

# MONTHLY STATS REPORT JUNE 2023

## **Executive Summary**

According to resales figures released today by the <u>Honolulu Board of REALTORS</u>, the monthly median sales price for both single-family homes and condos fell 4.5% year-over-year. The single-family home monthly median sales price in June was \$1,050,000, and \$510,000 for condos. Single-family home sales dropped 30.5%, and condo sales dove 24.9% compared to the same time last year. However, the market pace remained relatively quick, with most properties entering a contract in just over two weeks.

There was a noticeable impact on pending sales, with contract signings declining in both markets year-over-year and month-over-month as average mortgage rates rose in June. In the single-family home market, pending sales fell 24.3% year-over-year and 10.5% month-overmonth. The condo market experienced a pending sales slump of 17.2% from June 2022 and 18.1% from a month ago. Throughout June, contract signings totaled 231 for single-family homes and 415 for condos.

Although both markets experienced double-digit sales growth from the first quarter of 2023 to the second—up 28.4% for single-family homes and 27.2% for condos—sales were approximately one-third down from a year ago for both the second quarter and year-to-date.

Through 2023, prices have somewhat steadied from the rapid rise seen through 2021 and the first half of 2022. Midyear, the single-family home year-to-date median sales price stood at \$1,050,000, down 5.5% from the 2022 median price of \$1,111,211. Similar to 2022, the \$800,000 to \$999,999 range accounted for a notable portion of single-family home sales in June 2023 and year-to-date at approximately 31% and 29%, respectively. The year-to-date condo median sales price was \$500,000, just 2.9% below the June 2022 year-to-date median of \$515,000.

The first half of the year saw 337 single-family homes, approximately 26% of sales, that closed for more than the original asking price, compared to 1,189 single-family homes or 61% of sales over the same period last year. Fourteen percent of single-family home sales received full asking price compared to 13% last year. In the condo market, 502 or 21% of sales closed above the original asking price compared to 1,589 condo sales or 43% in the first half of 2022. The share of condo sales that received full asking price was 21% year-to-date compared to 19% last year.

At the end of last month, active inventory was up in both markets compared to the same time last year. June 2023 ended with 605 active single-family homes, a 14.8% year-over-year increase, and 1,159 active condos, a 16.1% increase from a year ago. However, compared to pre-pandemic active inventory levels in 2019, single-family home inventory remained down more than 40%, while condo inventory was down more than 30%.

## **Oahu Monthly Housing Statistics**

**June 2023** 



#### **SINGLE-FAMILY HOMES**

Median Sales Price	YoY %chg	
\$1,050,000	-4.5%	
Closed Sales	YoY %chg	
248	-30.5%	
Average Sales Price	YoY %chg	
\$1,300,456	-5.9%	

#### **CONDOS**

Median Sales Price	YoY %chg	
\$510,000	-4.5%	
Closed Sales	YoY %chg	
470	-24.9%	
Average Sales Price	YoY %chg	
\$589,597	-6.7%	

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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## **Monthly Indicators**

OAHU, HAWAII



		Single	Family Ho	omes				Condos		
June 2023	Jun-23	Jun-22	YoY %chg	May-23	MoM %chg	Jun-23	Jun-22	YoY %chg	May-23	MoM %chg
Closed Sales	248	357	-30.5%	262	-5.3%	470	626	-24.9%	438	7.3%
Median Sales Price	\$1,050,000	\$1,100,000	-4.5%	\$1,109,000	-5.3%	\$510,000	\$534,000	-4.5%	\$505,000	1.0%
Average Sales Price	\$1,300,456	\$1,382,559	-5.9%	\$1,355,804	-4.1%	\$589,597	\$631,822	-6.7%	\$623,748	-5.5%
Median Days on Market	17	10	70.0%	21	-19.0%	18	11	63.6%	20	-10.0%
Percent of Orig. List Price Received	99.5%	102.0%	-2.5%	98.7%	0.8%	98.9%	100.0%	-1.1%	99.0%	-0.1%
New Listings	324	391	-17.1%	309	4.9%	535	686	-22.0%	582	-8.1%
Pending Sales*	231	305	-24.3%	258	-10.5%	415	501	-17.2%	507	-18.1%
Active Inventory*	605	527	14.8%	543	11.4%	1,159	998	16.1%	1,118	3.7%
Total Inventory in Escrow*	370	509	-27.3%	418	-11.5%	612	728	-15.9%	686	-10.8%
Months Supply of Active Inventory∗	2.6	1.5	73.3%	2.2	18.2%	2.8	1.6	75.0%	2.6	7.7%
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<sup>\*</sup>see footnotes on pages 9-12 regarding methodology updates

YoY % chg = year-over-year percent change comparing current month to the same month last year.

MoM% chg = month-over-month percent change comparing current month to the previous month.

	Single-Family Homes				
Year-to-Date	YTD-2023	YTD-2022	1-yr %chg	YTD-2021	2-yr %chg
Closed Sales	1,277	1,954	-34.6%	2,143	-40.4%
Median Sales Price	\$1,050,000	\$1,111,211	-5.5%	\$949,475	10.6%
Average Sales Price	\$1,315,465	\$1,429,891	-8.0%	\$1,193,013	10.3%
Median Days on Market	25	10	150.0%	9	177.8%
Percent of Orig. List Price Received	97.9%	101.9%	-3.9%	101.3%	-3.4%
New Listings	1,719	2,359	-27.1%	2,497	-31.2%
Pending Sales*	1,502	2,042	-26.4%	2,367	-36.5%

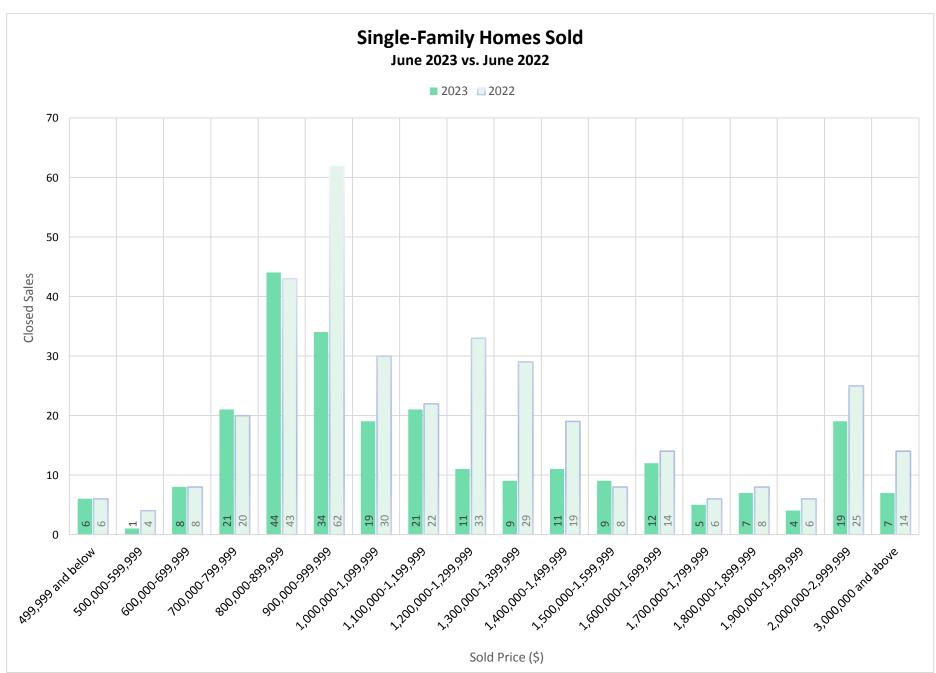
		Condos		
YTD-2023	YTD-2022	1-yr %chg	YTD-2021	2-yr %chg
2,372	3,696	-35.8%	3,437	-31.0%
\$500,000	\$515,000	-2.9%	\$455,000	9.9%
\$614,681	\$618,082	-0.6%	\$536,732	14.5%
22	11	100.0%	13	69.2%
98.6%	100.0%	-1.4%	100.0%	-1.4%
3,165	4,214	-24.9%	4,170	-24.1%
2,581	3,673	-29.7%	3,854	-33.0%

