

MONTHLY STATS REPORT NOVEMBER 2022

Executive Summary

Oʻahu's single-family home and condo markets experienced a significant year-over-year decline in sales, falling 48.2% and 43.4%, respectively. The median sales price for a single-family home rose 9.5% to \$1,149,500, while the median sales price for a condo dipped 4.0% to \$480,000 compared to November 2021.

The number of single-family homes and condos sold over the original asking price dropped significantly, falling 73% and 68%, respectively. More active listings underwent price adjustments in November 2022, with approximately 46% of single-family home active listings and 36% of active condo listings experiencing a price reduction at some point during their time on the market.

Properties in both markets also spent a median of 18 days on the market year-over-year, roughly double the time on the market compared to November 2021. Although new listing volume fell in both markets, active inventory remained steady. Active inventory continued to build across Oʻahu, with single-family home supply more than doubling in the Central Oʻahu, the Ewa Plain, Leeward, Pearl City, and Waipahu regions compared to a year ago. The condo supply increased in all regions except Diamond Head and Pearl City.

Closed sales in both markets declined across most price points, with single-family homes in the \$700,000 to \$1,099,999 price range accounting for the most significant decrease, down 55% year-over-year. Condos within the \$400,000 to \$699,999 price range dropped by 50% compared to a year ago, although properties in the \$2 million and above price range doubled. Both markets in the Ewa Plain (down 64% for single-family homes and 65% for condos) and Metro regions (down 54% for single-family homes and 43% for condos) accounted for the most significant decline in closed sales. Meanwhile, around 180 property sales closed under \$500,000 in November 2022.

Considerable pockets of single-family home inventory were available at all price points, with properties in the \$600,000 to \$999,999 range reaching a 175% boost year-over-year. Condo supply fluctuated across price margins, although properties in the \$400,000 to \$1,999,999 range saw a 45% increase, and properties priced at \$399,999 and below were down by 11%. Active condo listings priced above \$2 million decreased by 17%.

Pending sales continued to decelerate, falling for the eighth consecutive month. Year-over-year, contract signings were down by 46.0% for single-family homes and 37.3% for condos.

Oahu Monthly Housing Statistics

November 2022



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg	
\$1,149,500	+9.5%	
Closed Sales	YoY %chg	
192	-48.2%	
Average Sales Price	YoY %chg	
\$1,387,685	+7.0%	

CONDOS

Median Sales Price	YoY %chg	
\$480,000	-4.0%	
Closed Sales	YoY %chg	
340	-43.4%	
Average Sales Price	YoY %chg	
\$594,444	+6.3%	

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators





	Single-Family Homes					Condos				
November 2022	Nov-22	Nov-21	YoY %chg	Oct-22	MoM %chg	Nov-22	Nov-21	YoY %chg	Oct-22	MoM %chg
Closed Sales	192	371	-48.2%	222	-13.5%	340	601	-43.4%	435	-21.8%
Median Sales Price	\$1,149,500	\$1,050,000	9.5%	\$1,050,000	9.5%	\$480,000	\$500,000	-4.0%	\$520,000	-7.7%
Average Sales Price	\$1,387,685	\$1,296,551	7.0%	\$1,243,960	11.6%	\$594,444	\$559,007	6.3%	\$676,988	-12.2%
Median Days on Market	18	11	63.6%	19	-5.3%	18	9	100.0%	19	-5.3%
Percent of Orig. List Price Received	98.4%	102.2%	-3.7%	99.8%	-1.4%	98.8%	100.0%	-1.2%	99.0%	-0.2%
New Listings	289	358	-19.3%	285	1.4%	526	639	-17.7%	532	-1.1%
Pending Sales*	198	367	-46.0%	198	0.0%	359	573	-37.3%	342	5.0%
Active Inventory*	682	366	86.3%	656	4.0%	1,244	1,033	20.4%	1,194	4.2%
Total Inventory in Escrow*	319	637	-49.9%	345	-7.5%	512	899	-43.0%	506	1.2%
Months Supply of Active Inventory*	2.2	1.0	120.0%	2.1	4.8%	2.3	1.7	35.3%	2.1	9.5%

*see footnotes on pages 9-12 regarding methodology updates

YoY % chg = year-over-year percent change comparing current month to the same month last year. MoM% chg = month-over-month percent change comparing current month to the previous month.

	Single-Family Homes				
Year-to-Date	YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg
Closed Sales	3,272	4,148	-21.1%	3,418	-4.3%
Median Sales Price	\$1,110,000	\$985,000	12.7%	\$822,000	35.0%
Average Sales Price	\$1,384,494	\$1,245,537	11.2%	\$1,001,693	38.2%
Median Days on Market	11	9	22.2%	14	-21.4%
Percent of Orig. List Price Received	100.4%	102.0%	-1.6%	99.1%	1.3%
New Listings	4,004	4,572	-12.4%	4,180	-4.2%
Pending Sales*	3,271	4,380	-25.3%	4,008	-18.4%

	Condos					
YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg		
5,993	6,610	-9.3%	4,192	43.0%		
\$510,000	\$475,000	7.4%	\$430,000	18.6%		
\$612,291	\$554,014	10.5%	\$502,914	21.7%		
12	11	9.1%	25	-52.0%		
100.0%	100.0%	0.0%	98.1%	1.9%		
7,097	7,649	-7.2%	6,646	6.8%		
5,769	6,961	-17.1%	4,631	24.6%		

^{*}see footnotes on pages 9-12 regarding methodology updates

¹⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago.

²⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.

Closed Sales

November 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)

	Single-Family		
Mo-Yr	Homes	Condos	Total
Nov-19	320	434	754
Dec-19	309	428	737
Jan-20	265	379	644
Feb-20	247	316	563
Mar-20	303	410	713
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727
Mar-22	321	672	993
Apr-22	365	672	1,037
May-22	344	688	1,032
Jun-22	357	626	983
Jul-22	312	518	830
Aug-22	314	508	822
Sep-22	278	496	774
Oct-22	222	435	657
Nov-22	192	340	532





