

Executive Summary

The first quarter of 2022 closed with new record median sales prices for both single-family homes and condos at \$1,150,000 and \$515,500, respectively. The March median sales price for single-family homes reflects a 21.1% increase from last year and is 2.2% above the previous record of \$1,125,000 set just a month ago. The condo market's median sales price of \$515,500 represents a 14.3% hike compared to this time last year and a 1.1% increase from the prior record of \$510,000 set in January 2022.

In March, single-family home sales fell 11.1% year-over-year, while the condo market sales volume remained strong with a 7.3% rise compared to March last year. Combined sales saw a modest bump, 0.6% compared to March 2021 sales.

Fewer single-family homes were sold in March and the first quarter, with the most significant decline occurring in the \$899,999 and below range, down 56.3% with just 70 closings in March. On the other end, the luxury single-family home market is picking up with 27 single-family homes sold in the \$3 million and above range, marking a 68.8% jump year-over-year. In the condo market, sales in the \$700,000 to \$799,999 range recorded the highest volume increase, up 125.8%, with most of these sales occurring in the Metro and Ewa Plain regions.

Several regions across O'ahu marked a boost in single-family home sales in Q1, including Waipahu, Hawai'i Kai, and Leeward, up 50%, 18%, and 16%, respectively. The largest declines in this market occurred in the Diamond Head and North Shore regions, down 22% and 36%, respectively.

In the first quarter of 2022, 58% of single-family homes sold above the original asking price, up slightly from 52% in the first quarter of 2021. Similarly, approximately 42% of condos sold above the original list price compared to 29% in the same period last year. In both markets, properties sold in March were on the market for a median of nine days.

New listings for single-family homes continue to lag behind last year, with 412 new properties listed in March or a 6.2% dip compared to this time last year. Buyers scooped up the inventory quickly – approximately 56% of those new listings were in escrow or sold by the end of the month. New listings for condos were on pace with March 2021.

Active inventory of single-family homes is down 5.0% from a year ago, while active inventory for condos fell even further in recent months, dipping 26.9% compared to March 2021. Pending sales are outpacing March 2021 activity, up 3.8% for single-family homes and 5.3% for condos.



Oahu Monthly Housing Statistics

March 2022



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg
\$1,150,000	+21.1%
Closed Sales	YoY %chg
321	-11.1%
Average Sales Price	YoY %chg
\$1,570,668	+28.0%

CONDOS

Median Sales Price	YoY %chg
\$515,500	+14.3%
Closed Sales	YoY %chg
672	+7.3%
Average Sales Price	YoY %chg
\$623,684	+17.6%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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SOURCE: Honolulu Board of REALTORS®, residential resales data compiled from HiCentral MLS, Ltd.®

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Monthly Indicators

OAHU, HAWAII

March 2022

Single-Family Homes					
Mar-22	Mar-21	YoY %chg	Feb-22	MoM %chg	
Closed Sales	321	361	-11.1%	241	33.2%
Median Sales Price	\$1,150,000	\$950,000	21.1%	\$1,125,000	2.2%
Average Sales Price	\$1,570,668	\$1,226,827	28.0%	\$1,486,088	5.7%
Median Days on Market	9	9	0.0%	13	-30.8%
Percent of Orig. List Price Received	102.0%	100.4%	1.6%	100.8%	1.2%
New Listings	412	439	-6.2%	367	12.3%
Pending Sales*	384	370	3.8%	316	21.5%
Active Inventory*	360	379	-5.0%	348	3.4%
Total Inventory in Escrow*	603	691	-12.7%	544	10.8%
Months Supply of Active Inventory*	1.0	1.2	-16.7%	0.9	11.1%

Condos					
Mar-22	Mar-21	YoY %chg	Feb-22	MoM %chg	
Closed Sales	672	626	7.3%	486	38.3%
Median Sales Price	\$515,500	\$451,000	14.3%	\$497,000	3.7%
Average Sales Price	\$623,684	\$530,257	17.6%	\$583,367	6.9%
Median Days on Market	9	14	-35.7%	14	-35.7%
Percent of Orig. List Price Received	100.0%	99.1%	0.9%	100.0%	0.0%
New Listings	714	715	-0.1%	739	-3.4%
Pending Sales*	691	656	5.3%	643	7.5%
Active Inventory*	919	1,257	-26.9%	989	-7.1%
Total Inventory in Escrow*	980	979	0.1%	946	3.6%
Months Supply of Active Inventory*	1.5	3.0	-50.0%	1.6	-6.3%

*see footnotes on pages 9-12 regarding methodology updates

YoY % chg = year-over-year percent change comparing current month to the same month last year.

MoM% chg = month-over-month percent change comparing current month to the previous month.

Year-to-Date

Single-Family Homes					
YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg	
Closed Sales	888	912	-2.6%	815	9.0%
Median Sales Price	\$1,100,000	\$915,000	20.2%	\$780,000	41.0%
Average Sales Price	\$1,437,670	\$1,154,141	24.6%	\$948,546	51.6%
Median Days on Market	11	9	22.2%	26	-57.7%
Percent of Orig. List Price Received	101.5%	100.4%	1.1%	98.3%	3.3%
New Listings	1,099	1,126	-2.4%	1,217	-9.7%
Pending Sales*	1,015	1,064	-4.6%	1,001	1.4%

Condos					
YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg	
Closed Sales	1,710	1,464	16.8%	1,105	54.8%
Median Sales Price	\$510,000	\$455,000	12.1%	\$430,000	18.6%
Average Sales Price	\$612,642	\$525,563	16.6%	\$521,261	17.5%
Median Days on Market	11	17	-35.3%	31	-64.5%
Percent of Orig. List Price Received	100.0%	98.9%	1.1%	97.6%	2.5%
New Listings	2,119	1,997	6.1%	1,945	8.9%
Pending Sales*	1,908	1,762	8.3%	1,233	54.7%

*see footnotes on pages 9-12 regarding methodology updates

1-yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago.

2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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Closed Sales

March 2022

OAHU, HAWAII

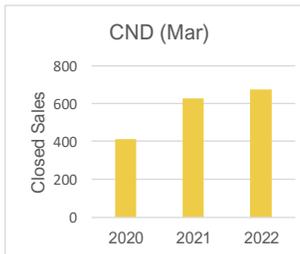
(A count of properties that have closed in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Mar-19	276	467	743
Apr-19	318	476	794
May-19	320	520	840
Jun-19	327	473	800
Jul-19	372	513	885
Aug-19	360	512	872
Sep-19	347	466	813
Oct-19	347	472	819
Nov-19	320	434	754
Dec-19	309	428	737
Jan-20	265	379	644
Feb-20	247	316	563
Mar-20	303	410	713
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727
Mar-22	321	672	993



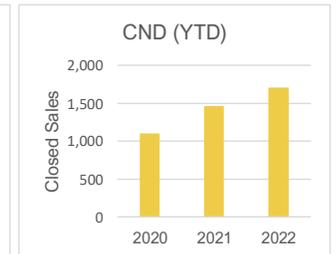
Monthly Closed Sales

Month	SFH	YoY %chg	CND	YoY %chg
2020	303	9.8%	410	-12.2%
2021	361	19.1%	626	52.7%
2022	321	-11.1%	672	7.3%



Year-to-Date Closed Sales

Month	YTD SFH	YoY %chg	YTD CND	YoY %chg
2020	815	11.6%	1,105	-0.8%
2021	912	11.9%	1,464	32.5%
2022	888	-2.6%	1,710	16.8%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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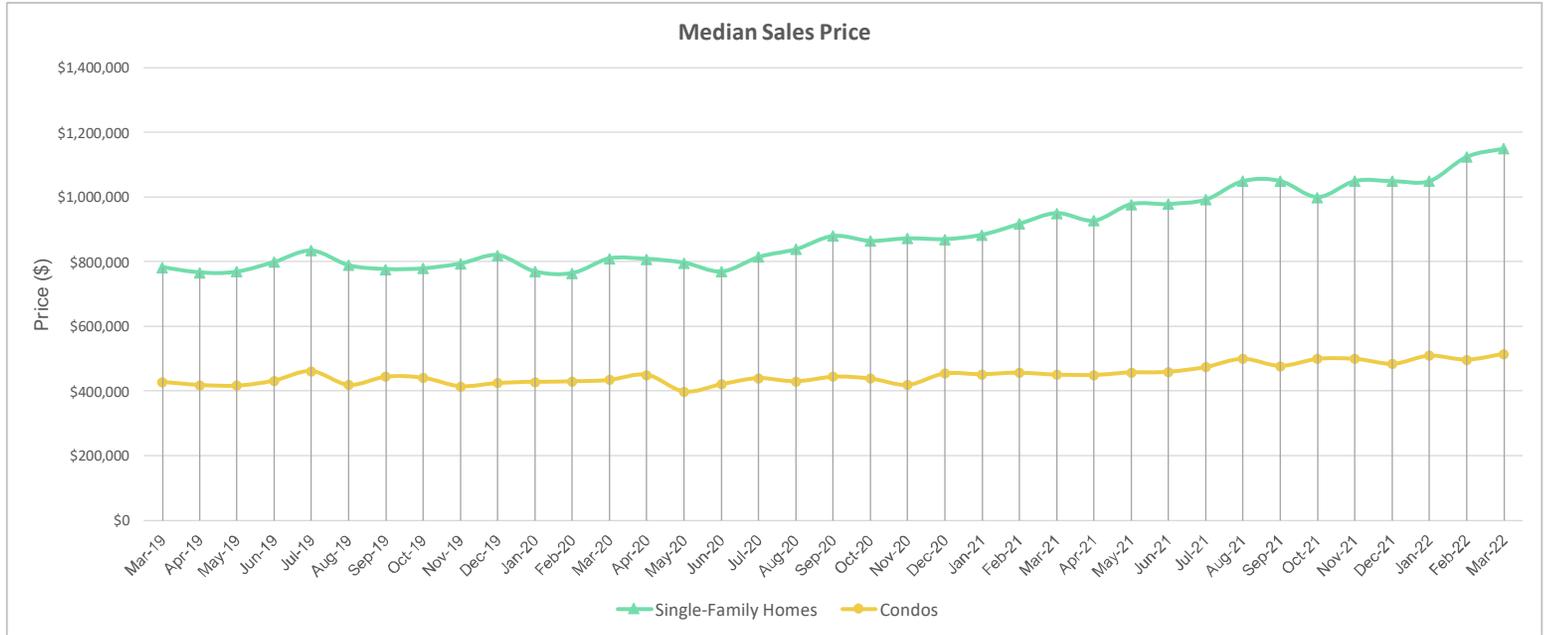
Median Sales Price

March 2022

OAHU, HAWAII

(The median sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Mar-19	\$782,500	\$429,000
Apr-19	\$766,750	\$418,950
May-19	\$770,000	\$417,500
Jun-19	\$800,000	\$432,500
Jul-19	\$835,000	\$461,500
Aug-19	\$790,000	\$419,500
Sep-19	\$777,000	\$445,000
Oct-19	\$780,000	\$441,000
Nov-19	\$794,750	\$415,000
Dec-19	\$820,000	\$425,500
Jan-20	\$770,000	\$429,000
Feb-20	\$765,000	\$430,000
Mar-20	\$810,000	\$435,000
Apr-20	\$809,000	\$450,000
May-20	\$797,000	\$399,000
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000
Mar-22	\$1,150,000	\$515,500



Monthly Median Sales Price

Month	SFH	YoY %chg	CND	YoY %chg
March 2020	\$810,000	3.5%	\$435,000	1.4%
March 2021	\$950,000	17.3%	\$451,000	3.7%
March 2022	\$1,150,000	21.1%	\$515,500	14.3%



Year-to-Date Median Sales Price

Month	YTD SFH	YoY %chg	YTD CND	YoY %chg
March 2020	\$780,000	0.0%	\$430,000	4.6%
March 2021	\$915,000	17.3%	\$455,000	5.8%
March 2022	\$1,100,000	20.2%	\$510,000	12.1%



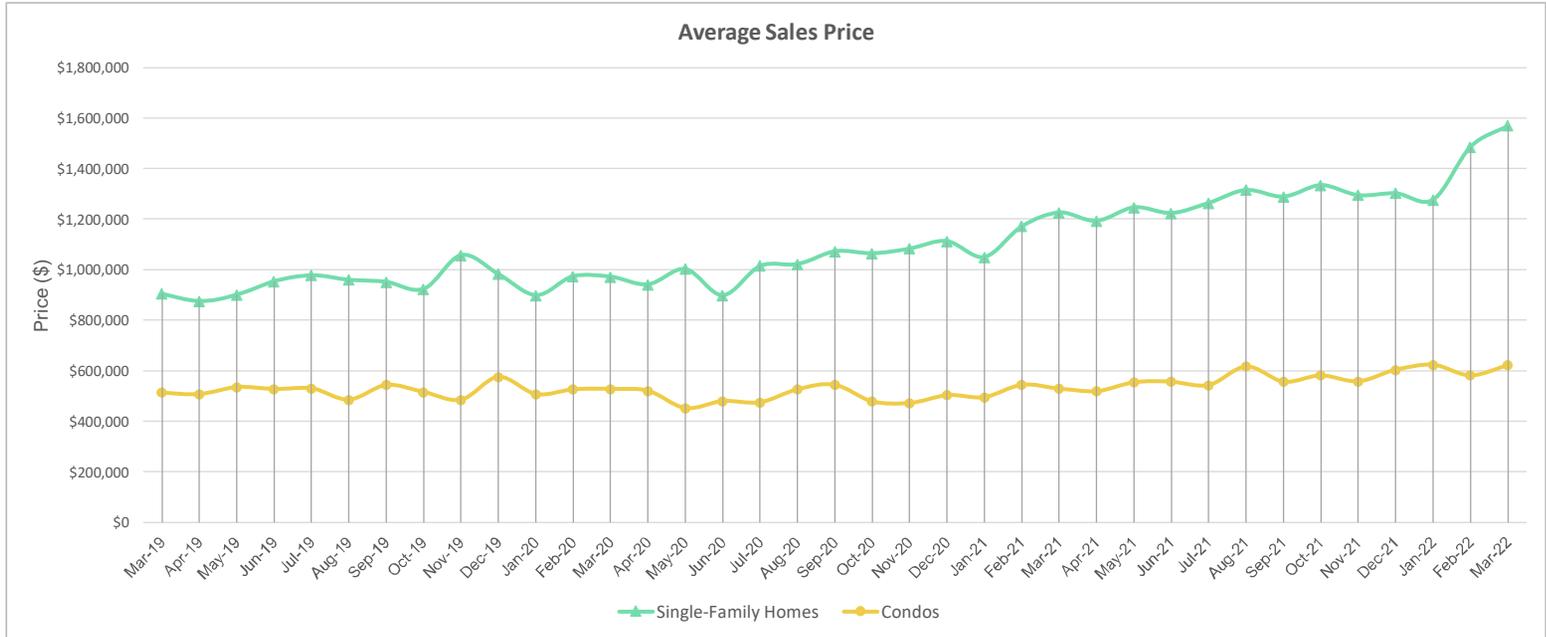
Average Sales Price

March 2022

OAHU, HAWAII

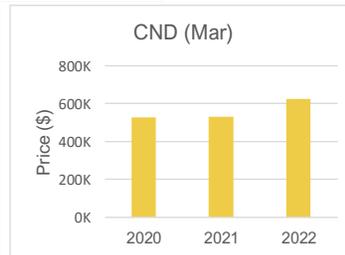
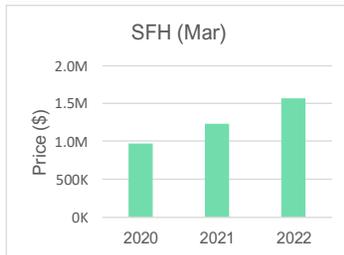
(The average sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Mar-19	\$905,155	\$515,150
Apr-19	\$876,258	\$508,023
May-19	\$901,482	\$535,992
Jun-19	\$954,149	\$528,541
Jul-19	\$978,651	\$530,870
Aug-19	\$961,456	\$486,234
Sep-19	\$952,257	\$545,491
Oct-19	\$924,895	\$516,273
Nov-19	\$1,058,258	\$485,383
Dec-19	\$983,758	\$576,898
Jan-20	\$899,689	\$508,395
Feb-20	\$974,283	\$527,836
Mar-20	\$972,367	\$528,606
Apr-20	\$941,708	\$521,484
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684



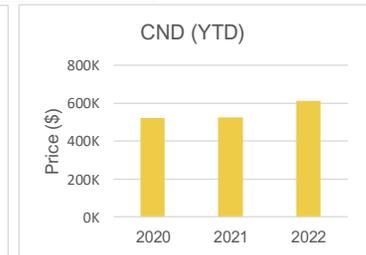
Monthly Average Sales Price

Month	SFH	YoY %chg	CND	YoY %chg
2020	\$972,367	7.4%	\$528,606	2.6%
2021	\$1,226,827	26.2%	\$530,257	0.3%
2022	\$1,570,668	28.0%	\$623,684	17.6%



