

Executive Summary

Closed sales activity for single-family homes lags behind the condo market, with single-family properties marking just a 9.8% increase in sales compared to a 47.7% jump for condos in November. The median prices for single-family homes and condos tied the previously set record prices at \$1,050,000 and \$500,000, respectively.

Though single-family homes continue to move into escrow at a quick pace of 11 days, it's the condo market that set a new record low median days on the market of only nine days. Buyers scooped up condo properties an entire week faster compared to November 2020's median of 16 days on the market. Meanwhile, around 61% of single-family home sales and 42% of condos sales closed over the asking price in November.

Sales volume doubled for single-family homes in the \$1,000,000 to \$1,199,999 and \$2,000,000 and above ranges with 118.2% and 114.3% hikes in sales, respectively. From a regional perspective, the Waipahu area saw a 116.7% increase in sales compared to last year, followed by the Metro region with a 66.7% uptick in closed sales.

Condos in the more affordable price points of \$400,000 to \$499,999 accounted for the most sales volume – around 18% of sales for the month or 109 sales. However, nearly all price points in the condo market experienced a positive change in sales volume, with the most growth occurring in the \$600,000 to \$699,999 range, a staggering 182.8% increase.

Year-over-year new listings for single-family homes dropped 5.5%, with just 358 new properties entering the market in November. On the other hand, sellers added 639 new condo listings, representing a 13.9% uptick compared to this time last year.

Year-to-date, single-family homes sales rose 21.4%, and condo sales jumped up 57.7%. The year-to-date median price of a single-family home increased 19.8% compared to the same time last year, rising from \$822,000 in 2020 to \$985,000 this year. So far this year, the median condo price is \$475,000, representing a 10.5% increase over the same period in 2020.



Oahu Monthly Housing Statistics

November 2021



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg
\$1,050,000	+20.3%
Closed Sales	YoY %chg
371	+9.8%
Average Sales Price	YoY %chg
\$1,296,551	+19.5%

CONDOS

Median Sales Price	YoY %chg
\$500,000	+19.0%
Closed Sales	YoY %chg
601	+47.7%
Average Sales Price	YoY %chg
\$559,007	+18.3%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators

OAHU, HAWAII

November 2021

Single-Family Homes					
Nov-21	Nov-20	YoY %chg	Oct-21	MoM %chg	
Closed Sales	371	338	9.8%	381	-2.6%
Median Sales Price	\$1,050,000	\$872,500	20.3%	\$1,000,000	5.0%
Average Sales Price	\$1,296,551	\$1,084,834	19.5%	\$1,335,171	-2.9%
Median Days on Market	11	10	10.0%	10	10.0%
Percent of Orig. List Price Received	102.2%	100.0%	2.2%	102.2%	0.0%
New Listings	358	379	-5.5%	376	-4.8%
Pending Sales*	367	394	-6.9%	400	-8.3%
Active Inventory*	366	503	-27.2%	401	-8.7%
Total Inventory in Escrow*	637	711	-10.4%	663	-3.9%
Months Supply of Active Inventory*	1.0	1.6	-37.5%	1.1	-9.1%

Condos					
Nov-21	Nov-20	YoY %chg	Oct-21	MoM %chg	
Closed Sales	601	407	47.7%	611	-1.6%
Median Sales Price	\$500,000	\$420,000	19.0%	\$500,000	0.0%
Average Sales Price	\$559,007	\$472,726	18.3%	\$582,509	-4.0%
Median Days on Market	9	16	-43.8%	11	-18.2%
Percent of Orig. List Price Received	100.0%	99.0%	1.0%	100.0%	0.0%
New Listings	639	561	13.9%	717	-10.9%
Pending Sales*	573	470	21.9%	630	-9.0%
Active Inventory*	1,033	1,645	-37.2%	1,039	-0.6%
Total Inventory in Escrow*	899	800	12.4%	935	-3.9%
Months Supply of Active Inventory*	1.7	4.3	-60.5%	1.8	-5.6%

*see footnotes on pages 9-12 regarding methodology updates

YoY % chg = year-over-year percent change comparing current month to the same month last year.

MoM % chg = month-over-month percent change comparing current month to the previous month.

Year-to-Date

Single-Family Homes					
YTD-2021	YTD-2020	1-yr %chg	YTD-2019	2-yr %chg	
Closed Sales	4,148	3,418	21.4%	3,441	20.5%
Median Sales Price	\$985,000	\$822,000	19.8%	\$785,000	25.5%
Average Sales Price	\$1,245,537	\$1,001,693	24.3%	\$951,205	30.9%
Median Days on Market	9	14	-35.7%	23	-60.9%
Percent of Orig. List Price Received	102.0%	99.1%	2.9%	98.1%	4.0%
New Listings	4,572	4,180	9.4%	5,169	-11.5%
Pending Sales*	4,380	4,008	9.3%	3,844	13.9%

Condos					
YTD-2021	YTD-2020	1-yr %chg	YTD-2019	2-yr %chg	
Closed Sales	6,610	4,192	57.7%	4,980	32.7%
Median Sales Price	\$475,000	\$430,000	10.5%	\$425,000	11.8%
Average Sales Price	\$554,014	\$502,914	10.2%	\$514,540	7.7%
Median Days on Market	11	25	-56.0%	26	-57.7%
Percent of Orig. List Price Received	100.0%	98.1%	1.9%	97.9%	2.1%
New Listings	7,649	6,646	15.1%	7,857	-2.6%
Pending Sales*	6,961	4,631	50.3%	5,254	32.5%

*see footnotes on pages 9-12 regarding methodology updates

1-yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago.

2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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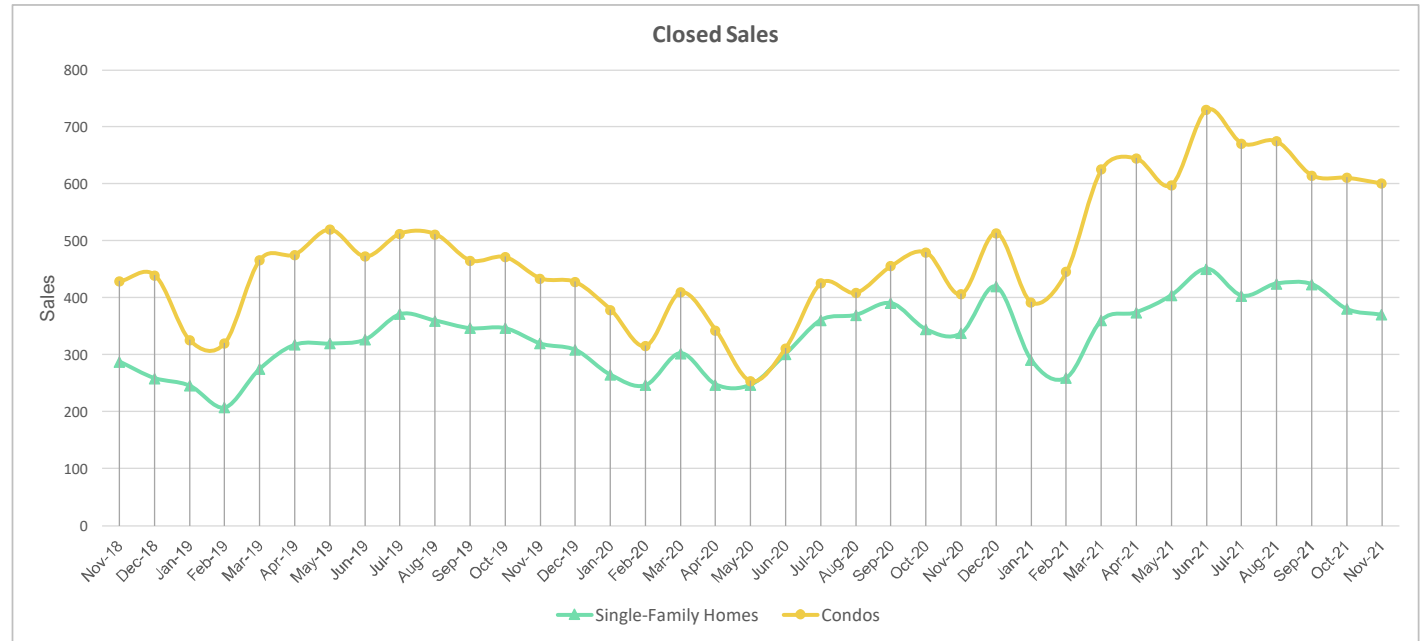
Closed Sales

November 2021

OAHU, HAWAII

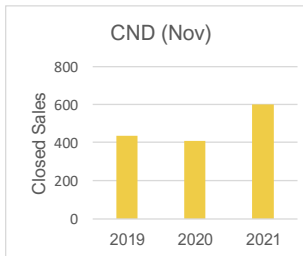
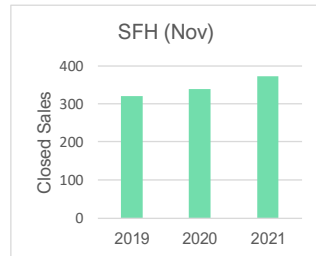
(A count of properties that have closed in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Nov-18	288	429	717
Dec-18	259	440	699
Jan-19	246	326	572
Feb-19	208	321	529
Mar-19	276	467	743
Apr-19	318	476	794
May-19	320	520	840
Jun-19	327	473	800
Jul-19	372	513	885
Aug-19	360	512	872
Sep-19	347	466	813
Oct-19	347	472	819
Nov-19	320	434	754
Dec-19	309	428	737
Jan-20	265	379	644
Feb-20	247	316	563
Mar-20	303	410	713
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972



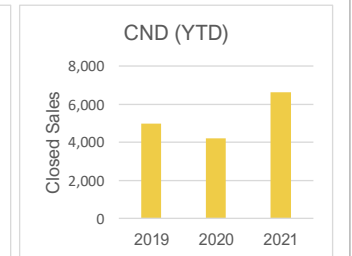
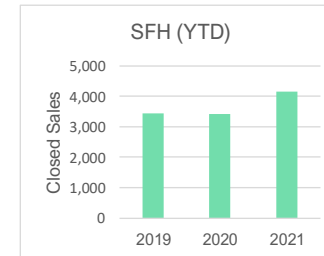
Monthly Closed Sales

November	SFH	YoY %chg	CND	YoY %chg
2019	320	11.1%	434	1.2%
2020	338	5.6%	407	-6.2%
2021	371	9.8%	601	47.7%



Year-to-Date Closed Sales

November	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	3,441	2.7%	4,980	-4.9%
2020	3,418	-0.7%	4,192	-15.8%
2021	4,148	21.4%	6,610	57.7%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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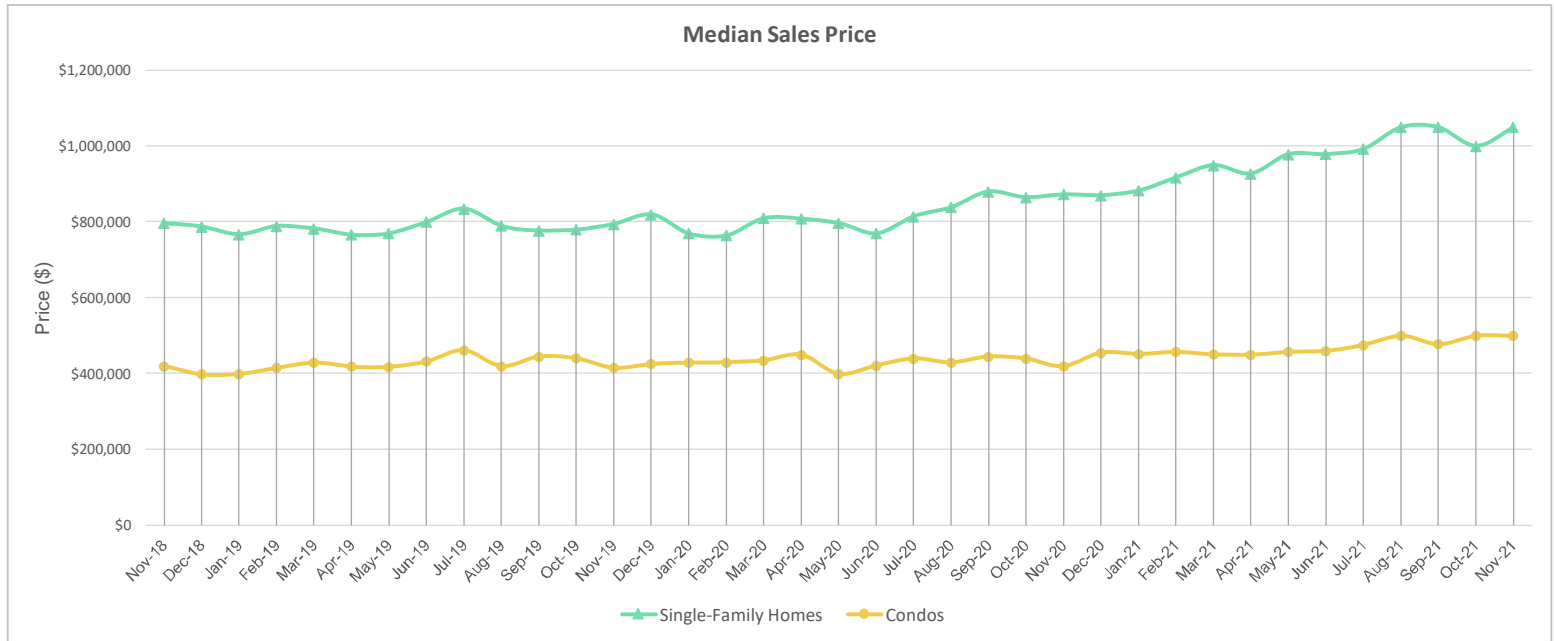
Median Sales Price

November 2021

OAHU, HAWAII

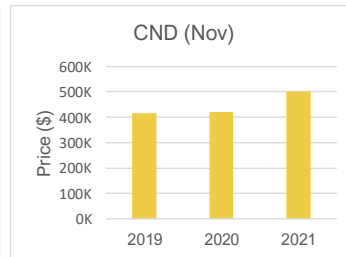
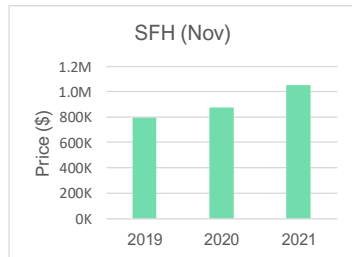
(The median sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Nov-18	\$797,000	\$420,000
Dec-18	\$788,000	\$398,500
Jan-19	\$767,500	\$399,000
Feb-19	\$789,000	\$415,000
Mar-19	\$782,500	\$429,000
Apr-19	\$766,750	\$418,950
May-19	\$770,000	\$417,500
Jun-19	\$800,000	\$432,500
Jul-19	\$835,000	\$461,500
Aug-19	\$790,000	\$419,500
Sep-19	\$777,000	\$445,000
Oct-19	\$780,000	\$441,000
Nov-19	\$794,750	\$415,000
Dec-19	\$820,000	\$425,500
Jan-20	\$770,000	\$429,000
Feb-20	\$765,000	\$430,000
Mar-20	\$810,000	\$435,000
Apr-20	\$809,000	\$450,000
May-20	\$797,000	\$399,000
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000



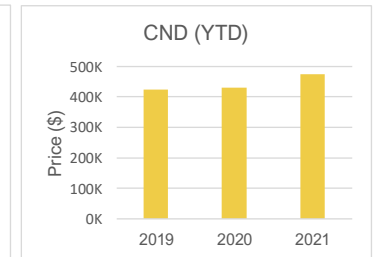
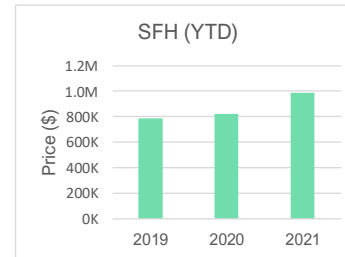
Monthly Median Sales Price

November	SFH	YoY %chg	CND	YoY %chg
2019	\$794,750	-0.3%	\$415,000	-1.2%
2020	\$872,500	9.8%	\$420,000	1.2%
2021	\$1,050,000	20.3%	\$500,000	19.0%



Year-to-Date Median Sales Price

November	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	\$785,000	-0.6%	\$425,000	0.0%
2020	\$822,000	4.7%	\$430,000	1.2%
2021	\$985,000	19.8%	\$475,000	10.5%



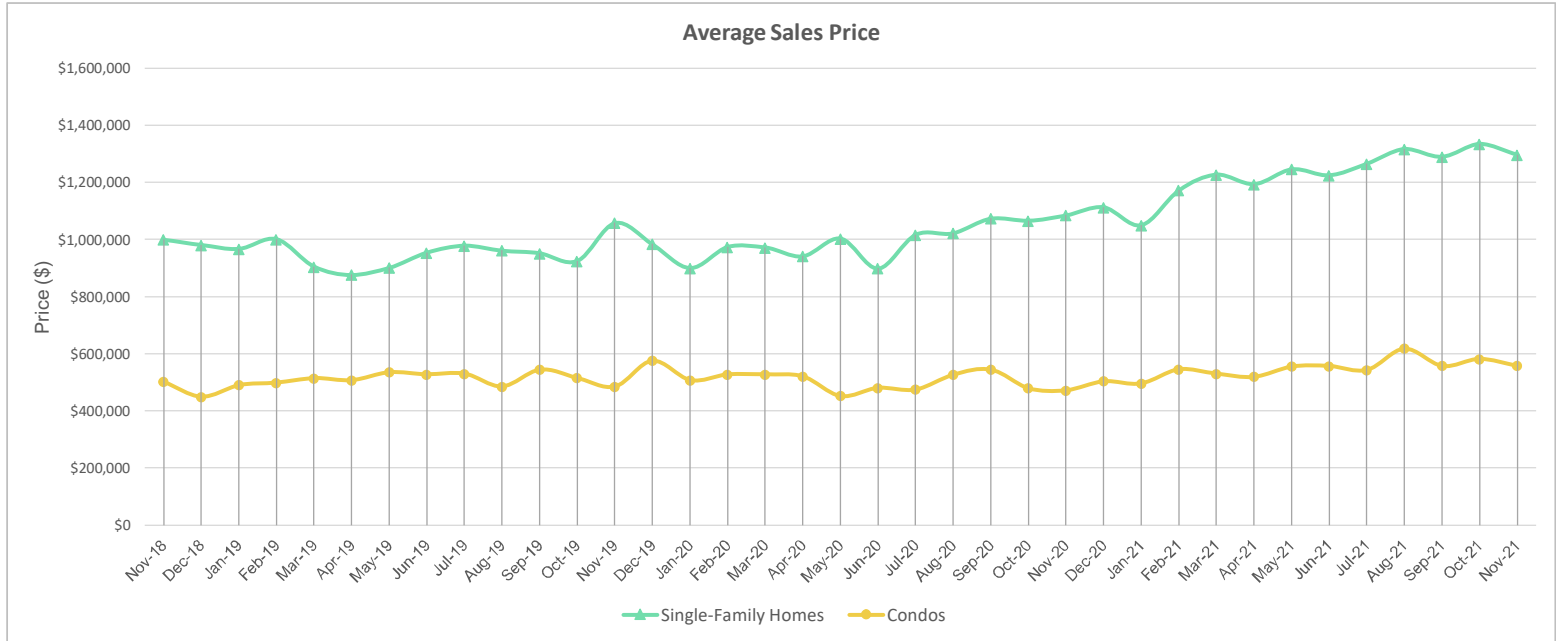
Average Sales Price

November 2021

OAHU, HAWAII

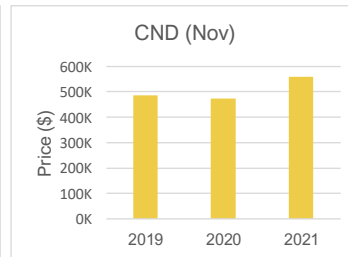
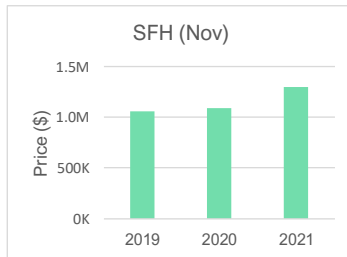
(The average sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Nov-18	\$1,000,053	\$502,617
Dec-18	\$981,313	\$450,252
Jan-19	\$967,119	\$490,812
Feb-19	\$1,001,370	\$499,059
Mar-19	\$905,155	\$515,150
Apr-19	\$876,258	\$508,023
May-19	\$901,482	\$535,992
Jun-19	\$954,149	\$528,541
Jul-19	\$978,651	\$530,870
Aug-19	\$961,456	\$486,234
Sep-19	\$952,257	\$545,491
Oct-19	\$924,895	\$516,273
Nov-19	\$1,058,258	\$485,383
Dec-19	\$983,758	\$576,898
Jan-20	\$899,689	\$508,395
Feb-20	\$974,283	\$527,836
Mar-20	\$972,367	\$528,606
Apr-20	\$941,708	\$521,484
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007