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Median Sales Price

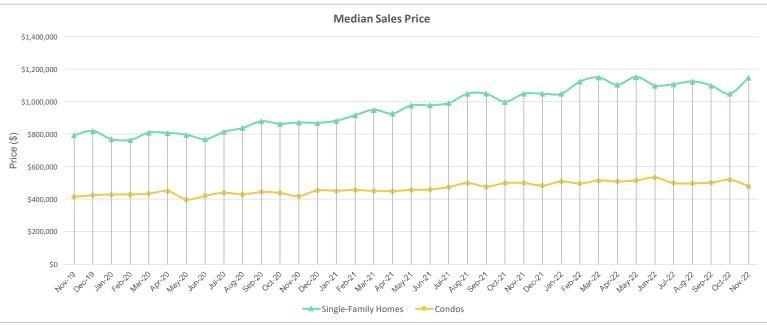
November 2022

OAHU, HAWAII

(The median sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Nov-19	\$794,750	\$415,000
Dec-19	\$820,000	\$425,500
Jan-20	\$770,000	\$429,000
Feb-20	\$765,000	\$430,000
Mar-20	\$810,000	\$435,000
Apr-20	\$809,000	\$450,000
May-20	\$797,000	\$399,000
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000
Mar-22	\$1,150,000	\$515,500
Apr-22	\$1,105,000	\$510,000
May-22	\$1,153,500	\$516,500
Jun-22	\$1,100,000	\$534,000
Jul-22	\$1,107,944	\$500,000
Aug-22	\$1,125,500	\$498,500
Sep-22	\$1,100,000	\$502,500
Oct-22	\$1,050,000	\$520,000
Nov-22	\$1,149,500	\$480,000







Average Sales Price

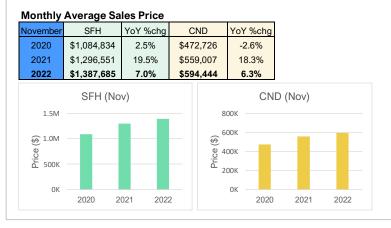


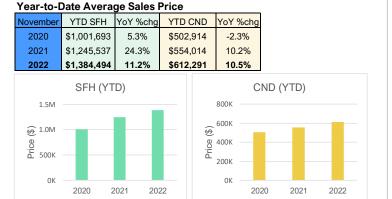
OAHU, HAWAII

(The average sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Nov-19	\$1,058,258	\$485,383
Dec-19	\$983,758	\$576,898
Jan-20	\$899,689	\$508,395
Feb-20	\$974,283	\$527,836
Mar-20	\$972,367	\$528,606
Apr-20	\$941,708	\$521,484
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684
Apr-22	\$1,404,481	\$613,189
May-22	\$1,450,008	\$625,327
Jun-22	\$1,382,559	\$631,822
Jul-22	\$1,329,023	\$590,934
Aug-22	\$1,341,958	\$547,319
Sep-22	\$1,307,249	\$607,502
Oct-22	\$1,243,960	\$676,988
Nov-22	\$1,387,685	\$594,444







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Median Days on Market



November 2022

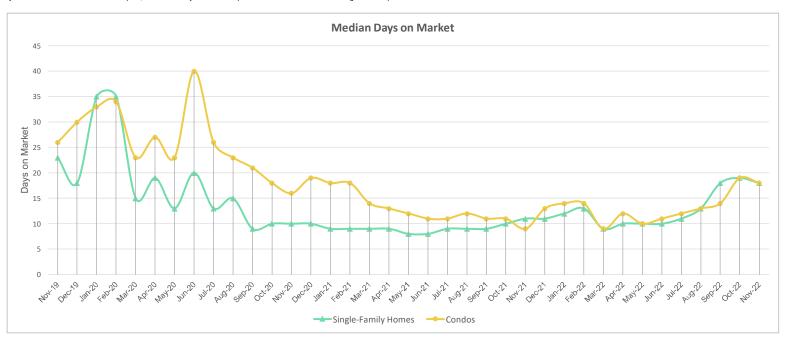
OAHU, HAWAII

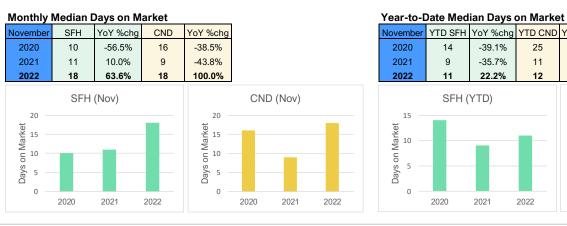
Nov-22

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

Mo/Yr	Single-Family Homes	Condos
Nov-19	23	26
Dec-19	18	30
Jan-20	35	33
Feb-20	35	34
Mar-20	15	23
Apr-20	19	27
May-20	13	23
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11
Nov-21	11	9
Dec-21	11	13
Jan-22	12	14
Feb-22	13	14
Mar-22	9	9
Apr-22	10	12
May-22	10	10
Jun-22	10	11
Jul-22	11	12
Aug-22	13	13
Sep-22	18	14
Oct-22	19	19

18







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November 2022

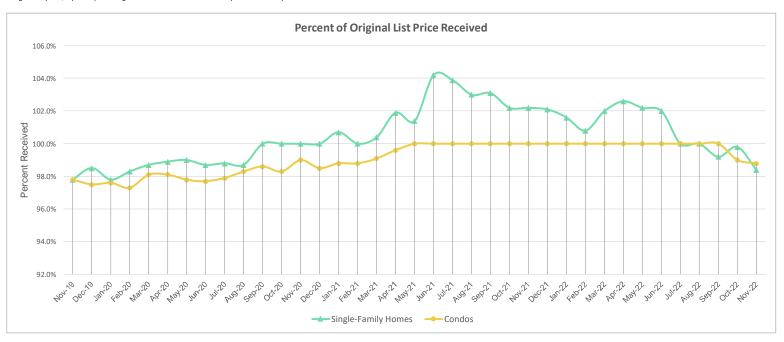
OAHU, HAWAII

Nov-22

98.4%

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

Mo/Yr	Single-Family Homes	Condos
Nov-19	97.8%	97.8%
Dec-19	98.5%	97.5%
Jan-20	97.8%	97.6%
Feb-20	98.3%	97.3%
Mar-20	98.7%	98.1%
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%
Apr-22	102.6%	100.0%
May-22	102.2%	100.0%
Jun-22	102.0%	100.0%
Jul-22	100.0%	100.0%
Aug-22	100.0%	100.0%
Sep-22	99.2%	100.0%
Oct-22	99.8%	99.0%





