec-23	MoM %chg		Jan-24	Jan-23		YoY %chg	YoY %chg Dec-23
Closed Sales	184	150	22.7%	182	1.1%		292	275		6.2%	6.2% 272
Median Sales Price	\$1,021,016	\$970,000	5.3%	\$996,500	2.5%		\$502,500	\$495,000		1.5%	1.5% \$510,000
Average Sales Price	\$1,323,172	\$1,139,294	16.1%	\$1,207,793	9.6%		\$593,630	\$633,441		-6.3%	-6.3% \$602,535
Median Days on Market	29	24	20.8%	18	61.1%		29	24	2	0.8%	0.8% 26
Percent of Orig. List Price Received	98.3%	95.9%	2.5%	98.3%	0.0%		97.5%	98.4%	-0.	9%	9% 97.9%
New Listings	285	268	6.3%	180	58.3%		581	523	11.	1%	1% 349
Pending Sales*	220	267	-17.6%	182	20.9%		376	378	-0.5	%	% 290
Active Inventory*	607	551	10.2%	600	1.2%		1,348	1,196	12.79	6	6 1,234
Total Inventory in Escrow*	334	376	-11.2%	305	9.5%		532	523	1.7%	,	468
Months Supply of Active Inventory∗	2.8	2.0	40.0%	2.8	0.0%		3.5	2.4	45.89	%	% 3.2
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^{*}see footnotes on pages 9-12 regarding methodology updates

	Single-Family Homes				
Year-to-Date	YTD-2024	YTD-2023	1-yr %chg	YTD-2022	2-yr %chg
Closed Sales	184	150	22.7%	326	-43.6%
Median Sales Price	\$1,021,016	\$970,000	5.3%	\$1,050,000	-2.8%
Average Sales Price	\$1,323,172	\$1,139,294	16.1%	\$1,277,309	3.6%
Median Days on Market	29	24	20.8%	12	141.7%
Percent of Orig. List Price Received	98.3%	95.9%	2.5%	101.6%	-3.2%
New Listings	285	268	6.3%	320	-10.9%
Pending Sales*	220	267	-17.6%	315	-30.2%

Condo						
YTD-2024	YTD-2023	1-yr %chg	YTD-2022	2-yr %chg		
292	275	6.2%	552	-47.1%		
\$502,500	\$495,000	1.5%	\$510,000	-1.5%		
\$593,630	\$633,441	-6.3%	\$623,928	-4.9%		
29	24	20.8%	14	107.1%		
97.5%	98.4%	-0.9%	100.0%	-2.5%		
581	523	11.1%	666	-12.8%		
376	378	-0.5%	574	-34.5%		

Condos

YoY % chg = year-over-year percent change comparing current month to the same month last year.

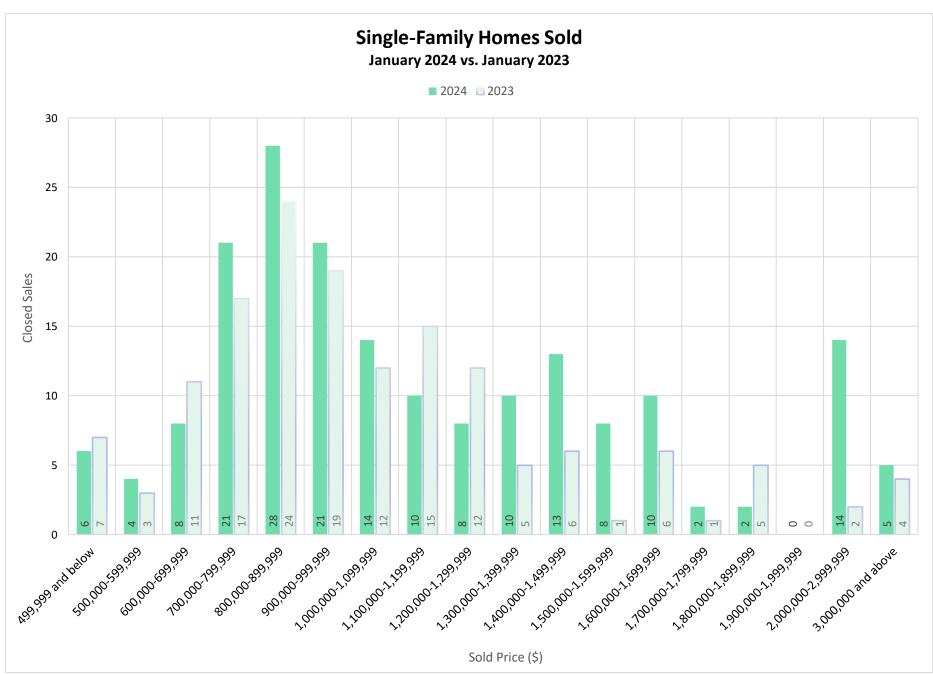
MoM% chg = month-over-month percent change comparing current month to the previous month.

^{*}see footnotes on pages 9-12 regarding methodology updates

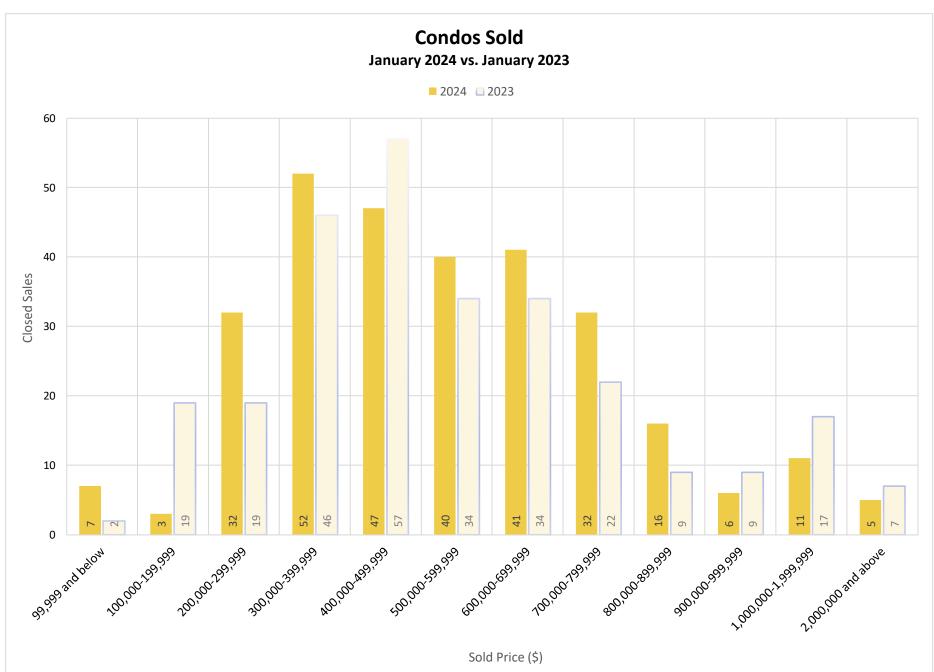
¹⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago.

²⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.









Closed Sales

January 2024

OAHU, HAWAII

(A count of properties that have closed in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727
Mar-22	321	672	993
Apr-22	365	672	1,037
May-22	344	688	1,032
Jun-22	357	626	983
Jul-22	312	518	830
Aug-22	314	508	822
Sep-22	278	496	774
Oct-22	222	435	657
Nov-22	192	340	532
Dec-22	202	360	562
Jan-23	150	275	425
Feb-23	173	325	498
Mar-23	236	444	680
Apr-23	208	420	628
May-23	262	438	700
Jun-23	248	470	718
Jul-23	224	422	646
Aug-23	252	422	674
Sep-23	232	376	608
Oct-23	213	399	612
Nov-23	180	310	490
Dec-23	182	272	454
Jan-24	184	292	476







Monthly Closed Sales



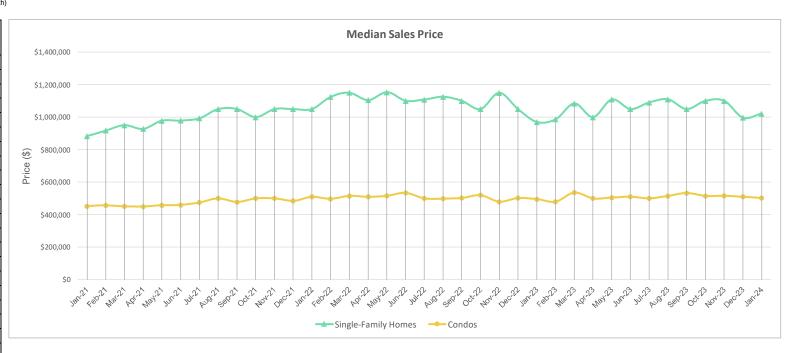
Median Sales Price



OAHU, HAWAII

(The median sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000
Mar-22	\$1,150,000	\$515,500
Apr-22	\$1,105,000	\$510,000
May-22	\$1,153,500	\$516,500
Jun-22	\$1,100,000	\$534,000
Jul-22	\$1,107,944	\$500,000
Aug-22	\$1,125,500	\$498,500
Sep-22	\$1,100,000	\$502,500
Oct-22	\$1,050,000	\$520,000
Nov-22	\$1,149,500	\$480,000
Dec-22	\$1,049,500	\$502,500
Jan-23	\$970,000	\$495,000
Feb-23	\$987,000	\$480,000
Mar-23	\$1,083,750	\$536,000
Apr-23	\$999,995	\$500,000
May-23	\$1,109,000	\$505,000
Jun-23	\$1,050,000	\$510,000
Jul-23	\$1,090,000	\$500,000
Aug-23	\$1,110,000	\$515,000
Sep-23	\$1,050,000	\$532,500
Oct-23	\$1,100,000	\$515,000
Nov-23	\$1,100,055	\$516,179
Dec-23	\$996,500	\$510,000
Jan-24	\$1,021,016	\$502,500







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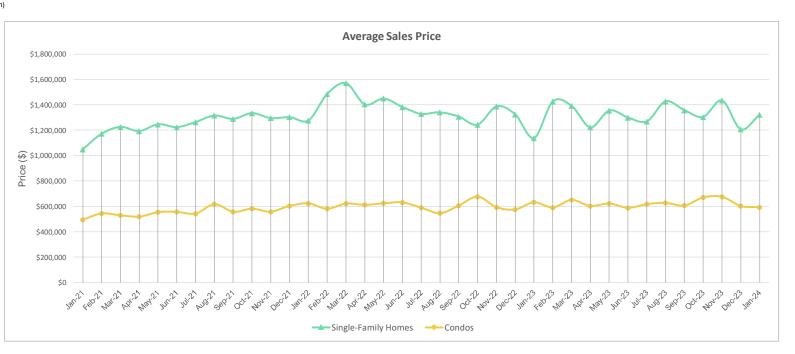
Average Sales Price

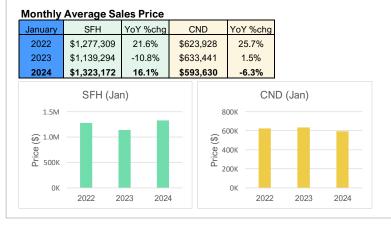


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(The average sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684
Apr-22	\$1,404,481	\$613,189
May-22	\$1,450,008	\$625,327
Jun-22	\$1,382,559	\$631,822
Jul-22	\$1,329,023	\$590,934
Aug-22	\$1,341,958	\$547,319
Sep-22	\$1,307,249	\$607,502
Oct-22	\$1,243,960	\$676,988
Nov-22	\$1,387,685	\$594,444
Dec-22	\$1,325,156	\$576,689
Jan-23	\$1,139,294	\$633,441
Feb-23	\$1,427,864	\$592,131
Mar-23	\$1,391,538	\$651,630
Apr-23	\$1,223,383	\$603,795
May-23	\$1,355,804	\$623,748
Jun-23	\$1,300,456	\$589,597
Jul-23	\$1,270,421	\$617,683
Aug-23	\$1,427,996	\$628,127
Sep-23	\$1,357,981	\$608,222
Oct-23	\$1,304,757	\$670,805
Nov-23	\$1,434,999	\$676,625
Dec-23	\$1,207,793	\$602,535
Jan-24	\$1,323,172	\$593,630







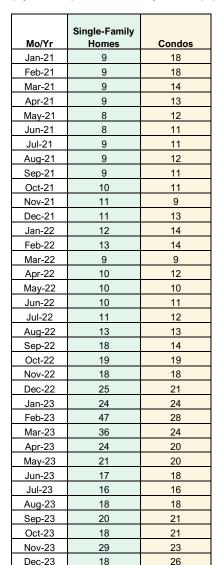
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Median Days on Market



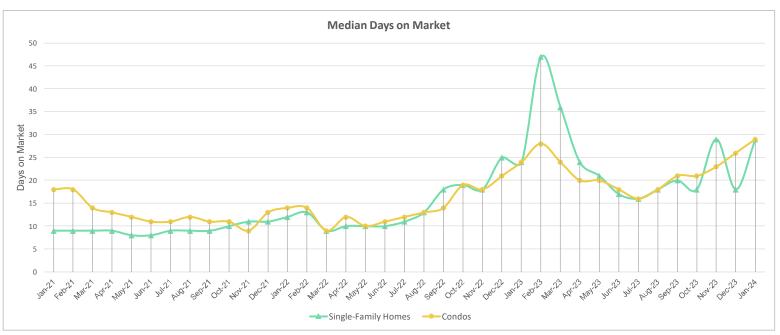
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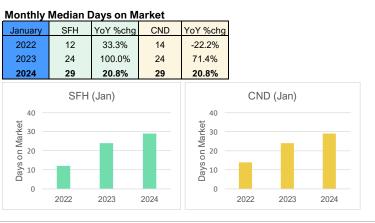
(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

