

MONTHLY STATS REPORT April 2024

April witnessed an uptick in single-family home and condo sales. Single-family home sales rose by 26.0% year-over-year, totaling 262 transactions, and by 13.9% month-over-month. Similarly, condo sales saw a 2.6% rise compared to the same time last year, totaling 431 units sold and a 25.3% increase month-over-month.

Despite the momentum change, sales remained at softened levels compared to recent years. Based on a 12-month moving average of sales, April's average was approximately 40% below the peak moving averages observed in 2021 and 2022. Compared to the pre-pandemic moving average in April 2019, this month's sales average indicates a decline of about 26% for single-family homes and 18% for condos.

Month-over-month, the median price of a single-family home remained steady at \$1,100,000, though this marks a 10% year-over-year increase. Compared to April 2023, single-family homes within the \$1,100,000 and above range surged 50%, with 132 sales compared to 88 in April 2023.

The condo median sales price grew 5.6% year-over-year and month-over-month, reaching \$528,000 compared to \$500,000 in April 2023. This upswing is driven by a change in sales activity, with a 35.1% decrease in condos sold within the \$300,000 to \$399,999 range and a 23.1% increase for condos priced at \$600,000 and above.

Buyers and sellers moved quickly on single-family homes in April, with the median days on the market decreasing to 17 from 24 in April 2023. Additionally, one in three single-family home sales, or 33%, closed above the original asking price, compared to 25% in April 2023, suggesting increased competition. In contrast, condos took longer to sell, with the median days on the market rising to 29 from 20 last April. Additionally, only 15% of condo sales closed above the original asking price this April, down from 22% in April 2023. Pending sales remained stable, with a slight year-over-year decline of 0.7% for single-family homes and a slight 1.1% increase for condos.

New listings observed positive growth, with 349 new single-family home listings and 656 new condo listings, up 19.5% and 23.3%, respectively. However, compared to 2019, new listing volume stayed below the 12-month moving average, dipping 36% for single-family homes and 20% for condos.

Active inventory gained a modest 6.4% for single-family homes and 5.6% for condos compared to the previous month. Year-over-year, single-family home inventory grew by 15.5%, while condo inventory surged by 37.8%. Single-family homes priced \$1,000,000 and above rose 21.0% from last year, comprising 68% of the active single-family home inventory. Condo inventory also skyrocketed for units priced at \$300,000 to \$499,999, nearly doubling by 98.0% year-over-year, totaling 497 active units by April's end.

Single-family homes in the Leeward region experienced the most significant change in active listings, up 38.5%, and the Metro region experienced a 28.8% uptick. Hawai'i Kai was the only region where active inventory declined for condos, dropping by 30.8% or eight units. However, the Metro region experienced the largest volume change in active inventory for condos, increasing by 27.9% or 244 units from a year ago, ending April with 1,119 active units.

Oahu Monthly Housing Statistics

April 2024



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg	
\$1,100,000	+10.0%	
Closed Sales	YoY %chg	
262	+26.0%	
Average Sales Price	YoY %chg	
\$1,408,991	+15.2%	

CONDOS

Median Sales Price	YoY %chg
\$528,000	+5.6%
Closed Sales	YoY %chg
431	+2.6%
Average Sales Price	YoY %chg
\$617,664	+2.3%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators

OAHU, HAWAII



		Single	-Family H	omes					Condos		
April 2024	Apr-24	Apr-23	YoY %chg	Mar-24	MoM %chg		Apr-24	Apr-23	YoY %chg	Mar-24	MoM %c
Closed Sales	262	208	26.0%	230	13.9%		431	420	2.6%	344	25.3%
Median Sales Price	\$1,100,000	\$999,995	10.0%	\$1,100,000	0.0%		\$528,000	\$500,000	5.6%	\$500,000	5.6%
Average Sales Price	\$1,408,991	\$1,223,383	15.2%	\$1,380,838	2.0%		\$617,664	\$603,795	2.3%	\$579,500	6.6%
Median Days on Market	17	24	-29.2%	31	-45.2%		29	20	45.0%	29	0.0%
Percent of Orig. List Price Received	99.0%	98.3%	0.7%	98.3%	0.7%		97.8%	98.7%	-0.9%	98.3%	-0.5%
New Listings	349	292	19.5%	291	19.9%		656	532	23.3%	647	1.4%
Pending Sales*	269	271	-0.7%	280	-3.9%		443	438	1.1%	439	0.9%
Active Inventory*	618	535	15.5%	581	6.4%		1,576	1,144	37.8%	1,493	5.6%
Total Inventory in Escrow*	445	435	2.3%	448	-0.7%		647	623	3.9%	647	0.0%
Months Supply of Active Inventory*	2.8	2.1	33.3%	2.7	3.7%		4.2	2.5	68.0%	4.0	5.0%
*see footnotes on pages 9-12 regarding methodology updates	YoY % chg = year-ov	ver-vear percent ch	nange comparin	a current month to	the same month la	st vear					

YoY % chg = year-over-year percent change comparing current month to the same month last year. MoM% chg = month-over-month percent change comparing current month to the previous month.

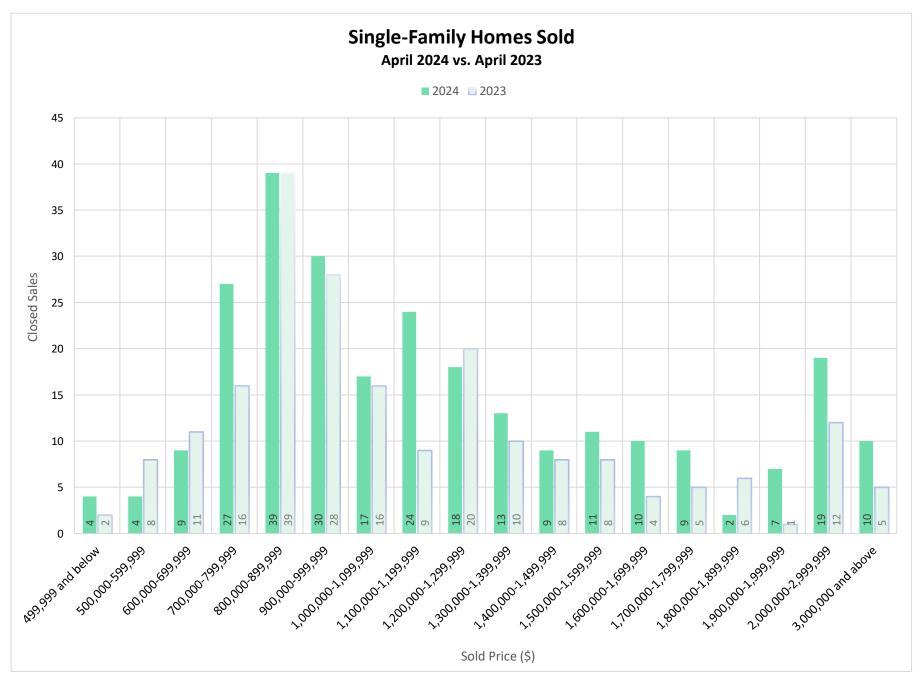
	Single-Family Homes				
Year-to-Date	YTD-2024	YTD-2023	1-yr %chg	YTD-2022	2-yr %chg
Closed Sales	855	767	11.5%	1,253	-31.8%
Median Sales Price	\$1,072,500	\$1,010,000	6.2%	\$1,100,000	-2.5%
Average Sales Price	\$1,387,325	\$1,306,551	6.2%	\$1,428,099	-2.9%
Median Days on Market	25	32	-21.9%	11	127.3%
Percent of Orig. List Price Received	98.4%	97.1%	1.3%	101.7%	-3.2%
New Listings	1,220	1,086	12.3%	1,523	-19.9%
Pending Sales*	1,038	1,013	2.5%	1,381	-24.8%

Condos					
YTD-2024	YTD-2023	1-yr %chg	YTD-2022	2-yr %chg	
1,401	1,464	-4.3%	2,382	-41.2%	
\$510,000	\$500,000	2.0%	\$510,000	0.0%	
\$594,685	\$620,319	-4.1%	\$612,977	-3.0%	
31	24	29.2%	11	181.8%	
97.9%	98.4%	-0.5%	100.0%	-2.1%	
2,417	2,048	18.0%	2,841	-14.9%	
1,648	1,659	-0.7%	2,571	-35.9%	