98.8%

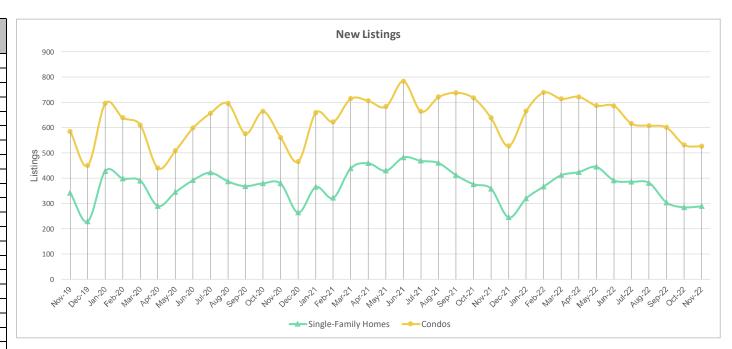


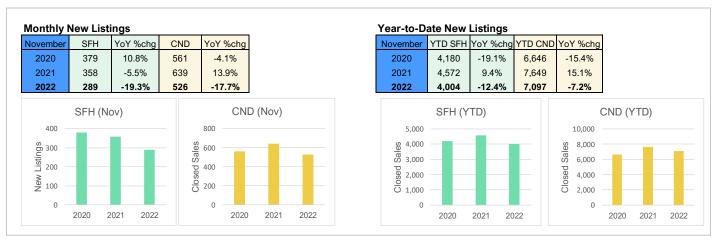


OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Ma Ve	Single-Family Homes	Condos	Total
Mo-Yr			
Nov-19	342 229	585 450	927 679
Dec-19			
Jan-20	428	696	1,124
Feb-20	399	639	1,038
Mar-20	390	610	1,000
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106
Mar-22	412	714	1,126
Apr-22	424	722	1,146
May-22	445	687	1,132
Jun-22	391	686	1,077
Jul-22	386	616	1,002
Aug-22	381	608	989
Sep-22	304	601	905
Oct-22	285	532	817
Nov-22	289	526	815





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Pending Sales*

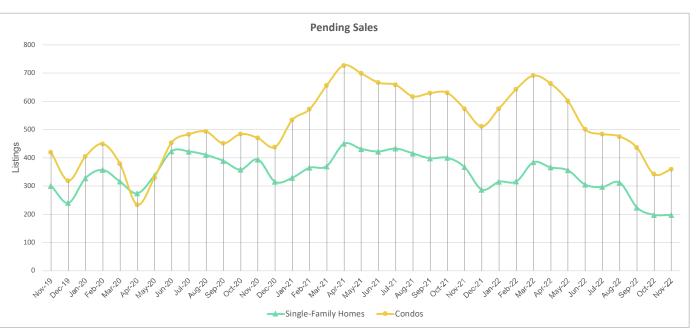
November 2022

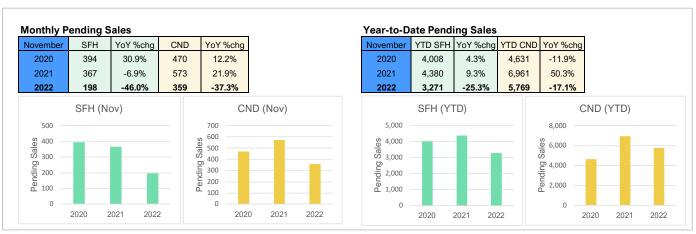
OAHU, HAWAII

Nov-22

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)

Mo/Yr	Single-Family Homes	Condos	Total
Nov-19	301	419	720
Dec-19	240	319	559
Jan-20	328	405	733
Feb-20	357	449	806
Mar-20	316	379	695
Apr-20	274	234	508
May-20	337	329	666
Jun-20	423	454	877
Jul-20	422	483	905
Aug-20	410	493	903
Sep-20	389	451	840
Oct-20	358	484	842
Nov-20	394	470	864
Dec-20	315	438	753
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030
Nov-21	367	573	940
Dec-21	287	511	798
Jan-22	315	574	889
Feb-22	316	643	959
Mar-22	384	691	1,075
Apr-22	366	663	1,029
May-22	356	601	957
Jun-22	305	501	806
Jul-22	297	484	781
Aug-22	312	475	787
Sep-22	224	436	660
Oct-22	198	342	540





^{*}Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (EN) status throughout the given month.

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Active Inventory*

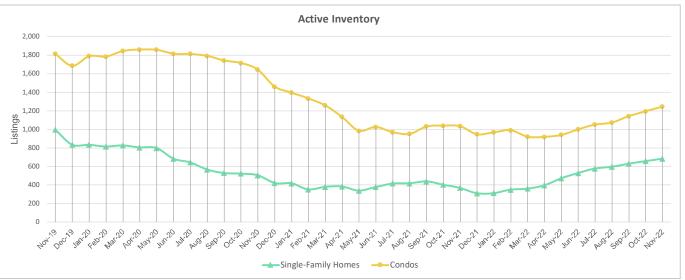
November 2022

OAHU, HAWAII

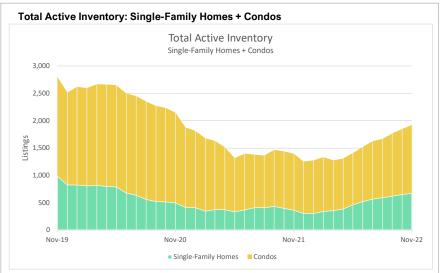
(The number of properties in Active (A) status at the end of the given month)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Nov-19	995	1,814	2,809
Dec-19	833	1,685	2,518
Jan-20	833	1,789	2,622
Feb-20	814	1,784	2,598
Mar-20	825	1,845	2,670
Apr-20	804	1,860	2,664
May-20	797	1,858	2,655
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399
Dec-21	309	946	1,255
Jan-22	311	967	1,278
Feb-22	348	989	1,337
Mar-22	360	919	1,279
Apr-22	395	917	1,312
May-22	471	939	1,410
Jun-22	527	998	1,525
Jul-22	576	1,050	1,626
Aug-22	596	1,073	1,669
Sep-22	629	1,141	1,770
Oct-22	656	1,194	1,850
Nov-22	682	1,244	1,926