<sup>\*</sup>see footnotes on pages 9-12 regarding methodology updates

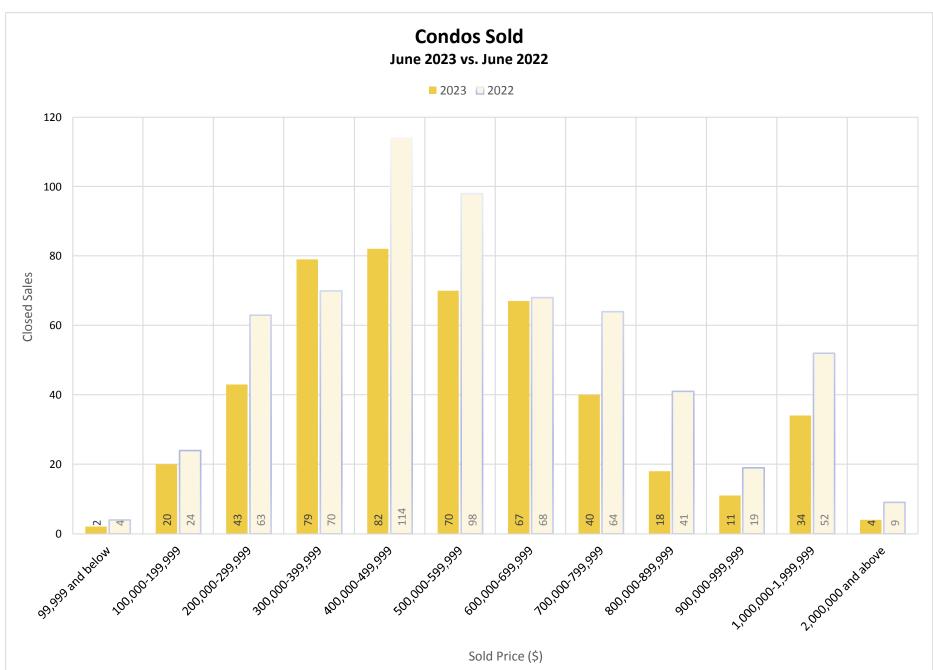
<sup>1-</sup>yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago.

<sup>2-</sup>yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.









## **Closed Sales**

#### **June 2023**

#### OAHU, HAWAII

(A count of properties that have closed in a given month)

Ma Va	Single-Family	Candaa	Total
Mo-Yr	Homes	Condos	Total
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727
Mar-22	321	672	993
Apr-22	365	672	1,037
May-22	344	688	1,032
Jun-22	357	626	983
Jul-22	312	518	830
Aug-22	314	508	822
Sep-22	278	496	774
Oct-22	222	435	657
Nov-22	192	340	532
Dec-22	202	360	562
Jan-23	150	275	425
Feb-23	173	325	498
Mar-23	236	444	680
Apr-23	208	420	628
May-23	262	438	700
Jun-23	248	470	718









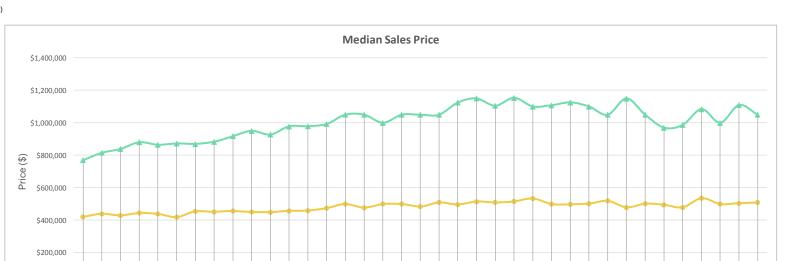
## **Median Sales Price**



OAHU, HAWAII

(The median sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000
Mar-22	\$1,150,000	\$515,500
Apr-22	\$1,105,000	\$510,000
May-22	\$1,153,500	\$516,500
Jun-22	\$1,100,000	\$534,000
Jul-22	\$1,107,944	\$500,000
Aug-22	\$1,125,500	\$498,500
Sep-22	\$1,100,000	\$502,500
Oct-22	\$1,050,000	\$520,000
Nov-22	\$1,149,500	\$480,000
Dec-22	\$1,049,500	\$502,500
Jan-23	\$970,000	\$495,000
Feb-23	\$987,000	\$480,000
Mar-23	\$1,083,750	\$536,000
Apr-23	\$999,995	\$500,000
May-23	\$1,109,000	\$505,000
Jun-23	\$1,050,000	\$510,000



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## **Average Sales Price**

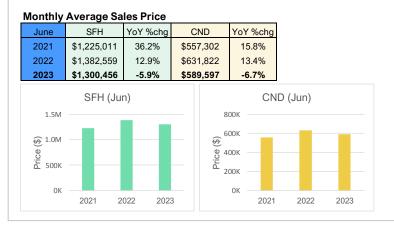


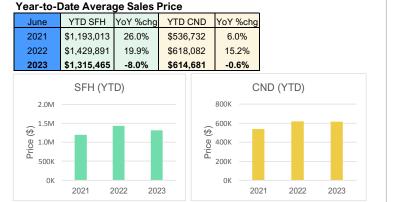
OAHU, HAWAII

(The average sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
	\$1,335,171	
Oct-21	\$1,296,551	\$582,509 \$550,007
Nov-21		\$559,007 \$604,749
Dec-21	\$1,303,481	\$623,928
Jan-22	\$1,277,309	
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684
Apr-22	\$1,404,481	\$613,189
May-22	\$1,450,008	\$625,327
Jun-22	\$1,382,559	\$631,822
Jul-22	\$1,329,023	\$590,934
Aug-22	\$1,341,958	\$547,319
Sep-22	\$1,307,249	\$607,502
Oct-22	\$1,243,960	\$676,988
Nov-22	\$1,387,685	\$594,444
Dec-22	\$1,325,156	\$576,689
Jan-23	\$1,139,294	\$633,441
Feb-23	\$1,427,864	\$592,131
Mar-23	\$1,391,538	\$651,630
Apr-23	\$1,223,383	\$603,795
May-23	\$1,355,804	\$623,748
Jun-23	\$1,300,456	\$589,597







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## **Median Days on Market**



#### **June 2023**

#### OAHU, HAWAII

Jun-23

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

Mo/Yr	Single-Family Homes	Condos
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11
Nov-21	11	9
Dec-21	11	13
Jan-22	12	14
Feb-22	13	14
Mar-22	9	9
Apr-22	10	12
May-22	10	10
Jun-22	10	11
Jul-22	11	12
Aug-22	13	13
Sep-22	18	14
Oct-22	19	19
Nov-22	18	18
Dec-22	25	21
Jan-23	24	24
Feb-23	47	28
Mar-23	36	24
Apr-23	24	20
May-23	21	20

