

Executive Summary

O'ahu's housing market is holding steady ahead of its typical holiday season lull. In October 2021, closed sales rose year-over-year, with single-family homes ticking up modestly 10.4% and condo properties surging higher to 27.3%. The median sales price for a single-family home fell slightly from the August 2021 record of \$1,050,000 to \$1,000,000, while the median condo price tied the August record of \$500,000.

Single-family home sales in the top price range of \$2,000,000 and up skyrocketed 188.2%, followed by closed sales of properties in the \$900,000 to \$1,099,999 range, increasing 67.2% compared to October 2020. Year-over-year, the condo market recorded more than double the sales in the \$600,000 and up range, though the bulk of sales occurred in the \$300,000 to \$599,999 range. The Metro region accounted for the majority of the sales volume growth, with 343 condo sales in October, rising 68.1% or 139 sales above last October. So far this year, closed sales of single-family homes and condos are up 22.6% and 58.8%, respectively.

The portion of single-family homes and condos selling over the asking price increased around 20% each since October 2020. Roughly 62% or 236 single-family homes and around 41% or 251 condos closed above the original asking price. The median time properties spent on the market remained low, with 10 days for single-family homes and 11 days for condos.

New listings for single-family homes dipped slightly 1.1% compared to this time last year, while new condo listings bumped up 8.0%. However, active inventory remains down significantly in both categories, dropping 23.0% for single-family homes and 39.4% for condos.

The increase in closed sales for all properties is a welcome sign that Hawai'i families are getting their offers accepted and moving into their homes. However, the decline in new listings will likely continue, especially with the holiday season quickly approaching, exacerbating the lack of inventory.



Oahu Monthly Housing Statistics

October 2021



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg
\$1,000,000	+15.6%
Closed Sales	YoY %chg
381	+10.4%
Average Sales Price	YoY %chg
\$1,335,171	+25.3%

CONDOS

Median Sales Price	YoY %chg
\$500,000	+13.8%
Closed Sales	YoY %chg
611	+27.3%
Average Sales Price	YoY %chg
\$582,509	+21.4%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators

OAHU, HAWAII

October 2021

Single-Family Homes					
Oct-21	Oct-20	YoY %chg	Sep-21	MoM %chg	
Closed Sales	381	345	10.4%	424	-10.1%
Median Sales Price	\$1,000,000	\$865,000	15.6%	\$1,050,000	-4.8%
Average Sales Price	\$1,335,171	\$1,065,594	25.3%	\$1,289,510	3.5%
Median Days on Market	10	10	0.0%	9	11.1%
Percent of Orig. List Price Received	102.2%	100.0%	2.2%	103.1%	-0.9%
New Listings	376	380	-1.1%	412	-8.7%
Pending Sales*	400	358	11.7%	398	0.5%
Active Inventory*	401	521	-23.0%	437	-8.2%
Total Inventory in Escrow*	663	693	-4.3%	660	0.5%
Months Supply of Active Inventory*	1.1	1.7	-35.3%	1.2	-8.3%

Condos					
Oct-21	Oct-20	YoY %chg	Sep-21	MoM %chg	
Closed Sales	611	480	27.3%	615	-0.7%
Median Sales Price	\$500,000	\$439,500	13.8%	\$478,000	4.6%
Average Sales Price	\$582,509	\$479,736	21.4%	\$558,002	4.4%
Median Days on Market	11	18	-38.9%	11	0.0%
Percent of Orig. List Price Received	100.0%	98.3%	1.7%	100.0%	0.0%
New Listings	717	664	8.0%	738	-2.8%
Pending Sales*	630	484	30.2%	629	0.2%
Active Inventory*	1,039	1,715	-39.4%	1,030	0.9%
Total Inventory in Escrow*	935	757	23.5%	951	-1.7%
Months Supply of Active Inventory*	1.8	4.4	-59.1%	1.8	0.0%

*see footnotes on pages 9-12 regarding methodology updates

YoY % chg = year-over-year percent change comparing current month to the same month last year.

MoM% chg = month-over-month percent change comparing current month to the previous month.

Year-to-Date

Single-Family Homes					
YTD-2021	YTD-2020	1-yr %chg	YTD-2019	2-yr %chg	
Closed Sales	3,777	3,080	22.6%	3,121	21.0%
Median Sales Price	\$975,000	\$818,500	19.1%	\$785,000	24.2%
Average Sales Price	\$1,240,879	\$992,798	25.0%	\$940,271	32.0%
Median Days on Market	9	15	-40.0%	23	-60.9%
Percent of Orig. List Price Received	102.0%	98.9%	3.1%	97.2%	4.9%
New Listings	4,214	3,801	10.9%	4,827	-12.7%
Pending Sales*	4,013	3,614	11.0%	3,543	13.3%

Condos					
YTD-2021	YTD-2020	1-yr %chg	YTD-2019	2-yr %chg	
Closed Sales	6,009	3,785	58.8%	4,546	32.2%
Median Sales Price	\$470,000	\$432,750	8.6%	\$428,000	9.8%
Average Sales Price	\$553,458	\$506,156	9.3%	\$517,256	7.0%
Median Days on Market	12	26	-53.8%	26	-53.8%
Percent of Orig. List Price Received	100.0%	98.0%	2.0%	97.9%	2.1%
New Listings	7,010	6,085	15.2%	7,272	-3.6%
Pending Sales*	6,388	4,161	53.5%	4,835	32.1%

*see footnotes on pages 9-12 regarding methodology updates

1-yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago.

2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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Closed Sales

October 2021

OAHU, HAWAII

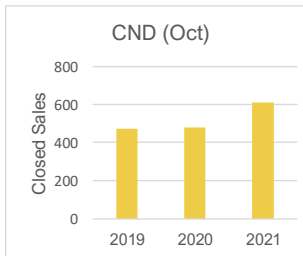
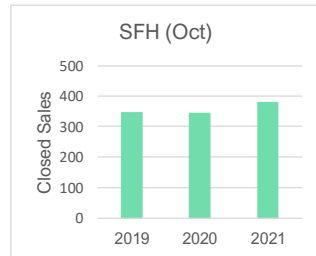
(A count of properties that have closed in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Oct-18	309	443	752
Nov-18	288	429	717
Dec-18	259	440	699
Jan-19	246	326	572
Feb-19	208	321	529
Mar-19	276	467	743
Apr-19	318	476	794
May-19	320	520	840
Jun-19	327	473	800
Jul-19	372	513	885
Aug-19	360	512	872
Sep-19	347	466	813
Oct-19	347	472	819
Nov-19	320	434	754
Dec-19	309	428	737
Jan-20	265	379	644
Feb-20	247	316	563
Mar-20	303	410	713
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992



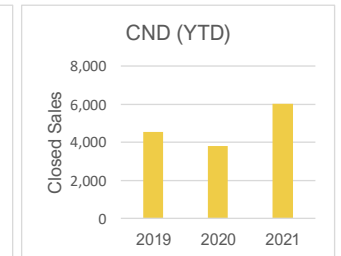
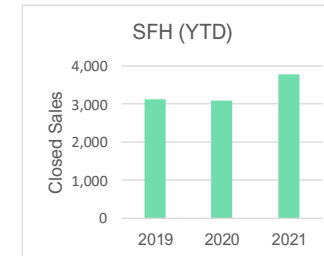
Monthly Closed Sales

October	SFH	YoY %chg	CND	YoY %chg
2019	347	12.3%	472	6.5%
2020	345	-0.6%	480	1.7%
2021	381	10.4%	611	27.3%



Year-to-Date Closed Sales

October	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	3,121	1.9%	4,546	-5.5%
2020	3,080	-1.3%	3,785	-16.7%
2021	3,777	22.6%	6,009	58.8%