^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

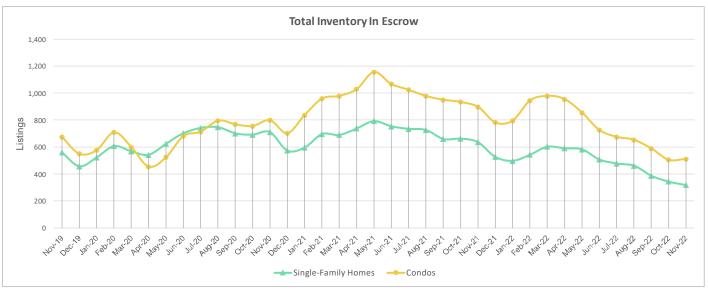
Total Inventory In Escrow*

November 2022

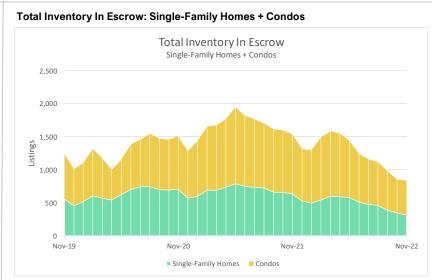
OAHU, HAWAII

(The number of properties in escrow at the end of the given month / combined listings in ES and EN status)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Nov-19	561	676	1,237
Dec-19	458	551	1,009
Jan-20	523	577	1,100
Feb-20	608	710	1,318
Mar-20	569	600	1,169
Apr-20	543	455	998
May-20	625	525	1,150
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490
Mar-22	603	980	1,583
Apr-22	592	956	1,548
May-22	583	856	1,439
Jun-22	509	728	1,237
Jul-22	479	676	1,155
Aug-22	462	654	1,116
Sep-22	388	590	978
Oct-22	345	506	851
Nov-22	319	512	831







Honolulu Board of REALTORS®

^{*}New indicator added to reports as of 2021, including applicable historical data

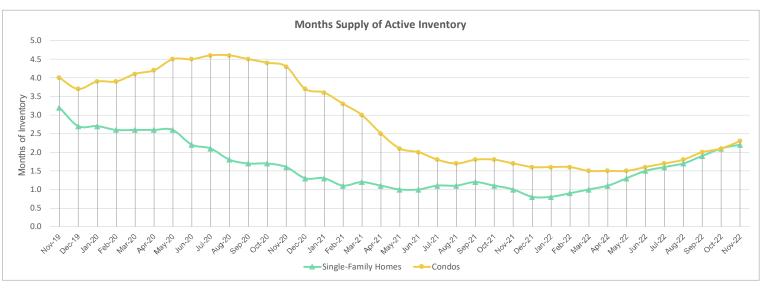
Months Supply of Active Inventory*

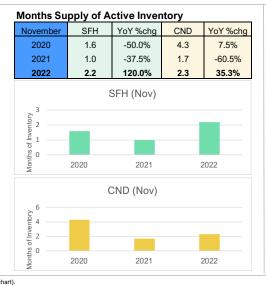


OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

	Single-Family	
Mo/Yr	Homes	Condos
Nov-19	3.2	4.0
Dec-19	2.7	3.7
Jan-20	2.7	3.9
Feb-20	2.6	3.9
Mar-20	2.6	4.1
Apr-20	2.6	4.2
May-20	2.6	4.5
Jun-20	2.2	4.5
Jul-20	2.1	4.6
Aug-20	1.8	4.6
Sep-20	1.7	4.5
Oct-20	1.7	4.4
Nov-20	1.6	4.3
Dec-20	1.3	3.7
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8
Nov-21	1.0	1.7
Dec-21	0.8	1.6
Jan-22	0.8	1.6
Feb-22	0.9	1.6
Mar-22	1.0	1.5
Apr-22	1.1	1.5
May-22	1.3	1.5
Jun-22	1.5	1.6
Jul-22	1.6	1.7
Aug-22	1.7	1.8
Sep-22	1.9	2.0
Oct-22	2.1	2.1
Nov-22	2.2	2.3







Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

Honolulu Board of REALTORS®

^{*}Methodology updated as of 2021 (also applied to historical data shown on this chart).

Housing Supply Overview



(A year-over-year overview of the availability and sales of properties in a given month, by price range)



	CI	osed Sa	les	Me	edian Da	ys on	Market		t of Origi ce Receiv		Ne	ew Listin	gs	Pei	nding Sa	iles	Acti	ve Inver	ntory		al Inven	•		ths Suppiive Inver	-
Single-Family Homes	Nov-22	Nov-21	%chg	No	ov-22 No	ov-21	%chg	Nov-22	Nov-21	%chg	Nov-22	Nov-21	%chg	Nov-22	Nov-21	%chg	Nov-22	Nov-21	%chg	Nov-22	Nov-21	%chg	Nov-22	Nov-21	%chg
\$449,999 and below	1	7	-85.7%		8	17	-52.9%	100.0%	94.0%	6.4%	2	1	100.0%	4	4	0.0%	5	3	66.7%	10	8	25.0%	2.5	0.5	400.0%
\$450,000 - \$599,999	1	7	-85.7%		46	19	142.1%	90.2%	98.6%	-8.5%	7	12	-41.7%	5	14	-64.3%	11	10	10.0%	16	29	-44.8%	1.8	0.7	157.1%
\$600,000 - \$699,999	6	11	-45.5%		53	10	430.0%	93.8%	100.8%	-6.9%	15	25	-40.0%	12	30	-60.0%	34	11	209.1%	18	42	-57.1%	3.8	0.4	850.0%
\$700,000 - \$799,999	16	35	-54.3%		27	11	145.5%	96.5%	102.0%	-5.4%	27	39	-30.8%	21	42	-50.0%	60	23	160.9%	40	62	-35.5%	2.6	0.5	420.0%
\$800,000 - \$899,999	24	55	-56.4%		24	9	166.7%	98.7%	102.9%	-4.1%	29	46	-37.0%	25	55	-54.5%	70	22	218.2%	41	92	-55.4%	1.9	0.4	375.0%
\$900,000 - \$999,999	21	47	-55.3%		22	9	144.4%	96.3%	102.7%	-6.2%	38	56	-32.1%	33	51	-35.3%	78	32	143.8%	44	96	-54.2%	1.8	0.7	157.1%
\$1,000,000 - \$1,499,999	76	127	-40.2%		15	10	50.0%	99.9%	103.7%	-3.7%	86	103	-16.5%	53	107	-50.5%	169	85	98.8%	82	175	-53.1%	1.5	0.8	87.5%
\$1,500,000 - 1,999,999	22	37	-40.5%		14	11	27.3%	100.1%	101.5%	-1.4%	35	33	6.1%	26	41	-36.6%	82	50	64.0%	39	77	-49.4%	2.2	1.4	57.1%
\$2,000,000 - \$2,999,999	16	24	-33.3%		16	16	0.0%	97.8%	101.7%	-3.8%	25	17	47.1%	9	13	-30.8%	76	44	72.7%	17	30	-43.3%	4.0	1.8	122.2%
\$3,000,000 and above	9	21	-57.1%		44	28	57.1%	92.4%	96.9%	-4.6%	25	26	-3.8%	10	10	0.0%	97	86	12.8%	12	26	-53.8%	6.9	6.1	13.1%
All Single-Family Homes	192	371	-48.2%		18	11	63.6%	98.4%	102.2%	-3.7%	289	358	-19.3%	198	367	-46.0%	682	366	86.3%	319	637	-49.9%	2.2	1.0	120.0%