Year-to-Date Average Sales Price

Month	YTD SFH	YoY %chg	YTD CND	YoY %chg
2020	\$948,546	-0.5%	\$521,261	3.3%
2021	\$1,154,141	21.7%	\$525,563	0.8%
2022	\$1,437,670	24.6%	\$612,642	16.6%



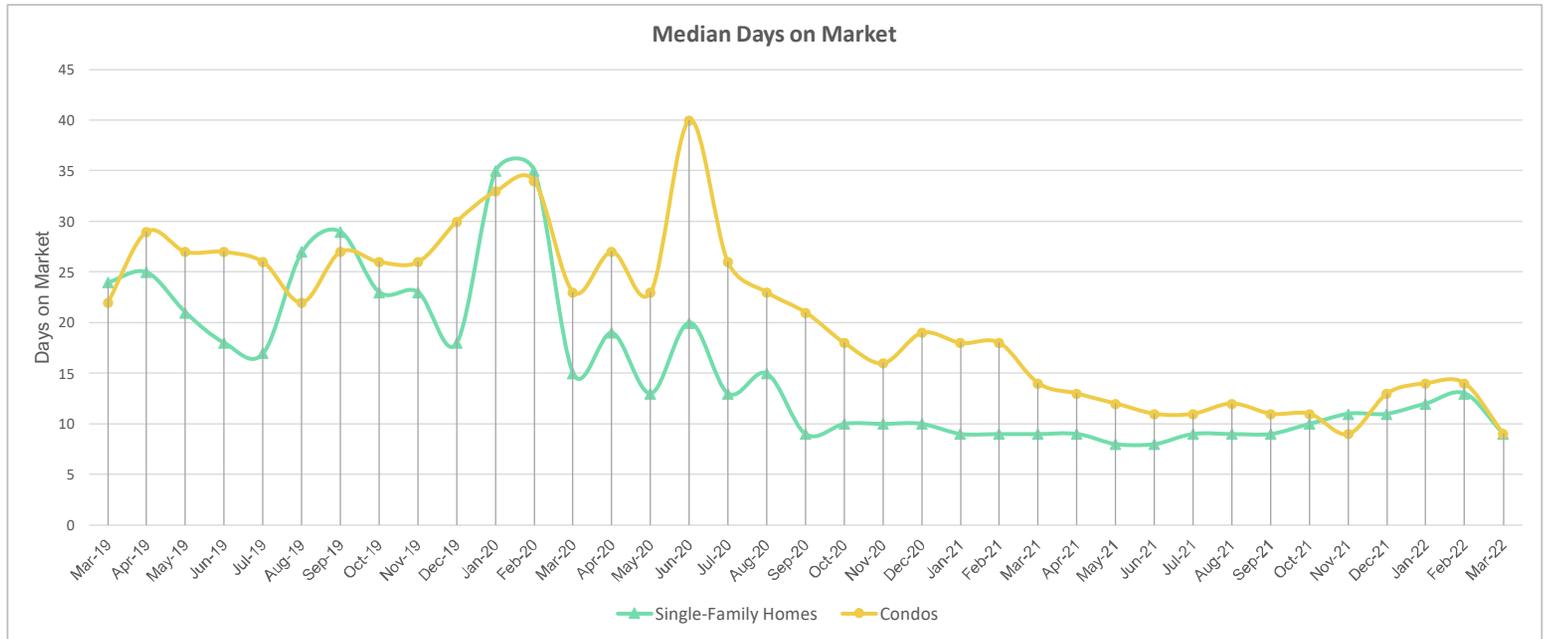
Median Days on Market

March 2022

OAHU, HAWAII

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

Mo/Yr	Single-Family Homes	Condos
Mar-19	24	22
Apr-19	25	29
May-19	21	27
Jun-19	18	27
Jul-19	17	26
Aug-19	27	22
Sep-19	29	27
Oct-19	23	26
Nov-19	23	26
Dec-19	18	30
Jan-20	35	33
Feb-20	35	34
Mar-20	15	23
Apr-20	19	27
May-20	13	23
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11
Nov-21	11	9
Dec-21	11	13
Jan-22	12	14
Feb-22	13	14
Mar-22	9	9

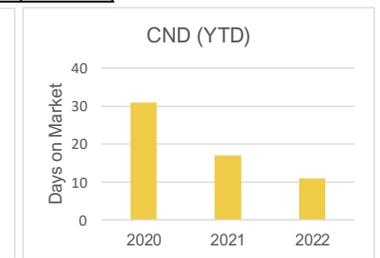
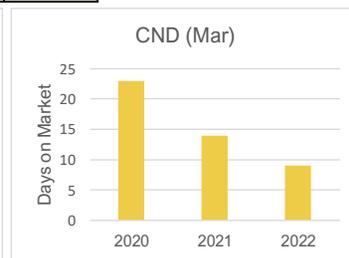


Monthly Median Days on Market

March	SFH	YoY %chg	CND	YoY %chg
2020	15	-37.5%	23	4.5%
2021	9	-40.0%	14	-39.1%
2022	9	0.0%	9	-35.7%

Year-to-Date Median Days on Market

March	YTD SFH	YoY %chg	YTD CND	YoY %chg
2020	26	8.3%	31	24.0%
2021	9	-65.4%	17	-45.2%
2022	11	22.2%	11	-35.3%



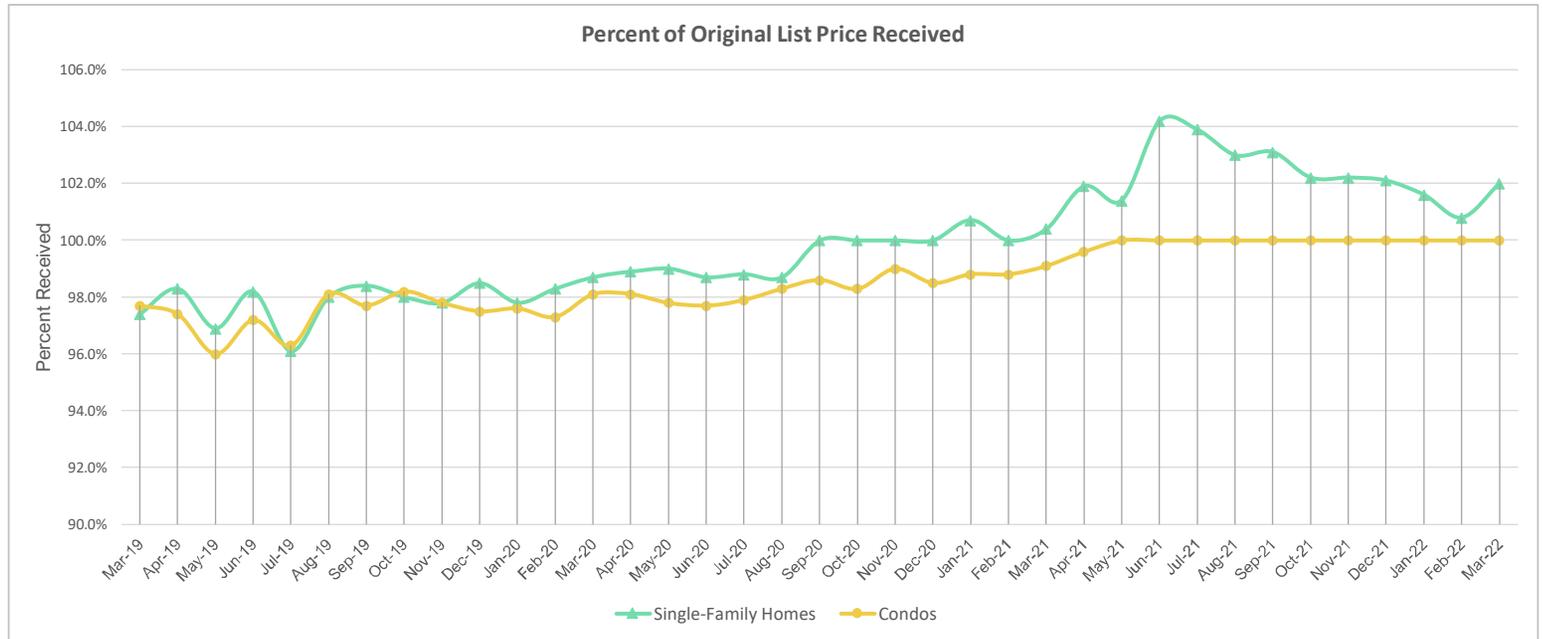
Percent of Original List Price Received

March 2022

OAHU, HAWAII

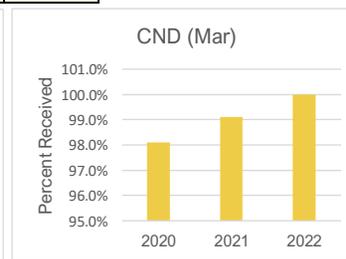
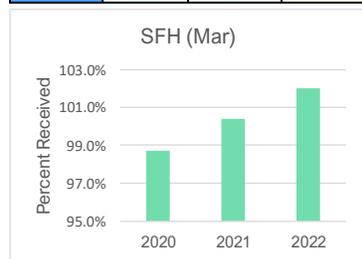
(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

Mo/Yr	Single-Family Homes	Condos
Mar-19	97.4%	97.7%
Apr-19	98.3%	97.4%
May-19	96.9%	96.0%
Jun-19	98.2%	97.2%
Jul-19	96.1%	96.3%
Aug-19	98.0%	98.1%
Sep-19	98.4%	97.7%
Oct-19	98.0%	98.2%
Nov-19	97.8%	97.8%
Dec-19	98.5%	97.5%
Jan-20	97.8%	97.6%
Feb-20	98.3%	97.3%
Mar-20	98.7%	98.1%
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%



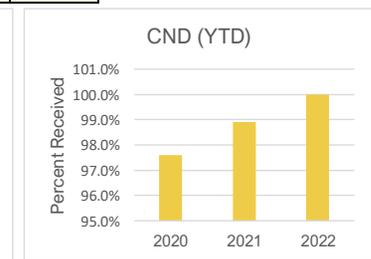
Monthly Percent of Original List Price Received

Month	SFH	YoY %chg	CND	YoY %chg
March 2020	98.7%	1.3%	98.1%	0.4%
March 2021	100.4%	1.7%	99.1%	1.0%
March 2022	102.0%	1.6%	100.0%	0.9%



Year-to-Date Percent of Original List Price Received

Month	YTD SFH	YoY %chg	YTD CND	YoY %chg
March 2020	98.3%	0.8%	97.6%	1.1%
March 2021	100.4%	2.1%	98.9%	1.3%
March 2022	101.5%	1.1%	100.0%	1.1%



New Listings

March 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Mar-19	468	712	1,180
Apr-19	532	727	1,259
May-19	550	726	1,276
Jun-19	459	755	1,214
Jul-19	520	778	1,298
Aug-19	484	753	1,237
Sep-19	451	638	1,089
Oct-19	461	653	1,114
Nov-19	342	585	927
Dec-19	229	450	679
Jan-20	428	696	1,124
Feb-20	399	639	1,038
Mar-20	390	610	1,000
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106
Mar-22	412	714	1,126

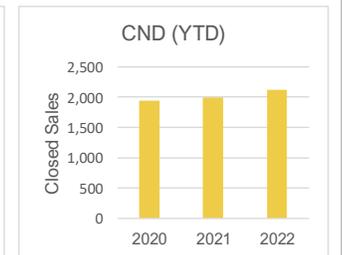
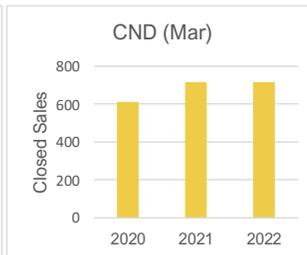


Monthly New Listings

Month	SFH	YoY %chg	CND	YoY %chg
March 2020	390	-16.7%	610	-14.3%
March 2021	439	12.6%	715	17.2%
March 2022	412	-6.2%	714	-0.1%

Year-to-Date New Listings

Month	YTD SFH	YoY %chg	YTD CND	YoY %chg
2020	1,217	-11.2%	1,945	-13.2%
2021	1,126	-7.5%	1,997	2.7%
2022	1,099	-2.4%	2,119	6.1%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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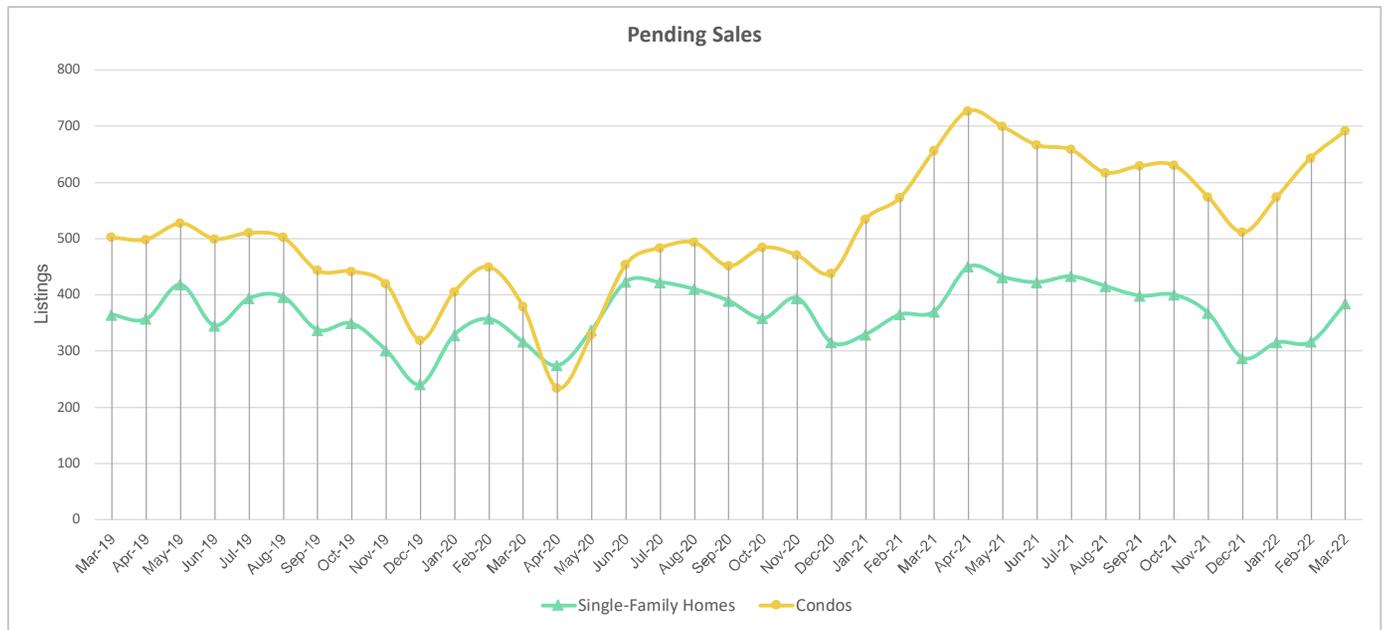
Pending Sales*

March 2022

OAHU, HAWAII

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)

Mo/Yr	Single-Family Homes	Condos	Total
Mar-19	364	502	866
Apr-19	357	498	855
May-19	418	527	945
Jun-19	345	499	844
Jul-19	393	510	903
Aug-19	396	502	898
Sep-19	337	443	780
Oct-19	349	441	790
Nov-19	301	419	720
Dec-19	240	319	559
Jan-20	328	405	733
Feb-20	357	449	806
Mar-20	316	379	695
Apr-20	274	234	508
May-20	337	329	666
Jun-20	423	454	877
Jul-20	422	483	905
Aug-20	410	493	903
Sep-20	389	451	840
Oct-20	358	484	842
Nov-20	394	470	864
Dec-20	315	438	753
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030
Nov-21	367	573	940
Dec-21	287	511	798
Jan-22	315	574	889
Feb-22	316	643	959
Mar-22	384	691	1,075

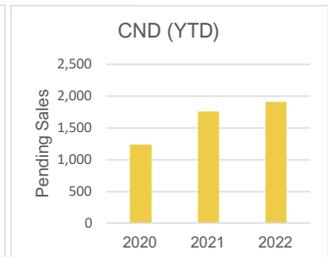
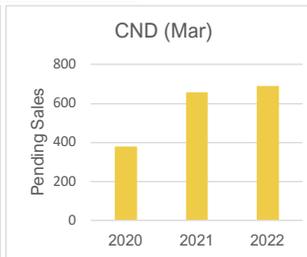


Monthly Pending Sales

Month	SFH	YoY %chg	CND	YoY %chg
2020	316	-13.2%	379	-24.5%
2021	370	17.1%	656	73.1%
2022	384	3.8%	691	5.3%

Year-to-Date Pending Sales

Month	YTD SFH	YoY %chg	YTD CND	YoY %chg
2020	1,001	5.6%	1,233	-12.9%
2021	1,064	6.3%	1,762	42.9%
2022	1,015	-4.6%	1,908	8.3%



*Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (EN) status throughout the given month.