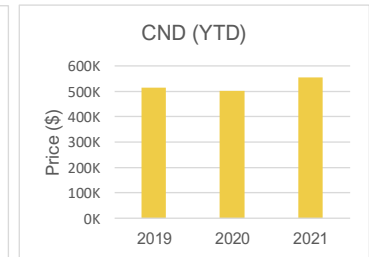
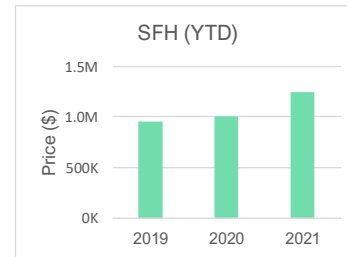
Monthly Average Sales Price

November	SFH	YoY %chg	CND	YoY %chg
2019	\$1,058,258	5.8%	\$485,383	-3.4%
2020	\$1,084,834	2.5%	\$472,726	-2.6%
2021	\$1,296,551	19.5%	\$559,007	18.3%



Year-to-Date Average Sales Price

November	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	\$951,205	-4.6%	\$514,540	-1.9%
2020	\$1,001,693	5.3%	\$502,914	-2.3%
2021	\$1,245,537	24.3%	\$554,014	10.2%



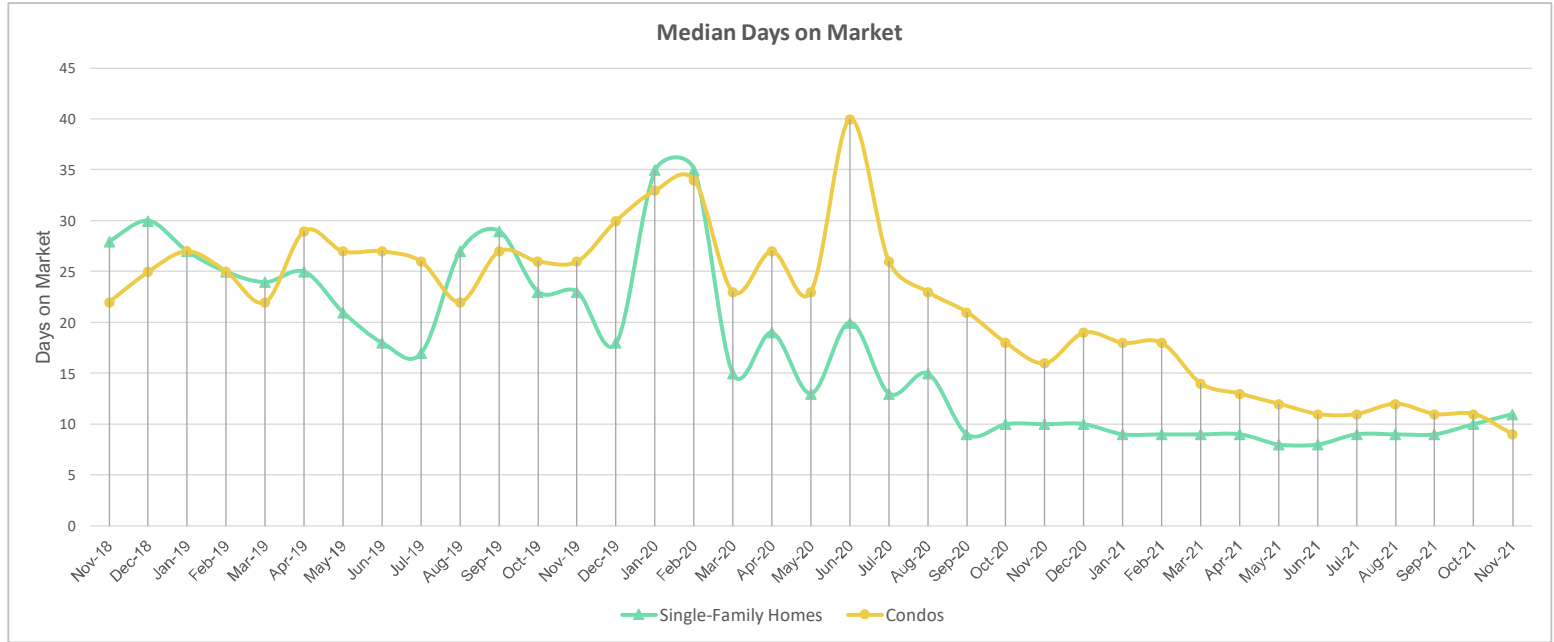
Median Days on Market

November 2021

OAHU, HAWAII

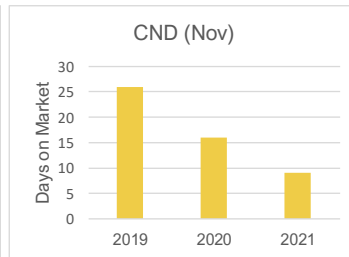
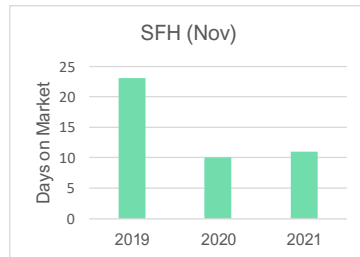
(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

Mo/Yr	Single-Family Homes	Condos
Nov-18	28	22
Dec-18	30	25
Jan-19	27	27
Feb-19	25	25
Mar-19	24	22
Apr-19	25	29
May-19	21	27
Jun-19	18	27
Jul-19	17	26
Aug-19	27	22
Sep-19	29	27
Oct-19	23	26
Nov-19	23	26
Dec-19	18	30
Jan-20	35	33
Feb-20	35	34
Mar-20	15	23
Apr-20	19	27
May-20	13	23
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11
Nov-21	11	9



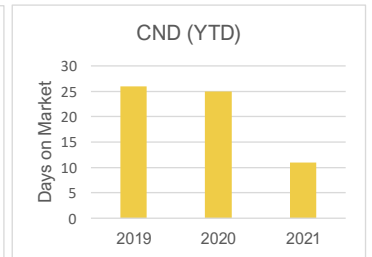
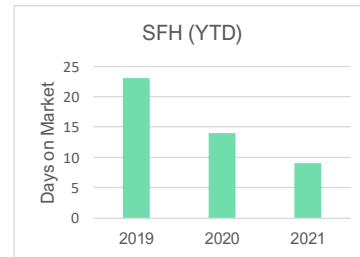
Monthly Median Days on Market

November	SFH	YoY %chg	CND	YoY %chg
2019	23	-17.9%	26	18.2%
2020	10	-56.5%	16	-38.5%
2021	11	10.0%	9	-43.8%



Year-to-Date Median Days on Market

November	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	23	27.8%	26	36.8%
2020	14	-39.1%	25	-3.8%
2021	9	-35.7%	11	-56.0%



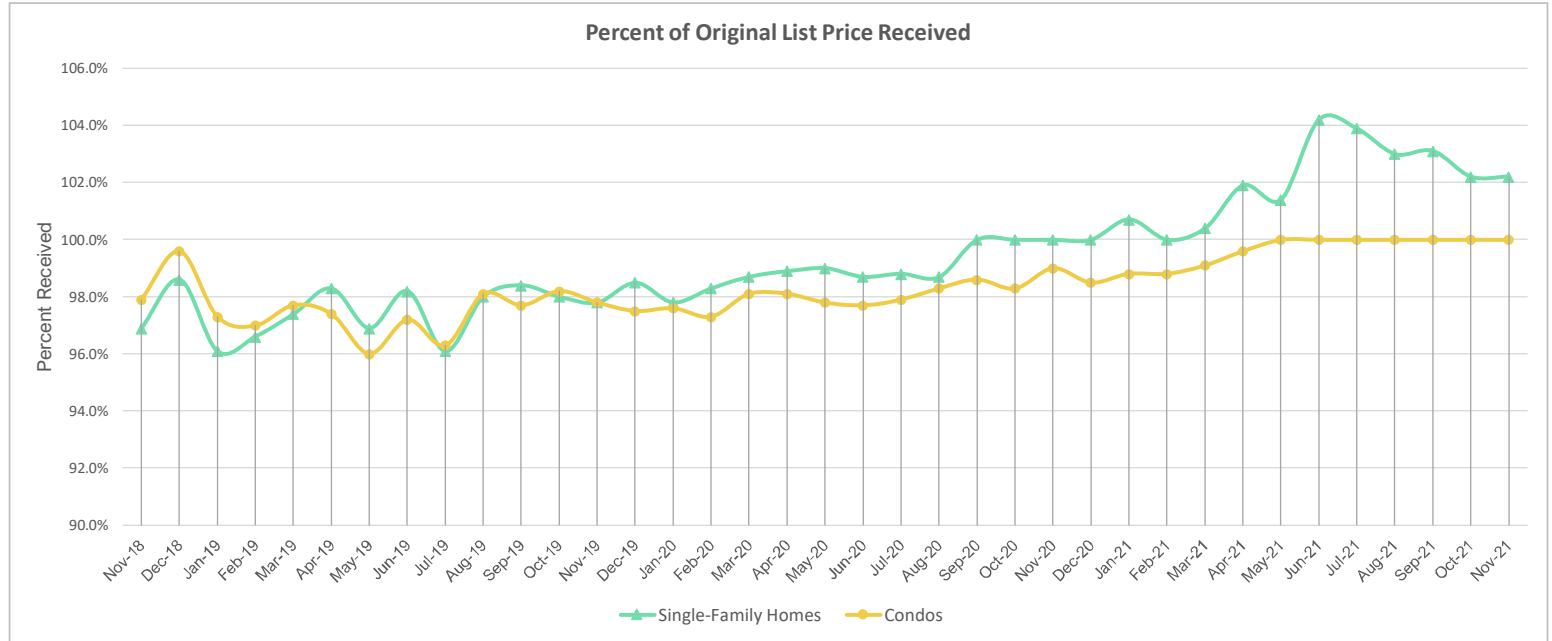
Percent of Original List Price Received

November 2021

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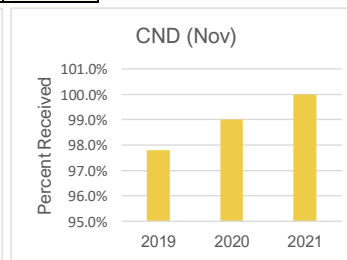
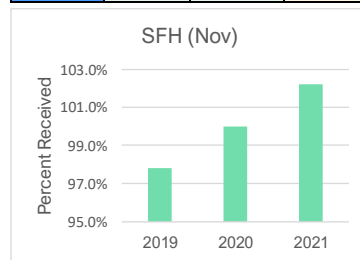
(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

Mo/Yr	Single-Family Homes	Condos
Nov-18	96.9%	97.9%
Dec-18	98.6%	99.6%
Jan-19	96.1%	97.3%
Feb-19	96.6%	97.0%
Mar-19	97.4%	97.7%
Apr-19	98.3%	97.4%
May-19	96.9%	96.0%
Jun-19	98.2%	97.2%
Jul-19	96.1%	96.3%
Aug-19	98.0%	98.1%
Sep-19	98.4%	97.7%
Oct-19	98.0%	98.2%
Nov-19	97.8%	97.8%
Dec-19	98.5%	97.5%
Jan-20	97.8%	97.6%
Feb-20	98.3%	97.3%
Mar-20	98.7%	98.1%
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	100.0%
Feb-21	101.9%	99.6%
Mar-21	101.4%	100.0%
Apr-21	104.2%	100.0%
May-21	103.9%	100.0%
Jun-21	103.0%	100.0%
Jul-21	103.1%	100.0%
Aug-21	102.2%	100.0%
Sep-21	102.2%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%



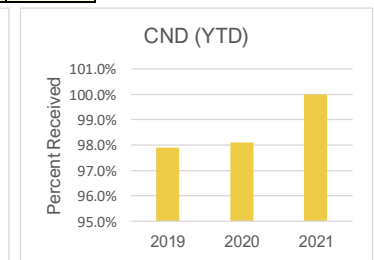
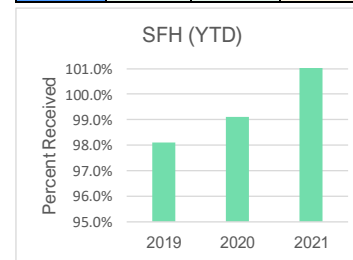
Monthly Percent of Original List Price Received

November	SFH	YoY %chg	CND	YoY %chg
2019	97.8%	0.9%	97.8%	-0.1%
2020	100.0%	2.2%	99.0%	1.2%
2021	102.2%	2.2%	100.0%	1.0%



Year-to-Date Percent of Original List Price Received

November	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	98.1%	-0.7%	97.9%	-0.9%
2020	99.1%	1.0%	98.1%	0.2%
2021	102.0%	2.9%	100.0%	1.9%



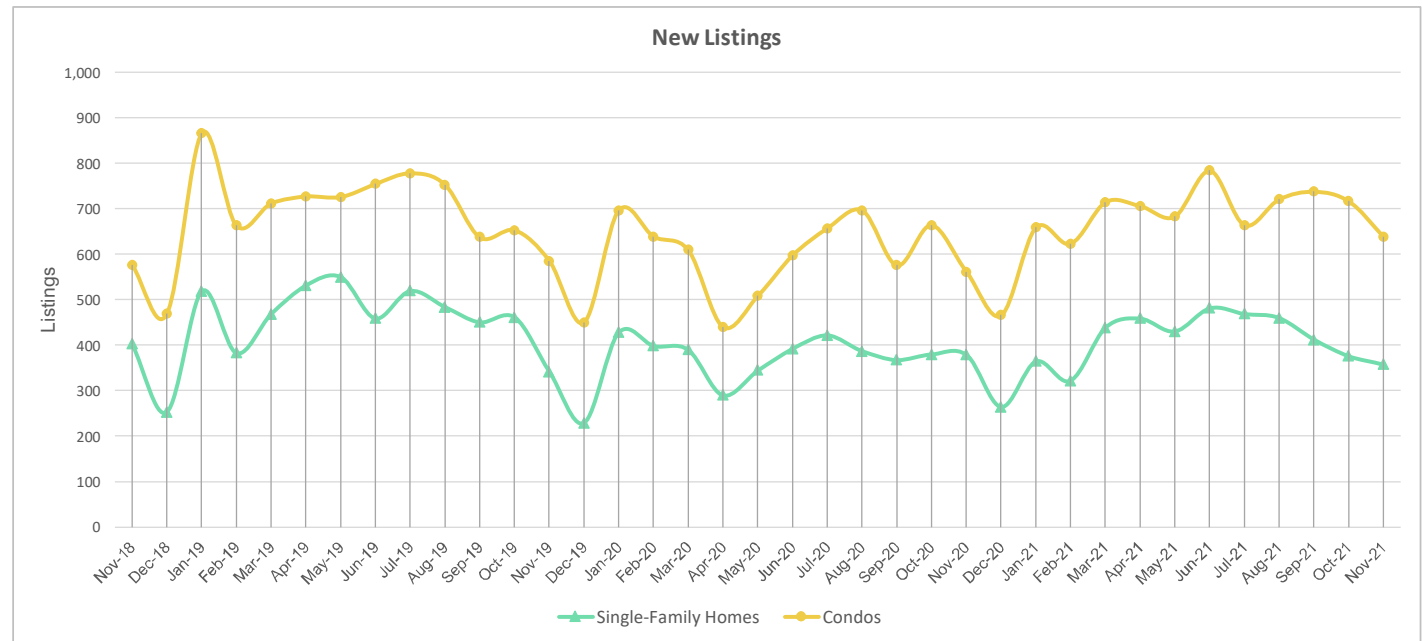
New Listings

November 2021

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Nov-18	403	577	980
Dec-18	253	469	722
Jan-19	519	867	1,386
Feb-19	383	663	1,046
Mar-19	468	712	1,180
Apr-19	532	727	1,259
May-19	550	726	1,276
Jun-19	459	755	1,214
Jul-19	520	778	1,298
Aug-19	484	753	1,237
Sep-19	451	638	1,089
Oct-19	461	653	1,114
Nov-19	342	585	927
Dec-19	229	450	679
Jan-20	428	696	1,124
Feb-20	399	639	1,038
Mar-20	390	610	1,000
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997

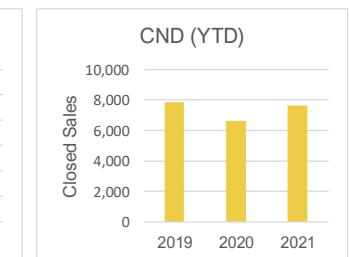
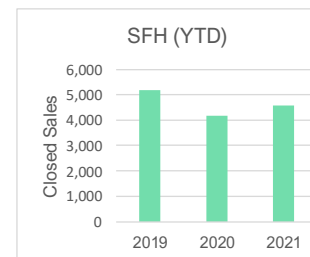
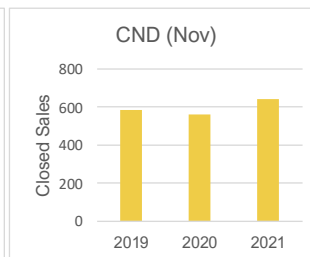
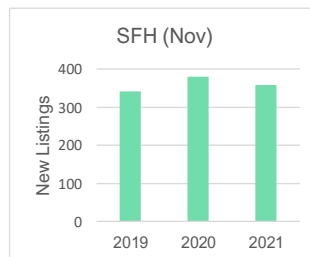


Monthly New Listings

November	SFH	YoY %chg	CND	YoY %chg
2019	342	-15.1%	585	1.4%
2020	379	10.8%	561	-4.1%
2021	358	-5.5%	639	13.9%