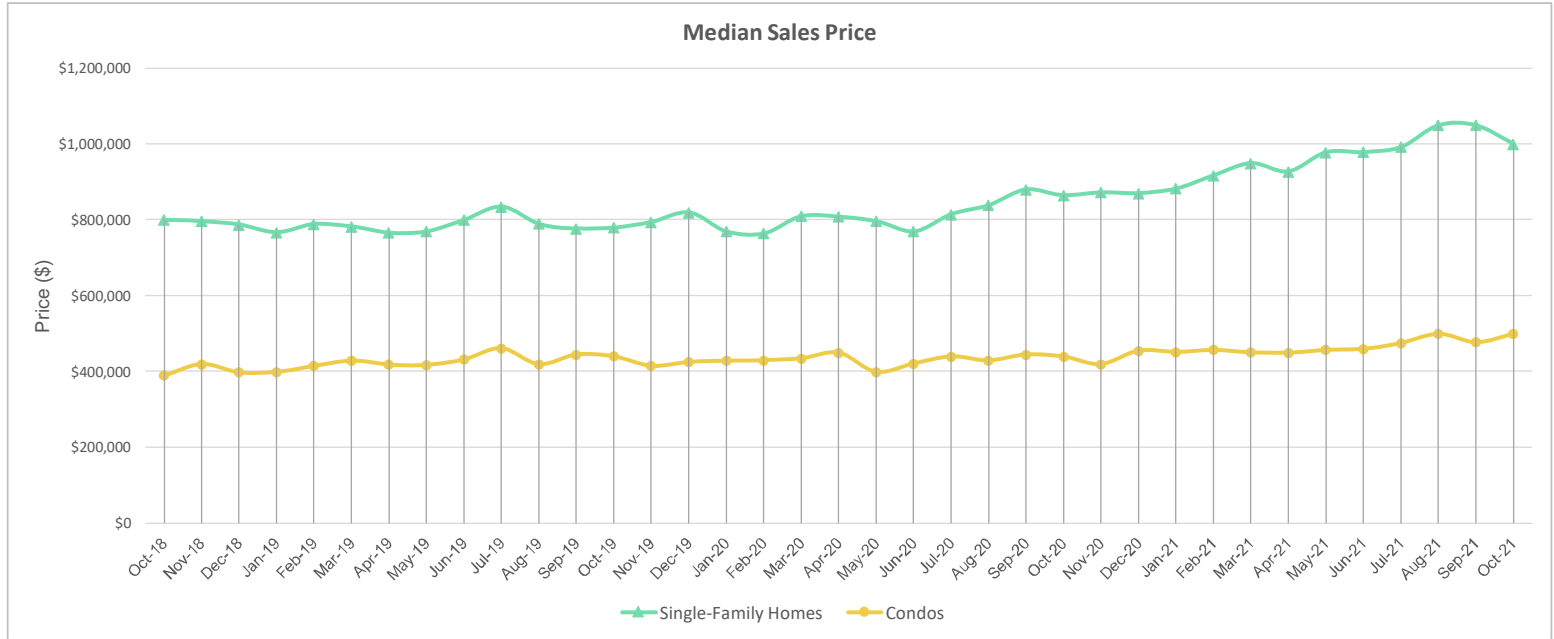
Median Sales Price

October 2021

OAHU, HAWAII

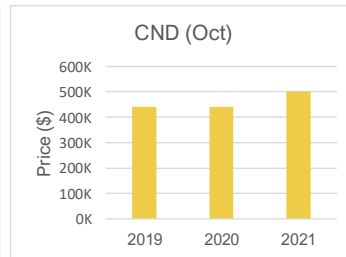
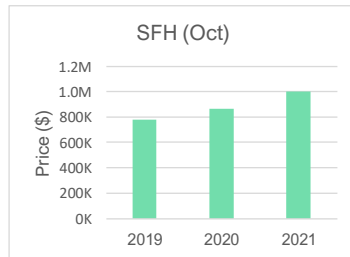
(The median sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Oct-18	\$800,000	\$390,000
Nov-18	\$797,000	\$420,000
Dec-18	\$788,000	\$398,500
Jan-19	\$767,500	\$399,000
Feb-19	\$789,000	\$415,000
Mar-19	\$782,500	\$429,000
Apr-19	\$766,750	\$418,950
May-19	\$770,000	\$417,500
Jun-19	\$800,000	\$432,500
Jul-19	\$835,000	\$461,500
Aug-19	\$790,000	\$419,500
Sep-19	\$777,000	\$445,000
Oct-19	\$780,000	\$441,000
Nov-19	\$794,750	\$415,000
Dec-19	\$820,000	\$425,500
Jan-20	\$770,000	\$429,000
Feb-20	\$765,000	\$430,000
Mar-20	\$810,000	\$435,000
Apr-20	\$809,000	\$450,000
May-20	\$797,000	\$399,000
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000



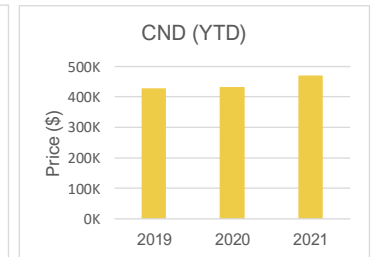
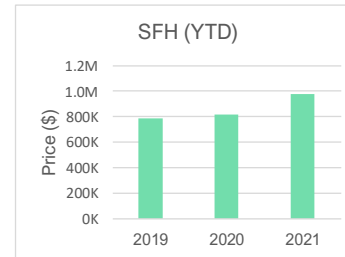
Monthly Median Sales Price

October	SFH	YoY %chg	CND	YoY %chg
2019	\$780,000	-2.5%	\$441,000	13.1%
2020	\$865,000	10.9%	\$439,500	-0.3%
2021	\$1,000,000	15.6%	\$500,000	13.8%



Year-to-Date Median Sales Price

October	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	\$785,000	-0.6%	\$428,000	0.7%
2020	\$818,500	4.3%	\$432,750	1.1%
2021	\$975,000	19.1%	\$470,000	8.6%