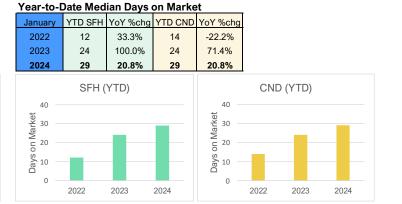


29

Jan-24







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Percent of Original List Price Received

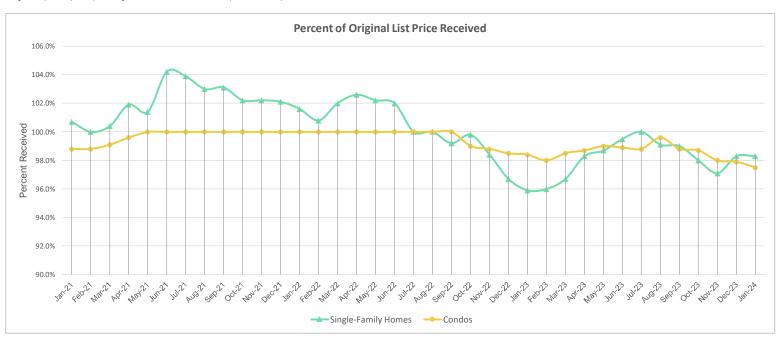


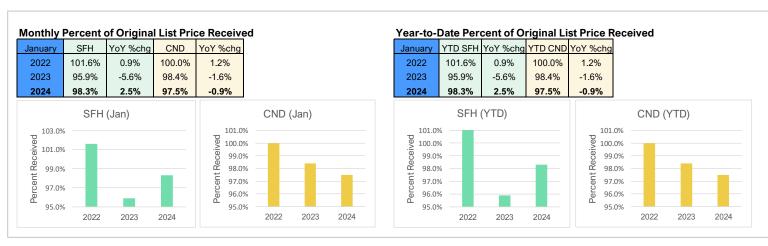
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(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)



	Single-Family	
Mo/Yr	Homes	Condos
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%
Apr-22	102.6%	100.0%
May-22	102.2%	100.0%
Jun-22	102.0%	100.0%
Jul-22	100.0%	100.0%
Aug-22	100.0%	100.0%
Sep-22	99.2%	100.0%
Oct-22	99.8%	99.0%
Nov-22	98.4%	98.8%
Dec-22	96.7%	98.5%
Jan-23	95.9%	98.4%
Feb-23	96.0%	98.0%
Mar-23	96.7%	98.5%
Apr-23	98.3%	98.7%
May-23	98.7%	99.0%
Jun-23	99.5%	98.9%
Jul-23	100.0%	98.8%
Aug-23	99.1%	99.6%
Sep-23	99.0%	98.8%
Oct-23	98.0%	98.7%
Nov-23	97.1%	98.0%
Dec-23	98.3%	97.9%
Jan-24	98.3%	97.5%





New Listings

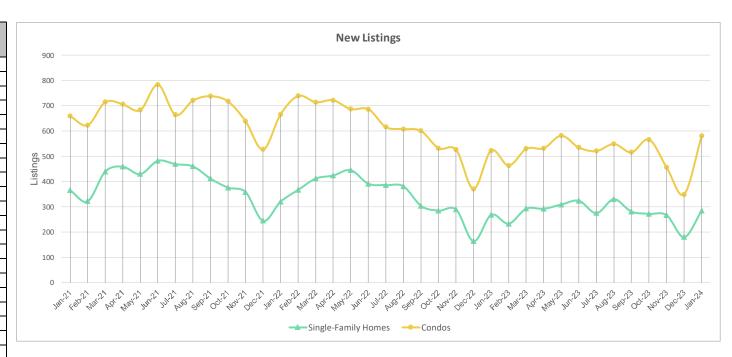
January 2024

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106
Mar-22	412	714	1,126
Apr-22	424	722	1,146
May-22	445	687	1,132
Jun-22	391	686	1,077
Jul-22	386	616	1,002
Aug-22	381	608	989
Sep-22	304	601	905
Oct-22	285	532	817
Nov-22	289	526	815
Dec-22	164	371	535
Jan-23	268	523	791
Feb-23	233	463	696
Mar-23	293	530	823
Apr-23	292	532	824
May-23	309	582	891
Jun-23	324	535	859
Jul-23	275	521	796
Aug-23	330	549	879
Sep-23	281	516	797
Oct-23	272	566	838
Nov-23	267	457	724
Dec-23	180	349	529
Jan-24	285	581	866









Pending Sales*



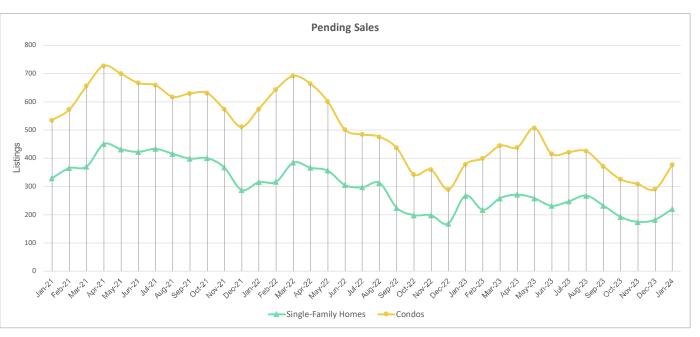
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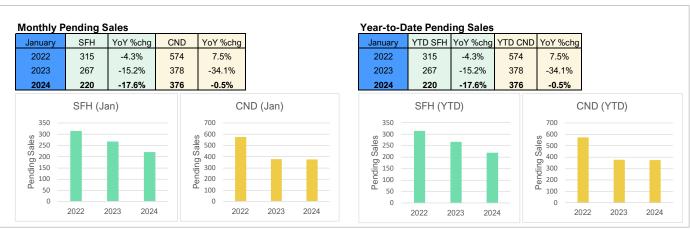
Jan-24

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(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030
Nov-21	367	573	940
Dec-21	287	511	798
Jan-22	315	574	889
Feb-22	316	643	959
Mar-22	384	691	1,075
Apr-22	366	663	1,029
May-22	356	601	957
Jun-22	305	501	806
Jul-22	297	484	781
Aug-22	312	475	787
Sep-22	224	436	660
Oct-22	198	342	540
Nov-22	198	359	557
Dec-22	168	289	457
Jan-23	267	378	645
Feb-23	217	399	616
Mar-23	258	444	702
Apr-23	271	438	709
May-23	258	507	765
Jun-23	231	415	646
Jul-23	247	421	668
Aug-23	267	425	692
Sep-23	232	371	603
Oct-23	192	325	517
Nov-23	174	308	482
Dec-23	182	290	472
	1		





^{*}Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (P) status throughout the given month.