Year-to-Date New Listings

November	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	5,169	4.5%	7,857	5.1%
2020	4,180	-19.1%	6,646	-15.4%
2021	4,572	9.4%	7,649	15.1%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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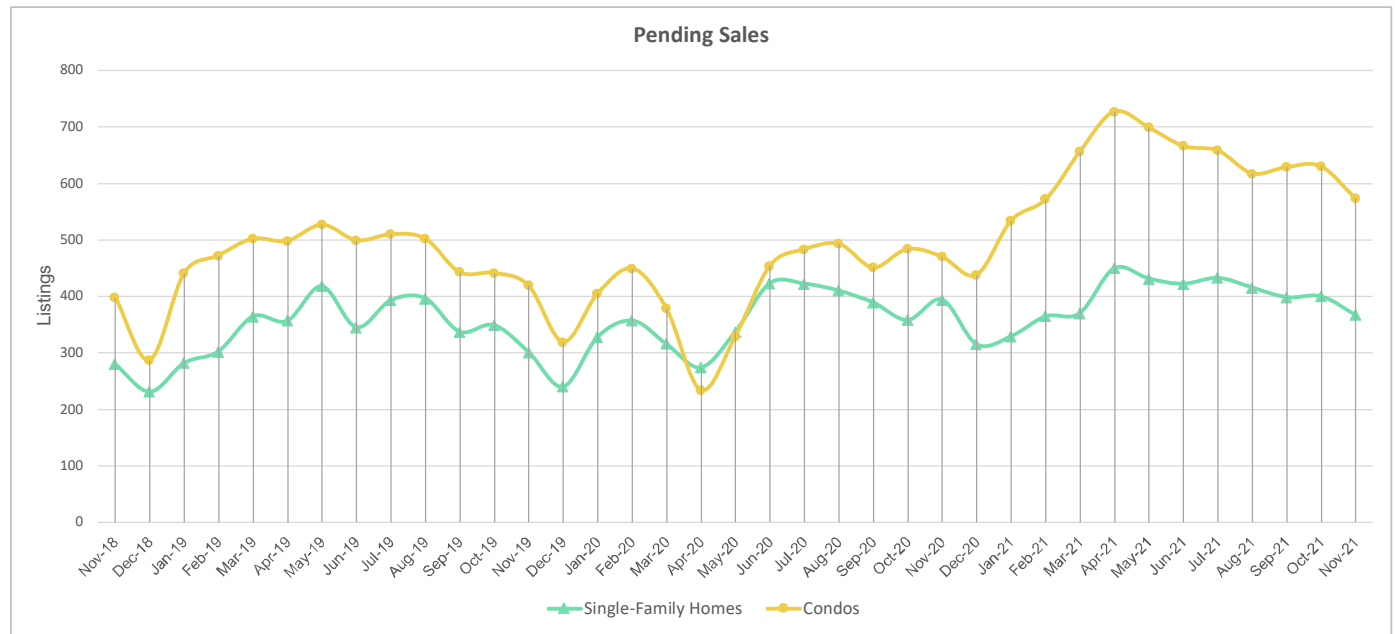
Pending Sales*

November 2021

OAHU, HAWAII

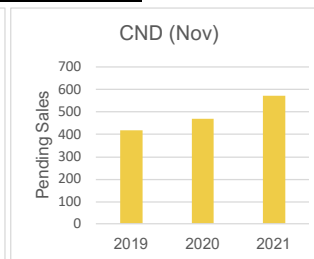
(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)

Mo/Yr	Single-Family Homes	Condos	Total
Nov-18	280	398	678
Dec-18	231	287	518
Jan-19	282	441	723
Feb-19	302	472	774
Mar-19	364	502	866
Apr-19	357	498	855
May-19	418	527	945
Jun-19	345	499	844
Jul-19	393	510	903
Aug-19	396	502	898
Sep-19	337	443	780
Oct-19	349	441	790
Nov-19	301	419	720
Dec-19	240	319	559
Jan-20	328	405	733
Feb-20	357	449	806
Mar-20	316	379	695
Apr-20	274	234	508
May-20	337	329	666
Jun-20	423	454	877
Jul-20	422	483	905
Aug-20	410	493	903
Sep-20	389	451	840
Oct-20	358	484	842
Nov-20	394	470	864
Dec-20	315	438	753
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030
Nov-21	367	573	940



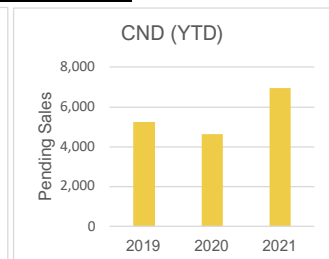
Monthly Pending Sales

November	SFH	YoY %chg	CND	YoY %chg
2019	301	7.5%	419	5.3%
2020	394	30.9%	470	12.2%
2021	367	-6.9%	573	21.9%



Year-to-Date Pending Sales

November	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	3,844	6.3%	5,254	-1.0%
2020	4,008	4.3%	4,631	-11.9%
2021	4,380	9.3%	6,961	50.3%



*Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (EN) status throughout the given month.

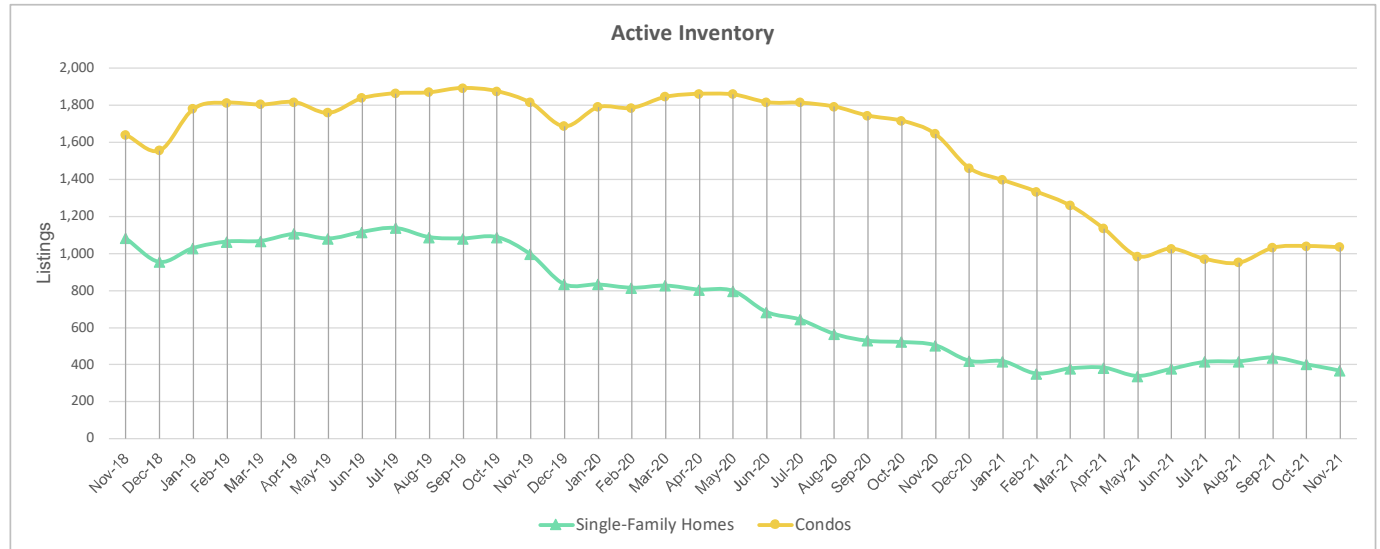
Active Inventory*

November 2021

OAHU, HAWAII

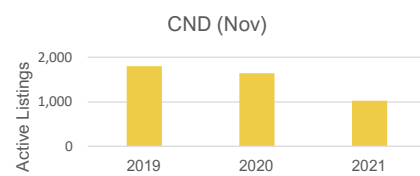
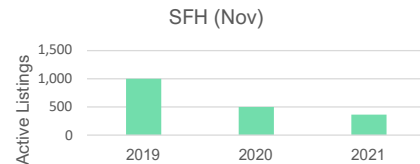
(The number of properties in Active (A) status at the end of the given month)

Mo/Yr	Single-Family Homes	Condos	Total
Nov-18	1,082	1,639	2,721
Dec-18	953	1,555	2,508
Jan-19	1,028	1,779	2,807
Feb-19	1,063	1,812	2,875
Mar-19	1,065	1,803	2,868
Apr-19	1,105	1,816	2,921
May-19	1,079	1,759	2,838
Jun-19	1,114	1,837	2,951
Jul-19	1,137	1,863	3,000
Aug-19	1,086	1,869	2,955
Sep-19	1,080	1,892	2,972
Oct-19	1,086	1,874	2,960
Nov-19	995	1,814	2,809
Dec-19	833	1,685	2,518
Jan-20	833	1,789	2,622
Feb-20	814	1,784	2,598
Mar-20	825	1,845	2,670
Apr-20	804	1,860	2,664
May-20	797	1,858	2,655
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399

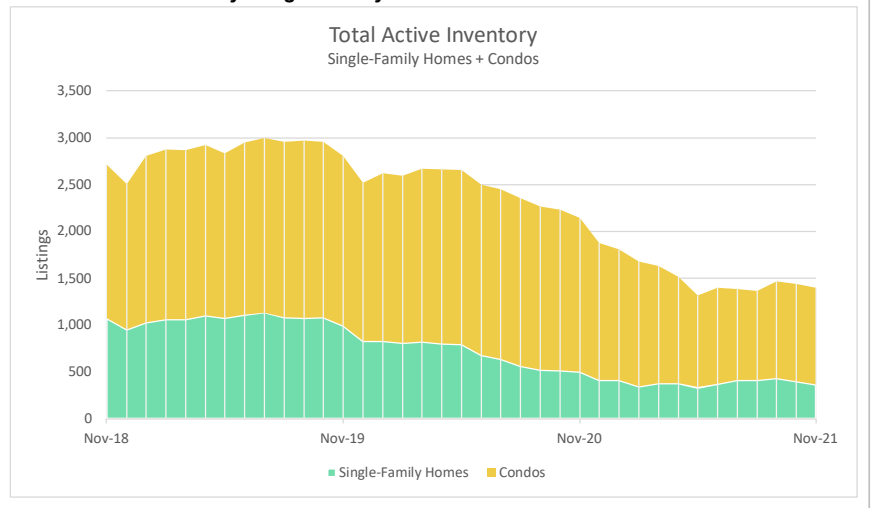


Active Inventory

November	SFH	YoY %chg	CND	YoY %chg
2019	995	-8.0%	1,814	10.7%
2020	503	-49.4%	1,645	-9.3%
2021	366	-27.2%	1,033	-37.2%



Total Active Inventory: Single-Family Homes + Condos



*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

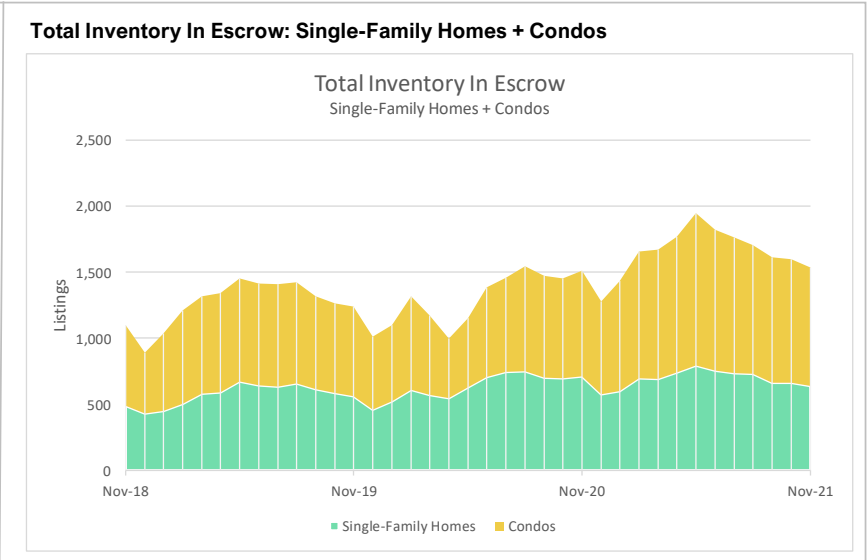
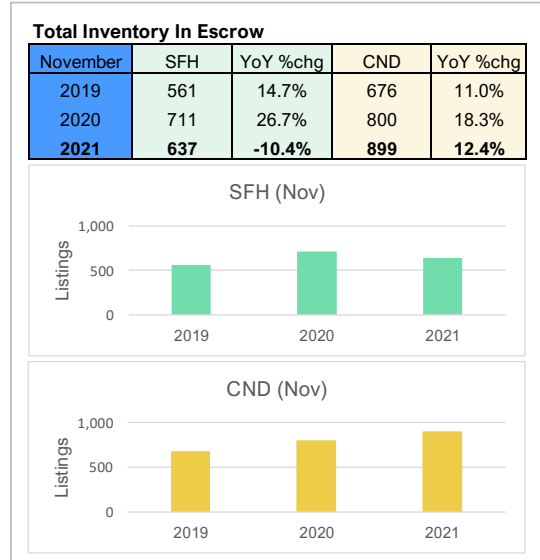
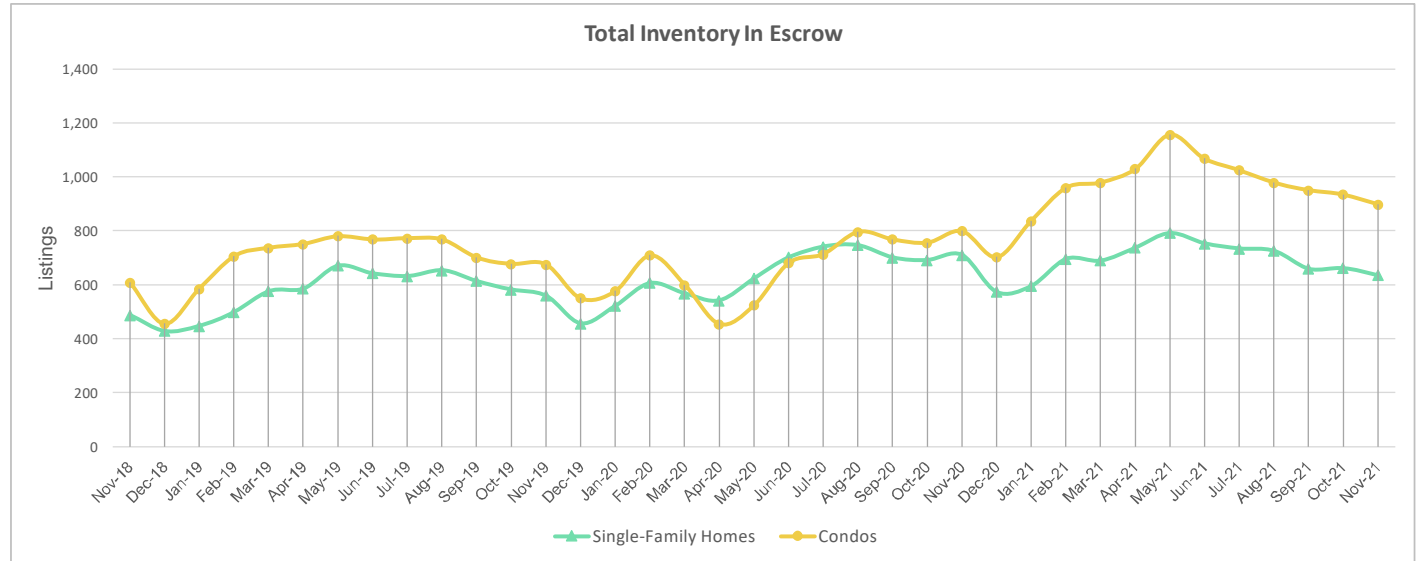
Total Inventory In Escrow*

November 2021

OAHU, HAWAII

(The number of properties in escrow at the end of the given month / combined listings in ES and EN status)

Mo/Yr	Single-Family Homes	Condos	Total
Nov-18	489	609	1,098
Dec-18	430	457	887
Jan-19	448	586	1,034
Feb-19	500	707	1,207
Mar-19	578	738	1,316
Apr-19	587	752	1,339
May-19	672	781	1,453
Jun-19	644	769	1,413
Jul-19	633	773	1,406
Aug-19	655	770	1,425
Sep-19	615	702	1,317
Oct-19	583	678	1,261
Nov-19	561	676	1,237
Dec-19	458	551	1,009
Jan-20	523	577	1,100
Feb-20	608	710	1,318
Mar-20	569	600	1,169
Apr-20	543	455	998
May-20	625	525	1,150
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536



*New indicator added to reports as of 2021, including applicable historical data.

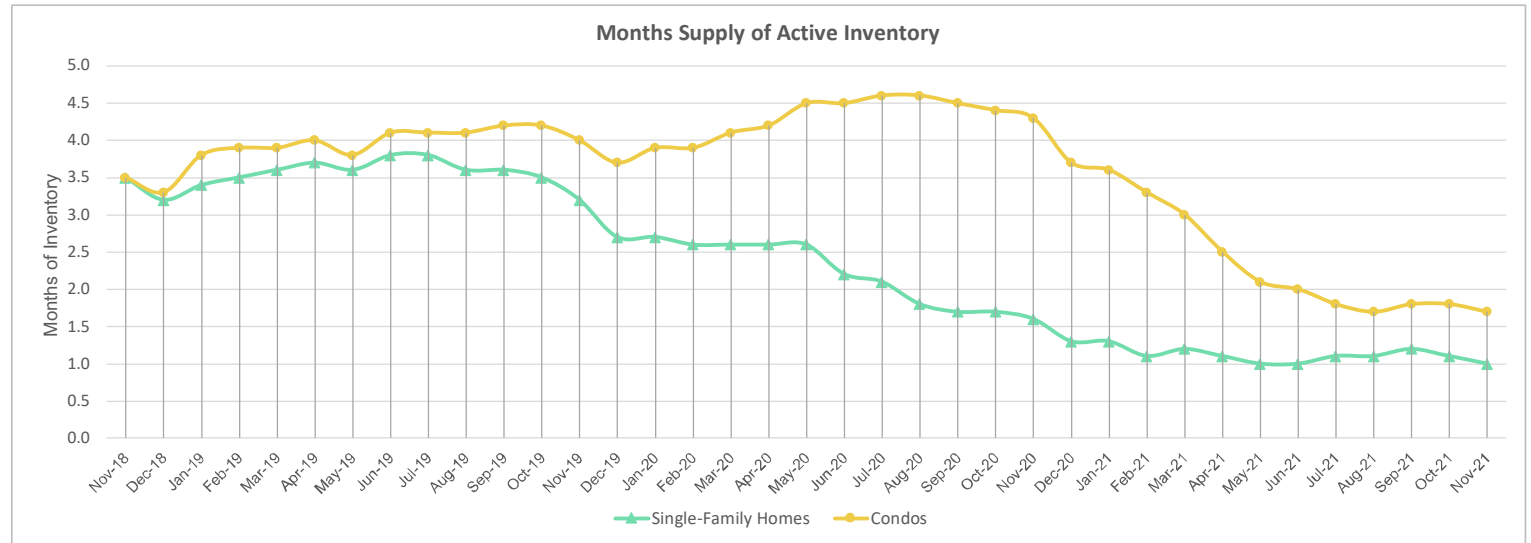
Months Supply of Active Inventory*

November 2021

OAHU, HAWAII

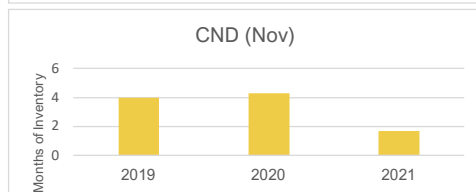
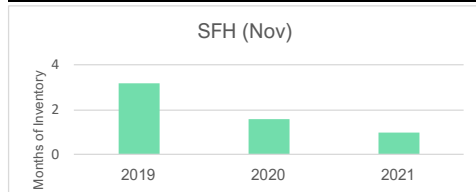
(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos
Nov-18	3.5	3.5
Dec-18	3.2	3.3
Jan-19	3.4	3.8
Feb-19	3.5	3.9
Mar-19	3.6	3.9
Apr-19	3.7	4.0
May-19	3.6	3.8
Jun-19	3.8	4.1
Jul-19	3.8	4.1
Aug-19	3.6	4.1
Sep-19	3.6	4.2
Oct-19	3.5	4.2
Nov-19	3.2	4.0
Dec-19	2.7	3.7
Jan-20	2.7	3.9
Feb-20	2.6	3.9
Mar-20	2.6	4.1
Apr-20	2.6	4.2
May-20	2.6	4.5
Jun-20	2.2	4.5
Jul-20	2.1	4.6
Aug-20	1.8	4.6
Sep-20	1.7	4.5
Oct-20	1.7	4.4
Nov-20	1.6	4.3
Dec-20	1.3	3.7
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8
Nov-21	1.0	1.7