Active Inventory*

March 2022

OAHU, HAWAII

(The number of properties in Active (A) status at the end of the given month)

Mo/Yr	Single-Family Homes	Condos	Total
Mar-19	1,065	1,803	2,868
Apr-19	1,105	1,816	2,921
May-19	1,079	1,759	2,838
Jun-19	1,114	1,837	2,951
Jul-19	1,137	1,863	3,000
Aug-19	1,086	1,869	2,955
Sep-19	1,080	1,892	2,972
Oct-19	1,086	1,874	2,960
Nov-19	995	1,814	2,809
Dec-19	833	1,685	2,518
Jan-20	833	1,789	2,622
Feb-20	814	1,784	2,598
Mar-20	825	1,845	2,670
Apr-20	804	1,860	2,664
May-20	797	1,858	2,655
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399
Dec-21	309	946	1,255
Jan-22	311	967	1,278
Feb-22	348	989	1,337
Mar-22	360	919	1,279

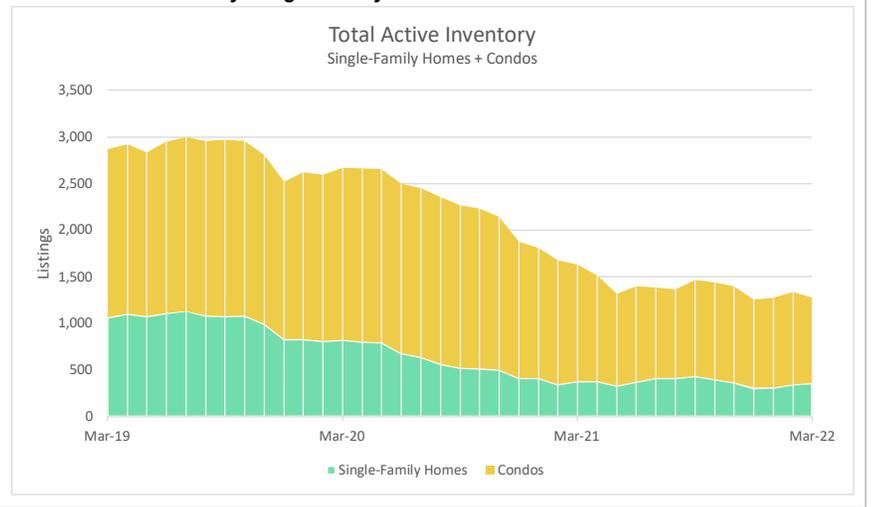


Active Inventory

Month	SFH	YoY %chg	CND	YoY %chg
2020	825	-22.5%	1,845	2.3%
2021	379	-54.1%	1,257	-31.9%
2022	360	-5.0%	919	-26.9%



Total Active Inventory: Single-Family Homes + Condos



*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

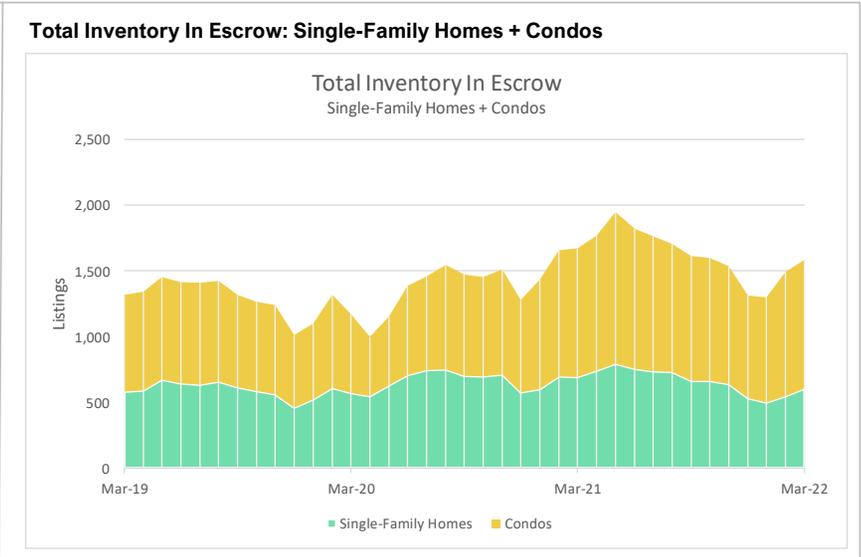
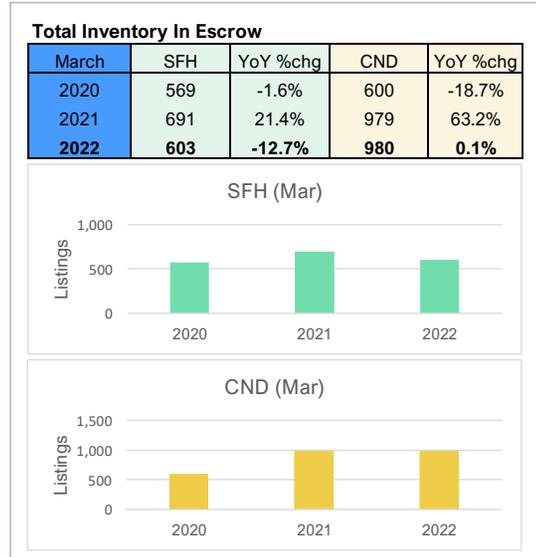
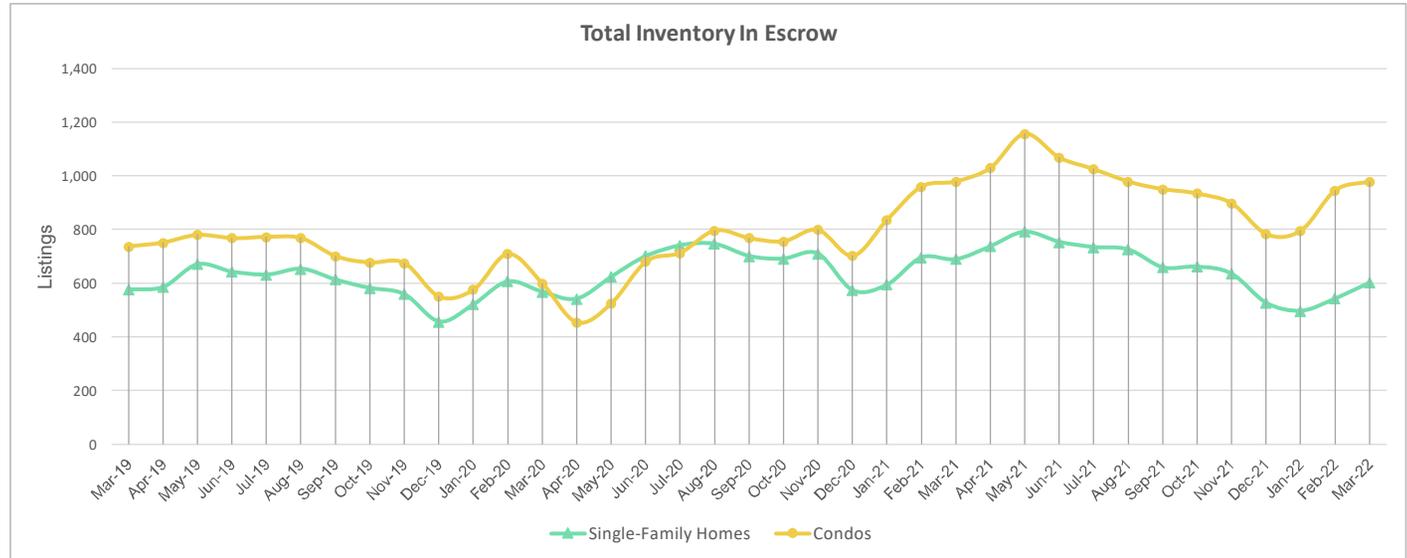
Total Inventory In Escrow*

March 2022

OAHU, HAWAII

(The number of properties in escrow at the end of the given month / combined listings in ES and EN status)

Mo/Yr	Single-Family Homes	Condos	Total
Mar-19	578	738	1,316
Apr-19	587	752	1,339
May-19	672	781	1,453
Jun-19	644	769	1,413
Jul-19	633	773	1,406
Aug-19	655	770	1,425
Sep-19	615	702	1,317
Oct-19	583	678	1,261
Nov-19	561	676	1,237
Dec-19	458	551	1,009
Jan-20	523	577	1,100
Feb-20	608	710	1,318
Mar-20	569	600	1,169
Apr-20	543	455	998
May-20	625	525	1,150
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490
Mar-22	603	980	1,583



*New indicator added to reports as of 2021, including applicable historical data.

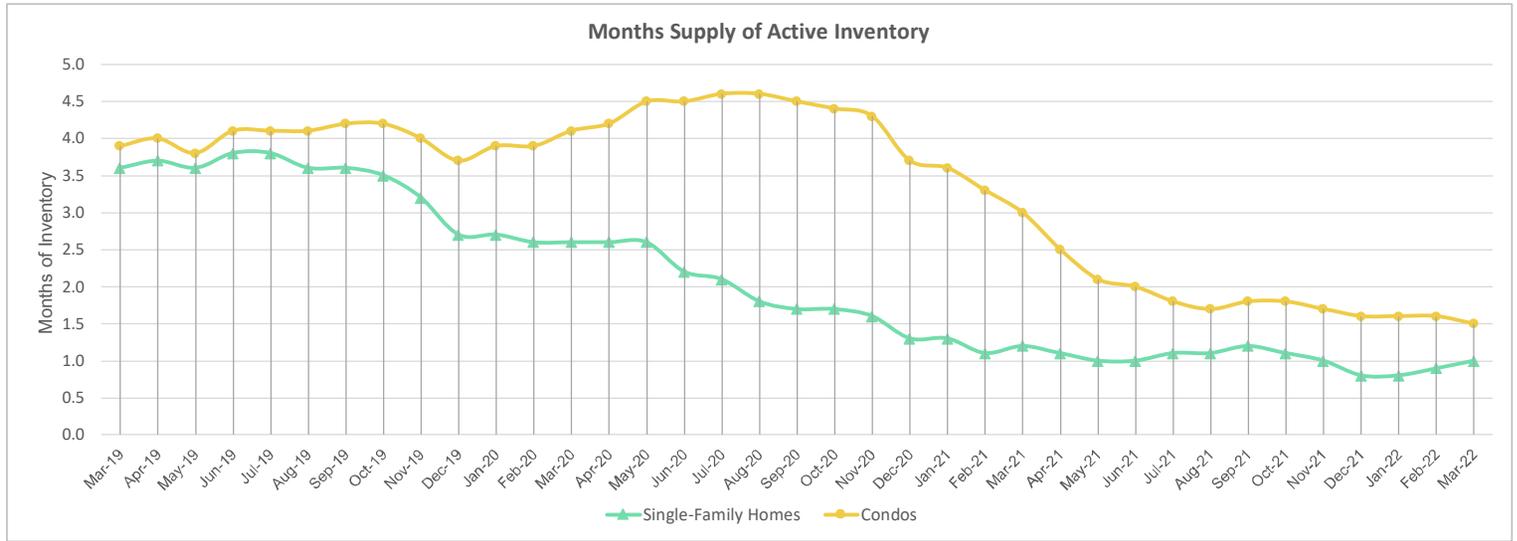
Months Supply of Active Inventory*

March 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos
Mar-19	3.6	3.9
Apr-19	3.7	4.0
May-19	3.6	3.8
Jun-19	3.8	4.1
Jul-19	3.8	4.1
Aug-19	3.6	4.1
Sep-19	3.6	4.2
Oct-19	3.5	4.2
Nov-19	3.2	4.0
Dec-19	2.7	3.7
Jan-20	2.7	3.9
Feb-20	2.6	3.9
Mar-20	2.6	4.1
Apr-20	2.6	4.2
May-20	2.6	4.5
Jun-20	2.2	4.5
Jul-20	2.1	4.6
Aug-20	1.8	4.6
Sep-20	1.7	4.5
Oct-20	1.7	4.4
Nov-20	1.6	4.3
Dec-20	1.3	3.7
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8
Nov-21	1.0	1.7
Dec-21	0.8	1.6
Jan-22	0.8	1.6
Feb-22	0.9	1.6
Mar-22	1.0	1.5

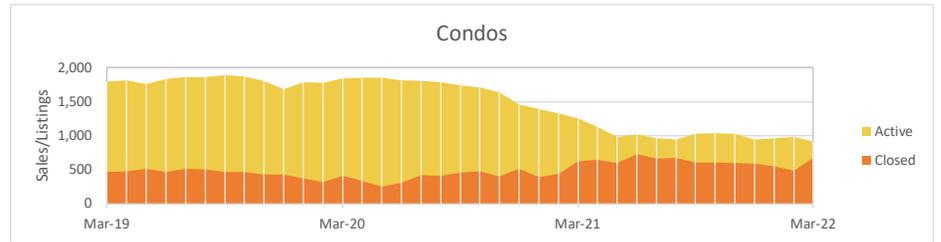
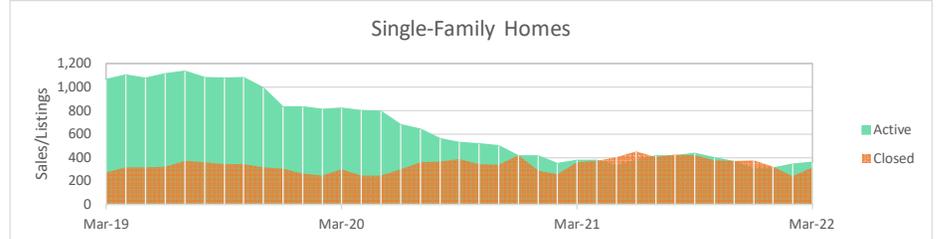


Months Supply of Active Inventory

Month	SFH	YoY %chg	CND	YoY %chg
2020	2.6	-27.8%	4.1	5.1%
2021	1.2	-53.8%	3.0	-26.8%
2022	1.0	-16.7%	1.5	-50.0%



Active Inventory vs. Closed Sales



*Methodology updated as of 2021 (also applied to historical data shown on this chart).

Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

Housing Supply Overview

March 2022

OAHU, HAWAII

(A year-over-year overview of the availability and sales of properties in a given month, by price range)

Single-Family Homes	Closed Sales			Median Days on Market			Percent of Original List Price Received			New Listings			Pending Sales			Active Inventory			Total Inventory In Escrow			Months Supply of Active Inventory		
	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg
\$449,999 and below	2	5	-60.0%	4	15	-73.3%	99.0%	95.4%	3.8%	4	7	-42.9%	4	4	0.0%	2	12	-83.3%	9	9	0.0%	0.5	1.3	-61.5%
\$450,000 - \$599,999	7	18	-61.1%	10	8	25.0%	100.0%	101.0%	-1.0%	7	17	-58.8%	8	18	-55.6%	9	12	-25.0%	19	40	-52.5%	0.8	0.5	60.0%
\$600,000 - \$699,999	5	17	-70.6%	7	8	-12.5%	101.6%	102.0%	-0.4%	19	42	-54.8%	19	41	-53.7%	11	14	-21.4%	29	83	-65.1%	0.6	0.4	50.0%
\$700,000 - \$799,999	12	51	-76.5%	8	8	0.0%	107.3%	103.4%	3.8%	32	67	-52.2%	34	57	-40.4%	27	28	-3.6%	59	103	-42.7%	0.7	0.5	40.0%
\$800,000 - \$899,999	44	69	-36.2%	10	8	25.0%	101.8%	101.8%	0.0%	55	65	-15.4%	48	56	-14.3%	25	31	-19.4%	70	102	-31.4%	0.5	0.6	-16.7%
\$900,000 - \$999,999	54	41	31.7%	9	8	12.5%	102.1%	102.3%	-0.2%	61	56	8.9%	67	49	36.7%	27	24	12.5%	94	83	13.3%	0.5	0.7	-28.6%
\$1,000,000 - \$1,499,999	111	93	19.4%	8	8	0.0%	103.6%	100.4%	3.2%	118	98	20.4%	131	87	50.6%	86	71	21.1%	183	150	22.0%	0.7	1.1	-36.4%
\$1,500,000 - 1,999,999	43	26	65.4%	13	30	-56.7%	105.8%	95.4%	10.9%	54	36	50.0%	39	27	44.4%	53	48	10.4%	68	55	23.6%	1.3	2.3	-43.5%
\$2,000,000 - \$2,999,999	16	25	-36.0%	18	54	-66.7%	103.0%	96.6%	6.6%	30	22	36.4%	18	21	-14.3%	48	40	20.0%	39	44	-11.4%	2.0	3.3	-39.4%
\$3,000,000 and above	27	16	68.8%	46	99	-53.5%	96.7%	92.0%	5.1%	32	29	10.3%	16	10	60.0%	72	99	-27.3%	33	22	50.0%	4.5	12.4	-63.7%
All Single-Family Homes	321	361	-11.1%	9	9	0.0%	102.0%	100.4%	1.6%	412	439	-6.2%	384	370	3.8%	360	379	-5.0%	603	691	-12.7%	1.0	1.2	-16.7%