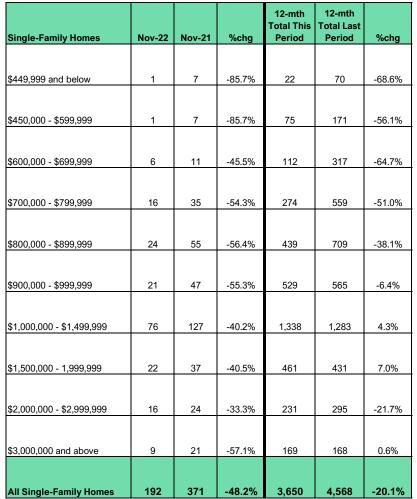
	CI	osed Sal	es	Media	n Days on	Market		t of Origi ce Receiv		N	ew Listir	ngs	Pe	nding Sa	ales	Acti	ve Inven	tory		al Inven	•		nths Supp ive Inven	
Condos	Nov-22	Nov-21	%chg	Nov-22	Nov-21	%chg	Nov-22	Nov-21	%chg	Nov-22	Nov-21	%chg	Nov-22	Nov-21	%chg	Nov-22	Nov-21	%chg	Nov-22	Nov-21	%chg	Nov-22	Nov-21	%chg
\$149,999 and below	6	11	-45.5%	58	10	480.0%	92.4%	100.0%	-7.6%	23	18	27.8%	14	23	-39.1%	36	46	-21.7%	18	36	-50.0%	2.3	2.2	4.5%
\$150,000 - \$299,999	50	88	-43.2%	19	12	58.3%	97.8%	98.0%	-0.2%	64	79	-19.0%	53	75	-29.3%	153	159	-3.8%	69	131	-47.3%	2.3	1.7	35.3%
\$300,000 - \$399,999	67	88	-23.9%	18	13	38.5%	100.0%	98.3%	1.7%	77	95	-18.9%	62	94	-34.0%	126	147	-14.3%	94	143	-34.3%	1.5	1.5	0.0%
\$400,000 - \$499,999	56	109	-48.6%	19	9	111.1%	99.7%	100.0%	-0.3%	77	100	-23.0%	57	117	-51.3%	166	128	29.7%	85	183	-53.6%	1.7	1.2	41.7%
\$500,000 - \$599,999	45	94	-52.1%	16	9	77.8%	100.0%	101.3%	-1.3%	69	89	-22.5%	58	62	-6.5%	132	92	43.5%	73	103	-29.1%	1.6	1.0	60.0%
\$600,000 - \$699,999	42	82	-48.8%	18	9	100.0%	97.8%	101.0%	-3.2%	68	90	-24.4%	44	69	-36.2%	140	97	44.3%	63	98	-35.7%	2.4	1.4	71.4%
\$700,000 - \$999,999	48	89	-46.1%	15	9	66.7%	98.2%	100.4%	-2.2%	84	94	-10.6%	40	79	-49.4%	223	142	57.0%	69	121	-43.0%	2.3	1.9	21.1%
\$1,000,000 - \$1,499,999	15	31	-51.6%	13	9	44.4%	97.6%	99.5%	-1.9%	34	41	-17.1%	14	28	-50.0%	117	85	37.6%	19	47	-59.6%	4.0	3.5	14.3%
\$1,500,000 - \$1,999,999	5	6	-16.7%	94	159	-40.9%	94.5%	96.3%	-1.9%	17	17	0.0%	11	12	-8.3%	74	44	68.2%	13	16	-18.8%	8.2	6.3	30.2%
\$2,000,000 and above	6	3	100.0%	23	210	-89.0%	97.0%	92.3%	5.1%	13	16	-18.8%	6	14	-57.1%	77	93	-17.2%	9	21	-57.1%	7.7	11.6	-33.6%
All Condos	340	601	-43.4%	18	9	100.0%	98.8%	100.0%	-1.2%	526	639	-17.7%	359	573	-37.3%	1,244	1,033	20.4%	512	899	-43.0%	2.3	1.7	35.3%

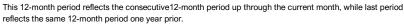
Closed Sales by Price Range: Single-Family Homes

November 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)







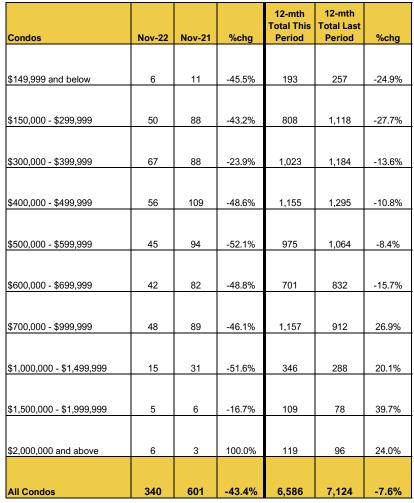


Closed Sales by Price Range: Condos

November 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





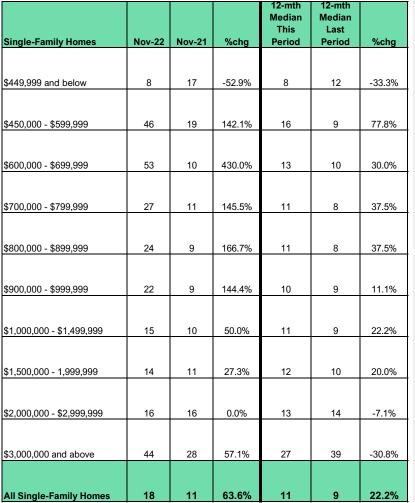


Median Days on Market by Price Range: Single-Family Homes



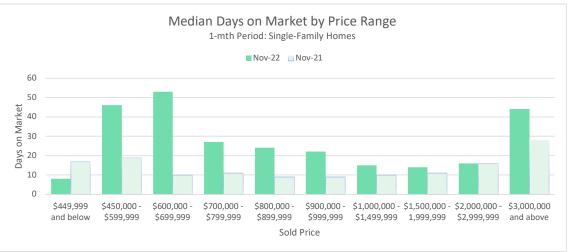
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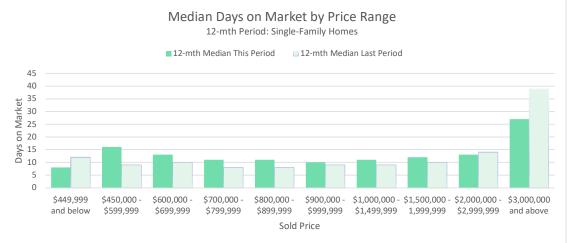
(The median number of days from when a property is first listed to when an offer is accepted)



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.





