

Executive Summary

Last month, single-family homes and condos reached new record-high median prices for the second consecutive month at \$1,050,000 and \$500,000, respectively. The persistent competition in affordable price ranges and more closed sales at higher price points in both single-family home and condo markets are putting upwards pressure on median home prices.

The \$1,050,000 single-family median sales price is 25.1% higher than a year ago and up 5.8% above last month's record. This is the fourth consecutive month single-family homes have set a record median, and except for April, a new record has been set each month this year. Sales jumped 14.9% compared to last August. Sales of properties upwards of \$1 million doubled last month, and year-to-date, sales priced at \$2,000,000 and above more than tripled, with 297 sales compared to just 97 at the same time last year.

The condo market attracted buyers at all price points, with year-over-year sales rising 65% last month. Sales at higher price points also occurred in the condo market. Condo sales at \$600,000 and up nearly tripled, and the \$800,000 and above range saw four times the volume as last year, pulling the monthly median sales price up 16.3% over last August.

The statistics in both single-family and condo markets followed similar trends with more new listings, low median days on market and increased offers over asking. More single-family home and condo listings came on market, rising 18.9% and 3.6% compared to last year, respectively. Single-family homes sold in August spent a median of nine days on market, while condos spent a median of 12 days on market. The majority of sellers continue to receive a premium over their asking price. Last month, 64% of single-family homes sold above the original asking price, and 41% of condominium sales closed above the original asking price.



Oahu Monthly Housing Statistics

August 2021



SINGLE FAMILY HOMES

Median Sales Price	
\$1,050,000	+25.1%
Closed Sales	
425	+14.9%
Average Sales Price	
\$1,316,681	+28.8%

CONDOS

Median Sales Price	
\$500,000	+16.3%
Closed Sales	
675	+65.0%
Average Sales Price	
\$618,612	+17.3%

INDEX:

Monthly Indicators	2
Closed Sales	3
Median Sales Price	4
Median Days on Market	5
New Listings	6
Pending Sales	7
Months of Inventory	8
Active Listings	9
Average Sales Price	10
% of Original Listing Price Received	11
Active Continue to Show	12
Housing Supply Overview	13
Pending Sales (by price range)	14-15
Median Days on Market (by price range)	16-17
% of list price received (by price range)	18-19
Inventory of Homes (by price range)	20-21
Months Supply of Inventory (price range)	22-23
Historical Graphs	24-25
Price Graphs	26-27

Monthly Indicators

August 2021

	Single Family Homes					
	Aug-21	Aug-20	%	YTD-21	YTD-20	%
Closed Sales	425	370	14.9%	2,972	2,344	26.8%
Median Sales Price	\$1,050,000	\$839,000	25.1%	\$960,000	\$799,000	20.2%
Median Days on Market	9	15	-40.0%	9	19	-52.6%
New Listings	460	387	18.9%	3,426	3,053	12.2%
Pending Sales	772	662	16.6%	5,531	3,922	41.0%
Months of Inventory	1.2	2.1	-42.9%	--	--	--
Active Listings	796	1,021	-22.0%	--	--	--
Average Sales Price	\$1,316,681	\$1,022,449	28.8%	\$1,220,754	\$968,835	26.0%
% of Original Listing Price Received	103.0%	98.7%	4.4%	101.9%	98.6%	3.3%

	Condos					
	Aug-21	Aug-20	%	YTD-21	YTD-20	%
Closed Sales	675	409	65.0%	4,783	2,849	67.9%
Median Sales Price	\$500,000	\$430,000	16.3%	\$465,000	\$430,000	8.1%
Median Days on Market	12	23	-47.8%	13	29	-55.2%
New Listings	721	696	3.6%	5,555	4,845	14.7%
Pending Sales	1,008	652	54.6%	7,533	4,275	76.2%
Months of Inventory	1.9	4.2	-54.8%	--	--	--
Active Listings	1,596	2,346	-32.0%	--	--	--
Average Sales Price	\$618,612	\$527,573	17.3%	\$549,333	\$504,616	8.9%
% of Original Listing Price Received	100.0%	98.3%	1.7%	100.0%	97.8%	2.2%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

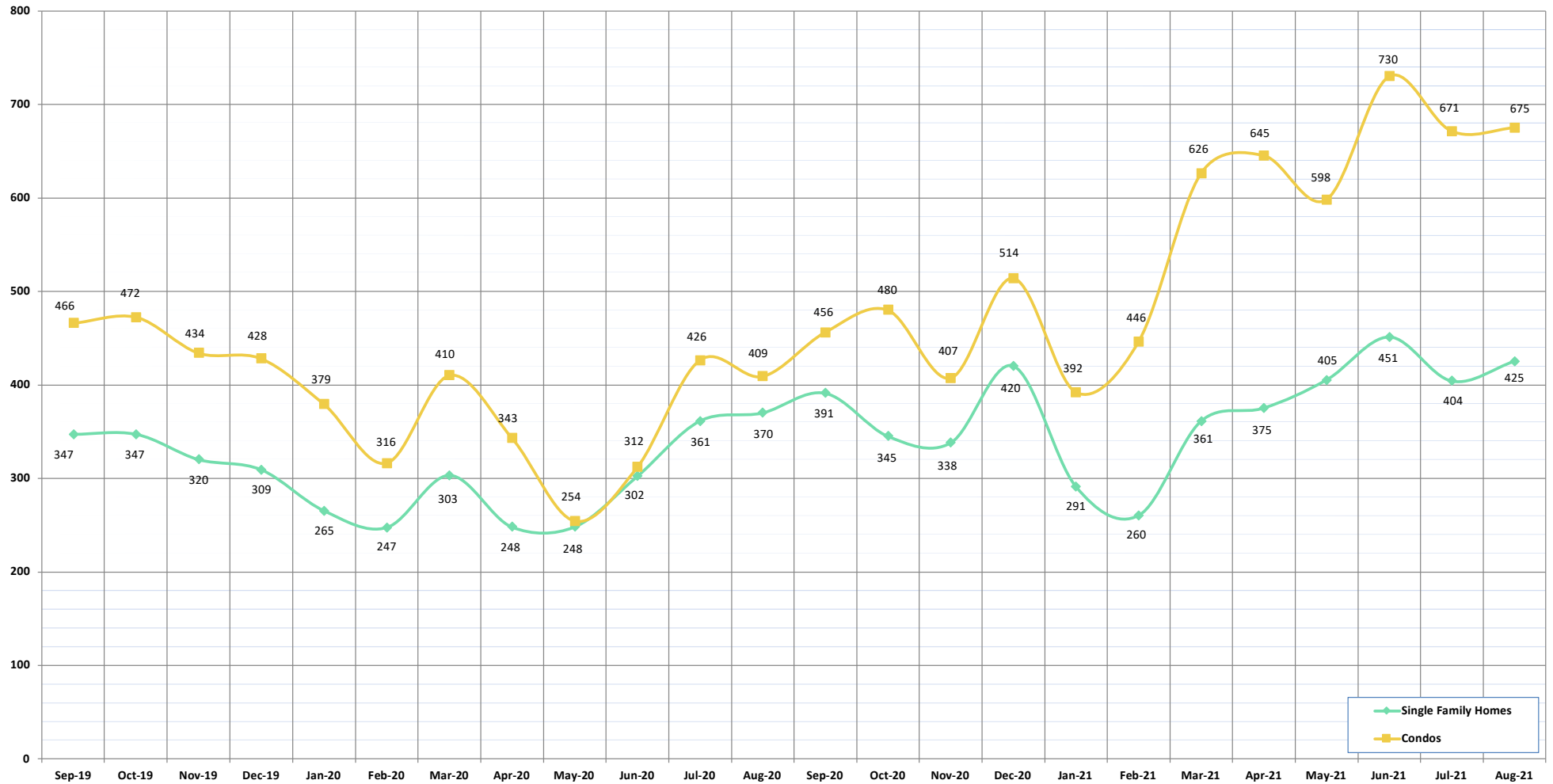
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Closed Sales

August 2021

OAHU, HAWAII

(A count of all properties that have closed in a given month)



CLOSED SALES:	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
Single Family Homes	347	347	320	309	265	247	303	248	248	302	361	370	391	345	338	420	291	260	361	375	405	451	404	425
Condos	466	472	434	428	379	316	410	343	254	312	426	409	456	480	407	514	392	446	626	645	598	730	671	675
TOTAL	813	819	754	737	644	563	713	591	502	614	787	779	847	825	745	934	683	706	987	1020	1003	1181	1075	1100

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

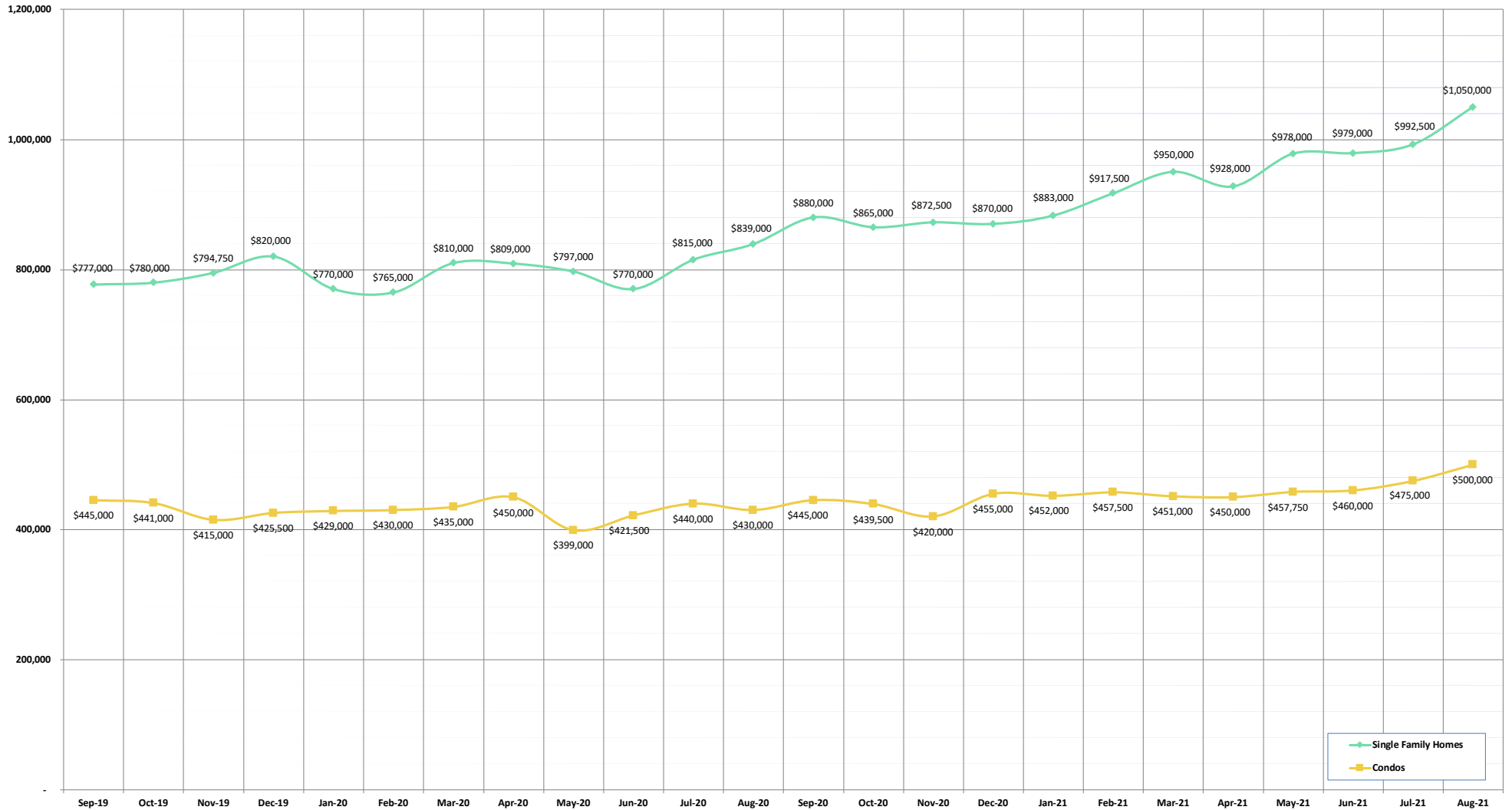
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Median Sales Price

August 2021

OAHU, HAWAII

(The median sales price for all closed properties in a given month)



MEDIAN SALES PRICE:	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
Single Family Homes	777,000	780,000	794,750	820,000	770,000	765,000	810,000	809,000	797,000	770,000	815,000	839,000	880,000	865,000	872,500	870,000	883,000	917,500	950,000	928,000	978,000	979,000	992,500	1,050,000
Condos	445,000	441,000	415,000	425,500	429,000	430,000	435,000	450,000	399,000	421,500	440,000	430,000	445,000	439,500	420,000	455,000	452,000	457,500	451,000	450,000	457,750	460,000	475,000	500,000

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

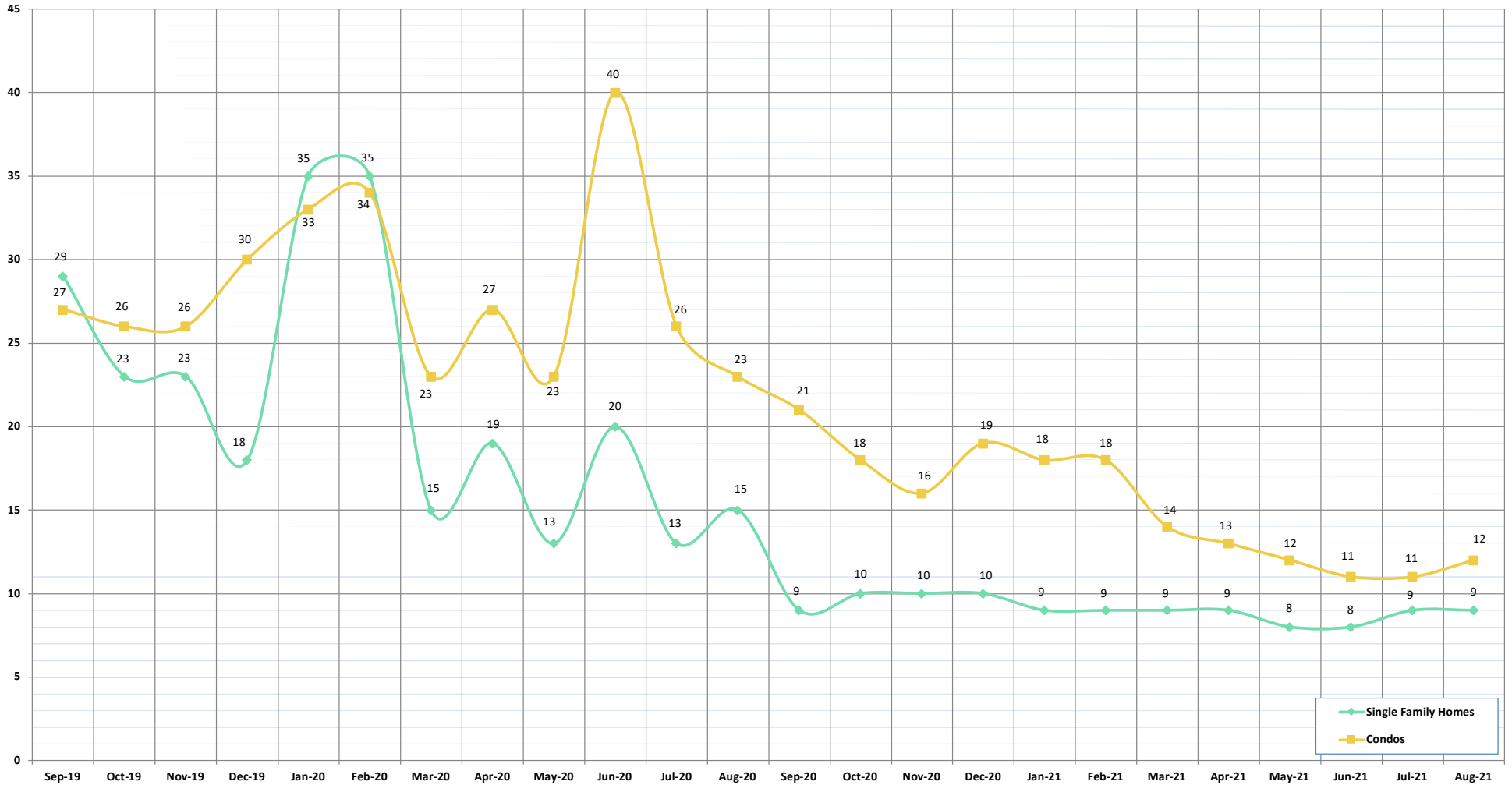
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Median Days on Market

