

MONTHLY STATS REPORT JANUARY 2022

Executive Summary

2022 began with a sharp jump in both single-family home and condo sales – combined, Oʻahu's housing market saw a 28.6% sales increase compared to January 2021. While the single-family home median sales price held steady for the third consecutive month at \$1,050,000, the condo market set a new monthly median sales price record of \$510,000, surpassing the previous \$500,000 set in August 2021.

Single-family home sales were up 12% year-over-year, while condo sales soared 40.8% compared to this time last year. Single-family home properties in the \$900,000 and up price range accounted for 70% of the month's sales, while sales below \$900,000 fell 34% from the previous year. On the other hand, condos experienced sales increases at nearly all price points, especially in the \$700,000 and up range, where sales tripled year-over-year. Properties continued to move at a brisk pace, with single-family homes spending a median of 12 days on the market and 14 days for condos.

Similarly to December 2021, approximately 61% of single-family home sales closed above the original asking price, a 24.5% increase from this time last year. The condo market also saw a large portion of sales close above the original asking price, 39% of sales compared to 30% in January 2021. In particular, condos in the \$400,000 to \$599,999 price range saw the most sales close over the asking price.

Single-family home listings were down 12.3% compared to a year ago, and of the new listings that came on the market in January, 58% were in escrow or sold by the end of the month. New listings of condos remained fairly level year-over-year, with a slight 1.1% uptick. However, with strong demand and sales volume, 2022 began with fewer condo listings in active inventory.

Pending sales of single-family homes marked a slight 4.3% drop from last year, leaving fewer single-family homes in escrow than the previous year while pending condo sales increased by 7.5% over last January.

Oahu Monthly Housing Statistics

January 2022



SINGLE-FAMILY HOMES

| Median Sales Price | YoY %chg |
|---------------------|----------|
| \$1,050,000 | +18.9% |
| Closed Sales | YoY %chg |
| 326 | +12.0% |
| Average Sales Price | YoY %chg |
| \$1,277,309 | +21.6% |

CONDOS

| - | | |
|---------------------|----------|--|
| | | |
| Median Sales Price | YoY %chg | |
| \$510,000 | +12.8% | |
| Closed Sales | YoY %chg | |
| 552 | +40.8% | |
| Average Sales Price | YoY %chg | |
| \$623,928 | +25.7% | |

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators

OAHU, HAWAII



| | | Single | -Family H | omos | | ĺ | | | Condos | | |
|--|--------------------|------------------|----------------|------------------|-------------------|-------------|-----------|-----------|----------|-----------|-----|
| | | Siligle | -ганшу п | Onies | | | | I | Colluos | | |
| January 2022 | Jan-22 | Jan-21 | YoY %chg | Dec-21 | MoM %chg | | Jan-22 | Jan-21 | YoY %chg | Dec-21 | MoM |
| Closed Sales | 326 | 291 | 12.0% | 378 | -13.8% | | 552 | 392 | 40.8% | 593 | -6 |
| Median Sales Price | \$1,050,000 | \$883,000 | 18.9% | \$1,050,000 | 0.0% | | \$510,000 | \$452,000 | 12.8% | \$485,000 | 5 |
| Average Sales Price | \$1,277,309 | \$1,050,263 | 21.6% | \$1,303,481 | -2.0% | | \$623,928 | \$496,296 | 25.7% | \$604,749 | 3 |
| Median Days on Market | 12 | 9 | 33.3% | 11 | 9.1% | | 14 | 18 | -22.2% | 13 | 7 |
| Percent of Orig. List Price Received | 101.6% | 100.7% | 0.9% | 102.1% | -0.5% | | 100.0% | 98.8% | 1.2% | 100.0% | 0 |
| New Listings | 320 | 365 | -12.3% | 245 | 30.6% | | 666 | 659 | 1.1% | 527 | 26 |
| Pending Sales* | 315 | 329 | -4.3% | 287 | 9.8% | | 574 | 534 | 7.5% | 511 | 12 |
| Active Inventory* | 311 | 417 | -25.4% | 309 | 0.6% | | 967 | 1,396 | -30.7% | 946 | 2 |
| Total Inventory in Escrow* | 498 | 596 | -16.4% | 528 | -5.7% | | 797 | 837 | -4.8% | 784 | 1 |
| Months Supply of Active Inventory* | 0.8 | 1.3 | -38.5% | 0.8 | 0.0% | | 1.6 | 3.6 | -55.6% | 1.6 | 0 |
| *see footnotes on pages 9-12 regarding methodology updates | YoY % chg = year-o | ver-vear percent | change compari | na current month | to the same month | n last vear | | | | | |

MoM% chg = month-over-month percent change comparing current month to the previous month.

| | Single-Family Homes | | | | |
|--------------------------------------|---------------------|-------------|-----------|-----------|-----------|
| Year-to-Date | YTD-2022 | YTD-2021 | 1-yr %chg | YTD-2020 | 2-yr %chg |
| Closed Sales | 326 | 291 | 12.0% | 265 | 23.0% |
| Median Sales Price | \$1,050,000 | \$883,000 | 18.9% | \$770,000 | 36.4% |
| Average Sales Price | \$1,277,309 | \$1,050,263 | 21.6% | \$899,689 | 42.0% |
| Median Days on Market | 12 | 9 | 33.3% | 35 | -65.7% |
| Percent of Orig. List Price Received | 101.6% | 100.7% | 0.9% | 97.8% | 3.9% |
| New Listings | 320 | 365 | -12.3% | 428 | -25.2% |
| Pending Sales* | 315 | 329 | -4.3% | 328 | -4.0% |

| Condos | | | | | | |
|-----------|-----------|-----------|-----------|-----------|--|--|
| YTD-2022 | YTD-2021 | 1-yr %chg | YTD-2020 | 2-yr %chg | | |
| 552 | 392 | 40.8% | 379 | 45.6% | | |
| \$510,000 | \$452,000 | 12.8% | \$429,000 | 18.9% | | |
| \$623,928 | \$496,296 | 25.7% | \$508,395 | 22.7% | | |
| 14 | 18 | -22.2% | 33 | -57.6% | | |
| 100.0% | 98.8% | 1.2% | 97.6% | 2.5% | | |
| 666 | 659 | 1.1% | 696 | -4.3% | | |
| 574 | 534 | 7.5% | 405 | 41.7% | | |

*see footnotes on pages 9-12 regarding methodology updates

¹⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago. 2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.

Closed Sales

January 2022

OAHU, HAWAII

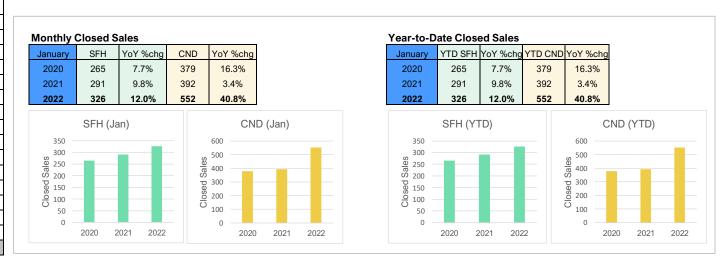
Jan-22

326

(A count of properties that have closed in a given month)

| Mo-Yr | Single-Family Homes | Condos | Total |
|--------|------------------------|--------|-------|
| Jan-19 | 246 | 326 | 572 |
| Feb-19 | 208 | 321 | 529 |
| Mar-19 | 276 | 467 | 743 |
| Apr-19 | 318 | 476 | 794 |
| May-19 | 320 | 520 | 840 |
| Jun-19 | 327 | 473 | 800 |
| Jul-19 | 372 | 513 | 885 |
| Aug-19 | 360 | 512 | 872 |
| Sep-19 | 347 | 466 | 813 |
| Oct-19 | 347 | 472 | 819 |
| Nov-19 | 320 | 434 | 754 |
| Dec-19 | 309 | 428 | 737 |
| Jan-20 | 265 | 379 | 644 |
| Feb-20 | 247 | 316 | 563 |
| Mar-20 | 303 | 410 | 713 |
| Apr-20 | 248 | 343 | 591 |
| May-20 | 248 | 254 | 502 |
| Jun-20 | 302 | 312 | 614 |
| Jul-20 | 361 | 426 | 787 |
| Aug-20 | 370 | 409 | 779 |
| Sep-20 | 391 | 456 | 847 |
| Oct-20 | 345 | 480 | 825 |
| Nov-20 | 338 | 407 | 745 |
| Dec-20 | 420 | 514 | 934 |
| Jan-21 | 291 | 392 | 683 |
| Feb-21 | 260 | 446 | 706 |
| Mar-21 | 361 | 626 | 987 |
| Apr-21 | 375 | 645 | 1,020 |
| May-21 | 405 | 598 | 1,003 |
| Jun-21 | 451 | 730 | 1,181 |
| Jul-21 | 404 | 671 | 1,075 |
| Aug-21 | 425 | 675 | 1,100 |
| Sep-21 | 424 | 615 | 1,039 |
| Oct-21 | 381 | 611 | 992 |
| Nov-21 | 371 | 601 | 972 |
| Dec-21 | 378 | 593 | 971 |
| I 00 | 200 | 550 | 070 |