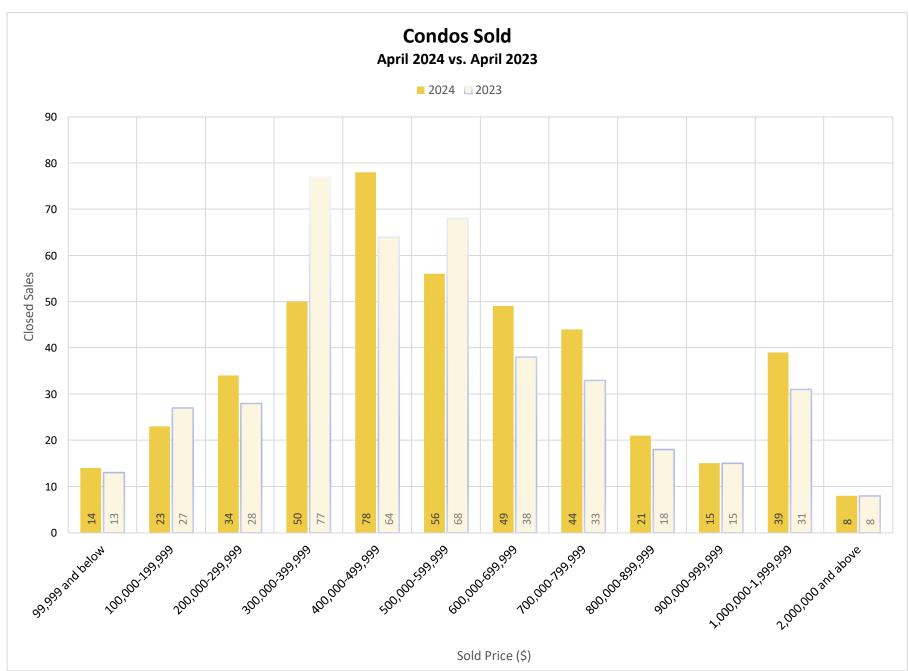
^{*}see footnotes on pages 9-12 regarding methodology updates

¹⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago. 2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.









Closed Sales

April 2024

OAHU, HAWAII

(A count of properties that have closed in a given month)

	ı		
Mo-Yr	Single-Family Homes	Condos	Total
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727
Mar-22	321	672	993
Apr-22	365	672	1,037
May-22	344	688	1,032
Jun-22	357	626	983
Jul-22	312	518	830
Aug-22	314	508	822
Sep-22	278	496	774
Oct-22	222	435	657
Nov-22	192	340	532
Dec-22	202	360	562
Jan-23	150	275	425
Feb-23	173	325	498
Mar-23	236	444	680
Apr-23	208	420	628
May-23	262	438	700
Jun-23	248	470	718
Jul-23	224	422	646
Aug-23	252	422	674
Sep-23	232	376	608
Oct-23	213	399	612
Nov-23	180	310	490
Dec-23	182	272	454
Jan-24	184	292	476
Feb-24	179	334	513
Mar-24	230	344	574
Apr-24	262	431	693





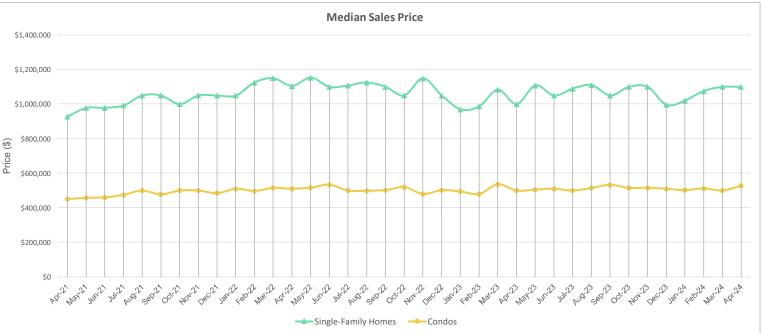
Median Sales Price

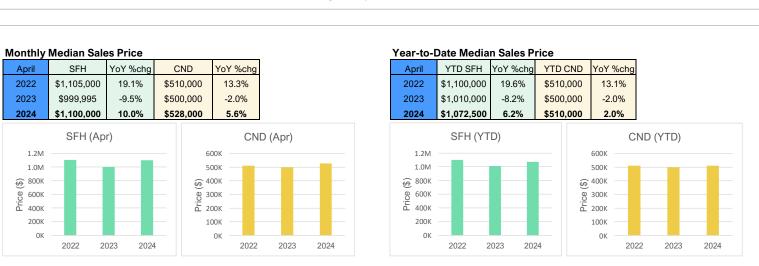


OAHU, HAWAII

(The median sales price of all closed properties in a given month)

Marve	Single-Family	Condos
Mo/Yr	Homes	
Apr-21	\$928,000	\$450,000
May-21	\$978,000 \$979,000	\$457,750 \$460,000
Jun-21		
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000
Mar-22	\$1,150,000	\$515,500
Apr-22	\$1,105,000	\$510,000
May-22	\$1,153,500	\$516,500
Jun-22	\$1,100,000	\$534,000
Jul-22	\$1,107,944	\$500,000
Aug-22	\$1,125,500	\$498,500
Sep-22	\$1,100,000	\$502,500
Oct-22	\$1,050,000	\$520,000
Nov-22	\$1,149,500	\$480,000
Dec-22	\$1,049,500	\$502,500
Jan-23	\$970,000	\$495,000
Feb-23	\$987,000	\$480,000
Mar-23	\$1,083,750	\$536,000
Apr-23	\$999,995	\$500,000
May-23	\$1,109,000	\$505,000
Jun-23	\$1,050,000	\$510,000
Jul-23	\$1,090,000	\$500,000
Aug-23	\$1,110,000	\$515,000
Sep-23	\$1,050,000	\$532,500
Oct-23	\$1,100,000	\$515,000
Nov-23	\$1,100,055	\$516,179
Dec-23	\$996,500	\$510,000
Jan-24	\$1,021,016	\$502,500
Feb-24	\$1,075,000	\$512,500
Mar-24	\$1,100,000	\$500,000
Apr-24	\$1,100,000	\$528,000





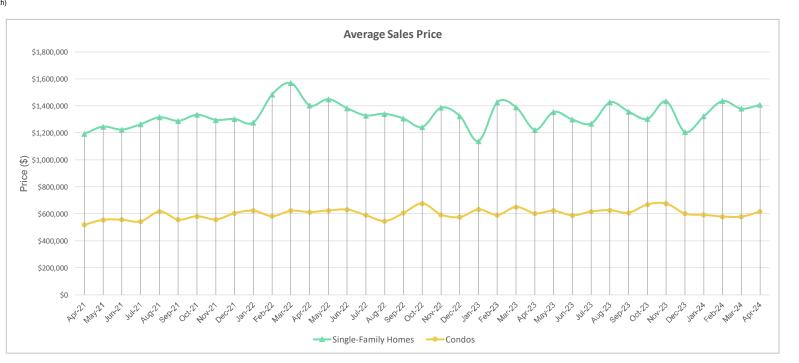
Average Sales Price

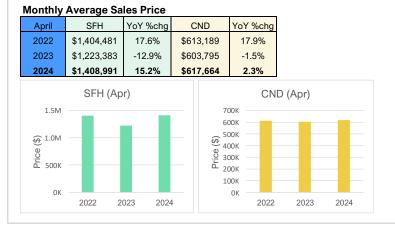


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(The average sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684
Apr-22	\$1,404,481	\$613,189
May-22	\$1,450,008	\$625,327
Jun-22	\$1,382,559	\$631,822
Jul-22	\$1,329,023	\$590,934
Aug-22	\$1,341,958	\$547,319
Sep-22	\$1,307,249	\$607,502
Oct-22	\$1,243,960	\$676,988
Nov-22	\$1,387,685	\$594,444
Dec-22	\$1,325,156	\$576,689
Jan-23	\$1,139,294	\$633,441
Feb-23	\$1,427,864	\$592,131
Mar-23	\$1,391,538	\$651,630
Apr-23	\$1,223,383	\$603,795
May-23	\$1,355,804	\$623,748
Jun-23	\$1,300,456	\$589,597
Jul-23	\$1,270,421	\$617,683
Aug-23	\$1,427,996	\$628,127
Sep-23	\$1,357,981	\$608,222
Oct-23	\$1,304,757	\$670,805
Nov-23	\$1,434,999	\$676,625
Dec-23	\$1,207,793	\$602,535
Jan-24	\$1,323,172	\$593,630
Feb-24	\$1,437,693	\$580,274
Mar-24	\$1,380,838	\$579,500
Apr-24	\$1,408,991	\$617,664