August 2021

OAHU, HAWAII

(The median number of days between when a property is first listed and when an offer is accepted)



MEDIAN DAYS ON MARKET:	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
Single Family Homes	29	23	23	18	35	35	15	19	13	20	13	15	9	10	10	10	9	9	9	9	8	8	9	9
Condos	27	26	26	30	33	34	23	27	23	40	26	23	21	18	16	19	18	18	14	13	12	11	11	12

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

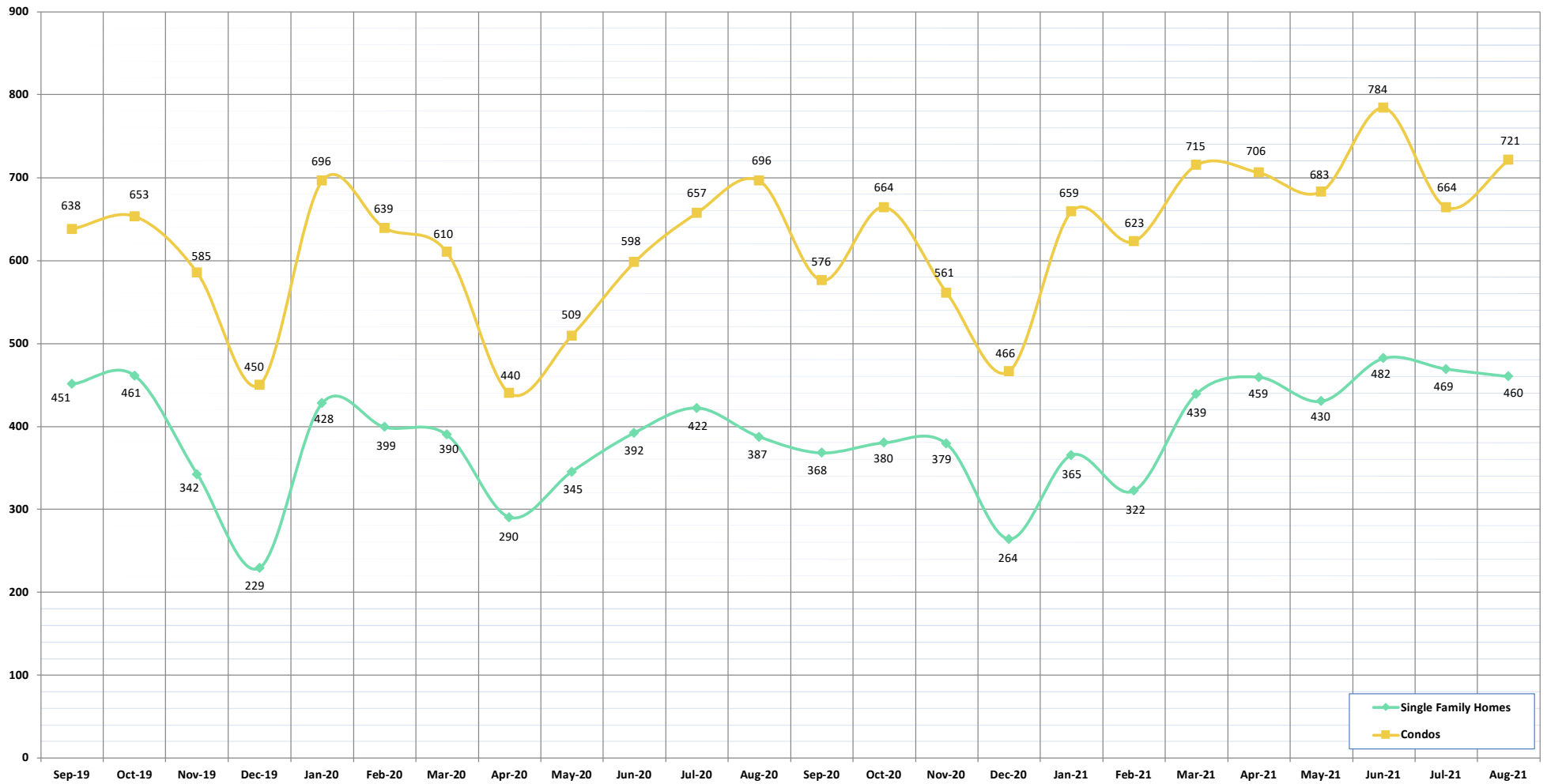
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

New Listings

August 2021

OAHU, HAWAII

(A count of the properties that have been newly listed on the market in a given month)



NEW LISTINGS:	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
Single Family Homes	451	461	342	229	428	399	390	290	345	392	422	387	368	380	379	264	365	322	439	459	430	482	469	460
Condos	638	653	585	450	696	639	610	440	509	598	657	696	576	664	561	466	659	623	715	706	683	784	664	721
TOTAL	1089	1114	927	679	1124	1038	1000	730	854	990	1079	1083	944	1044	940	730	1024	945	1154	1165	1113	1266	1133	1181

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

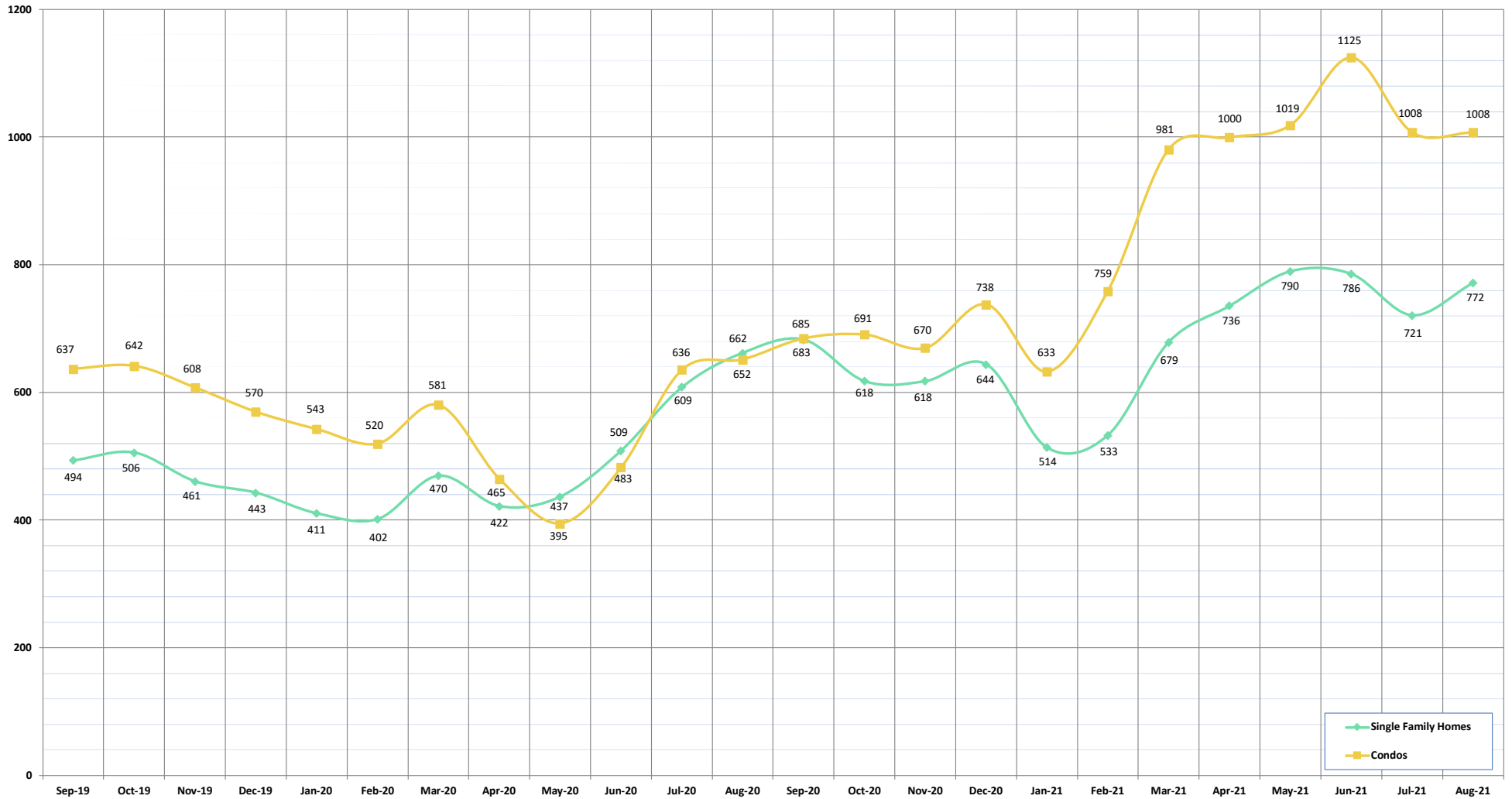
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Pending Sales

August 2021

OAHU, HAWAII

(A count of the properties that have offers accepted on them in a given month)



PENDING SALES:	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
Single Family Homes	494	506	461	443	411	402	470	422	437	509	609	662	683	618	618	644	514	533	679	736	790	786	721	772
Condos	637	642	608	570	543	520	581	465	395	483	636	652	685	691	670	738	633	759	981	1000	1019	1125	1008	1008
TOTAL	1131	1148	1069	1013	954	922	1051	887	832	992	1245	1314	1368	1309	1288	1382	1147	1292	1660	1736	1809	1911	1729	1780

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

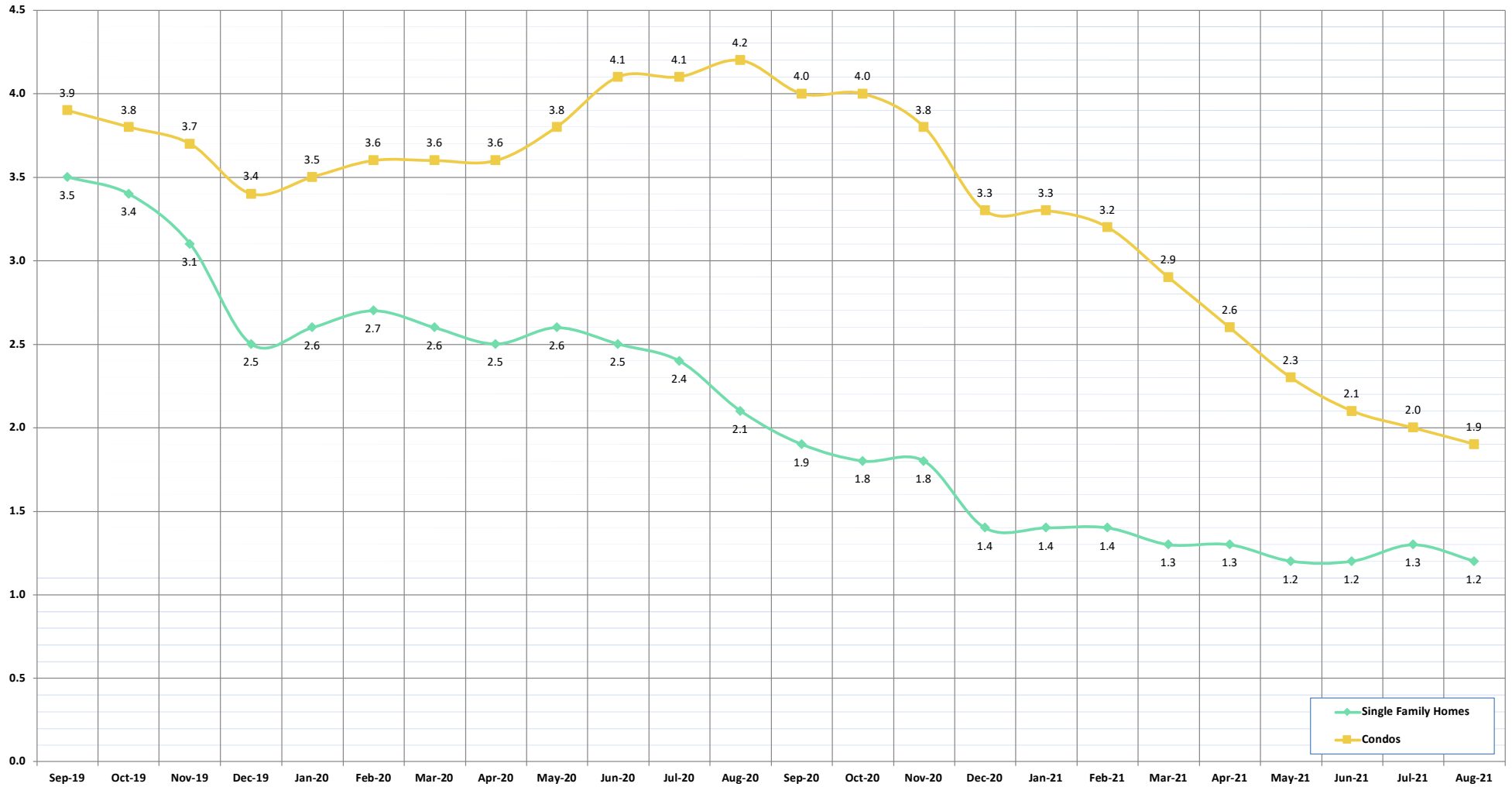
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Months of Inventory

August 2021

OAHU, HAWAII

(Compares the number of active listings available to the average monthly pending sales)



MONTHS OF INVENTORY:	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
Single Family Homes	3.5	3.4	3.1	2.5	2.6	2.7	2.6	2.5	2.6	2.5	2.4	2.1	1.9	1.8	1.8	1.4	1.4	1.4	1.3	1.3	1.2	1.2	1.3	1.2
Condos	3.9	3.8	3.7	3.4	3.5	3.6	3.6	3.6	3.8	4.1	4.1	4.2	4.0	4.0	3.8	3.3	3.3	3.2	2.9	2.6	2.3	2.1	2.0	1.9

