

MONTHLY STATS REPORT FEBRUARY 2022

Executive Summary

The single-family home market continues to lag behind condos in sales, with single-family home sales falling 7.3% compared to last February, while condo sales were up 9.0% year-over-year. Sparse inventory and sustained demand drove the median single-family home price to a new record high of \$1,125,000, up 22.6% from this time last year and 7.1% higher than the previous record of \$1,050,000 set in August 2021. The condo market saw a modest bump in the median sales price of \$497,000, rising 8.6% from one year earlier.

Closed sales through the first two months of 2022 remain ahead of last year, increasing 2.9% for single-family homes and 23.9% for condos. Single-family homes in the \$899,999 and below range saw the largest decline with a 54.0% drop compared to this time last year. On the other hand, condos continued to mark strong sales volume for the 15th month in a row with positive year-over-year sales growth, with properties sold at \$500,000 and above accounting for most of the sales increases up 28.2%.

Single-family properties came on the market at a median original list price of \$1,150,000, jumping 27.1% compared to \$905,000 in February 2021. Single-family homes also saw 55.2% of sales close above the original asking price, with most over-asking deals occurring in the \$800,000 to \$999,999 price range. The condo market experienced a similar trend, with 37.0% of condo sales closing above the original asking price, with the majority occurring in the \$400,000 to \$699,999 range.

In both markets, properties sold last month were on the market for a median of approximately two weeks or 13 days for single-family homes and 14 days for condos. The market welcomed an increase in new listings throughout the month, with 14.0% more single-family homes and 18.6% more condos listed than a year ago.

From a neighborhood perspective, new listings of single-family homes increased most prevalently in the Hawai'i Kai, Ewa Plain, and Kailua regions, increasing 150%, 50.0%, 44.0%, respectively. Condos in the Metro area recorded the most significant jump in new listings, up 25.8%, while the Central region experienced a 28.9% drop in new condo listings.

Pending sales for single-family homes declined by 13.4% as fewer homes went into contract than last year, coupled with the total inventory in escrow dropping by 22.0% year-over-year. Meanwhile, pending sales of condos continued to see gains in February, with 12.4% more listings entering contract than last year, particularly in the Metro, Leeward, and North Shore regions.

Oahu Monthly Housing Statistics

February 2022



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg
\$1,125,000	+22.6%
Closed Sales	YoY %chg
241	-7.3%
Average Sales Price	YoY %chg
\$1,486,088	+26.7%

CONDOS

Median Sales Price	YoY %chg
\$497,000	+8.6%
Closed Sales	YoY %chg
486	+9.0%
Average Sales Price	YoY %chg
\$583,367	+6.9%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators

OAHU, HAWAII



		Single	-Family H	omes					Condos		
February 2022	Feb-22	Feb-21	YoY %chg	Jan-22	MoM %chg		Feb-22	Feb-21	YoY %chg	Jan-22	MoM %cl
Closed Sales	241	260	-7.3%	326	-26.1%		486	446	9.0%	552	-12.0%
Median Sales Price	\$1,125,000	\$917,500	22.6%	\$1,050,000	7.1%		\$497,000	\$457,500	8.6%	\$510,000	-2.5%
Average Sales Price	\$1,486,088	\$1,172,804	26.7%	\$1,277,309	16.3%		\$583,367	\$545,629	6.9%	\$623,928	-6.5%
Median Days on Market	13	9	44.4%	12	8.3%		14	18	-22.2%	14	0.0%
Percent of Orig. List Price Received	100.8%	100.0%	0.8%	101.6%	-0.8%		100.0%	98.8%	1.2%	100.0%	0.0%
New Listings	367	322	14.0%	320	14.7%		739	623	18.6%	666	11.0%
Pending Sales*	316	365	-13.4%	315	0.3%		643	572	12.4%	574	12.0%
Active Inventory*	348	350	-0.6%	311	11.9%		989	1,332	-25.8%	967	2.3%
Total Inventory in Escrow*	544	697	-22.0%	498	9.2%		946	960	-1.5%	797	18.7%
Months Supply of Active Inventory*	0.9	1.1	-18.2%	0.8	12.5%		1.6	3.3	-51.5%	1.6	0.0%
*see footnotes on pages 9-12 regarding methodology updates	YoY % chg = year-o	ver-vear percent o	hange compari	na current month	to the same month	last voar					

MoM% chg = month-over-month percent change comparing current month to the previous month.

	Single-Family Homes				
Year-to-Date	YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg
Closed Sales	567	551	2.9%	512	10.7%
Median Sales Price	\$1,084,250	\$895,000	21.1%	\$767,500	41.3%
Average Sales Price	\$1,364,912	\$1,106,810	23.3%	\$934,504	46.1%
Median Days on Market	12	9	33.3%	35	-65.7%
Percent of Orig. List Price Received	101.2%	100.3%	0.9%	97.9%	3.4%
New Listings	687	687	0.0%	827	-16.9%
Pending Sales*	631	694	-9.1%	685	-7.9%

	Condos					
YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg		
1,038	838	23.9%	695	49.4%		
\$500,000	\$455,000	9.9%	\$429,500	16.4%		
\$605,009	\$522,412	15.8%	\$517,440	16.9%		
14	17	-17.6%	33	-57.6%		
100.0%	98.8%	1.2%	97.5%	2.6%		
1,405	1,282	9.6%	1,335	5.2%		
1,217	1,106	10.0%	854	42.5%		

*see footnotes on pages 9-12 regarding methodology updates

¹⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago. 2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.

Closed Sales

February 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)

r			
Mo-Yr	Single-Family Homes	Condos	Total
Feb-19	208	321	529
Mar-19	276	467	743
Apr-19	318	476	794
May-19	320	520	840
Jun-19	327	473	800
Jul-19	372	513	885
Aug-19	360	512	872
Sep-19	347	466	813
Oct-19	347	472	819
Nov-19	320	434	754
Dec-19	309	428	737
Jan-20	265	379	644
Feb-20	247	316	563
Mar-20	303	410	713
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727