Condos	Closed Sales			Median Days on Market			Percent of Original List Price Received			New Listings			Pending Sales			Active Inventory			Total Inventory In Escrow			Months Supply of Active Inventory		
	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg	Mar-22	Mar-21	%chg
\$149,999 and below	16	30	-46.7%	26	56	-53.6%	99.3%	92.9%	6.9%	16	20	-20.0%	22	20	10.0%	33	74	-55.4%	39	29	34.5%	1.6	4.4	-63.6%
\$150,000 - \$299,999	77	94	-18.1%	21	42	-50.0%	98.7%	96.6%	2.2%	94	113	-16.8%	84	103	-18.4%	155	297	-47.8%	114	159	-28.3%	1.7	4.5	-62.2%
\$300,000 - \$399,999	96	119	-19.3%	10	14	-28.6%	100.0%	98.6%	1.4%	114	131	-13.0%	110	129	-14.7%	110	208	-47.1%	165	194	-14.9%	1.1	2.4	-54.2%
\$400,000 - \$499,999	122	109	11.9%	8	12	-33.3%	100.2%	100.0%	0.2%	121	127	-4.7%	136	137	-0.7%	95	127	-25.2%	182	208	-12.5%	0.9	1.4	-35.7%
\$500,000 - \$599,999	113	108	4.6%	9	10	-10.0%	101.7%	100.0%	1.7%	101	102	-1.0%	93	94	-1.1%	89	110	-19.1%	133	133	0.0%	1.0	1.5	-33.3%
\$600,000 - \$699,999	67	64	4.7%	9	8	12.5%	101.4%	101.2%	0.2%	76	86	-11.6%	80	72	11.1%	76	68	11.8%	108	107	0.9%	1.1	1.7	-35.3%
\$700,000 - \$999,999	119	62	91.9%	9	15	-40.0%	101.4%	99.2%	2.2%	127	78	62.8%	116	57	103.5%	152	146	4.1%	152	87	74.7%	1.7	3.7	-54.1%
\$1,000,000 - \$1,499,999	38	27	40.7%	8	8	0.0%	100.0%	97.7%	2.4%	37	24	54.2%	30	25	20.0%	80	66	21.2%	49	38	28.9%	2.7	6.0	-55.0%
\$1,500,000 - \$1,999,999	11	6	83.3%	16	62	-74.2%	100.0%	91.1%	9.8%	15	17	-11.8%	9	10	-10.0%	53	52	1.9%	21	13	61.5%	6.6	17.3	-61.8%
\$2,000,000 and above	13	7	85.7%	49	48	2.1%	94.0%	96.0%	-2.1%	13	17	-23.5%	11	9	22.2%	76	109	-30.3%	17	11	54.5%	7.6	27.3	-72.2%
All Condos	672	626	7.3%	9	14	-35.7%	100.0%	99.1%	0.9%	714	715	-0.1%	691	656	5.3%	919	1,257	-26.9%	980	979	0.1%	1.5	3.0	-50.0%

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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Closed Sales by Price Range: Single-Family Homes

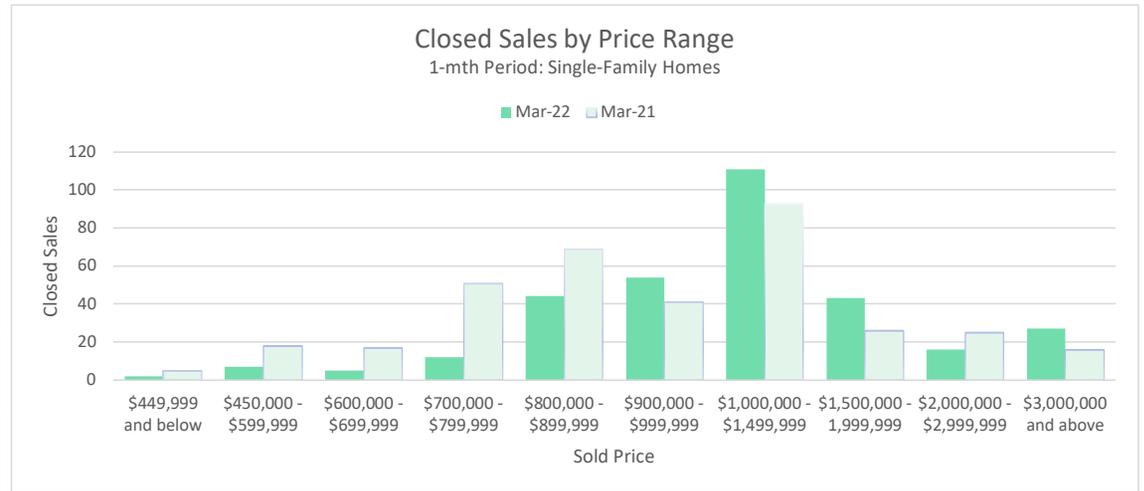
March 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)

Single-Family Homes	Mar-22	Mar-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	2	5	-60.0%	48	107	-55.1%
\$450,000 - \$599,999	7	18	-61.1%	127	277	-54.2%
\$600,000 - \$699,999	5	17	-70.6%	244	483	-49.5%
\$700,000 - \$799,999	12	51	-76.5%	447	699	-36.1%
\$800,000 - \$899,999	44	69	-36.2%	631	633	-0.3%
\$900,000 - \$999,999	54	41	31.7%	623	432	44.2%
\$1,000,000 - \$1,499,999	111	93	19.4%	1,399	809	72.9%
\$1,500,000 - 1,999,999	43	26	65.4%	502	254	97.6%
\$2,000,000 - \$2,999,999	16	25	-36.0%	286	141	102.8%
\$3,000,000 and above	27	16	68.8%	195	100	95.0%
All Single-Family Homes	321	361	-11.1%	4,502	3,935	14.4%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



Closed Sales by Price Range: Condos

March 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)

Condos	Mar-22	Mar-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	16	30	-46.7%	246	202	21.8%
\$150,000 - \$299,999	77	94	-18.1%	1,112	789	40.9%
\$300,000 - \$399,999	96	119	-19.3%	1,160	1,023	13.4%
\$400,000 - \$499,999	122	109	11.9%	1,337	1,051	27.2%
\$500,000 - \$599,999	113	108	4.6%	1,081	848	27.5%
\$600,000 - \$699,999	67	64	4.7%	846	480	76.3%
\$700,000 - \$999,999	119	62	91.9%	1,095	467	134.5%
\$1,000,000 - \$1,499,999	38	27	40.7%	355	127	179.5%
\$1,500,000 - \$1,999,999	11	6	83.3%	98	30	226.7%
\$2,000,000 and above	13	7	85.7%	119	48	147.9%
All Condos	672	626	7.3%	7,449	5,065	47.1%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



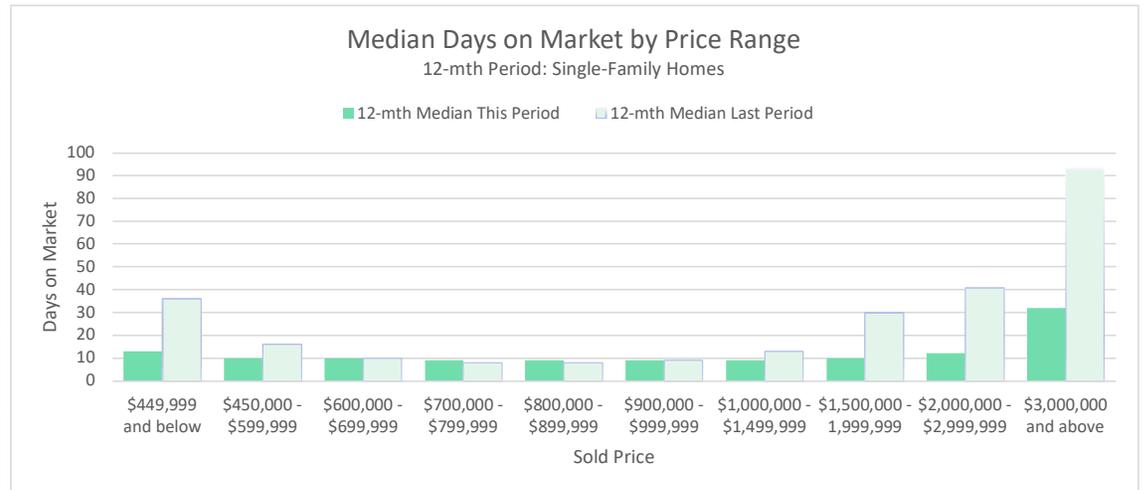
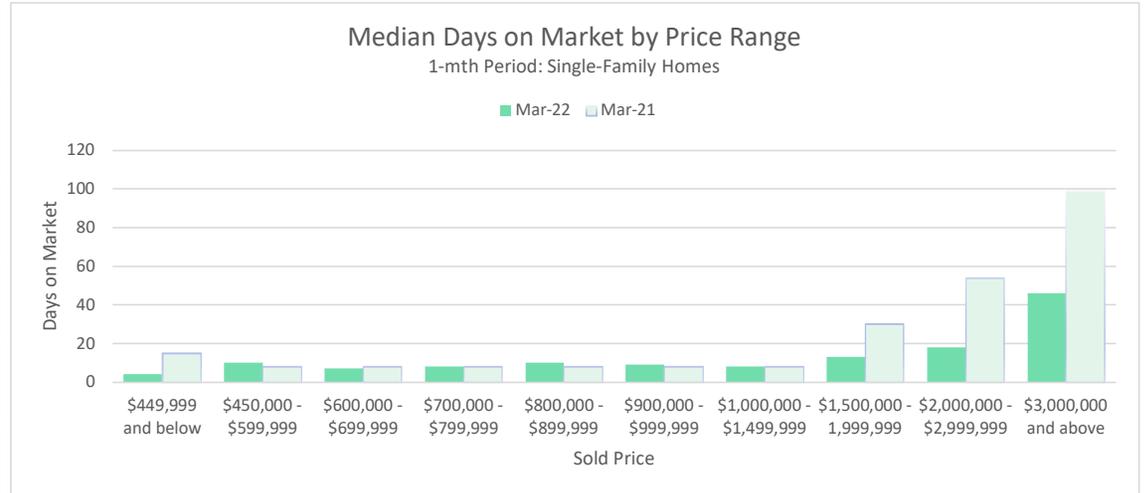
Median Days on Market by Price Range: Single-Family Homes

March 2022

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)

Single-Family Homes	Mar-22	Mar-21	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$449,999 and below	4	15	-73.3%	13	36	-63.9%
\$450,000 - \$599,999	10	8	25.0%	10	16	-37.5%
\$600,000 - \$699,999	7	8	-12.5%	10	10	0.0%
\$700,000 - \$799,999	8	8	0.0%	9	8	12.5%
\$800,000 - \$899,999	10	8	25.0%	9	8	12.5%
\$900,000 - \$999,999	9	8	12.5%	9	9	0.0%
\$1,000,000 - \$1,499,999	8	8	0.0%	9	13	-30.8%
\$1,500,000 - 1,999,999	13	30	-56.7%	10	30	-66.7%
\$2,000,000 - \$2,999,999	18	54	-66.7%	12	41	-70.7%
\$3,000,000 and above	46	99	-53.5%	32	93	-65.6%
All Single-Family Homes	9	9	0.0%	10	11	-9.1%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

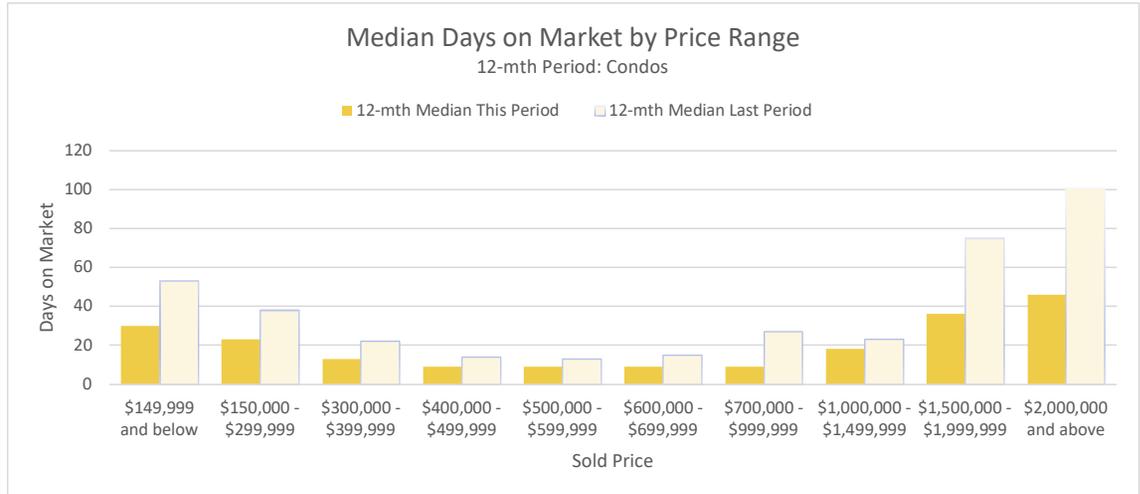
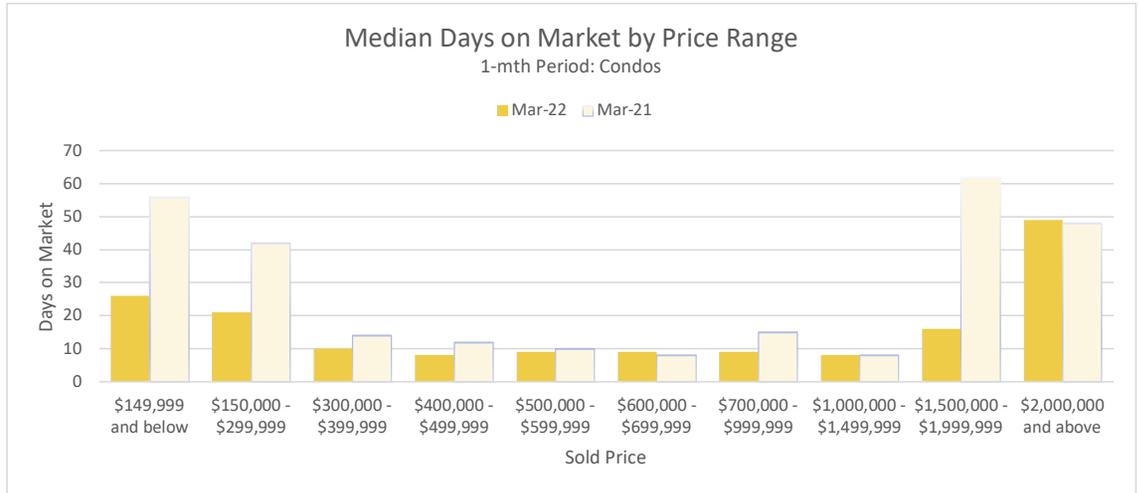
Median Days on Market by Price Range: Condos

March 2022

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)

Condos	Mar-22	Mar-21	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$149,999 and below	26	56	-53.6%	30	53	-43.4%
\$150,000 - \$299,999	21	42	-50.0%	23	38	-39.5%
\$300,000 - \$399,999	10	14	-28.6%	13	22	-40.9%
\$400,000 - \$499,999	8	12	-33.3%	9	14	-35.7%
\$500,000 - \$599,999	9	10	-10.0%	9	13	-30.8%
\$600,000 - \$699,999	9	8	12.5%	9	15	-40.0%
\$700,000 - \$999,999	9	15	-40.0%	9	27	-66.7%
\$1,000,000 - \$1,499,999	8	8	0.0%	18	23	-21.7%
\$1,500,000 - \$1,999,999	16	62	-74.2%	36	75	-52.0%
\$2,000,000 and above	49	48	2.1%	46	101	-54.5%
All Condos	9	14	-35.7%	11	21	-47.6%