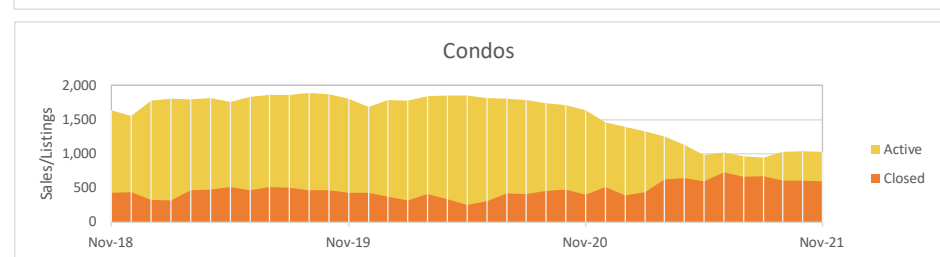
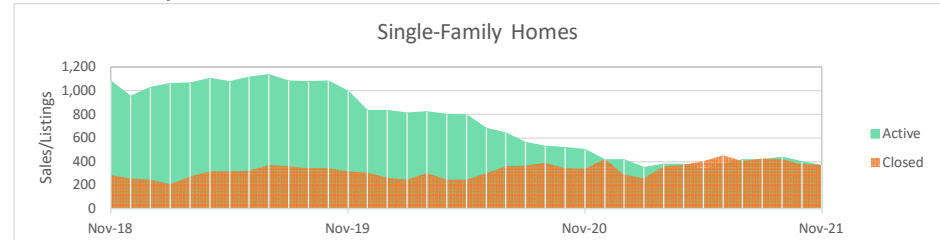


Months Supply of Active Inventory

November	SFH	YoY %chg	CND	YoY %chg
2019	3.2	-8.6%	4.0	14.3%
2020	1.6	-50.0%	4.3	7.5%
2021	1.0	-37.5%	1.7	-60.5%



Active Inventory vs. Closed Sales



*Methodology updated as of 2021 (also applied to historical data shown on this chart).

Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

Housing Supply Overview

November 2021

OAHU, HAWAII

(A year-over-year overview of the availability and sales of properties in a given month, by price range)

	Closed Sales			Median Days on Market			Percent of Original List Price Received			New Listings			Pending Sales			Active Inventory			Total Inventory In Escrow			Months Supply of Active Inventory			
	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	
Single-Family Homes																									
\$449,999 and below	7	7	0.0%	17	36	-52.8%	94.0%	100.0%	-6.0%	1	5	-80.0%	4	5	-20.0%	3	11	-72.7%	8	24	-66.7%	0.5	1.2	-58.3%	
\$450,000 - \$599,999	7	20	-65.0%	19	9	111.1%	98.6%	100.0%	-1.4%	12	19	-36.8%	14	24	-41.7%	10	13	-23.1%	29	63	-54.0%	0.7	0.5	40.0%	
\$600,000 - \$699,999	11	37	-70.3%	10	7	42.9%	100.8%	100.3%	0.5%	25	44	-43.2%	30	48	-37.5%	11	23	-52.2%	42	90	-53.3%	0.4	0.5	-20.0%	
\$700,000 - \$799,999	35	61	-42.6%	11	7	57.1%	102.0%	100.7%	1.3%	39	53	-26.4%	42	62	-32.3%	23	22	4.5%	62	97	-36.1%	0.5	0.4	25.0%	
\$800,000 - \$899,999	55	55	0.0%	9	10	-10.0%	102.9%	101.1%	1.8%	46	73	-37.0%	55	72	-23.6%	22	48	-54.2%	92	111	-17.1%	0.4	1.0	-60.0%	
\$900,000 - \$999,999	47	40	17.5%	9	10	-10.0%	102.7%	100.2%	2.5%	56	43	30.2%	51	43	18.6%	32	38	-15.8%	96	68	41.2%	0.7	1.2	-41.7%	
\$1,000,000 - \$1,499,999	127	74	71.6%	10	11	-9.1%	103.7%	100.0%	3.7%	103	69	49.3%	107	78	37.2%	85	112	-24.1%	175	145	20.7%	0.8	2.0	-60.0%	
\$1,500,000 - 1,999,999	37	23	60.9%	11	27	-59.3%	101.5%	96.4%	5.3%	33	34	-2.9%	41	30	36.7%	50	67	-25.4%	77	59	30.5%	1.4	3.7	-62.2%	
\$2,000,000 - \$2,999,999	24	13	84.6%	16	35	-54.3%	101.7%	93.0%	9.4%	17	16	6.3%	13	17	-23.5%	44	60	-26.7%	30	34	-11.8%	1.8	7.5	-76.0%	
\$3,000,000 and above	21	8	162.5%	28	278	-89.9%	96.9%	87.7%	10.5%	26	23	13.0%	10	15	-33.3%	86	109	-21.1%	26	20	30.0%	6.1	18.2	-66.5%	
All Single-Family Homes	371	338	9.8%	11	10	10.0%	102.2%	100.0%	2.2%	358	379	-5.5%	367	394	-6.9%	366	503	-27.2%	637	711	-10.4%	1.0	1.6	-37.5%	

	Closed Sales			Median Days on Market			Percent of Original List Price Received			New Listings			Pending Sales			Active Inventory			Total Inventory In Escrow			Months Supply of Active Inventory			
	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	Nov-21	Nov-20	%chg	
Condos																									
\$149,999 and below	11	13	-15.4%	10	48	-79.2%	100.0%	84.7%	18.1%	18	26	-30.8%	23	15	53.3%	46	95	-51.6%	36	29	24.1%	2.2	6.3	-65.1%	
\$150,000 - \$299,999	88	71	23.9%	12	46	-73.9%	98.0%	97.6%	0.4%	79	101	-21.8%	75	82	-8.5%	159	358	-55.6%	131	131	0.0%	1.7	5.9	-71.2%	
\$300,000 - \$399,999	88	87	1.1%	13	16	-18.8%	98.3%	99.5%	-1.2%	95	105	-9.5%	94	82	14.6%	147	262	-43.9%	143	160	-10.6%	1.5	3.1	-51.6%	
\$400,000 - \$499,999	109	90	21.1%	9	9	0.0%	100.0%	100.0%	0.0%	100	116	-13.8%	117	99	18.2%	128	209	-38.8%	183	159	15.1%	1.2	2.6	-53.8%	
\$500,000 - \$599,999	94	69	36.2%	9	8	12.5%	101.3%	100.0%	1.3%	89	91	-2.2%	62	87	-28.7%	92	142	-35.2%	103	139	-25.9%	1.0	2.3	-56.5%	
\$600,000 - \$699,999	82	29	182.8%	9	15	-40.0%	101.0%	100.0%	1.0%	90	42	114.3%	69	43	60.5%	97	107	-9.3%	98	80	22.5%	1.4	3.2	-56.3%	
\$700,000 - \$999,999	89	30	196.7%	9	27	-66.7%	100.4%	98.5%	1.9%	94	43	118.6%	79	46	71.7%	142	191	-25.7%	121	77	57.1%	1.9	5.8	-67.2%	
\$1,000,000 - \$1,499,999	31	16	93.8%	9	78	-88.5%	99.5%	96.8%	2.8%	41	17	141.2%	28	9	211.1%	85	105	-19.0%	47	16	193.8%	3.5	11.7	-70.1%	
\$1,500,000 - \$1,999,999	6	1	500.0%	159	48	231.3%	96.3%	94.3%	2.1%	17	8	112.5%	12	2	500.0%	44	59	-25.4%	16	4	300.0%	6.3	14.8	-57.4%	
\$2,000,000 and above	3	1	200.0%	210	67	213.4%	92.3%	97.5%	-5.3%	16	12	33.3%	14	5	180.0%	93	117	-20.5%	21	5	320.0%	11.6	23.4	-50.4%	
All Condos	601	407	47.7%	9	16	-43.8%	100.0%	99.0%	1.0%	639	561	13.9%	573	470	21.9%	1,033	1,645	-37.2%	899	800	12.4%	1.7	4.3	-60.5%	

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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Closed Sales by Price Range: Single-Family Homes

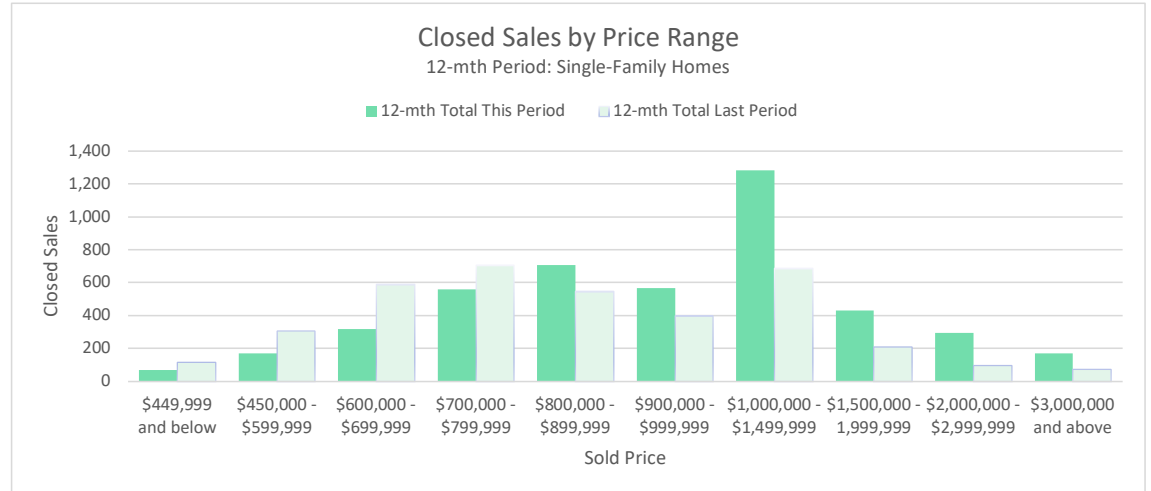
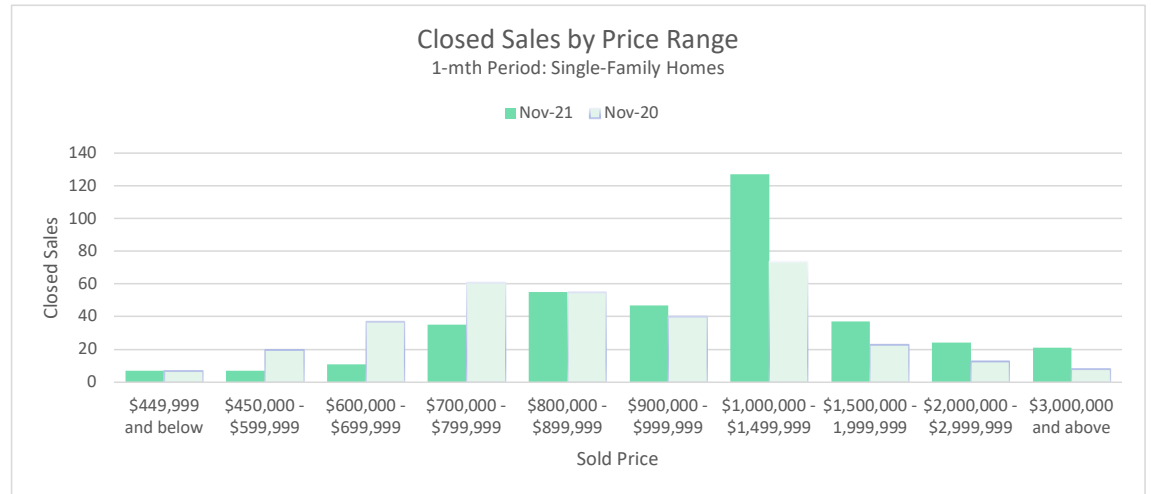
November 2021

OAHU, HAWAII

(A count of properties that have closed in a given month)

Single-Family Homes	Nov-21	Nov-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	7	7	0.0%	70	113	-38.1%
\$450,000 - \$599,999	7	20	-65.0%	171	306	-44.1%
\$600,000 - \$699,999	11	37	-70.3%	317	590	-46.3%
\$700,000 - \$799,999	35	61	-42.6%	559	707	-20.9%
\$800,000 - \$899,999	55	55	0.0%	709	547	29.6%
\$900,000 - \$999,999	47	40	17.5%	565	401	40.9%
\$1,000,000 - \$1,499,999	127	74	71.6%	1,283	686	87.0%
\$1,500,000 - 1,999,999	37	23	60.9%	431	210	105.2%
\$2,000,000 - \$2,999,999	24	13	84.6%	295	94	213.8%
\$3,000,000 and above	21	8	162.5%	168	73	130.1%
All Single-Family Homes	371	338	9.8%	4,568	3,727	22.6%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



Closed Sales by Price Range: Condos

November 2021

OAHU, HAWAII

(A count of properties that have closed in a given month)

Condos	Nov-21	Nov-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	11	13	-15.4%	257	185	38.9%
\$150,000 - \$299,999	88	71	23.9%	1,118	729	53.4%
\$300,000 - \$399,999	88	87	1.1%	1,184	1,004	17.9%
\$400,000 - \$499,999	109	90	21.1%	1,295	959	35.0%
\$500,000 - \$599,999	94	69	36.2%	1,064	738	44.2%
\$600,000 - \$699,999	82	29	182.8%	832	401	107.5%
\$700,000 - \$999,999	89	30	196.7%	912	397	129.7%
\$1,000,000 - \$1,499,999	31	16	93.8%	288	111	159.5%
\$1,500,000 - \$1,999,999	6	1	500.0%	78	42	85.7%
\$2,000,000 and above	3	1	200.0%	96	54	77.8%
All Condos	601	407	47.7%	7,124	4,620	54.2%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



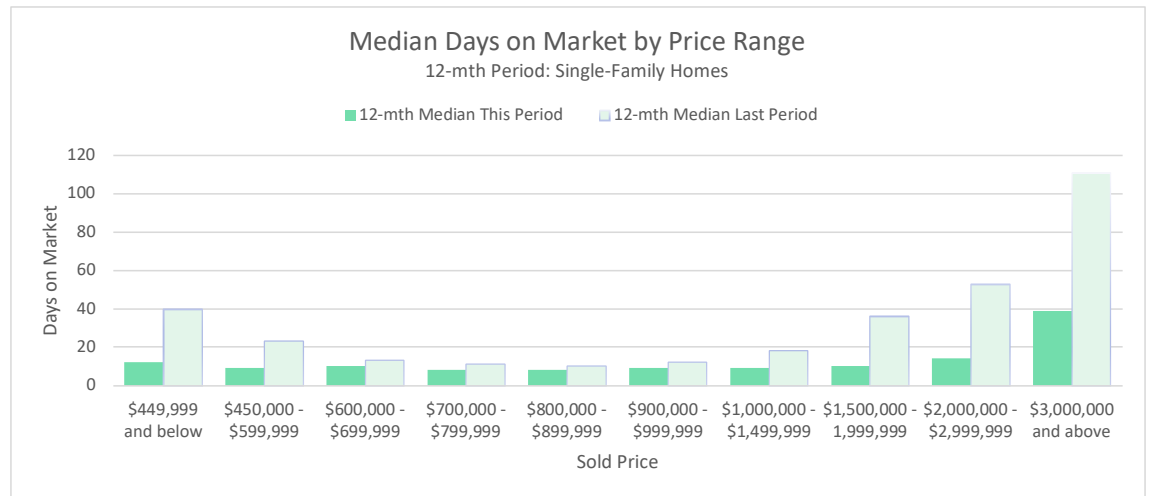
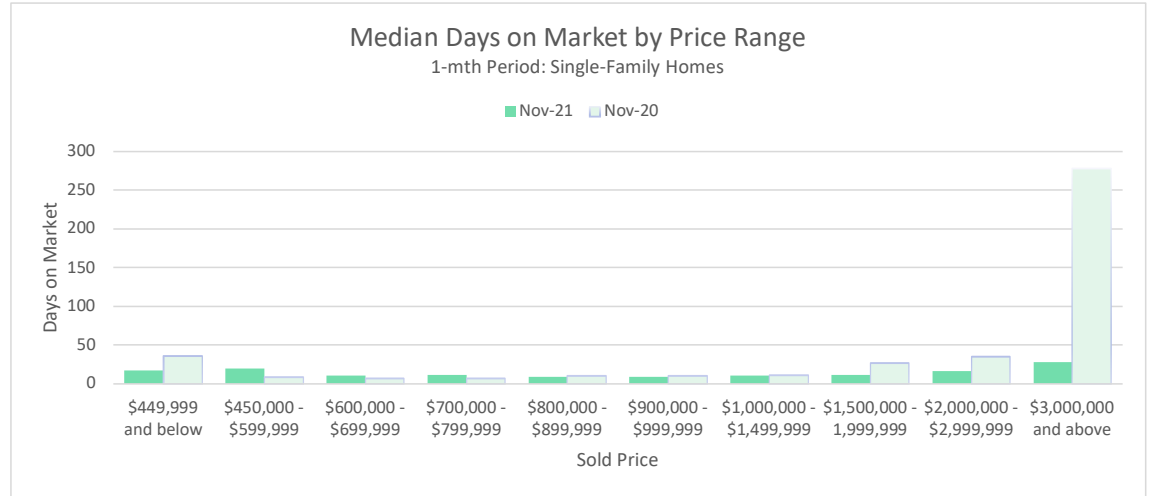
Median Days on Market by Price Range: Single-Family Homes

November 2021

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)

Single-Family Homes	Nov-21	Nov-20	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$449,999 and below	17	36	-52.8%	12	40	-70.0%
\$450,000 - \$599,999	19	9	111.1%	9	23	-60.9%
\$600,000 - \$699,999	10	7	42.9%	10	13	-23.1%
\$700,000 - \$799,999	11	7	57.1%	8	11	-27.3%
\$800,000 - \$899,999	9	10	-10.0%	8	10	-20.0%
\$900,000 - \$999,999	9	10	-10.0%	9	12	-25.0%
\$1,000,000 - \$1,499,999	10	11	-9.1%	9	18	-50.0%
\$1,500,000 - 1,999,999	11	27	-59.3%	10	36	-72.2%
\$2,000,000 - \$2,999,999	16	35	-54.3%	14	53	-73.6%
\$3,000,000 and above	28	278	-89.9%	39	111	-64.9%
All Single-Family Homes	11	10	10.0%	9	15	-40.0%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