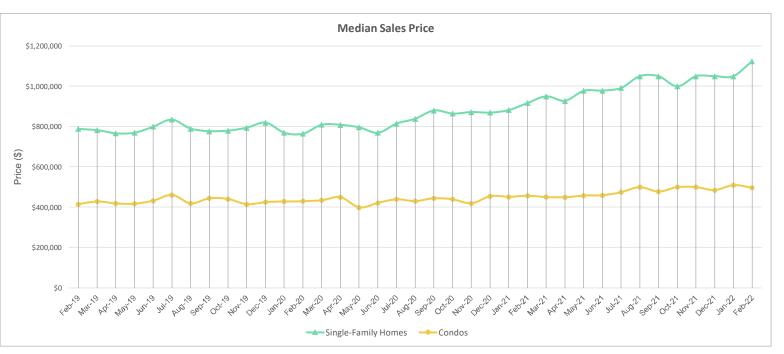
Median Sales Price



OAHU, HAWAII

(The median sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Feb-19	\$789,000	\$415,000
Mar-19	\$782,500	\$429,000
Apr-19	\$766,750	\$418,950
May-19	\$770,000	\$417,500
Jun-19	\$800,000	\$432,500
Jul-19	\$835,000	\$461,500
Aug-19	\$790,000	\$419,500
Sep-19	\$777,000	\$445,000
Oct-19	\$780,000	\$441,000
Nov-19	\$794,750	\$415,000
Dec-19	\$820,000	\$425,500
Jan-20	\$770,000	\$429,000
Feb-20	\$765,000	\$430,000
Mar-20	\$810,000	\$435,000
Apr-20	\$809,000	\$450,000
May-20	\$797,000	\$399,000
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000





Average Sales Price



OAHU, HAWAII

(The average sales price of all closed properties in a given month)

	Single-Family	01
Mo/Yr	Homes	Condos
Feb-19	\$1,001,370	\$499,059
Mar-19	\$905,155	\$515,150
Apr-19	\$876,258	\$508,023
May-19	\$901,482	\$535,992
Jun-19	\$954,149	\$528,541
Jul-19	\$978,651	\$530,870
Aug-19	\$961,456	\$486,234
Sep-19	\$952,257	\$545,491
Oct-19	\$924,895	\$516,273
Nov-19	\$1,058,258	\$485,383
Dec-19	\$983,758	\$576,898
Jan-20	\$899,689	\$508,395
Feb-20	\$974,283	\$527,836
Mar-20	\$972,367	\$528,606
Apr-20	\$941,708	\$521,484
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367





2021

2022

Median Days on Market



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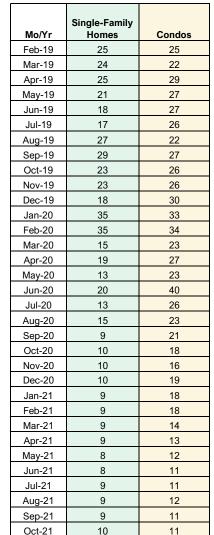
Nov-21

Dec-21

Jan-22

Feb-22

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

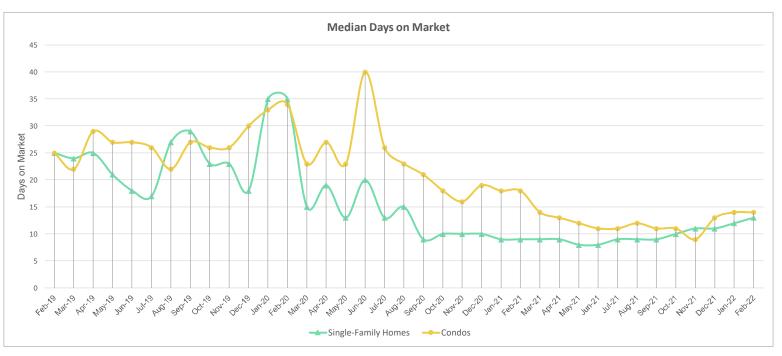


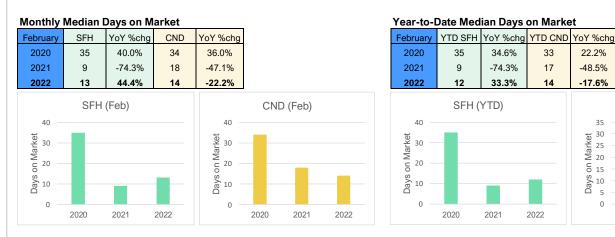
11

11

12

13





9

13

14

14

CND (YTD)

2021

2022

2020

Honolulu Board

Percent of Original List Price Received



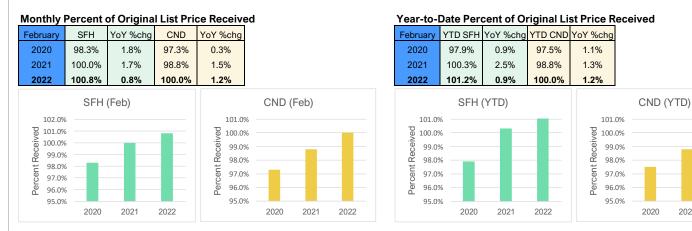
OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)



Mo/Yr	Single-Family Homes	Condos
Feb-19	96.6%	97.0%
Mar-19	97.4%	97.7%
Apr-19	98.3%	97.4%
May-19	96.9%	96.0%
Jun-19	98.2%	97.2%
Jul-19	96.1%	96.3%
Aug-19	98.0%	98.1%
Sep-19	98.4%	97.7%
Oct-19	98.0%	98.2%
Nov-19	97.8%	97.8%
Dec-19	98.5%	97.5%
Jan-20	97.8%	97.6%
Feb-20	98.3%	97.3%
Mar-20	98.7%	98.1%
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%





2021

2022

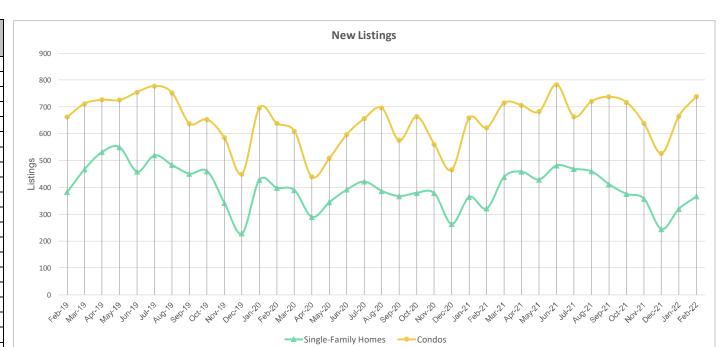
New Listings

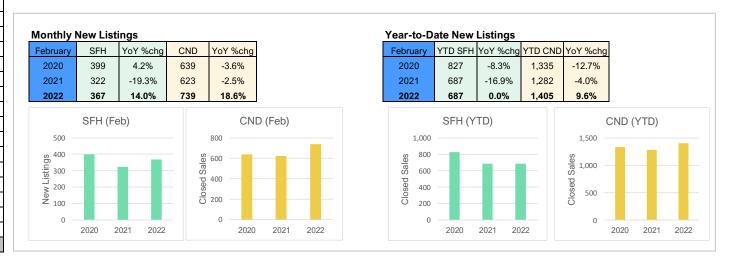
February 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