878

552

Median Sales Price

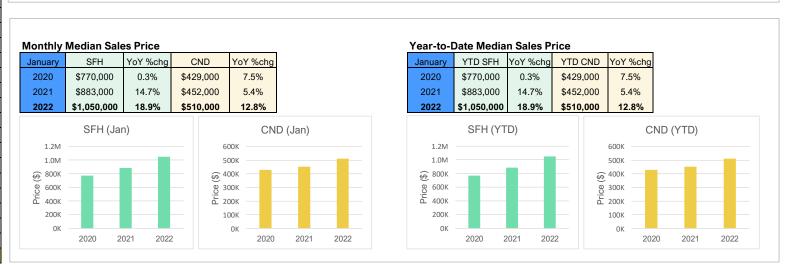


OAHU, HAWAII

(The median sales price of all closed properties in a given month)

| Mo/Yr | Single-Family Homes | Condos |
|--------|------------------------|-----------|
| Jan-19 | \$767,500 | \$399,000 |
| Feb-19 | \$789,000 | \$415,000 |
| Mar-19 | \$782,500 | \$429,000 |
| Apr-19 | \$766,750 | \$418,950 |
| May-19 | \$770,000 | \$417,500 |
| Jun-19 | \$800,000 | \$432,500 |
| Jul-19 | \$835,000 | \$461,500 |
| Aug-19 | \$790,000 | \$419,500 |
| Sep-19 | \$777,000 | \$445,000 |
| Oct-19 | \$780,000 | \$441,000 |
| Nov-19 | \$794,750 | \$415,000 |
| Dec-19 | \$820,000 | \$425,500 |
| Jan-20 | \$770,000 | \$429,000 |
| Feb-20 | \$765,000 | \$430,000 |
| Mar-20 | \$810,000 | \$435,000 |
| Apr-20 | \$809,000 | \$450,000 |
| May-20 | \$797,000 | \$399,000 |
| Jun-20 | \$770,000 | \$421,500 |
| Jul-20 | \$815,000 | \$440,000 |
| Aug-20 | \$839,000 | \$430,000 |
| Sep-20 | \$880,000 | \$445,000 |
| Oct-20 | \$865,000 | \$439,500 |
| Nov-20 | \$872,500 | \$420,000 |
| Dec-20 | \$870,000 | \$455,000 |
| Jan-21 | \$883,000 | \$452,000 |
| Feb-21 | \$917,500 | \$457,500 |
| Mar-21 | \$950,000 | \$451,000 |
| Apr-21 | \$928,000 | \$450,000 |
| May-21 | \$978,000 | \$457,750 |
| Jun-21 | \$979,000 | \$460,000 |
| Jul-21 | \$992,500 | \$475,000 |
| Aug-21 | \$1,050,000 | \$500,000 |
| Sep-21 | \$1,050,000 | \$478,000 |
| Oct-21 | \$1,000,000 | \$500,000 |
| Nov-21 | \$1,050,000 | \$500,000 |
| Dec-21 | \$1,050,000 | \$485,000 |
| Jan-22 | \$1,050,000 | \$510,000 |





Average Sales Price

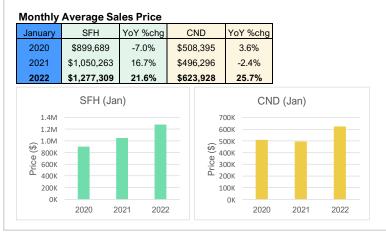


OAHU, HAWAII

(The average sales price of all closed properties in a given month)

| Mo/Yr | Single-Family Homes | Condos |
|--------|------------------------|-----------|
| Jan-19 | \$967,119 | \$490,812 |
| Feb-19 | \$1,001,370 | \$499,059 |
| Mar-19 | \$905,155 | \$515,150 |
| Apr-19 | \$876,258 | \$508,023 |
| May-19 | \$901,482 | \$535,992 |
| Jun-19 | \$954,149 | \$528,541 |
| Jul-19 | \$978,651 | \$530,870 |
| Aug-19 | \$961,456 | \$486,234 |
| Sep-19 | \$952,257 | \$545,491 |
| Oct-19 | \$924,895 | \$516,273 |
| Nov-19 | \$1,058,258 | \$485,383 |
| Dec-19 | \$983,758 | \$576,898 |
| Jan-20 | \$899,689 | \$508,395 |
| Feb-20 | \$974,283 | \$527,836 |
| Mar-20 | \$972,367 | \$528,606 |
| Apr-20 | \$941,708 | \$521,484 |
| May-20 | \$1,003,419 | \$453,220 |
| Jun-20 | \$899,271 | \$481,220 |
| Jul-20 | \$1,016,491 | \$475,346 |
| Aug-20 | \$1,022,449 | \$527,573 |
| Sep-20 | \$1,073,692 | \$545,367 |
| Oct-20 | \$1,065,594 | \$479,736 |
| Nov-20 | \$1,084,834 | \$472,726 |
| Dec-20 | \$1,113,076 | \$504,222 |
| Jan-21 | \$1,050,263 | \$496,296 |
| Feb-21 | \$1,172,804 | \$545,629 |
| Mar-21 | \$1,226,827 | \$530,257 |
| Apr-21 | \$1,194,150 | \$520,192 |
| May-21 | \$1,246,611 | \$555,798 |
| Jun-21 | \$1,225,011 | \$557,302 |
| Jul-21 | \$1,265,382 | \$544,064 |
| Aug-21 | \$1,316,681 | \$618,612 |
| Sep-21 | \$1,289,510 | \$558,002 |
| Oct-21 | \$1,335,171 | \$582,509 |
| Nov-21 | \$1,296,551 | \$559,007 |
| Dec-21 | \$1,303,481 | \$604,749 |
| Jan-22 | \$1,277,309 | \$623,928 |







Median Days on Market



January 2022

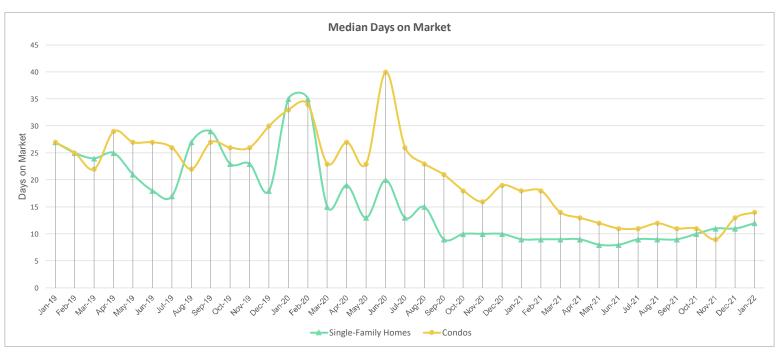
OAHU, HAWAII

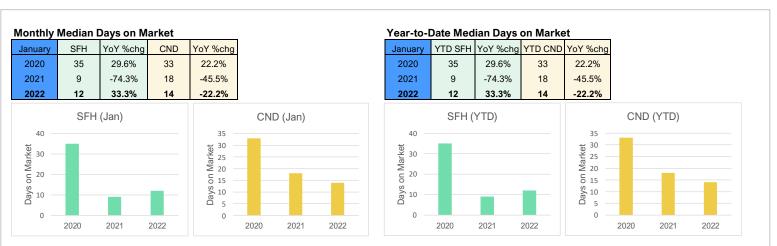
Jan-22

12

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

| | a | |
|--------|------------------------|--------|
| Mo/Yr | Single-Family Homes | Condos |
| Jan-19 | 27 | 27 |
| Feb-19 | 25 | 25 |
| Mar-19 | 24 | 22 |
| Apr-19 | 25 | 29 |
| May-19 | 21 | 27 |
| Jun-19 | 18 | 27 |
| Jul-19 | 17 | 26 |
| Aug-19 | 27 | 22 |
| Sep-19 | 29 | 27 |
| Oct-19 | 23 | 26 |
| Nov-19 | 23 | 26 |
| Dec-19 | 18 | 30 |
| Jan-20 | 35 | 33 |
| Feb-20 | 35 | 34 |
| Mar-20 | 15 | 23 |
| Apr-20 | 19 | 27 |
| May-20 | 13 | 23 |
| Jun-20 | 20 | 40 |
| Jul-20 | 13 | 26 |
| Aug-20 | 15 | 23 |
| Sep-20 | 9 | 21 |
| Oct-20 | 10 | 18 |
| Nov-20 | 10 | 16 |
| Dec-20 | 10 | 19 |
| Jan-21 | 9 | 18 |
| Feb-21 | 9 | 18 |
| Mar-21 | 9 | 14 |
| Apr-21 | 9 | 13 |
| May-21 | 8 | 12 |
| Jun-21 | 8 | 11 |
| Jul-21 | 9 | 11 |
| Aug-21 | 9 | 12 |
| Sep-21 | 9 | 11 |
| Oct-21 | 10 | 11 |
| Nov-21 | 11 | 9 |
| Dec-21 | 11 | 13 |
| I 00 | 40 | 4.4 |