Median Days on Market



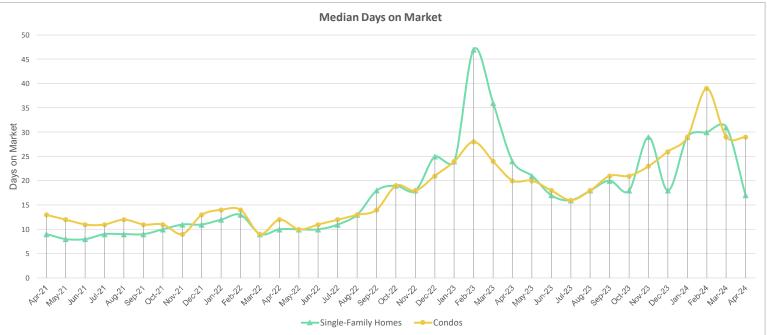
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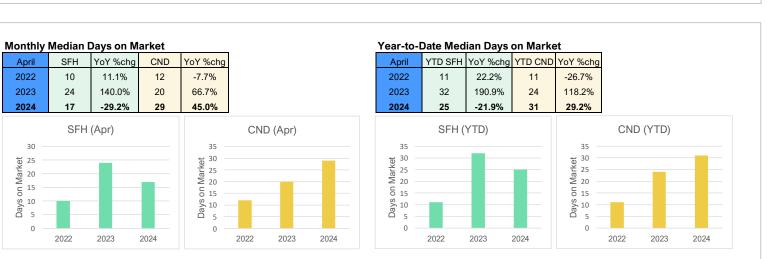
Apr-24

17

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

Mo/Yr	Single-Family Homes	Condos
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11
Nov-21	11	9
Dec-21	11	13
Jan-22	12	14
Feb-22	13	14
Mar-22	9	9
Apr-22	10	12
May-22	10	10
Jun-22	10	11
Jul-22	11	12
Aug-22	13	13
Sep-22	18	14
Oct-22	19	19
Nov-22	18	18
Dec-22	25	21
Jan-23	24	24
Feb-23	47	28
Mar-23	36	24
Apr-23	24	20
May-23	21	20
Jun-23	17	18
Jul-23	16	16
Aug-23	18	18
Sep-23	20	21
Oct-23	18	21
Nov-23	29	23
Dec-23	18	26
Jan-24	29	29
Feb-24	30	39
Mar-24	31	29





Percent of Original List Price Received



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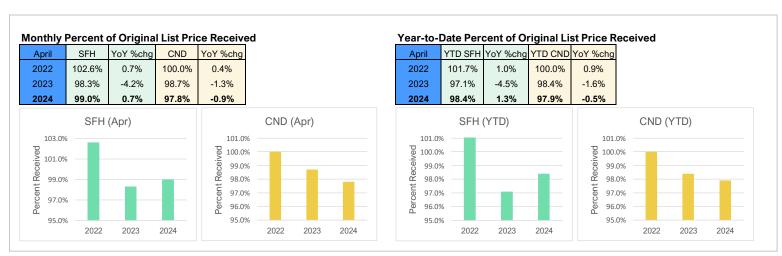
Apr-24

99.0%

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

Mo/Yr	Single-Family Homes	Condos
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%
Apr-22	102.6%	100.0%
May-22	102.2%	100.0%
Jun-22	102.0%	100.0%
Jul-22	100.0%	100.0%
Aug-22	100.0%	100.0%
Sep-22	99.2%	100.0%
Oct-22	99.8%	99.0%
Nov-22	98.4%	98.8%
Dec-22	96.7%	98.5%
Jan-23	95.9%	98.4%
Feb-23	96.0%	98.0%
Mar-23	96.7%	98.5%
Apr-23	98.3%	98.7%
May-23	98.7%	99.0%
Jun-23	99.5%	98.9%
Jul-23	100.0%	98.8%
Aug-23	99.1%	99.6%
Sep-23	99.0%	98.8%
Oct-23	98.0%	98.7%
Nov-23	97.1%	98.0%
Dec-23	98.3%	97.9%
Jan-24	98.3%	97.5%
Feb-24	97.8%	97.9%
Mar-24	98.3%	98.3%





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97.8%

New Listings

April 2024

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106
Mar-22	412	714	1,126
Apr-22	424	722	1,146
May-22	445	687	1,132
Jun-22	391	686	1,077
Jul-22	386	616	1,002
Aug-22	381	608	989
Sep-22	304	601	905
Oct-22	285	532	817
Nov-22	289	526	815
Dec-22	164	371	535
Jan-23	268	523	791
Feb-23	233	463	696
Mar-23	293	530	823
Apr-23	292	532	824
May-23	309	582	891
Jun-23	324	535	859
Jul-23	275	521	796
Aug-23	330	549	879
Sep-23	281	516	797
Oct-23	272	566	838
Nov-23	267	457	724
Dec-23	180	349	529
Jan-24	285	581	866
Feb-24	295	533	828
Mar-24	291	647	938
Apr-24	349	656	1,005





Pending Sales*

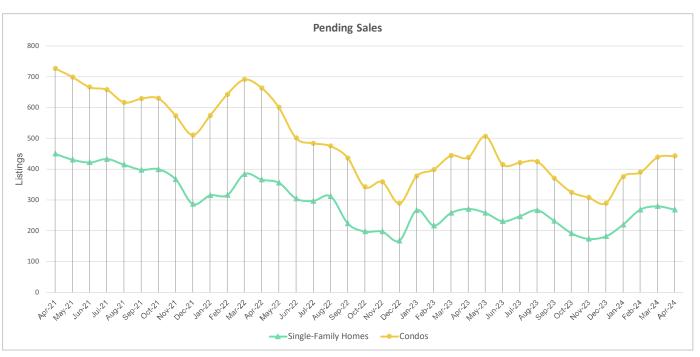


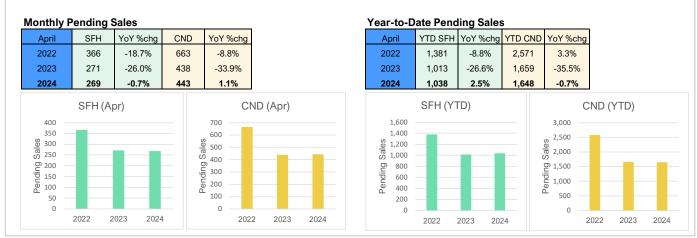
OAHU, HAWAII

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)



Mo/Yr	Single-Family Homes	Condos	Total		
Apr-21	450	727	1,177		
May-21	431	699	1,130		
Jun-21	422	666	1,088		
Jul-21	433	658	1,091		
Aug-21	415	617	1,032		
Sep-21	398	629	1,027		
Oct-21	400	630	1,030		
Nov-21	367	573	940		
Dec-21	287	511	798		
Jan-22	315	574	889		
Feb-22	316	643	959		
Mar-22	384	691	1,075		
Apr-22	366	663	1,029		
May-22	356	601	957		
Jun-22	305	501	806		
Jul-22	297	484	781		
Aug-22	312	475	787		
Sep-22	224	436	660		
Oct-22	198	342	540		
Nov-22	198	359	557		
Dec-22	168	289	457		
Jan-23	267	378	645		
Feb-23	217	399	616		
Mar-23	258	444	702		
Apr-23	271	438	709		
May-23	258	507	765		
Jun-23	231	415	646		
Jul-23	247	421	668		
Aug-23	267	425	692		
Sep-23	232	371	603		
Oct-23	192	325	517		
Nov-23	174	308	482		
Dec-23	182	290	472		
Jan-24	220	376	596		
Feb-24	269	390	659		
Mar-24	280	439	719		
Apr-24	269	443	712		





*Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (P) status throughout the given month.