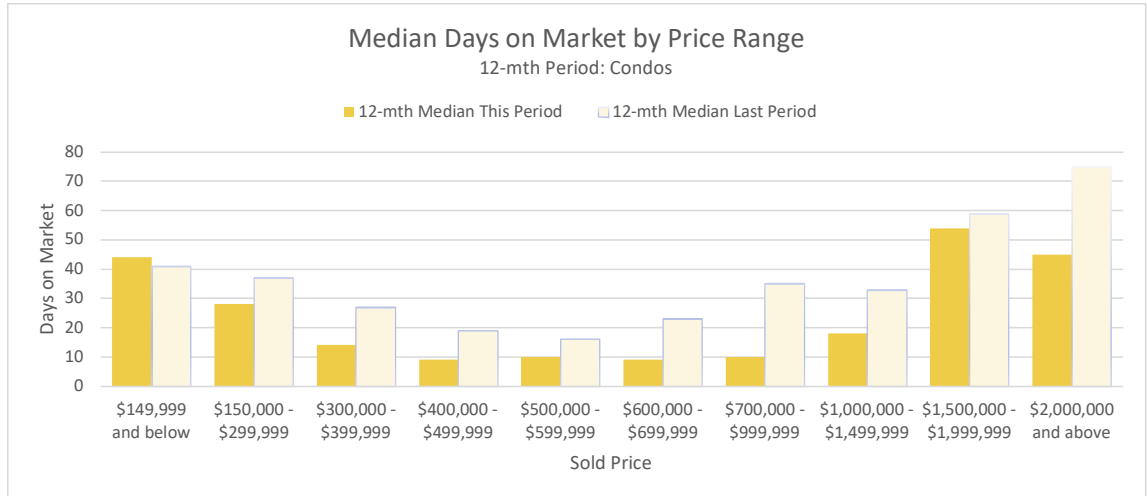
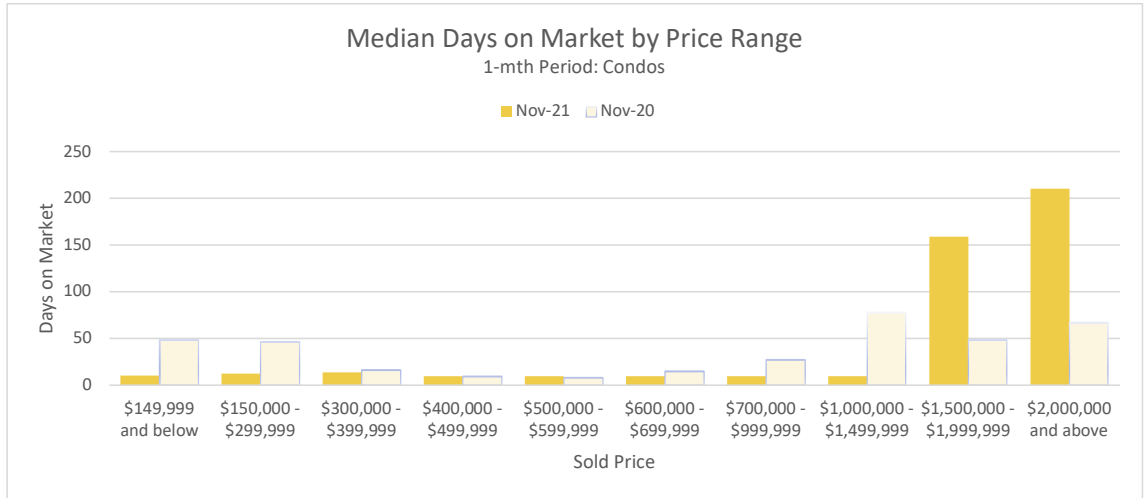
Median Days on Market by Price Range: Condos

November 2021

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)

Condos	Nov-21	Nov-20	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$149,999 and below	10	48	-79.2%	44	41	7.3%
\$150,000 - \$299,999	12	46	-73.9%	28	37	-24.3%
\$300,000 - \$399,999	13	16	-18.8%	14	27	-48.1%
\$400,000 - \$499,999	9	9	0.0%	9	19	-52.6%
\$500,000 - \$599,999	9	8	12.5%	10	16	-37.5%
\$600,000 - \$699,999	9	15	-40.0%	9	23	-60.9%
\$700,000 - \$999,999	9	27	-66.7%	10	35	-71.4%
\$1,000,000 - \$1,499,999	9	78	-88.5%	18	33	-45.5%
\$1,500,000 - \$1,999,999	159	48	231.3%	54	59	-8.5%
\$2,000,000 and above	210	67	213.4%	45	75	-40.0%
All Condos	9	16	-43.8%	12	25	-52.0%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

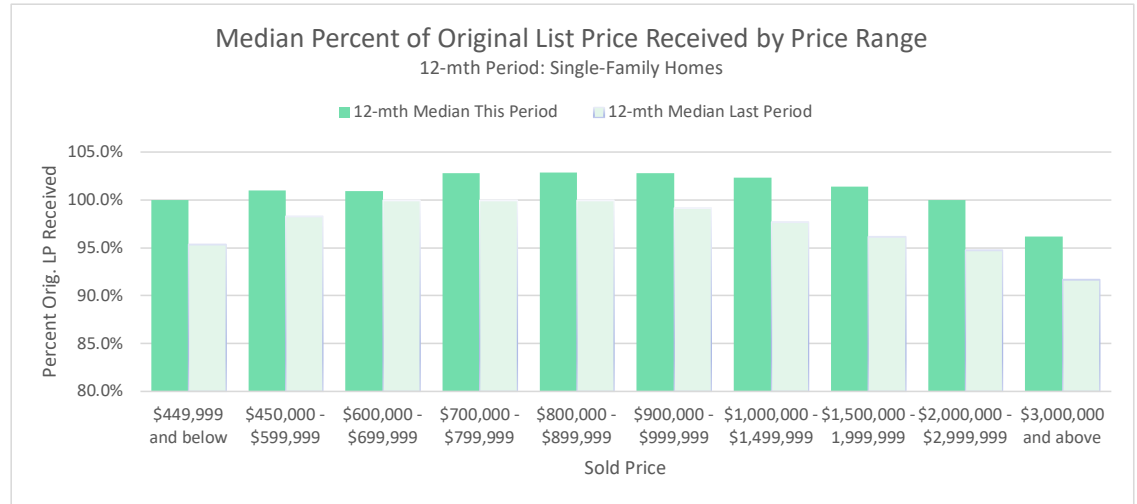
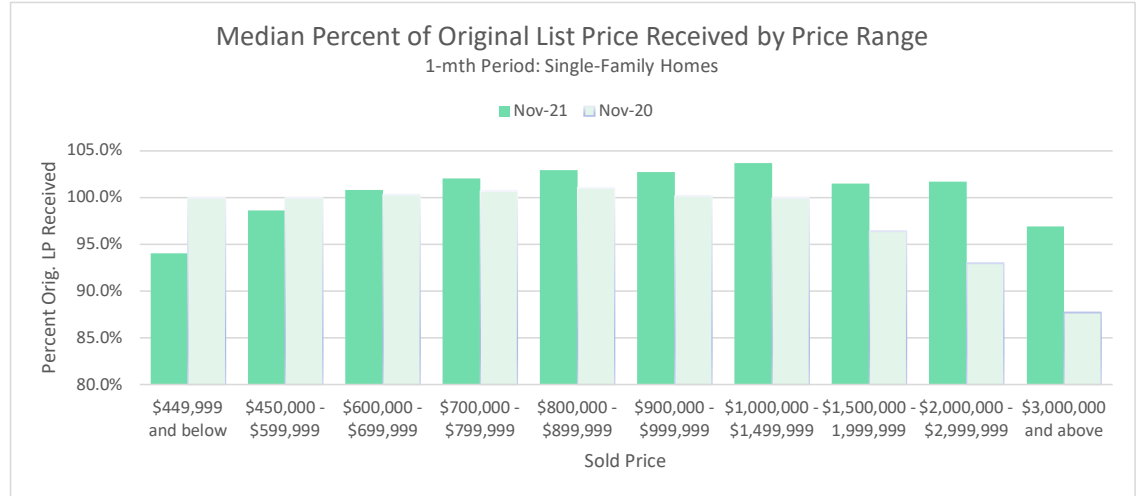
Median Percent of Original List Price Received by Price Range: Single-Family Homes

November 2021

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

Single-Family Homes	Nov-21	Nov-20	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$449,999 and below	94.0%	100.0%	-6.0%	100.0%	95.4%	4.8%
\$450,000 - \$599,999	98.6%	100.0%	-1.4%	101.0%	98.3%	2.7%
\$600,000 - \$699,999	100.8%	100.3%	0.5%	100.9%	100.0%	0.9%
\$700,000 - \$799,999	102.0%	100.7%	1.3%	102.8%	100.0%	2.8%
\$800,000 - \$899,999	102.9%	101.1%	1.8%	102.9%	100.0%	2.9%
\$900,000 - \$999,999	102.7%	100.2%	2.5%	102.8%	99.2%	3.6%
\$1,000,000 - \$1,499,999	103.7%	100.0%	3.7%	102.3%	97.7%	4.7%
\$1,500,000 - 1,999,999	101.5%	96.4%	5.3%	101.4%	96.2%	5.4%
\$2,000,000 - \$2,999,999	101.7%	93.0%	9.4%	100.0%	94.8%	5.5%
\$3,000,000 and above	96.9%	87.7%	10.5%	96.2%	91.7%	4.9%
All Single-Family Homes	102.2%	100.0%	2.2%	101.8%	99.0%	2.8%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

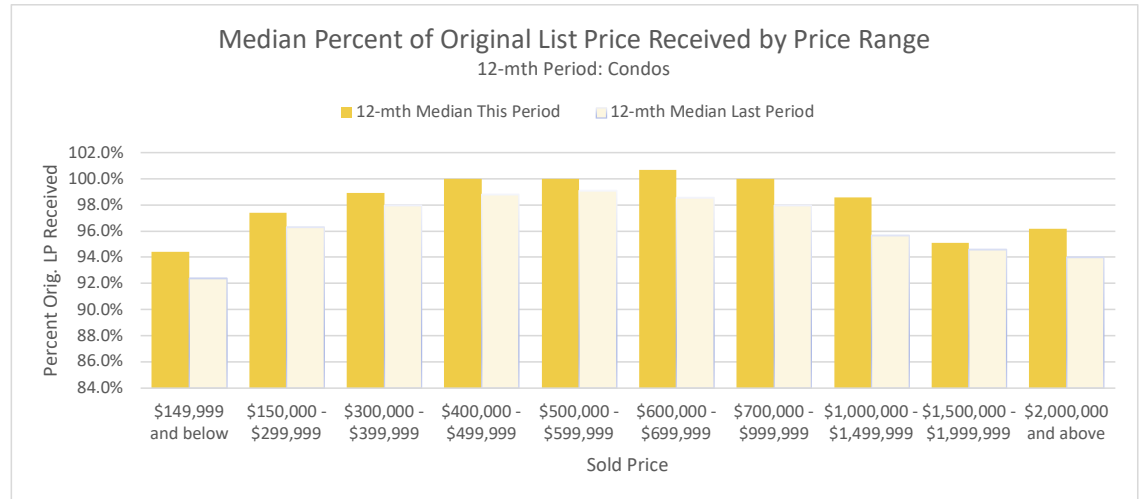
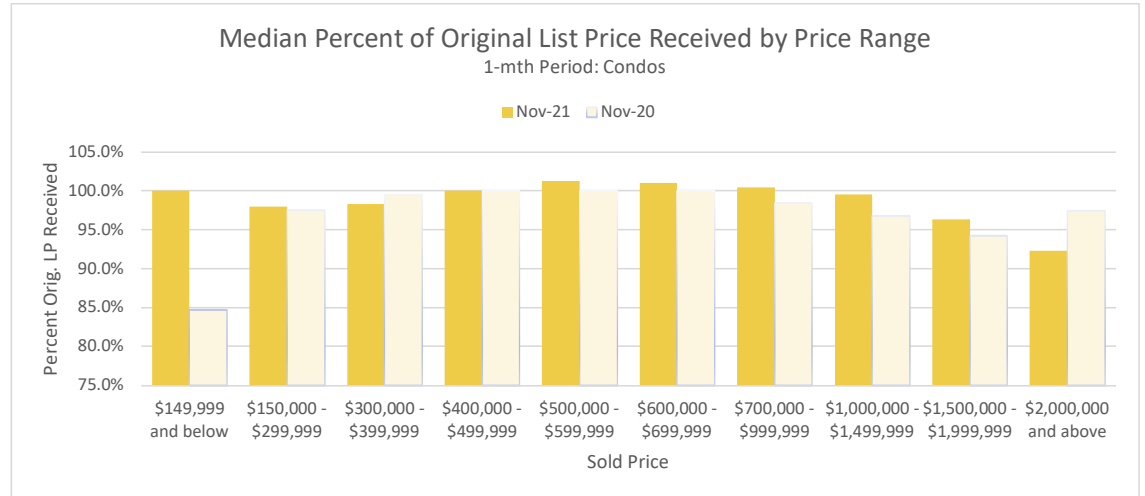
Median Percent of Original List Price Received by Price Range: Condos

November 2021

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

Condos	Nov-21	Nov-20	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$149,999 and below	100.0%	84.7%	18.1%	94.4%	92.4%	2.2%
\$150,000 - \$299,999	98.0%	97.6%	0.4%	97.4%	96.3%	1.1%
\$300,000 - \$399,999	98.3%	99.5%	-1.2%	98.9%	98.0%	0.9%
\$400,000 - \$499,999	100.0%	100.0%	0.0%	100.0%	98.8%	1.2%
\$500,000 - \$599,999	101.3%	100.0%	1.3%	100.0%	99.1%	0.9%
\$600,000 - \$699,999	101.0%	100.0%	1.0%	100.7%	98.6%	2.1%
\$700,000 - \$999,999	100.4%	98.5%	1.9%	100.0%	98.0%	2.0%
\$1,000,000 - \$1,499,999	99.5%	96.8%	2.8%	98.6%	95.7%	3.0%
\$1,500,000 - \$1,999,999	96.3%	94.3%	2.1%	95.1%	94.6%	0.5%
\$2,000,000 and above	92.3%	97.5%	-5.3%	96.2%	94.0%	2.3%
All Condos	100.0%	99.0%	1.0%	100.0%	98.0%	2.0%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

New Listings by Price Range: Single-Family Homes

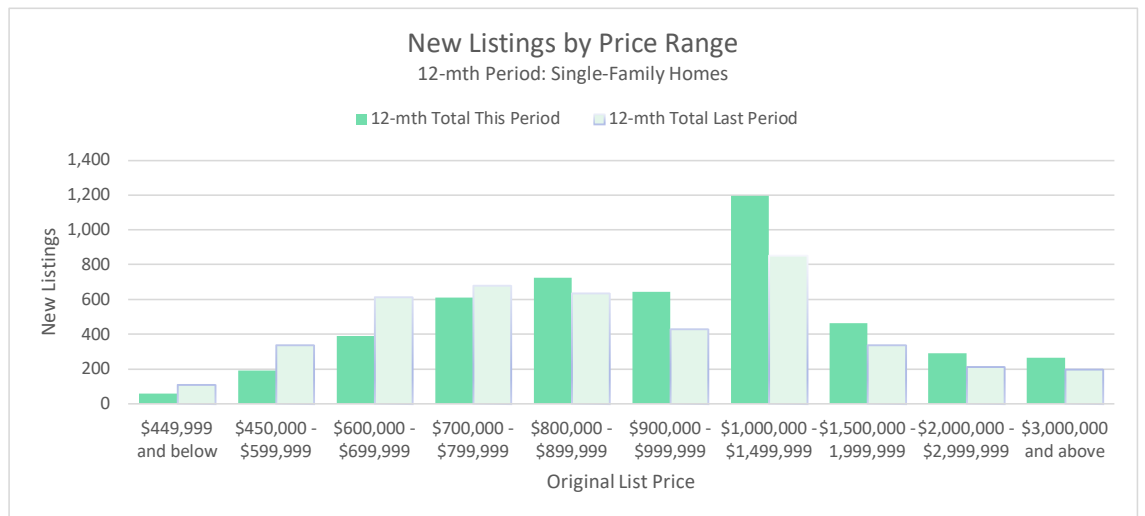
November 2021

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Single-Family Homes	Nov-21	Nov-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	1	5	-80.0%	60	109	-45.0%
\$450,000 - \$599,999	12	19	-36.8%	193	337	-42.7%
\$600,000 - \$699,999	25	44	-43.2%	389	613	-36.5%
\$700,000 - \$799,999	39	53	-26.4%	611	680	-10.1%
\$800,000 - \$899,999	46	73	-37.0%	723	635	13.9%
\$900,000 - \$999,999	56	43	30.2%	642	431	49.0%
\$1,000,000 - \$1,499,999	103	69	49.3%	1,196	854	40.0%
\$1,500,000 - 1,999,999	33	34	-2.9%	465	337	38.0%
\$2,000,000 - \$2,999,999	17	16	6.3%	291	213	36.6%
\$3,000,000 and above	26	23	13.0%	266	200	33.0%
All Single-Family Homes	358	379	-5.5%	4,836	4,409	9.7%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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New Listings by Price Range: Condos

November 2021

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Condos	Nov-21	Nov-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	18	26	-30.8%	263	281	-6.4%
\$150,000 - \$299,999	79	101	-21.8%	1,241	1,228	1.1%
\$300,000 - \$399,999	95	105	-9.5%	1,413	1,388	1.8%
\$400,000 - \$499,999	100	116	-13.8%	1,464	1,326	10.4%
\$500,000 - \$599,999	89	91	-2.2%	1,134	992	14.3%
\$600,000 - \$699,999	90	42	114.3%	866	600	44.3%
\$700,000 - \$999,999	94	43	118.6%	1,002	720	39.2%
\$1,000,000 - \$1,499,999	41	17	141.2%	386	277	39.4%
\$1,500,000 - \$1,999,999	17	8	112.5%	142	99	43.4%
\$2,000,000 and above	16	12	33.3%	204	185	10.3%
All Condos	639	561	13.9%	8,115	7,096	14.4%



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SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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Pending Sales by Price Range: Single-Family Homes