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Active Inventory*

January 2024

OAHU, HAWAII

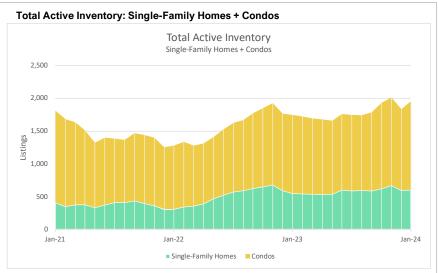
(The number of properties in Active (A) status at the end of the given month)



M = OV-	Single-Family	Condo	Total
Mo/Yr	Homes	Condos	Total
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399
Dec-21	309	946	1,255
Jan-22	311	967	1,278
Feb-22	348	989	1,337
Mar-22	360	919	1,279
Apr-22	395	917	1,312
May-22	471	939	1,410
Jun-22	527	998	1,525
Jul-22	576	1,050	1,626
Aug-22	596	1,073	1,669
Sep-22	629	1,141	1,770
Oct-22	656	1,194	1,850
Nov-22	682	1,244	1,926
Dec-22	597	1,170	1,767
Jan-23	551	1,196	1,747
Feb-23	547	1,177	1,724
Mar-23	541	1,152	1,693
Apr-23	535	1,144	1,679
May-23	543	1,118	1,661
Jun-23	605	1,159	1,764
Jul-23	591	1,154	1,745
Aug-23	598	1,146	1,744
Sep-23	592	1,194	1,786
Oct-23	626	1,306	1,932
Nov-23	672	1,337	2,009
Dec-23	600	1,234	1,834
Jan-24	607	1,348	1,955







^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

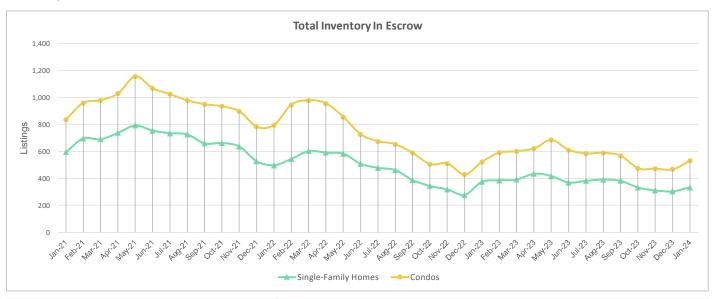
Total Inventory In Escrow*



OAHU, HAWAII

(The number of properties under contract at the end of the given month / combined listings in C and P status)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490
Mar-22	603	980	1,583
Apr-22	592	956	1,548
May-22	583	856	1,439
Jun-22	509	728	1,237
Jul-22	479	676	1,155
Aug-22	462	654	1,116
Sep-22	388	590	978
Oct-22	345	506	851
Nov-22	319	512	831
Dec-22	278	430	708
Jan-23	376	523	899
Feb-23	386	592	978
Mar-23	393	602	995
Apr-23	435	623	1,058
May-23	418	686	1,104
Jun-23	370	612	982
Jul-23	383	586	969
Aug-23	391	590	981
Sep-23	383	569	952
Oct-23	333	475	808
Nov-23	312	473	785
Dec-23	305	468	773
Jan-24	334	532	866







Honolulu Board of REALTORS®

^{*}New indicator added to reports as of 2021, including applicable historical data

Months Supply of Active Inventory*

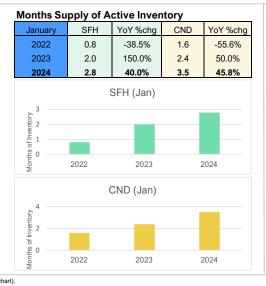


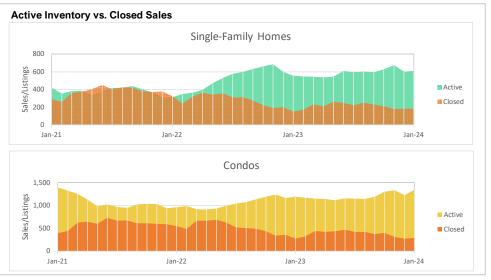
OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8
Nov-21	1.0	1.7
Dec-21	0.8	1.6
Jan-22	0.8	1.6
Feb-22	0.9	1.6
Mar-22	1.0	1.5
Apr-22	1.1	1.5
May-22	1.3	1.5
Jun-22	1.5	1.6
Jul-22	1.6	1.7
Aug-22	1.7	1.8
Sep-22	1.9	2.0
Oct-22	2.1	2.1
Nov-22	2.2	2.3
Dec-22	2.1	2.2
Jan-23	2.0	2.4
Feb-23	2.0	2.4
Mar-23	2.1	2.4
Apr-23	2.1	2.5
May-23	2.2	2.6
Jun-23	2.6	2.8
Jul-23	2.6	2.8
Aug-23	2.7	2.8
Sep-23	2.7	3.0
Oct-23	2.9	3.3
Nov-23	3.1	3.4
Dec-23	2.8	3.2
Jan-24	2.8	3.5







Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

Honolulu Board of REALTORS®

^{*}Methodology updated as of 2021 (also applied to historical data shown on this chart).

Housing Supply Overview



(A year-over-year overview of the availability and sales of properties in a given month, by price range)