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

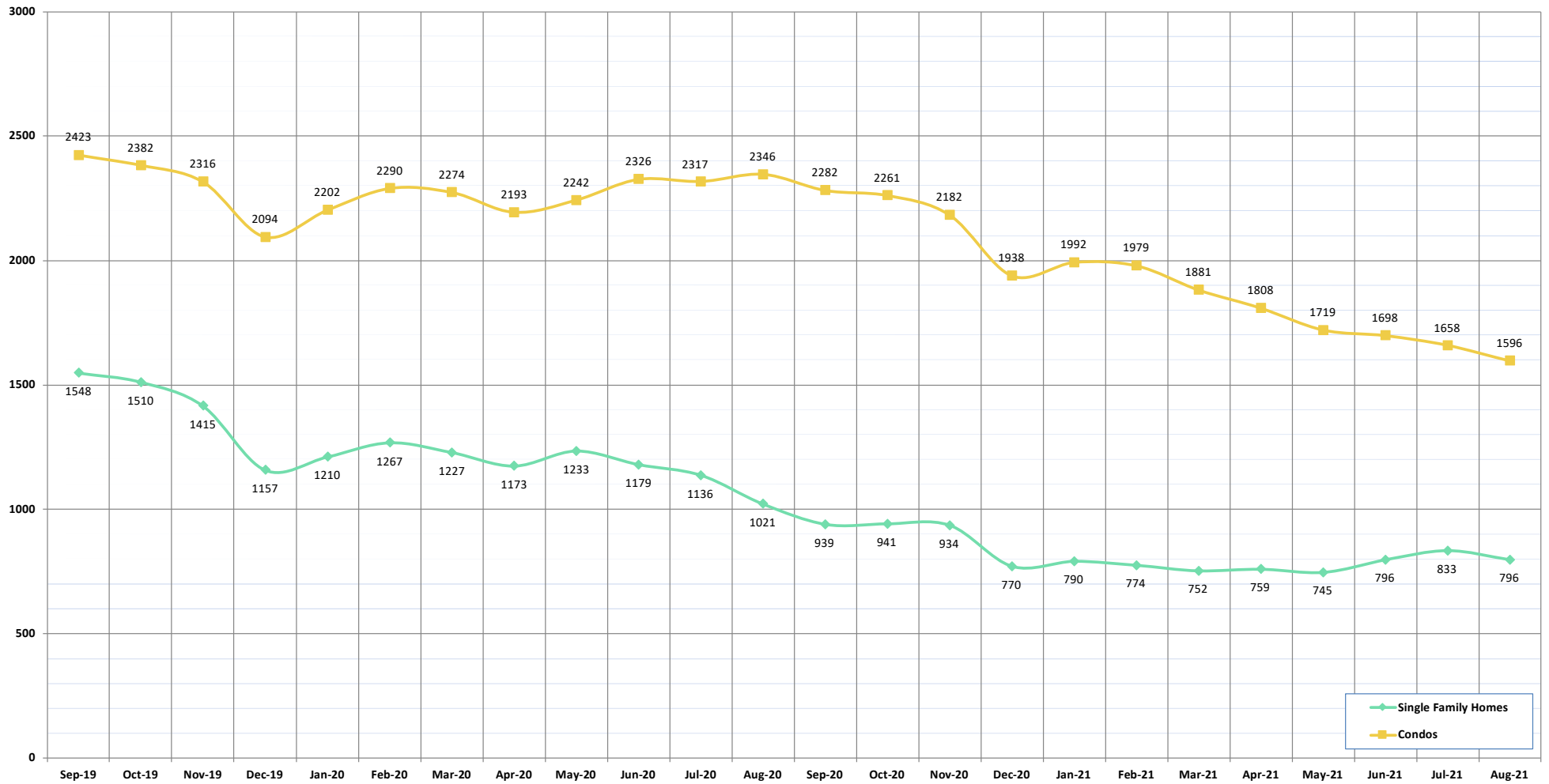
©Copyright 2021. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Active Listings

August 2021

OAHU, HAWAII

(The number of properties available for purchase during a given month)



ACTIVE LISTINGS:	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
Single Family Homes	1548	1510	1415	1157	1210	1267	1227	1173	1233	1179	1136	1021	939	941	934	770	790	774	752	759	745	796	833	796
Condos	2423	2382	2316	2094	2202	2290	2274	2193	2242	2326	2317	2346	2282	2261	2182	1938	1992	1979	1881	1808	1719	1698	1658	1596
TOTAL	3971	3892	3731	3251	3412	3557	3501	3366	3475	3505	3453	3367	3221	3202	3116	2708	2782	2753	2633	2567	2464	2494	2491	2392

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

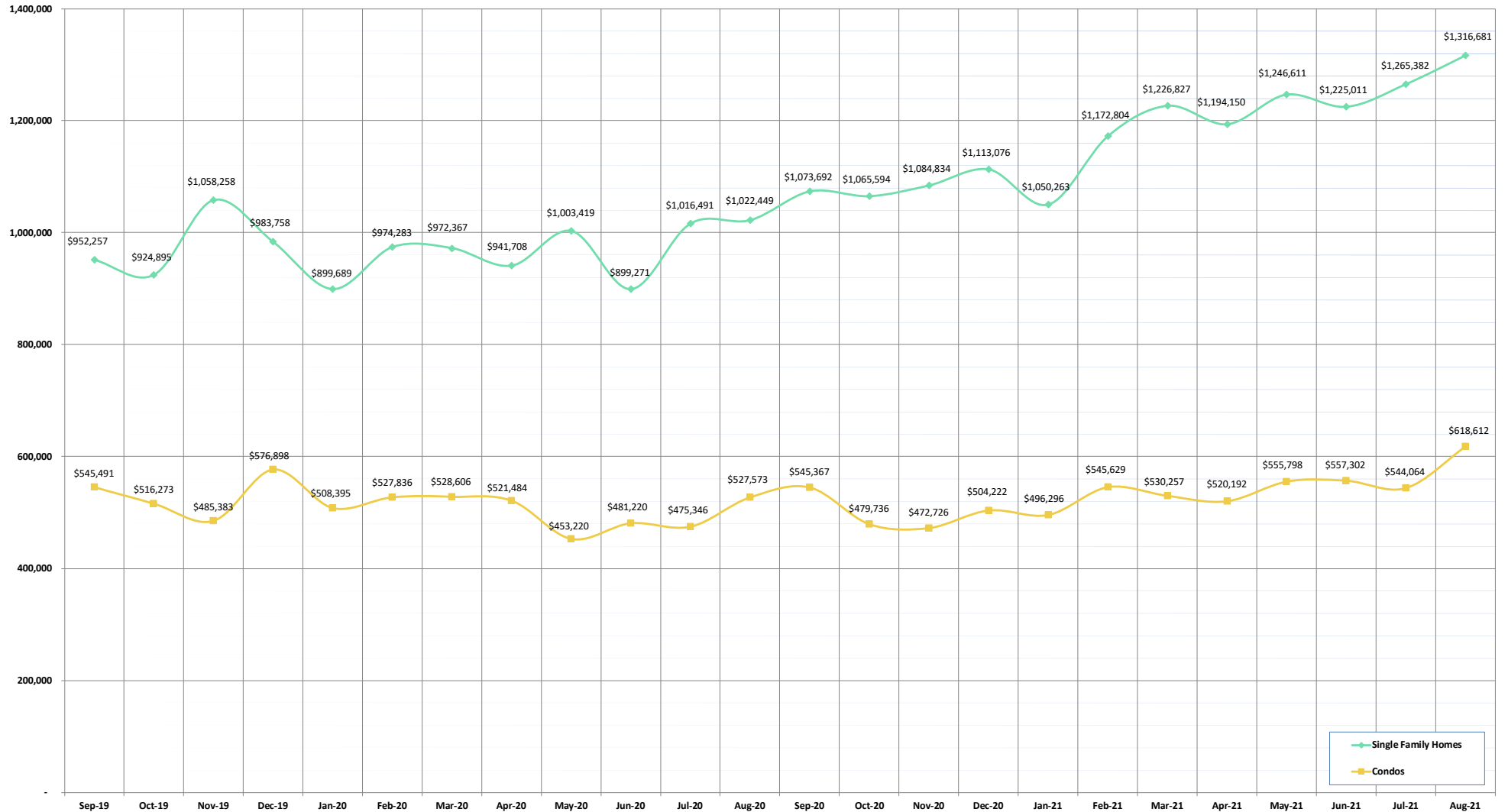
©Copyright 2021. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Average Sales Price

August 2021

OAHU, HAWAII

(The average sales price for all closed sales in a given month)



AVERAGE SALES PRICE:	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
Single Family Homes	952,257	924,895	1,058,258	983,758	899,689	974,283	972,367	941,708	1,003,419	899,271	1,016,491	1,022,449	1,073,692	1,065,594	1,084,834	1,113,076	1,050,263	1,172,804	1,226,827	1,194,150	1,246,611	1,225,011	1,265,382	1,316,681
Condos	545,491	516,273	485,383	576,898	508,395	527,836	528,606	521,484	453,220	481,220	475,346	527,573	545,367	479,736	472,726	504,222	496,296	545,629	530,257	520,192	555,798	557,302	544,064	618,612

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

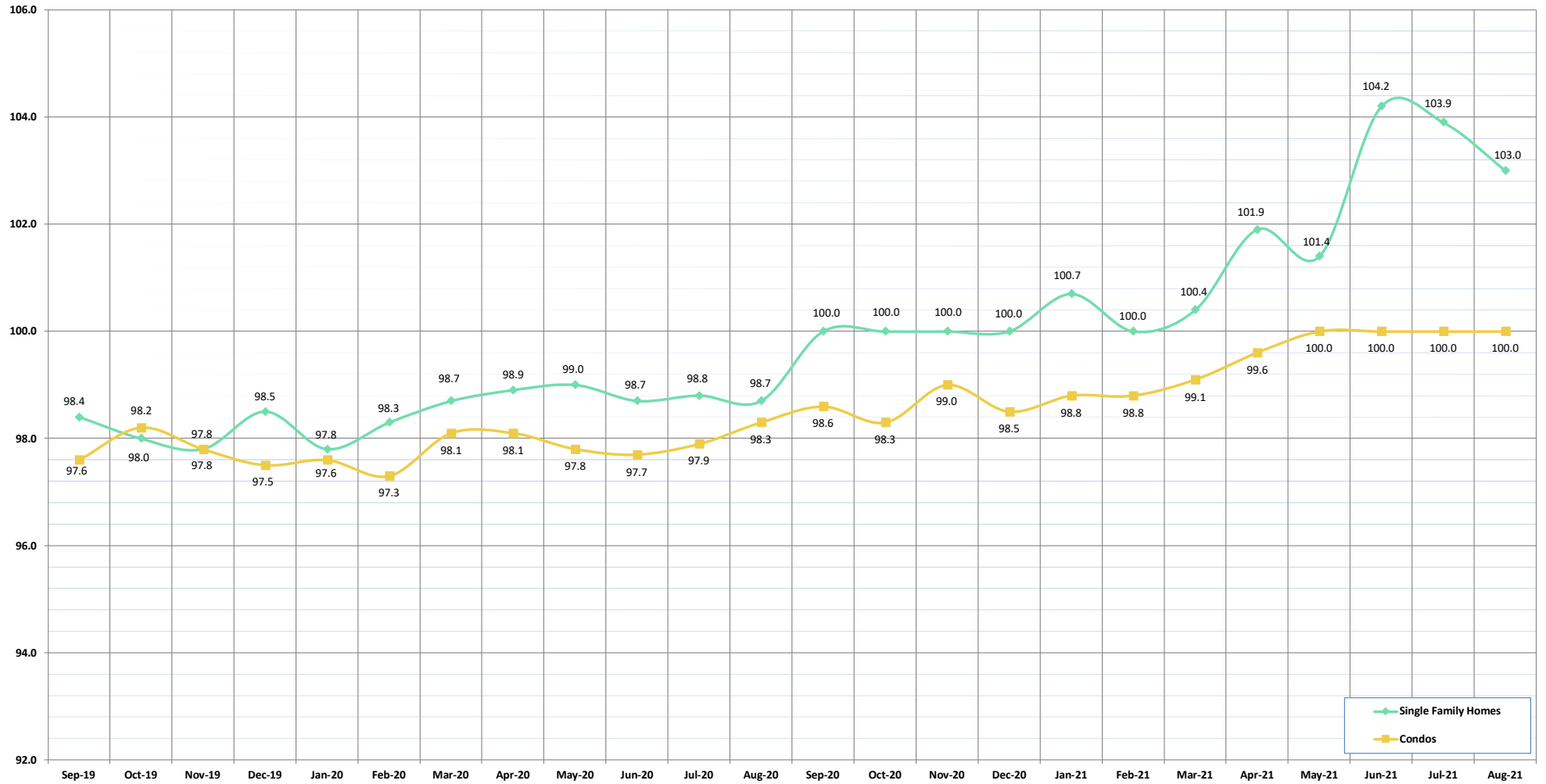
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Percent of Original List Price Received

August 2021

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price)



% OF ORIGINAL LIST PRICE RECEIVED:	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
Single Family Homes	98.4	98.0	97.8	98.5	97.8	98.3	98.7	98.9	99.0	98.7	98.8	98.7	100.0	100.0	100.0	100.0	100.7	100.0	100.4	101.9	101.4	104.2	103.9	103.0
Condos	97.6	98.2	97.8	97.5	97.6	97.3	98.1	98.1	97.8	97.7	97.9	98.3	98.6	98.3	99.0	98.5	98.8	98.8	99.1	99.6	100.0	100.0	100.0	100.0