Percent of Original List Price Received

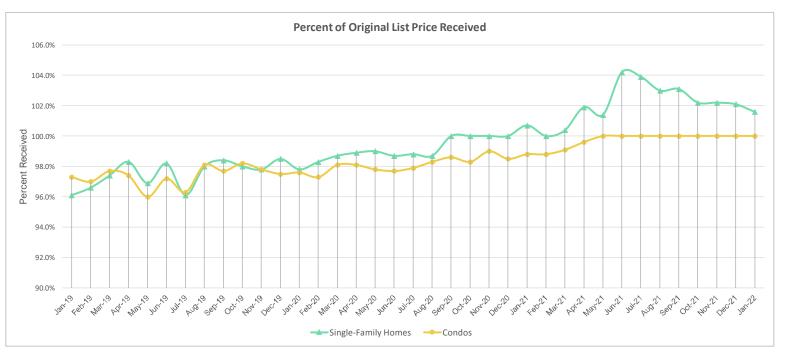


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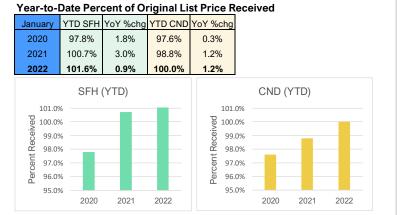
(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)



| Mo/Yr | Single-Family Homes | Condos |
|--------|------------------------|--------|
| Jan-19 | 96.1% | 97.3% |
| Feb-19 | 96.6% | 97.0% |
| Mar-19 | 97.4% | 97.7% |
| Apr-19 | 98.3% | 97.4% |
| May-19 | 96.9% | 96.0% |
| Jun-19 | 98.2% | 97.2% |
| Jul-19 | 96.1% | 96.3% |
| Aug-19 | 98.0% | 98.1% |
| Sep-19 | 98.4% | 97.7% |
| Oct-19 | 98.0% | 98.2% |
| Nov-19 | 97.8% | 97.8% |
| Dec-19 | 98.5% | 97.5% |
| Jan-20 | 97.8% | 97.6% |
| Feb-20 | 98.3% | 97.3% |
| Mar-20 | 98.7% | 98.1% |
| Apr-20 | 98.9% | 98.1% |
| May-20 | 99.0% | 97.8% |
| Jun-20 | 98.7% | 97.7% |
| Jul-20 | 98.8% | 97.9% |
| Aug-20 | 98.7% | 98.3% |
| Sep-20 | 100.0% | 98.6% |
| Oct-20 | 100.0% | 98.3% |
| Nov-20 | 100.0% | 99.0% |
| Dec-20 | 100.0% | 98.5% |
| Jan-21 | 100.7% | 98.8% |
| Feb-21 | 100.0% | 98.8% |
| Mar-21 | 100.4% | 99.1% |
| Apr-21 | 101.9% | 99.6% |
| May-21 | 101.4% | 100.0% |
| Jun-21 | 104.2% | 100.0% |
| Jul-21 | 103.9% | 100.0% |
| Aug-21 | 103.0% | 100.0% |
| Sep-21 | 103.1% | 100.0% |
| Oct-21 | 102.2% | 100.0% |
| Nov-21 | 102.2% | 100.0% |
| Dec-21 | 102.1% | 100.0% |
| Jan-22 | 101.6% | 100.0% |







New Listings

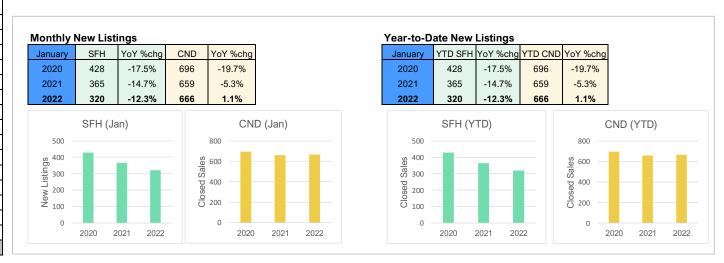
January 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

| | 1 | | |
|--------|------------------------|--------|-------|
| Mo-Yr | Single-Family Homes | Condos | Total |
| Jan-19 | 519 | 867 | 1,386 |
| Feb-19 | 383 | 663 | 1,046 |
| Mar-19 | 468 | 712 | 1,180 |
| Apr-19 | 532 | 727 | 1,259 |
| May-19 | 550 | 726 | 1,276 |
| Jun-19 | 459 | 755 | 1,214 |
| Jul-19 | 520 | 778 | 1,298 |
| Aug-19 | 484 | 753 | 1,237 |
| Sep-19 | 451 | 638 | 1,089 |
| Oct-19 | 461 | 653 | 1,114 |
| Nov-19 | 342 | 585 | 927 |
| Dec-19 | 229 | 450 | 679 |
| Jan-20 | 428 | 696 | 1,124 |
| Feb-20 | 399 | 639 | 1,038 |
| Mar-20 | 390 | 610 | 1,000 |
| Apr-20 | 290 | 440 | 730 |
| May-20 | 345 | 509 | 854 |
| Jun-20 | 392 | 598 | 990 |
| Jul-20 | 422 | 657 | 1,079 |
| Aug-20 | 387 | 696 | 1,083 |
| Sep-20 | 368 | 576 | 944 |
| Oct-20 | 380 | 664 | 1,044 |
| Nov-20 | 379 | 561 | 940 |
| Dec-20 | 264 | 466 | 730 |
| Jan-21 | 365 | 659 | 1,024 |
| Feb-21 | 322 | 623 | 945 |
| Mar-21 | 439 | 715 | 1,154 |
| Apr-21 | 459 | 706 | 1,165 |
| May-21 | 430 | 683 | 1,113 |
| Jun-21 | 482 | 784 | 1,266 |
| Jul-21 | 469 | 664 | 1,133 |
| Aug-21 | 460 | 721 | 1,181 |
| Sep-21 | 412 | 738 | 1,150 |
| Oct-21 | 376 | 717 | 1,093 |
| Nov-21 | 358 | 639 | 997 |
| Dec-21 | 245 | 527 | 772 |
| Jan-22 | 320 | 666 | 986 |





Pending Sales*

OAHU, HAWAII

Dec-21

Jan-22

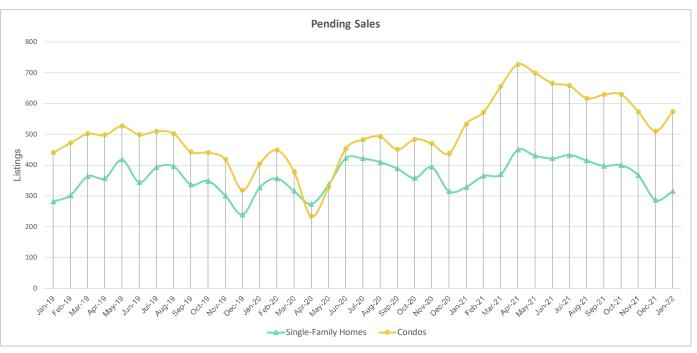
287

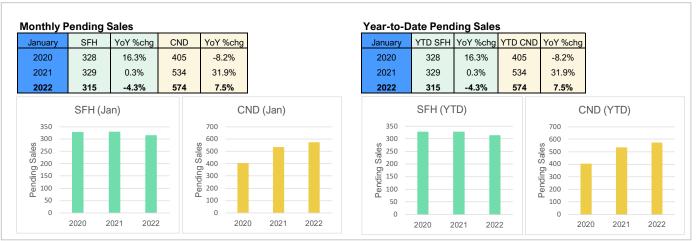
315

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)



| Mo/Yr | Single-Family Homes | Condos | Total |
|--------|------------------------|--------|-------|
| Jan-19 | 282 | 441 | 723 |
| Feb-19 | 302 | 472 | 774 |
| Mar-19 | 364 | 502 | 866 |
| Apr-19 | 357 | 498 | 855 |
| May-19 | 418 | 527 | 945 |
| Jun-19 | 345 | 499 | 844 |
| Jul-19 | 393 | 510 | 903 |
| Aug-19 | 396 | 502 | 898 |
| Sep-19 | 337 | 443 | 780 |
| Oct-19 | 349 | 441 | 790 |
| Nov-19 | 301 | 419 | 720 |
| Dec-19 | 240 | 319 | 559 |
| Jan-20 | 328 | 405 | 733 |
| Feb-20 | 357 | 449 | 806 |
| Mar-20 | 316 | 379 | 695 |
| Apr-20 | 274 | 234 | 508 |
| May-20 | 337 | 329 | 666 |
| Jun-20 | 423 | 454 | 877 |
| Jul-20 | 422 | 483 | 905 |
| Aug-20 | 410 | 493 | 903 |
| Sep-20 | 389 | 451 | 840 |
| Oct-20 | 358 | 484 | 842 |
| Nov-20 | 394 | 470 | 864 |
| Dec-20 | 315 | 438 | 753 |
| Jan-21 | 329 | 534 | 863 |
| Feb-21 | 365 | 572 | 937 |
| Mar-21 | 370 | 656 | 1,026 |
| Apr-21 | 450 | 727 | 1,177 |
| May-21 | 431 | 699 | 1,130 |
| Jun-21 | 422 | 666 | 1,088 |
| Jul-21 | 433 | 658 | 1,091 |
| Aug-21 | 415 | 617 | 1,032 |
| Sep-21 | 398 | 629 | 1,027 |
| Oct-21 | 400 | 630 | 1,030 |
| Nov-21 | 367 | 573 | 940 |





*Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (EN) status throughout the given month.