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OAHU, HAWAII

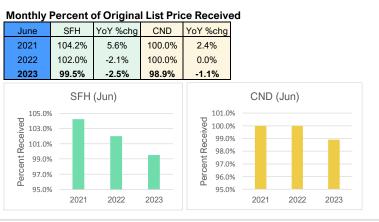
Jun-23

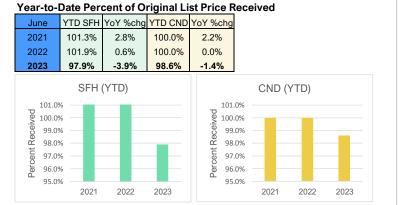
99.5%

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

Mo/Yr	Single-Family Homes	Condos
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%
Apr-22	102.6%	100.0%
May-22	102.2%	100.0%
Jun-22	102.0%	100.0%
Jul-22	100.0%	100.0%
Aug-22	100.0%	100.0%
Sep-22	99.2%	100.0%
Oct-22	99.8%	99.0%
Nov-22	98.4%	98.8%
Dec-22	96.7%	98.5%
Jan-23	95.9%	98.4%
Feb-23	96.0%	98.0%
Mar-23	96.7%	98.5%
Apr-23	98.3%	98.7%
May-23	98.7%	99.0%
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98.9%

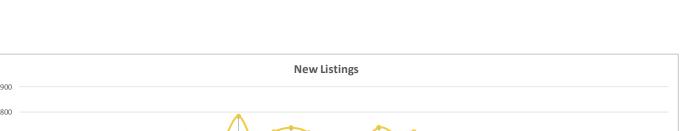
## **New Listings**

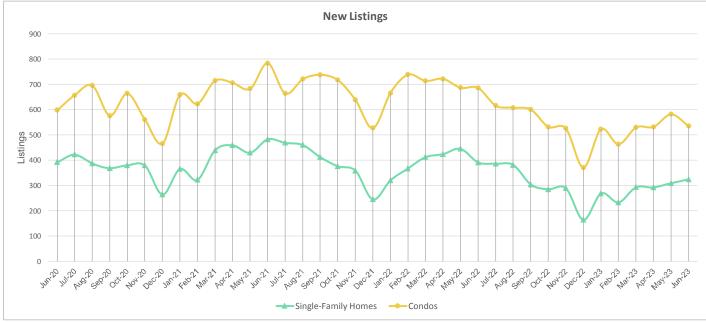
#### **June 2023**

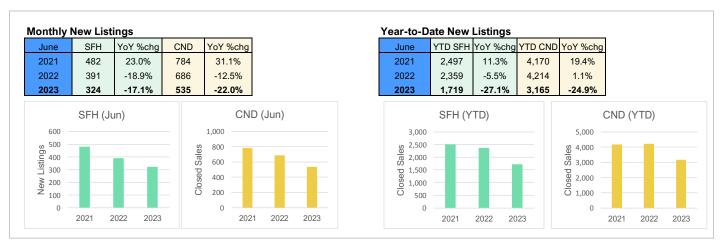
#### OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Mo-Yr         Single-Family Homes         Condos         Total           Jun-20         392         598         990           Jul-20         422         657         1,079           Aug-20         387         696         1,083           Sep-20         368         576         944           Oct-20         380         664         1,044           Nov-20         379         561         940           Dec-20         264         466         730           Jan-21         365         659         1,024           Feb-21         322         623         945           Mar-21         439         715         1,154           Apr-21         459         706         1,165           May-21         430         683         1,113           Jun-21         482         784         1,266           Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997 </th <th></th>	
Jun-20         392         598         990           Jul-20         422         657         1,079           Aug-20         387         696         1,083           Sep-20         368         576         944           Oct-20         380         664         1,044           Nov-20         379         561         940           Dec-20         264         466         730           Jan-21         365         659         1,024           Feb-21         322         623         945           Mar-21         439         715         1,154           Apr-21         459         706         1,165           May-21         430         683         1,113           Jun-21         482         784         1,266           Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772 <t< th=""><th></th></t<>	
Jul-20         422         657         1,079           Aug-20         387         696         1,083           Sep-20         368         576         944           Oct-20         380         664         1,044           Nov-20         379         561         940           Dec-20         264         466         730           Jan-21         365         659         1,024           Feb-21         322         623         945           Mar-21         439         715         1,154           Apr-21         459         706         1,165           May-21         430         683         1,113           Jun-21         482         784         1,266           Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986 <t< td=""><td></td></t<>	
Aug-20         387         696         1,083           Sep-20         368         576         944           Oct-20         380         664         1,044           Nov-20         379         561         940           Dec-20         264         466         730           Jan-21         365         659         1,024           Feb-21         322         623         945           Mar-21         439         715         1,154           Apr-21         459         706         1,165           May-21         430         683         1,113           Jun-21         482         784         1,266           Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106 <t< td=""><td></td></t<>	
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Nov-20         379         561         940           Dec-20         264         466         730           Jan-21         365         659         1,024           Feb-21         322         623         945           Mar-21         439         715         1,154           Apr-21         459         706         1,165           May-21         430         683         1,113           Jun-21         482         784         1,266           Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         391         686         1,077	
Dec-20         264         466         730           Jan-21         365         659         1,024           Feb-21         322         623         945           Mar-21         439         715         1,154           Apr-21         459         706         1,165           May-21         430         683         1,113           Jun-21         482         784         1,266           Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077	
Jan-21         365         659         1,024           Feb-21         322         623         945           Mar-21         439         715         1,154           Apr-21         459         706         1,165           May-21         430         683         1,113           Jun-21         482         784         1,266           Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Feb-21         322         623         945           Mar-21         439         715         1,154           Apr-21         459         706         1,165           May-21         430         683         1,113           Jun-21         482         784         1,266           Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         391         686         1,077           Jul-22         386         616         1,002	
Mar-21         439         715         1,154           Apr-21         459         706         1,165           May-21         430         683         1,113           Jun-21         482         784         1,266           Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Apr-21         459         706         1,165           May-21         430         683         1,113           Jun-21         482         784         1,266           Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
May-21         430         683         1,113           Jun-21         482         784         1,266           Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Jun-21         482         784         1,266           Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Jul-21         469         664         1,133           Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Aug-21         460         721         1,181           Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Sep-21         412         738         1,150           Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Oct-21         376         717         1,093           Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Nov-21         358         639         997           Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Dec-21         245         527         772           Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Jan-22         320         666         986           Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Feb-22         367         739         1,106           Mar-22         412         714         1,126           Apr-22         424         722         1,146           May-22         445         687         1,132           Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Mar-22     412     714     1,126       Apr-22     424     722     1,146       May-22     445     687     1,132       Jun-22     391     686     1,077       Jul-22     386     616     1,002	
Apr-22     424     722     1,146       May-22     445     687     1,132       Jun-22     391     686     1,077       Jul-22     386     616     1,002	
May-22     445     687     1,132       Jun-22     391     686     1,077       Jul-22     386     616     1,002	
Jun-22         391         686         1,077           Jul-22         386         616         1,002	
Jul-22 386 616 1,002	
Aug-22 381 608 989	
Sep-22 304 601 905	
Oct-22 285 532 817	
Nov-22 289 <u>526</u> 815	
Dec-22 164 371 535	
Jan-23 268 523 791	
Feb-23 233 463 696	
Mar-23 293 530 823	
Apr-23 292 532 824	
May-23 309 582 891	
Jun-23 324 535 859	







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## **Pending Sales\***



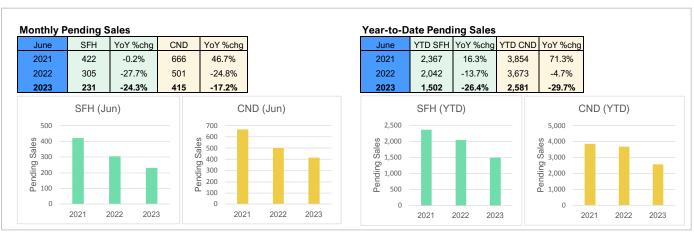
#### OAHU, HAWAII

Jun-23

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)

Mo/Yr	Single-Family Homes	Condos	Total
Jun-20	423	454	877
Jul-20	422	483	905
Aug-20	410	493	903
Sep-20	389	451	840
Oct-20	358	484	842
Nov-20	394	470	864
Dec-20	315	438	753
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030
Nov-21	367	573	940
Dec-21	287	511	798
Jan-22	315	574	889
Feb-22	316	643	959
Mar-22	384	691	1,075
Apr-22	366	663	1,029
May-22	356	601	957
Jun-22	305	501	806
Jul-22	297	484	781
Aug-22	312	475	787
Sep-22	224	436	660
Oct-22	198	342	540
Nov-22	198	359	557
Dec-22	168	289	457
Jan-23	267	378	645
Feb-23	217	399	616
Mar-23	258	444	702
Apr-23	271	438	709
May-23	258	507	765





<sup>\*</sup>Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

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Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (P) status throughout the given month.