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

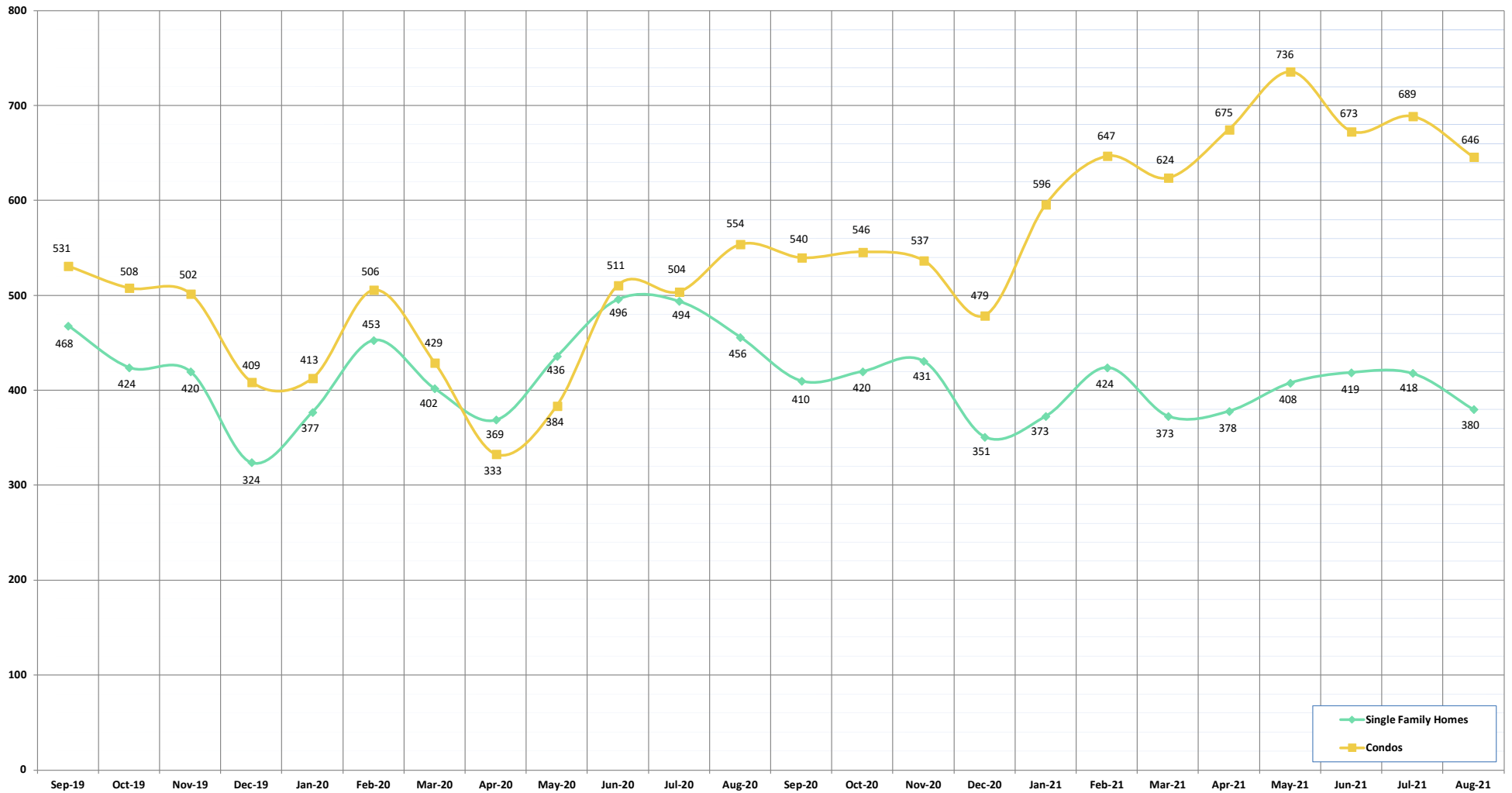
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Active Continue to Show

August 2021

OAHU, HAWAII

(A count of the properties that are in "ES" status during the current month)



ACTIVE CONTINUE TO SHOW:	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
Single Family Homes	468	424	420	324	377	453	402	369	436	496	494	456	410	420	431	351	373	424	373	378	408	419	418	380
Condos	531	508	502	409	413	506	429	333	384	511	504	554	540	546	537	479	596	647	624	675	736	673	689	646
TOTAL	999	932	922	733	790	959	831	702	820	1007	998	1010	950	966	968	830	969	1071	997	1053	1144	1092	1107	1026

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2021. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Housing Supply Overview

August 2021

OAHU, HAWAII

Single Family Homes	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Aug-21	Aug-20	%	Aug-21	Aug-20	%	Aug-21	Aug-20	%	Aug-21	Aug-20	%	Aug-21	Aug-20	%
\$350,000 and Below	32	53	-39.6%	85	50	72.2%	94.3%	94.0%	0.2%	6	8	-25.0%	1.8	1.7	7.4%
\$350,001 - \$475,000	84	132	-36.4%	15	44	-65.5%	99.5%	96.6%	3.0%	4	24	-83.3%	0.4	2.4	-82.4%
\$475,001 - \$550,000	105	168	-37.5%	11	23	-53.5%	100.9%	97.9%	3.0%	13	30	-56.7%	1.1	1.9	-41.0%
\$550,001 - \$650,000	295	544	-45.8%	10	20	-52.0%	101.1%	98.9%	2.2%	35	70	-50.0%	1.0	1.6	-35.6%
\$650,001 - \$800,000	966	1137	-15.0%	8	17	-51.3%	101.9%	99.3%	2.6%	88	145	-39.3%	1.0	1.5	-35.1%
\$800,001 - \$1.1M	1704	1117	52.6%	9	22	-60.9%	102.3%	98.4%	3.9%	236	244	-3.3%	2.1	2.7	-24.1%
\$1.1M - \$1.9M	1205	633	90.4%	11	32	-64.8%	100.7%	96.7%	4.1%	222	276	-19.6%	3.1	5.6	-44.1%
\$1.9M and Above	460	185	148.6%	29	70	-58.6%	97.4%	93.6%	4.1%	192	224	-14.3%	8.1	14.9	-45.4%
All Single Family Homes	4851	3969	22.2%	9	22	-57.8%	101.3%	98.5%	2.9%	796	1021	-22.0%	2.2	3.1	-29.8%

Condos	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Aug-21	Aug-20	%	Aug-21	Aug-20	%	Aug-21	Aug-20	%	Aug-21	Aug-20	%	Aug-21	Aug-20	%
\$150,000 and below	286	203	40.9%	46	45	3.4%	93.6%	92.9%	0.7%	60	127	-52.8%	3.2	6.8	-53.6%
\$150,001 - \$200,000	271	189	43.4%	44	48	-9.8%	94.4%	94.3%	0.1%	71	129	-45.0%	3.9	6.9	-42.8%
\$200,001 - \$250,000	413	282	46.5%	25	35	-30.1%	97.9%	96.2%	1.8%	94	179	-47.5%	3.4	6.4	-46.4%
\$250,001 - \$300,000	453	324	39.8%	27	38	-30.4%	97.9%	97.3%	0.7%	124	183	-32.2%	4.1	6.0	-32.1%
\$300,001 - \$375,000	899	794	13.2%	18	29	-39.5%	99.0%	97.6%	1.5%	189	281	-32.7%	2.9	3.7	-23.9%
\$375,001 - \$475,000	1421	1079	31.7%	13	23	-45.3%	99.7%	98.6%	1.2%	245	395	-38.0%	2.4	4.3	-44.3%
\$475,001 - \$700,000	2095	1405	49.1%	13	23	-44.0%	99.9%	98.6%	1.3%	378	494	-23.5%	2.7	4.0	-32.4%
\$700,001 and above	1176	653	80.1%	37	46	-19.2%	97.5%	96.7%	0.9%	435	558	-22.0%	6.8	8.8	-22.9%
All Condos	7014	4929	42.3%	15	28	-45.9%	99.2%	97.8%	1.4%	1596	2346	-32.0%	3.4	5.2	-34.6%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

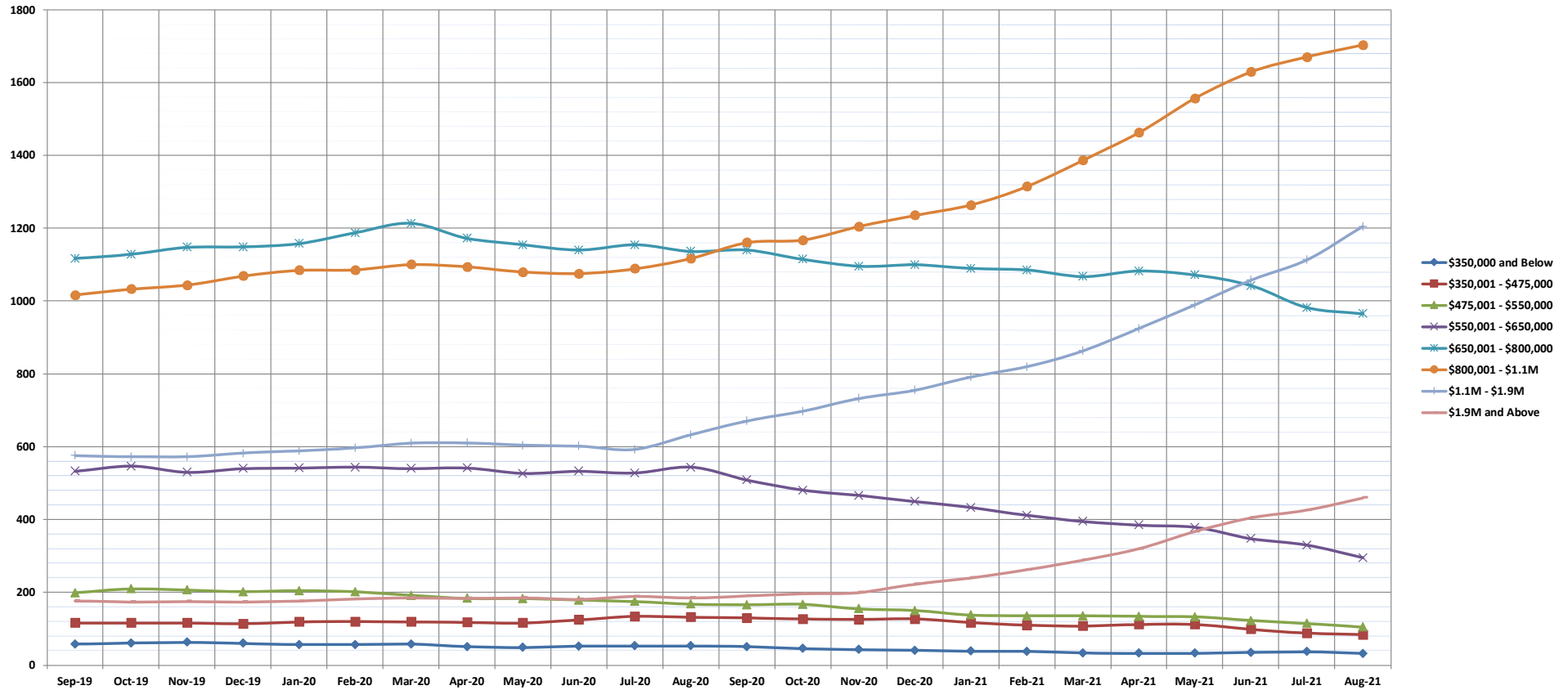
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Pending Sales

August 2021

Single Family Homes: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
\$350,000 and Below	58	61	63	60	57	57	58	51	49	52	53	53	51	46	43	41	39	38	34	33	33	35	37	32
\$350,001 - \$475,000	116	116	116	114	119	120	119	118	116	125	134	132	130	127	126	127	117	110	108	112	112	99	88	84
\$475,001 - \$550,000	199	210	207	202	205	202	192	184	183	179	175	168	166	167	155	150	138	136	136	134	133	123	115	105
\$550,001 - \$650,000	533	547	530	540	542	544	540	542	527	533	528	544	509	481	466	450	433	412	395	385	379	348	330	295
\$650,001 - \$800,000	1117	1129	1148	1149	1158	1188	1214	1173	1155	1140	1155	1137	1140	1115	1096	1100	1090	1086	1068	1083	1072	1043	982	966
\$800,001 - \$1.1M	1017	1033	1044	1069	1085	1086	1101	1094	1080	1076	1089	1117	1161	1168	1205	1236	1264	1315	1387	1463	1557	1630	1671	1704
\$1.1M - \$1.9M	576	573	573	583	589	597	610	611	604	602	593	633	671	698	733	756	792	820	864	925	990	1058	1114	1205
\$1.9M and Above	177	174	175	174	176	182	185	184	185	181	189	185	190	196	200	223	240	262	289	320	367	405	426	460
All Single Family Homes	3793	3843	3856	3891	3931	3976	4019	3957	3899	3888	3916	3969	4018	3998	4024	4083	4113	4179	4281	4455	4643	4741	4763	4851

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

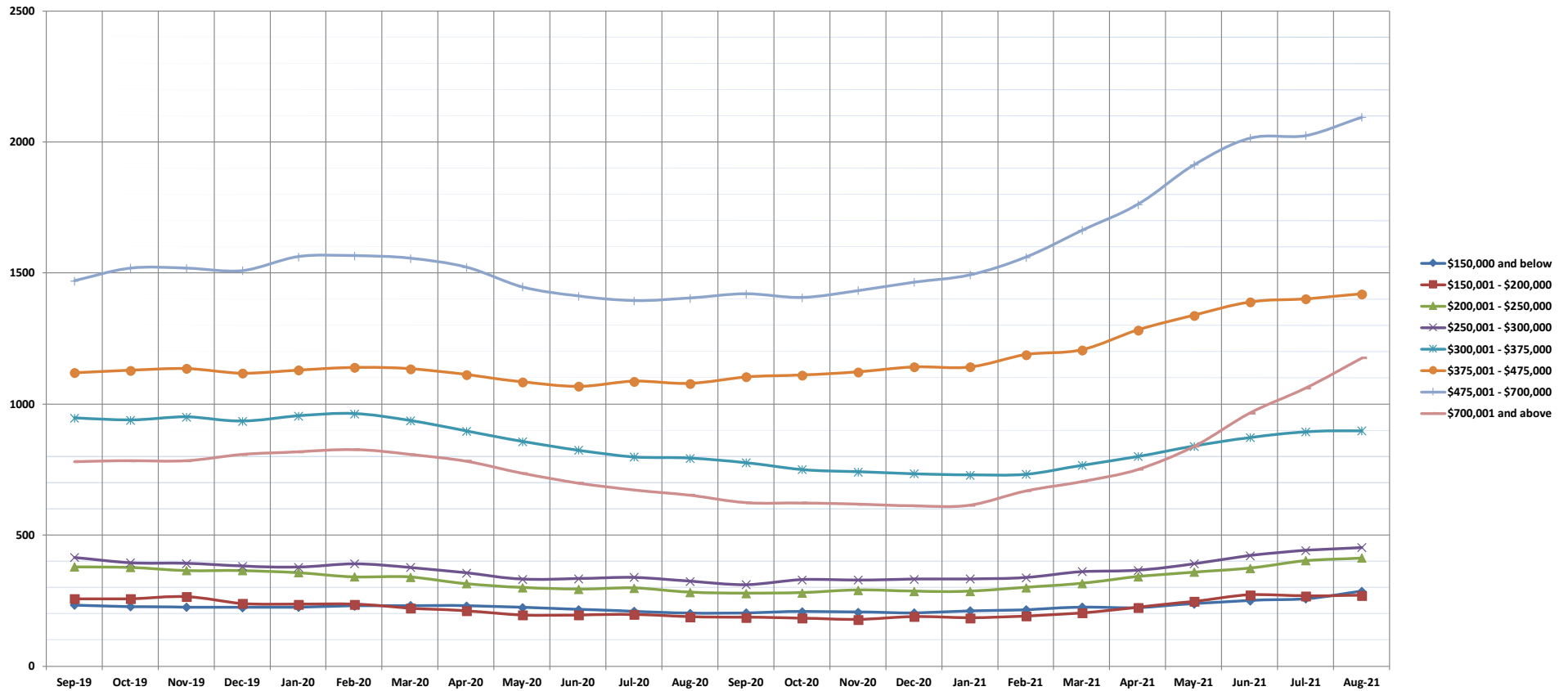
©Copyright 2021. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Pending Sales