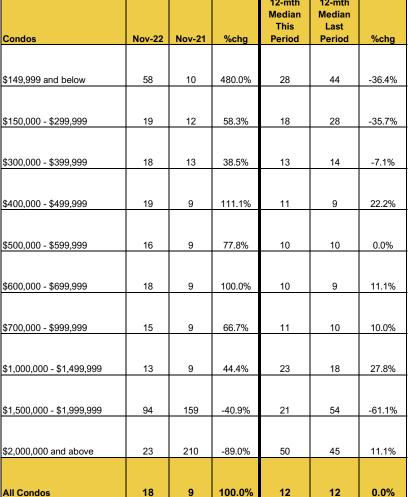


Median Days on Market by Price Range: Condos

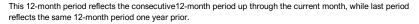
November 2022

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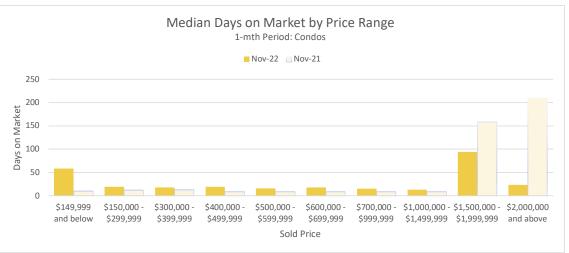
(The median number of days from when a property is first listed to when an offer is accepted)

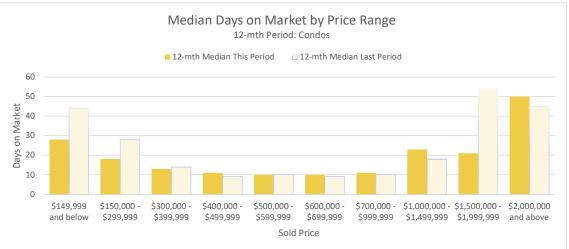


^{\$149.999} and below \$150,000 - \$299,999 \$300,000 - \$399,999 \$400,000 - \$499,999 \$500,000 - \$599,999 \$600,000 - \$699,999 \$700,000 - \$999,999 \$1.000.000 - \$1.499.999 \$1,500,000 - \$1,999,999 \$2,000,000 and above









Median Percent of Original List Price Received by Price Range: Single-Family Homes

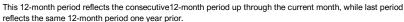


November 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
				This	Last	
Single-Family Homes	Nov-22	Nov-21	%chg	Period	Period	%chg
\$449,999 and below	100.0%	94.0%	6.4%	100.0%	100.0%	0.0%
\$450,000 - \$599,999	90.2%	98.6%	-8.5%	100.0%	101.0%	-1.0%
\$600,000 - \$699,999	93.8%	100.8%	-6.9%	100.0%	100.9%	-0.9%
\$700,000 - \$799,999	96.5%	102.0%	-5.4%	100.9%	102.8%	-1.8%
\$800,000 - \$899,999	98.7%	102.9%	-4.1%	100.6%	102.9%	-2.2%
\$900,000 - \$999,999	96.3%	102.7%	-6.2%	101.3%	102.8%	-1.5%
\$1,000,000 - \$1,499,999	99.9%	103.7%	-3.7%	101.0%	102.3%	-1.3%
\$1,500,000 - 1,999,999	100.1%	101.5%	-1.4%	100.6%	101.4%	-0.8%
\$2,000,000 - \$2,999,999	97.8%	101.7%	-3.8%	100.0%	100.0%	0.0%
\$3,000,000 and above	92.4%	96.9%	-4.6%	97.9%	96.2%	1.8%
All Single-Family Homes	98.4%	102.2%	-3.7%	100.6%	101.8%	-1.2%
All Single-Family nomes	90.4%	102.2%	-3.170	100.0%	101.0%	-1.270







Median Percent of Original List Price Received by Price Range: Condos



November 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth	12-mth	
				Median	Median	
				This	Last	
Condos	Nov-22	Nov-21	%chg	Period	Period	%chg
\$149,999 and below	92.4%	100.0%	-7.6%	96.7%	94.4%	2.4%
#4F0 000 #000 000	07.00/	00.00/	0.00/	00.00/	07.40/	4.00/
\$150,000 - \$299,999	97.8%	98.0%	-0.2%	99.0%	97.4%	1.6%
\$300,000 - \$399,999	100.0%	98.3%	1.7%	100.0%	98.9%	1.1%
4000,000 4000,000	100.070	00.070	/0	1001070	00.070	,0
\$400,000 - \$499,999	99.7%	100.0%	-0.3%	100.0%	100.0%	0.0%
\$500,000 - \$599,999	100.0%	101.3%	-1.3%	100.0%	100.0%	0.0%
ФСОО ООО — ФСОО ООО	07.00/	404.00/	2.20/	400.00/	400.70/	0.70/
\$600,000 - \$699,999	97.8%	101.0%	-3.2%	100.0%	100.7%	-0.7%
\$700,000 - \$999,999	98.2%	100.4%	-2.2%	100.0%	100.0%	0.0%
ψ. σσίσσο - ψ οσσίσσο	00.270	1001170	2.270	1001070	1001070	0.070
\$1,000,000 - \$1,499,999	97.6%	99.5%	-1.9%	97.8%	98.6%	-0.8%
\$1,500,000 - \$1,999,999	94.5%	96.3%	-1.9%	97.7%	95.1%	2.7%
\$2,000,000 and above	97.0%	92.3%	5.1%	95.2%	96.2%	-1.0%
φ∠,υυυ,υυυ and above	97.0%	92.3%	5.1%	95.2%	90.2%	-1.0%
All Condos	98.8%	100.0%	-1.2%	100.0%	100.0%	0.0%
This 12 month period reflects the						







New Listings by Price Range: Single-Family Homes

November 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



Single-Family Homes	Nov-22	Nov-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg				
\$449,999 and below	2	1	100.0%	30	60	-50.0%	120 100			
\$450,000 - \$599,999	7	12	-41.7%	75	193	-61.1%	New Listings			
\$600,000 - \$699,999	15	25	-40.0%	166	389	-57.3%	3 40 20			
\$700,000 - \$799,999	27	39	-30.8%	341	611	-44.2%	0	\$449,999 and below	\$450,000 - \$599,999	
\$800,000 - \$899,999	29	46	-37.0%	541	723	-25.2%				
\$900,000 - \$999,999	38	56	-32.1%	611	642	-4.8%				
\$1,000,000 - \$1,499,999	86	103	-16.5%	1,354	1,196	13.2%	1,600			
\$1,500,000 - 1,999,999	35	33	6.1%	526	465	13.1%	1,400 1,200 1,000			
\$2,000,000 - \$2,999,999	25	17	47.1%	328	291	12.7%	New Listings 800 400 400			
\$3,000,000 and above	25	26	-3.8%	277	266	4.1%	200	\$449,999	\$450,000	-
All Single-Family Homes	289	358	-19.3%	4,249	4,836	-12.1%		and below	\$599,999)





This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.