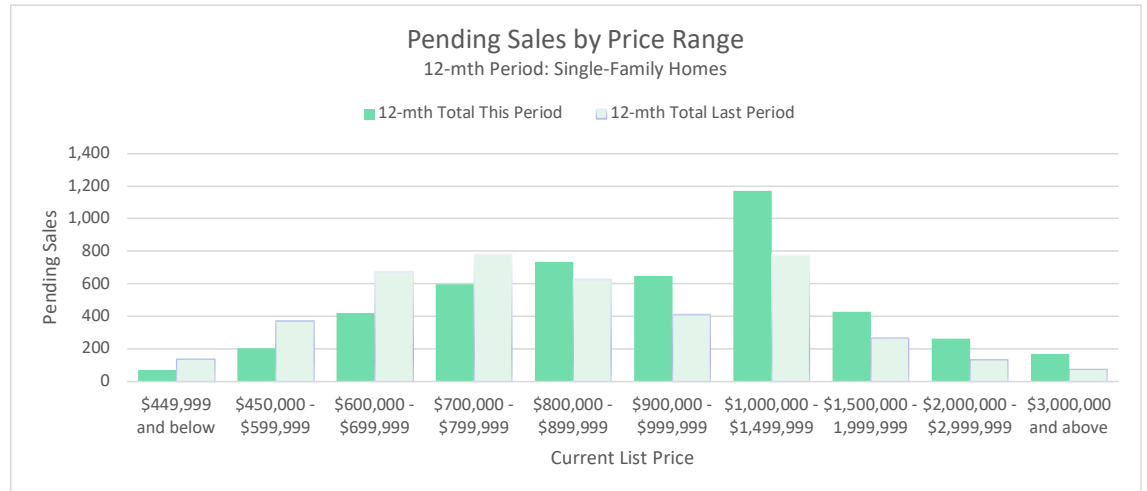
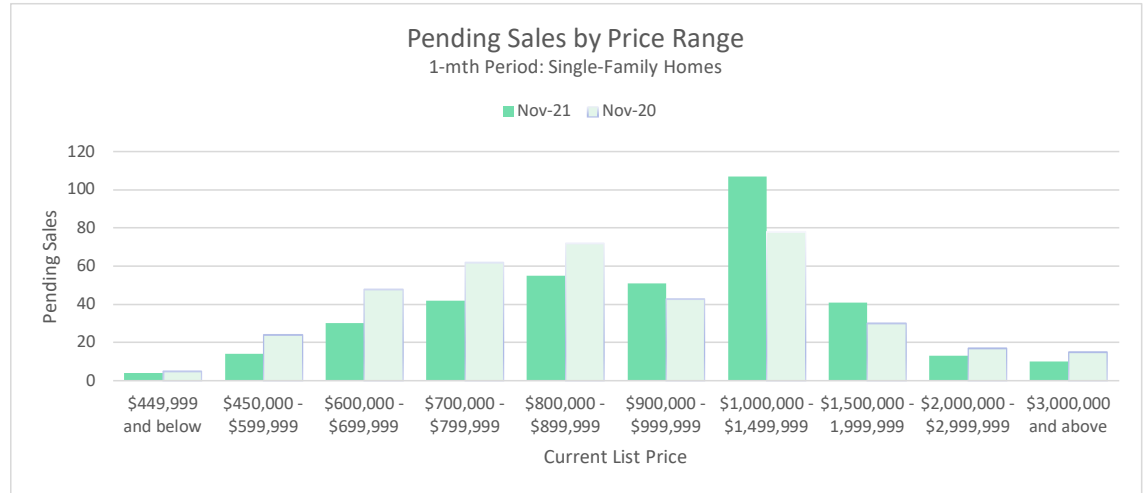
November 2021

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Single-Family Homes	Nov-21	Nov-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	4	5	-20.0%	67	137	-51.1%
\$450,000 - \$599,999	14	24	-41.7%	204	373	-45.3%
\$600,000 - \$699,999	30	48	-37.5%	419	674	-37.8%
\$700,000 - \$799,999	42	62	-32.3%	598	783	-23.6%
\$800,000 - \$899,999	55	72	-23.6%	734	626	17.3%
\$900,000 - \$999,999	51	43	18.6%	648	410	58.0%
\$1,000,000 - \$1,499,999	107	78	37.2%	1,169	776	50.6%
\$1,500,000 - 1,999,999	41	30	36.7%	428	265	61.5%
\$2,000,000 - \$2,999,999	13	17	-23.5%	261	130	100.8%
\$3,000,000 and above	10	15	-33.3%	167	74	125.7%
All Single-Family Homes	367	394	-6.9%	4,695	4,248	10.5%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



Pending Sales by Price Range: Condos

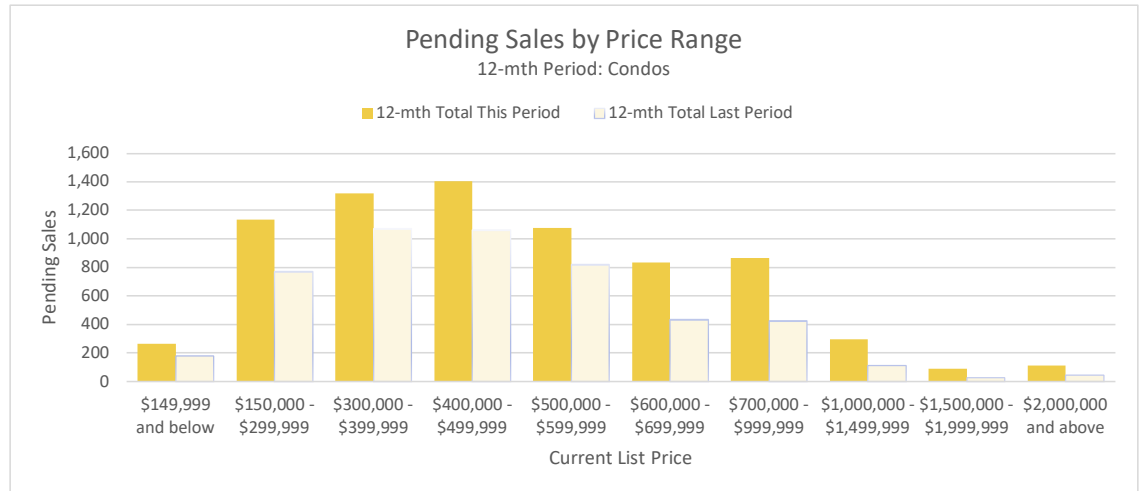
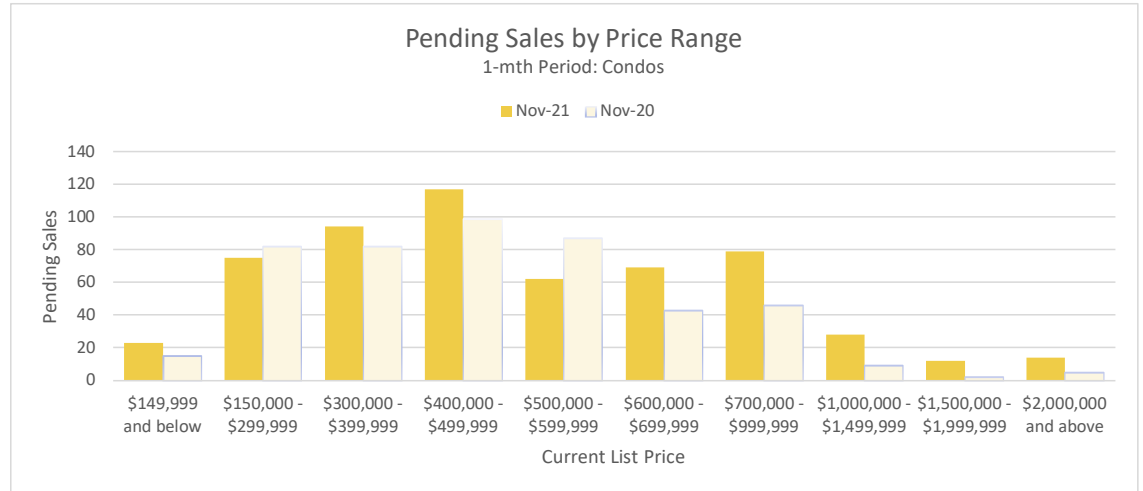
November 2021

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Condos	Nov-21	Nov-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	23	15	53.3%	266	178	49.4%
\$150,000 - \$299,999	75	82	-8.5%	1,133	772	46.8%
\$300,000 - \$399,999	94	82	14.6%	1,320	1,072	23.1%
\$400,000 - \$499,999	117	99	18.2%	1,404	1,063	32.1%
\$500,000 - \$599,999	62	87	-28.7%	1,076	821	31.1%
\$600,000 - \$699,999	69	43	60.5%	836	435	92.2%
\$700,000 - \$999,999	79	46	71.7%	864	425	103.3%
\$1,000,000 - \$1,499,999	28	9	211.1%	297	112	165.2%
\$1,500,000 - \$1,999,999	12	2	500.0%	91	28	225.0%
\$2,000,000 and above	14	5	180.0%	112	44	154.5%
All Condos	573	470	21.9%	7,399	4,950	49.5%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



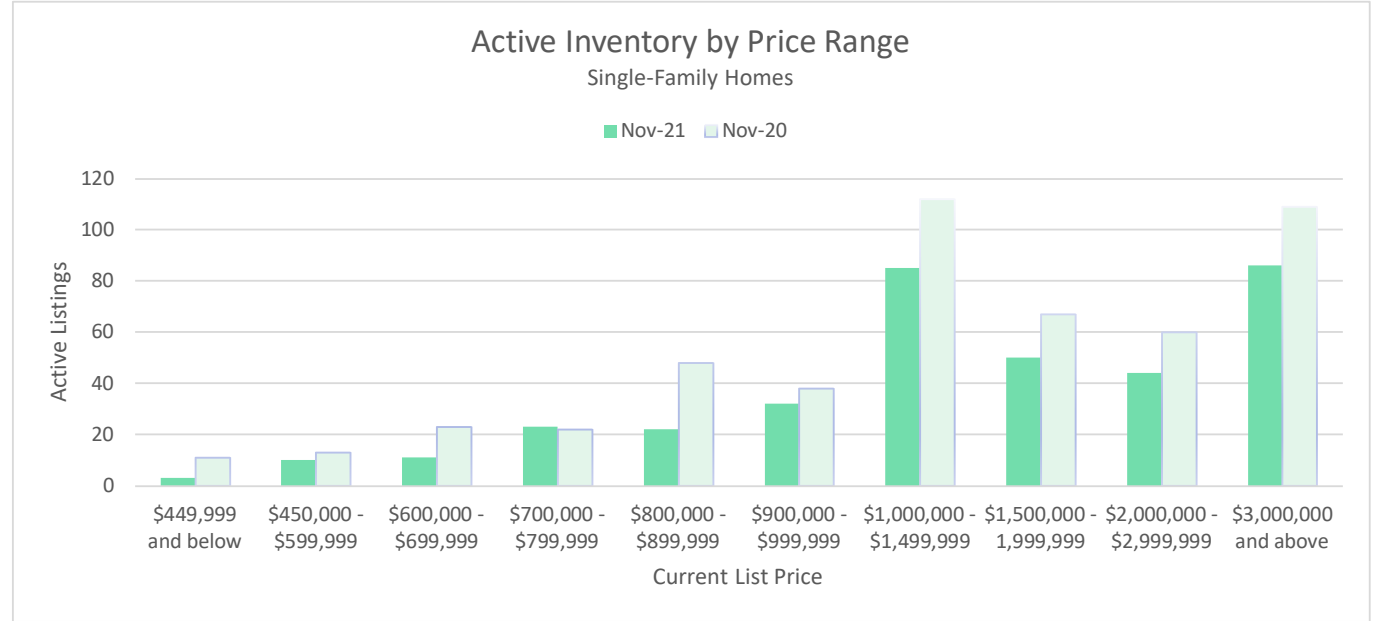
Active Inventory* by Price Range: Single-Family Homes

November 2021

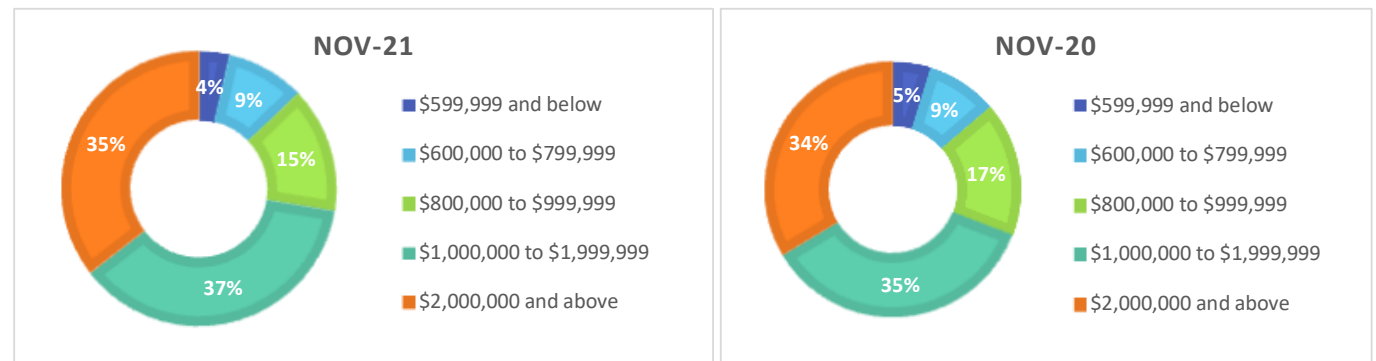
OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Nov-21	Nov-20	YOY chg
\$449,999 and below	3	11	-72.7%
\$450,000 - \$599,999	10	13	-23.1%
\$600,000 - \$699,999	11	23	-52.2%
\$700,000 - \$799,999	23	22	4.5%
\$800,000 - \$899,999	22	48	-54.2%
\$900,000 - \$999,999	32	38	-15.8%
\$1,000,000 - \$1,499,999	85	112	-24.1%
\$1,500,000 - 1,999,999	50	67	-25.4%
\$2,000,000 - \$2,999,999	44	60	-26.7%
\$3,000,000 and above	86	109	-21.1%
All Single-Family Homes	366	503	-27.2%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

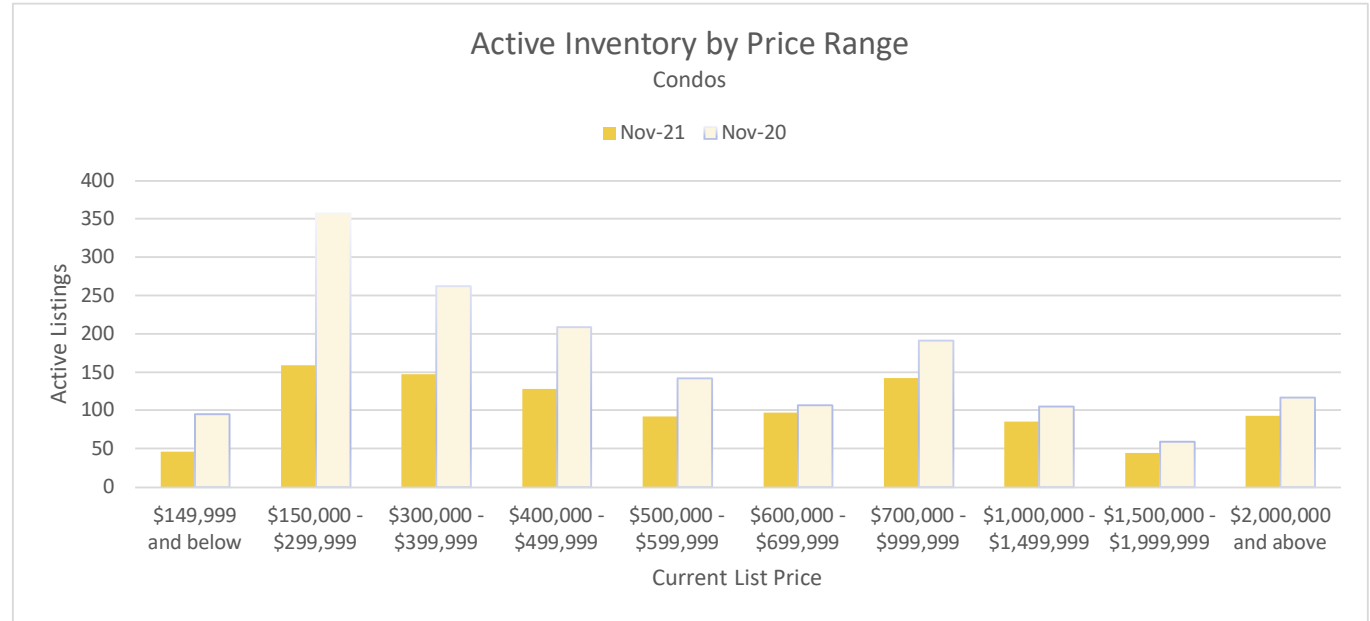
Active Inventory* by Price Range: Condos

November 2021

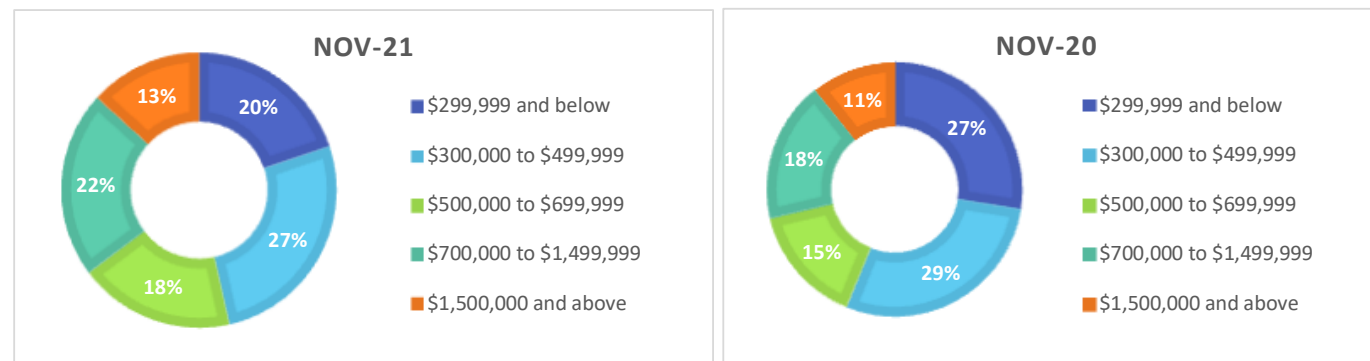
OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Nov-21	Nov-20	YOY chg
\$149,999 and below	46	95	-51.6%
\$150,000 - \$299,999	159	358	-55.6%
\$300,000 - \$399,999	147	262	-43.9%
\$400,000 - \$499,999	128	209	-38.8%
\$500,000 - \$599,999	92	142	-35.2%
\$600,000 - \$699,999	97	107	-9.3%
\$700,000 - \$999,999	142	191	-25.7%
\$1,000,000 - \$1,499,999	85	105	-19.0%
\$1,500,000 - \$1,999,999	44	59	-25.4%
\$2,000,000 and above	93	117	-20.5%
All Condos	1,033	1,645	-37.2%



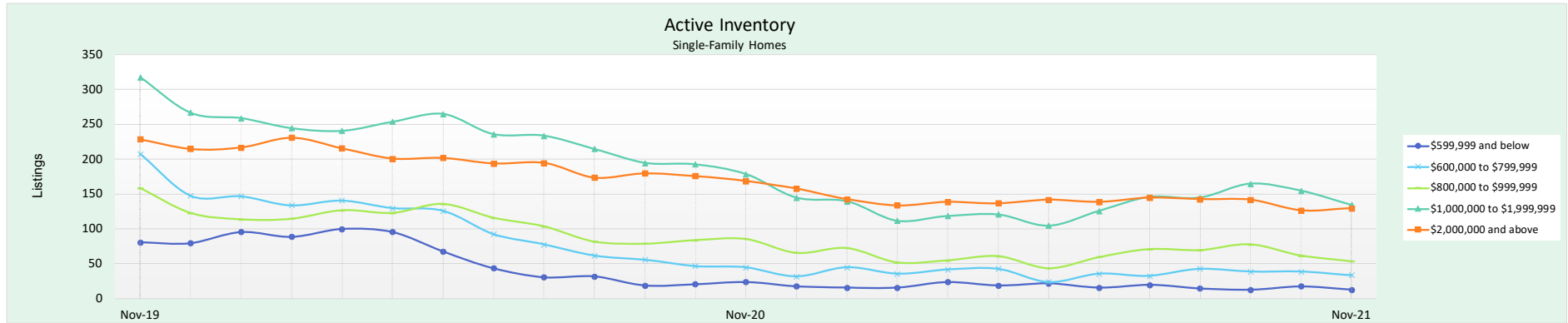
Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