August 2021

Condos: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
\$150,000 and below	234	228	226	225	226	231	232	231	225	217	210	203	204	209	207	204	212	216	226	224	239	251	258	286
\$150,001 - \$200,000	258	258	266	240	237	237	222	212	196	196	198	189	187	184	179	190	185	192	204	225	248	272	268	271
\$200,001 - \$250,000	379	377	365	365	357	341	340	315	300	294	298	282	279	280	291	286	286	301	316	342	359	374	403	413
\$250,001 - \$300,000	415	395	392	382	378	391	377	356	332	334	339	324	311	330	329	332	333	338	361	366	391	422	442	453
\$300,001 - \$375,000	947	940	951	935	955	964	937	898	858	825	799	794	777	751	742	735	730	733	767	801	840	873	895	899
\$375,001 - \$475,000	1120	1129	1136	1118	1130	1140	1135	1113	1085	1068	1087	1079	1104	1111	1123	1142	1142	1189	1207	1283	1339	1390	1402	1421
\$475,001 - \$700,000	1471	1520	1519	1510	1563	1567	1557	1523	1448	1413	1395	1405	1421	1407	1434	1466	1494	1561	1663	1762	1913	2015	2025	2095
\$700,001 and above	781	784	784	808	818	827	808	783	736	699	672	653	624	623	618	612	614	669	705	751	839	966	1061	1176
All Condos	5605	5631	5639	5583	5664	5698	5608	5431	5180	5046	4998	4929	4907	4895	4923	4967	4996	5199	5449	5754	6168	6563	6754	7014

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

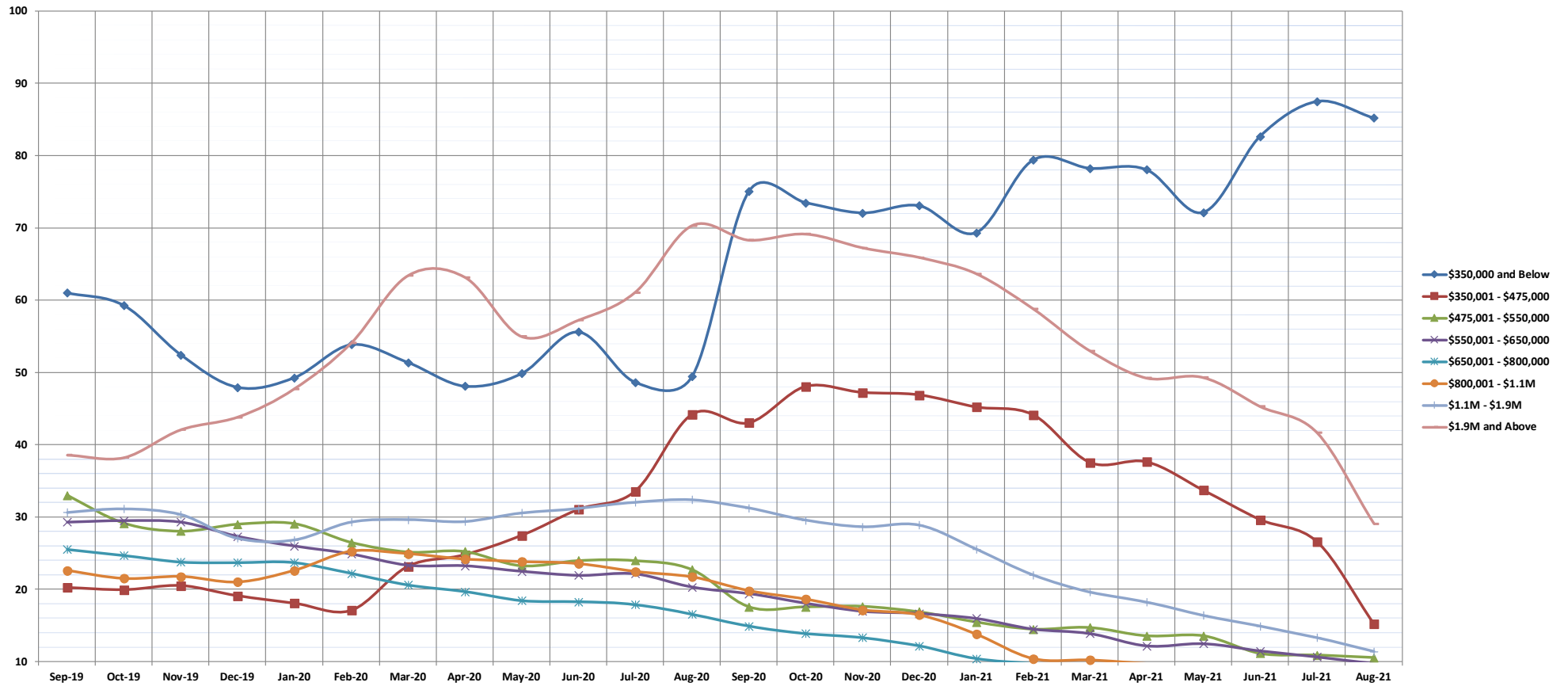
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Days on Market Until Sale

August 2021

Single Family Homes: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
\$350,000 and Below	61	59	52	48	49	54	51	48	50	56	49	50	75	74	72	73	69	79	78	78	72	83	88	85
\$350,001 - \$475,000	20	20	21	19	18	17	23	25	27	31	34	44	43	48	47	47	45	44	38	38	34	30	27	15
\$475,001 - \$550,000	33	29	28	29	29	27	25	25	23	24	24	23	18	18	18	17	16	15	15	14	14	11	11	11
\$550,001 - \$650,000	29	30	29	27	26	25	23	23	23	22	22	20	19	18	17	17	16	15	14	12	13	12	11	10
\$650,001 - \$800,000	26	25	24	24	24	22	21	20	18	18	18	17	15	14	13	12	10	10	9	9	9	8	8	8
\$800,001 - \$1.1M	23	22	22	21	23	25	25	24	24	24	23	22	20	19	17	17	14	10	10	10	10	9	9	9
\$1.1M - \$1.9M	31	31	30	27	27	29	30	29	31	31	32	32	31	30	29	29	26	22	20	18	16	15	13	11
\$1.9M and Above	39	38	42	44	48	54	63	63	55	57	61	70	68	69	67	66	64	59	53	49	49	45	42	29
All Single Family Homes	25	24	24	23	24	25	24	23	23	23	23	22	20	19	18	17	15	13	12	11	11	10	10	9

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

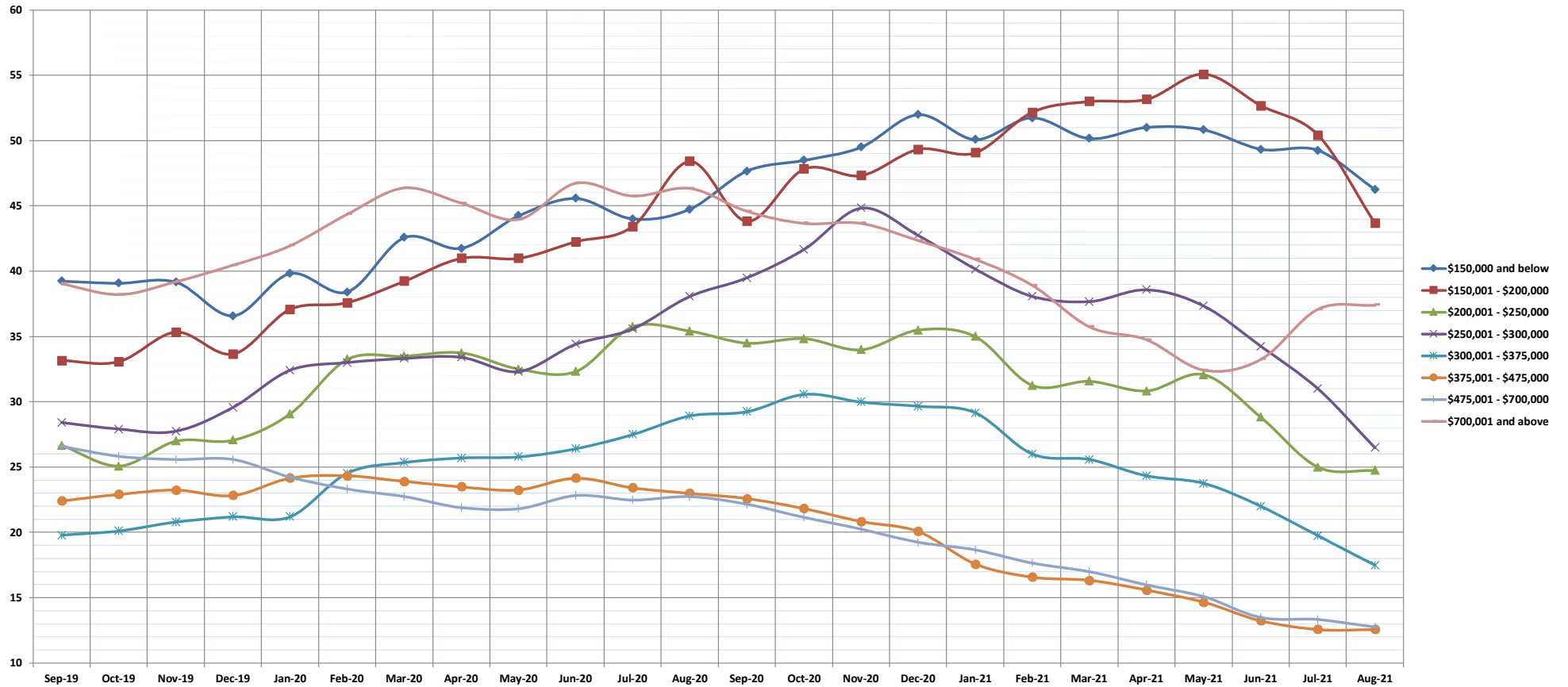
©Copyright 2021. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Days on Market Until Sale

August 2021

Condos: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
\$150,000 and below	39	39	39	37	40	38	43	42	44	46	44	45	48	49	50	52	50	52	50	51	51	49	49	46
\$150,001 - \$200,000	33	33	35	34	37	38	39	41	41	42	43	48	44	48	47	49	49	52	53	53	55	53	50	44
\$200,001 - \$250,000	27	25	27	27	29	33	34	34	33	32	36	35	35	35	34	36	35	31	32	31	32	29	25	25
\$250,001 - \$300,000	28	28	28	30	32	33	33	33	32	34	36	38	40	42	45	43	40	38	38	39	37	34	31	27
\$300,001 - \$375,000	20	20	21	21	21	25	25	26	26	26	28	29	29	31	30	30	29	26	26	24	24	22	20	18
\$375,001 - \$475,000	22	23	23	23	24	24	24	24	23	24	23	23	23	22	21	20	18	17	16	16	15	13	13	13
\$475,001 - \$700,000	27	26	26	26	24	23	23	22	22	23	23	23	22	21	20	19	19	18	17	16	15	14	13	13
\$700,001 and above	39	38	39	40	42	44	46	45	44	47	46	46	45	44	44	42	41	39	36	35	32	33	37	37
All Condos	25	25	26	26	27	27	28	27	27	28	28	28	28	27	26	25	24	23	22	21	20	17	16	15

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

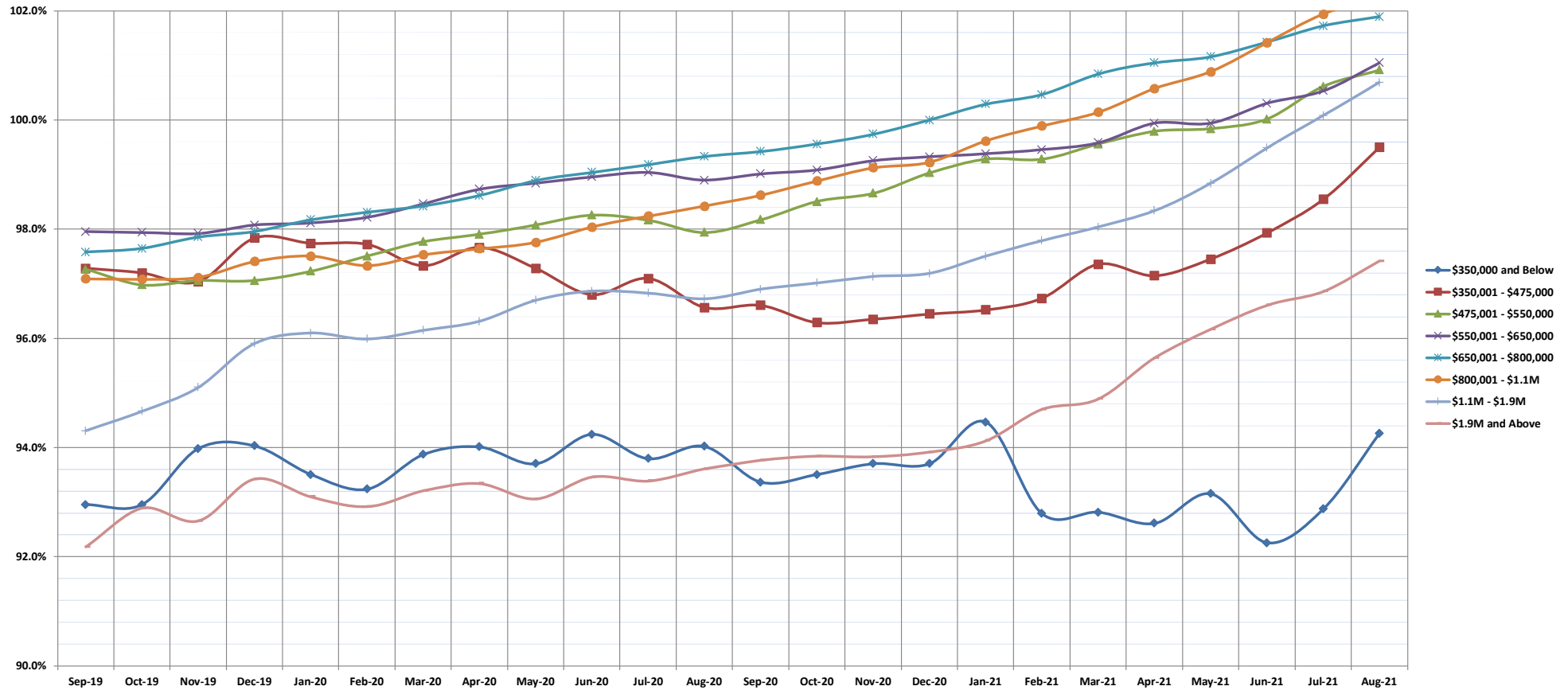
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Percentage of Original List Price Received