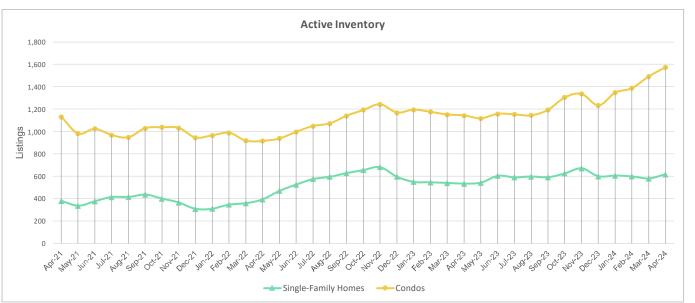
Active Inventory*

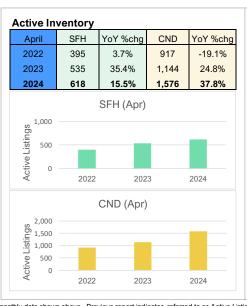
April 2024

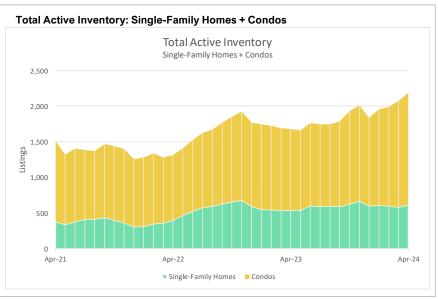
OAHU, HAWAII

(The number of properties in Active (A) status at the end of the given month)

Mo/Yr	Single-Family Homes	Condos	Total
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399
Dec-21	309	946	1,255
Jan-22	311	967	1,278
Feb-22	348	989	1,337
Mar-22	360	919	1,279
Apr-22	395	917	1,312
May-22	471	939	1,410
Jun-22	527	998	1,525
Jul-22	576	1,050	1,626
Aug-22	596	1,073	1,669
Sep-22	629	1,141	1,770
Oct-22	656	1,194	1,850
Nov-22	682	1,244	1,926
Dec-22	597	1,170	1,767
Jan-23	551	1,196	1,747
Feb-23	547	1,177	1,724
Mar-23	541	1,152	1,693
Apr-23	535	1,144	1,679
May-23	543	1,118	1,661
Jun-23	605	1,159	1,764
Jul-23	591	1,154	1,745
Aug-23	598	1,146	1,744
Sep-23	592	1,194	1,786
Oct-23	626	1,306	1,932
Nov-23	672	1,337	2,009
Dec-23	600	1,234	1,834
Jan-24	607	1,348	1,955
Feb-24	599	1,388	1,987
Mar-24	581	1,493	2,074
Apr-24	618	1,576	2,194







^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

Honolulu Board

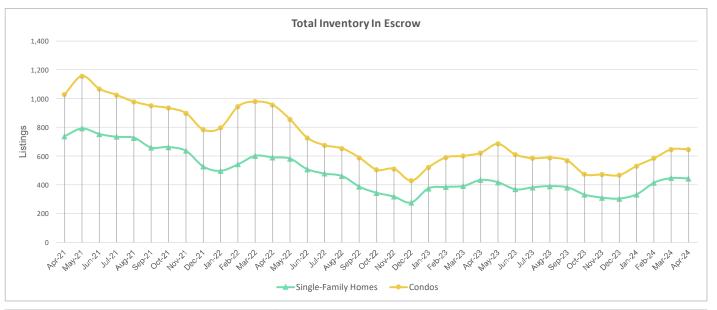
Total Inventory In Escrow*

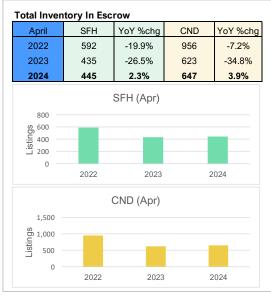


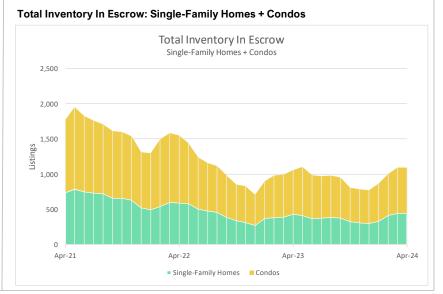
OAHU, HAWAII

(The number of properties under contract at the end of the given month / combined listings in C and P status)

Mo/Vr	Single-Family	Condos	Total
Mo/Yr	Homes	Condos	Total
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490
Mar-22	603	980	1,583
Apr-22	592	956	1,548
May-22	583	856	1,439
Jun-22	509	728	1,237
Jul-22	479	676	1,155
Aug-22	462	654	1,116
Sep-22	388	590	978
Oct-22	345	506	851
Nov-22	319	512	831
Dec-22	278	430	708
Jan-23	376	523	899
Feb-23	386	592	978
Mar-23	393	602	995
Apr-23	435	623	1,058
May-23	418	686	1,104
Jun-23	370	612	982
Jul-23	383	586	969
Aug-23	391	590	981
Sep-23	383	569	952
Oct-23	333	475	808
Nov-23	312	473	785
Dec-23	305	468	773
Jan-24	334	532	866
Feb-24	416	586	1,002
Mar-24	448	647	1,095
	1.2		.,







647

445

Apr-24

1,092

^{*}New indicator added to reports as of 2021, including applicable historical data

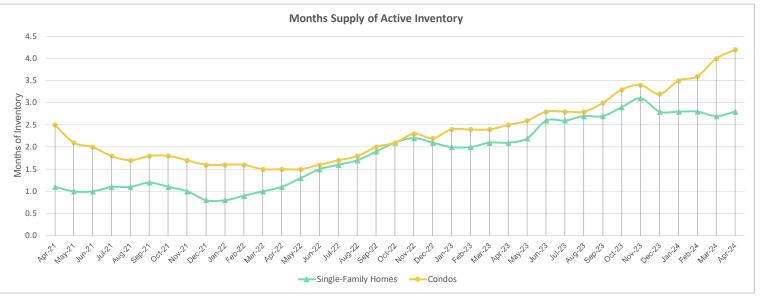
Months Supply of Active Inventory*

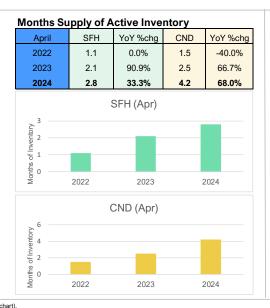


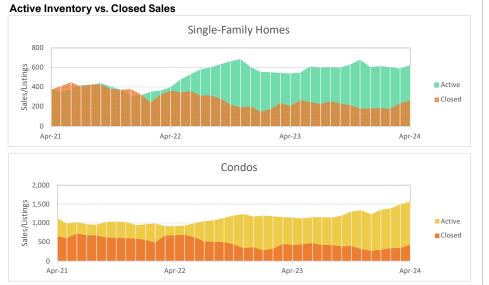
OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Condos
1.1	2.5
1.0	2.1
1.0	2.0
1.1	1.8
1.1	1.7
1.2	1.8
1.1	1.8
1.0	1.7
0.8	1.6
0.8	1.6
0.9	1.6
1.0	1.5
1.1	1.5
1.3	1.5
1.5	1.6
1.6	1.7
1.7	1.8
1.9	2.0
2.1	2.1
2.2	2.3
2.1	2.2
2.0	2.4
2.0	2.4
2.1	2.4
2.1	2.5
2.2	2.6
2.6	2.8
2.6	2.8
2.7	2.8
2.7	3.0
2.9	3.3
3.1	3.4
2.8	3.2
2.8	3.5
2.8	3.6
2.7	4.0
2.8	4.2
	Homes 1.1 1.0 1.0 1.1 1.1 1.1 1.2 1.1 1.0 0.8 0.8 0.9 1.0 1.1 1.3 1.5 1.6 1.7 1.9 2.1 2.2 2.1 2.0 2.0 2.1 2.1 2.2 2.6 2.6 2.6 2.7 2.7 2.9 3.1 2.8 2.8 2.8 2.7







*Methodology updated as of 2021 (also applied to historical data shown on this chart).

Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

Housing Supply Overview



(A year-over-year overview of the availability and sales of properties in a given month, by price range)



	CI	osed Sa	les	Med	dian Day	s on M	larket		t of Originate		N	ew Listin	gs	Pe	nding Sa	les	Acti	ve Inve	ntory		tal Inven In Escro	•		ths Supp	•
Single-Family Homes	Apr-24	Apr-23	%chg	Apr-	-24 Арі	-23	%chg	Apr-24	Apr-23	%chg	Apr-24	Apr-23	%chg	Apr-24	Apr-23	%chg	Apr-24	Apr-23	%chg	Apr-24	Apr-23	%chg	Apr-24	Apr-23	%chg
\$449,999 and below	1	1	0.0%	9	5	5 -8	83.6%	123.0%	100.0%	23.0%	4	1	300.0%	6	2	200.0%	4	4	0.0%	12	6	100.0%	1.3	2.0	-35.0%
\$450,000 - \$599,999	7	9	-22.2%	35	5 4	8 -2	27.1%	94.3%	99.2%	-4.9%	11	2	450.0%	2	4	-50.0%	25	11	127.3%	12	11	9.1%	5.0	1.8	177.8%
\$600,000 - \$699,999	9	11	-18.2%	20) 3	3 -	39.4%	100.0%	100.0%	0.0%	10	12	-16.7%	10	10	0.0%	19	22	-13.6%	17	16	6.3%	2.1	2.2	-4.5%
\$700,000 - \$799,999	27	16	68.8%	20) 7	5 -	73.3%	100.0%	94.9%	5.4%	17	21	-19.0%	22	30	-26.7%	44	33	33.3%	31	46	-32.6%	2.2	1.7	29.4%
\$800,000 - \$899,999	39	39	0.0%	19	9 4	0 -	52.5%	97.8%	98.3%	-0.5%	40	41	-2.4%	37	57	-35.1%	57	60	-5.0%	66	79	-16.5%	1.8	1.8	0.0%
\$900,000 - \$999,999	30	28	7.1%	12	2 1	9 -:	36.8%	100.2%	99.0%	1.2%	30	32	-6.3%	30	28	7.1%	48	57	-15.8%	53	41	29.3%	1.8	1.7	5.9%
\$1,000,000 - \$1,499,999	81	63	28.6%	16	6 1	8 -	11.1%	98.9%	98.3%	0.6%	135	88	53.4%	99	81	22.2%	164	118	39.0%	158	146	8.2%	2.2	1.3	69.2%
\$1,500,000 - 1,999,999	39	24	62.5%	25	5 1	7 4	47.1%	98.8%	98.6%	0.2%	43	47	-8.5%	32	27	18.5%	89	83	7.2%	47	42	11.9%	3.3	2.9	13.8%
\$2,000,000 - \$2,999,999	19	12	58.3%	12	2 2	5 -	52.0%	100.0%	98.6%	1.4%	32	27	18.5%	20	17	17.6%	68	56	21.4%	32	27	18.5%	4.5	3.3	36.4%
\$3,000,000 and above	10	5	100.0%	14	4 5	5 -	74.5%	94.1%	97.6%	-3.6%	27	21	28.6%	11	15	-26.7%	100	91	9.9%	17	21	-19.0%	11.1	9.1	22.0%
All Single-Family Homes	262	208	26.0%	17	7 2	4 -:	29.2%	99.0%	98.3%	0.7%	349	292	19.5%	269	271	-0.7%	618	535	15.5%	445	435	2.3%	2.8	2.1	33.3%

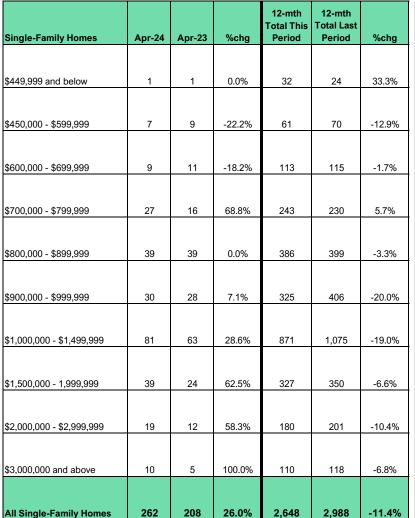
	CI	osed Sal	es	Media	n Days on	Market		t of Origi ce Receiv		No	ew Listin	ıgs	Per	nding Sa	les	Acti	ive Inven	tory		al Invent			ths Supp	•
Condos	Apr-24	Apr-23	%chg	Apr-24	Apr-23	%chg	Apr-24	Apr-23	%chg	Apr-24	Apr-23	%chg	Apr-24	Apr-23	%chg	Apr-24	Apr-23	%chg	Apr-24	Apr-23	%chg	Apr-24	Apr-23	%chg
\$149,999 and below	21	23	-8.7%	27	22	22.7%	94.9%	86.4%	9.8%	17	23	-26.1%	19	16	18.8%	34	46	-26.1%	30	23	30.4%	2.8	3.3	-15.2%
\$150,000 - \$299,999	50	45	11.1%	43	17	152.9%	96.2%	100.0%	-3.8%	74	62	19.4%	44	54	-18.5%	176	136	29.4%	67	80	-16.3%	4.0	2.5	60.0%
\$300,000 - \$399,999	50	77	-35.1%	23	17	35.3%	97.3%	98.6%	-1.3%	90	75	20.0%	72	64	12.5%	239	117	104.3%	111	92	20.7%	4.1	1.6	156.3%
\$400,000 - \$499,999	78	64	21.9%	22	12	83.3%	98.9%	99.7%	-0.8%	105	84	25.0%	72	81	-11.1%	258	134	92.5%	103	115	-10.4%	4.0	1.7	135.3%
\$500,000 - \$599,999	56	68	-17.6%	23	20	15.0%	98.2%	100.0%	-1.8%	96	78	23.1%	59	70	-15.7%	178	117	52.1%	90	91	-1.1%	3.1	1.7	82.4%
\$600,000 - \$699,999	49	38	28.9%	37	20	85.0%	98.5%	99.0%	-0.5%	83	60	38.3%	61	60	1.7%	132	127	3.9%	79	75	5.3%	2.9	2.5	16.0%
\$700,000 - \$999,999	80	66	21.2%	26	21	23.8%	99.1%	99.0%	0.1%	110	70	57.1%	81	62	30.6%	232	192	20.8%	115	98	17.3%	3.8	2.5	52.0%
\$1,000,000 - \$1,499,999	30	22	36.4%	33	49	-32.7%	96.2%	95.6%	0.6%	47	37	27.0%	21	15	40.0%	145	115	26.1%	32	27	18.5%	7.6	5.0	52.0%
\$1,500,000 - \$1,999,999	9	9	0.0%	69	21	228.6%	94.6%	97.8%	-3.3%	21	24	-12.5%	8	7	14.3%	81	68	19.1%	10	11	-9.1%	11.6	7.6	52.6%
\$2,000,000 and above	8	8	0.0%	146	43	239.5%	90.0%	97.3%	-7.5%	13	19	-31.6%	6	9	-33.3%	101	92	9.8%	10	11	-9.1%	14.4	10.2	41.2%
All Condos	431	420	2.6%	29	20	45.0%	97.8%	98.7%	-0.9%	656	532	23.3%	443	438	1.1%	1,576	1,144	37.8%	647	623	3.9%	4.2	2.5	68.0%

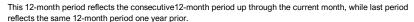
Closed Sales by Price Range: Single-Family Homes

April 2024

OAHU, HAWAII

(A count of properties that have closed in a given month)