(A count of proporties that have been newly instead on the market in a given month)			
Mo-Yr	Single-Family Homes	Condos	Total
Feb-19	383	663	1,046
Mar-19	468	712	1,180
Apr-19	532	727	1,259
May-19	550	726	1,276
Jun-19	459	755	1,214
Jul-19	520	778	1,298
Aug-19	484	753	1,237
Sep-19	451	638	1,089
Oct-19	461	653	1,114
Nov-19	342	585	927
Dec-19	229	450	679
Jan-20	428	696	1,124
Feb-20	399	639	1,038
Mar-20	390	610	1,000
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106





Pending Sales*

February 2022

OAHU, HAWAII

Aug-21

Sep-21

Oct-21

Nov-21

Dec-21

Jan-22

Feb-22

415

398

400

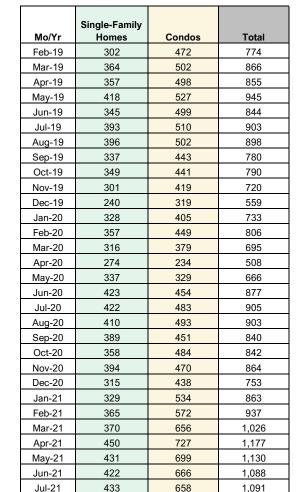
367

287

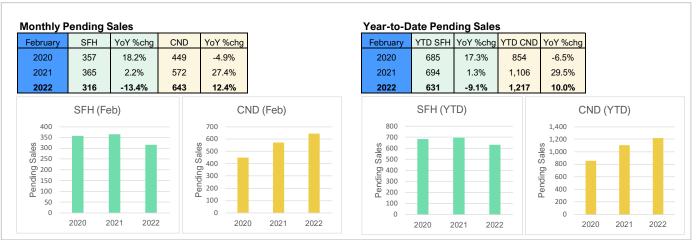
315

316

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)







*Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (EN) status throughout the given month.

617

629

630

573

511

574

643

1,032

1,027

1,030

940

798

889

959

Active Inventory*

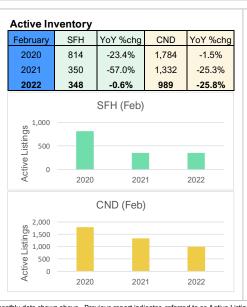
February 2022

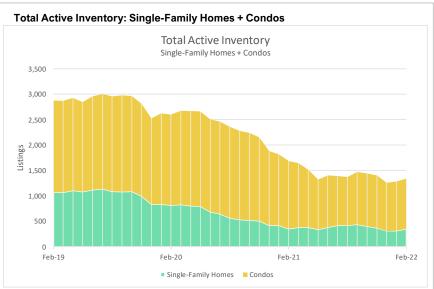
OAHU, HAWAII

(The number of properties in Active (A) status at the end of the given month)

Mo/Yr	Single-Family Homes	Condos	Total
Feb-19	1,063	1,812	2,875
Mar-19	1,065	1,803	2,868
Apr-19	1,105	1,816	2,921
May-19	1,079	1,759	2,838
Jun-19	1,114	1,837	2,951
Jul-19	1,137	1,863	3,000
Aug-19	1,086	1,869	2,955
Sep-19	1,080	1,892	2,972
Oct-19	1,086	1,874	2,960
Nov-19	995	1,814	2,809
Dec-19	833	1,685	2,518
Jan-20	833	1,789	2,622
Feb-20	814	1,784	2,598
Mar-20	825	1,845	2,670
Apr-20	804	1,860	2,664
May-20	797	1,858	2,655
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399
Dec-21	309	946	1,255
Jan-22	311	967	1,278
Fab 22	240	000	4 227







^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

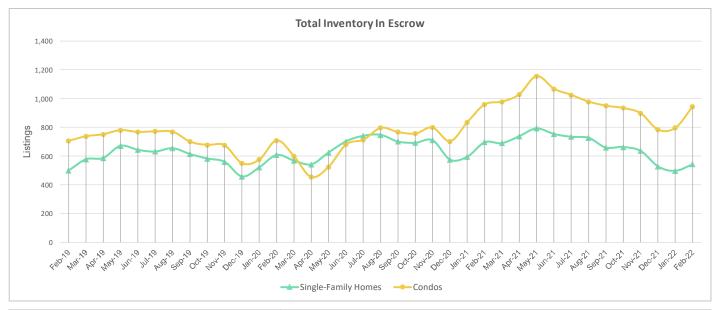
Total Inventory In Escrow*

February 2022

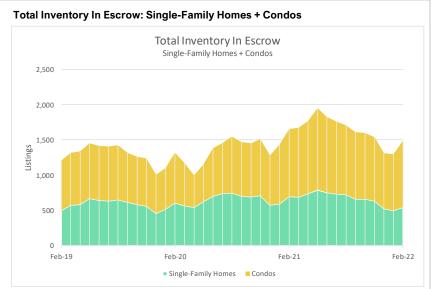
OAHU, HAWAII

(The number of properties in escrow at the end of the given month / combined listings in ES and EN status)

Mo/Yr	Single-Family Homes	Condos	Total
Feb-19	500	707	1,207
Mar-19	578	738	1,316
Apr-19	587	752	1,339
May-19	672	781	1,453
Jun-19	644	769	1,413
Jul-19	633	773	1,406
Aug-19	655	770	1,425
Sep-19	615	702	1,317
Oct-19	583	678	1,261
Nov-19	561	676	1,237
Dec-19	458	551	1,009
Jan-20	523	577	1,100
Feb-20	608	710	1,318
Mar-20	569	600	1,169
Apr-20	543	455	998
May-20	625	525	1,150
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490







^{*}New indicator added to reports as of 2021, including applicable historical data.