August 2021

Single Family Homes: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	
\$350,000 and Below	93.0%	93.0%	94.0%	94.0%	93.5%	93.2%	93.9%	94.0%	93.7%	94.2%	93.8%	94.0%	93.4%	93.5%	93.7%	93.7%	94.5%	92.8%	92.8%	92.6%	93.2%	92.3%	92.9%	94.3%	
\$350,001 - \$475,000	97.3%	97.2%	97.0%	97.8%	97.7%	97.7%	97.3%	97.7%	97.3%	96.8%	97.1%	96.6%	96.6%	96.3%	96.4%	96.5%	96.5%	96.7%	97.4%	97.2%	97.5%	97.9%	98.6%	99.5%	
\$475,001 - \$550,000	97.3%	97.0%	97.1%	97.1%	97.2%	97.5%	97.8%	97.9%	98.1%	98.3%	98.2%	97.9%	98.2%	98.5%	98.7%	99.0%	99.3%	99.3%	99.4%	99.5%	99.6%	99.8%	99.8%	100.0%	100.9%
\$550,001 - \$650,000	98.0%	97.9%	97.9%	98.1%	98.1%	98.2%	98.5%	98.7%	98.8%	99.0%	99.0%	98.9%	99.0%	99.1%	99.3%	99.3%	99.4%	99.5%	99.6%	99.9%	99.9%	100.3%	100.5%	101.1%	
\$650,001 - \$800,000	97.6%	97.7%	97.9%	98.0%	98.2%	98.3%	98.4%	98.6%	98.9%	99.0%	99.2%	99.3%	99.4%	99.6%	99.7%	100.0%	100.3%	100.5%	100.8%	101.1%	101.2%	101.4%	101.7%	101.9%	
\$800,001 - \$1.1M	97.1%	97.1%	97.1%	97.4%	97.5%	97.3%	97.5%	97.6%	97.8%	98.0%	98.2%	98.4%	98.6%	98.9%	99.1%	99.2%	99.6%	99.9%	100.1%	100.6%	100.9%	101.4%	101.9%	102.3%	
\$1.1M - \$1.9M	94.3%	94.7%	95.1%	95.9%	96.1%	96.0%	96.2%	96.3%	96.7%	96.9%	96.8%	96.7%	96.9%	97.0%	97.1%	97.2%	97.5%	97.8%	98.0%	98.3%	98.8%	99.5%	100.1%	100.7%	
\$1.9M and Above	92.2%	92.9%	92.7%	93.4%	93.1%	92.9%	93.2%	93.3%	93.1%	93.5%	93.4%	93.6%	93.8%	93.8%	93.8%	93.9%	94.1%	94.7%	94.9%	95.6%	96.2%	96.6%	96.9%	97.4%	
All Single Family Homes	97.4%	97.5%	97.6%	97.5%	97.7%	97.8%	97.9%	98.0%	98.1%	98.2%	98.4%	98.5%	98.6%	98.8%	99.0%	99.1%	99.3%	99.5%	99.6%	99.9%	100.1%	100.5%	100.9%	101.3%	

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

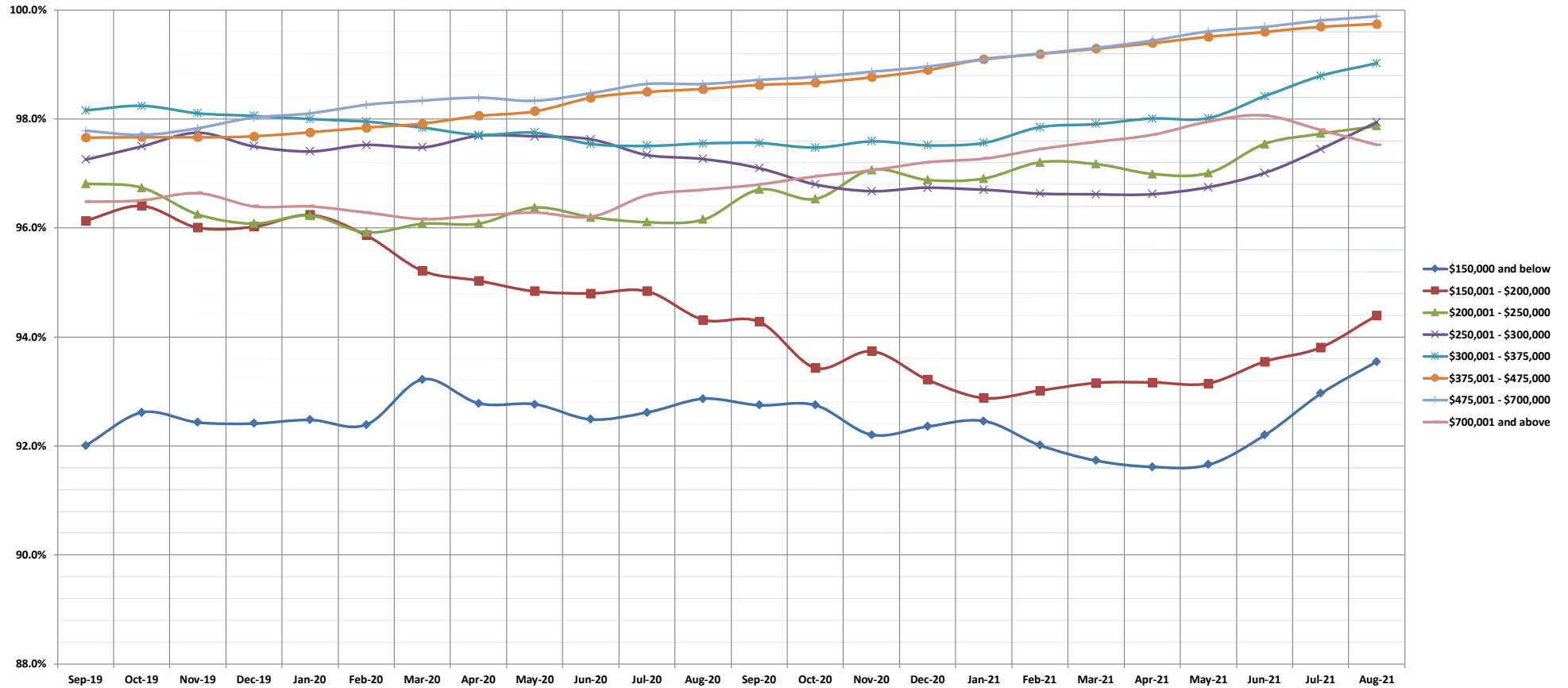
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Percentage of Original List Price Received

August 2021

Condos: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
\$150,000 and below	92.0%	92.6%	92.4%	92.4%	92.5%	92.4%	93.2%	92.8%	92.8%	92.5%	92.6%	92.9%	92.8%	92.8%	92.2%	92.4%	92.5%	92.0%	91.7%	91.6%	91.7%	92.2%	93.0%	93.6%
\$150,001 - \$200,000	96.1%	96.4%	96.0%	96.0%	96.2%	95.9%	95.2%	95.0%	94.8%	94.8%	94.8%	94.3%	94.3%	93.4%	93.7%	93.2%	92.9%	93.0%	93.2%	93.2%	93.2%	93.6%	93.8%	94.4%
\$200,001 - \$250,000	96.8%	96.7%	96.3%	96.1%	96.2%	95.9%	96.1%	96.1%	96.4%	96.2%	96.1%	96.2%	96.7%	96.5%	97.1%	96.9%	96.9%	97.2%	97.2%	97.0%	97.0%	97.5%	97.7%	97.9%
\$250,001 - \$300,000	97.3%	97.5%	97.8%	97.5%	97.4%	97.5%	97.5%	97.7%	97.7%	97.6%	97.3%	97.3%	97.1%	96.8%	96.7%	96.7%	96.7%	96.6%	96.6%	96.6%	96.6%	96.8%	97.0%	97.5%
\$300,001 - \$375,000	98.2%	98.2%	98.1%	98.1%	98.0%	98.0%	97.8%	97.7%	97.8%	97.5%	97.5%	97.6%	97.6%	97.5%	97.6%	97.5%	97.6%	97.9%	97.9%	98.0%	98.0%	98.4%	98.8%	99.0%
\$375,001 - \$475,000	97.7%	97.7%	97.7%	97.7%	97.8%	97.8%	97.9%	98.1%	98.1%	98.4%	98.5%	98.6%	98.6%	98.7%	98.8%	98.9%	99.1%	99.2%	99.3%	99.4%	99.5%	99.6%	99.7%	99.7%
\$475,001 - \$700,000	97.8%	97.7%	97.8%	98.0%	98.1%	98.3%	98.3%	98.4%	98.3%	98.5%	98.6%	98.6%	98.7%	98.8%	98.9%	99.0%	99.1%	99.2%	99.3%	99.4%	99.6%	99.7%	99.8%	99.9%
\$700,001 and above	96.5%	96.5%	96.6%	96.4%	96.4%	96.3%	96.2%	96.2%	96.3%	96.2%	96.6%	96.7%	96.8%	97.0%	97.1%	97.2%	97.3%	97.5%	97.6%	97.7%	98.0%	98.1%	97.8%	97.5%
All Condos	97.5%	97.5%	97.5%	97.3%	97.4%	97.4%	97.4%	97.5%	97.6%	97.7%	97.8%	97.8%	97.9%	97.9%	98.0%	98.1%	98.2%	98.3%	98.4%	98.5%	98.7%	98.9%	99.1%	99.2%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

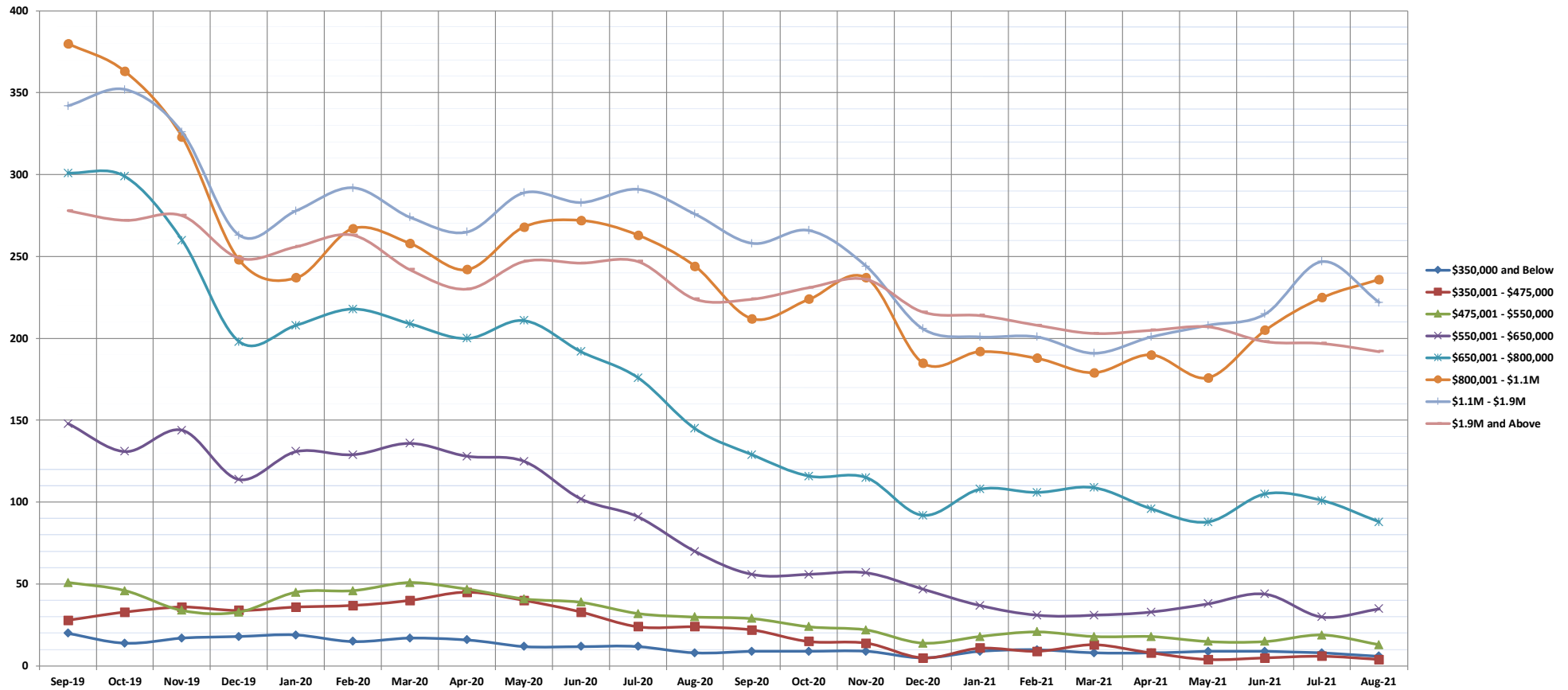
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Inventory of Homes for Sale

August 2021

Single Family Homes: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month)



	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
\$350,000 and Below	20	14	17	18	19	15	17	16	12	12	12	8	9	9	9	5	9	10	8	8	9	9	8	6
\$350,001 - \$475,000	28	33	36	34	36	37	40	45	40	33	24	24	22	15	14	5	11	9	13	8	4	5	6	4
\$475,001 - \$550,000	51	46	34	33	45	46	51	47	41	39	32	30	29	24	22	14	18	21	18	18	15	15	19	13
\$550,001 - \$650,000	148	131	144	114	131	129	136	128	125	102	91	70	56	56	57	47	37	31	31	33	38	44	30	35
\$650,001 - \$800,000	301	299	260	198	208	218	209	200	211	192	176	145	129	116	115	92	108	106	109	96	88	105	101	88
\$800,001 - \$1.1M	380	363	323	248	237	267	258	242	268	272	263	244	212	224	237	185	192	188	179	190	176	205	225	236
\$1.1M - \$1.9M	342	352	326	263	278	292	274	265	289	283	291	276	258	266	244	206	201	201	191	201	208	215	247	222
\$1.9M and Above	278	272	275	249	256	263	242	230	247	246	247	224	224	231	236	216	214	208	203	205	207	198	197	192
All Single Family Homes	1548	1510	1415	1157	1210	1267	1227	1173	1233	1179	1136	1021	939	941	934	770	790	774	752	759	745	796	833	796

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

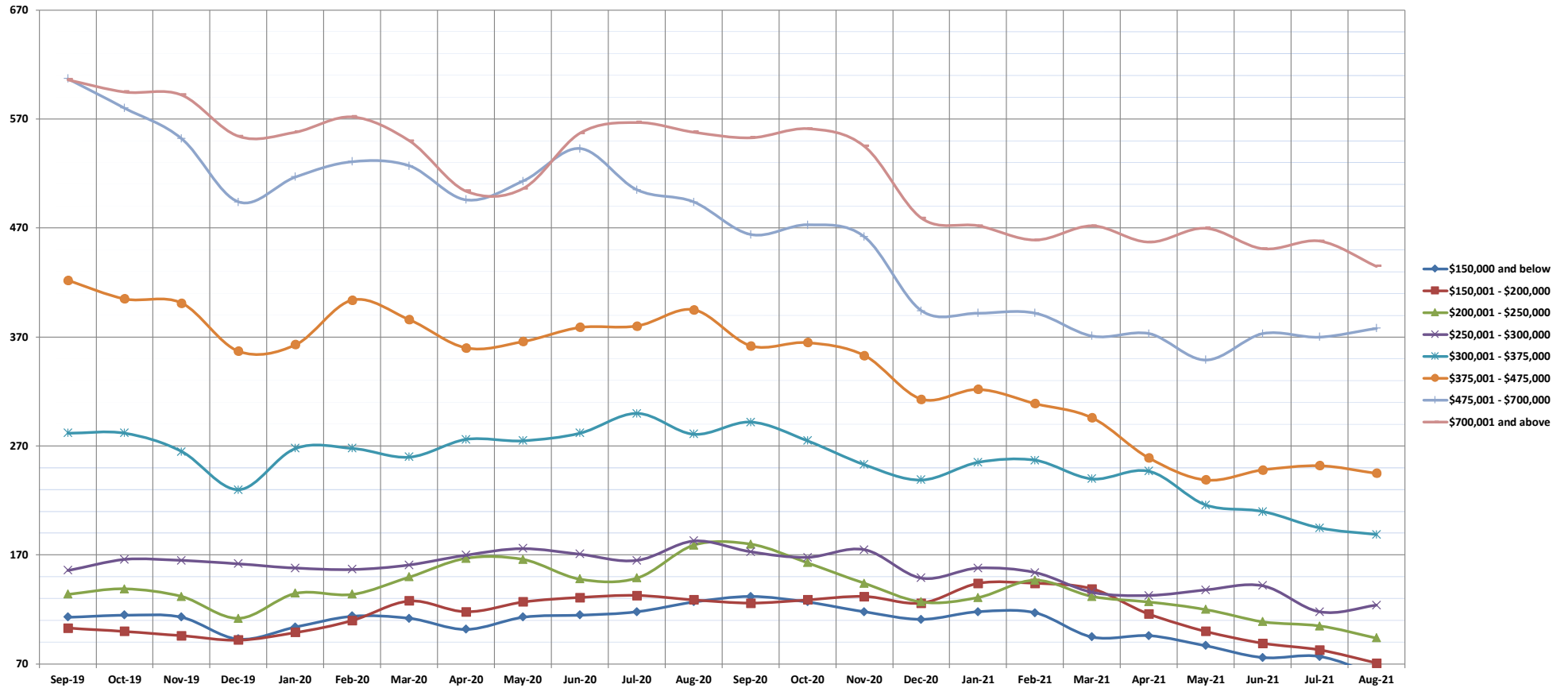
©Copyright 2021. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Inventory of Homes for Sale