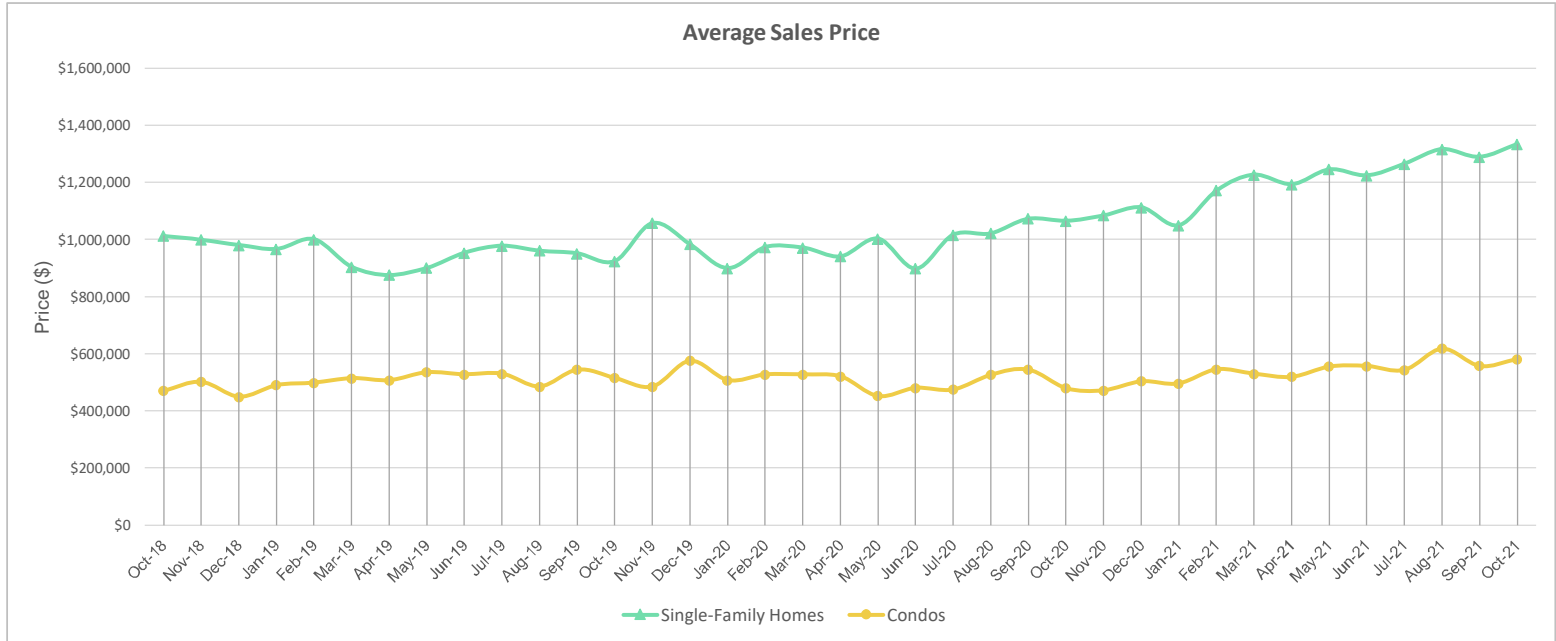
Average Sales Price

October 2021

OAHU, HAWAII

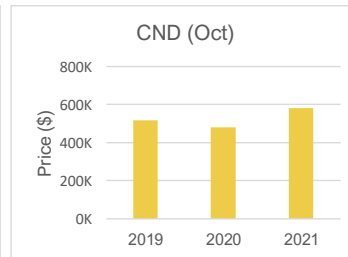
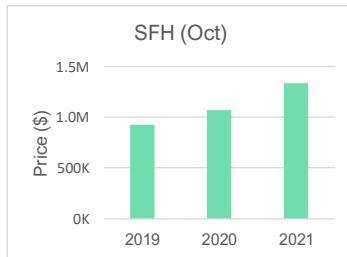
(The average sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Oct-18	\$1,013,132	\$470,725
Nov-18	\$1,000,053	\$502,617
Dec-18	\$981,313	\$450,252
Jan-19	\$967,119	\$490,812
Feb-19	\$1,001,370	\$499,059
Mar-19	\$905,155	\$515,150
Apr-19	\$876,258	\$508,023
May-19	\$901,482	\$535,992
Jun-19	\$954,149	\$528,541
Jul-19	\$978,651	\$530,870
Aug-19	\$961,456	\$486,234
Sep-19	\$952,257	\$545,491
Oct-19	\$924,895	\$516,273
Nov-19	\$1,058,258	\$485,383
Dec-19	\$983,758	\$576,898
Jan-20	\$899,689	\$508,395
Feb-20	\$974,283	\$527,836
Mar-20	\$972,367	\$528,606
Apr-20	\$941,708	\$521,484
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509



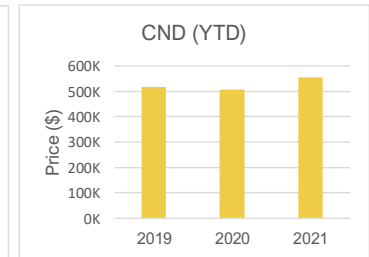
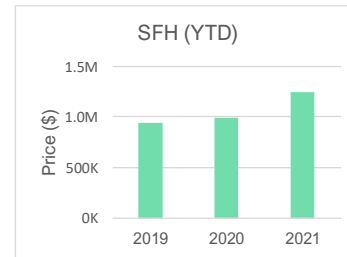
Monthly Average Sales Price

October	SFH	YoY %chg	CND	YoY %chg
2019	\$924,895	-8.7%	\$516,273	9.7%
2020	\$1,065,594	15.2%	\$479,736	-7.1%
2021	\$1,335,171	25.3%	\$582,509	21.4%



Year-to-Date Average Sales Price

October	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	\$940,271	-5.4%	\$517,256	0.9%
2020	\$992,798	5.6%	\$506,156	-2.1%
2021	\$1,240,879	25.0%	\$553,458	9.3%



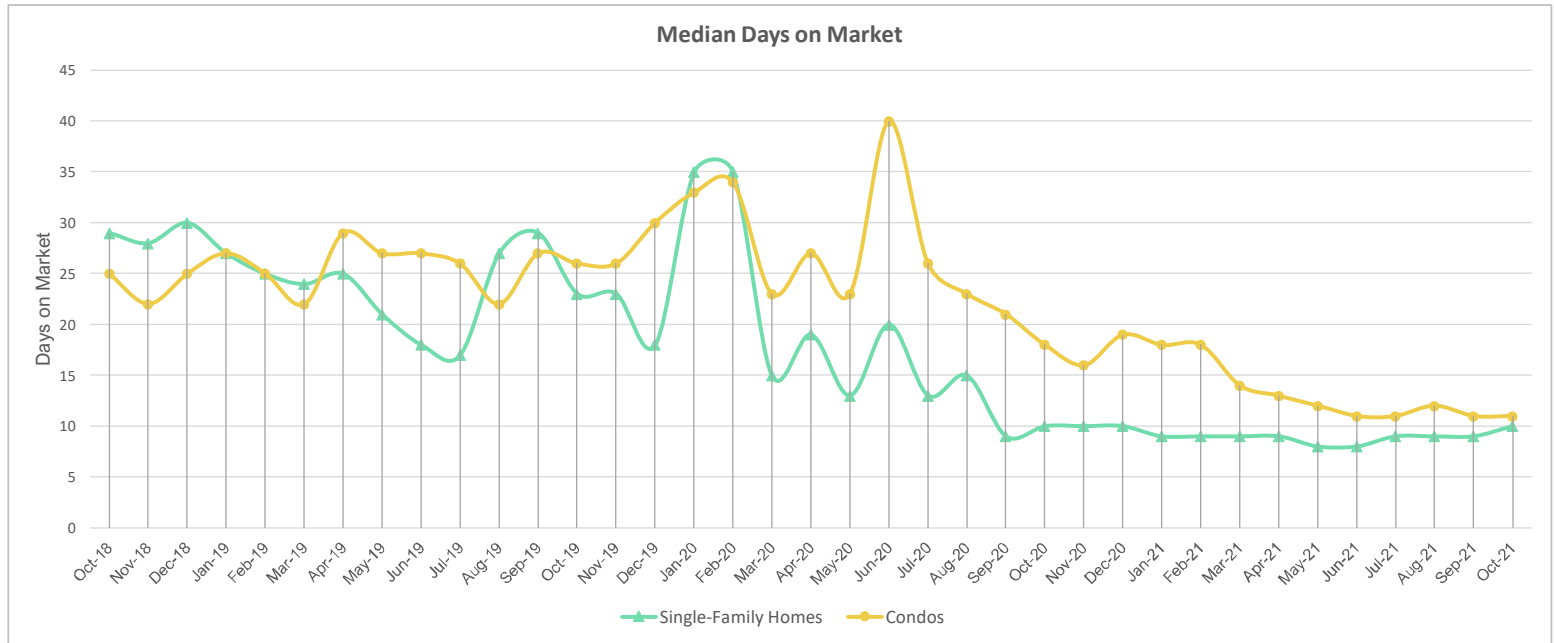
Median Days on Market

October 2021

OAHU, HAWAII

(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

Mo/Yr	Single-Family Homes	Condos
Oct-18	29	25
Nov-18	28	22
Dec-18	30	25
Jan-19	27	27
Feb-19	25	25
Mar-19	24	22
Apr-19	25	29
May-19	21	27
Jun-19	18	27
Jul-19	17	26
Aug-19	27	22
Sep-19	29	27
Oct-19	23	26
Nov-19	23	26
Dec-19	18	30
Jan-20	35	33
Feb-20	35	34
Mar-20	15	23
Apr-20	19	27
May-20	13	23
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11

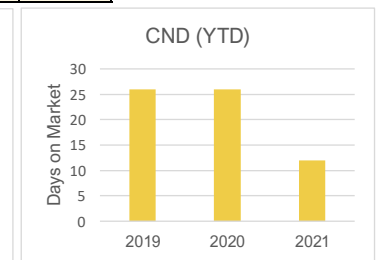
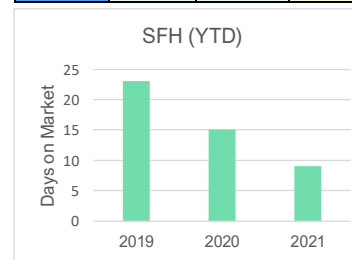
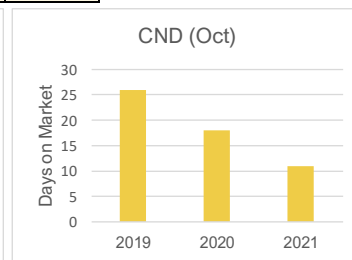
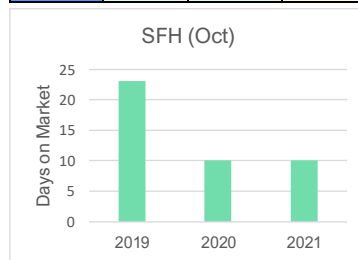