511

574

798

889

Active Inventory*

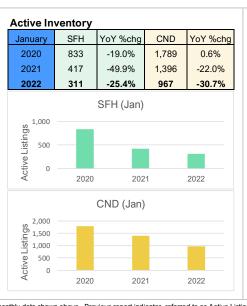
January 2022

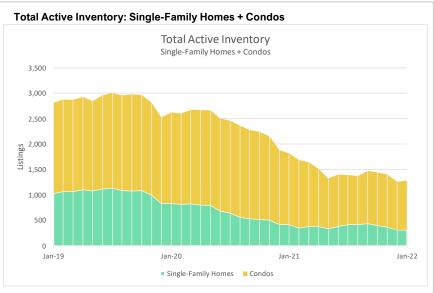
OAHU, HAWAII

(The number of properties in Active (A) status at the end of the given month)

| | Single-Family | | |
|--------|---------------|--------|-------|
| Mo/Yr | Homes | Condos | Total |
| Jan-19 | 1,028 | 1,779 | 2,807 |
| Feb-19 | 1,063 | 1,812 | 2,875 |
| Mar-19 | 1,065 | 1,803 | 2,868 |
| Apr-19 | 1,105 | 1,816 | 2,921 |
| May-19 | 1,079 | 1,759 | 2,838 |
| Jun-19 | 1,114 | 1,837 | 2,951 |
| Jul-19 | 1,137 | 1,863 | 3,000 |
| Aug-19 | 1,086 | 1,869 | 2,955 |
| Sep-19 | 1,080 | 1,892 | 2,972 |
| Oct-19 | 1,086 | 1,874 | 2,960 |
| Nov-19 | 995 | 1,814 | 2,809 |
| Dec-19 | 833 | 1,685 | 2,518 |
| Jan-20 | 833 | 1,789 | 2,622 |
| Feb-20 | 814 | 1,784 | 2,598 |
| Mar-20 | 825 | 1,845 | 2,670 |
| Apr-20 | 804 | 1,860 | 2,664 |
| May-20 | 797 | 1,858 | 2,655 |
| Jun-20 | 683 | 1,815 | 2,498 |
| Jul-20 | 642 | 1,813 | 2,455 |
| Aug-20 | 565 | 1,792 | 2,357 |
| Sep-20 | 529 | 1,742 | 2,271 |
| Oct-20 | 521 | 1,715 | 2,236 |
| Nov-20 | 503 | 1,645 | 2,148 |
| Dec-20 | 419 | 1,459 | 1,878 |
| Jan-21 | 417 | 1,396 | 1,813 |
| Feb-21 | 350 | 1,332 | 1,682 |
| Mar-21 | 379 | 1,257 | 1,636 |
| Apr-21 | 381 | 1,133 | 1,514 |
| May-21 | 337 | 983 | 1,320 |
| Jun-21 | 377 | 1,025 | 1,402 |
| Jul-21 | 415 | 969 | 1,384 |
| Aug-21 | 416 | 950 | 1,366 |
| Sep-21 | 437 | 1,030 | 1,467 |
| Oct-21 | 401 | 1,039 | 1,440 |
| Nov-21 | 366 | 1,033 | 1,399 |
| Dec-21 | 309 | 946 | 1,255 |
| lan-22 | 311 | 967 | 1 278 |







^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

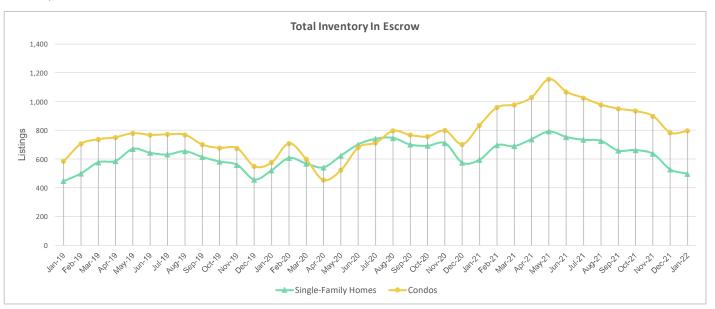
Total Inventory In Escrow*

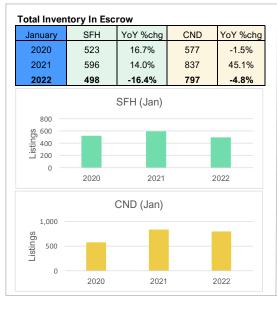
January 2022

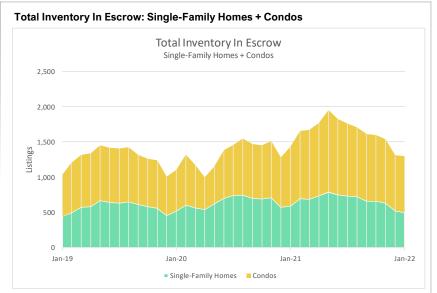
OAHU, HAWAII

(The number of properties in escrow at the end of the given month / combined listings in ES and EN status)

| Mo/Yr | Single-Family Homes | Condos | Total |
|--------|------------------------|--------|-------|
| Jan-19 | 448 | 586 | 1,034 |
| Feb-19 | 500 | 707 | 1,207 |
| Mar-19 | 578 | 738 | 1,316 |
| Apr-19 | 587 | 752 | 1,339 |
| May-19 | 672 | 781 | 1,453 |
| Jun-19 | 644 | 769 | 1,413 |
| Jul-19 | 633 | 773 | 1,406 |
| Aug-19 | 655 | 770 | 1,425 |
| Sep-19 | 615 | 702 | 1,317 |
| Oct-19 | 583 | 678 | 1,261 |
| Nov-19 | 561 | 676 | 1,237 |
| Dec-19 | 458 | 551 | 1,009 |
| Jan-20 | 523 | 577 | 1,100 |
| Feb-20 | 608 | 710 | 1,318 |
| Mar-20 | 569 | 600 | 1,169 |
| Apr-20 | 543 | 455 | 998 |
| May-20 | 625 | 525 | 1,150 |
| Jun-20 | 703 | 682 | 1,385 |
| Jul-20 | 742 | 714 | 1,456 |
| Aug-20 | 748 | 797 | 1,545 |
| Sep-20 | 702 | 769 | 1,471 |
| Oct-20 | 693 | 757 | 1,450 |
| Nov-20 | 711 | 800 | 1,511 |
| Dec-20 | 575 | 703 | 1,278 |
| Jan-21 | 596 | 837 | 1,433 |
| Feb-21 | 697 | 960 | 1,657 |
| Mar-21 | 691 | 979 | 1,670 |
| Apr-21 | 739 | 1,030 | 1,769 |
| May-21 | 793 | 1,157 | 1,950 |
| Jun-21 | 754 | 1,068 | 1,822 |
| Jul-21 | 735 | 1,026 | 1,761 |
| Aug-21 | 727 | 979 | 1,706 |
| Sep-21 | 660 | 951 | 1,611 |
| Oct-21 | 663 | 935 | 1,598 |
| Nov-21 | 637 | 899 | 1,536 |
| Dec-21 | 528 | 784 | 1,312 |
| Jan-22 | 498 | 797 | 1,295 |







^{*}New indicator added to reports as of 2021, including applicable historical data

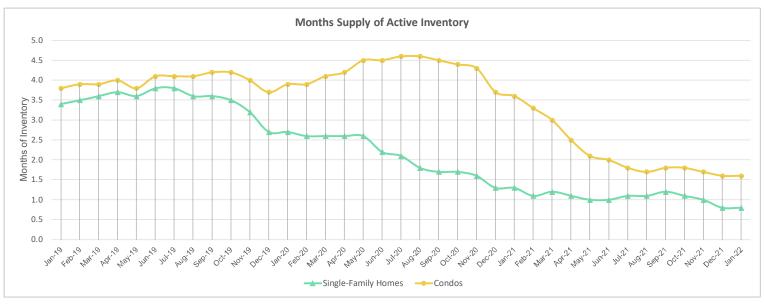
Months Supply of Active Inventory*

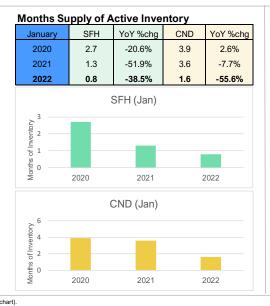
January 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

| Mo/Yr | Single-Family Homes | Condos |
|--------|------------------------|--------|
| Jan-19 | 3.4 | 3.8 |
| Feb-19 | 3.5 | 3.9 |
| Mar-19 | 3.6 | 3.9 |
| Apr-19 | 3.7 | 4.0 |
| May-19 | 3.6 | 3.8 |
| Jun-19 | 3.8 | 4.1 |
| Jul-19 | 3.8 | 4.1 |
| Aug-19 | 3.6 | 4.1 |
| Sep-19 | 3.6 | 4.2 |
| Oct-19 | 3.5 | 4.2 |
| Nov-19 | 3.2 | 4.0 |
| Dec-19 | 2.7 | 3.7 |
| Jan-20 | 2.7 | 3.9 |
| Feb-20 | 2.6 | 3.9 |
| Mar-20 | 2.6 | 4.1 |
| Apr-20 | 2.6 | 4.2 |
| May-20 | 2.6 | 4.5 |
| Jun-20 | 2.2 | 4.5 |
| Jul-20 | 2.1 | 4.6 |
| Aug-20 | 1.8 | 4.6 |
| Sep-20 | 1.7 | 4.5 |
| Oct-20 | 1.7 | 4.4 |
| Nov-20 | 1.6 | 4.3 |
| Dec-20 | 1.3 | 3.7 |
| Jan-21 | 1.3 | 3.6 |
| Feb-21 | 1.1 | 3.3 |
| Mar-21 | 1.2 | 3.0 |
| Apr-21 | 1.1 | 2.5 |
| May-21 | 1.0 | 2.1 |
| Jun-21 | 1.0 | 2.0 |
| Jul-21 | 1.1 | 1.8 |
| Aug-21 | 1.1 | 1.7 |
| Sep-21 | 1.2 | 1.8 |
| Oct-21 | 1.1 | 1.8 |
| Nov-21 | 1.0 | 1.7 |
| Dec-21 | 0.8 | 1.6 |







*Methodology updated as of 2021 (also applied to historical data shown on this chart).