New Listings by Price Range: Condos

November 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



Condos	Nov-22	Nov-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
	1101 22		,001.ig			/00.1.g
\$149,999 and below	23	18	27.8%	200	263	-24.0%
\$150,000 - \$299,999	64	79	-19.0%	940	1,241	-24.3%
\$300,000 - \$399,999	77	95	-18.9%	1,160	1,413	-17.9%
\$400,000 - \$499,999	77	100	-23.0%	1,248	1,464	-14.8%
\$500,000 - \$599,999	69	89	-22.5%	1,080	1,134	-4.8%
\$600,000 - \$699,999	68	90	-24.4%	852	866	-1.6%
\$700,000 - \$999,999	84	94	-10.6%	1,330	1,002	32.7%
\$1,000,000 - \$1,499,999	34	41	-17.1%	439	386	13.7%
\$1,500,000 - \$1,999,999	17	17	0.0%	193	142	35.9%
ψ ι,σου,υυυ - φ ι,σσσ,σ σ σ	17	17	0.070	193	142	33.3%
\$2,000,000 and above	13	16	-18.8%	182	204	-10.8%
All Condos	526	639	-17.7%	7,624	8,115	-6.1%





This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

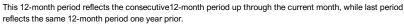
Pending Sales by Price Range: Single-Family Homes

November 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)









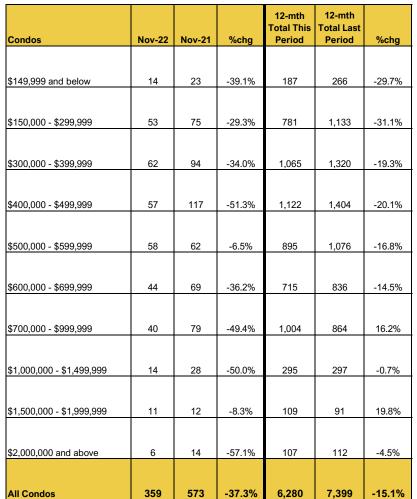


Pending Sales by Price Range: Condos

November 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.







Active Inventory* by Price Range: Single-Family Homes

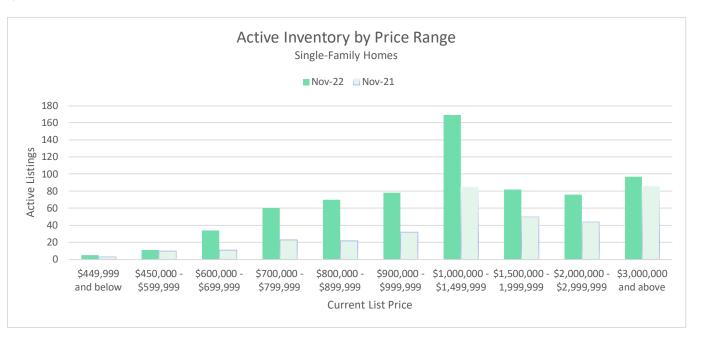


November 2022

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Nov-22	Nov-21	YOY chg
\$449,999 and below	5	3	66.7%
, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-	
\$450,000 - \$599,999	11	10	10.0%
\$450,000 - \$599,999	11	10	10.0%
\$600,000 - \$699,999	34	11	209.1%
\$700,000 - \$799,999	60	23	160.9%
\$800,000 - \$899,999	70	22	218.2%
\$900,000 - \$999,999	78	32	143.8%
, , ,			
\$1,000,000 - \$1,499,999	169	85	98.8%
\$1,000,000 - \$1,499,999	109	0.5	90.076
\$1,500,000 - 1,999,999	82	50	64.0%
\$2,000,000 - \$2,999,999	76	44	72.7%
\$3,000,000 and above	97	86	12.8%
All Single-Family Homes	682	366	86.3%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Active Inventory* by Price Range: Condos



November 2022

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

	1		
Condos	Nov-22	Nov-21	YOY chg
- Common			
\$149,999 and below	36	46	-21.7%
\$150,000 - \$299,999	153	159	-3.8%
+	100		01070
\$300,000 - \$399,999	126	147	-14.3%
\$400,000 - \$499,999	166	128	29.7%
, , ,			
\$500,000 - \$599,999	132	92	43.5%
\$600,000 - \$699,999	140	97	44.3%
# 7 00 000 #000 000	000	4.40	57.00 /
\$700,000 - \$999,999	223	142	57.0%
\$1,000,000 - \$1,499,999	117	85	37.6%
¢4 500 000 ¢4 000 000	74	44	60.00/
\$1,500,000 - \$1,999,999	74	44	68.2%
\$2,000,000 and above	77	93	-17.2%
All Condos	1,244	1,033	20.4%
All Condos	1,244	1,033	20.470



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)





^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

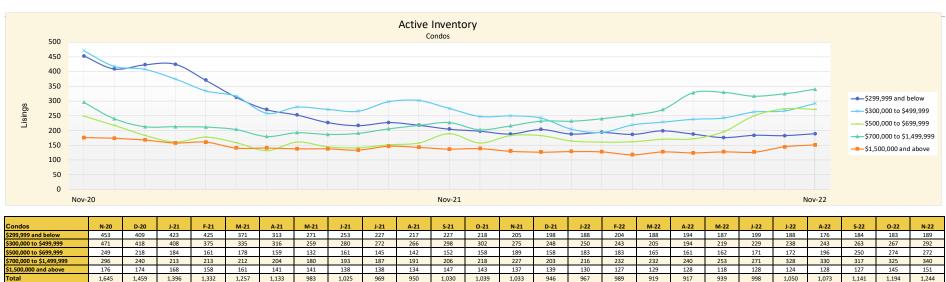
Active Inventory*: Single-Family Homes and Condos

November 2022

OAHU, HAWAII







^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.