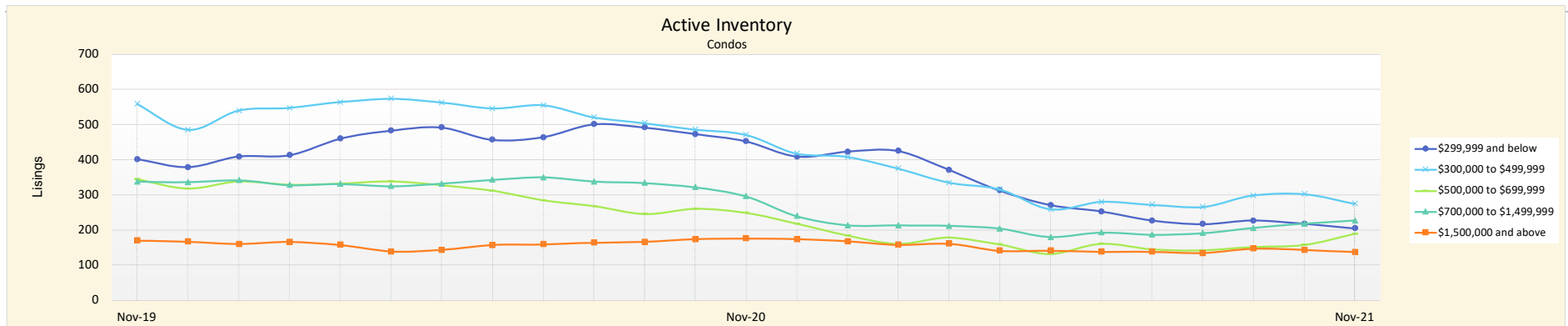
*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Active Inventory*: Single-Family Homes and Condos

November 2021
OAHU, HAWAII



Single-Family Homes	N-19	D-19	J-20	F-20	M-20	A-20	M-20	J-20	J-20	A-20	S-20	O-20	N-20	D-20	J-21	F-21	M-21	A-21	M-21	J-21	J-21	A-21	S-21	O-21	N-21
\$599,999 and below	81	80	96	89	100	96	68	44	31	32	19	21	24	18	16	16	24	19	22	16	20	15	13	18	13
\$600,000 to \$799,999	208	148	147	134	141	130	126	93	78	62	56	47	45	32	45	36	42	43	24	36	33	43	39	39	34
\$800,000 to \$999,999	159	123	114	115	127	123	136	116	104	82	79	84	86	66	73	52	55	61	44	60	71	70	78	62	54
\$1,000,000 to \$1,999,999	318	267	259	245	241	254	265	236	234	215	195	193	179	145	140	112	119	121	105	126	146	145	165	155	135
\$2,000,000 and above	229	215	217	231	216	201	202	194	195	174	180	176	169	158	143	134	139	137	142	139	145	143	142	127	130
Total	995	833	833	814	825	804	797	683	642	565	529	521	503	419	417	350	379	381	337	377	415	416	437	401	366



Condos	N-19	D-19	J-20	F-20	M-20	A-20	M-20	J-20	J-20	A-20	S-20	O-20	N-20	D-20	J-21	F-21	M-21	A-21	M-21	J-21	J-21	A-21	S-21	O-21	N-21
\$299,999 and below	402	379	409	413	460	483	492	457	464	501	492	473	453	409	423	425	371	313	271	253	227	217	227	218	205
\$300,000 to \$499,999	559	485	540	548	564	574	563	546	555	521	504	486	471	418	408	375	335	316	259	280	272	266	298	302	275
\$500,000 to \$699,999	345	318	338	329	332	339	328	312	285	268	246	260	249	218	184	161	178	159	132	161	145	142	152	158	189
\$700,000 to \$1,499,999	338	336	342	328	331	325	332	343	350	338	334	322	296	240	213	213	212	204	180	193	187	191	206	218	227
\$1,500,000 and above	170	167	160	166	158	139	143	157	159	164	166	174	176	174	168	158	161	141	141	138	138	134	147	143	137
Total	1,814	1,685	1,789	1,784	1,845	1,860	1,858	1,815	1,813	1,792	1,742	1,715	1,645	1,459	1,396	1,332	1,257	1,133	983	1,025	969	950	1,030	1,039	1,033

*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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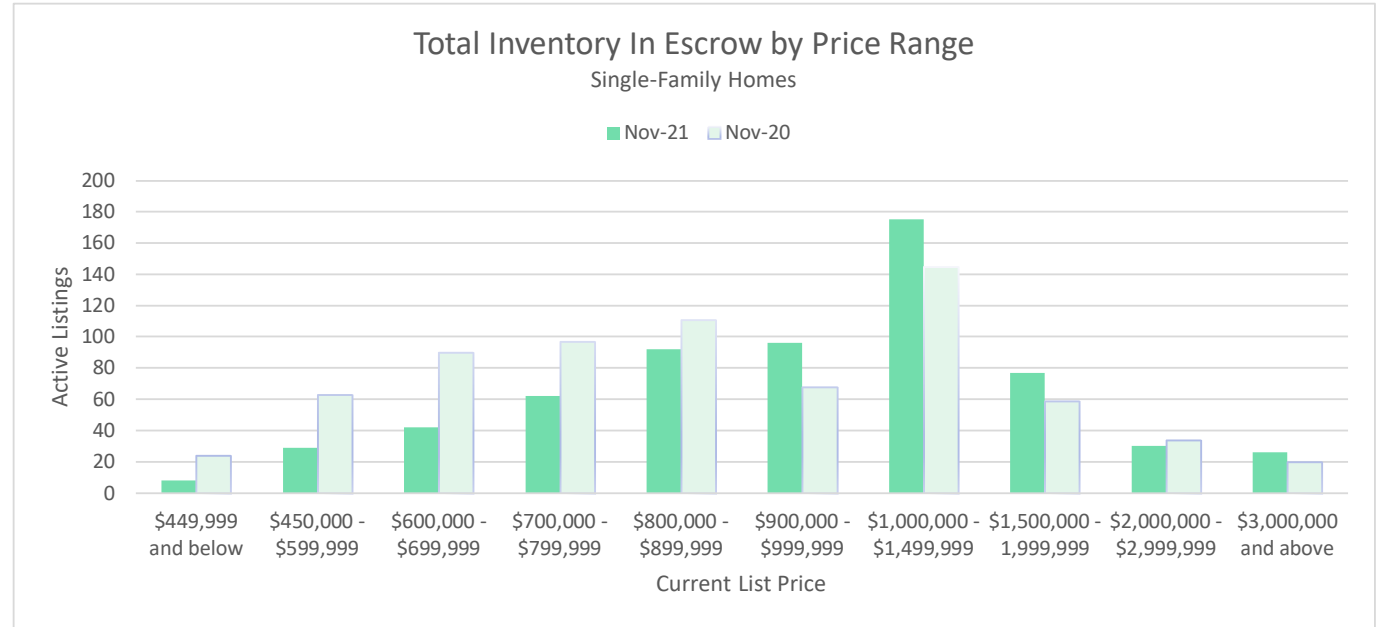
Total Inventory In Escrow* by Price Range: Single-Family Homes

November 2021

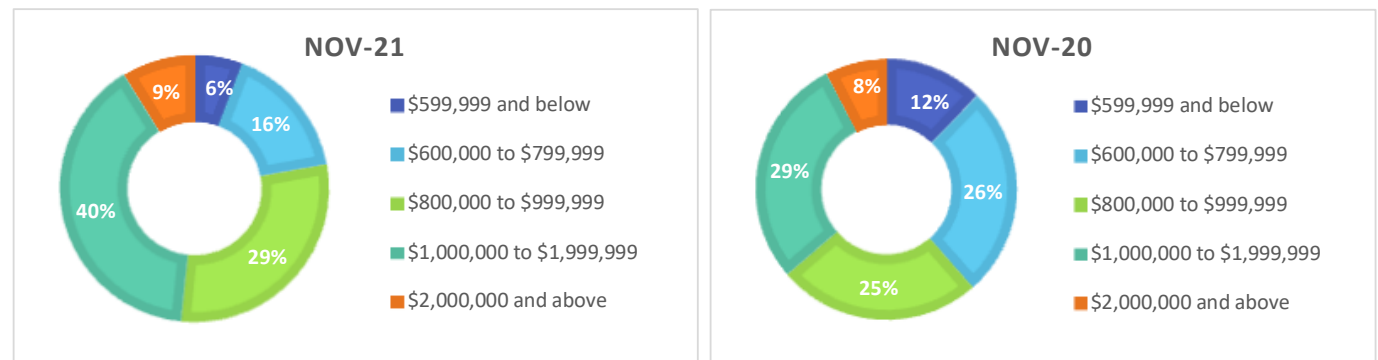
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Nov-21	Nov-20	YOY chg
\$449,999 and below	8	24	-66.7%
\$450,000 - \$599,999	29	63	-54.0%
\$600,000 - \$699,999	42	90	-53.3%
\$700,000 - \$799,999	62	97	-36.1%
\$800,000 - \$899,999	92	111	-17.1%
\$900,000 - \$999,999	96	68	41.2%
\$1,000,000 - \$1,499,999	175	145	20.7%
\$1,500,000 - 1,999,999	77	59	30.5%
\$2,000,000 - \$2,999,999	30	34	-11.8%
\$3,000,000 and above	26	20	30.0%
All Single-Family Homes	637	711	-10.4%



Total Inventory In Escrow - Percent Share by Price Range (portion of total inventory in escrow represented by a given price range)



*New indicator added to reports as of 2021, including applicable historical data.

Total Inventory In Escrow* by Price Range: Condos

November 2021

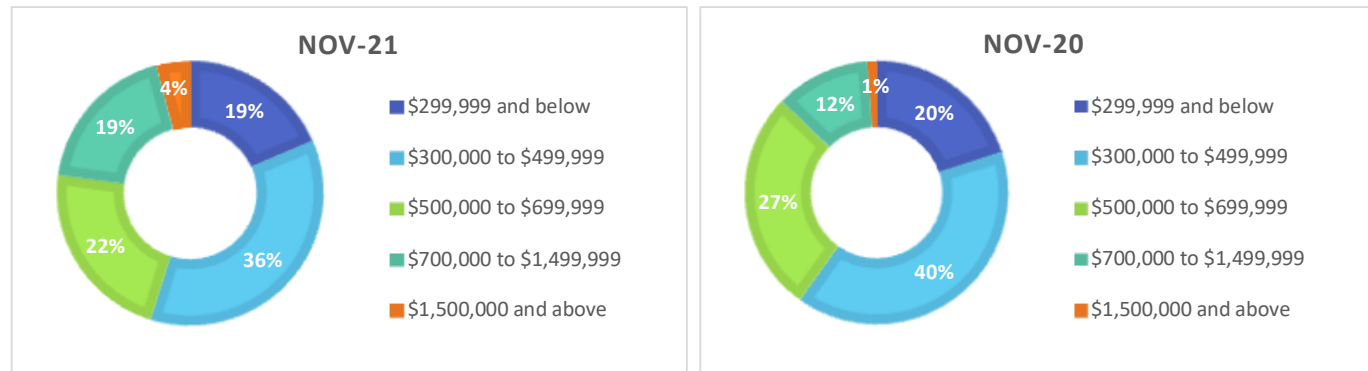
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Condos	Nov-21	Nov-20	YOY chg
\$149,999 and below	36	29	24.1%
\$150,000 - \$299,999	131	131	0.0%
\$300,000 - \$399,999	143	160	-10.6%
\$400,000 - \$499,999	183	159	15.1%
\$500,000 - \$599,999	103	139	-25.9%
\$600,000 - \$699,999	98	80	22.5%
\$700,000 - \$999,999	121	77	57.1%
\$1,000,000 - \$1,499,999	47	16	193.8%
\$1,500,000 - \$1,999,999	16	4	300.0%
\$2,000,000 and above	21	5	320.0%
All Condos	899	800	12.4%



Total Inventory In Escrow - Percent Share by Price Range (portion of total inventory in escrow represented by a given price range)



*New indicator added to reports as of 2021, including applicable historical data.

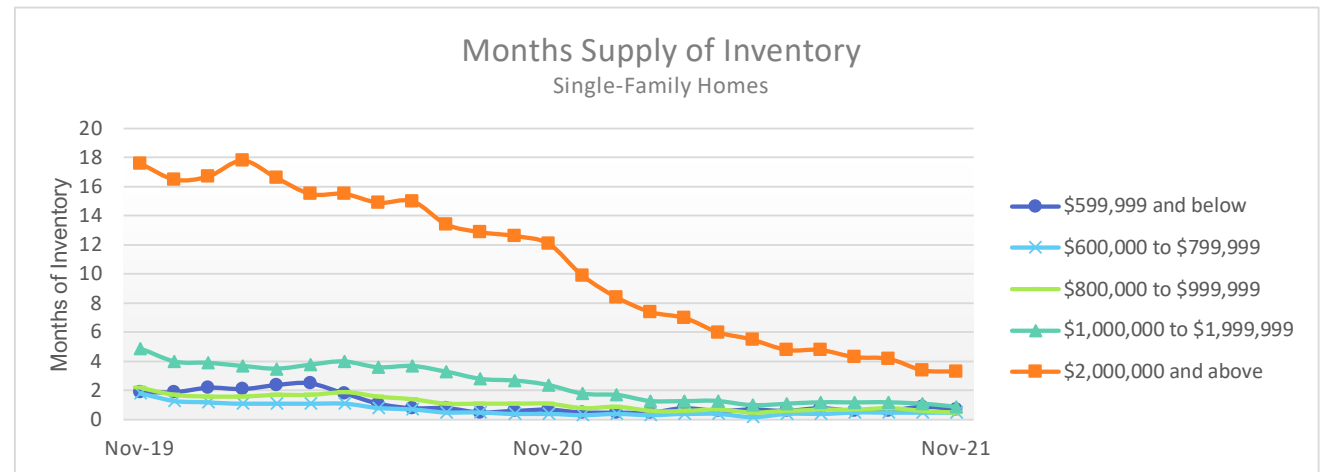
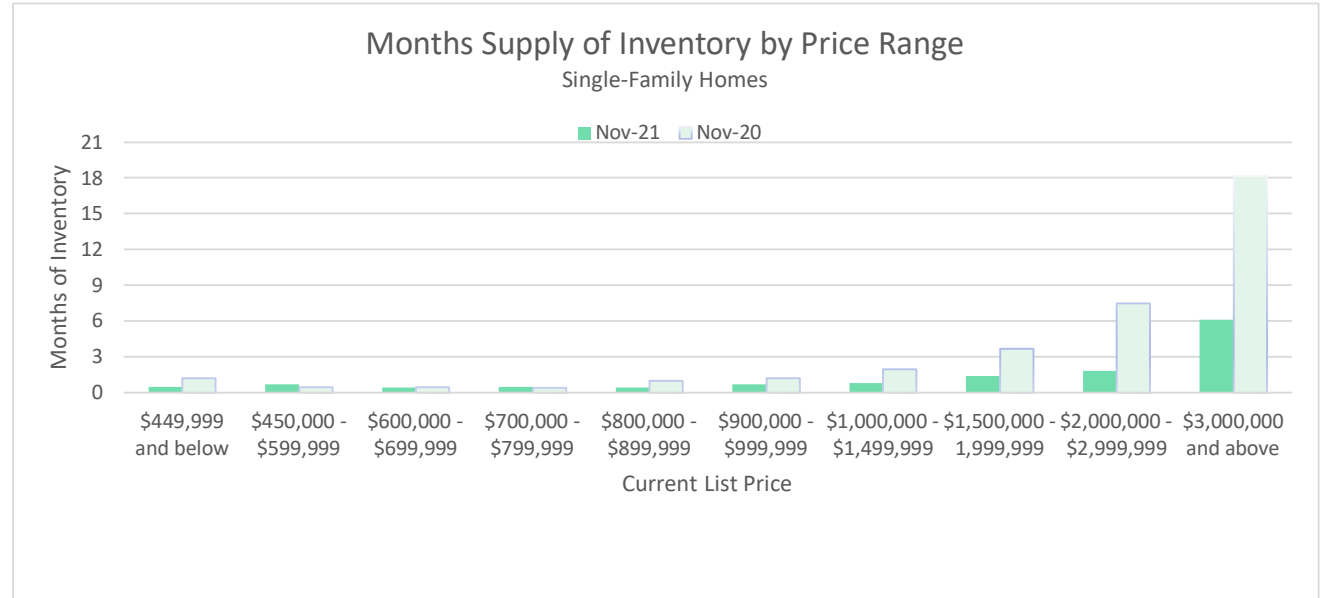
Months Supply of Active Inventory by Price Range: Single-Family Homes