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SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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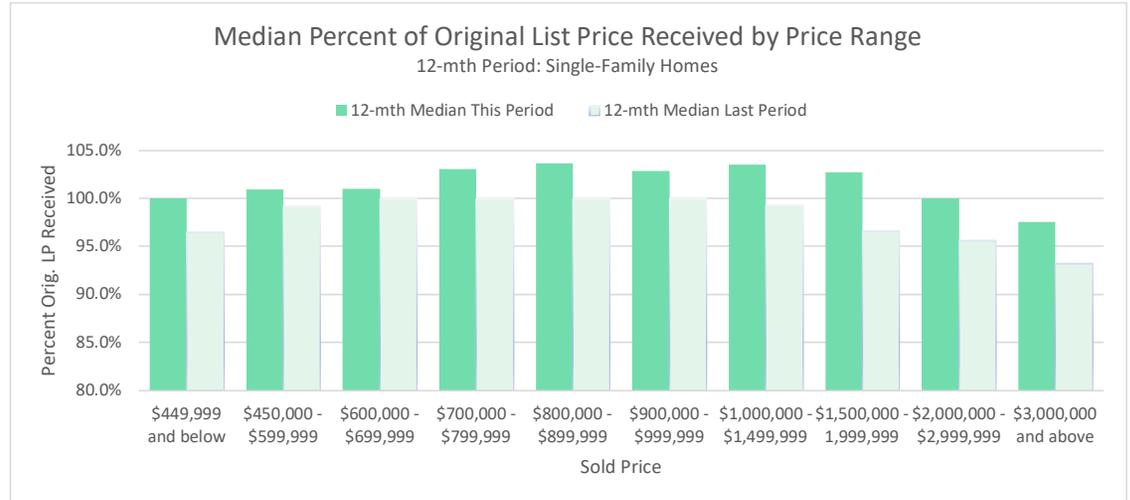
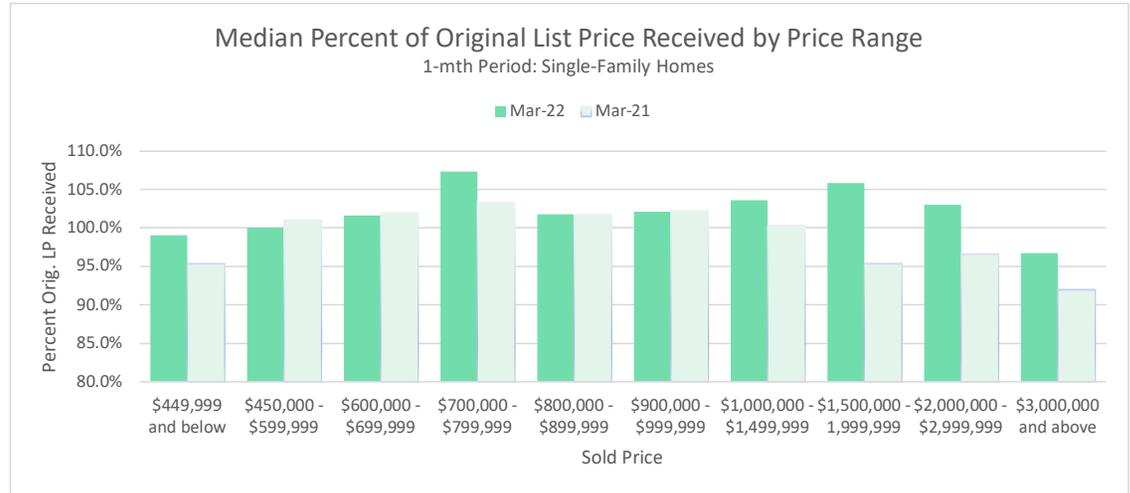
Median Percent of Original List Price Received by Price Range: Single-Family Homes

March 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

Single-Family Homes	Mar-22	Mar-21	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$449,999 and below	99.0%	95.4%	3.8%	100.0%	96.5%	3.6%
\$450,000 - \$599,999	100.0%	101.0%	-1.0%	100.9%	99.2%	1.7%
\$600,000 - \$699,999	101.6%	102.0%	-0.4%	101.0%	100.0%	1.0%
\$700,000 - \$799,999	107.3%	103.4%	3.8%	103.0%	100.0%	3.0%
\$800,000 - \$899,999	101.8%	101.8%	0.0%	103.6%	100.0%	3.6%
\$900,000 - \$999,999	102.1%	102.3%	-0.2%	102.8%	100.0%	2.8%
\$1,000,000 - \$1,499,999	103.6%	100.4%	3.2%	103.5%	99.3%	4.2%
\$1,500,000 - 1,999,999	105.8%	95.4%	10.9%	102.7%	96.6%	6.3%
\$2,000,000 - \$2,999,999	103.0%	96.6%	6.6%	100.0%	95.6%	4.6%
\$3,000,000 and above	96.7%	92.0%	5.1%	97.5%	93.2%	4.6%
All Single-Family Homes	102.0%	100.4%	1.6%	102.3%	100.0%	2.3%



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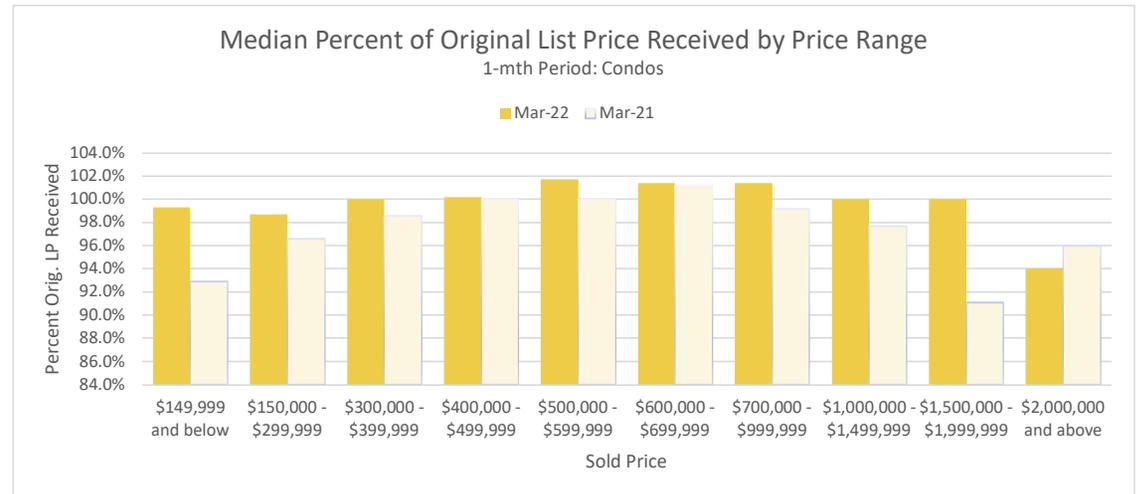
Median Percent of Original List Price Received by Price Range: Condos

March 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

Condos	Mar-22	Mar-21	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$149,999 and below	99.3%	92.9%	6.9%	96.3%	91.6%	5.1%
\$150,000 - \$299,999	98.7%	96.6%	2.2%	98.1%	96.2%	2.0%
\$300,000 - \$399,999	100.0%	98.6%	1.4%	100.0%	98.5%	1.5%
\$400,000 - \$499,999	100.2%	100.0%	0.2%	100.0%	99.2%	0.8%
\$500,000 - \$599,999	101.7%	100.0%	1.7%	100.2%	99.9%	0.3%
\$600,000 - \$699,999	101.4%	101.2%	0.2%	101.3%	99.3%	2.0%
\$700,000 - \$999,999	101.4%	99.2%	2.2%	100.1%	98.6%	1.5%
\$1,000,000 - \$1,499,999	100.0%	97.7%	2.4%	98.5%	96.8%	1.8%
\$1,500,000 - \$1,999,999	100.0%	91.1%	9.8%	96.4%	92.7%	4.0%
\$2,000,000 and above	94.0%	96.0%	-2.1%	96.0%	94.4%	1.7%
All Condos	100.0%	99.1%	0.9%	100.0%	98.5%	1.5%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

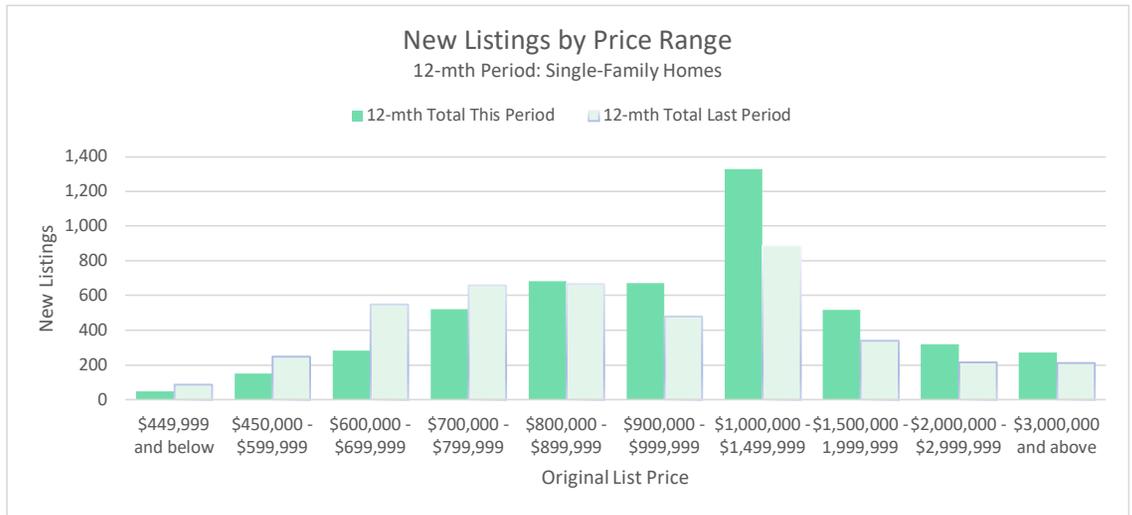
New Listings by Price Range: Single-Family Homes

March 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Single-Family Homes	Mar-22	Mar-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	4	7	-42.9%	47	89	-47.2%
\$450,000 - \$599,999	7	17	-58.8%	151	250	-39.6%
\$600,000 - \$699,999	19	42	-54.8%	282	551	-48.8%
\$700,000 - \$799,999	32	67	-52.2%	522	659	-20.8%
\$800,000 - \$899,999	55	65	-15.4%	681	669	1.8%
\$900,000 - \$999,999	61	56	8.9%	672	480	40.0%
\$1,000,000 - \$1,499,999	118	98	20.4%	1,326	887	49.5%
\$1,500,000 - 1,999,999	54	36	50.0%	518	341	51.9%
\$2,000,000 - \$2,999,999	30	22	36.4%	318	215	47.9%
\$3,000,000 and above	32	29	10.3%	273	212	28.8%
All Single-Family Homes	412	439	-6.2%	4,790	4,353	10.0%



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New Listings by Price Range: Condos

March 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Condos	Mar-22	Mar-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	16	20	-20.0%	244	277	-11.9%
\$150,000 - \$299,999	94	113	-16.8%	1,154	1,235	-6.6%
\$300,000 - \$399,999	114	131	-13.0%	1,353	1,416	-4.4%
\$400,000 - \$499,999	121	127	-4.7%	1,461	1,347	8.5%
\$500,000 - \$599,999	101	102	-1.0%	1,175	1,002	17.3%
\$600,000 - \$699,999	76	86	-11.6%	925	624	48.2%
\$700,000 - \$999,999	127	78	62.8%	1,185	697	70.0%
\$1,000,000 - \$1,499,999	37	24	54.2%	434	276	57.2%
\$1,500,000 - \$1,999,999	15	17	-11.8%	166	111	49.5%
\$2,000,000 and above	13	17	-23.5%	201	179	12.3%
All Condos	714	715	-0.1%	8,298	7,164	15.8%



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Pending Sales by Price Range: Single-Family Homes

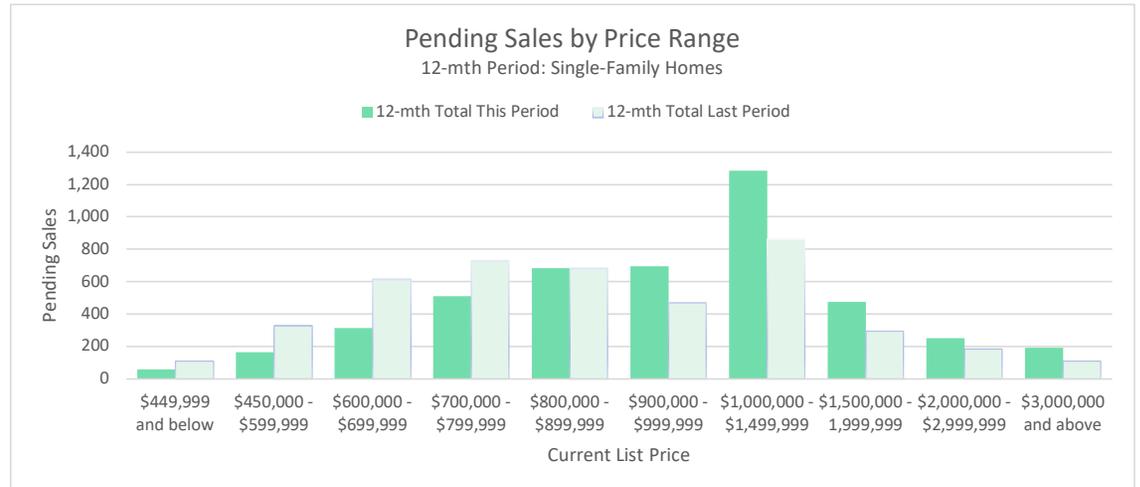
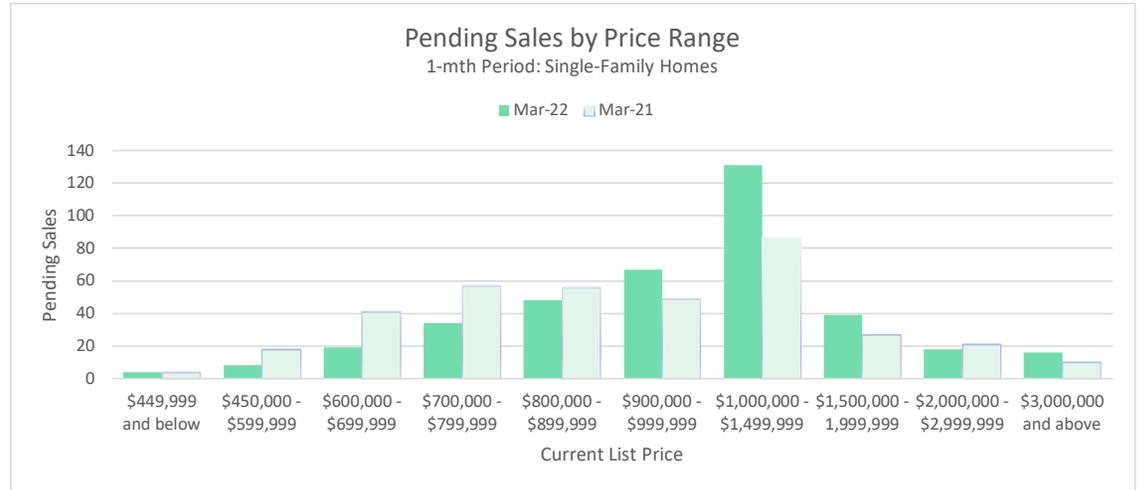
March 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Single-Family Homes	Mar-22	Mar-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	4	4	0.0%	56	108	-48.1%
\$450,000 - \$599,999	8	18	-55.6%	162	330	-50.9%
\$600,000 - \$699,999	19	41	-53.7%	312	615	-49.3%
\$700,000 - \$799,999	34	57	-40.4%	509	729	-30.2%
\$800,000 - \$899,999	48	56	-14.3%	684	684	0.0%
\$900,000 - \$999,999	67	49	36.7%	694	471	47.3%
\$1,000,000 - \$1,499,999	131	87	50.6%	1,285	865	48.6%
\$1,500,000 - 1,999,999	39	27	44.4%	474	292	62.3%
\$2,000,000 - \$2,999,999	18	21	-14.3%	251	184	36.4%
\$3,000,000 and above	16	10	60.0%	191	108	76.9%
All Single-Family Homes	384	370	3.8%	4,618	4,386	5.3%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