	Cle	osed Sa	les	Median	Days on	Market		t of Origi ce Receiv		Ne	ew Listin	gs	Pe	nding Sa	ales	Acti	ve Inver	ntory		al Inven			ths Supp ve Invent	
Single-Family Homes	Jan-24	Jan-23	%chg	Jan-24	Jan-23	%chg	Jan-24	Jan-23	%chg	Jan-24	Jan-23	%chg	Jan-24	Jan-23	%chg	Jan-24	Jan-23	%chg	Jan-24	Jan-23	%chg	Jan-24	Jan-23	%chg
\$449,999 and below	5	6	-16.7%	21	13	61.5%	96.9%	91.7%	5.7%	3	1	200.0%	1	4	-75.0%	8	4	100.0%	3	9	-66.7%	4.0	2.0	100.0%
\$450,000 - \$599,999	5	4	25.0%	44	6	633.3%	81.8%	97.7%	-16.3%	7	7	0.0%	9	8	12.5%	17	8	112.5%	13	17	-23.5%	2.8	1.3	115.4%
\$600,000 - \$699,999	8	11	-27.3%	84	17	394.1%	96.0%	100.0%	-4.0%	15	10	50.0%	5	14	-64.3%	23	24	-4.2%	9	22	-59.1%	2.3	2.7	-14.8%
\$700,000 - \$799,999	21	17	23.5%	37	38	-2.6%	97.5%	94.3%	3.4%	17	21	-19.0%	26	16	62.5%	35	41	-14.6%	46	31	48.4%	1.8	2.1	-14.3%
\$800,000 - \$899,999	28	24	16.7%	37	33	12.1%	97.6%	96.5%	1.1%	37	34	8.8%	26	43	-39.5%	57	63	-9.5%	45	55	-18.2%	1.7	1.9	-10.5%
\$900,000 - \$999,999	21	19	10.5%	25	33	-24.2%	99.0%	95.4%	3.8%	42	34	23.5%	30	41	-26.8%	62	58	6.9%	46	54	-14.8%	2.2	1.5	46.7%
\$1,000,000 - \$1,499,999	55	50	10.0%	19	16	18.8%	99.0%	97.2%	1.9%	75	88	-14.8%	69	83	-16.9%	144	141	2.1%	98	102	-3.9%	2.1	1.4	50.0%
\$1,500,000 - 1,999,999	22	13	69.2%	46	22	109.1%	97.7%	94.2%	3.7%	45	33	36.4%	30	26	15.4%	91	66	37.9%	37	33	12.1%	3.6	1.9	89.5%
\$2,000,000 - \$2,999,999	14	2	600.0%	12	10	20.0%	100.0%	99.1%	0.9%	24	18	33.3%	16	15	6.7%	70	53	32.1%	22	27	-18.5%	5.0	2.9	72.4%
\$3,000,000 and above	5	4	25.0%	6	161	-96.3%	99.0%	81.7%	21.2%	20	22	-9.1%	8	17	-52.9%	100	93	7.5%	15	26	-42.3%	11.1	7.2	54.2%
All Single-Family Homes	184	150	22.7%	29	24	20.8%	98.3%	95.9%	2.5%	285	268	6.3%	220	267	-17.6%	607	551	10.2%	334	376	-11.2%	2.8	2.0	40.0%

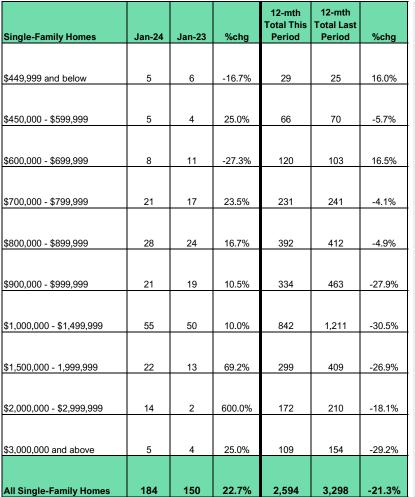
	Cl	osed Sal	A S	Media	n Days on	Market		t of Origi ce Receiv		Na	ew Listin	ne	Po	nding Sa	los	Acti	ve Inven	tory		tal Invent	•		ths Supp ve Inven	
Condos	Jan-24	Jan-23	%chg	Jan-24		%chg	Jan-24	Jan-23	%chg	Jan-24	Jan-23	%chg	Jan-24	Jan-23	%chg	Jan-24	Jan-23	%chg	Jan-24	Jan-23	%chg	Jan-24	Jan-23	
\$149,999 and below	9	8	12.5%	33	29	13.8%	94.2%	94.5%	-0.3%	18	13	38.5%	13	7	85.7%	41	39	5.1%	24	20	20.0%	3.2	2.6	23.1%
\$150,000 - \$299,999	33	32	3.1%	41	19	115.8%	96.2%	98.2%	-2.0%	58	51	13.7%	31	41	-24.4%	145	140	3.6%	58	64	-9.4%	3.3	2.3	43.5%
\$300,000 - \$399,999	52	46	13.0%	38	20	90.0%	97.1%	98.9%	-1.8%	102	88	15.9%	65	69	-5.8%	198	123	61.0%	94	101	-6.9%	3.2	1.5	113.3%
\$400,000 - \$499,999	47	57	-17.5%	22	20	10.0%	97.8%	100.0%	-2.2%	101	83	21.7%	70	67	4.5%	188	154	22.1%	94	90	4.4%	2.9	1.8	61.1%
\$500,000 - \$599,999	40	34	17.6%	30	34	-11.8%	99.1%	99.2%	-0.1%	75	61	23.0%	59	52	13.5%	142	117	21.4%	79	63	25.4%	2.4	1.6	50.0%
\$600,000 - \$699,999	41	34	20.6%	28	44	-36.4%	98.5%	97.1%	1.4%	58	58	0.0%	46	49	-6.1%	131	126	4.0%	61	63	-3.2%	2.9	2.3	26.1%
\$700,000 - \$999,999	54	40	35.0%	17	28	-39.3%	97.9%	98.0%	-0.1%	95	95	0.0%	59	57	3.5%	224	215	4.2%	79	77	2.6%	3.7	2.4	54.2%
\$1,000,000 - \$1,499,999	6	15	-60.0%	53	24	120.8%	96.6%	96.6%	0.0%	42	31	35.5%	23	23	0.0%	119	114	4.4%	30	31	-3.2%	6.3	4.4	43.2%
\$1,500,000 - \$1,999,999	5	2	150.0%	34	321	-89.4%	96.8%	91.9%	5.3%	14	20	-30.0%	5	7	-28.6%	64	77	-16.9%	7	7	0.0%	8.0	8.6	-7.0%
\$2,000,000 and above	5	7	-28.6%	78	15	420.0%	90.7%	100.0%	-9.3%	18	23	-21.7%	5	6	-16.7%	96	91	5.5%	6	7	-14.3%	13.7	10.1	35.6%
All Condos	292	275	6.2%	29	24	20.8%	97.5%	98.4%	-0.9%	581	523	11.1%	376	378	-0.5%	1,348	1,196	12.7%	532	523	1.7%	3.5	2.4	45.8%

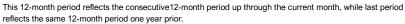
Closed Sales by Price Range: Single-Family Homes

January 2024

OAHU, HAWAII

(A count of properties that have closed in a given month)









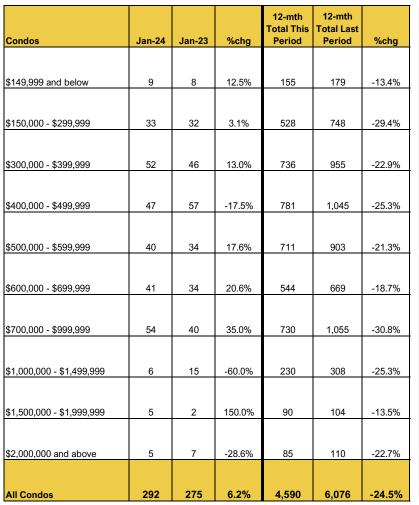


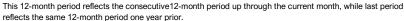
Closed Sales by Price Range: Condos

January 2024

OAHU, HAWAII

(A count of properties that have closed in a given month)