Jan-22

Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

Housing Supply Overview



January 2022 OAHU, HAWAII

(A year-over-year overview of the availability and sales of properties in a given month, by price range)



| | CI | osed Sa | les | Med | ian Days c | n Market | | it of Origi ce Receiv | | N | ew Listin | qs | Pe | nding Sa | iles | Acti | ve Inve | ntory | | tal Inven In Escro | • | | Supply of | of Active v |
|---------------------------|--------|---------|--------|------|------------|----------|--------|--------------------------|--------|--------|-----------|--------|--------|----------|--------|--------|---------|--------|--------|-----------------------|--------|--------|-----------|----------------|
| Single-Family Homes | Jan-22 | Jan-21 | %chg | Jan- | 22 Jan-21 | %chg | Jan-22 | Jan-21 | %chg | Jan-22 | Jan-21 | %chg | Jan-22 | Jan-21 | %chg | Jan-22 | Jan-21 | %chg | Jan-22 | Jan-21 | %chg | Jan-22 | Jan-21 | %chg |
| \$449,999 and below | 1 | 6 | -83.3% | 3 | 6 | -50.0% | 61.7% | 105.4% | -41.5% | 3 | 11 | -72.7% | 4 | 7 | -42.9% | 1 | 6 | -83.3% | 7 | 17 | -58.8% | 0.2 | 0.6 | -66.7% |
| \$450,000 - \$599,999 | 7 | 16 | -56.3% | 30 | 6 | 400.0% | 104.0% | 100.1% | 3.9% | 5 | 20 | -75.0% | 9 | 20 | -55.0% | 7 | 10 | -30.0% | 21 | 42 | -50.0% | 0.6 | 0.4 | 50.0% |
| \$600,000 - \$699,999 | 12 | 34 | -64.7% | 16 | 10 | 60.0% | 100.6% | 101.2% | -0.6% | 16 | 41 | -61.0% | 17 | 34 | -50.0% | 6 | 24 | -75.0% | 28 | 70 | -60.0% | 0.3 | 0.5 | -40.0% |
| \$700,000 - \$799,999 | 41 | 46 | -10.9% | 10 | 7 | 42.9% | 101.6% | 102.1% | -0.5% | 26 | 57 | -54.4% | 26 | 47 | -44.7% | 16 | 21 | -23.8% | 38 | 85 | -55.3% | 0.4 | 0.4 | 0.0% |
| \$800,000 - \$899,999 | 37 | 47 | -21.3% | 11 | 9 | 22.2% | 102.5% | 101.3% | 1.2% | 41 | 53 | -22.6% | 41 | 48 | -14.6% | 24 | 37 | -35.1% | 61 | 86 | -29.1% | 0.4 | 0.7 | -42.9% |
| \$900,000 - \$999,999 | 46 | 37 | 24.3% | 10 | 8 | 25.0% | 102.0% | 102.8% | -0.8% | 48 | 49 | -2.0% | 45 | 41 | 9.8% | 30 | 36 | -16.7% | 72 | 61 | 18.0% | 0.6 | 1.0 | -40.0% |
| \$1,000,000 - \$1,499,999 | 112 | 71 | 57.7% | 12 | 13 | -7.7% | 102.4% | 100.0% | 2.4% | 97 | 74 | 31.1% | 100 | 67 | 49.3% | 64 | 87 | -26.4% | 149 | 122 | 22.1% | 0.6 | 1.4 | -57.1% |
| \$1,500,000 - 1,999,999 | 45 | 15 | 200.0% | 26 | 9 | 188.9% | 98.4% | 100.0% | -1.6% | 38 | 22 | 72.7% | 28 | 23 | 21.7% | 47 | 53 | -11.3% | 54 | 50 | 8.0% | 1.2 | 2.8 | -57.1% |
| \$2,000,000 - \$2,999,999 | 15 | 12 | 25.0% | 9 | 42 | -78.6% | 100.4% | 92.3% | 8.8% | 25 | 22 | 13.6% | 20 | 26 | -23.1% | 43 | 49 | -12.2% | 31 | 40 | -22.5% | 1.7 | 4.9 | -65.3% |
| \$3,000,000 and above | 10 | 7 | 42.9% | 39 | 5 | 680.0% | 97.3% | 100.0% | -2.7% | 21 | 16 | 31.3% | 25 | 16 | 56.3% | 73 | 94 | -22.3% | 37 | 23 | 60.9% | 4.9 | 13.4 | -63.4% |
| All Single-Family Homes | 326 | 291 | 12.0% | 12 | 9 | 33.3% | 101.6% | 100.7% | 0.9% | 320 | 365 | -12.3% | 315 | 329 | -4.3% | 311 | 417 | -25.4% | 498 | 596 | -16.4% | 0.8 | 1.3 | -38.5% |

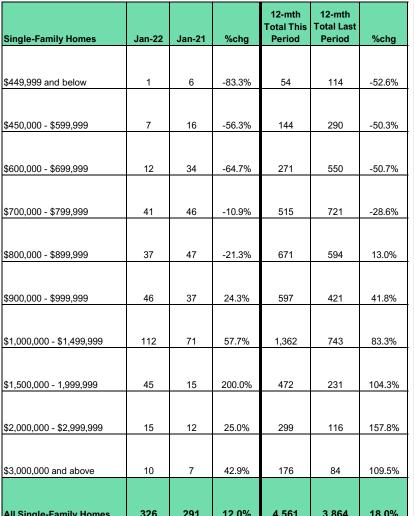
| | CI | osed Sa | les | Med | ian Days or | Market | | t of Origi ce Recei | | N | ew Listir | ngs | Pe | nding Sa | iles | Act | ive Inver | ntory | | al Inven | • | | Supply o | of Active |
|---------------------------|--------|---------|--------|-------|-------------|--------|--------|------------------------|-------|--------|-----------|--------|--------|----------|--------|--------|-----------|--------|--------|----------|--------|--------|----------|-----------|
| Condos | Jan-22 | Jan-21 | %chg | Jan-2 | 22 Jan-21 | %chg | Jan-22 | Jan-21 | %chg | Jan-22 | Jan-21 | %chg | Jan-22 | Jan-21 | %chg | Jan-22 | Jan-21 | %chg | Jan-22 | Jan-21 | %chg | Jan-22 | Jan-21 | %chg |
| \$149,999 and below | 15 | 17 | -11.8% | 30 | 53 | -43.4% | 100.0% | 90.9% | 10.0% | 23 | 27 | -14.8% | 23 | 16 | 43.8% | 34 | 91 | -62.6% | 35 | 35 | 0.0% | 1.6 | 5.7 | -71.9% |
| \$150,000 - \$299,999 | 63 | 57 | 10.5% | 23 | 35 | -34.3% | 98.3% | 95.5% | 2.9% | 79 | 129 | -38.8% | 80 | 88 | -9.1% | 154 | 332 | -53.6% | 114 | 134 | -14.9% | 1.6 | 5.4 | -70.4% |
| \$300,000 - \$399,999 | 86 | 69 | 24.6% | 13 | 18 | -27.8% | 98.8% | 98.6% | 0.2% | 107 | 135 | -20.7% | 94 | 113 | -16.8% | 137 | 226 | -39.4% | 128 | 169 | -24.3% | 1.4 | 2.7 | -48.1% |
| \$400,000 - \$499,999 | 98 | 85 | 15.3% | 13 | 9 | 44.4% | 100.0% | 100.0% | 0.0% | 109 | 117 | -6.8% | 108 | 88 | 22.7% | 113 | 182 | -37.9% | 146 | 164 | -11.0% | 1.0 | 2.2 | -54.5% |
| \$500,000 - \$599,999 | 92 | 67 | 37.3% | 9 | 14 | -35.7% | 100.0% | 100.0% | 0.0% | 114 | 77 | 48.1% | 69 | 87 | -20.7% | 106 | 99 | 7.1% | 89 | 119 | -25.2% | 1.2 | 1.5 | -20.0% |
| \$600,000 - \$699,999 | 48 | 48 | 0.0% | 9 | 11 | -18.2% | 101.6% | 100.0% | 1.6% | 67 | 54 | 24.1% | 64 | 56 | 14.3% | 77 | 85 | -9.4% | 92 | 84 | 9.5% | 1.1 | 2.4 | -54.2% |
| \$700,000 - \$999,999 | 95 | 37 | 156.8% | 16 | 27 | -40.7% | 100.6% | 98.6% | 2.0% | 99 | 67 | 47.8% | 85 | 56 | 51.8% | 141 | 133 | 6.0% | 113 | 87 | 29.9% | 1.7 | 3.9 | -56.4% |
| \$1,000,000 - \$1,499,999 | 40 | 7 | 471.4% | 30 | 39 | -23.1% | 96.4% | 97.3% | -0.9% | 41 | 32 | 28.1% | 31 | 23 | 34.8% | 75 | 80 | -6.3% | 48 | 35 | 37.1% | 2.7 | 8.9 | -69.7% |
| \$1,500,000 - \$1,999,999 | 5 | 3 | 66.7% | 6 | 144 | -95.8% | 96.0% | 94.0% | 2.1% | 14 | 9 | 55.6% | 10 | 3 | 233.3% | 47 | 54 | -13.0% | 18 | 4 | 350.0% | 6.7 | 18.0 | -62.8% |
| \$2,000,000 and above | 10 | 2 | 400.0% | 151 | 28 | 439.3% | 93.9% | 91.1% | 3.1% | 13 | 12 | 8.3% | 10 | 4 | 150.0% | 83 | 114 | -27.2% | 14 | 6 | 133.3% | 9.2 | 28.5 | -67.7% |
| All Condos | 552 | 392 | 40.8% | 14 | 18 | -22.2% | 100.0% | 98.8% | 1.2% | 666 | 659 | 1.1% | 574 | 534 | 7.5% | 967 | 1,396 | -30.7% | 797 | 837 | -4.8% | 1.6 | 3.6 | -55.6% |