Monthly Median Days on Market

October	SFH	YoY %chg	CND	YoY %chg
2019	23	-20.7%	26	4.0%
2020	10	-56.5%	18	-30.8%
2021	10	0.0%	11	-38.9%

Year-to-Date Median Days on Market

October	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	23	35.3%	26	36.8%
2020	15	-34.8%	26	0.0%
2021	9	-40.0%	12	-53.8%



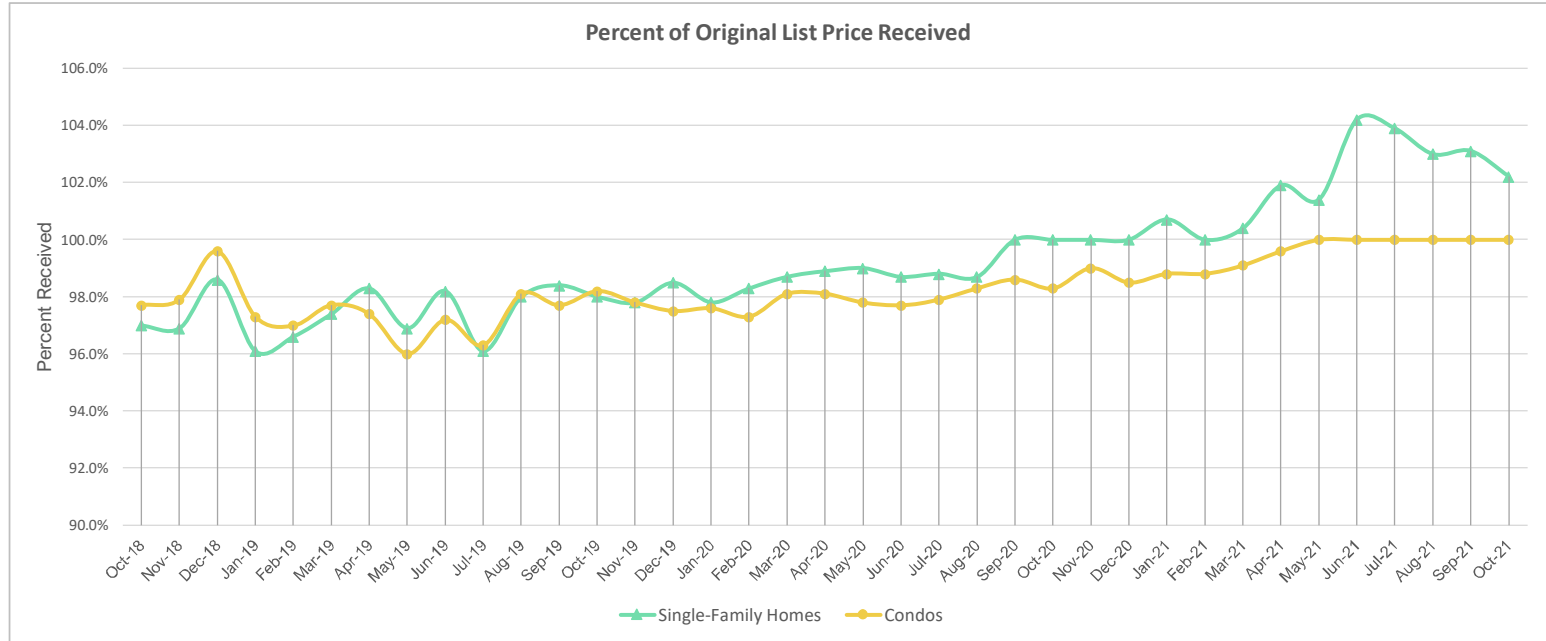
Percent of Original List Price Received

October 2021

OAHU, HAWAII

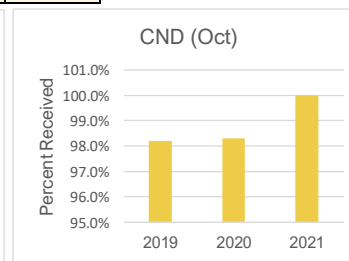
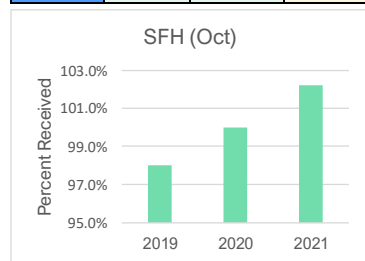
(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

Mo/Yr	Single-Family Homes	Condos
Oct-18	97.0%	97.7%
Nov-18	96.9%	97.9%
Dec-18	98.6%	99.6%
Jan-19	96.1%	97.3%
Feb-19	96.6%	97.0%
Mar-19	97.4%	97.7%
Apr-19	98.3%	97.4%
May-19	96.9%	96.0%
Jun-19	98.2%	97.2%
Jul-19	96.1%	96.3%
Aug-19	98.0%	98.1%
Sep-19	98.4%	97.7%
Oct-19	98.0%	98.2%
Nov-19	97.8%	97.8%
Dec-19	98.5%	97.5%
Jan-20	97.8%	97.6%
Feb-20	98.3%	97.3%
Mar-20	98.7%	98.1%
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%



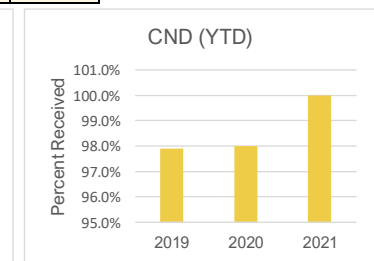
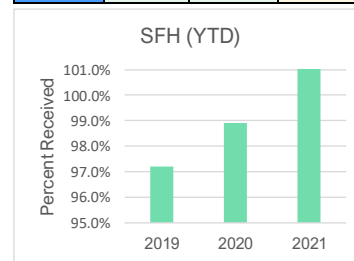
Monthly Percent of Original List Price Received

October	SFH	YoY %chg	CND	YoY %chg
2019	98.0%	1.0%	98.2%	0.5%
2020	100.0%	2.0%	98.3%	0.1%
2021	102.2%	2.2%	100.0%	1.7%



Year-to-Date Percent of Original List Price Received

October	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	97.2%	-1.6%	97.9%	-1.0%
2020	98.9%	1.7%	98.0%	0.1%
2021	102.0%	3.1%	100.0%	2.0%