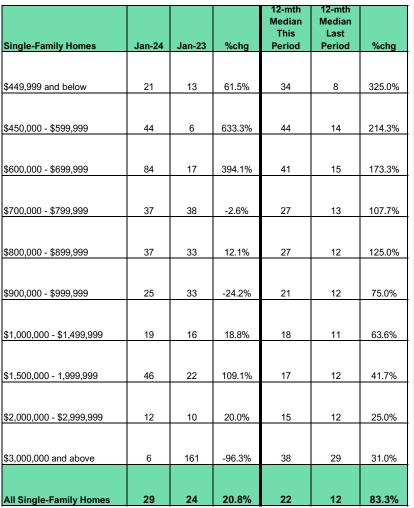


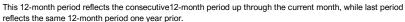
Median Days on Market by Price Range: Single-Family Homes



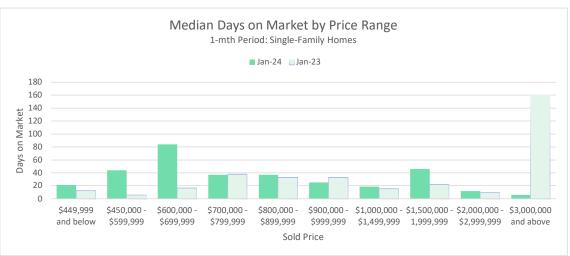
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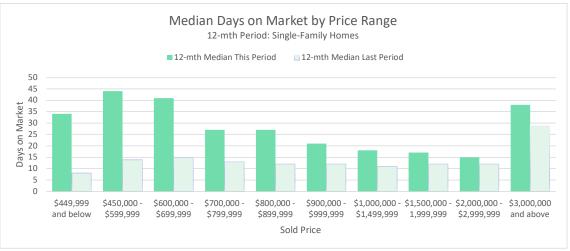
(The median number of days from when a property is first listed to when an offer is accepted)









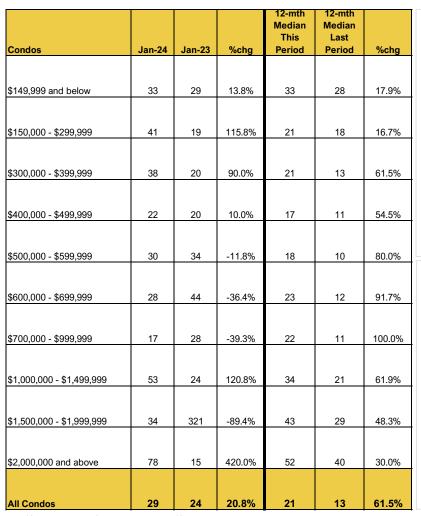


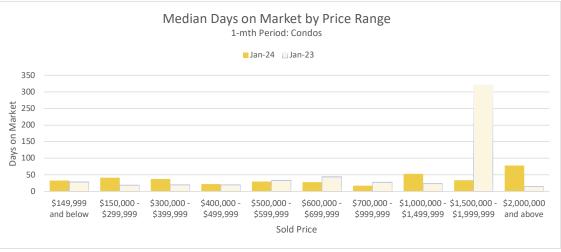
Median Days on Market by Price Range: Condos

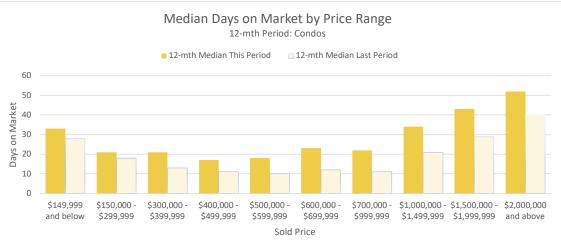
January 2024

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(The median number of days from when a property is first listed to when an offer is accepted)







This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.

Honolulu Board

Median Percent of Original List Price Received by Price Range: Single-Family Homes

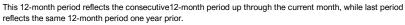


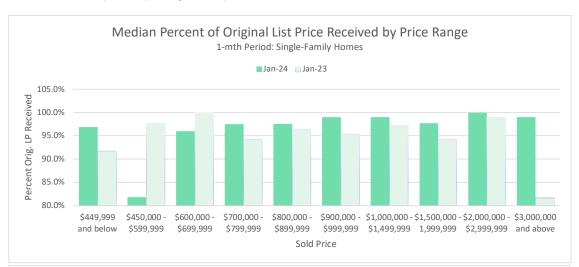
January 2024

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth	12-mth	
				Median	Median	
				This	Last	
Single-Family Homes	Jan-24	Jan-23	%chg	Period	Period	%chg
\$449,999 and below	96.9%	91.7%	5.7%	95.0%	100.0%	-5.0%
¢450,000, ¢500,000	81.8%	97.7%	-16.3%	97.2%	100.0%	-2.8%
\$450,000 - \$599,999	81.8%	97.7%	-10.3%	97.2%	100.0%	-2.8%
\$600,000 - \$699,999	96.0%	100.0%	-4.0%	96.9%	100.0%	-3.1%
, , ,						
\$700,000 - \$799,999	97.5%	94.3%	3.4%	98.1%	100.0%	-1.9%
\$800,000 - \$899,999	97.6%	96.5%	1.1%	98.8%	100.0%	-1.2%
\$900,000 - \$999,999	99.0%	95.4%	3.8%	99.0%	100.5%	-1.5%
ψ500,000 - ψ555,555	33.070	33.470	3.0 /0	33.070	100.570	-1.570
\$1,000,000 - \$1,499,999	99.0%	97.2%	1.9%	98.4%	100.4%	-2.0%
\$1,500,000 - 1,999,999	97.7%	94.2%	3.7%	99.5%	100.1%	-0.6%
#0.000.000 #0.000.000	400.004	00.40/	0.00/	07.00/	400.00/	0.40/
\$2,000,000 - \$2,999,999	100.0%	99.1%	0.9%	97.9%	100.0%	-2.1%
\$3,000,000 and above	99.0%	81.7%	21.2%	95.4%	97.8%	-2.5%
, , , , , , , , , , , , , , , , , , , ,	22.2,0		,3			
All Single-Family Homes	98.3%	95.9%	2.5%	98.3%	100.0%	-1.7%
This 12 month pariod reflects the		40				