Pending Sales by Price Range: Condos

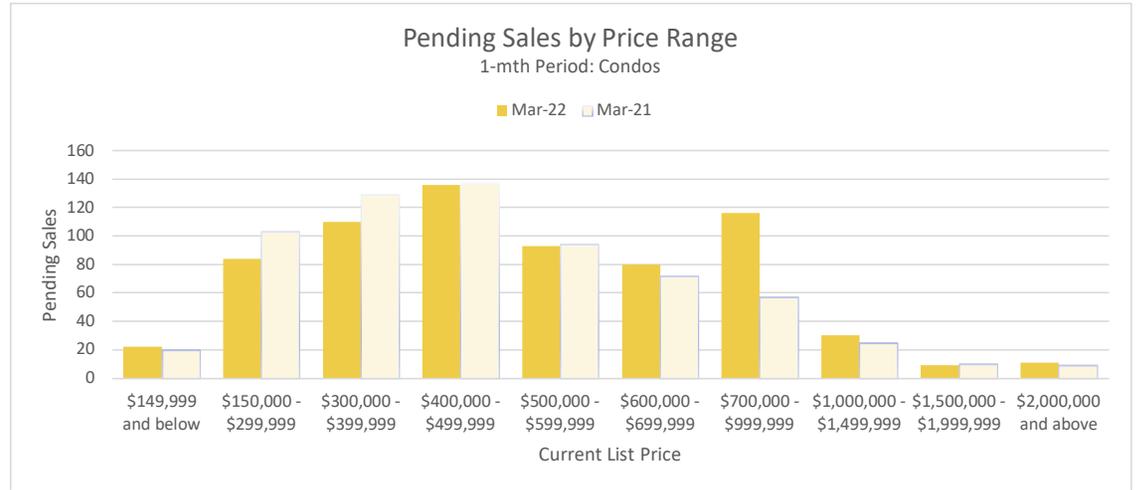
March 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Condos	Mar-22	Mar-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	22	20	10.0%	260	194	34.0%
\$150,000 - \$299,999	84	103	-18.4%	1,083	888	22.0%
\$300,000 - \$399,999	110	129	-14.7%	1,301	1,163	11.9%
\$400,000 - \$499,999	136	137	-0.7%	1,417	1,193	18.8%
\$500,000 - \$599,999	93	94	-1.1%	1,090	895	21.8%
\$600,000 - \$699,999	80	72	11.1%	877	538	63.0%
\$700,000 - \$999,999	116	57	103.5%	1,017	484	110.1%
\$1,000,000 - \$1,499,999	30	25	20.0%	334	157	112.7%
\$1,500,000 - \$1,999,999	9	10	-10.0%	111	33	236.4%
\$2,000,000 and above	11	9	22.2%	128	53	141.5%
All Condos	691	656	5.3%	7,618	5,598	36.1%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



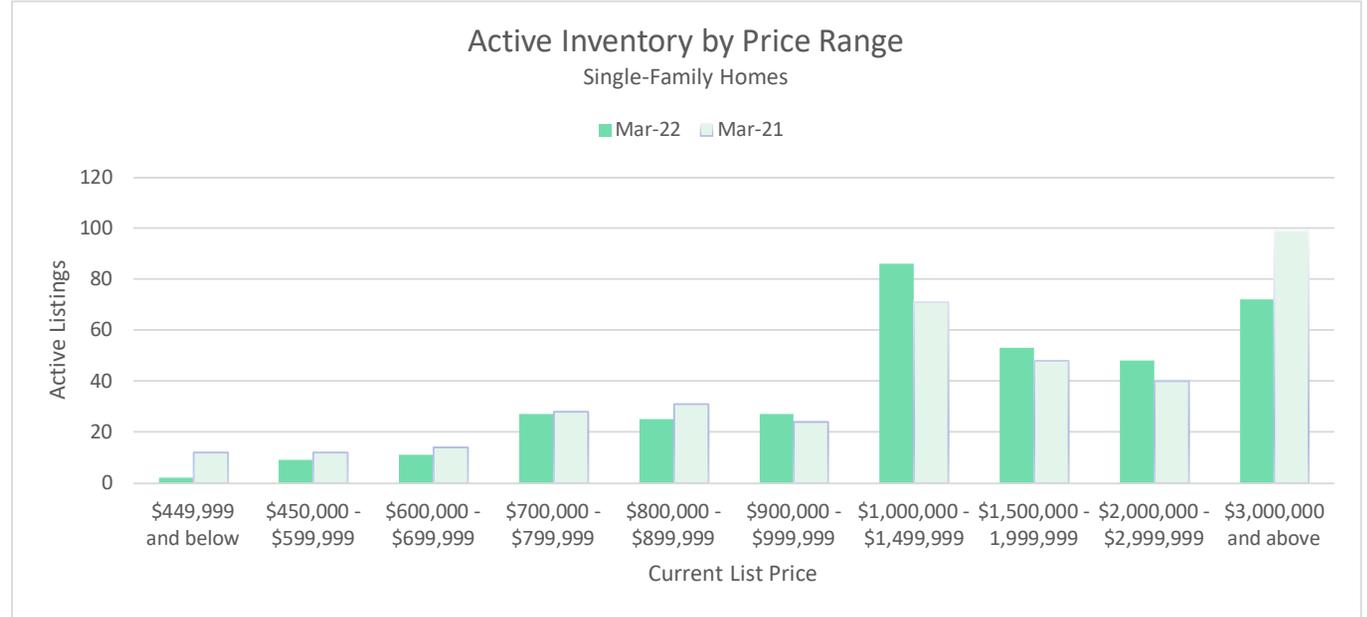
Active Inventory* by Price Range: Single-Family Homes

March 2022

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Mar-22	Mar-21	YOY chg
\$449,999 and below	2	12	-83.3%
\$450,000 - \$599,999	9	12	-25.0%
\$600,000 - \$699,999	11	14	-21.4%
\$700,000 - \$799,999	27	28	-3.6%
\$800,000 - \$899,999	25	31	-19.4%
\$900,000 - \$999,999	27	24	12.5%
\$1,000,000 - \$1,499,999	86	71	21.1%
\$1,500,000 - 1,999,999	53	48	10.4%
\$2,000,000 - \$2,999,999	48	40	20.0%
\$3,000,000 and above	72	99	-27.3%
All Single-Family Homes	360	379	-5.0%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

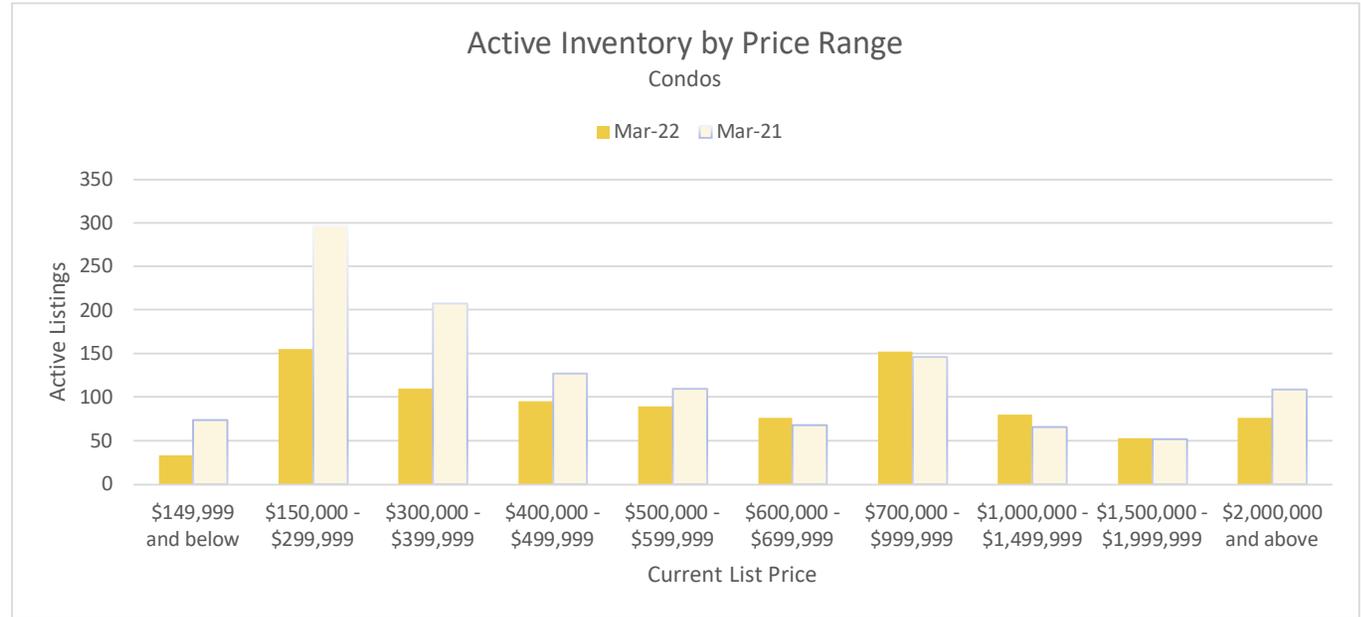
Active Inventory* by Price Range: Condos

March 2022

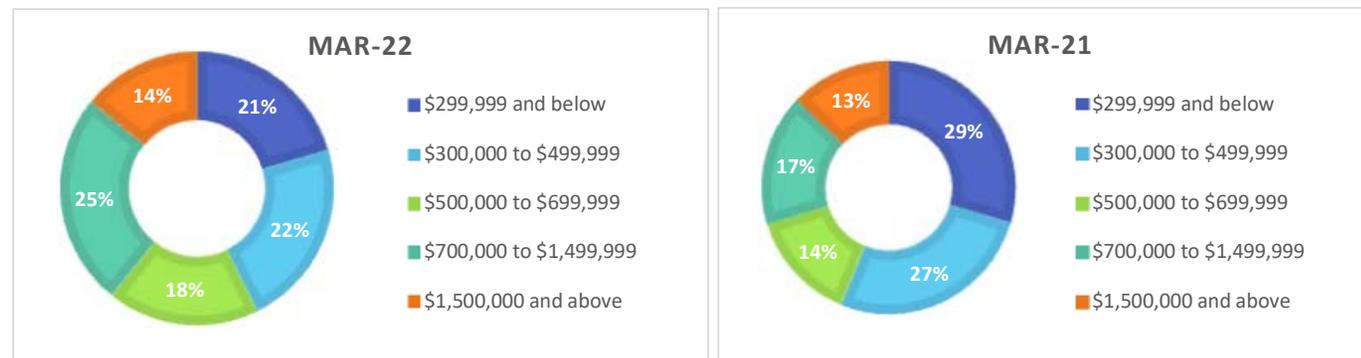
OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Mar-22	Mar-21	YOY chg
\$149,999 and below	33	74	-55.4%
\$150,000 - \$299,999	155	297	-47.8%
\$300,000 - \$399,999	110	208	-47.1%
\$400,000 - \$499,999	95	127	-25.2%
\$500,000 - \$599,999	89	110	-19.1%
\$600,000 - \$699,999	76	68	11.8%
\$700,000 - \$999,999	152	146	4.1%
\$1,000,000 - \$1,499,999	80	66	21.2%
\$1,500,000 - \$1,999,999	53	52	1.9%
\$2,000,000 and above	76	109	-30.3%
All Condos	919	1,257	-26.9%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



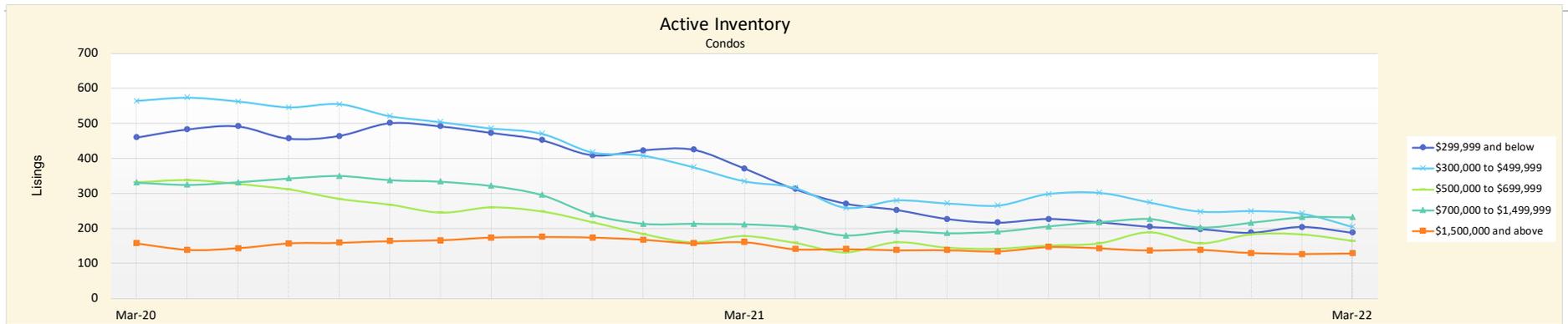
*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Active Inventory*: Single-Family Homes and Condos

March 2022
OAHU, HAWAII



Single-Family Homes	M-20	A-20	M-20	J-20	J-20	A-20	S-20	O-20	N-20	D-20	J-21	F-21	M-21	A-21	M-21	J-21	J-21	A-21	S-21	O-21	N-21	D-21	J-22	F-22	M-22
\$599,999 and below	100	96	68	44	31	32	19	21	24	18	16	16	24	19	22	16	20	15	13	18	13	13	8	11	11
\$600,000 to \$799,999	141	130	126	93	78	62	56	47	45	32	45	36	42	43	24	36	33	43	39	39	34	24	22	40	38
\$800,000 to \$999,999	127	123	136	116	104	82	79	84	86	66	73	52	55	61	44	60	71	70	78	62	54	44	54	49	52
\$1,000,000 to \$1,999,999	241	254	265	236	234	215	195	193	179	145	140	112	119	121	105	126	146	145	165	155	135	101	111	139	139
\$2,000,000 and above	216	201	202	194	195	174	180	176	169	158	143	134	139	137	142	139	145	143	142	127	130	127	116	109	120
Total	825	804	797	683	642	565	529	521	503	419	417	350	379	381	337	377	415	416	437	401	366	309	311	348	360



Condos	M-20	A-20	M-20	J-20	J-20	A-20	S-20	O-20	N-20	D-20	J-21	F-21	M-21	A-21	M-21	J-21	J-21	A-21	S-21	O-21	N-21	D-21	J-22	F-22	M-22
\$299,999 and below	460	483	492	457	464	501	492	473	453	409	423	425	371	313	271	253	227	217	227	218	205	198	188	204	188
\$300,000 to \$499,999	564	574	563	546	555	521	504	486	471	418	408	375	335	316	259	280	272	266	298	302	275	248	250	243	205
\$500,000 to \$699,999	332	339	328	312	285	268	246	260	249	218	184	161	178	159	132	161	145	142	152	158	189	158	183	183	165
\$700,000 to \$1,499,999	331	325	332	343	350	338	334	322	296	240	213	213	212	204	180	193	187	191	206	218	227	203	216	232	232
\$1,500,000 and above	158	139	143	157	159	164	166	174	176	174	168	158	161	141	141	138	138	134	147	143	137	139	130	127	129
Total	1,845	1,860	1,858	1,815	1,813	1,792	1,742	1,715	1,645	1,459	1,396	1,332	1,257	1,133	983	1,025	969	950	1,030	1,039	1,033	946	967	989	919

*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

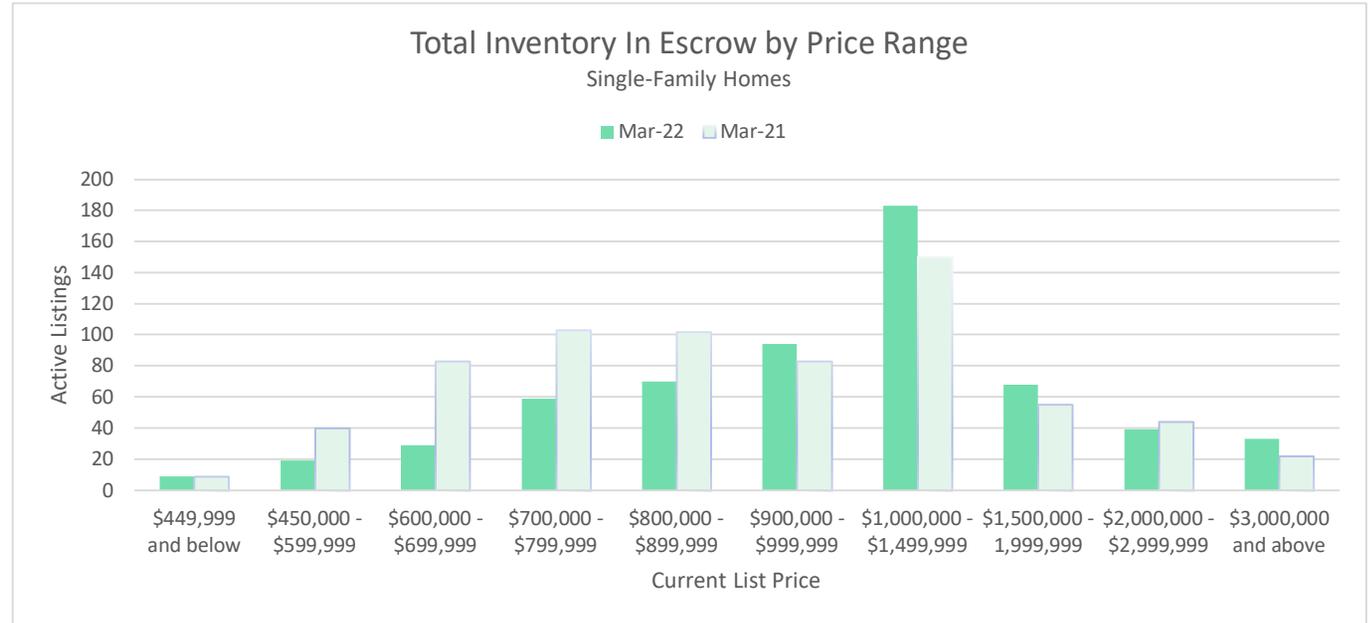
Total Inventory In Escrow* by Price Range: Single-Family Homes

March 2022

OAHU, HAWAII

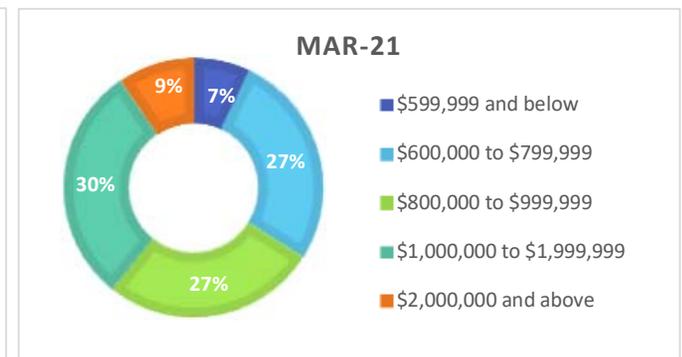
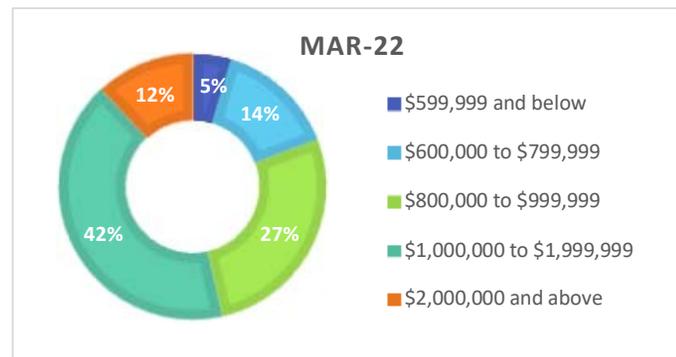
(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Mar-22	Mar-21	YOY chg
\$449,999 and below	9	9	0.0%
\$450,000 - \$599,999	19	40	-52.5%
\$600,000 - \$699,999	29	83	-65.1%
\$700,000 - \$799,999	59	103	-42.7%
\$800,000 - \$899,999	70	102	-31.4%
\$900,000 - \$999,999	94	83	13.3%
\$1,000,000 - \$1,499,999	183	150	22.0%
\$1,500,000 - 1,999,999	68	55	23.6%
\$2,000,000 - \$2,999,999	39	44	-11.4%
\$3,000,000 and above	33	22	50.0%
All Single-Family Homes	603	691	-12.7%



Total Inventory In Escrow - Percent Share by Price Range

(portion of total inventory in escrow represented by a given price range)



*New indicator added to reports as of 2021, including applicable historical data.