November 2022

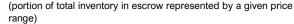
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Nov-22	Nov-21	YOY chg
Single-Failing Homes	1404-22	1404-21	TOT CITY
\$449,999 and below	10	8	25.0%
\$450,000 - \$599,999	16	29	-44.8%
\$600,000 - \$699,999	18	42	-57.1%
\$700,000 - \$799,999	40	62	-35.5%
\$800,000 - \$899,999	41	92	-55.4%
\$900,000 - \$999,999	44	96	-54.2%
\$1,000,000 - \$1,499,999	82	175	-53.1%
\$1,500,000 - 1,999,999	39	77	-49.4%
\$2,000,000 - \$2,999,999	17	30	-43.3%
\$3,000,000 and above	12	26	-53.8%
All Single-Family Homes	319	637	-49.9%



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.

Total Inventory In Escrow* by Price Range: Condos



November 2022

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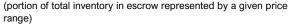
(The number of properties in an escrow status at the end of a given month)

Condos	Nov-22	Nov-21	YOY chg
\$149,999 and below	18	36	-50.0%
\$150,000 - \$299,999	69	131	-47.3%
\$300,000 - \$399,999	94	143	-34.3%
\$400,000 - \$499,999	85	183	-53.6%
\$500,000 - \$599,999	73	103	-29.1%
\$600,000 - \$699,999	63	98	-35.7%
\$700,000 - \$999,999	69	121	-43.0%
\$1,000,000 - \$1,499,999	19	47	-59.6%
\$1,500,000 - \$1,999,999	13	16	-18.8%
\$2,000,000 and above	9	21	-57.1%
All Condos	512	899	-43.0%



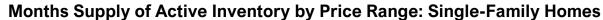
Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.





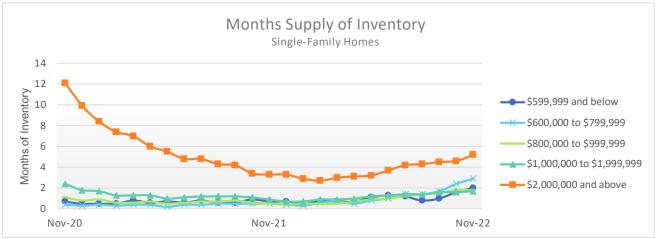
November 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Nov-22	Nov-21	YOY chg
\$449,999 and below	2.5	0.5	400.0%
\$450,000 - \$599,999	1.8	0.7	157.1%
\$600,000 - \$699,999	3.8	0.4	850.0%
\$700,000 - \$799,999	2.6	0.5	420.0%
\$800,000 - \$899,999	1.9	0.4	375.0%
\$900,000 - \$999,999	1.8	0.7	157.1%
\$1,000,000 - \$1,499,999	1.5	0.8	87.5%
\$1,500,000 - 1,999,999	2.2	1.4	57.1%
\$2,000,000 - \$2,999,999	4.0	1.8	122.2%
\$3,000,000 and above	6.9	6.1	13.1%
All Single-Family Homes	2.2	1.0	120.0%









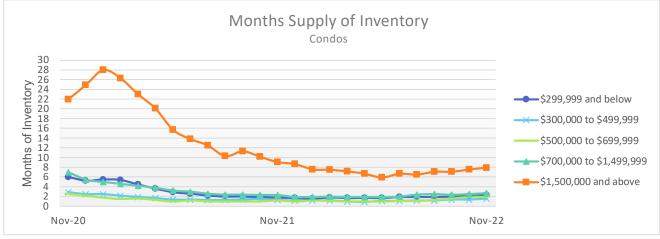
November 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Nov-22	Nov-21	YOY chg
\$149,999 and below	2.3	2.2	4.5%
#4F0 000 #000 000	0.0	4.7	25.20/
\$150,000 - \$299,999	2.3	1.7	35.3%
\$300,000 - \$399,999	1.5	1.5	0.0%
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\$400,000 - \$499,999	1.7	1.2	41.7%
#500 000 #500 000	4.0	4.0	00.00/
\$500,000 - \$599,999	1.6	1.0	60.0%
\$600,000 - \$699,999	2.4	1.4	71.4%
, , , , , , , , , , , , , , , , , , , ,			
\$700,000 - \$999,999	2.3	1.9	21.1%
#4 000 000 #4 400 000	4.0	0.5	44.00/
\$1,000,000 - \$1,499,999	4.0	3.5	14.3%
\$1,500,000 - \$1,999,999	8.2	6.3	30.2%
, , , , . ,			
\$2,000,000 and above	7.7	11.6	-33.6%
	0.0	4 -	05.00/
All Condos	2.3	1.7	35.3%



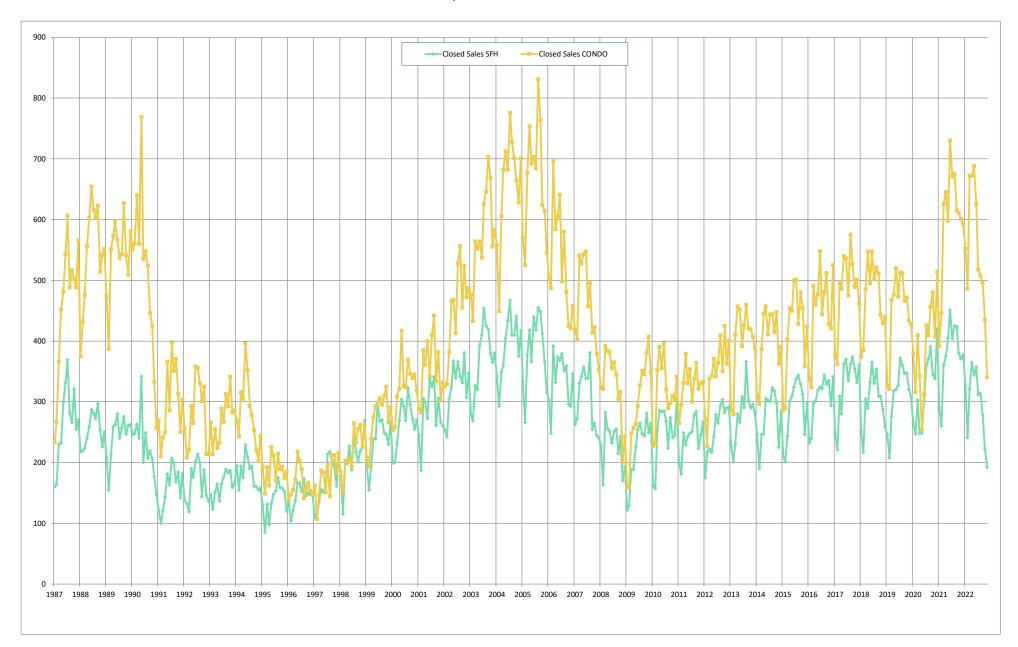






Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



Median Sales Price



Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