Median Percent of Original List Price Received by Price Range: Condos

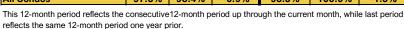


January 2024

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
				This	Last	
Condos	Jan-24	Jan-23	%chg	Period	Period	%chg
\$149,999 and below	94.2%	94.5%	-0.3%	93.7%	96.4%	-2.8%
\$150,000 - \$299,999	96.2%	98.2%	-2.0%	97.9%	98.8%	-0.9%
\$300,000 - \$399,999	97.1%	98.9%	-1.8%	98.6%	100.0%	-1.4%
\$400,000 - \$499,999	97.8%	100.0%	-2.2%	99.0%	100.0%	-1.0%
\$500,000 - \$599,999	99.1%	99.2%	-0.1%	99.4%	100.0%	-0.6%
\$600,000 - \$699,999	98.5%	97.1%	1.4%	98.7%	100.0%	-1.3%
\$700,000 - \$999,999	97.9%	98.0%	-0.1%	98.8%	100.0%	-1.2%
\$1,000,000 - \$1,499,999	96.6%	96.6%	0.0%	96.2%	97.6%	-1.4%
\$1,500,000 - \$1,999,999	96.8%	91.9%	5.3%	96.2%	97.2%	-1.0%
\$2,000,000 and above	90.7%	100.0%	-9.3%	95.8%	95.5%	0.3%
All Condos	97.5%	98.4%	-0.9%	98.5%	100.0%	-1.5%





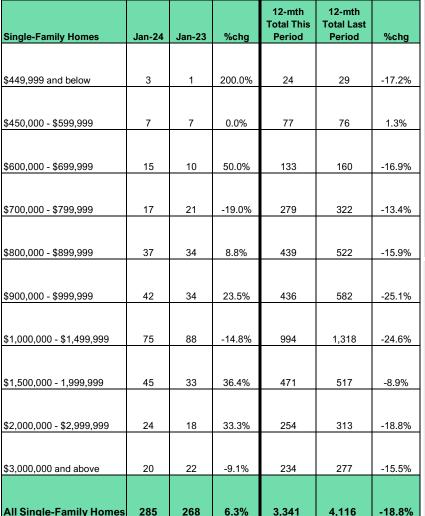


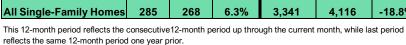
New Listings by Price Range: Single-Family Homes

January 2024

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)











New Listings by Price Range: Condos

January 2024

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



Condos	Jan-24	Jan-23	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	18	13	38.5%	178	185	-3.8%
\$150,000 - \$299,999	58	51	13.7%	679	899	-24.5%
ψ100,000 Ψ200,000		01	10.170	0.0	000	21.070
\$300,000 - \$399,999	102	88	15.9%	929	1,110	-16.3%
\$400,000 - \$499,999	101	83	21.7%	1,022	1,193	-14.3%
\$400,000 - \$499,999	101	83	21.7%	1,022	1,193	-14.3%
\$500,000 - \$599,999	75	61	23.0%	928	997	-6.9%
\$600,000 - \$699,999	58	58	0.0%	702	815	-13.9%
\$700,000 - \$999,999	95	95	0.0%	989	1,307	-24.3%
\$1,000,000 - \$1,499,999	42	31	35.5%	393	427	-8.0%
\$1,500,000 - \$1,999,999	14	20	-30.0%	169	198	-14.6%
\$2,000,000 and above	18	23	-21.7%	192	194	-1.0%
All Condos	581	523	11.1%	6,181	7,325	-15.6%





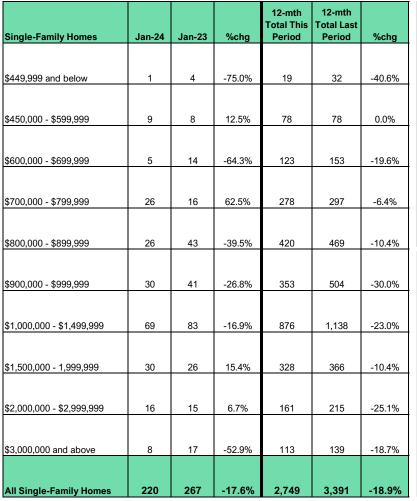
This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

Pending Sales by Price Range: Single-Family Homes

January 2024

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





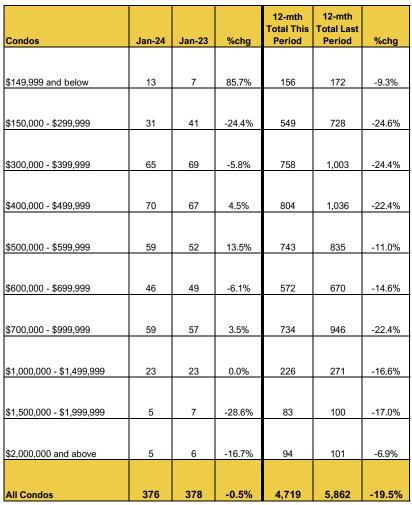


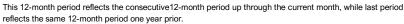
Pending Sales by Price Range: Condos

January 2024

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)











Active Inventory* by Price Range: Single-Family Homes



January 2024

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Jan-24	Jan-23	YOY chg
onigie-r anniy rionies	Juli-24	Odii-25	101 dig
\$449,999 and below	8	4	100.0%
¢450,000, ¢500,000	47	0	440 50/
\$450,000 - \$599,999	17	8	112.5%
\$600,000 - \$699,999	23	24	-4.2%
\$700,000 - \$799,999	35	41	-14.6%
\$800,000 - \$899,999	57	63	-9.5%
, , , ,	-		
\$900,000 - \$999,999	62	58	6.9%
\$1,000,000 - \$1,499,999	144	141	2.1%
ψ 1,000,000 ψ 1,100,000			21170
\$1,500,000 - 1,999,999	91	66	37.9%
\$2,000,000 - \$2,999,999	70	53	32.1%
φ <u>ς,σσσ,σσσ</u>	70	55	JZ. 1 /0
\$3,000,000 and above	100	93	7.5%
All Cinale Femily Herres	607	EE4	40.20/
All Single-Family Homes	607	551	10.2%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

Active Inventory* by Price Range: Condos



OAHU, HAWAII

(The number of properties active on market at the end of a given month)









Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)





^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

Active Inventory*: Single-Family Homes and Condos

January 2024 OAHU, HAWAII







^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.





January 2024

OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Jan-24	Jan-23	YOY chg
\$449,999 and below	3	9	-66.7%
4440,000 and bolow			-00.770
\$450,000 - \$599,999	13	17	-23.5%
\$600,000 - \$699,999	9	22	-59.1%
#700 000 #700 000	40	24	40.40/
\$700,000 - \$799,999	46	31	48.4%
\$800,000 - \$899,999	45	55	-18.2%
\$900,000 - \$999,999	46	54	-14.8%
+ + + + + + + + + + + + + + + + + + + +			1 110 70
\$1,000,000 - \$1,499,999	98	102	-3.9%
\$1,500,000 - 1,999,999	37	33	12.1%
\$2,000,000 - \$2,999,999	22	27	-18.5%
φ2,000,000 - φ2,000,000		21	10.070
\$3,000,000 and above	15	26	-42.3%
All Single-Family Homes	334	376	-11.2%



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.