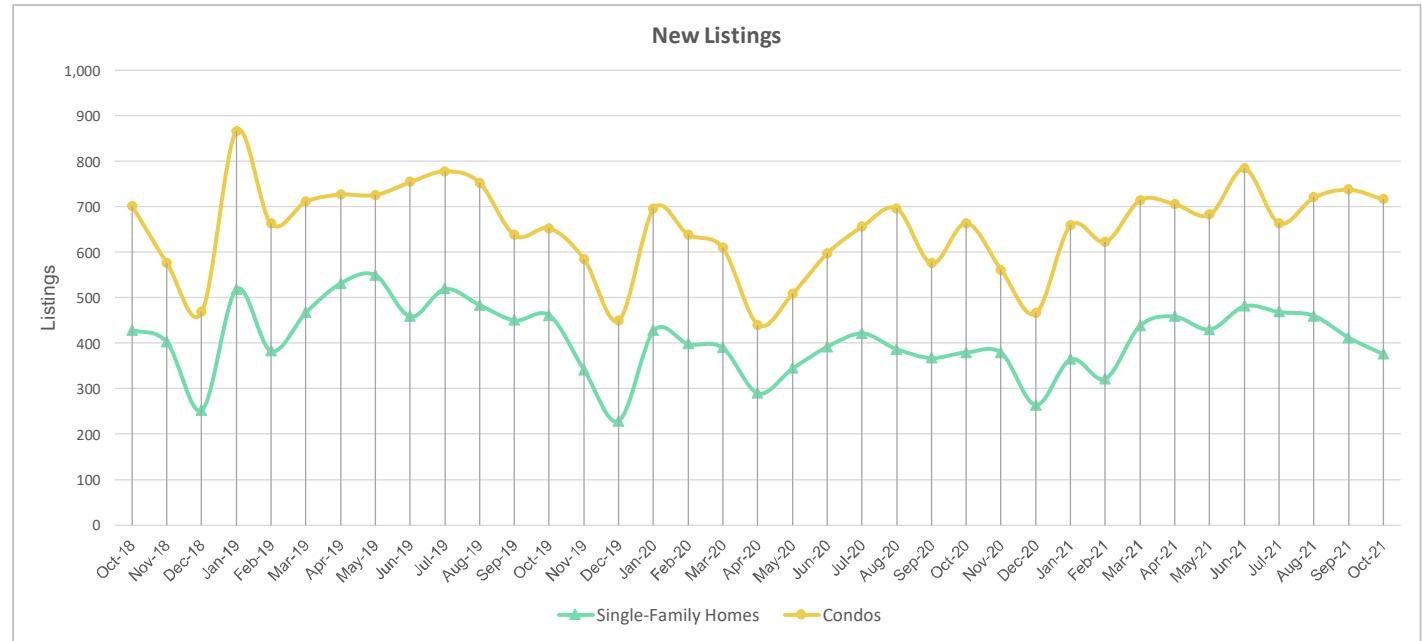
New Listings

October 2021

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Oct-18	429	702	1,131
Nov-18	403	577	980
Dec-18	253	469	722
Jan-19	519	867	1,386
Feb-19	383	663	1,046
Mar-19	468	712	1,180
Apr-19	532	727	1,259
May-19	550	726	1,276
Jun-19	459	755	1,214
Jul-19	520	778	1,298
Aug-19	484	753	1,237
Sep-19	451	638	1,089
Oct-19	461	653	1,114
Nov-19	342	585	927
Dec-19	229	450	679
Jan-20	428	696	1,124
Feb-20	399	639	1,038
Mar-20	390	610	1,000
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093

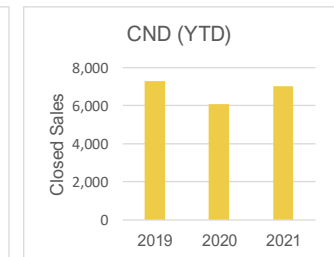
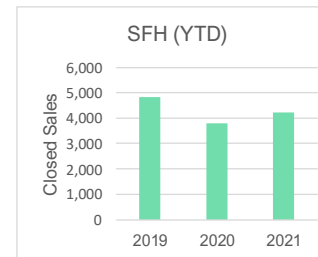
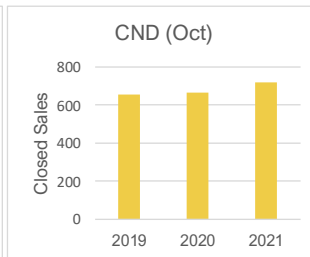
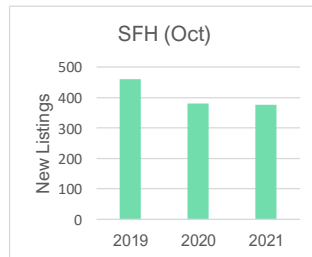


Monthly New Listings

October	SFH	YoY %chg	CND	YoY %chg
2019	461	7.5%	653	-7.0%
2020	380	-17.6%	664	1.7%
2021	376	-1.1%	717	8.0%

Year-to-Date New Listings

October	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	4,827	6.3%	7,272	5.4%
2020	3,801	-21.3%	6,085	-16.3%
2021	4,214	10.9%	7,010	15.2%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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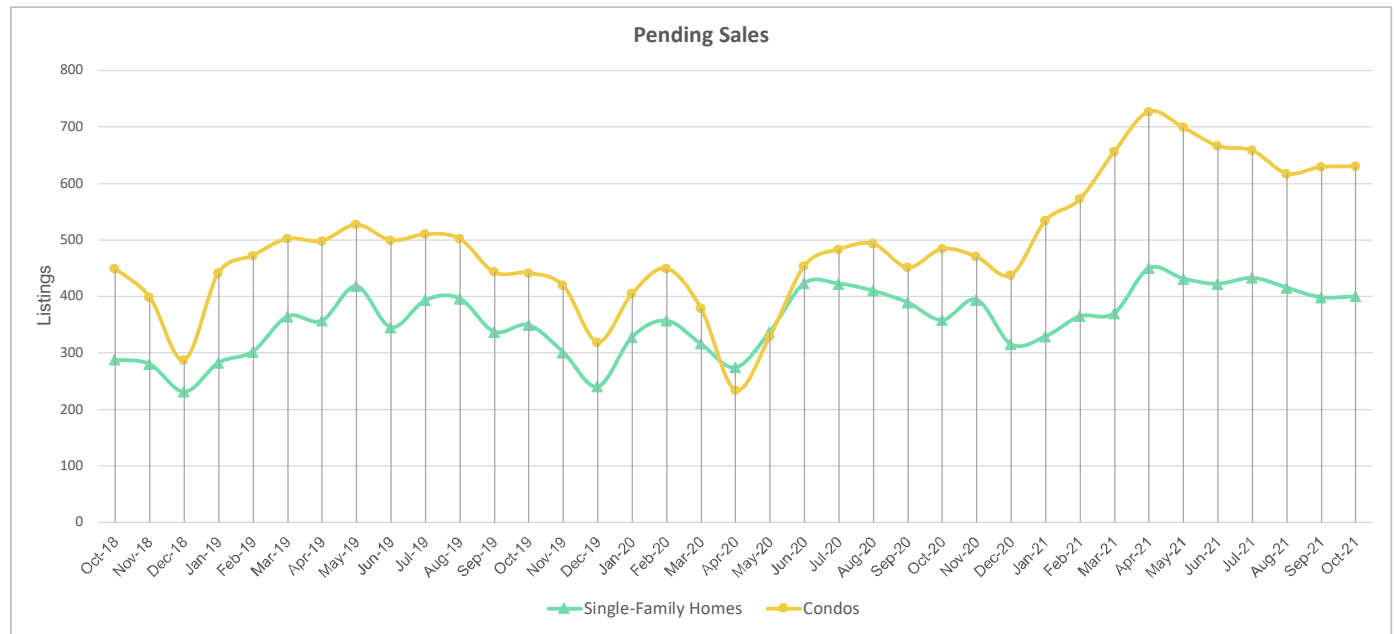
Pending Sales*

October 2021

OAHU, HAWAII

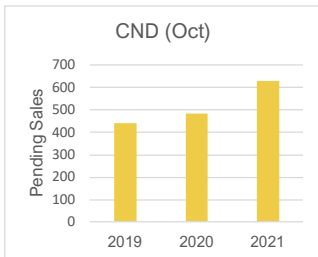
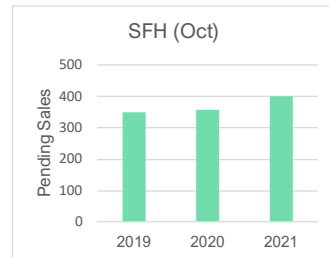
(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)

Mo/Yr	Single-Family Homes	Condos	Total
Oct-18	288	449	737
Nov-18	280	398	678
Dec-18	231	287	518
Jan-19	282	441	723
Feb-19	302	472	774
Mar-19	364	502	866
Apr-19	357	498	855
May-19	418	527	945
Jun-19	345	499	844
Jul-19	393	510	903
Aug-19	396	502	898
Sep-19	337	443	780
Oct-19	349	441	790
Nov-19	301	419	720
Dec-19	240	319	559
Jan-20	328	405	733
Feb-20	357	449	806
Mar-20	316	379	695
Apr-20	274	234	508
May-20	337	329	666
Jun-20	423	454	877
Jul-20	422	483	905
Aug-20	410	493	903
Sep-20	389	451	840
Oct-20	358	484	842
Nov-20	394	470	864
Dec-20	315	438	753
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030



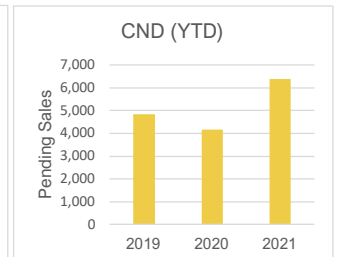
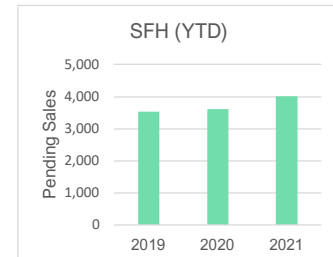
Monthly Pending Sales

October	SFH	YoY %chg	CND	YoY %chg
2019	349	21.2%	441	-1.8%
2020	358	2.6%	484	9.8%
2021	400	11.7%	630	30.2%



Year-to-Date Pending Sales

October	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	3,543	6.2%	4,835	-1.5%
2020	3,614	2.0%	4,161	-13.9%
2021	4,013	11.0%	6,388	53.5%



*Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (EN) status throughout the given month.