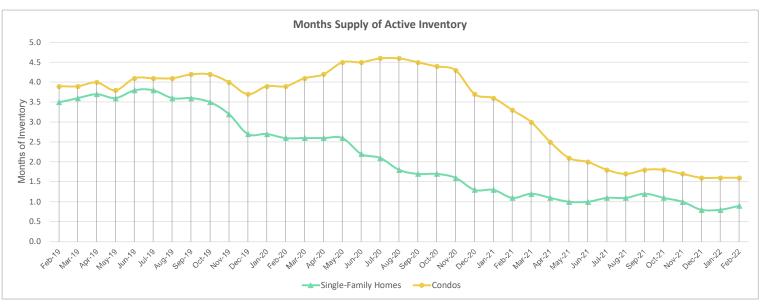
Months Supply of Active Inventory*

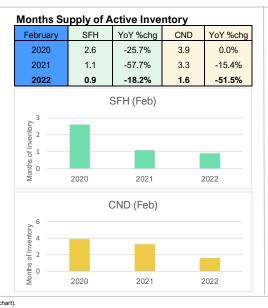


OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Condos
3.5	3.9
3.6	3.9
3.7	4.0
3.6	3.8
3.8	4.1
3.8	4.1
3.6	4.1
3.6	4.2
3.5	4.2
3.2	4.0
2.7	3.7
2.7	3.9
2.6	3.9
2.6	4.1
2.6	4.2
2.6	4.5
2.2	4.5
2.1	4.6
1.8	4.6
1.7	4.5
1.7	4.4
1.6	4.3
1.3	3.7
1.3	3.6
1.1	3.3
1.2	3.0
1.1	2.5
1.0	2.1
1.0	2.0
1.1	1.8
1.1	1.7
1.2	1.8
1.1	1.8
1.0	1.7
0.8	1.6
0.8	1.6
0.9	1.6
	Homes 3.5 3.6 3.7 3.6 3.8 3.8 3.8 3.6 3.5 3.2 2.7 2.7 2.6 2.6 2.6 2.6 2.6 2.1 1.8 1.7 1.7 1.6 1.3 1.3 1.1 1.2 1.1 1.0 1.0 1.1 1.1 1.2 1.1 1.0 0.8 0.8







*Methodology updated as of 2021 (also applied to historical data shown on this chart).

Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

Housing Supply Overview



OAHU, HAWAII

(A vear-over-vear overview of the availability and sales of properties in a given month, by price range)



Percent of Original List **Total Inventory Months Supply of Active Closed Sales** Median Days on Market Price Received **New Listings Pending Sales Active Inventory** In Escrow Inventory Single-Family Homes %chg %chg Feb-22 Feb-21 %chg Feb-22 Feb-21 %chg Feb-22 Feb-21 %chg Feb-22 Feb-21 Feb-22 Feb-21 %chg Feb-22 Feb-21 %chg Feb-22 Feb-21 %chg Feb-22 Feb-21 \$449,999 and below -100.0% 92.6% -50.0% -100.0% -53.3% 8.0 -37.5% \$450,000 - \$599,999 13 -46.2% 13 7 85.7% 100.0% 100.0% 0.0% 9 18 -50.0% 7 19 -63.2% 9 0.0% 21 45 -53.3% 8.0 0.4 100.0% \$600,000 - \$699,999 23 -65.2% 10 12 -16.7% 100.0% 102.4% -2.3% 32 -75.0% 39 -76.9% 18 -55.6% 18 75 -76.0% 0.4 0.4 0.0% \$700,000 - \$799,999 15 44 9 101.4% 39 49 28 32 46 97 -52.6% 8.0 166.7% -65.9% 8 12.5% 102.3% 0.9% -20.4% 61 -54.1% 18 77.8% 0.3 \$800,000 - \$899,999 -34.9% 62.5% 100.5% -25.5% -28.6% -26.9% 112 -41.1% -40.0% 43 13 8 103.7% 3.2% 41 55 40 56 19 26 66 0.3 0.5 28 \$900.000 - \$999.999 36 23 56.5% 14 8 75.0% 101.0% 100.0% 1.0% 50 32 56.3% 53 38 39.5% 30 26 15.4% 83 72 15.3% 0.6 0.7 -14.3% \$1,000,000 - \$1,499,999 84 65 29.2% 12 8 50.0% 100.7% 100.0% 0.7% 132 68 94.1% 98 84 16.7% 97 65 49.2% 162 152 6.6% 8.0 1.0 -20.0% \$1.500.000 - 1.999.999 22 13 19 100.0% 100.0% 42 25 41 25 64.0% 42 47 67 34.0% 2.2 -50.0% 35 59.1% -31.6% 0.0% 68.0% -10.6% 50 1.1 \$2,000,000 - \$2,999,999 -25.0% 28 105.2% 97.9% 7.5% 20 50.0% -4.3% 42 43 -2.3% 37 -21.3% 4.3 -60.5% 12 16 10 -64.3% 30 22 23 47 1.7 \$3,000,000 and above 100.0% 31 103 -69.9% 100.0% 98.2% 14 19 -26.3% 18 16 12.5% 67 91 -26.4% 37 32 15.6% 4.5 13.0 -65.4% **All Single-Family Homes** 241 260 -7.3% 13 100.8% 100.0% 367 322 14.0% 316 365 -13.4% 348 350 -0.6% 544 697 -22.0% 0.9 1.1 -18.2%