Closed Sales by Price Range: Single-Family Homes

January 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)



All Single-Family Homes 326 291 12.0% 4,561 3,864 18.0% This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





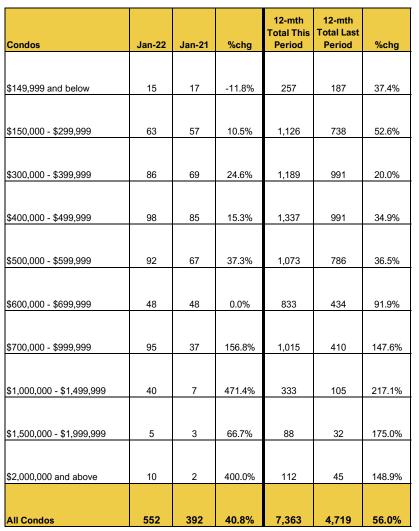


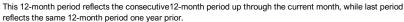
Closed Sales by Price Range: Condos

January 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)









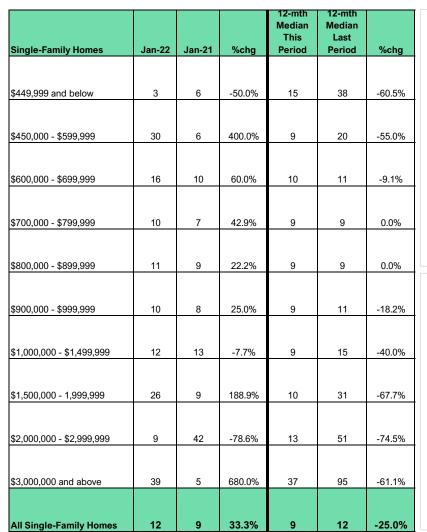


Median Days on Market by Price Range: Single-Family Homes

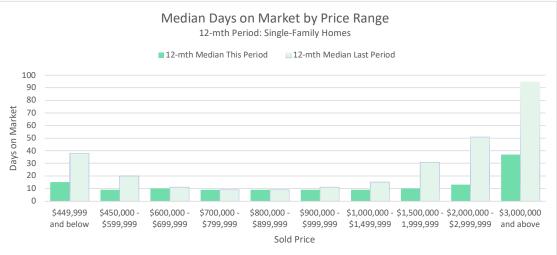


OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)



Median Days on Market by Price Range 1-mth Period: Single-Family Homes ■ Jan-22 ■ Jan-21 45 40 35 Market 32 G 20 Days 15 \$449,999 \$450,000 \$999,999 \$1,499,999 1,999,999 \$2,999,999 and above and below \$599,999 \$699,999 \$799,999 \$899,999 Sold Price



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

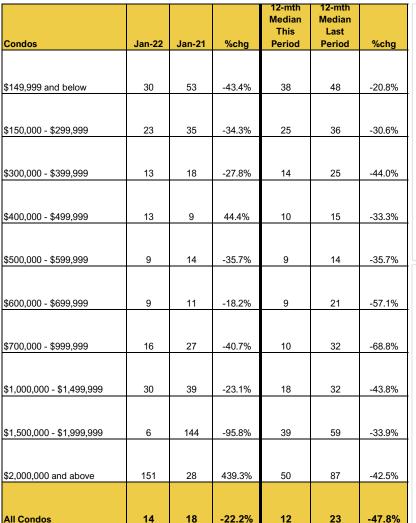
Honolulu Board

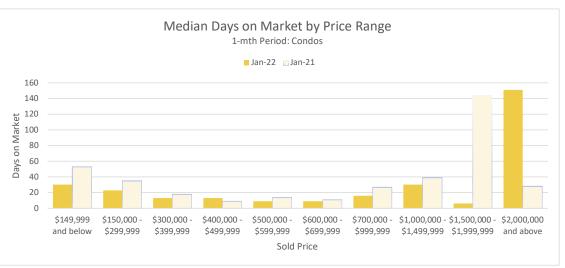
Median Days on Market by Price Range: Condos

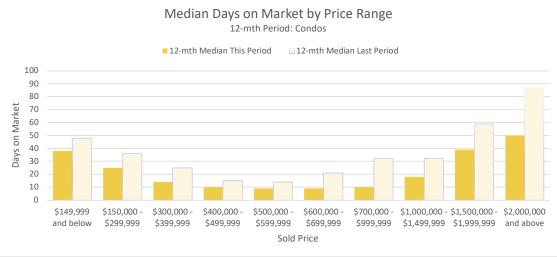
January 2022

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)







This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

Honolulu Board

Median Percent of Original List Price Received by Price Range: Single-Family Homes

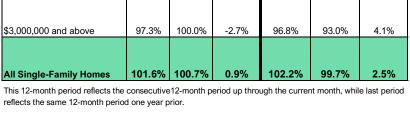


January 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

| | | | | 12-mth Median | 12-mth Median | |
|---|---------|---------|--------|------------------|------------------|-------|
| | | | | This | Last | |
| Single-Family Homes | Jan-22 | Jan-21 | %chg | Period | Period | %chg |
| | | | | | | |
| | | | | | | |
| \$449,999 and below | 61.7% | 105.4% | -41.5% | 100.0% | 96.2% | 4.0% |
| | | | | | | |
| \$450,000 - \$599,999 | 104.0% | 100.1% | 3.9% | 101.0% | 99.0% | 2.0% |
| \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ | 104.076 | 100.176 | 3.976 | 101.076 | 33.076 | 2.076 |
| | | | | | | |
| \$600,000 - \$699,999 | 100.6% | 101.2% | -0.6% | 101.3% | 100.0% | 1.3% |
| | | | | | | |
| | | | | | | |
| \$700,000 - \$799,999 | 101.6% | 102.1% | -0.5% | 102.9% | 100.0% | 2.9% |
| | | | | | | |
| \$800,000 - \$899,999 | 102.5% | 101.3% | 1.2% | 103.1% | 100.0% | 3.1% |
| φοσο,σσο - φοσο,σσο | 102.070 | 101.070 | 1.270 | 100.170 | 100.070 | 0.170 |
| | | | | | | |
| \$900,000 - \$999,999 | 102.0% | 102.8% | -0.8% | 102.9% | 100.0% | 2.9% |
| | | | | | | |
| | | | | | | |
| \$1,000,000 - \$1,499,999 | 102.4% | 100.0% | 2.4% | 102.9% | 98.5% | 4.5% |
| | | | | | | |
| \$1,500,000 - 1,999,999 | 98.4% | 100.0% | -1.6% | 101.8% | 96.7% | 5.3% |
| | | | | | | |
| | | | | | | |
| \$2,000,000 - \$2,999,999 | 100.4% | 92.3% | 8.8% | 100.0% | 94.3% | 6.0% |
| | | | | | | |
| \$2,000,000 and above | 97.3% | 100.0% | -2.7% | 96.8% | 93.0% | 4.1% |
| \$3,000,000 and above | 91.3% | 100.0% | -2.1% | 90.0% | 93.0% | 4.1% |
| | | | | | | |
| All Single-Family Homes | 101.6% | 100.7% | 0.9% | 102.2% | 99.7% | 2.5% |







Median Percent of Original List Price Received by Price Range: Condos



January 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

| | | | | 12-mth | 12-mth | |
|---------------------------|---------|---------|-------|---------|---------|--------|
| | | | | Median | Median | |
| | | | | This | Last | |
| Condos | Jan-22 | Jan-21 | %chg | Period | Period | %chg |
| | | | | | | |
| | | | | | | |
| \$149,999 and below | 100.0% | 90.9% | 10.0% | 95.2% | 92.5% | 2.9% |
| | | | | | | |
| ¢150,000, ¢200,000 | 98.3% | 95.5% | 2.9% | 97.9% | 96.1% | 1.9% |
| \$150,000 - \$299,999 | 90.3% | 95.5% | 2.9% | 97.9% | 90.1% | 1.9% |
| | | | | | | |
| \$300,000 - \$399,999 | 98.8% | 98.6% | 0.2% | 99.0% | 98.2% | 0.8% |
| | | | | | | |
| | | | | | | |
| \$400,000 - \$499,999 | 100.0% | 100.0% | 0.0% | 100.0% | 99.0% | 1.0% |
| | | | | | | |
| | | | | | | |
| \$500,000 - \$599,999 | 100.0% | 100.0% | 0.0% | 100.0% | 99.3% | 0.7% |
| | | | | | | |
| \$600,000 - \$699,999 | 101.6% | 100.0% | 1.6% | 100.9% | 98.7% | 2.2% |
| ψοσο,σσο - ψοσσ,σσο | 101.070 | 100.070 | 1.070 | 100.070 | 30.1 /0 | Z.Z /0 |
| | | | | | | |
| \$700,000 - \$999,999 | 100.6% | 98.6% | 2.0% | 100.0% | 98.1% | 1.9% |
| | | | | | | |
| | | | | | | |
| \$1,000,000 - \$1,499,999 | 96.4% | 97.3% | -0.9% | 98.2% | 95.8% | 2.5% |
| | | | | | | |
| \$1,500,000 - \$1,999,999 | 96.0% | 94.0% | 2.1% | 95.9% | 94.2% | 1.8% |
| ψ1,500,000 - φ1,555,599 | 30.070 | 34.070 | 2.1/0 | 33.370 | 34.∠ /0 | 1.0 /0 |
| | | | | | | |
| \$2,000,000 and above | 93.9% | 91.1% | 3.1% | 96.3% | 94.0% | 2.4% |
| | | | | | | |
| | | | | | | |
| All Condos | 100.0% | 98.8% | 1.2% | 100.0% | 98.2% | 1.8% |