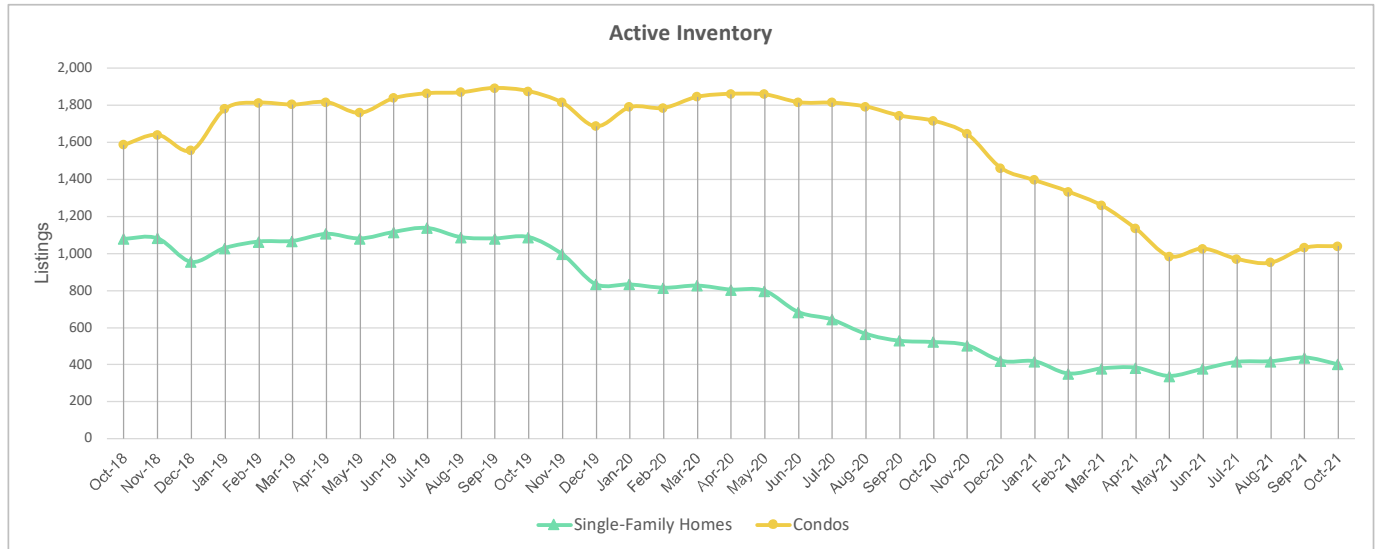
Active Inventory*

October 2021

OAHU, HAWAII

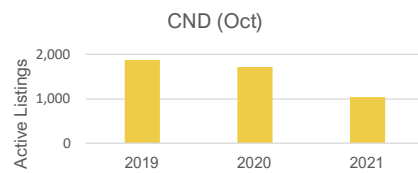
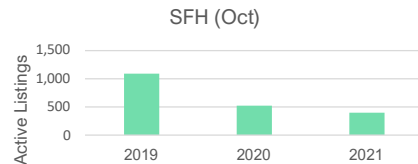
(The number of properties in Active (A) status at the end of the given month)

Mo/Yr	Single-Family Homes	Condos	Total
Oct-18	1,078	1,586	2,664
Nov-18	1,082	1,639	2,721
Dec-18	953	1,555	2,508
Jan-19	1,028	1,779	2,807
Feb-19	1,063	1,812	2,875
Mar-19	1,065	1,803	2,868
Apr-19	1,105	1,816	2,921
May-19	1,079	1,759	2,838
Jun-19	1,114	1,837	2,951
Jul-19	1,137	1,863	3,000
Aug-19	1,086	1,869	2,955
Sep-19	1,080	1,892	2,972
Oct-19	1,086	1,874	2,960
Nov-19	995	1,814	2,809
Dec-19	833	1,685	2,518
Jan-20	833	1,789	2,622
Feb-20	814	1,784	2,598
Mar-20	825	1,845	2,670
Apr-20	804	1,860	2,664
May-20	797	1,858	2,655
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440

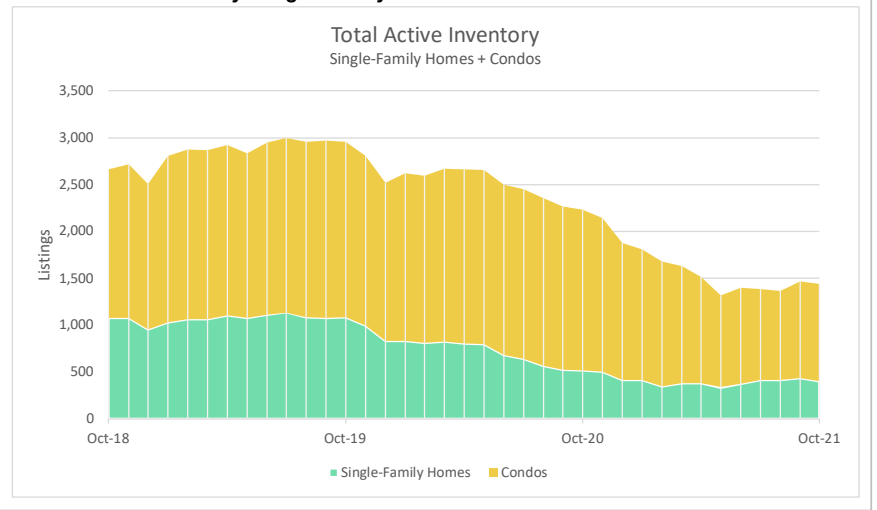


Active Inventory

October	SFH	YoY %chg	CND	YoY %chg
2019	1,086	0.7%	1,874	18.2%
2020	521	-52.0%	1,715	-8.5%
2021	401	-23.0%	1,039	-39.4%