	CI	osed Sal	les	Median	Days on	Market		t of Origi ce Recei		N	ew Listin	ıgs	Pe	ending Sa	iles	Act	ive Inven	itory		tal Inven	•		Supply o	of Active
Condos	Feb-22	Feb-21	%chg	Feb-22	Feb-21	%chg	Feb-22	Feb-21	%chg	Feb-22	Feb-21	%chg	Feb-22	Feb-21	%chg	Feb-22	Feb-21	%chg	Feb-22	Feb-21	%chg	Feb-22	Feb-21	%chg
\$149,999 and below	21	18	16.7%	21	46	-54.3%	97.1%	87.1%	11.5%	19	25	-24.0%	17	22	-22.7%	35	93	-62.4%	33	32	3.1%	1.6	5.8	-72.4%
\$150,000 - \$299,999	69	66	4.5%	20	36	-44.4%	98.9%	96.7%	2.3%	98	113	-13.3%	69	85	-18.8%	169	332	-49.1%	107	152	-29.6%	1.8	5.3	-66.0%
\$300,000 - \$399,999	73	79	-7.6%	19	16	18.8%	100.0%	98.7%	1.3%	110	117	-6.0%	116	109	6.4%	121	226	-46.5%	164	190	-13.7%	1.2	2.7	-55.6%
\$400,000 - \$499,999	82	95	-13.7%	18	15	20.0%	100.0%	99.0%	1.0%	127	110	15.5%	116	127	-8.7%	122	149	-18.1%	173	192	-9.9%	1.1	1.8	-38.9%
\$500,000 - \$599,999	59	56	5.4%	7	8	-12.5%	100.0%	100.0%	0.0%	102	93	9.7%	102	82	24.4%	94	100	-6.0%	140	154	-9.1%	1.0	1.5	-33.3%
\$600,000 - \$699,999	58	48	20.8%	10	17	-41.2%	101.5%	100.0%	1.5%	82	50	64.0%	69	60	15.0%	89	61	45.9%	94	99	-5.1%	1.3	1.6	-18.8%
\$700,000 - \$999,999	79	56	41.1%	12	21	-42.9%	100.7%	98.9%	1.8%	123	61	101.6%	97	51	90.2%	147	135	8.9%	143	85	68.2%	1.7	3.6	-52.8%
\$1,000,000 - \$1,499,999	30	19	57.9%	48	24	100.0%	97.2%	96.8%	0.4%	39	27	44.4%	30	22	36.4%	85	78	9.0%	51	38	34.2%	2.9	7.8	-62.8%
\$1,500,000 - \$1,999,999	8	3	166.7%	36	147	-75.5%	98.9%	95.2%	3.9%	21	9	133.3%	15	6	150.0%	52	47	10.6%	22	9	144.4%	6.5	23.5	-72.3%
\$2,000,000 and above	7	6	16.7%	61	186	-67.2%	93.6%	96.9%	-3.4%	18	18	0.0%	12	8	50.0%	75	111	-32.4%	19	9	111.1%	8.3	27.8	-70.1%
All Condos	486	446	9.0%	14	18	-22.2%	100.0%	98.8%	1.2%	739	623	18.6%	643	572	12.4%	989	1,332	-25.8%	946	960	-1.5%	1.6	3.3	-51.5%

Closed Sales by Price Range: Single-Family Homes

February 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)



Single-Family Homes	Feb-22	Feb-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	0	3	-100.0%	51	109	-53.2%
\$450,000 - \$599,999	7	13	-46.2%	138	277	-50.2%
\$600,000 - \$699,999	8	23	-65.2%	256	521	-50.9%
\$700,000 - \$799,999	15	44	-65.9%	486	715	-32.0%
\$800,000 - \$899,999	28	43	-34.9%	656	603	8.8%
\$900,000 - \$999,999	36	23	56.5%	610	422	44.5%
\$1,000,000 - \$1,499,999	84	65	29.2%	1,381	774	78.4%
\$1,500,000 - 1,999,999	35	22	59.1%	485	246	97.2%
\$2,000,000 - \$2,999,999	12	16	-25.0%	295	123	139.8%
\$3,000,000 and above	16	8	100.0%	184	87	111.5%
All Single-Family Homes	241	260	-7.3%	4,542	3,877	17.2%



Sold Price

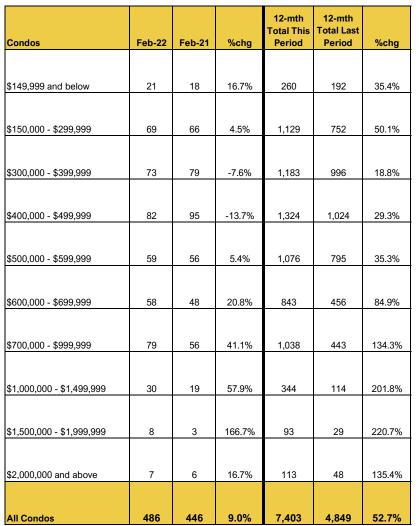
This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

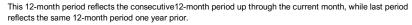
Closed Sales by Price Range: Condos

February 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)









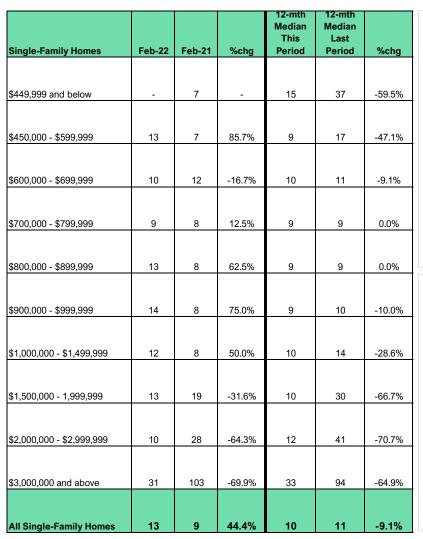


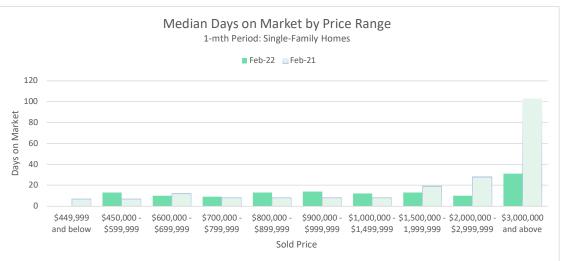
Median Days on Market by Price Range: Single-Family Homes



OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)







This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

Honolulu Board

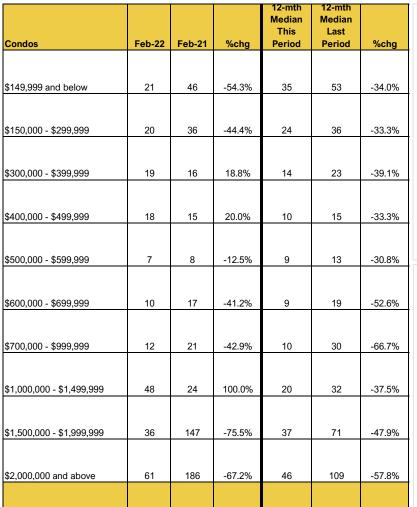
Median Days on Market by Price Range: Condos

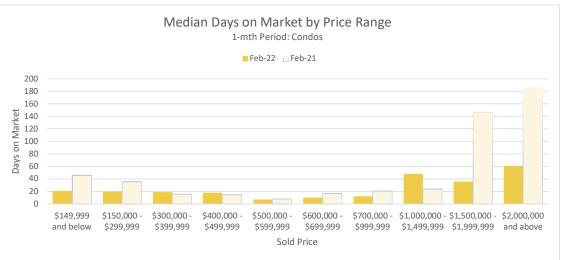
February 2022

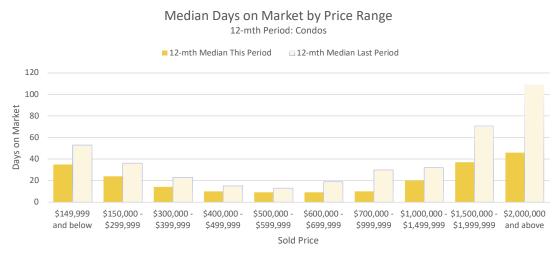
OAHU, HAWAII

All Condos

(The median number of days from when a property is first listed to when an offer is accepted)