Total Inventory In Escrow* by Price Range: Condos



January 2024

OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Condos	Jan-24	Jan-23	YOY chg
\$149,999 and below	24	20	20.0%
\$150,000 - \$299,999	58	64	-9.4%
		404	2 22/
\$300,000 - \$399,999	94	101	-6.9%
#400 000 #400 000	04	00	4.40/
\$400,000 - \$499,999	94	90	4.4%
\$500,000 - \$599,999	79	63	25.4%
\$300,000 - \$399,999	19	03	23.4%
\$600,000 - \$699,999	61	63	-3.2%
ψοσο,σσο ψοσο,σσο	01	- 00	0.270
\$700,000 - \$999,999	79	77	2.6%
. , . ,			
\$1,000,000 - \$1,499,999	30	31	-3.2%
\$1,500,000 - \$1,999,999	7	7	0.0%
\$2,000,000 and above	6	7	-14.3%
	500	500	4.70/
All Condos	532	523	1.7%



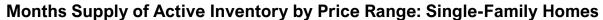
Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.



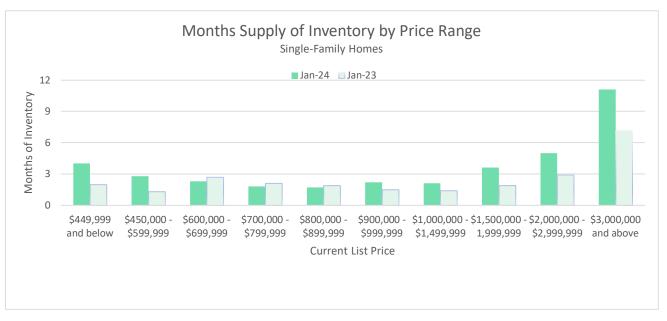


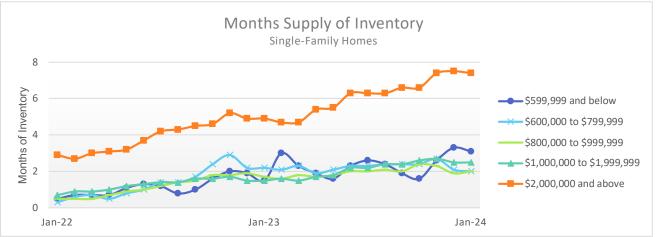
January 2024

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Jan-24	Jan-23	YOY chg
			400.004
\$449,999 and below	4.0	2.0	100.0%
\$450,000 - \$599,999	2.8	1.3	115.4%
#e00 000 #e00 000	2.2	0.7	44.00/
\$600,000 - \$699,999	2.3	2.7	-14.8%
\$700,000 - \$799,999	1.8	2.1	-14.3%
\$800,000 - \$899,999	1.7	1.9	-10.5%
φουσ,σου - φοσσ,σσσ	1.7	1.9	-10.576
\$900,000 - \$999,999	2.2	1.5	46.7%
\$1,000,000 - \$1,499,999	2.1	1.4	50.0%
ψ1,100,000			00.070
\$1,500,000 - 1,999,999	3.6	1.9	89.5%
\$2,000,000 - \$2,999,999	5.0	2.9	72.4%
, , , , , , , , , , , , , , , , , , , ,		-	
\$3,000,000 and above	11.1	7.2	54.2%
All Single-Family Homes	2.8	2.0	40.0%









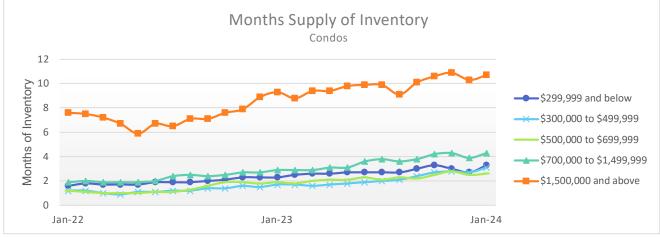
January 2024

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Jan-24	Jan-23	YOY chg
\$149,999 and below	3.2	2.6	23.1%
\$150,000 - \$299,999	3.3	2.3	43.5%
#200 000 #200 000	3.2	1.5	112 20/
\$300,000 - \$399,999	3.2	1.3	113.3%
\$400,000 - \$499,999	2.9	1.8	61.1%
\$500,000 - \$599,999	2.4	1.6	50.0%
			00.070
\$600,000 - \$699,999	2.9	2.3	26.1%
\$700,000 - \$999,999	3.7	2.4	54.2%
¢4 000 000	6.3	4.4	43.2%
\$1,000,000 - \$1,499,999	0.3	4.4	43.2%
\$1,500,000 - \$1,999,999	8.0	8.6	-7.0%
\$2,000,000 and above	13.7	10.1	35.6%
	. 3.,	. 3. 1	23.070
All Condos	3.5	2.4	45.8%



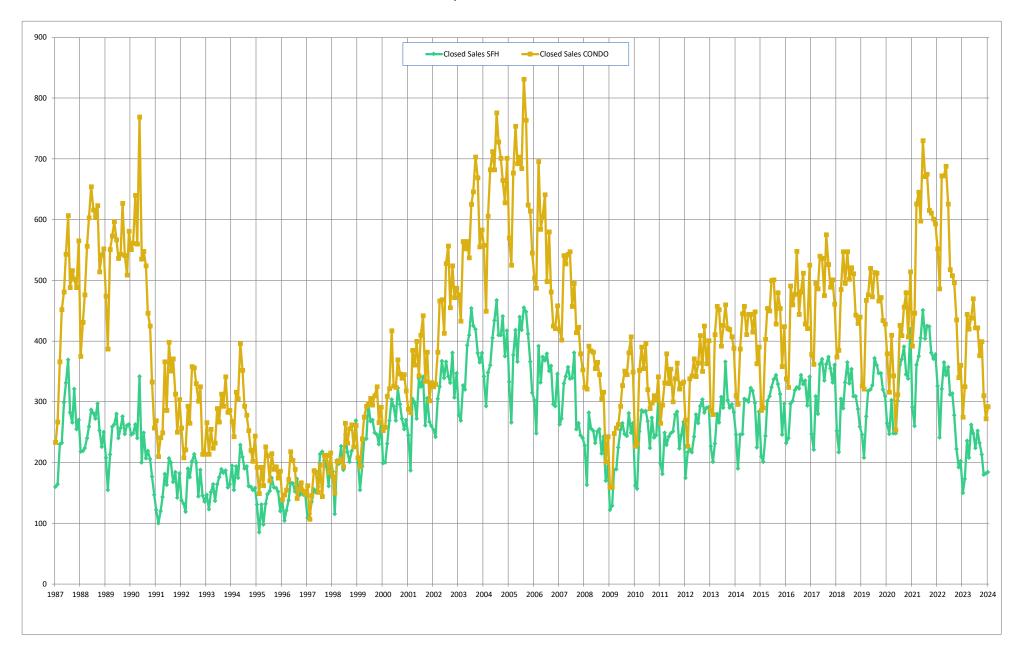






Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



Median Sales Price



Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