## **Active Inventory\***

#### **June 2023**

#### OAHU, HAWAII

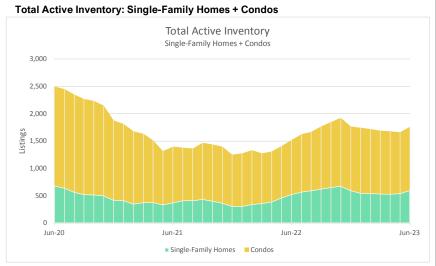
(The number of properties in Active (A) status at the end of the given month)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399
Dec-21	309	946	1,255
Jan-22	311	967	1,278
Feb-22	348	989	1,337
Mar-22	360	919	1,279
Apr-22	395	917	1,312
May-22	471	939	1,410
Jun-22	527	998	1,525
Jul-22	576	1,050	1,626
Aug-22	596	1,073	1,669
Sep-22	629	1,141	1,770
Oct-22	656	1,194	1,850
Nov-22	682	1,244	1,926
Dec-22	597	1,170	1,767
Jan-23	551	1,196	1,747
Feb-23	547	1,177	1,724
Mar-23	541	1,152	1,693
Apr-23	535	1,144	1,679
May-23	543	1,118	1,661
.lun-23	605	1 159	1 764









<sup>\*</sup>Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

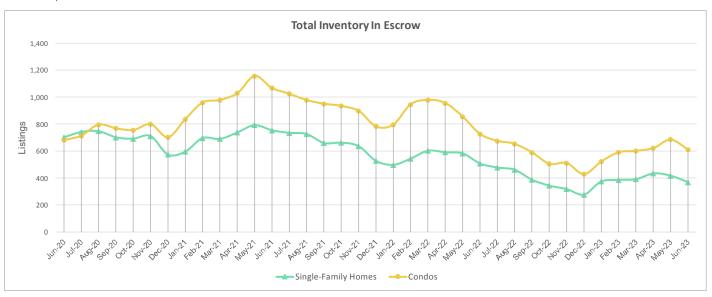
## **Total Inventory In Escrow\***



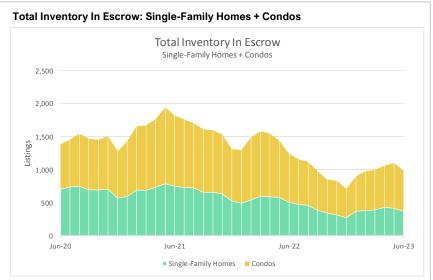
#### OAHU, HAWAII

(The number of properties under contract at the end of the given month / combined listings in C and P status)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490
Mar-22	603	980	1,583
Apr-22	592	956	1,548
May-22	583	856	1,439
Jun-22	509	728	1,237
Jul-22	479	676	1,155
Aug-22	462	654	1,116
Sep-22	388	590	978
Oct-22	345	506	851
Nov-22	319	512	831
Dec-22	278	430	708
Jan-23	376	523	899
Feb-23	386	592	978
Mar-23	393	602	995
Apr-23	435	623	1,058
May-23	418	686	1,104
Jun-23	370	612	982







Honolulu Board

<sup>\*</sup>New indicator added to reports as of 2021, including applicable historical data.

## **Months Supply of Active Inventory\***

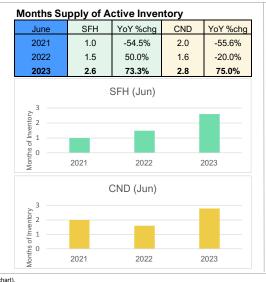


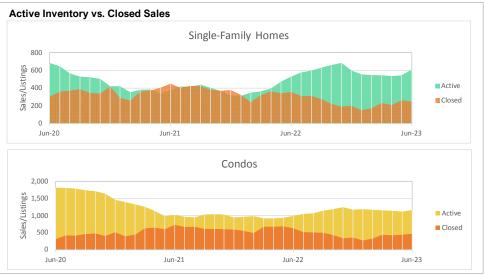
#### OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos
Jun-20	2.2	4.5
Jul-20	2.1	4.6
Aug-20	1.8	4.6
Sep-20	1.7	4.5
Oct-20	1.7	4.4
Nov-20	1.6	4.3
Dec-20	1.3	3.7
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8
Nov-21	1.0	1.7
Dec-21	0.8	1.6
Jan-22	0.8	1.6
Feb-22	0.9	1.6
Mar-22	1.0	1.5
Apr-22	1.1	1.5
May-22	1.3	1.5
Jun-22	1.5	1.6
Jul-22	1.6	1.7
Aug-22	1.7	1.8
Sep-22	1.9	2.0
Oct-22	2.1	2.1
Nov-22	2.2	2.3
Dec-22	2.1	2.2
Jan-23	2.0	2.4
Feb-23	2.0	2.4
Mar-23	2.1	2.4
Apr-23	2.1	2.5
May-23	2.2	2.6
Jun-23	2.6	2.8







Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

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 $<sup>^{\</sup>star}$ Methodology updated as of 2021 (also applied to historical data shown on this chart).

## **Housing Supply Overview**



(A year-over-year overview of the availability and sales of properties in a given month, by price range)