This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

-22.2%

11

-47.6%

18

14

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Median Percent of Original List Price Received by Price Range: Single-Family Homes

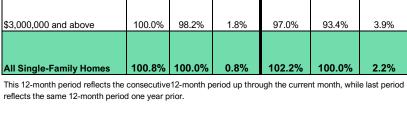


February 2022

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(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
				This	Last	
Single-Family Homes	Feb-22	Feb-21	%chg	Period	Period	%chg
\$449,999 and below	-	92.6%	-	100.0%	96.0%	4.2%
\$450,000 - \$599,999	100.0%	100.0%	0.0%	100.9%	99.0%	1.9%
\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	100.076	100.076	0.076	100.976	99.076	1.576
\$600,000 - \$699,999	100.0%	102.4%	-2.3%	101.0%	100.0%	1.0%
\$700,000 - \$799,999	102.3%	101.4%	0.9%	103.0%	100.0%	3.0%
\$800,000 - \$899,999	103.7%	100.5%	3.2%	103.5%	100.0%	3.5%
φοσο,σσο - φοσο,σσο	100.770	100.070	0.2 /0	100.070	100.070	0.070
\$900,000 - \$999,999	101.0%	100.0%	1.0%	102.9%	100.0%	2.9%
\$1,000,000 - \$1,499,999	100.7%	100.0%	0.7%	103.0%	98.8%	4.3%
\$1,500,000 - 1,999,999	100.0%	100.0%	0.0%	101.7%	96.8%	5.1%
\$2,000,000 - \$2,999,999	105.2%	97.9%	7.5%	100.0%	95.3%	4.9%
\$2,000,000 and above	100.0%	98.2%	1.8%	97.0%	93.4%	3.9%
\$3,000,000 and above	100.0%	90.2%	1.0%	97.0%	93.4%	3.9%
All Single-Family Homes	100.8%	100.0%	0.8%	102.2%	100.0%	2.2%







Median Percent of Original List Price Received by Price Range: Condos



February 2022

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(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				40	40	
				12-mth Median	12-mth Median	
				This	Last	
Condos	Feb-22	Feb-21	%chg	Period	Period	%chg
\$149,999 and below	97.1%	87.1%	11.5%	95.7%	91.7%	4.4%
\$150,000 - \$299,999	98.9%	96.7%	2.3%	98.0%	96.2%	1.9%
\$300,000 - \$399,999	100.0%	98.7%	1.3%	99.2%	98.4%	0.8%
\$400,000 - \$499,999	100.0%	99.0%	1.0%	100.0%	99.0%	1.0%
# 500,000, # 500,000	400.00/	400.00/	0.00/	400.00/	00.50/	0.50/
\$500,000 - \$599,999	100.0%	100.0%	0.0%	100.0%	99.5%	0.5%
\$600,000 - \$699,999	101.5%	100.0%	1.5%	101.2%	98.9%	2.3%
ψοσο,σσο - ψοσσ,σσσ	101.570	100.070	1.570	101.270	30.370	2.570
\$700,000 - \$999,999	100.7%	98.9%	1.8%	100.0%	98.2%	1.8%
, , ,						
\$1,000,000 - \$1,499,999	97.2%	96.8%	0.4%	98.2%	96.4%	1.9%
\$1,500,000 - \$1,999,999	98.9%	95.2%	3.9%	96.1%	94.0%	2.2%
\$2,000,000 and above	93.6%	96.9%	-3.4%	96.0%	94.1%	2.0%
	400.007	00.007	4.00/	400.05/	00.00/	4.70/
All Condos	100.0%	98.8%	1.2%	100.0%	98.3%	1.7%



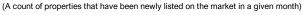


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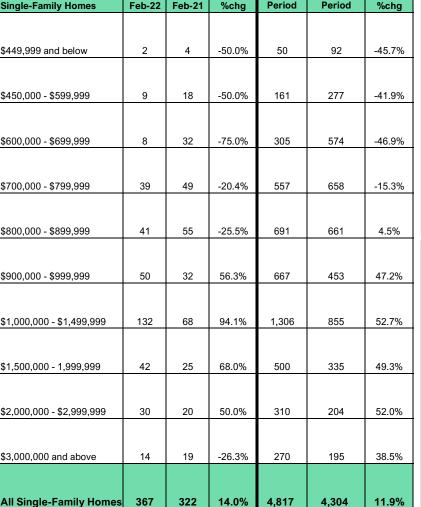
New Listings by Price Range: Single-Family Homes

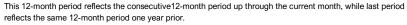
February 2022

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Single-Family Homes	Feb-22	Feb-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
oligio rullily riolilos	1 00 22	10021	70011g		1 01100	/iong
\$449,999 and below	2	4	-50.0%	50	92	-45.7%
\$450,000 - \$599,999	9	18	-50.0%	161	277	-41.9%
\$600,000 - \$699,999	8	32	-75.0%	305	574	-46.9%
\$700,000 - \$799,999	39	49	-20.4%	557	658	-15.3%
\$700,000 - \$799,999	38	49	-20.4%	557	030	-15.5%
\$800,000 - \$899,999	41	55	-25.5%	691	661	4.5%
\$900,000 - \$999,999	50	32	56.3%	667	453	47.2%
, , ,						
\$1,000,000 - \$1,499,999	132	68	94.1%	1,306	855	52.7%
\$1,500,000 - 1,999,999	42	25	68.0%	500	335	49.3%
\$2,000,000 - \$2,999,999	30	20	50.0%	310	204	52.0%
\$3,000,000 and above	14	19	-26.3%	270	195	38.5%
All Single-Family Homes	367	322	14.0%	4,817	4,304	11.9%









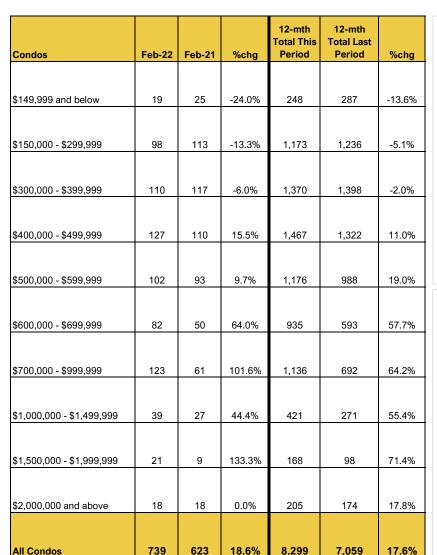


New Listings by Price Range: Condos

February 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.