This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

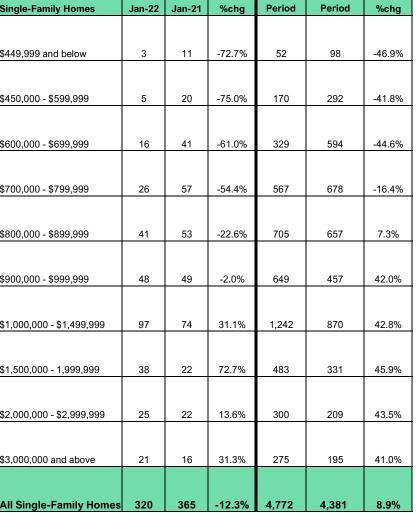
New Listings by Price Range: Single-Family Homes

January 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

| Single-Family Homes | Jan-22 | Jan-21 | %chg | 12-mth Total This Period | 12-mth Total Last Period | %chg |
|---------------------------|--------|--------|----------|--------------------------------|--------------------------------|----------|
| | | | . | | | 3 |
| \$449,999 and below | 3 | 11 | -72.7% | 52 | 98 | -46.9% |
| | | | | | | |
| \$450,000 - \$599,999 | 5 | 20 | -75.0% | 170 | 292 | -41.8% |
| | | | | | | |
| \$600,000 - \$699,999 | 16 | 41 | -61.0% | 329 | 594 | -44.6% |
| | | | | | | |
| \$700,000 - \$799,999 | 26 | 57 | -54.4% | 567 | 678 | -16.4% |
| | | | | | | |
| \$800,000 - \$899,999 | 41 | 53 | -22.6% | 705 | 657 | 7.3% |
| | | | | | | |
| \$900,000 - \$999,999 | 48 | 49 | -2.0% | 649 | 457 | 42.0% |
| | | | | | | |
| \$1,000,000 - \$1,499,999 | 97 | 74 | 31.1% | 1,242 | 870 | 42.8% |
| | | | | | | |
| \$1,500,000 - 1,999,999 | 38 | 22 | 72.7% | 483 | 331 | 45.9% |
| | | | | | | |
| \$2,000,000 - \$2,999,999 | 25 | 22 | 13.6% | 300 | 209 | 43.5% |
| | | | | | | |
| \$3,000,000 and above | 21 | 16 | 31.3% | 275 | 195 | 41.0% |
| | | | | | | |
| All Single-Family Homes | 320 | 365 | -12.3% | 4,772 | 4,381 | 8.9% |



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





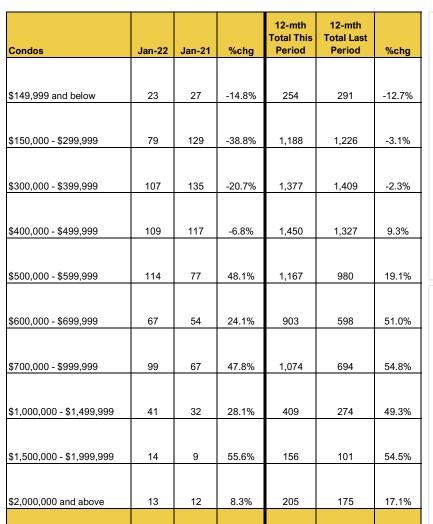


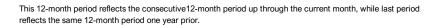
New Listings by Price Range: Condos

January 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)





1.1%

8,183

7,075

15.7%

659

666

All Condos





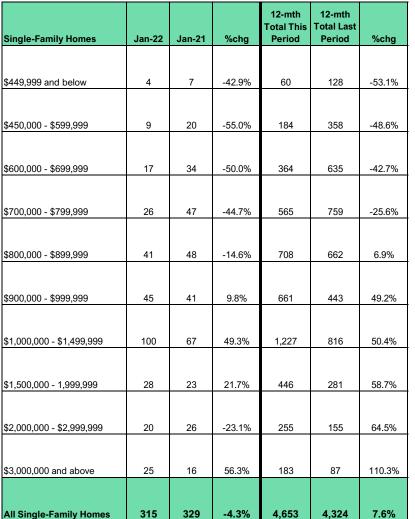


Pending Sales by Price Range: Single-Family Homes

January 2022

OAHU, HAWAII

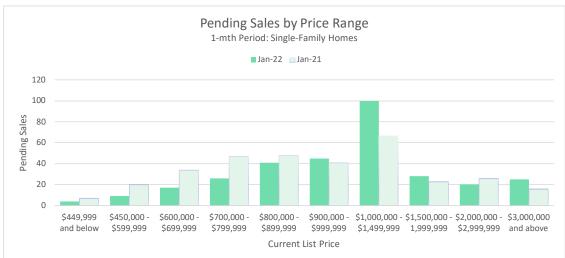
(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



All Single-Family Homes 315 329 -4.3% 4,653 4,324 7.6%

This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





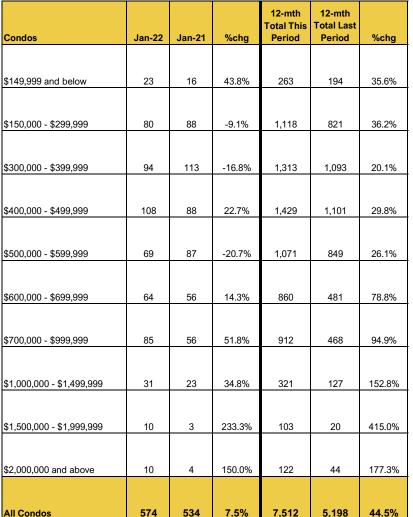


Pending Sales by Price Range: Condos

January 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.







Active Inventory* by Price Range: Single-Family Homes

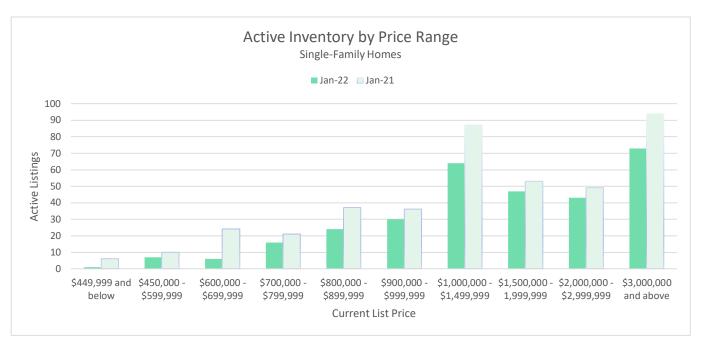


January 2022

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

| Single Femily Homes | Jan-22 | Jan-21 | YOY chg |
|---------------------------|--------|--------|---------|
| Single-Family Homes | Jan-22 | Jan-21 | 101 chg |
| ¢440,000 and balance | 4 | C | 02.20/ |
| \$449,999 and below | 1 | 6 | -83.3% |
| \$450,000 - \$599,999 | 7 | 10 | -30.0% |
| ψ 100,000 ψ000,000 | • | 10 | 00.070 |
| \$600,000 - \$699,999 | 6 | 24 | -75.0% |
| | | | |
| \$700,000 - \$799,999 | 16 | 21 | -23.8% |
| | | | |
| \$800,000 - \$899,999 | 24 | 37 | -35.1% |
| | | | |
| \$900,000 - \$999,999 | 30 | 36 | -16.7% |
| | | | |
| \$1,000,000 - \$1,499,999 | 64 | 87 | -26.4% |
| | | | |
| \$1,500,000 - 1,999,999 | 47 | 53 | -11.3% |
| | | | |
| \$2,000,000 - \$2,999,999 | 43 | 49 | -12.2% |
| | | | |
| \$3,000,000 and above | 73 | 94 | -22.3% |
| | | | |
| All Single-Family Homes | 311 | 417 | -25.4% |



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

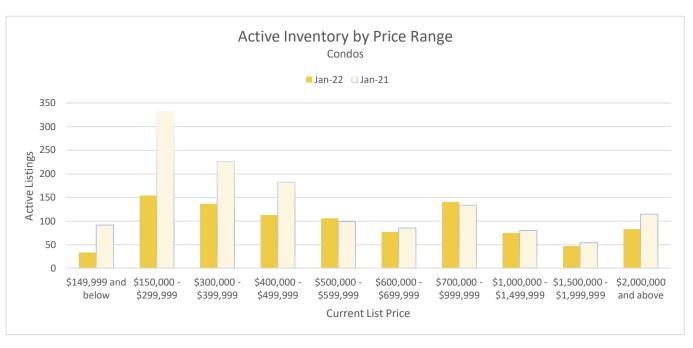
Active Inventory* by Price Range: Condos



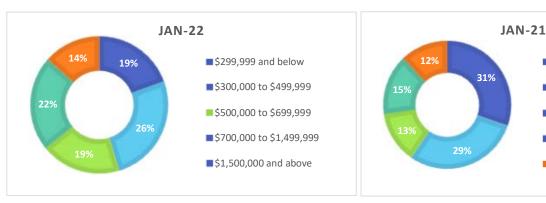
OAHU, HAWAII

(The number of properties active on market at the end of a given month)





Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

54

114

1,396

-13.0%

-27.2%

-30.7%

47

83

967

\$1,500,000 - \$1,999,999

\$2,000,000 and above

All Condos

■\$299,999 and below

■\$300,000 to \$499,999

■\$500,000 to \$699,999

■\$700,000 to \$1,499,999

■\$1,500,000 and above

Active Inventory*: Single-Family Homes and Condos

January 2022 OAHU, HAWAII







^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Total Inventory In Escrow* by Price Range: Single-Family Homes