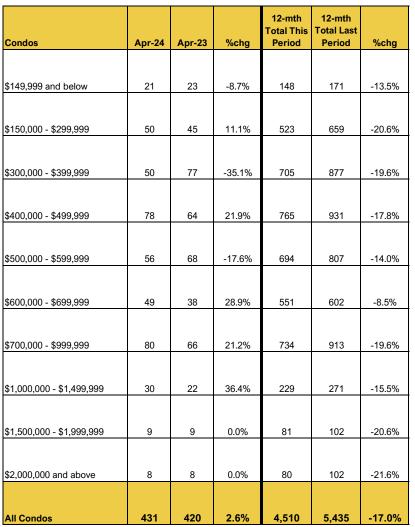


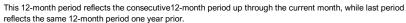
Closed Sales by Price Range: Condos

April 2024

OAHU, HAWAII

(A count of properties that have closed in a given month)











Median Days on Market by Price Range: Single-Family Homes

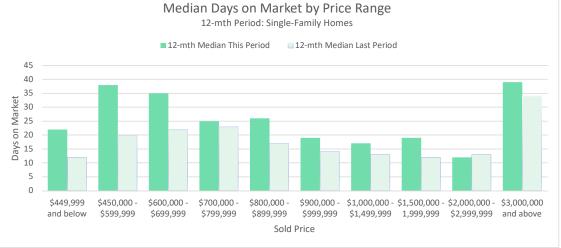


OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)

			12-mth Median	12-mth Median	
Δnr-24	Δnr-23	%cha	This Period	Last Period	%chg
Арт-24	Api-23	/ocity	renou	renou	70CHg
0		00.00/	20	40	02.20/
9	55	-83.6%	22	12	83.3%
0.5	40	07.40/	00	00	00.00/
35	48	-27.1%	38	20	90.0%
20	33	-39.4%	35	22	59.1%
20	75	-73.3%	25	23	8.7%
19	40	-52.5%	26	17	52.9%
12	19	-36.8%	19	14	35.7%
16	18	-11.1%	17	13	30.8%
25	17	47.1%	19	12	58.3%
12	25	-52.0%	12	13	-7.7%
14	55	-74.5%	39	34	14.7%
17	24	20.29/	20	14	42.9%
	19 12 16 25	9 55 35 48 20 33 20 75 19 40 12 19 16 18 25 17 12 25 14 55	9 55 -83.6% 35 48 -27.1% 20 33 -39.4% 19 40 -52.5% 12 19 -36.8% 16 18 -11.1% 25 17 47.1% 12 25 -52.0%	Apr-24 Apr-23 %chg This Period 9 55 -83.6% 22 35 48 -27.1% 38 20 33 -39.4% 35 20 75 -73.3% 25 19 40 -52.5% 26 12 19 -36.8% 19 16 18 -11.1% 17 25 17 47.1% 19 12 25 -52.0% 12 14 55 -74.5% 39	Apr-24 Apr-23 %chg This Period Last Period 9 55 -83.6% 22 12 35 48 -27.1% 38 20 20 33 -39.4% 35 22 20 75 -73.3% 25 23 19 40 -52.5% 26 17 12 19 -36.8% 19 14 16 18 -11.1% 17 13 25 17 47.1% 19 12 12 25 -52.0% 12 13 14 55 -74.5% 39 34

Median Days on Market by Price Range 1-mth Period: Single-Family Homes ■ Apr-24 ■ Apr-23 80 70 10 \$449,999 \$450,000 -\$600,000 -\$700,000 \$800,000 \$900,000 -\$899,999 \$999,999 \$1,499,999 1,999,999 \$2,999,999 and above and below \$599,999 \$699,999 \$799,999 Sold Price Median Days on Market by Price Range 12-mth Period: Single-Family Homes ■ 12-mth Median This Period ■ 12-mth Median Last Period



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

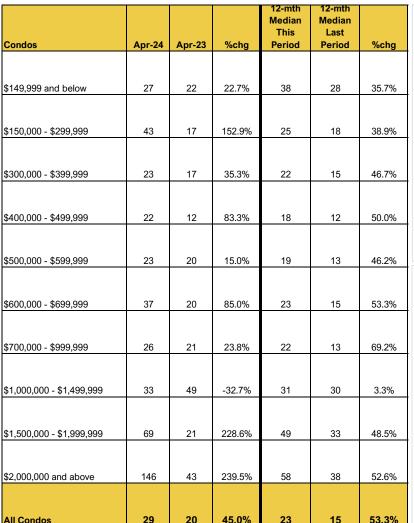
Honolulu Board

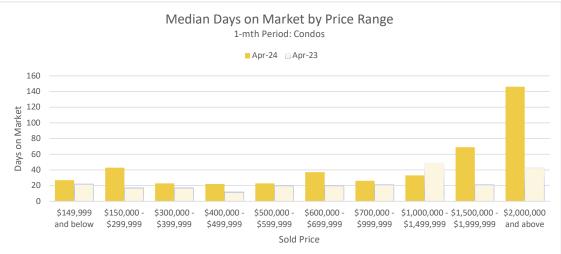
Median Days on Market by Price Range: Condos

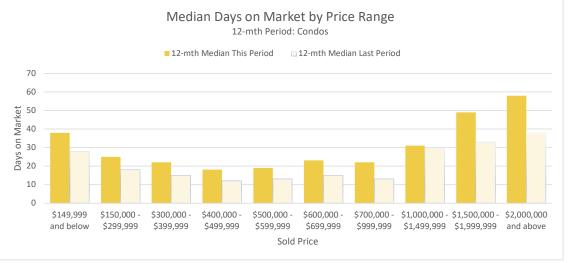
April 2024

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)







This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.

Honolulu Board

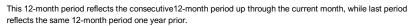
Median Percent of Original List Price Received by Price Range: Single-Family Homes

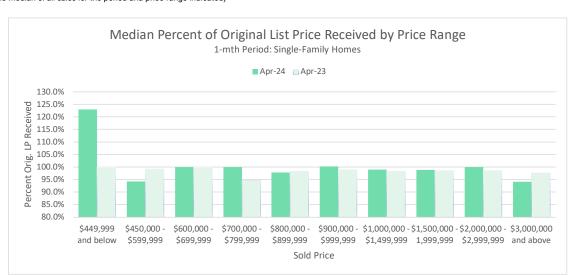


April 2024 OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth	12-mth	
				Median This	Median Last	
Single-Family Homes	Apr-24	Apr-23	%chg	Period	Period	%chg
emigro i ammy riomos	140. 21	7 tp: 20	/oon.g			/oug
\$449,999 and below	123.0%	100.0%	23.0%	92.4%	100.0%	-7.6%
\$450,000 - \$599,999	94.3%	99.2%	-4.9%	96.8%	97.3%	-0.5%
\$600,000 - \$699,999	100.0%	100.0%	0.0%	97.2%	98.4%	-1.2%
\$700,000 - \$799,999	100.0%	94.9%	5.4%	98.4%	100.0%	-1.6%
Ψ100,000 - Ψ100,000	100.070	34.370	0.470	30.470	100.070	-1.070
\$800,000 - \$899,999	97.8%	98.3%	-0.5%	98.8%	99.7%	-0.9%
\$900,000 - \$999,999	100.2%	99.0%	1.2%	99.0%	100.0%	-1.0%
* * * * * * * * * * * * * * * * * * *	00.00/	00.00/	0.00/	00.00/	100.00/	4.00/
\$1,000,000 - \$1,499,999	98.9%	98.3%	0.6%	98.8%	100.0%	-1.2%
\$1,500,000 - 1,999,999	98.8%	98.6%	0.2%	98.9%	100.0%	-1.1%
• • • • • • • • • • • • • • • • • • • 	00.070	00.070	0.270	00.070	1001070	,0
\$2,000,000 - \$2,999,999	100.0%	98.6%	1.4%	99.6%	100.0%	-0.4%
				_		
\$3,000,000 and above	94.1%	97.6%	-3.6%	95.8%	96.4%	-0.6%
	00.007	00.001	0.70/	00.50/	400.007	4.50/
All Single-Family Homes	99.0%	98.3%	0.7%	98.5%	100.0%	-1.5%