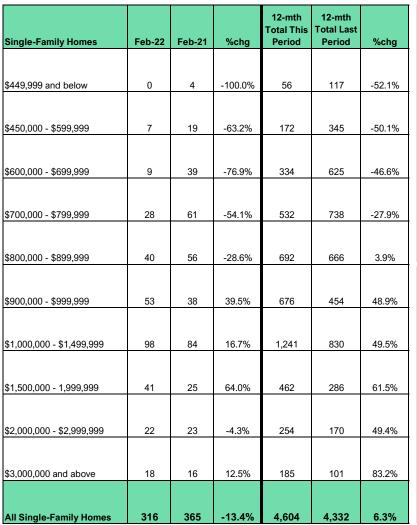


Pending Sales by Price Range: Single-Family Homes

February 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.





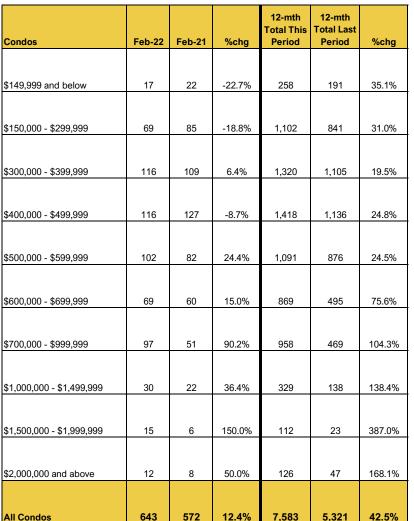


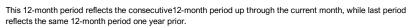
Pending Sales by Price Range: Condos

February 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)











Active Inventory* by Price Range: Single-Family Homes



February 2022

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Feb-22	Feb-21	YOY chg
\$449,999 and below	2	7	-71.4%
\$450,000 - \$599,999	9	9	0.0%
Ψ100,000 Ψ000,000	J		0.070
\$600,000 - \$699,999	8	18	-55.6%
\$700,000 - \$799,999	32	18	77.8%
\$800,000 - \$899,999	19	26	-26.9%
\(\text{\cos}\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	10		20.070
\$900,000 - \$999,999	30	26	15.4%
\$1,000,000 - \$1,499,999	97	65	49.2%
\$1,500,000 - 1,999,999	42	47	-10.6%
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
#0 000 000 #0 000 ccc	40	40	0.00/
\$2,000,000 - \$2,999,999	42	43	-2.3%
\$3,000,000 and above	67	91	-26.4%
All Single-Family Homes	348	350	-0.6%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Active Inventory* by Price Range: Condos

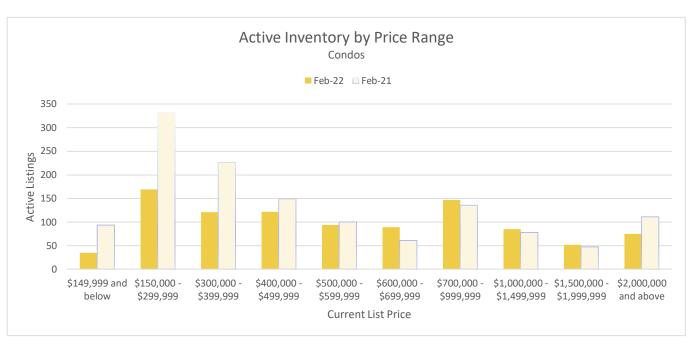


February 2022

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Feb-22	Feb-21	YOY chg
M440.000	0.5	00	00.40/
\$149,999 and below	35	93	-62.4%
\$150,000 - \$299,999	169	332	-49.1%
\$300,000 - \$399,999	121	226	-46.5%
\$400,000 - \$499,999	122	149	-18.1%
\$400,000 - \$499,999	122	149	-10.170
\$500,000 - \$599,999	94	100	-6.0%
\$600,000 - \$699,999	89	61	45.9%
\$700,000 - \$999,999	147	135	8.9%
Ψ7 00,000 Ψ000,000	1	100	0.070
\$1,000,000 - \$1,499,999	85	78	9.0%
\$1,500,000 - \$1,999,999	52	47	10.6%
\$2,000,000 and above	75	111	-32.4%
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		4.000	07.00/
All Condos	989	1,332	-25.8%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



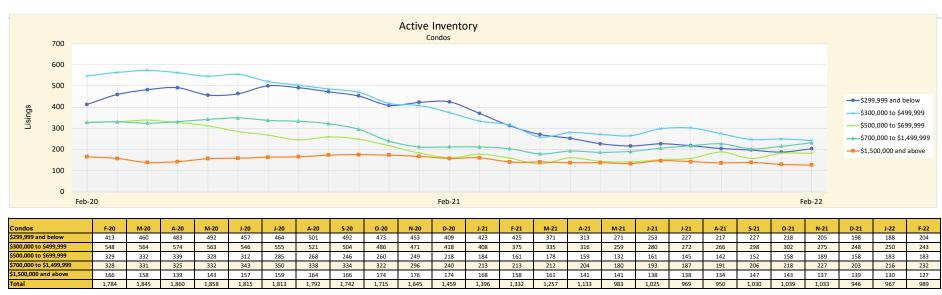
^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Active Inventory*: Single-Family Homes and Condos

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February 2022 OAHU, HAWAII





^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Total Inventory In Escrow* by Price Range: Single-Family Homes



February 2022

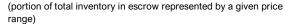
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Feb-22	Feb-21	YOY chg
j			
¢440,000 and balance	7	15	EQ 20/
\$449,999 and below	/	15	-53.3%
\$450,000 - \$599,999	21	45	-53.3%
\$600,000 - \$699,999	18	75	-76.0%
¢700 000 ¢700 000	46	97	-52.6%
\$700,000 - \$799,999	40	91	-32.0%
\$800,000 - \$899,999	66	112	-41.1%
\$900,000 - \$999,999	83	72	15.3%
\$1,000,000 - \$1,499,999	162	152	6.6%
\$1,000,000 - \$1,499,999	102	132	0.0%
\$1,500,000 - 1,999,999	67	50	34.0%
\$2,000,000 - \$2,999,999	37	47	-21.3%
\$3,000,000 and above	37	32	15.6%
wo, ooo, ooo ana above	31	52	10.070
All Single-Family Homes	544	697	-22.0%



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.