Total Active Inventory: Single-Family Homes + Condos



*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

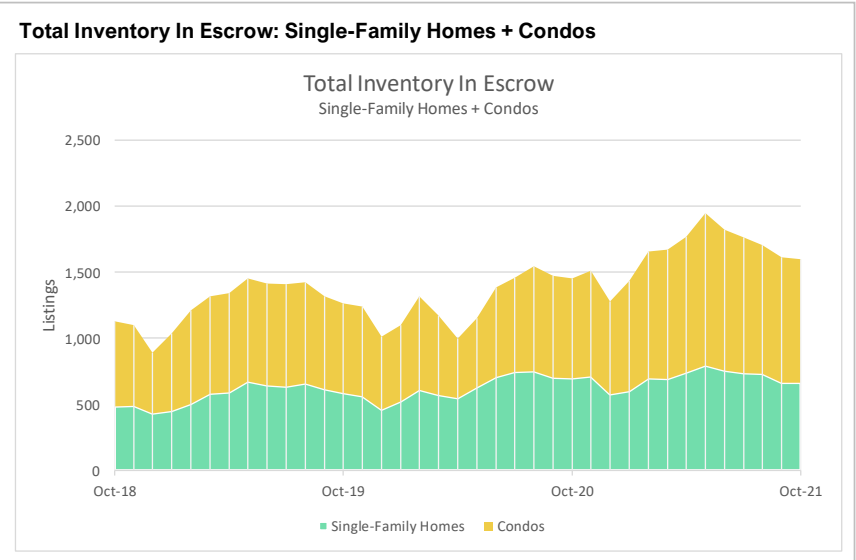
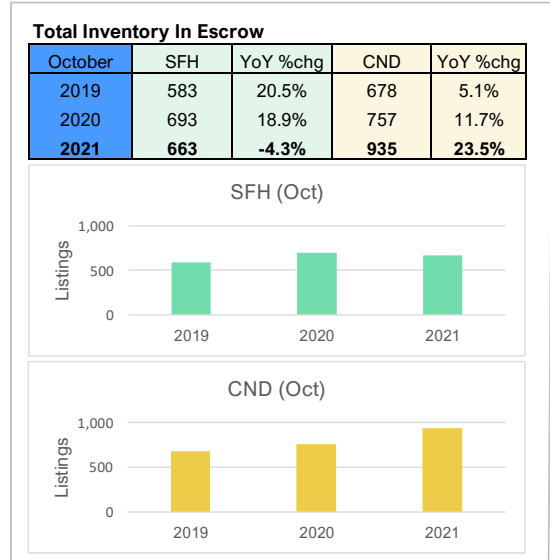
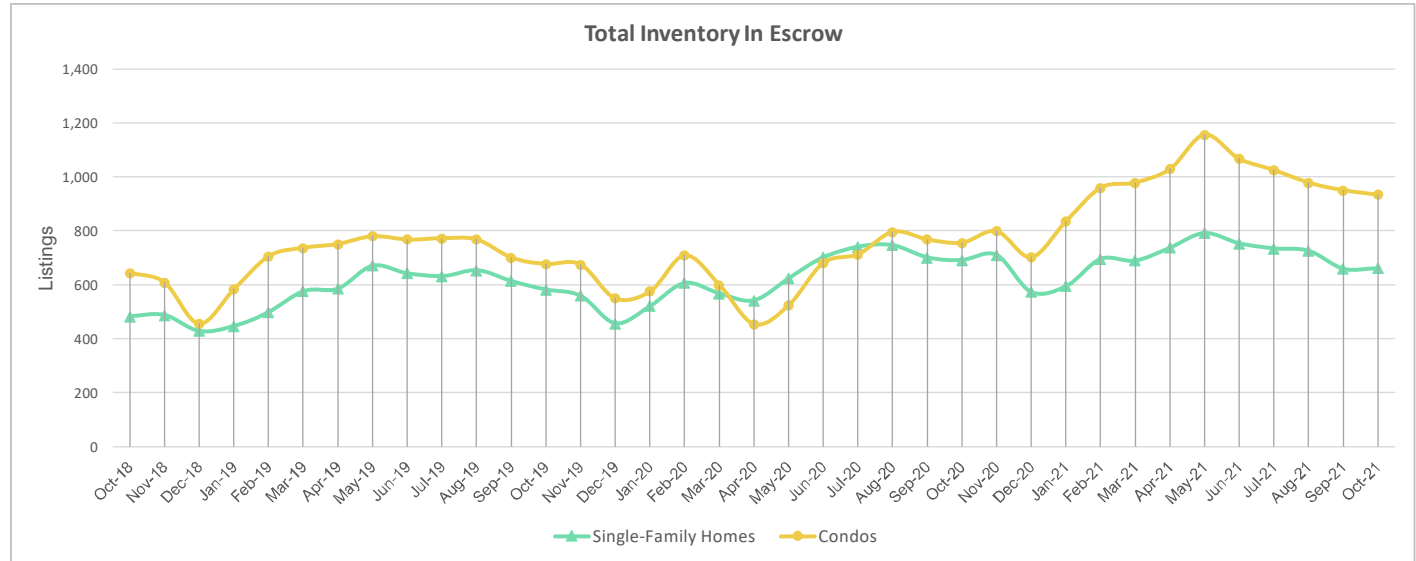
Total Inventory In Escrow*

October 2021

OAHU, HAWAII

(The number of properties in escrow at the end of the given month / combined listings in ES and EN status)

Mo/Yr	Single-Family Homes	Condos	Total
Oct-18	484	645	1,129
Nov-18	489	609	1,098
Dec-18	430	457	887
Jan-19	448	586	1,034
Feb-19	500	707	1,207
Mar-19	578	738	1,316
Apr-19	587	752	1,339
May-19	672	781	1,453
Jun-19	644	769	1,413
Jul-19	633	773	1,406
Aug-19	655	770	1,425
Sep-19	615	702	1,317
Oct-19	583	678	1,261
Nov-19	561	676	1,237
Dec-19	458	551	1,009
Jan-20	523	577	1,100
Feb-20	608	710	1,318
Mar-20	569	600	1,169
Apr-20	543	455	998
May-20	625	525	1,150
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598



*New indicator added to reports as of 2021, including applicable historical data.

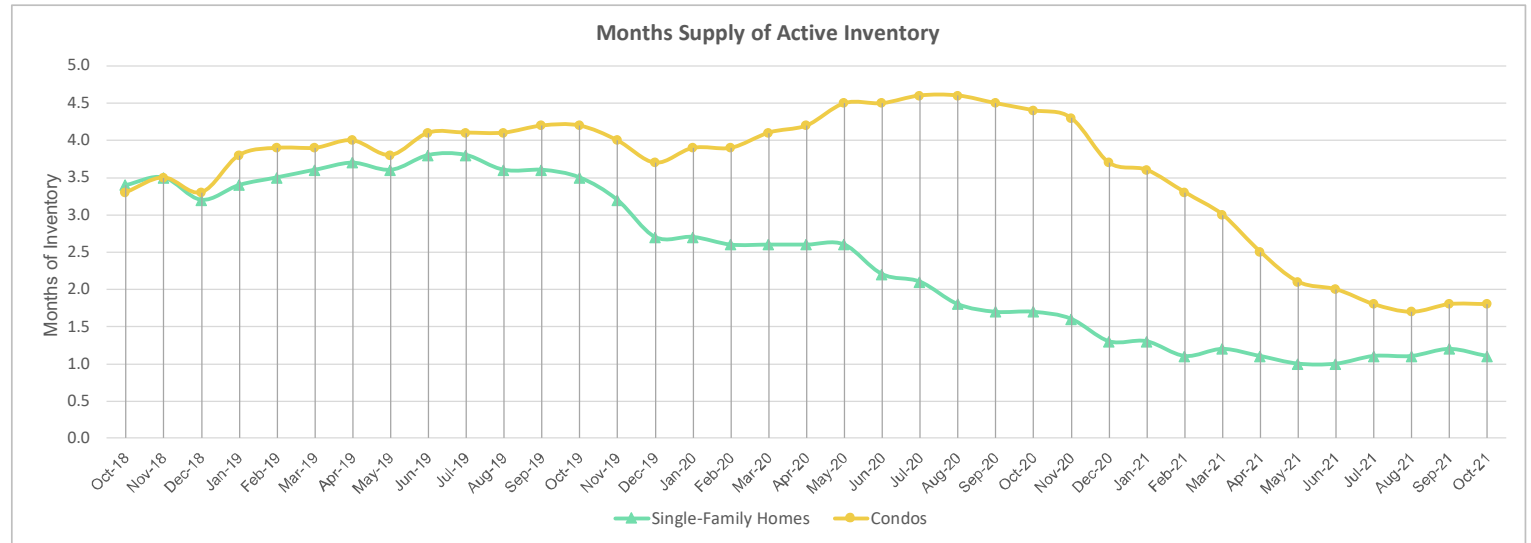
Months Supply of Active Inventory*

October 2021

OAHU, HAWAII

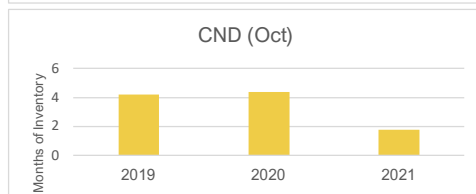
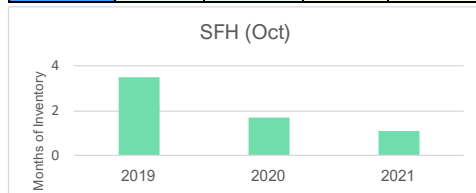
(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos
Oct-18	3.4	3.3
Nov-18	3.5	3.5
Dec-18	3.2	3.3
Jan-19	3.4	3.8
Feb-19	3.5	3.9
Mar-19	3.6	3.9
Apr-19	3.7	4.0
May-19	3.6	3.8
Jun-19	3.8	4.1
Jul-19	3.8	4.1
Aug-19	3.6	4.1
Sep-19	3.6	4.2
Oct-19	3.5	4.2
Nov-19	3.2	4.0
Dec-19	2.7	3.7
Jan-20	2.7	3.9
Feb-20	2.6	3.9
Mar-20	2.6	4.1
Apr-20	2.6	4.2
May-20	2.6	4.5
Jun-20	2.2	4.5
Jul-20	2.1	4.6
Aug-20	1.8	4.6
Sep-20	1.7	4.5
Oct-20	1.7	4.4
Nov-20	1.6	4.3
Dec-20	1.3	3.7
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8