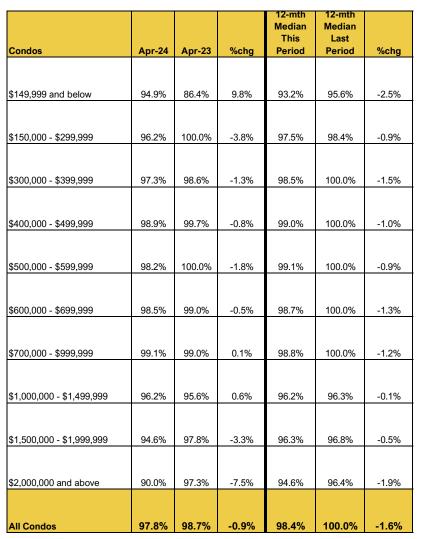


Median Percent of Original List Price Received by Price Range: Condos



OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)







This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

Honolulu Board

New Listings by Price Range: Single-Family Homes

April 2024

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



Single-Family Homes	Apr-24	Apr-23	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
ongo com y			9			, and a
\$449,999 and below	4	1	300.0%	33	23	43.5%
\$450,000 - \$599,999	11	2	450.0%	89	73	21.9%
\$600,000 - \$699,999	10	12	-16.7%	131	150	-12.7%
\$700,000 - \$799,999	17	21	-19.0%	275	285	-3.5%
\$800,000 - \$899,999	40	41	-2.4%	447	490	-8.8%
\$900,000 - \$999,999	30	32	-6.3%	427	502	-14.9%
\$1,000,000 - \$1,499,999	135	88	53.4%	1,077	1,175	-8.3%
\$1,500,000 - 1,999,999	43	47	-8.5%	473	484	-2.3%
\$2,000,000 - \$2,999,999	32	27	18.5%	272	293	-7.2%
\$3,000,000 and above	27	21	28.6%	234	256	-8.6%
All Single-Family Homes	349	292	19.5%	3,458	3,731	-7.3%





This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.

New Listings by Price Range: Condos

April 2024

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



				12-mth Total This	12-mth Total Last	
Condos	Apr-24	Apr-23	%chg	Period	Period	%chg
\$149,999 and below	17	23	-26.1%	169	194	-12.9%
· · · · · · · · · · · · · · · · · · ·						1=10,70
\$150,000 - \$299,999	74	62	19.4%	694	769	-9.8%
#000 000 #000 000	00	7.5	00.00/	4.045	4.000	4.00/
\$300,000 - \$399,999	90	75	20.0%	1,015	1,002	1.3%
\$400,000 - \$499,999	105	84	25.0%	1,089	1,090	-0.1%
. ,				•		
\$500,000 - \$599,999	96	78	23.1%	960	915	4.9%
\$600,000 - \$699,999	83	60	38.3%	728	746	-2.4%
\$000,000 - \$099,999	03	00	30.376	120	740	-2.4 /0
\$700,000 - \$999,999	110	70	57.1%	1,046	1,150	-9.0%
\$1,000,000 - \$1,499,999	47	37	27.0%	422	414	1.9%
\$1,500,000 - \$1,999,999	21	24	-12.5%	175	195	-10.3%
ψ1,000,000 ψ1,000,000	<u> </u>	27	12.0 /0	170	100	10.070
\$2,000,000 and above	13	19	-31.6%	194	200	-3.0%
All Condos	656	532	23.3%	6,492	6,675	-2.7%





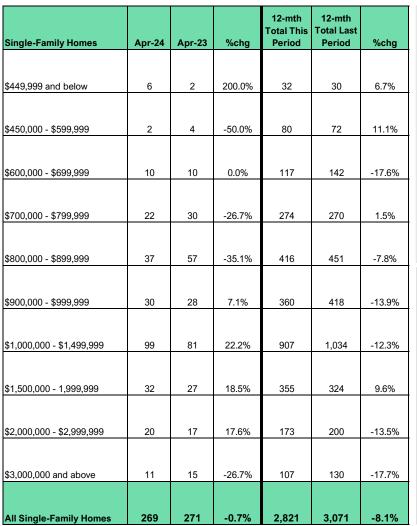
This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.

Pending Sales by Price Range: Single-Family Homes

April 2024

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.





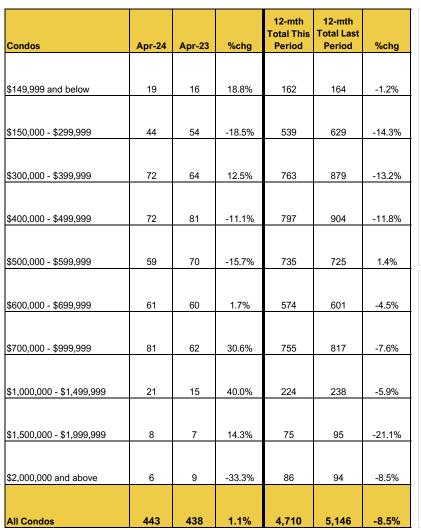


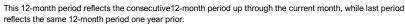
Pending Sales by Price Range: Condos

April 2024

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)











Active Inventory* by Price Range: Single-Family Homes

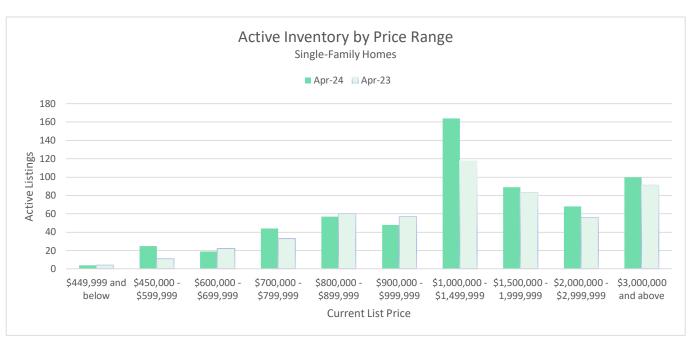


April 2024

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Apr-24	Apr-23	YOY chg
\$449,999 and below	4	4	0.0%
\$450,000 - \$599,999	25	11	127.3%
\$600,000 - \$699,999	19	22	-13.6%
\$700,000 - \$799,999	44	33	33.3%
\$800,000 - \$899,999	57	60	-5.0%
\$900,000 - \$999,999	48	57	-15.8%
\$1,000,000 - \$1,499,999	164	118	39.0%
\$1,500,000 - 1,999,999	89	83	7.2%
\$2,000,000 - \$2,999,999	68	56	21.4%
\$3,000,000 and above	100	91	9.9%
All Single-Family Homes	618	535	15.5%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

Active Inventory* by Price Range: Condos



OAHU, HAWAII

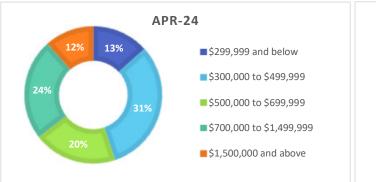
(The number of properties active on market at the end of a given month)



Condos	Apr-24	Apr-23	YOY chg
Condos	Api-24	Apr-20	101 chg
\$149,999 and below	34	46	-26.1%
\$150,000 - \$299,999	176	136	29.4%
¥			
\$300,000 - \$399,999	239	117	104.3%
\$400,000 - \$499,999	258	134	92.5%
ψ 100,000 Ψ 100,000	200	101	02.070
\$500,000 - \$599,999	178	117	52.1%
\$600,000 - \$699,999	132	127	3.9%
Ψοσο,σοσ Ψοσο,σοσ	102	127	0.070
\$700,000 - \$999,999	232	192	20.8%
\$1,000,000 - \$1,499,999	145	115	26.1%
\$1,500,000 - \$1,999,999	81	68	19.1%
\$2,000,000 and above	101	92	9.8%
All Condos	1,576	1,144	37.8%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)





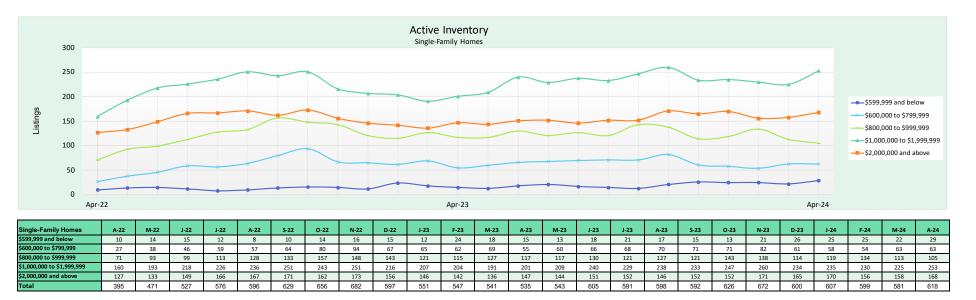
APR-23

^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.