	CI	osed Sa	les	Me	dian Day	s on	Market		t of Origi ce Receiv		Ne	ew Listin	ıgs	Pe	nding Sa	iles	Acti	ve Inver	ntory		al Inven n Escro			ths Suppive Inven	•
Single-Family Homes	Jun-23	Jun-22	%chg	Jur	n-23 Jui	1-22	%chg	Jun-23	Jun-22	%chg	Jun-23	Jun-22	%chg	Jun-23	Jun-22	%chg	Jun-23	Jun-22	%chg	Jun-23	Jun-22	%chg	Jun-23	Jun-22	%chg
\$449,999 and below	4	1	300.0%	3	32 2	22	45.5%	95.6%	100.0%	-4.4%	2	0	-	1	2	-50.0%	5	4	25.0%	2	10	-80.0%	1.7	1.3	30.8%
\$450,000 - \$599,999	3	9	-66.7%	2	24	11	118.2%	96.2%	93.1%	3.3%	10	10	0.0%	3	9	-66.7%	13	11	18.2%	12	20	-40.0%	2.6	1.2	116.7%
\$600,000 - \$699,999	8	8	0.0%	2	20	7	185.7%	98.9%	103.8%	-4.7%	14	12	16.7%	13	9	44.4%	24	14	71.4%	19	25	-24.0%	2.7	0.9	200.0%
\$700,000 - \$799,999	21	20	5.0%	2	23 2	20	15.0%	99.7%	100.0%	-0.3%	19	29	-34.5%	20	21	-4.8%	42	32	31.3%	35	46	-23.9%	2.1	1.1	90.9%
\$800,000 - \$899,999	44	43	2.3%	2	23	10	130.0%	99.1%	101.8%	-2.7%	52	45	15.6%	35	42	-16.7%	69	40	72.5%	55	70	-21.4%	2.1	0.9	133.3%
\$900,000 - \$999,999	34	62	-45.2%	2	22	10	120.0%	98.5%	101.6%	-3.1%	36	55	-34.5%	30	49	-38.8%	61	59	3.4%	45	70	-35.7%	2.0	1.2	66.7%
\$1,000,000 - \$1,499,999	71	133	-46.6%	1	17	9	88.9%	99.5%	102.7%	-3.1%	106	128	-17.2%	75	113	-33.6%	155	152	2.0%	114	153	-25.5%	1.9	1.2	58.3%
\$1,500,000 - 1,999,999	37	42	-11.9%	1	11	10	10.0%	100.0%	103.3%	-3.2%	42	53	-20.8%	28	34	-17.6%	85	66	28.8%	46	60	-23.3%	3.1	1.5	106.7%
\$2,000,000 - \$2,999,999	19	25	-24.0%	1	19	10	90.0%	93.0%	100.0%	-7.0%	21	29	-27.6%	17	15	13.3%	50	54	-7.4%	28	35	-20.0%	3.1	2.3	34.8%
\$3,000,000 and above	7	14	-50.0%	1	10	11	-9.1%	96.1%	100.0%	-3.9%	22	30	-26.7%	9	11	-18.2%	101	95	6.3%	14	20	-30.0%	11.2	5.6	100.0%
All Single-Family Homes	248	357	-30.5%	1	17 ′	10	70.0%	99.5%	102.0%	-2.5%	324	391	-17.1%	231	305	-24.3%	605	527	14.8%	370	509	-27.3%	2.6	1.5	73.3%

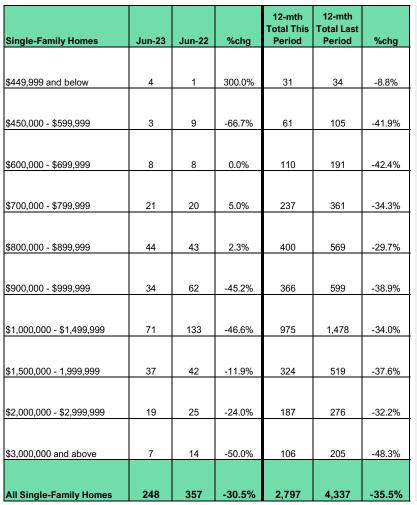
	Cle	osed Sal	es	Mediar	n Days on	Market		t of Origi ce Receiv		Ne	ew Listin	ıgs	Pe	nding Sa	iles	Acti	ve Inven	tory		al Invent	•		ths Suppive Inven	
Condos	Jun-23	Jun-22	%chg	Jun-23	Jun-22	%chg	Jun-23	Jun-22	%chg	Jun-23	Jun-22	%chg	Jun-23	Jun-22	%chg	Jun-23	Jun-22	%chg	Jun-23	Jun-22	%chg	Jun-23	Jun-22	%chg
\$149,999 and below	10	13	-23.1%	97	27	259.3%	89.6%	93.8%	-4.5%	12	16	-25.0%	18	14	28.6%	45	39	15.4%	27	22	22.7%	3.2	2.1	52.4%
\$150,000 - \$299,999	55	78	-29.5%	18	17	5.9%	100.0%	100.0%	0.0%	53	83	-36.1%	49	58	-15.5%	132	160	-17.5%	81	96	-15.6%	2.6	1.9	36.8%
\$300,000 - \$399,999	79	70	12.9%	14	9	55.6%	98.6%	100.0%	-1.4%	83	104	-20.2%	72	94	-23.4%	122	113	8.0%	99	130	-23.8%	1.7	1.2	41.7%
\$400,000 - \$499,999	82	114	-28.1%	14	10	40.0%	100.0%	100.7%	-0.7%	83	107	-22.4%	65	83	-21.7%	151	116	30.2%	94	109	-13.8%	2.1	1.1	90.9%
\$500,000 - \$599,999	70	98	-28.6%	12	12	0.0%	100.0%	100.0%	0.0%	91	113	-19.5%	63	82	-23.2%	136	93	46.2%	87	111	-21.6%	2.2	1.0	120.0%
\$600,000 - \$699,999	67	68	-1.5%	22	8	175.0%	98.4%	100.0%	-1.6%	73	67	9.0%	63	54	16.7%	116	78	48.7%	81	81	0.0%	2.4	1.1	118.2%
\$700,000 - \$999,999	69	124	-44.4%	22	9	144.4%	99.0%	100.0%	-1.0%	81	121	-33.1%	52	82	-36.6%	193	178	8.4%	91	122	-25.4%	2.9	1.7	70.6%
\$1,000,000 - \$1,499,999	26	36	-27.8%	31	19	63.2%	95.5%	97.3%	-1.8%	36	35	2.9%	17	20	-15.0%	116	93	24.7%	25	36	-30.6%	5.8	2.9	100.0%
\$1,500,000 - \$1,999,999	8	16	-50.0%	54	19	184.2%	95.0%	97.6%	-2.7%	11	21	-47.6%	6	6	0.0%	58	60	-3.3%	9	10	-10.0%	8.3	6.0	38.3%
\$2,000,000 and above	4	9	-55.6%	44	106	-58.5%	92.5%	92.0%	0.5%	12	19	-36.8%	10	8	25.0%	90	68	32.4%	18	11	63.6%	11.3	6.8	66.2%
All Condos	470	626	-24.9%	18	11	63.6%	98.9%	100.0%	-1.1%	535	686	-22.0%	415	501	-17.2%	1,159	998	16.1%	612	728	-15.9%	2.8	1.6	75.0%

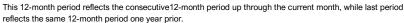
## **Closed Sales by Price Range: Single-Family Homes**



OAHU, HAWAII

(A count of properties that have closed in a given month)





600

400 200

\$449.999

and below

\$450.000 -

\$599,999

\$699,999

\$700.000

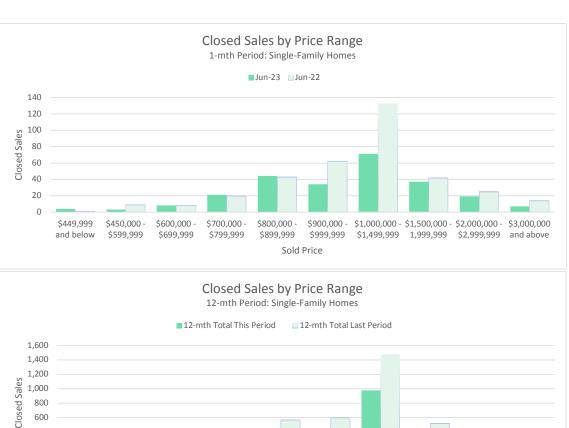
\$799,999

\$899,999

Sold Price

\$999,999





\$1.000.000 - \$1.500.000 - \$2.000.000 -

\$1,499,999 1,999,999 \$2,999,999 and above

## **Closed Sales by Price Range: Condos**

**June 2023** 

OAHU, HAWAII

(A count of properties that have closed in a given month)

				12-mth Total This	12-mth Total Last	
Condos	Jun-23	Jun-22	%chg	Period	Period	%chg
\$149,999 and below	10	13	-23.1%	165	230	-28.3%
,						
\$150,000 - \$299,999	55	78	-29.5%	612	1,020	-40.0%
\$300,000 - \$399,999	79	70	12.9%	841	1,095	-23.2%
\$400,000 - \$499,999	82	114	-28.1%	868	1,311	-33.8%
\$500,000 - \$599,999	70	98	-28.6%	740	1,098	-32.6%
\$600,000 - \$699,999	67	68	-1.5%	587	818	-28.2%
\$700,000 - \$999,999	69	124	-44.4%	794	1,275	-37.7%
\$1,000,000 - \$1,499,999	26	36	-27.8%	245	382	-35.9%
\$1,500,000 - \$1,999,999	8	16	-50.0%	87	115	-24.3%
\$2,000,000 and above	4	9	-55.6%	90	118	-23.7%
All Condos	470	626	-24.9%	5,029	7,462	-32.6%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.