August 2021

Condos: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month)



	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
\$150,000 and below	113	115	113	93	104	114	112	102	113	115	118	127	132	127	118	111	118	117	95	96	87	76	77	60
\$150,001 - \$200,000	103	100	96	92	99	110	128	118	127	131	133	129	126	129	132	126	144	144	139	116	100	89	83	71
\$200,001 - \$250,000	134	139	132	112	135	134	150	167	166	148	149	179	180	163	144	127	131	147	132	127	120	109	105	94
\$250,001 - \$300,000	156	166	165	162	158	157	161	170	176	171	165	183	173	168	175	149	158	154	136	133	138	142	118	124
\$300,001 - \$375,000	282	282	265	230	268	268	260	276	275	282	300	281	292	275	253	239	255	257	240	247	216	210	195	189
\$375,001 - \$475,000	422	405	401	357	363	404	386	360	366	379	380	395	362	365	353	313	322	309	296	259	239	248	252	245
\$475,001 - \$700,000	607	580	552	494	517	531	527	496	513	543	505	494	464	473	462	394	392	392	371	373	349	373	370	378
\$700,001 and above	606	595	592	554	558	572	550	504	506	557	567	558	553	561	545	479	472	459	472	457	470	451	458	435
All Condos	2423	2382	2316	2094	2202	2290	2274	2193	2242	2326	2317	2346	2282	2261	2182	1938	1992	1979	1881	1808	1719	1698	1658	1596

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

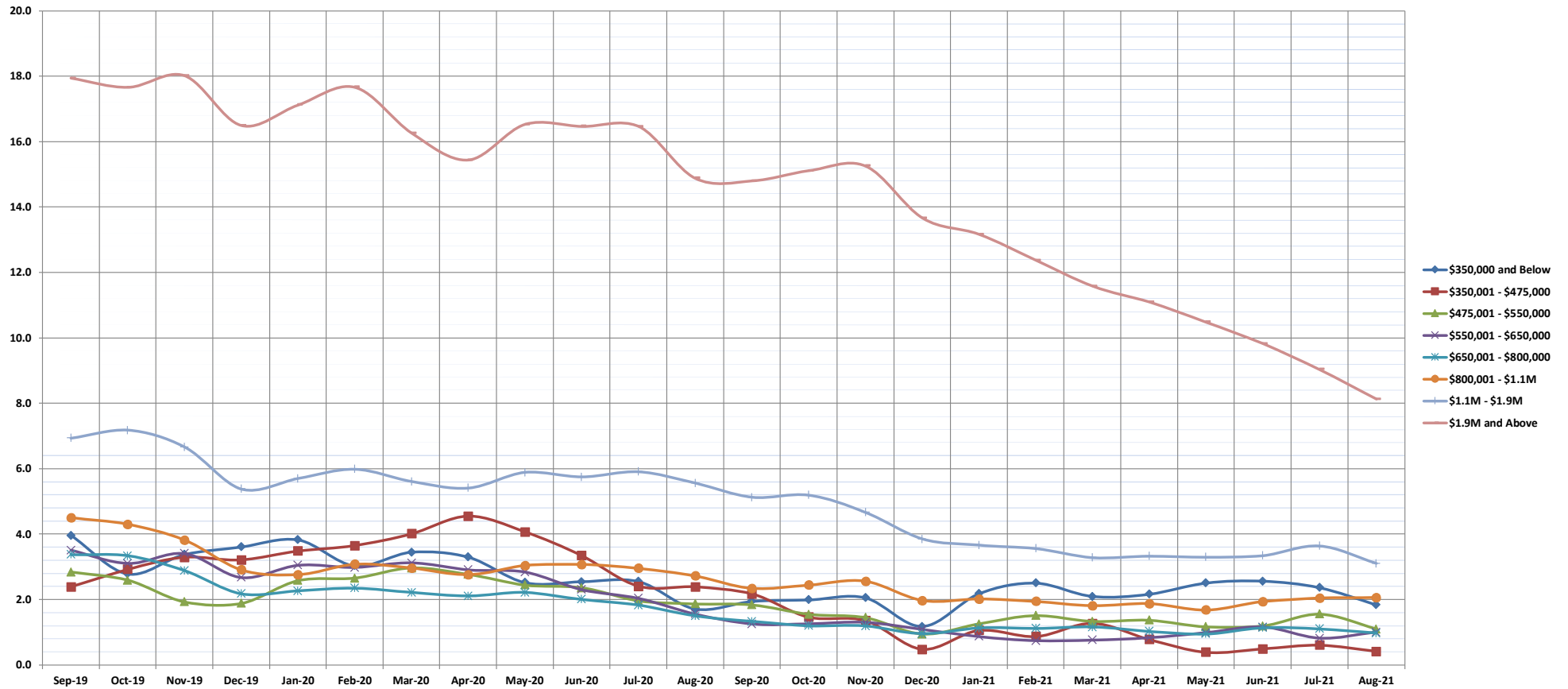
©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Months Supply of Inventory

August 2021

Single Family Homes: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months)



	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
\$350,000 and Below	4.0	2.8	3.4	3.6	3.8	3.0	3.4	3.3	2.5	2.5	2.6	1.7	1.9	2.0	2.1	1.2	2.2	2.5	2.1	2.2	2.5	2.6	2.4	1.8
\$350,001 - \$475,000	2.4	2.9	3.3	3.2	3.5	3.7	4.0	4.6	4.1	3.3	2.4	2.4	2.2	1.5	1.4	0.5	1.1	0.9	1.3	0.8	0.4	0.5	0.6	0.4
\$475,001 - \$550,000	2.8	2.6	1.9	1.9	2.6	2.7	3.0	2.8	2.4	2.4	2.0	1.9	1.8	1.5	1.5	0.9	1.3	1.5	1.3	1.4	1.2	1.2	1.6	1.1
\$550,001 - \$650,000	3.5	3.1	3.4	2.7	3.1	3.0	3.1	2.9	2.8	2.3	2.0	1.6	1.3	1.3	1.3	1.1	0.9	0.7	0.8	0.8	1.0	1.2	0.8	1.0
\$650,001 - \$800,000	3.4	3.3	2.9	2.2	2.3	2.4	2.2	2.1	2.2	2.0	1.8	1.5	1.3	1.2	1.2	1.0	1.1	1.1	1.2	1.0	1.0	1.1	1.1	1.0
\$800,001 - \$1.1M	4.5	4.3	3.8	2.9	2.8	3.1	3.0	2.8	3.0	3.1	3.0	2.7	2.3	2.4	2.6	2.0	2.0	1.9	1.8	1.9	1.7	1.9	2.0	2.1
\$1.1M - \$1.9M	6.9	7.2	6.7	5.4	5.7	6.0	5.6	5.4	5.9	5.8	5.9	5.6	5.1	5.2	4.7	3.9	3.7	3.6	3.3	3.3	3.3	3.3	3.6	3.1
\$1.9M and Above	17.9	17.7	18.0	16.5	17.1	17.7	16.3	15.4	16.5	16.5	16.5	14.9	14.8	15.1	15.3	13.7	13.2	12.4	11.6	11.1	10.5	9.8	9.0	8.1
All Single Family Homes	4.9	4.8	4.5	3.7	3.8	4.0	3.8	3.6	3.8	3.6	3.5	3.1	2.9	2.9	2.8	2.3	2.4	2.3	2.2	2.2	2.2	2.3	2.3	2.2

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

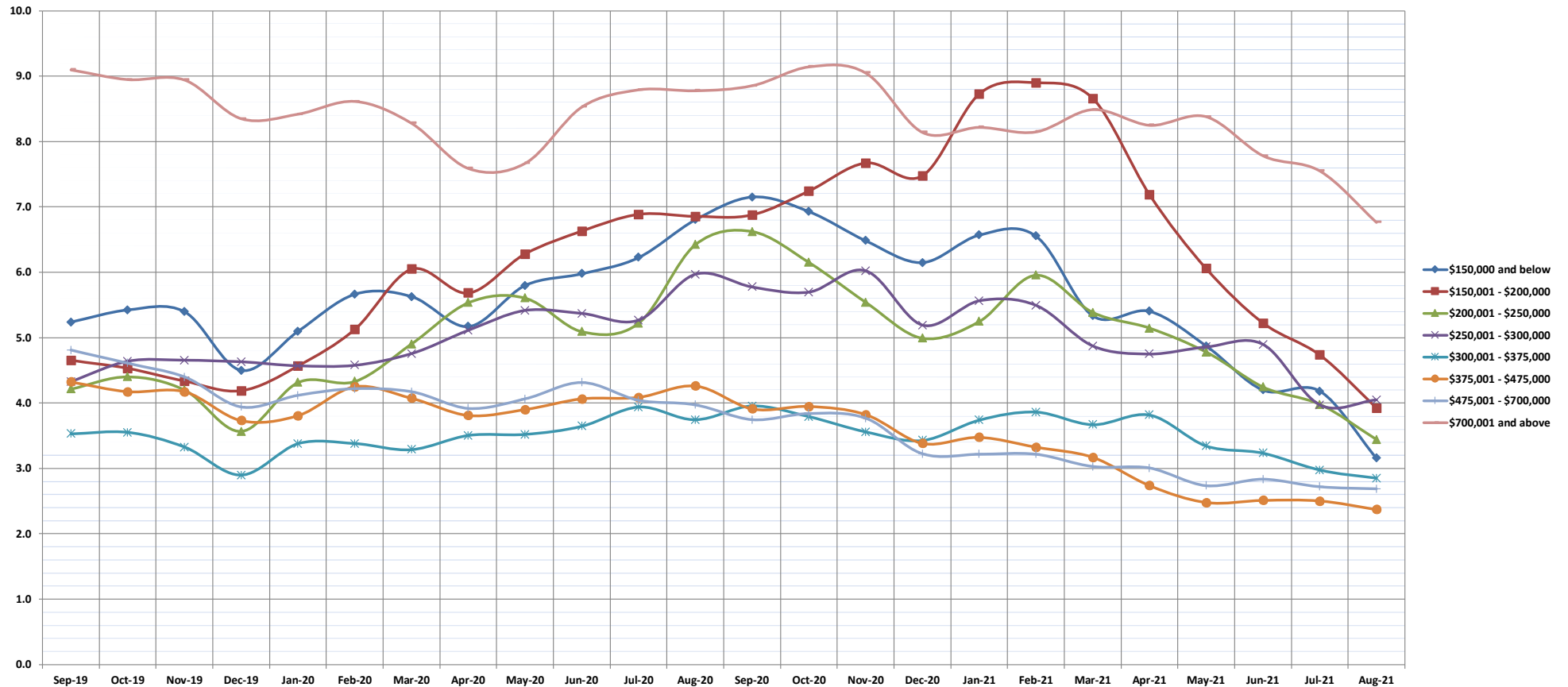
©Copyright 2021. Honolulu Board of REALTORS®, All Rights Reserved. Information herein deemed reliable but not guaranteed.

Months Supply of Inventory

August 2021

Condos: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months)



	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21
\$150,000 and below	5.2	5.4	5.4	4.5	5.1	5.7	5.6	5.2	5.8	6.0	6.2	6.8	7.2	6.9	6.5	6.2	6.6	6.6	5.3	5.4	4.9	4.2	4.2	3.2
\$150,001 - \$200,000	4.7	4.5	4.3	4.2	4.6	5.1	6.0	5.7	6.3	6.6	6.9	6.9	6.9	7.2	7.7	7.5	8.7	8.9	8.7	7.2	6.1	5.2	4.7	3.9
\$200,001 - \$250,000	4.2	4.4	4.2	3.6	4.3	4.3	4.9	5.5	5.6	5.1	5.2	6.4	6.6	6.2	5.5	5.0	5.3	6.0	5.4	5.1	4.8	4.2	4.0	3.4
\$250,001 - \$300,000	4.3	4.6	4.7	4.6	4.6	4.6	4.8	5.1	5.4	5.4	5.3	6.0	5.8	5.7	6.0	5.2	5.6	5.5	4.9	4.8	4.9	4.9	4.0	4.1
\$300,001 - \$375,000	3.5	3.6	3.3	2.9	3.4	3.4	3.3	3.5	3.5	3.6	3.9	3.7	4.0	3.8	3.6	3.4	3.7	3.9	3.7	3.8	3.3	3.2	3.0	2.9
\$375,001 - \$475,000	4.3	4.2	4.2	3.7	3.8	4.3	4.1	3.8	3.9	4.1	4.1	4.3	3.9	4.0	3.8	3.4	3.5	3.3	3.2	2.7	2.5	2.5	2.5	2.4
\$475,001 - \$700,000	4.8	4.6	4.4	3.9	4.1	4.2	3.9	4.1	4.3	4.0	4.0	3.7	3.8	3.8	3.8	3.2	3.2	3.2	3.0	3.0	2.7	2.8	2.7	2.7
\$700,001 and above	9.1	8.9	8.9	8.3	8.4	8.6	8.3	7.6	7.7	8.5	8.8	8.8	8.9	9.1	9.1	8.1	8.2	8.1	8.5	8.3	8.4	7.8	7.6	6.8
All Condos	5.0	5.0	4.9	4.4	4.6	4.8	4.8	4.7	4.8	5.0	5.1	5.2	5.1	5.1	5.0	4.5	4.7	4.7	4.4	4.3	4.0	3.8	3.6	3.4