Active Inventory*: Single-Family Homes and Condos



April 2024 OAHU, HAWAII





^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and C status.





April 2024

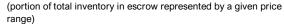
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

_			
Single-Family Homes	Apr-24	Apr-23	YOY chg
, , , , , , , , , , , , , , , , , , ,			
\$449,999 and below	12	6	100.0%
\$450,000 - \$599,999	12	11	9.1%
\$450,000 - \$599,999	12	11	9.1%
\$600,000 - \$699,999	17	16	6.3%
\$700,000 - \$799,999	31	46	-32.6%
φ100,000 - φ199,999	31	40	-32.070
\$800,000 - \$899,999	66	79	-16.5%
\$900,000 - \$999,999	53	41	29.3%
\$1,000,000 - \$1,499,999	158	146	8.2%
\$1,500,000 - 1,999,999	47	42	11.9%
\$2,000,000 - \$2,999,999	32	27	18.5%
\$3,000,000 and above	17	21	-19.0%
All Single-Family Homes	445	435	2.3%



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.

Total Inventory In Escrow* by Price Range: Condos



April 2024

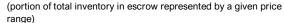
OAHU, HAWAII

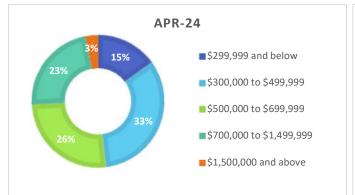
(The number of properties in an escrow status at the end of a given month)

	•		
Condos	Apr-24	Apr-23	YOY chg
\$149,999 and below	30	23	30.4%
T 10,000 and below	- 00	20	00.170
\$150,000 - \$299,999	67	80	-16.3%
\$300,000 - \$399,999	111	92	20.7%
\$400,000 - \$499,999	103	115	-10.4%
\$500,000 - \$599,999	90	91	-1.1%
\$600,000 - \$699,999	79	75	5.3%
\$700,000 - \$999,999	115	98	17.3%
\$1,000,000 - \$1,499,999	32	27	18.5%
\$1,500,000 - \$1,999,999	10	11	-9.1%
\$2,000,000 and above	10	11	-9.1%
All Condos	647	623	3.9%



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.





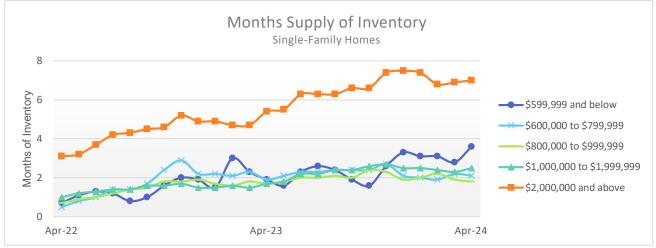
April 2024

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Apr-24	Apr-23	YOY chg
\$449,999 and below	1.3	2.0	-35.0%
\$450,000 - \$599,999	5.0	1.8	177.8%
\$600,000 - \$699,999	2.1	2.2	-4.5%
\$700,000 - \$799,999	2.2	1.7	29.4%
\$800,000 - \$899,999	1.8	1.8	0.0%
\$900,000 - \$999,999	1.8	1.7	5.9%
\$1,000,000 - \$1,499,999	2.2	1.3	69.2%
\$1,500,000 - 1,999,999	3.3	2.9	13.8%
\$2,000,000 - \$2,999,999	4.5	3.3	36.4%
\$3,000,000 and above	11.1	9.1	22.0%
All Single-Family Homes	2.8	2.1	33.3%







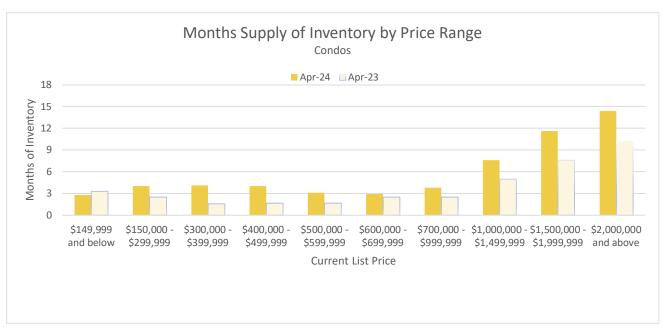


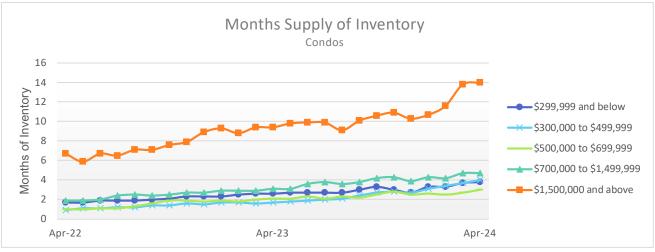
April 2024

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Apr-24	Apr-23	YOY chg
**	0.0	0.0	45.00/
\$149,999 and below	2.8	3.3	-15.2%
\$150,000 - \$299,999	4.0	2.5	60.0%
#000 000 #000 000		4.0	450.00/
\$300,000 - \$399,999	4.1	1.6	156.3%
\$400,000 - \$499,999	4.0	1.7	135.3%
ΦΕΩΩ ΩΩΩ ΦΕΩΩ ΩΩΩ	0.4	4.7	00.40/
\$500,000 - \$599,999	3.1	1.7	82.4%
\$600,000 - \$699,999	2.9	2.5	16.0%
¢700 000 ¢000 000	3.8	2.5	52.0%
\$700,000 - \$999,999	3.8	2.5	52.0%
\$1,000,000 - \$1,499,999	7.6	5.0	52.0%
\$1,500,000 - \$1,999,999	11.6	7.6	52.6%
ψ 1,000,000 - ψ 1,333,333	11.0	7.0	JZ.U 70
\$2,000,000 and above	14.4	10.2	41.2%
All Condos	4.2	2.5	68.0%



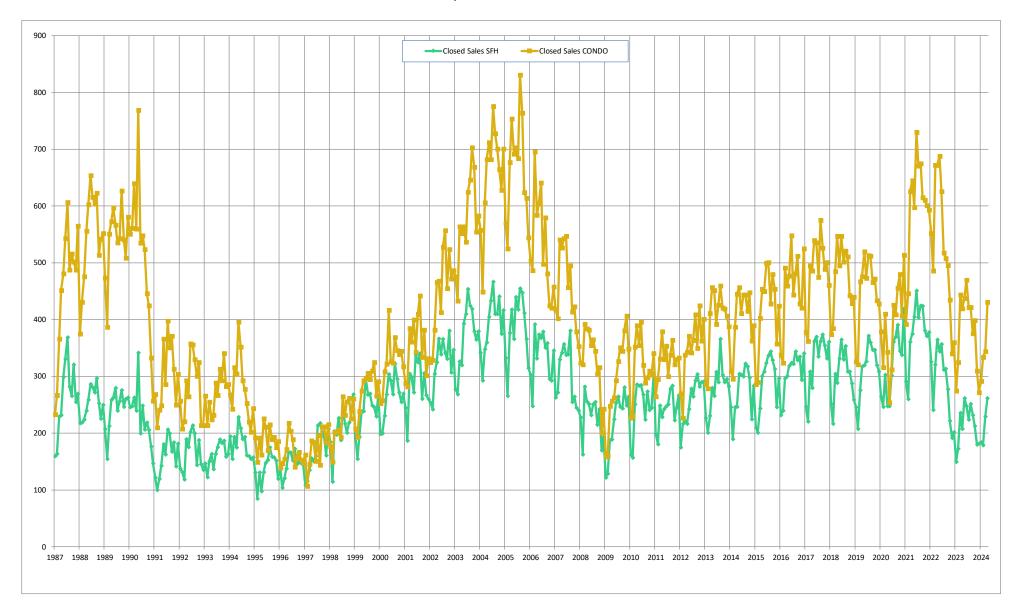


Closed Sales



Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



Median Sales Price



Single-Family Homes and Condos