## Median Days on Market by Price Range: Single-Family Homes



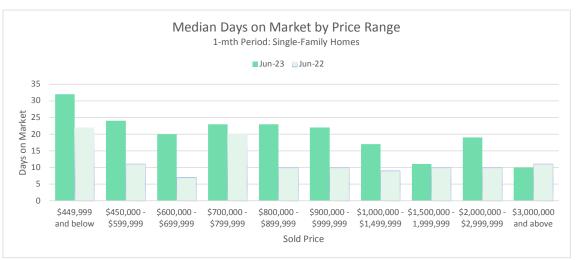
#### OAHU, HAWAII

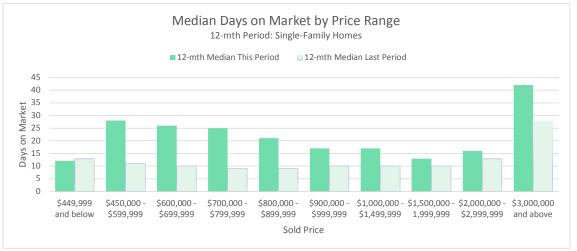
(The median number of days from when a property is first listed to when an offer is accepted)

				12-mth Median	12-mth Median	
Circle Femile Henry	l 00	l 00	0/ - l	This	Last	0/ - h
Single-Family Homes	Jun-23	Jun-22	%chg	Period	Period	%chg
\$449,999 and below	32	22	45.5%	12	13	-7.7%
\$450,000 - \$599,999	24	11	118.2%	28	11	154.5%
\$600,000 - \$699,999	20	7	185.7%	26	10	160.0%
\$700,000 - \$799,999	23	20	15.0%	25	9	177.8%
4.00,000						
#000 000 #000 000	23	10	120.00/	04	9	400.00/
\$800,000 - \$899,999	23	10	130.0%	21	9	133.3%
\$900,000 - \$999,999	22	10	120.0%	17	10	70.0%
\$1,000,000 - \$1,499,999	17	9	88.9%	17	10	70.0%
\$1,500,000 - 1,999,999	11	10	10.0%	13	10	30.0%
\$2,000,000 - \$2,999,999	19	10	90.0%	16	13	23.1%
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\$3,000,000 and above	10	11	-9.1%	42	28	50.0%
ψο,οοο,οοο and above	10	11	-5.170	44	20	30.0 /6
All Single-Family Homes	17	10	70.0%	18	10	80.0%

This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





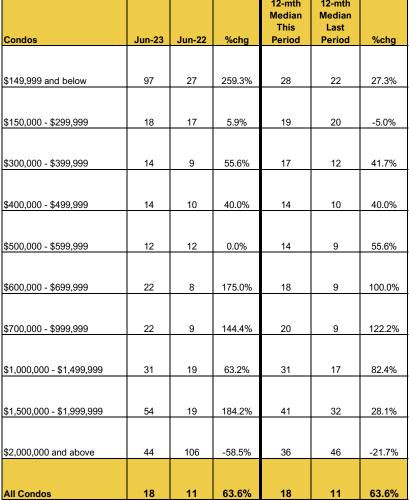


## Median Days on Market by Price Range: Condos

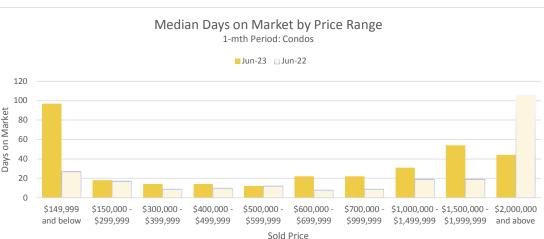
#### **June 2023**

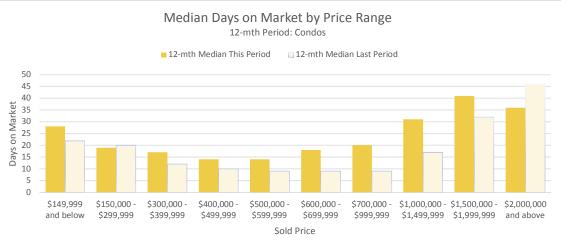
#### OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)



on Market Days ( Market on





This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.

Honolulu Board

## Median Percent of Original List Price Received by Price Range: Single-Family Homes

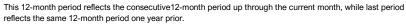


**June 2023** 

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
Single-Family Homes	Jun-23	Jun-22	%chq	This Period	Last Period	%chg
Single-railing nomes	Juli-23	Juli-22	76CHg	Period	Periou	76CHY
\$449,999 and below	95.6%	100.0%	-4.4%	100.0%	100.0%	0.0%
\$450,000 - \$599,999	96.2%	93.1%	3.3%	97.1%	100.0%	-2.9%
\$600,000 - \$699,999	98.9%	103.8%	-4.7%	96.9%	101.5%	-4.5%
φουσ,σου - φοσσ,σσσ	90.976	103.076	-4.7 /0	90.976	101.576	-4.576
\$700,000 - \$799,999	99.7%	100.0%	-0.3%	98.2%	102.9%	-4.6%
\$800,000 - \$899,999	99.1%	101.8%	-2.7%	98.8%	103.2%	-4.3%
\$900,000 - \$999,999	98.5%	101.6%	-3.1%	99.9%	102.7%	-2.7%
, , ,						
<b>#</b> 4 000 000	00.50/	400.70/	0.40/	00.40/	400.40/	0.00/
\$1,000,000 - \$1,499,999	99.5%	102.7%	-3.1%	99.1%	103.1%	-3.9%
\$1,500,000 - 1,999,999	100.0%	103.3%	-3.2%	100.0%	102.7%	-2.6%
\$2,000,000 - \$2,999,999	93.0%	100.0%	-7.0%	97.9%	100.0%	-2.1%
\$3,000,000 and above	96.1%	100.0%	-3.9%	95.8%	96.9%	-1.1%
wo,000,000 and above	30.170	100.070	-0.0 /0	30.070	30.370	-1.170
All Single-Family Homes	99.5%	102.0%	-2.5%	98.8%	102.3%	-3.4%







## Median Percent of Original List Price Received by Price Range: Condos

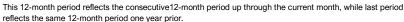


**June 2023** 

#### OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
				This	Last	
Condos	Jun-23	Jun-22	%chg	Period	Period	%chg
\$149,999 and below	89.6%	93.8%	-4.5%	95.6%	96.8%	-1.2%
\$150,000 - \$299,999	100.0%	100.0%	0.0%	98.2%	98.6%	-0.4%
\$300,000 - \$399,999	98.6%	100.0%	-1.4%	99.4%	100.0%	-0.6%
\$400,000 - \$499,999	100.0%	100.7%	-0.7%	100.0%	100.0%	0.0%
\$500,000 - \$599,999	100.0%	100.0%	0.0%	100.0%	100.2%	-0.2%
\$600,000 - \$699,999	98.4%	100.0%	-1.6%	99.2%	100.9%	-1.7%
\$700,000 - \$999,999	99.0%	100.0%	-1.0%	98.9%	100.6%	-1.7%
\$1,000,000 - \$1,499,999	95.5%	97.3%	-1.8%	96.2%	98.6%	-2.4%
\$1,500,000 - \$1,999,999	95.0%	97.6%	-2.7%	95.7%	97.4%	-1.7%
\$2,000,000 and above	92.5%	92.0%	0.5%	96.7%	94.9%	1.9%
All Condos	98.9%	100.0%	-1.1%	99.1%	100.0%	-0.9%