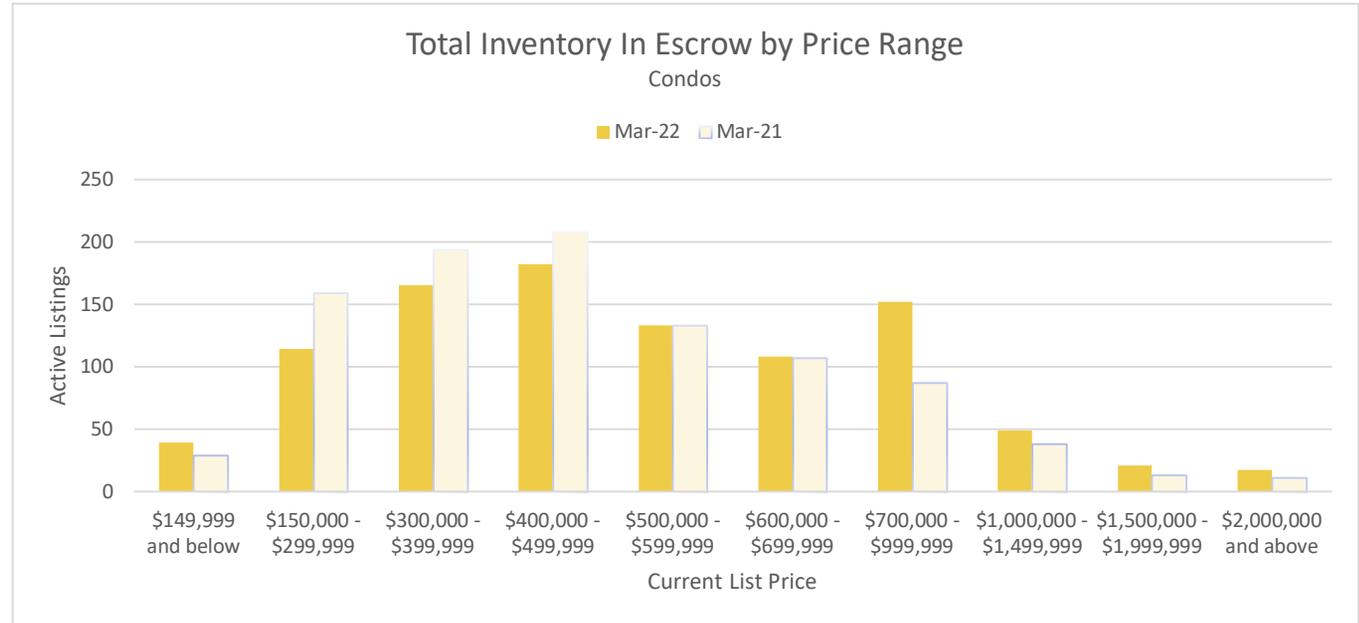
Total Inventory In Escrow* by Price Range: Condos

March 2022

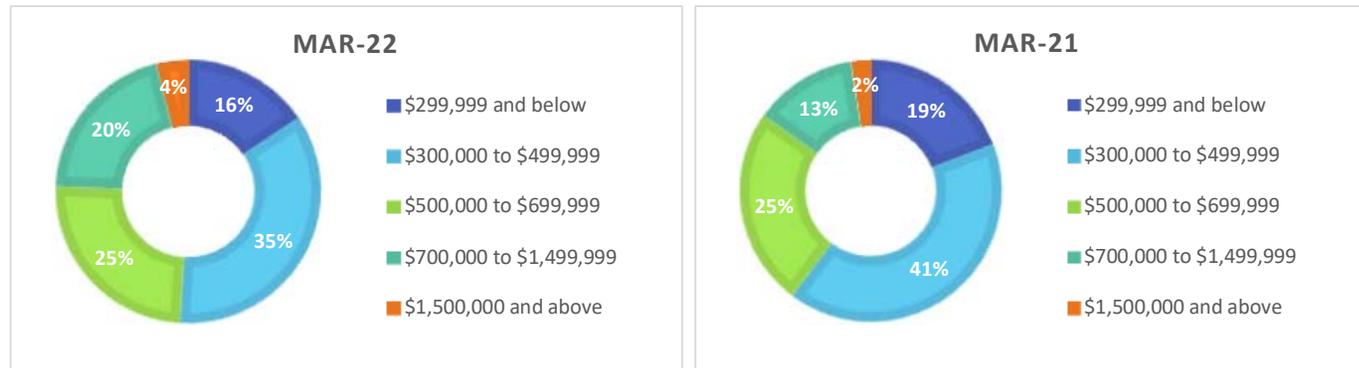
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Condos	Mar-22	Mar-21	YOY chg
\$149,999 and below	39	29	34.5%
\$150,000 - \$299,999	114	159	-28.3%
\$300,000 - \$399,999	165	194	-14.9%
\$400,000 - \$499,999	182	208	-12.5%
\$500,000 - \$599,999	133	133	0.0%
\$600,000 - \$699,999	108	107	0.9%
\$700,000 - \$999,999	152	87	74.7%
\$1,000,000 - \$1,499,999	49	38	28.9%
\$1,500,000 - \$1,999,999	21	13	61.5%
\$2,000,000 and above	17	11	54.5%
All Condos	980	979	0.1%



Total Inventory In Escrow - Percent Share by Price Range (portion of total inventory in escrow represented by a given price range)



*New indicator added to reports as of 2021, including applicable historical data.

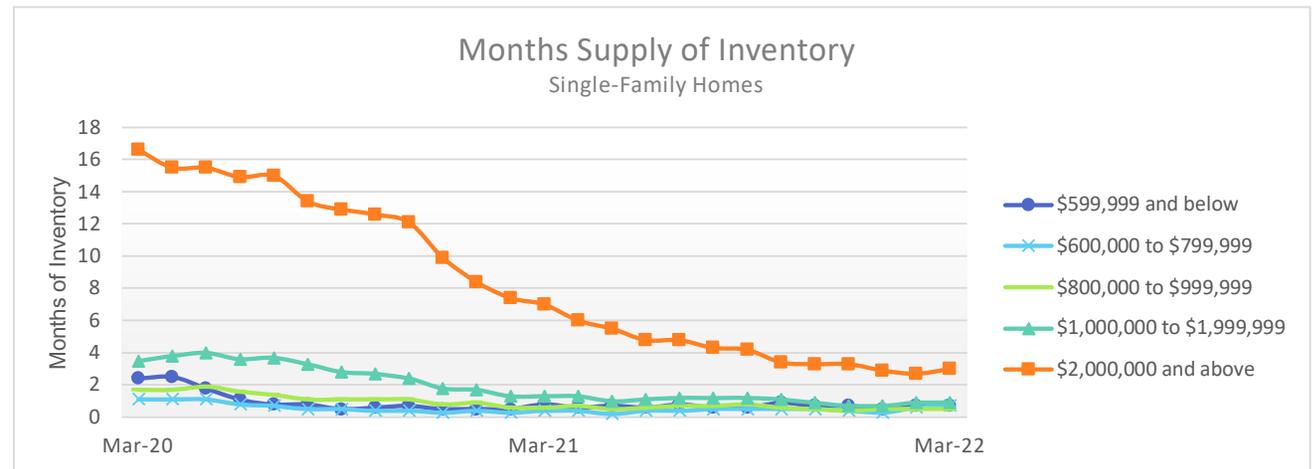
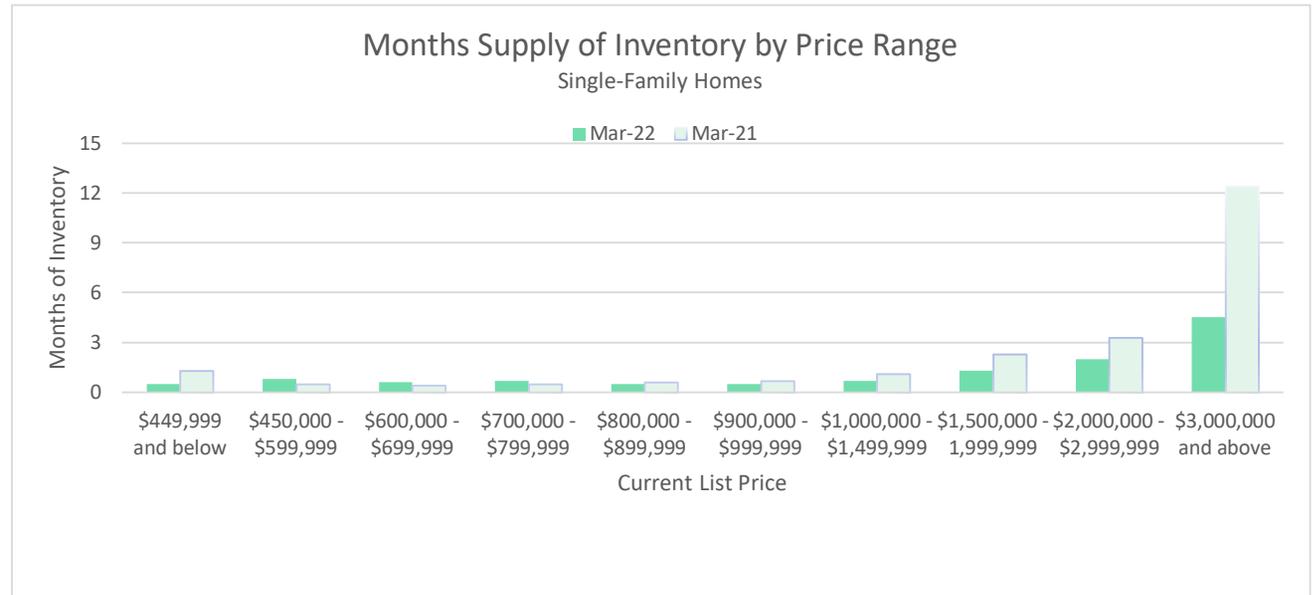
Months Supply of Active Inventory by Price Range: Single-Family Homes

March 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Mar-22	Mar-21	YOY chg
\$449,999 and below	0.5	1.3	-61.5%
\$450,000 - \$599,999	0.8	0.5	60.0%
\$600,000 - \$699,999	0.6	0.4	50.0%
\$700,000 - \$799,999	0.7	0.5	40.0%
\$800,000 - \$899,999	0.5	0.6	-16.7%
\$900,000 - \$999,999	0.5	0.7	-28.6%
\$1,000,000 - \$1,499,999	0.7	1.1	-36.4%
\$1,500,000 - 1,999,999	1.3	2.3	-43.5%
\$2,000,000 - \$2,999,999	2.0	3.3	-39.4%
\$3,000,000 and above	4.5	12.4	-63.7%
All Single-Family Homes	1.0	1.2	-16.7%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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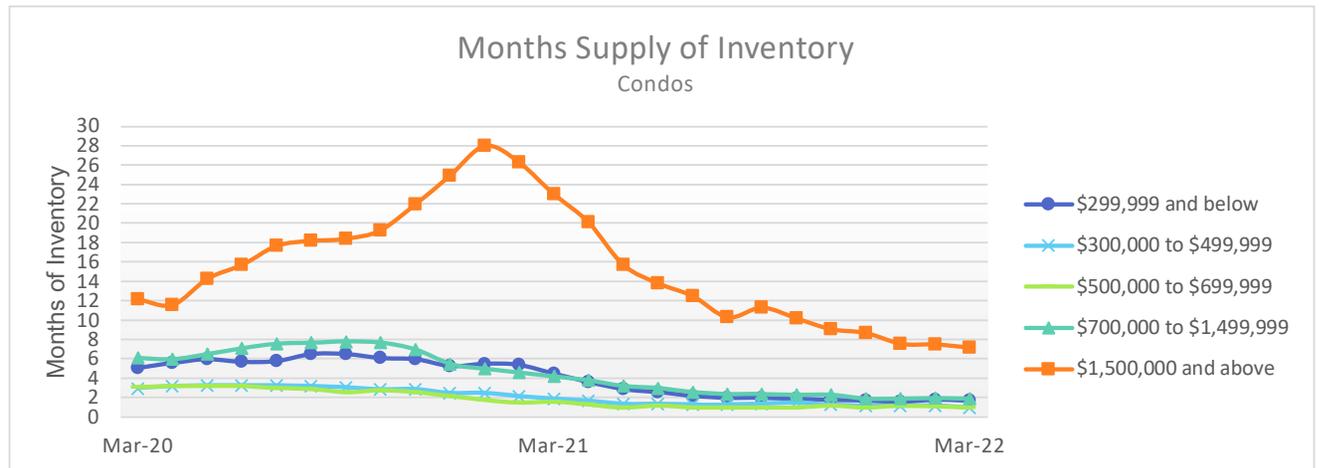
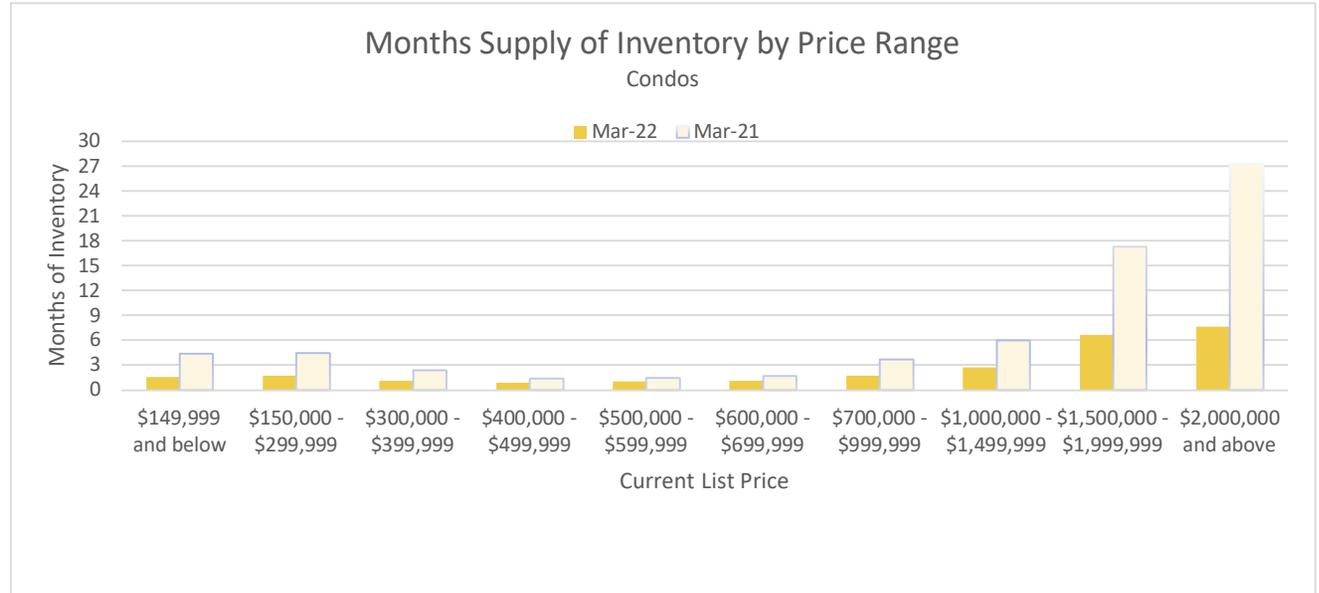
Months Supply of Active Inventory by Price Range: Condos