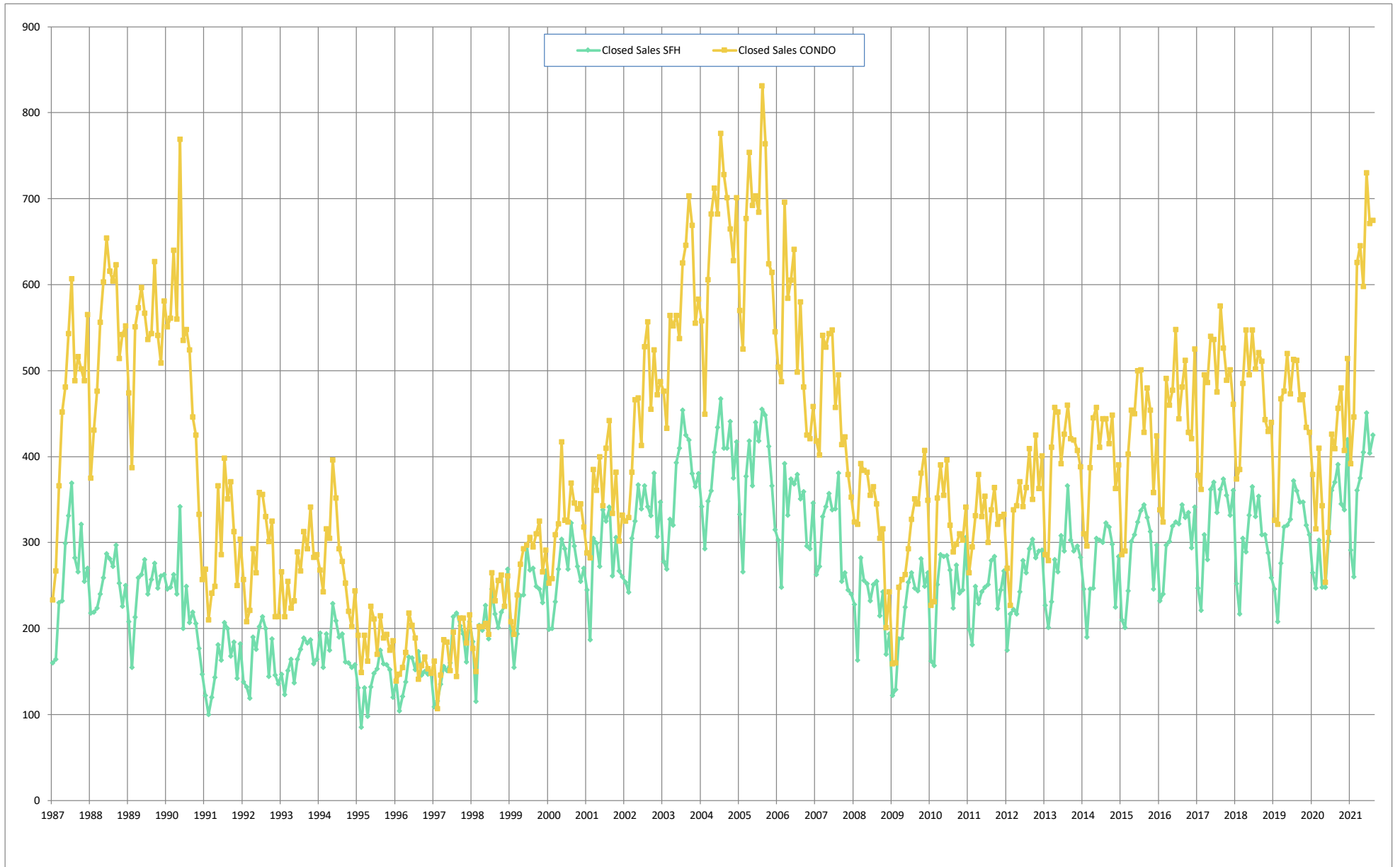
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Closed Sales

Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



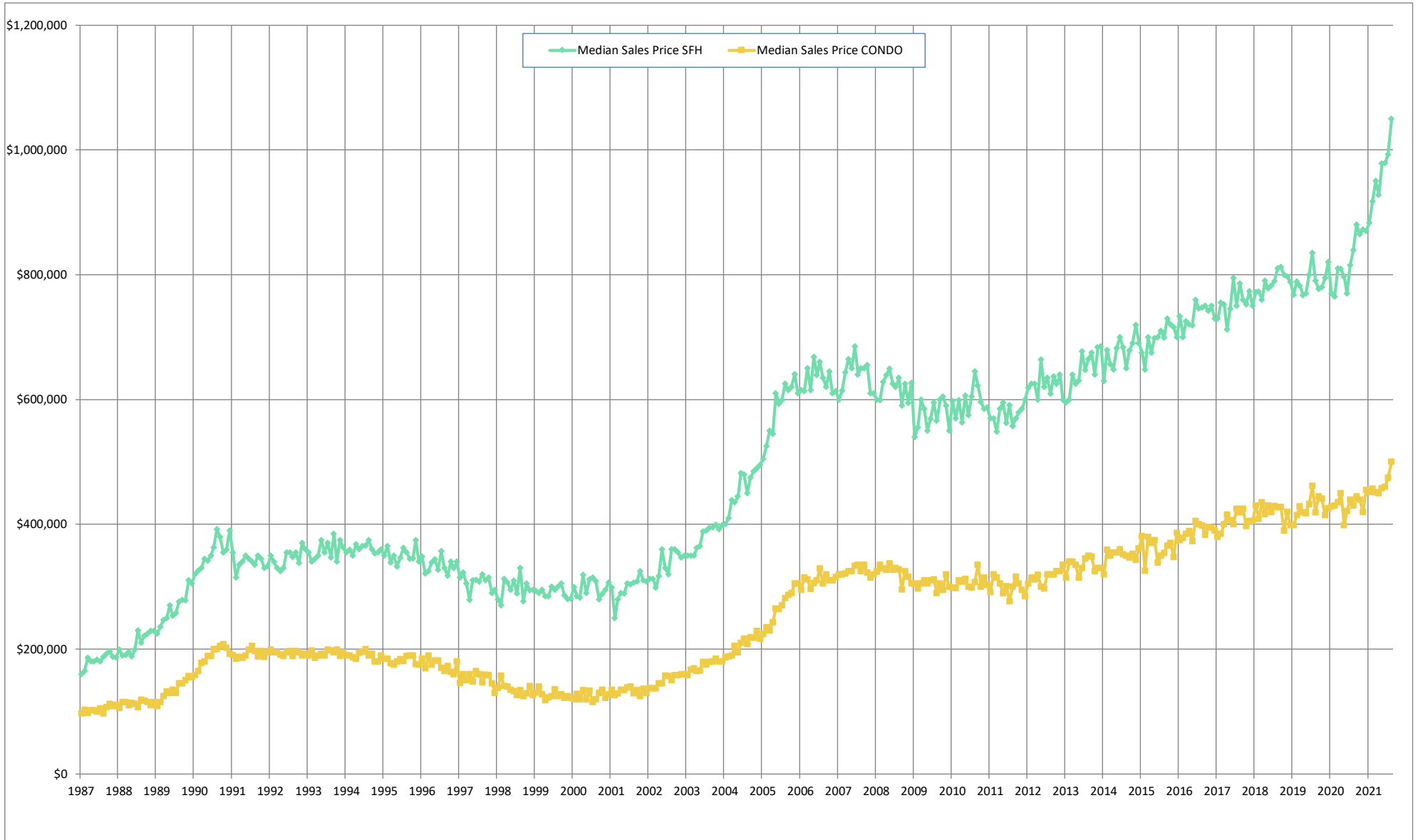
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

Median Sales Price

Single-Family Homes and Condos

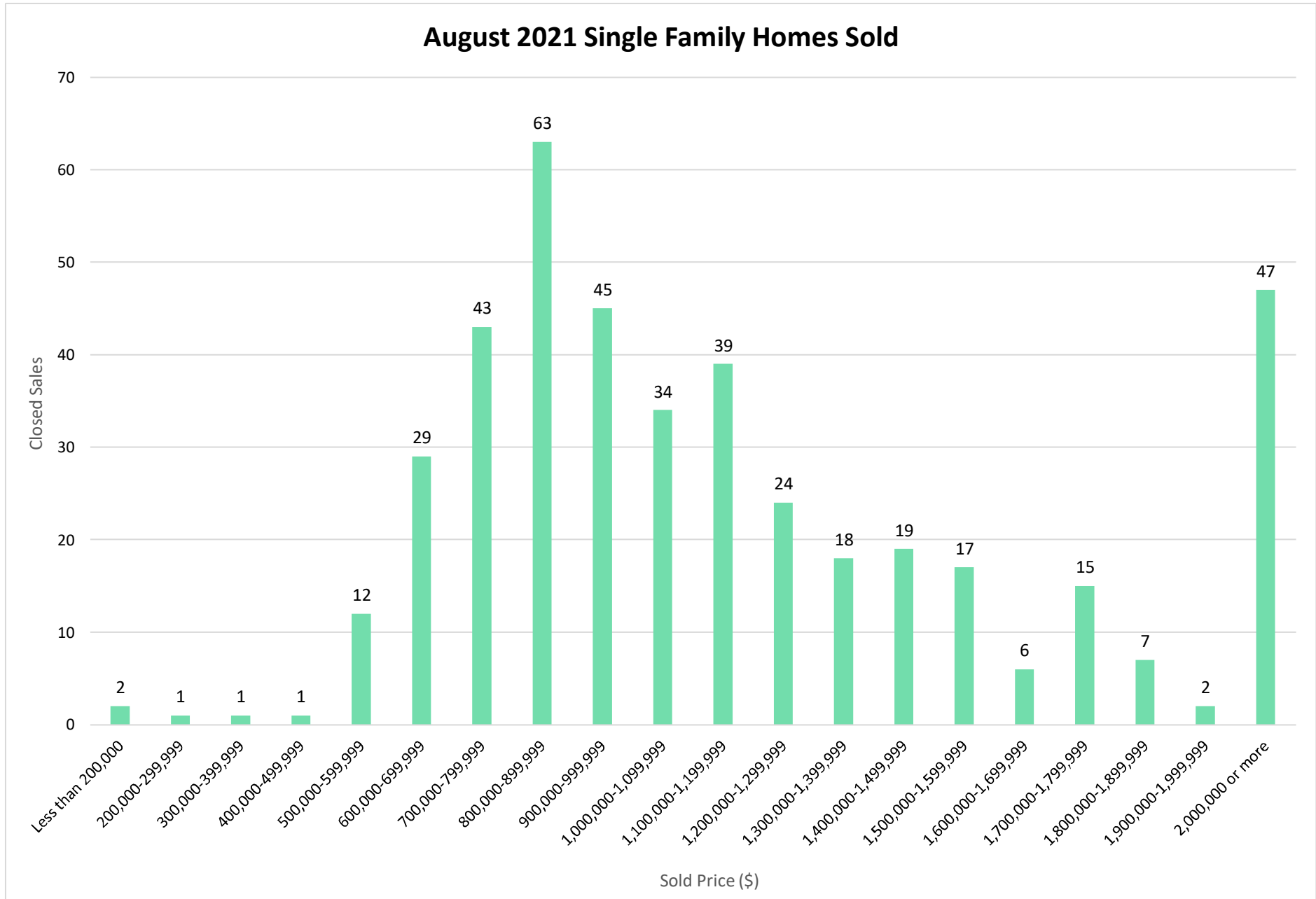
OAHU, HAWAII: Jan 1987 to the Present



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

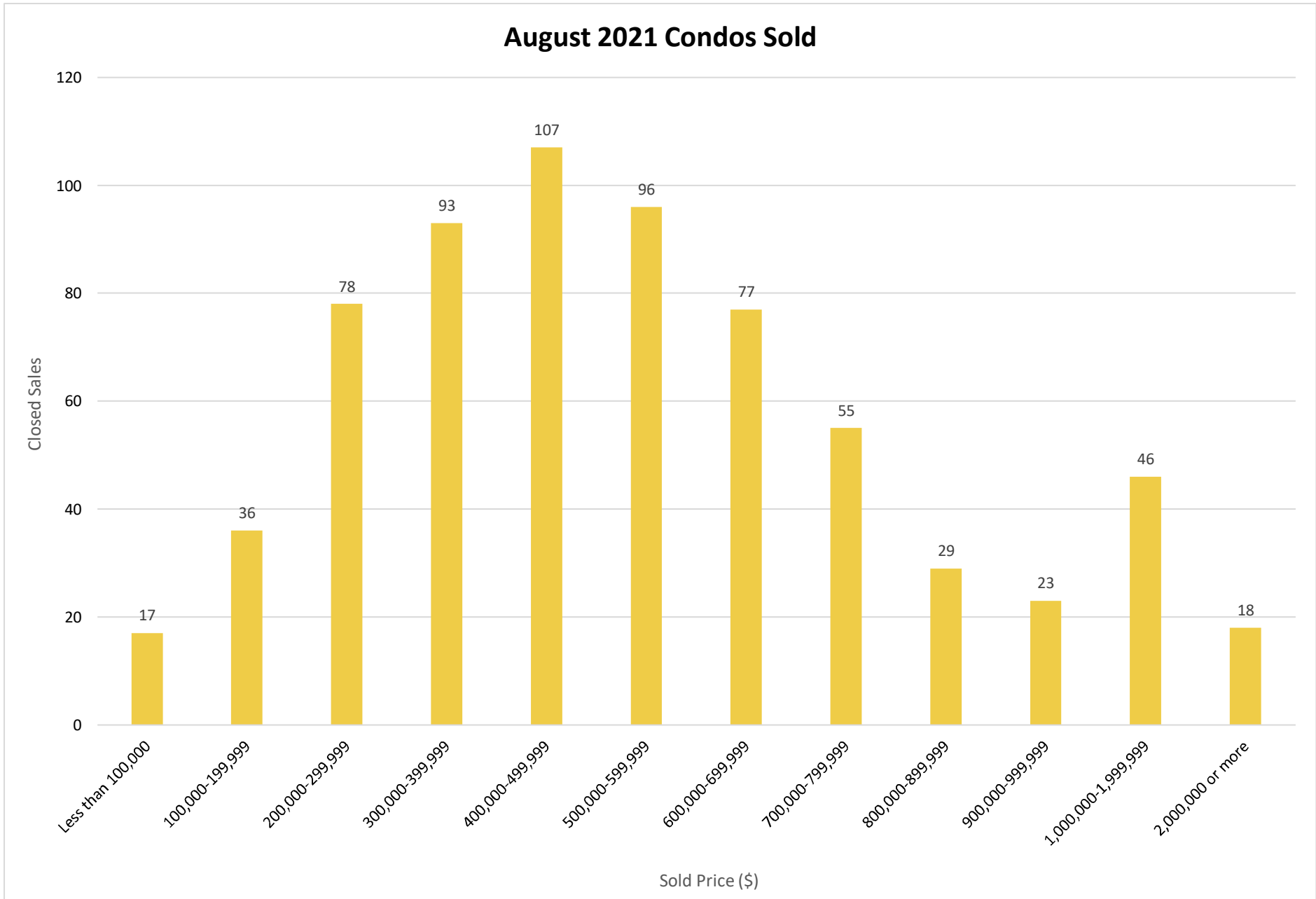
August 2021 Single Family Homes Sold



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.

August 2021 Condos Sold



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

©Copyright 2021. Honolulu Board of REALTORS®. All Rights Reserved. Information herein deemed reliable but not guaranteed.