January 2022

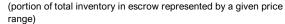
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

| | | | 1 |
|----------------------------------|--------|--------|----------|
| | | | |
| Single-Family Homes | Jan-22 | Jan-21 | YOY chg |
| , | | | |
| | | | |
| \$449,999 and below | 7 | 17 | -58.8% |
| | | | |
| \$450,000 - \$599,999 | 21 | 42 | -50.0% |
| φ 4 30,000 - φ399,999 | 21 | 42 | -30.0 /6 |
| | | | |
| \$600,000 - \$699,999 | 28 | 70 | -60.0% |
| | | | |
| | | | |
| \$700,000 - \$799,999 | 38 | 85 | -55.3% |
| | | | |
| \$800,000 - \$899,999 | 61 | 86 | -29.1% |
| φοσο,σσο φοσο,σσο | 01 | - 00 | 20.170 |
| | | | |
| \$900,000 - \$999,999 | 72 | 61 | 18.0% |
| | | | |
| 44 000 000 44 400 000 | 4.40 | 400 | 00.40/ |
| \$1,000,000 - \$1,499,999 | 149 | 122 | 22.1% |
| | | | |
| \$1,500,000 - 1,999,999 | 54 | 50 | 8.0% |
| , , , , , | | | |
| | | | |
| \$2,000,000 - \$2,999,999 | 31 | 40 | -22.5% |
| | | | |
| \$3,000,000 and above | 37 | 23 | 60.9% |
| 95,000,000 and above | 31 | 23 | 00.970 |
| | | | |
| All Single-Family Homes | 498 | 596 | -16.4% |



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.

Total Inventory In Escrow* by Price Range: Condos



January 2022

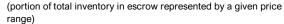
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

| Condos | Jan-22 | Jan-21 | YOY chg |
|---------------------------|--------|--------|---------|
| | | | |
| | | | |
| \$149,999 and below | 35 | 35 | 0.0% |
| | | | |
| | | | |
| \$150,000 - \$299,999 | 114 | 134 | -14.9% |
| | | | |
| #200 000 #200 000 | 400 | 400 | 04.00/ |
| \$300,000 - \$399,999 | 128 | 169 | -24.3% |
| | | | |
| \$400,000 - \$499,999 | 146 | 164 | -11.0% |
| Ψ+00,000 - Ψ+00,000 | 140 | 104 | -11.070 |
| | | | |
| \$500,000 - \$599,999 | 89 | 119 | -25.2% |
| , , , | | | |
| | | | |
| \$600,000 - \$699,999 | 92 | 84 | 9.5% |
| | | | |
| | | | |
| \$700,000 - \$999,999 | 113 | 87 | 29.9% |
| | | | |
| | | | |
| \$1,000,000 - \$1,499,999 | 48 | 35 | 37.1% |
| | | | |
| ¢1 500 000 ¢1 000 000 | 18 | 4 | 350.0% |
| \$1,500,000 - \$1,999,999 | 10 | 4 | 330.0% |
| | | | |
| \$2,000,000 and above | 14 | 6 | 133.3% |
| ,3,000 00 0.000 | | | 700.070 |
| | | | |
| All Condos | 797 | 837 | -4.8% |



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.



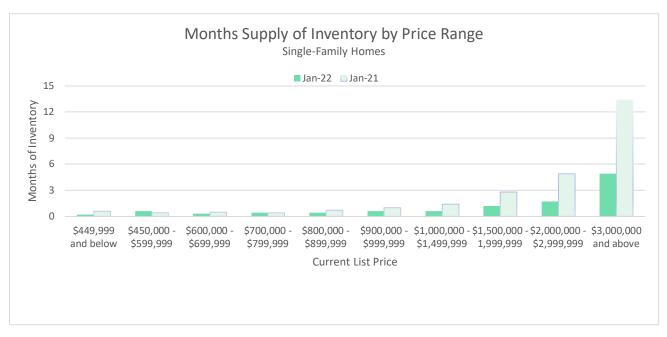


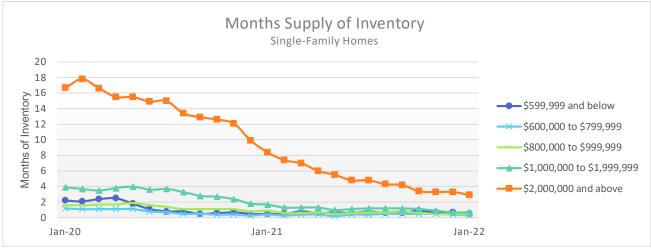
January 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

| Single-Family Homes | Jan-22 | Jan-21 | YOY chg |
|---------------------------|--------|--------|---------|
| | | | |
| \$449,999 and below | 0.2 | 0.6 | -66.7% |
| | | | |
| \$450,000 - \$599,999 | 0.6 | 0.4 | 50.0% |
| | | | |
| \$600,000 - \$699,999 | 0.3 | 0.5 | -40.0% |
| | | | |
| \$700,000 - \$799,999 | 0.4 | 0.4 | 0.0% |
| | | | |
| \$800,000 - \$899,999 | 0.4 | 0.7 | -42.9% |
| | | | |
| \$900,000 - \$999,999 | 0.6 | 1.0 | -40.0% |
| | | | |
| \$1,000,000 - \$1,499,999 | 0.6 | 1.4 | -57.1% |
| | | | |
| \$1,500,000 - 1,999,999 | 1.2 | 2.8 | -57.1% |
| | | | |
| \$2,000,000 - \$2,999,999 | 1.7 | 4.9 | -65.3% |
| | | | |
| \$3,000,000 and above | 4.9 | 13.4 | -63.4% |
| | | | |
| All Single-Family Homes | 0.8 | 1.3 | -38.5% |









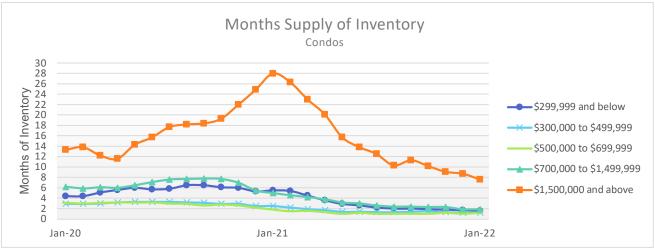
January 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

| Condos | Jan-22 | Jan-21 | YOY chg |
|---------------------------|--------|--------|---------|
| | | | |
| \$149,999 and below | 1.6 | 5.7 | -71.9% |
| | | | |
| \$150,000 - \$299,999 | 1.6 | 5.4 | -70.4% |
| \$300,000 - \$399,999 | 1.4 | 2.7 | -48.1% |
| \$400,000 - \$499,999 | 1.0 | 2.2 | -54.5% |
| \$500,000 - \$599,999 | 1.2 | 1.5 | -20.0% |
| \$600,000 - \$699,999 | 1.1 | 2.4 | -54.2% |
| \$700,000 - \$999,999 | 1.7 | 3.9 | -56.4% |
| \$1,000,000 - \$1,499,999 | 2.7 | 8.9 | -69.7% |
| \$1,500,000 - \$1,999,999 | 6.7 | 18.0 | -62.8% |
| \$2,000,000 and above | 9.2 | 28.5 | -67.7% |
| All Condos | 1.6 | 3.6 | -55.6% |



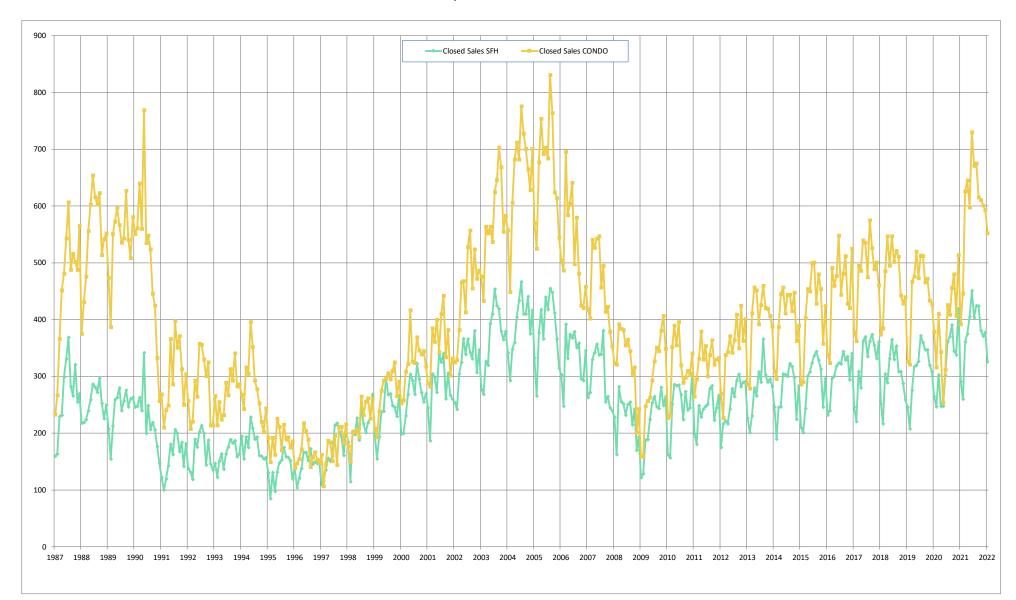






Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



Median Sales Price



Single-Family Homes and Condos