March 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Mar-22	Mar-21	YOY chg
\$149,999 and below	1.6	4.4	-63.6%
\$150,000 - \$299,999	1.7	4.5	-62.2%
\$300,000 - \$399,999	1.1	2.4	-54.2%
\$400,000 - \$499,999	0.9	1.4	-35.7%
\$500,000 - \$599,999	1.0	1.5	-33.3%
\$600,000 - \$699,999	1.1	1.7	-35.3%
\$700,000 - \$999,999	1.7	3.7	-54.1%
\$1,000,000 - \$1,499,999	2.7	6.0	-55.0%
\$1,500,000 - \$1,999,999	6.6	17.3	-61.8%
\$2,000,000 and above	7.6	27.3	-72.2%
All Condos	1.5	3.0	-50.0%



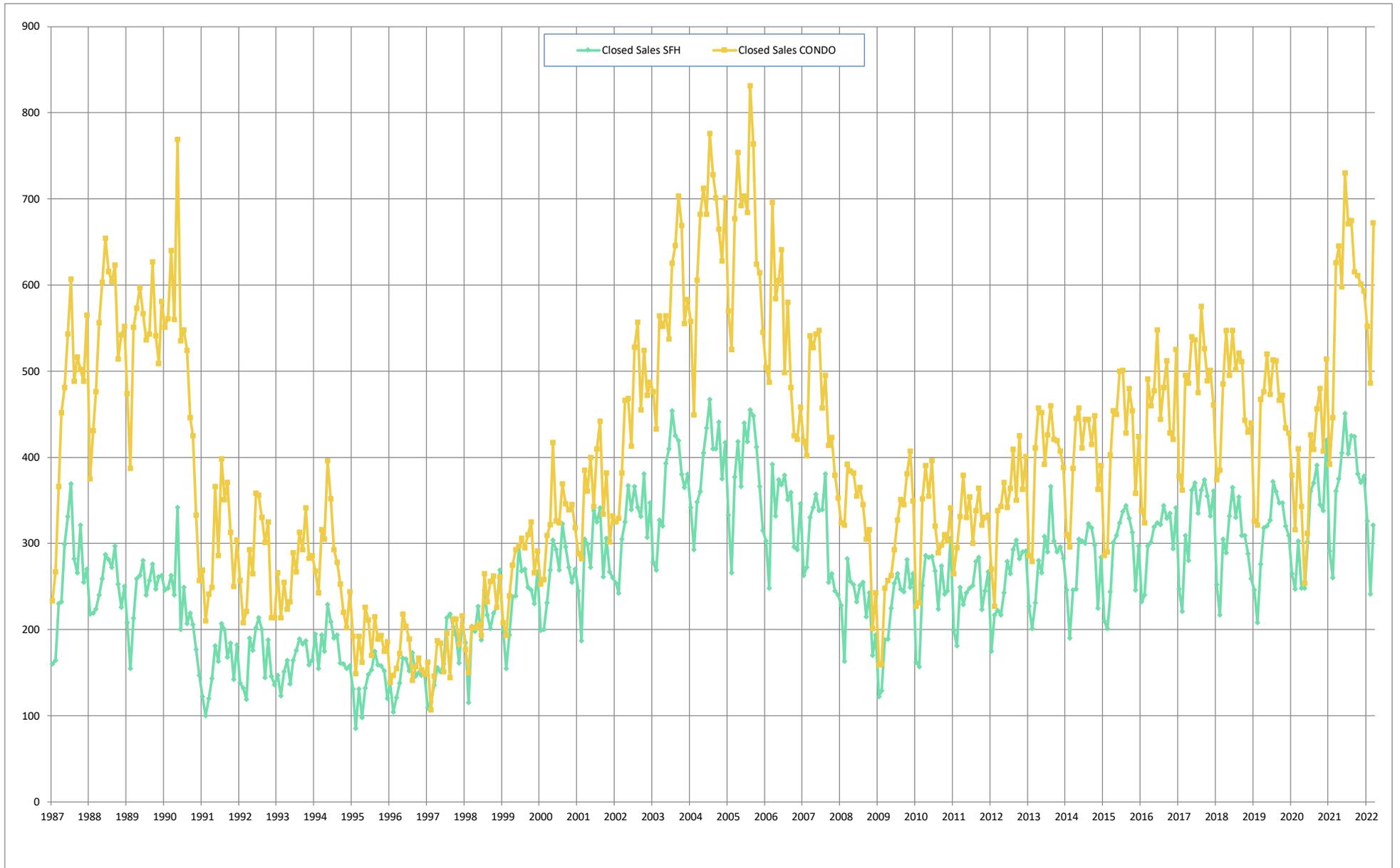
SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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Closed Sales

Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



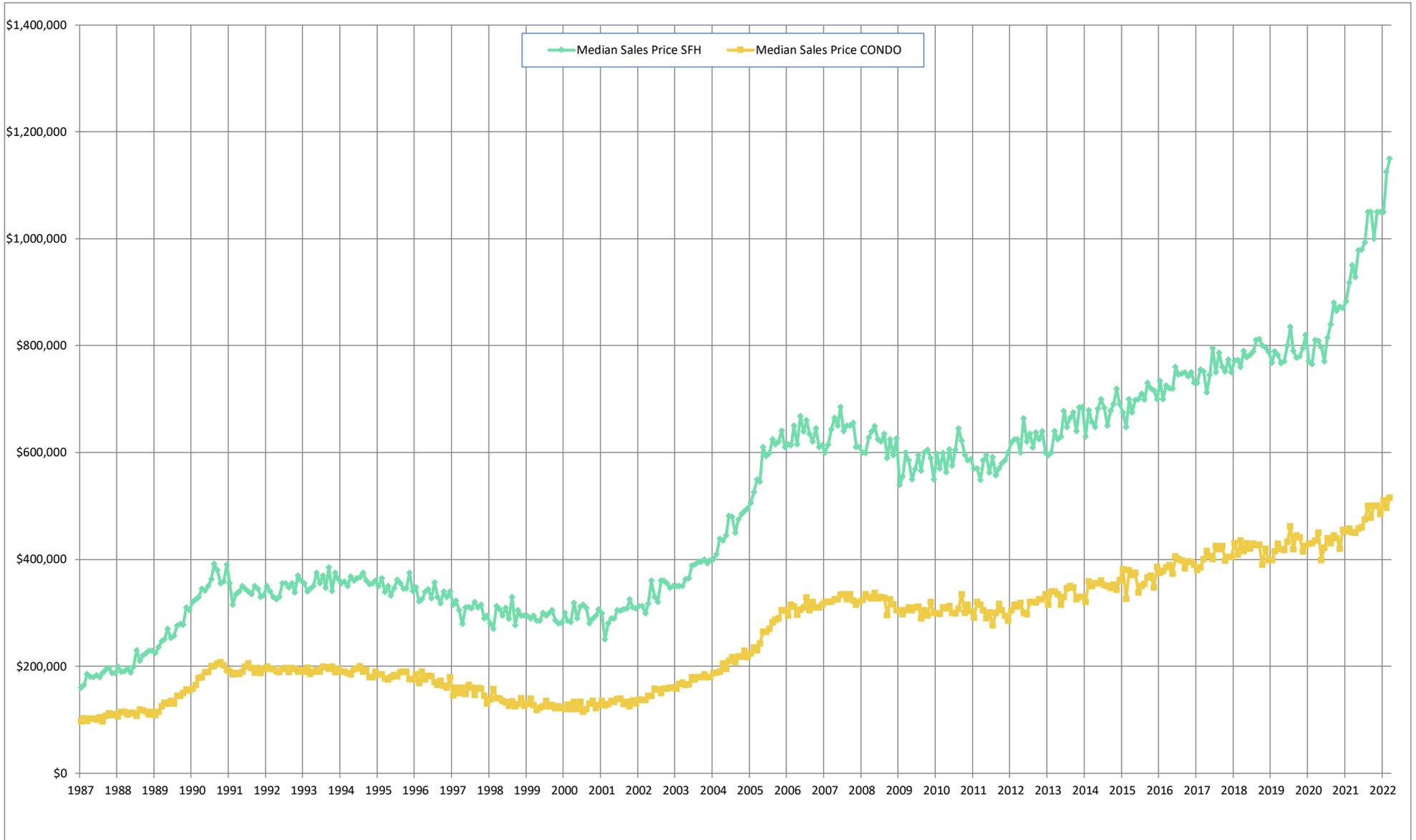
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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Median Sales Price

Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



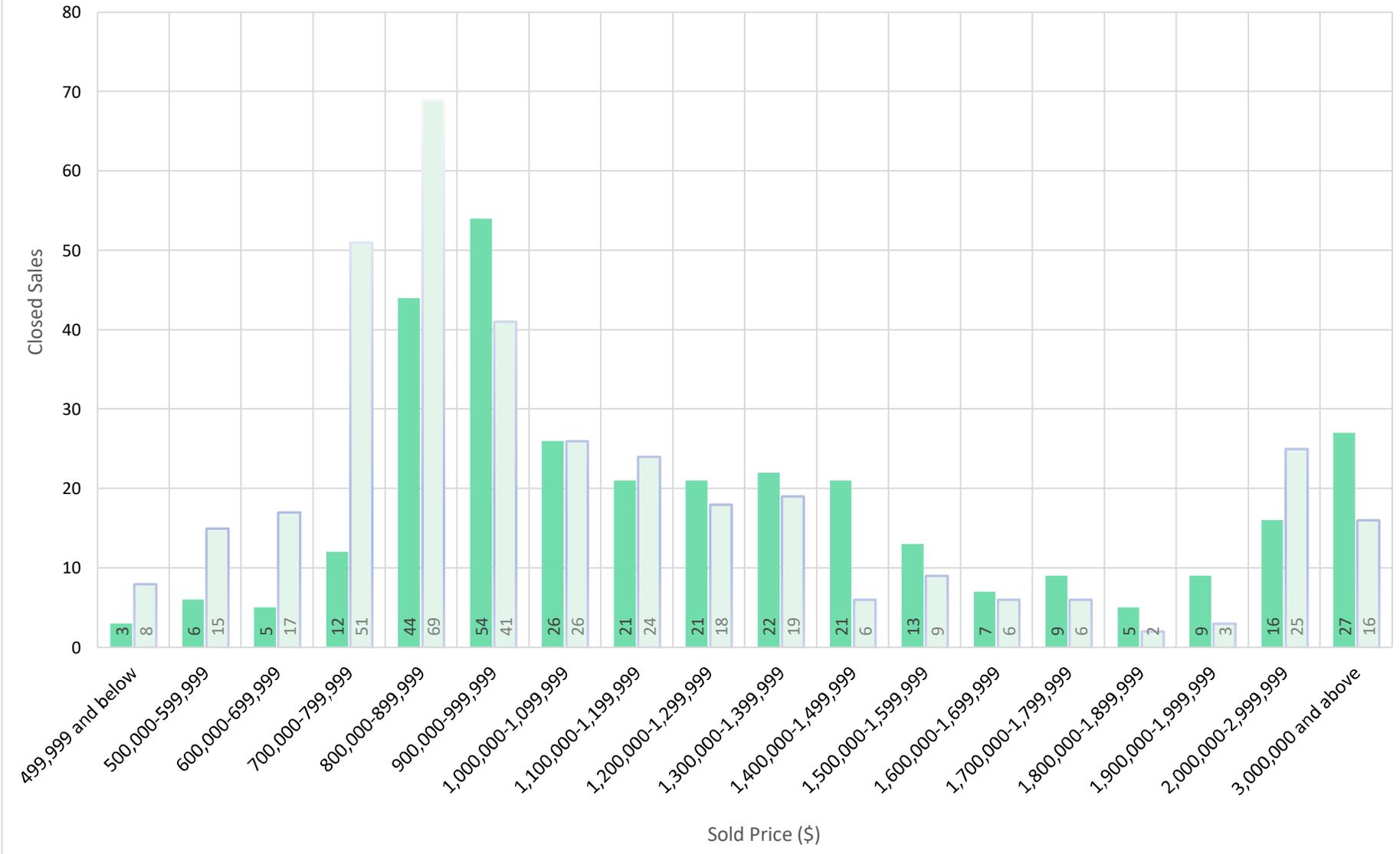
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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Single-Family Homes Sold

March 2022 vs. March 2021

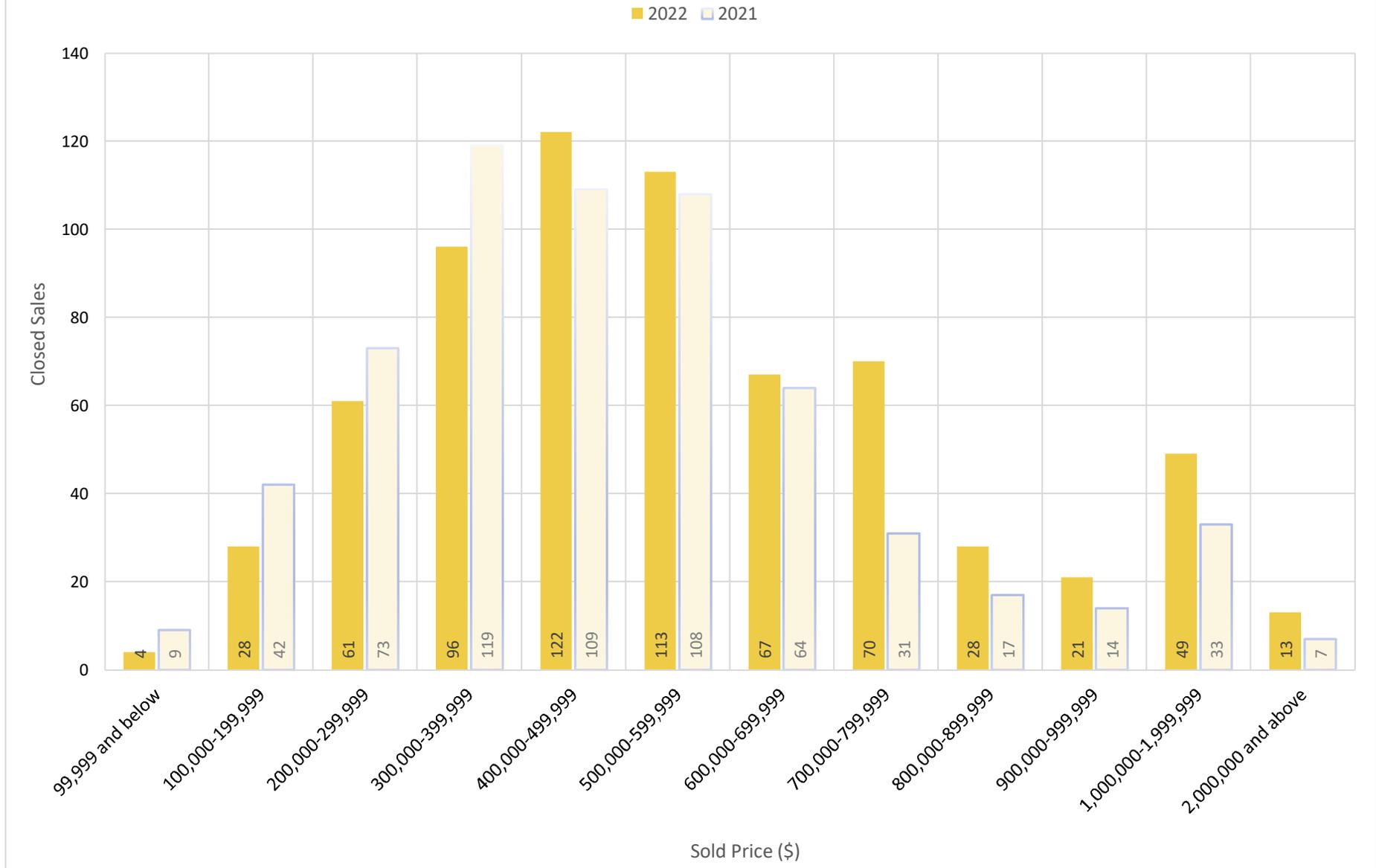
2022 2021



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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Condos Sold March 2022 vs. March 2021



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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