Total Inventory In Escrow* by Price Range: Condos



February 2022

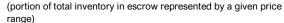
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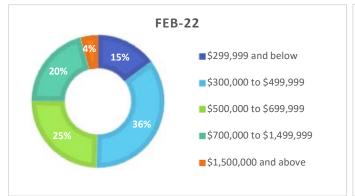
(The number of properties in an escrow status at the end of a given month)

Condos	Feb-22	Feb-21	YOY chg
\$149,999 and below	33	32	3.1%
V 1 10,000 and 2010W	- 00	- 02	0.170
\$150,000 - \$299,999	107	152	-29.6%
\$300,000 - \$399,999	164	190	-13.7%
\$400,000 - \$499,999	173	192	-9.9%
\$500,000 - \$599,999	140	154	-9.1%
\$600,000 - \$699,999	94	99	-5.1%
\$700,000 - \$999,999	143	85	68.2%
\$1,000,000 - \$1,499,999	51	38	34.2%
\$1,500,000 - \$1,999,999	22	9	144.4%
\$2,000,000 and above	19	9	111.1%
All Condos	946	960	-1.5%



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.





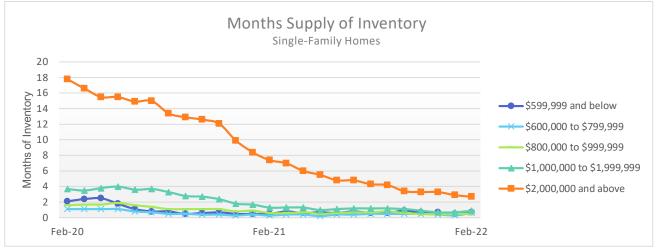
February 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Feb-22	Feb-21	YOY chg
Olligie-i allilly floriles	1 60-22	160-21	TOT CITY
\$449,999 and below	0.5	0.8	-37.5%
\$450,000 - \$599,999	0.8	0.4	100.0%
\$600,000 - \$699,999	0.4	0.4	0.0%
\$700,000 - \$799,999	0.8	0.3	166.7%
ψ, σο,σοο	0.0	0.0	100.770
\$800,000 - \$899,999	0.3	0.5	-40.0%
\$900,000 - \$999,999	0.6	0.7	-14.3%
\$900,000 - \$999,999	0.6	0.7	-14.3%
\$1,000,000 - \$1,499,999	0.8	1.0	-20.0%
\$1,500,000 - 1,999,999	1.1	2.2	-50.0%
ψ1,300,000 - 1,333,333	1.1	2.2	-50.070
\$2,000,000 - \$2,999,999	1.7	4.3	-60.5%
\$3,000,000 and above	4.5	13.0	-65.4%
All Single-Family Homes	0.9	1.1	-18.2%









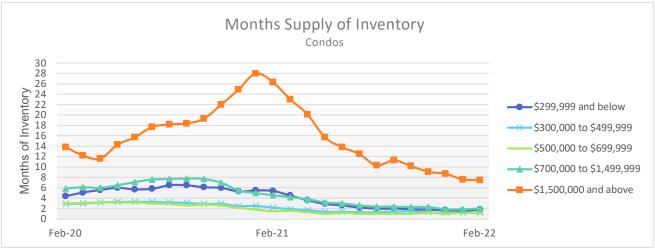
February 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Feb-22	Feb-21	YOY chg
			-0.40 /
\$149,999 and below	1.6	5.8	-72.4%
\$150,000 - \$299,999	1.8	5.3	-66.0%
\$300,000 - \$399,999	1.2	2.7	-55.6%
\$300,000 - \$333,333	1.2	2.1	-33.076
\$400,000 - \$499,999	1.1	1.8	-38.9%
\$500,000 - \$599,999	1.0	1.5	-33.3%
#200 000 #200 000	4.0	4.0	40.00/
\$600,000 - \$699,999	1.3	1.6	-18.8%
\$700,000 - \$999,999	1.7	3.6	-52.8%
\$1,000,000 - \$1,499,999	2.9	7.8	-62.8%
<u> </u>			02.070
\$1,500,000 - \$1,999,999	6.5	23.5	-72.3%
\$2,000,000 and above	8.3	27.8	-70.1%
All Condos	1.6	3.3	-51.5%
All Colluos	1.0	3.5	-51.5/0



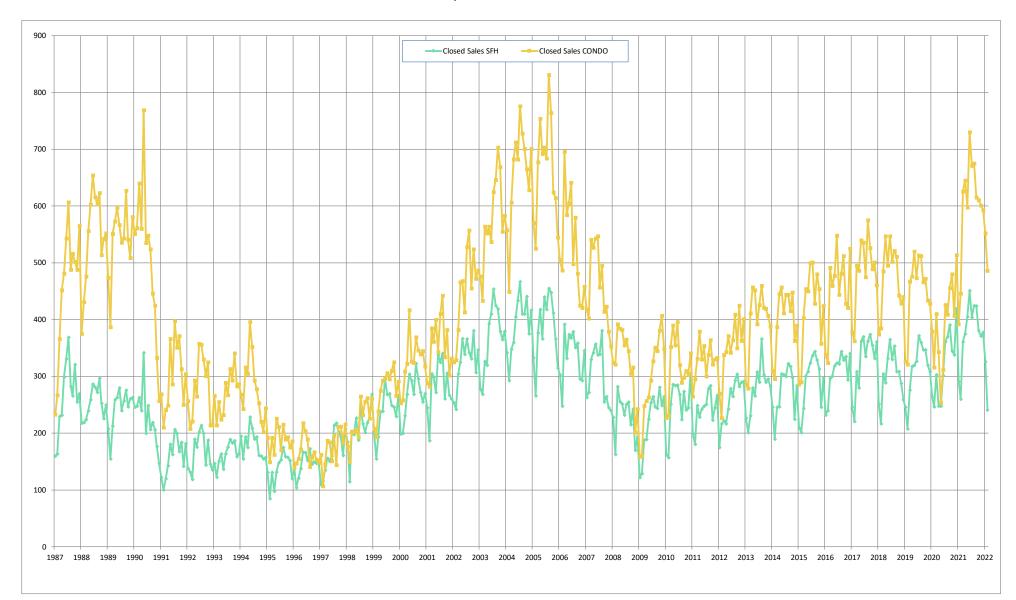






Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



Median Sales Price



Single-Family Homes and Condos