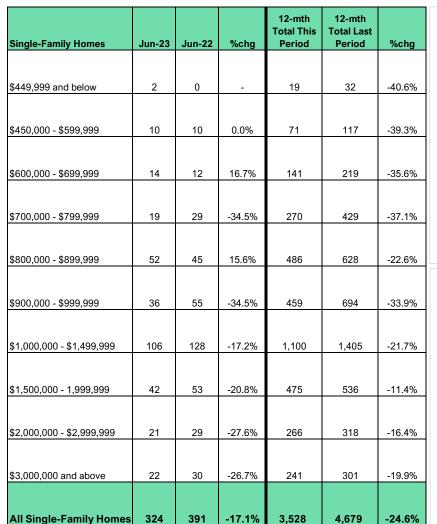


## **New Listings by Price Range: Single-Family Homes**

#### **June 2023**

#### OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.







## **New Listings by Price Range: Condos**

## **June 2023**

#### OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



Condos	Jun-23	Jun-22	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
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\$149,999 and below	12	16	-25.0%	187	225	-16.9%
\$150,000 - \$299,999	53	83	-36.1%	737	1,091	-32.4%
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\$300,000 - \$399,999	83	104	-20.2%	968	1,268	-23.7%
\$400,000 - \$499,999	83	107	-22.4%	1,040	1,401	-25.8%
\$500,000 - \$599,999	91	113	-19.5%	896	1,181	-24.1%
\$600,000 - \$699,999	73	67	9.0%	740	915	-19.1%
\$700,000 - \$999,999	81	121	-33.1%	1,068	1,310	-18.5%
\$1,000,000 - \$1,499,999	36	35	2.9%	396	461	-14.1%
ψ1,000,000 - ψ1,400,000	30	- 33	2.570	330	401	-14.170
\$1,500,000 - \$1,999,999	11	21	-47.6%	185	179	3.4%
\$2,000,000 and above	12	19	-36.8%	202	189	6.9%
All Condos	535	686	-22.0%	6,419	8,220	-21.9%





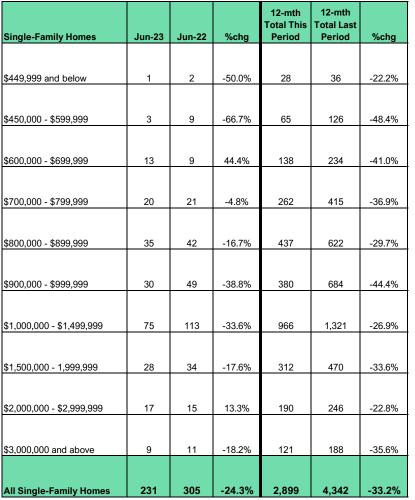
This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

## Pending Sales by Price Range: Single-Family Homes

#### **June 2023**

#### OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.







## **Pending Sales by Price Range: Condos**

#### **June 2023**

#### OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Condos	Jun-23	Jun-22	%chq	12-mth Total This Period	12-mth Total Last Period	%chq
Collados	Juli-23	Juli-22	76CHg	Periou	Periou	76CHg
\$149,999 and below	18	14	28.6%	166	223	-25.6%
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\$150,000 - \$299,999	49	58	-15.5%	605	974	-37.9%
\$300,000 - \$399,999	72	94	-23.4%	850	1,212	-29.9%
\$400,000 - \$499,999	65	83	-21.7%	869	1,329	-34.6%
ψ 100,000 Ψ 100,000	- 00	- 00	21.170		1,020	01.070
\$500,000 - \$599,999	63	82	-23.2%	695	1,061	-34.5%
\$600,000 - \$699,999	63	54	16.7%	606	838	-27.7%
\$700,000 - \$999,999	52	82	-36.6%	754	1,079	-30.1%
ψ. σο,σσσ φοσο,σσσ			00.070		.,0.0	301170
\$1,000,000 - \$1,499,999	17	20	-15.0%	230	353	-34.8%
\$1,500,000 - \$1,999,999	6	6	0.0%	96	106	-9.4%
\$2,000,000 and above	10	8	25.0%	95	116	-18.1%
All Condos	415	501	-17.2%	4,966	7,291	-31.9%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.







## **Active Inventory\* by Price Range: Single-Family Homes**



**June 2023** 

#### OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Jun-23	Jun-22	YOY chg
\$449,999 and below	5	4	25.0%
\$450,000 - \$599,999	13	11	18.2%
\$600,000 - \$699,999	24	14	71.4%
\$700,000 - \$799,999	42	32	31.3%
,, ,,		-	
\$800,000 - \$899,999	69	40	72.5%
\$900,000 - \$999,999	61	59	3.4%
\$1,000,000 - \$1,499,999	155	152	2.0%
\$1,500,000 - 1,999,999	85	66	28.8%
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\$2,000,000 - \$2,999,999	50	54	-7.4%
\$3,000,000 and above	101	95	6.3%
All Single-Family Homes	605	527	14.8%



## Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



<sup>\*</sup>Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

## **Active Inventory\* by Price Range: Condos**



**June 2023** 

#### OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Jun-23	Jun-22	YOY chg
Condo	Juli 20	oun LL	101 ong
\$149,999 and below	45	39	15.4%
\$150,000 - \$299,999	132	160	-17.5%
\$300,000 - \$399,999	122	113	8.0%
¢400 000   ¢400 000	151	116	20.20/
\$400,000 - \$499,999	131	110	30.2%
\$500,000 - \$599,999	136	93	46.2%
7000,000			70.270
\$600,000 - \$699,999	116	78	48.7%
\$700,000 - \$999,999	193	178	8.4%
<b>#4</b> 000 000 <b>#4</b> 400 000	440	00	0.4.70/
\$1,000,000 - \$1,499,999	116	93	24.7%
\$1,500,000 - \$1,999,999	58	60	-3.3%
ψ 1,000,000		- 00	0.070
\$2,000,000 and above	90	68	32.4%
All Condos	1,159	998	16.1%



## Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)





<sup>\*</sup>Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

## **Active Inventory\*: Single-Family Homes and Condos**

June 2023 OAHU, HAWAII







<sup>\*</sup>Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.





#### OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Jun-23	Jun-22	YOY chg
\$449,999 and below	2	10	-80.0%
\$450,000 - \$599,999	12	20	-40.0%
450,000 - \$599,999	12	20	-40.0%
\$600,000 - \$699,999	19	25	-24.0%
\$700,000 - \$799,999	35	46	-23.9%
\$800,000 - \$899,999	55	70	-21.4%
+ + + + + + + + + + + + + + + + + + +			211170
4000 000 4000 000	45	70	05.70/
\$900,000 - \$999,999	45	70	-35.7%
\$1,000,000 - \$1,499,999	114	153	-25.5%
\$1,500,000 - 1,999,999	46	60	-23.3%
\$2,000,000 - \$2,999,999	28	35	-20.0%
φ2,000,000 - φ2,000,000	20	- 55	20.070
\$3,000,000 and above	14	20	-30.0%
All Single-Family Homes	370	509	-27.3%



## **Total Inventory In Escrow - Percent Share by Price Range**







<sup>\*</sup>New indicator added to reports as of 2021, including applicable historical data.





#### OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Condos	Jun-23	Jun-22	YOY chg
\$149,999 and below	27	22	22.7%
\$150,000 - \$299,999	81	96	-15.6%
Ψ.00,000 Ψ.200,000			101070
\$300,000 - \$399,999	99	130	-23.8%
\$400,000 - \$499,999	94	109	-13.8%
ψ 100,000 ψ 100,000	0.	100	10.070
\$500,000 - \$599,999	87	111	-21.6%
\$600,000 - \$699,999	81	81	0.0%
+ + + + + + + + + + + + + + + + + + +			0.070
\$700,000 - \$999,999	91	122	-25.4%
\$1,000,000 - \$1,499,999	25	36	-30.6%
¥ 1,000,000 ¥ 1,100,000			
\$1,500,000 - \$1,999,999	9	10	-10.0%
\$2,000,000 and above	18	11	63.6%
All Condos	612	728	-15.9%



## **Total Inventory In Escrow - Percent Share by Price Range**







<sup>\*</sup>New indicator added to reports as of 2021, including applicable historical data.

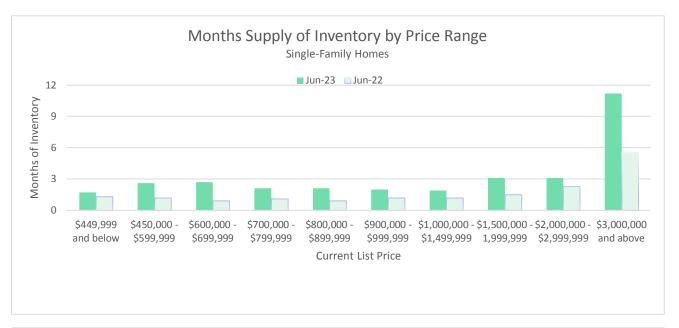


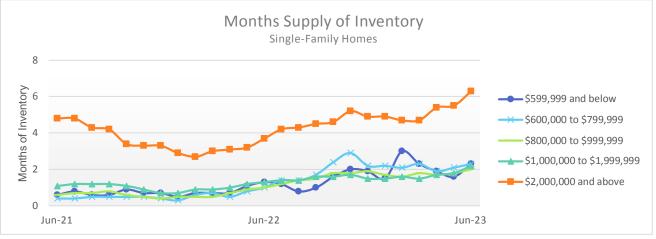


OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Jun-23	Jun-22	YOY chg
440.000	4 7	4.0	00.00/
\$449,999 and below	1.7	1.3	30.8%
\$450,000 - \$599,999	2.6	1.2	116.7%
\$600,000 - \$699,999	2.7	0.9	200.0%
φοοο,σοσ - φοσσ,σσσ	2.1	0.9	200.076
\$700,000 - \$799,999	2.1	1.1	90.9%
\$800,000 - \$899,999	2.1	0.9	133.3%
, , ,			
\$900,000 - \$999,999	2.0	1.2	66.7%
\$1,000,000 - \$1,499,999	1.9	1.2	58.3%
\$1,500,000 - 1,999,999	3.1	1.5	106.7%
¥1,300,000 - 1,999,999	3.1	1.5	100.7 /6
\$2,000,000 - \$2,999,999	3.1	2.3	34.8%
\$3,000,000 and above	11.2	5.6	100.0%
All Single-Family Homes	2.6	1.5	73.3%







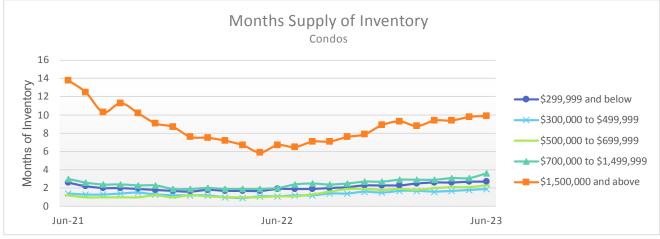


OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Jun-23	Jun-22	YOY chg
\$149,999 and below	3.2	2.1	52.4%
\$150,000 - \$299,999	2.6	1.9	36.8%
#200 000   #200 000	1.7	4.0	44 70/
\$300,000 - \$399,999	1.7	1.2	41.7%
\$400,000 - \$499,999	2.1	1.1	90.9%
\$500,000 - \$599,999	2.2	1.0	120.0%
<del>                                      </del>		1.0	120.070
\$600,000 - \$699,999	2.4	1.1	118.2%
\$700,000 - \$999,999	2.9	1.7	70.6%
<b>#4</b> 000 000 <b>#4</b> 400 000	F 0	0.0	400.00/
\$1,000,000 - \$1,499,999	5.8	2.9	100.0%
\$1,500,000 - \$1,999,999	8.3	6.0	38.3%
\$2,000,000 and above	11.3	6.8	66.2%
φ <u>ν</u> ,000,000 απα αυσγ <del>ε</del>	11.0	0.0	00.270
All Condos	2.8	1.6	75.0%



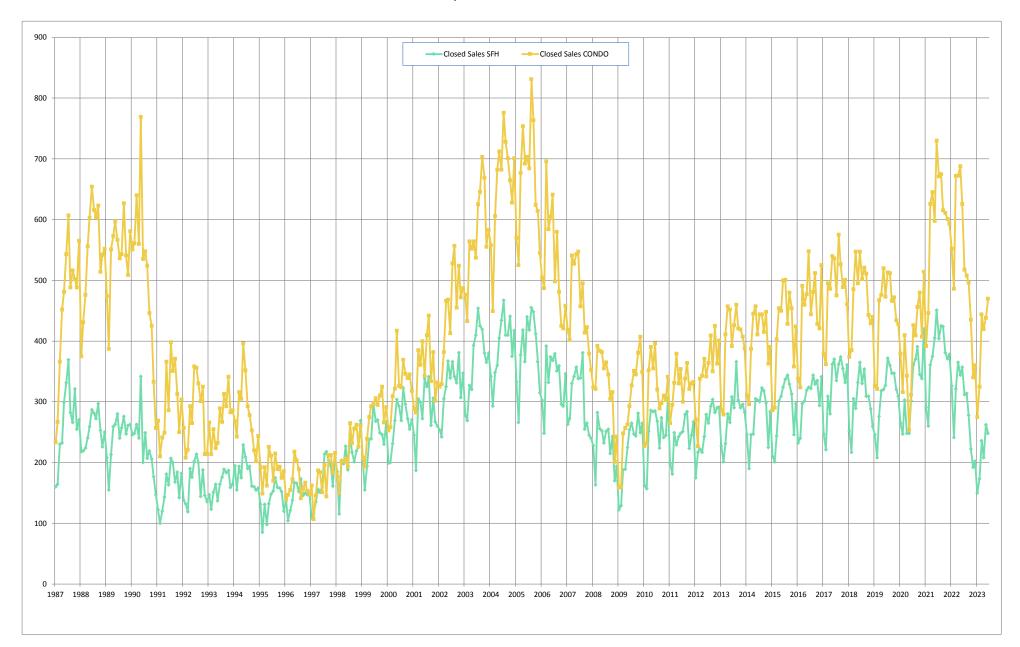






## **Single-Family Homes and Condos**

OAHU, HAWAII: Jan 1987 to the Present



## **Median Sales Price**



**Single-Family Homes and Condos** 

OAHU, HAWAII: Jan 1987 to the Present