November 2021

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Nov-21	Nov-20	YOY chg
\$449,999 and below	0.5	1.2	-58.3%
\$450,000 - \$599,999	0.7	0.5	40.0%
\$600,000 - \$699,999	0.4	0.5	-20.0%
\$700,000 - \$799,999	0.5	0.4	25.0%
\$800,000 - \$899,999	0.4	1.0	-60.0%
\$900,000 - \$999,999	0.7	1.2	-41.7%
\$1,000,000 - \$1,499,999	0.8	2.0	-60.0%
\$1,500,000 - 1,999,999	1.4	3.7	-62.2%
\$2,000,000 - \$2,999,999	1.8	7.5	-76.0%
\$3,000,000 and above	6.1	18.2	-66.5%
All Single-Family Homes	1.0	1.6	-37.5%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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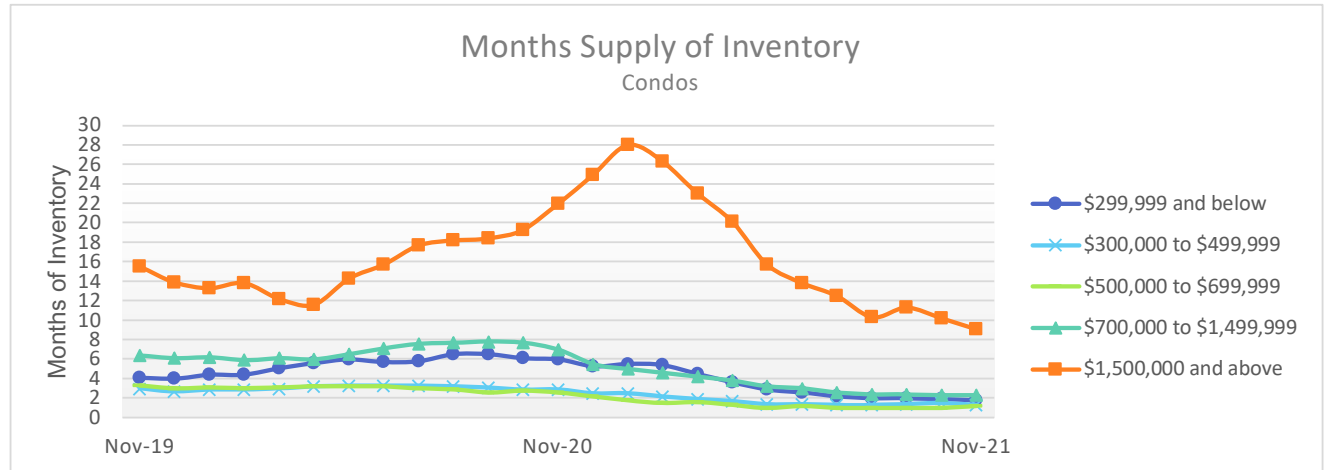
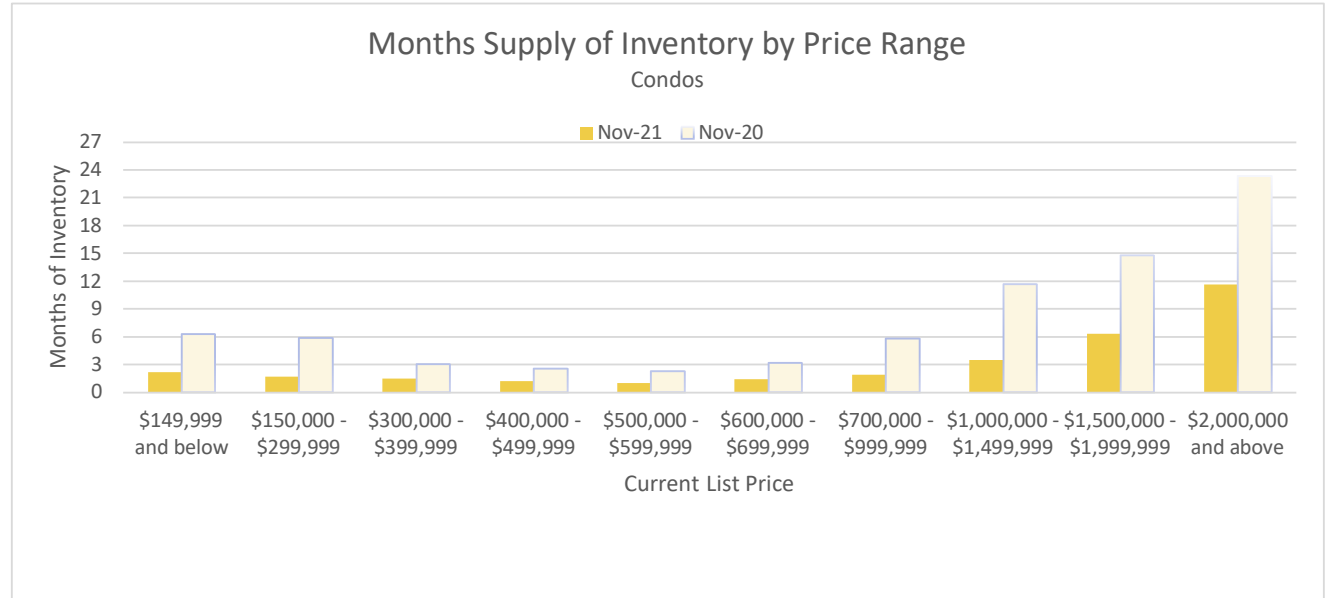
Months Supply of Active Inventory by Price Range: Condos

November 2021

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Nov-21	Nov-20	YOY chg
\$149,999 and below	2.2	6.3	-65.1%
\$150,000 - \$299,999	1.7	5.9	-71.2%
\$300,000 - \$399,999	1.5	3.1	-51.6%
\$400,000 - \$499,999	1.2	2.6	-53.8%
\$500,000 - \$599,999	1.0	2.3	-56.5%
\$600,000 - \$699,999	1.4	3.2	-56.3%
\$700,000 - \$999,999	1.9	5.8	-67.2%
\$1,000,000 - \$1,499,999	3.5	11.7	-70.1%
\$1,500,000 - \$1,999,999	6.3	14.8	-57.4%
\$2,000,000 and above	11.6	23.4	-50.4%
All Condos	1.7	4.3	-60.5%



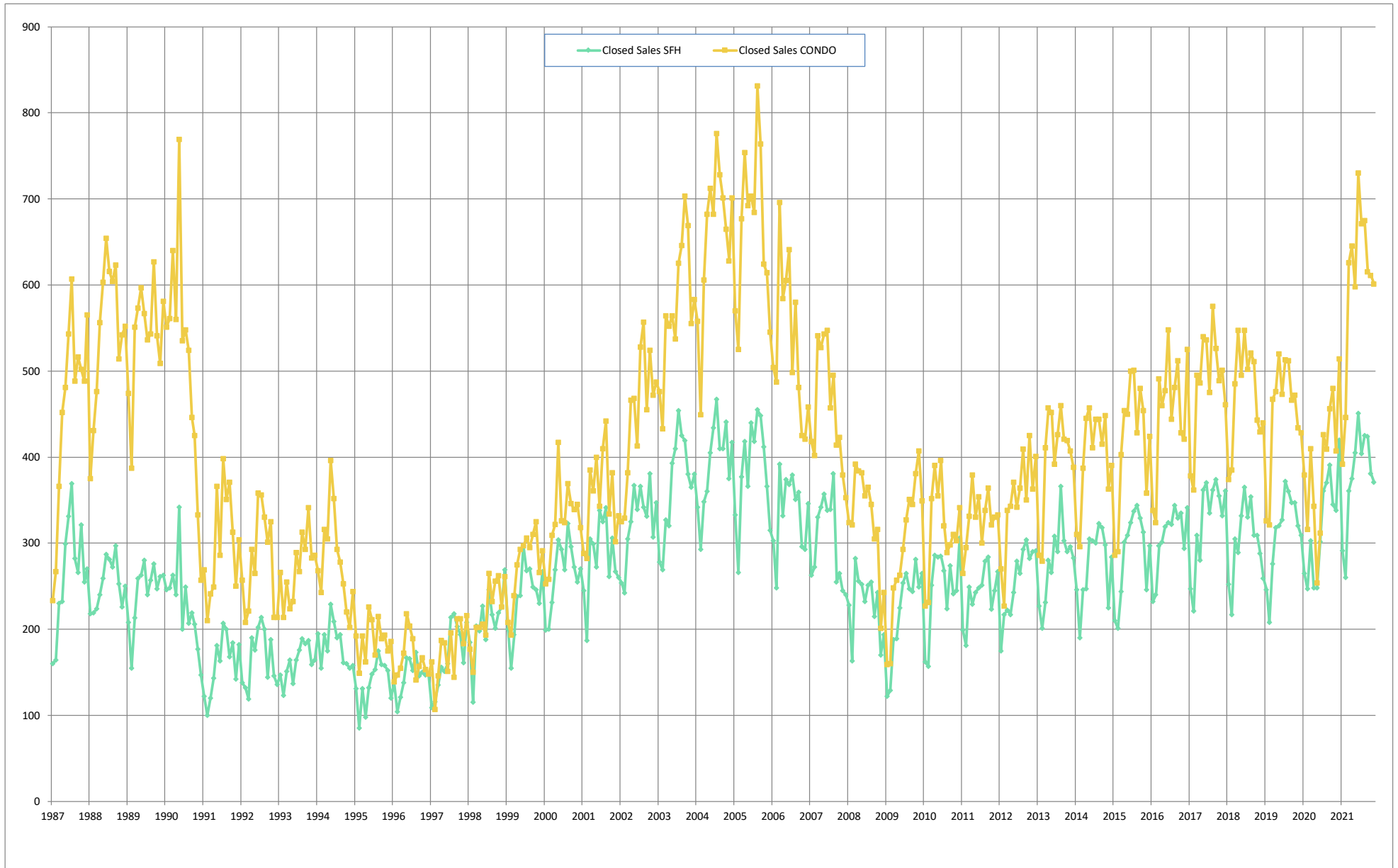
SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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Closed Sales

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



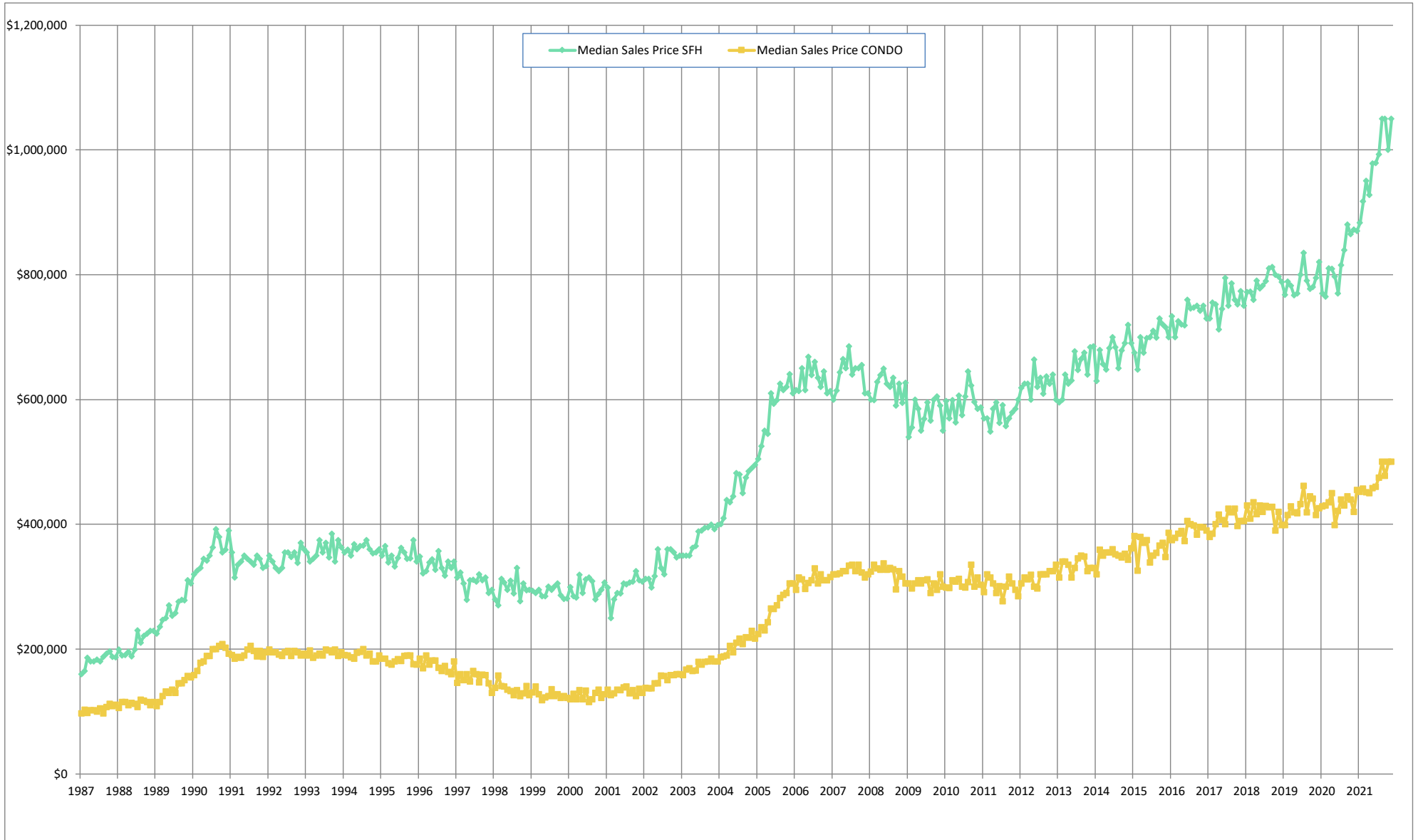
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Median Sales Price

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

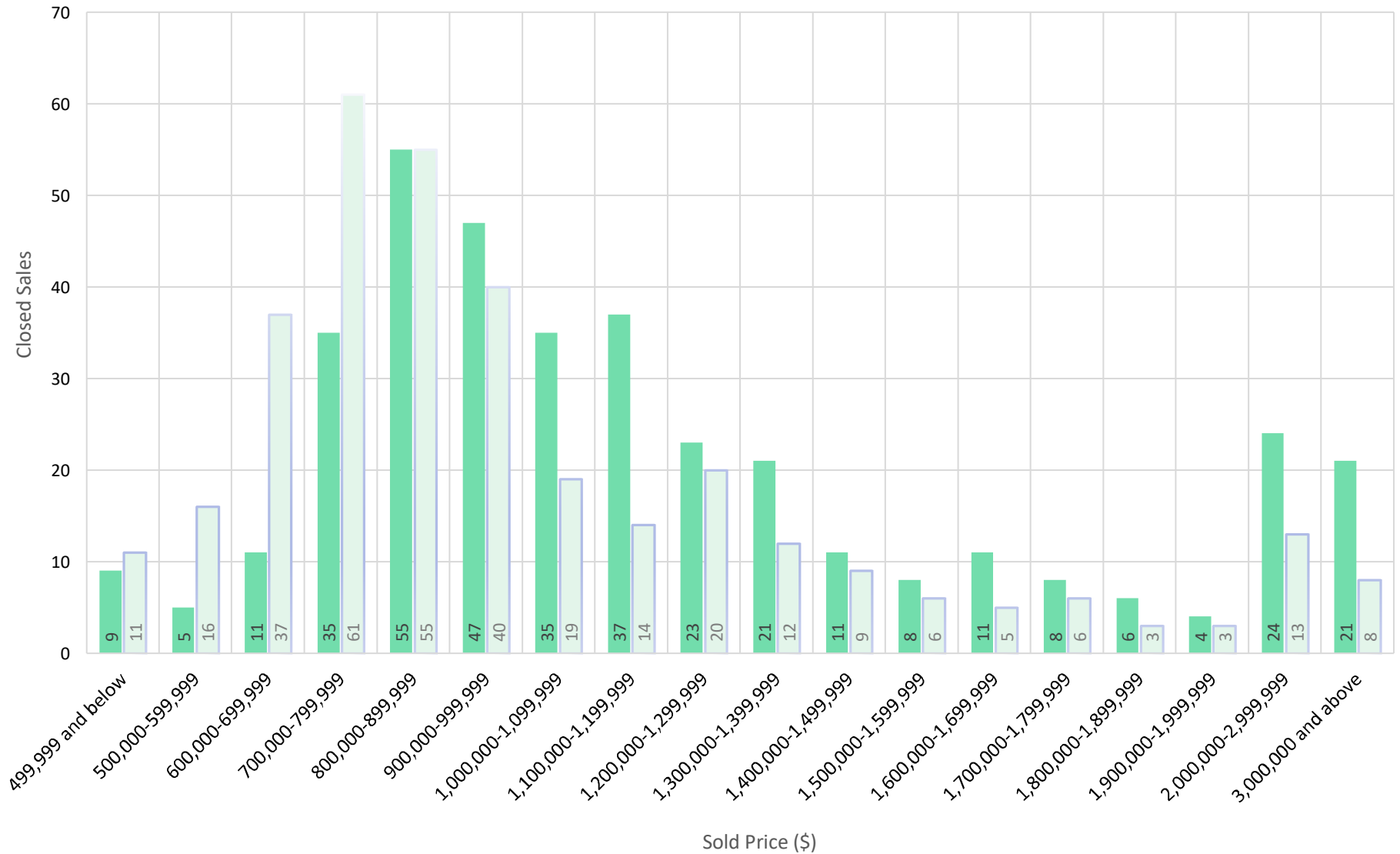


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Single Family Homes Sold November 2021 vs. November 2020

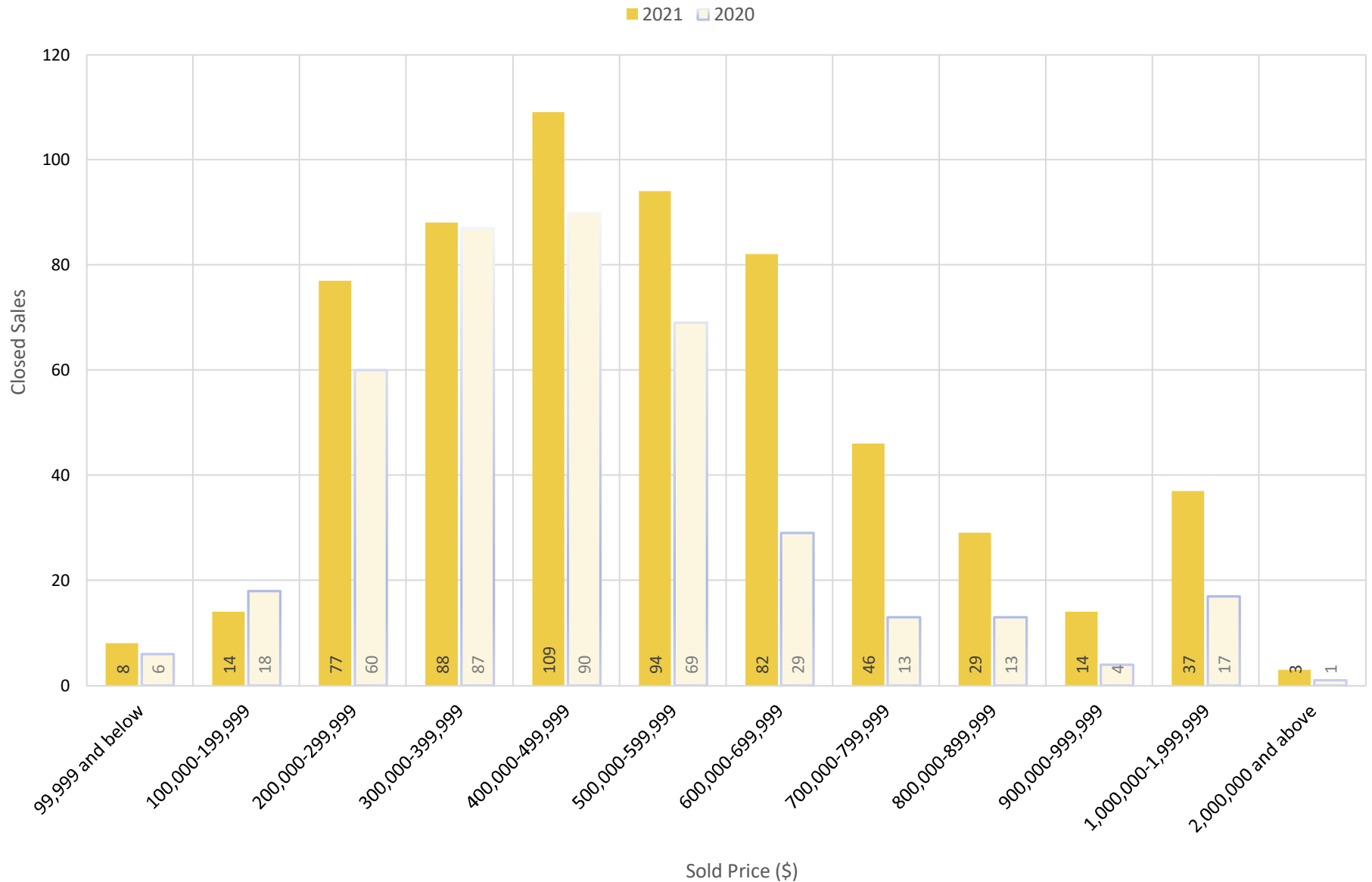
■ 2021 ■ 2020



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Condos Sold November 2021 vs. November 2020



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