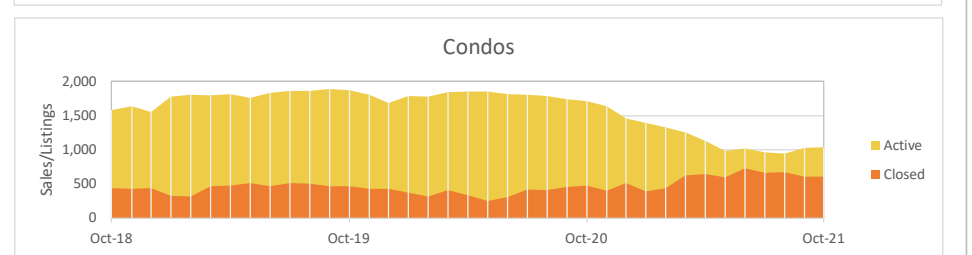
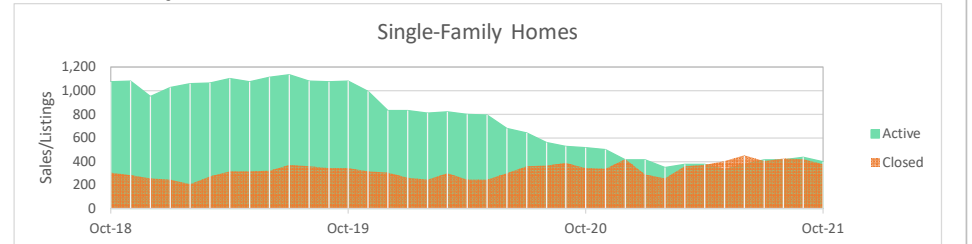


Months Supply of Active Inventory

October	SFH	YoY %chg	CND	YoY %chg
2019	3.5	2.9%	4.2	27.3%
2020	1.7	-51.4%	4.4	4.8%
2021	1.1	-35.3%	1.8	-59.1%



Active Inventory vs. Closed Sales



*Methodology updated as of 2021 (also applied to historical data shown on this chart).

Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

Housing Supply Overview

October 2021

OAHU, HAWAII

(A year-over-year overview of the availability and sales of properties in a given month, by price range)

Single-Family Homes	Closed Sales			Median Days on Market			Percent of Original List Price Received			New Listings			Pending Sales			Active Inventory			Total Inventory In Escrow			Months Supply of Active Inventory		
	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg
\$449,999 and below	3	11	-72.7%	70	70	0.0%	108.6%	94.2%	15.3%	3	8	-62.5%	2	12	-83.3%	6	10	-40.0%	11	28	-60.7%	1.0	1.0	0.0%
\$450,000 - \$599,999	9	21	-57.1%	11	19	-42.1%	101.9%	100.0%	1.9%	12	20	-40.0%	13	22	-40.9%	12	11	9.1%	23	65	-64.6%	0.8	0.4	100.0%
\$600,000 - \$699,999	23	32	-28.1%	9	7	28.6%	102.3%	100.0%	2.3%	15	41	-63.4%	15	47	-68.1%	14	22	-36.4%	36	95	-62.1%	0.5	0.4	25.0%
\$700,000 - \$799,999	31	62	-50.0%	8	8	0.0%	103.2%	100.7%	2.5%	42	52	-19.2%	42	57	-26.3%	25	25	0.0%	68	102	-33.3%	0.5	0.4	25.0%
\$800,000 - \$899,999	56	64	-12.5%	9	7	28.6%	103.3%	101.4%	1.9%	56	52	7.7%	60	52	15.4%	29	41	-29.3%	99	98	1.0%	0.5	0.9	-44.4%
\$900,000 - \$999,999	66	42	57.1%	12	11	9.1%	101.3%	99.5%	1.8%	44	45	-2.2%	61	34	79.4%	33	43	-23.3%	96	61	57.4%	0.7	1.3	-46.2%
\$1,000,000 - \$1,499,999	104	71	46.5%	10	12	-16.7%	104.1%	99.3%	4.8%	115	82	40.2%	120	79	51.9%	95	126	-24.6%	191	145	31.7%	0.9	2.3	-60.9%
\$1,500,000 - 1,999,999	40	25	60.0%	10	16	-37.5%	102.4%	96.2%	6.4%	43	36	19.4%	40	27	48.1%	60	67	-10.4%	65	55	18.2%	1.7	3.9	-56.4%
\$2,000,000 - \$2,999,999	32	8	300.0%	12	23	-47.8%	100.2%	96.7%	3.6%	23	27	-14.8%	26	20	30.0%	46	68	-32.4%	39	30	30.0%	1.9	9.7	-80.4%
\$3,000,000 and above	17	9	88.9%	29	93	-68.8%	95.6%	93.8%	1.9%	23	17	35.3%	21	8	162.5%	81	108	-25.0%	35	14	150.0%	6.2	18.0	-65.6%
All Single-Family Homes	381	345	10.4%	10	10	0.0%	102.2%	100.0%	2.2%	376	380	-1.1%	400	358	11.7%	401	521	-23.0%	663	693	-4.3%	1.1	1.7	-35.3%

Condos	Closed Sales			Median Days on Market			Percent of Original List Price Received			New Listings			Pending Sales			Active Inventory			Total Inventory In Escrow			Months Supply of Active Inventory		
	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg	Oct-21	Oct-20	%chg
\$149,999 and below	17	17	0.0%	28	39	-28.2%	98.0%	92.9%	5.5%	22	25	-12.0%	19	16	18.8%	49	100	-51.0%	28	30	-6.7%	2.2	6.3	-65.1%
\$150,000 - \$299,999	99	74	33.8%	28	43	-34.9%	96.1%	94.5%	1.7%	96	121	-20.7%	96	79	21.5%	169	373	-54.7%	140	118	18.6%	1.8	6.1	-70.5%
\$300,000 - \$399,999	92	101	-8.9%	25	33	-24.2%	99.9%	97.8%	2.1%	109	126	-13.5%	98	94	4.3%	157	260	-39.6%	150	175	-14.3%	1.6	3.1	-48.4%
\$400,000 - \$499,999	96	112	-14.3%	8	15	-46.7%	100.0%	99.3%	0.7%	136	110	23.6%	128	98	30.6%	145	226	-35.8%	187	151	23.8%	1.4	2.8	-50.0%
\$500,000 - \$599,999	84	86	-2.3%	9	9	0.0%	100.9%	100.0%	0.9%	94	109	-13.8%	87	82	6.1%	85	143	-40.6%	132	122	8.2%	1.0	2.3	-56.5%
\$600,000 - \$699,999	75	38	97.4%	9	13	-30.8%	101.1%	98.4%	2.7%	77	61	26.2%	72	43	67.4%	73	117	-37.6%	107	67	59.7%	1.1	3.4	-67.6%
\$700,000 - \$999,999	99	41	141.5%	8	21	-61.9%	100.8%	98.7%	2.1%	108	62	74.2%	82	51	60.8%	143	213	-32.9%	123	64	92.2%	2.0	6.3	-68.3%
\$1,000,000 - \$1,499,999	32	7	357.1%	15	21	-28.6%	98.4%	99.1%	-0.7%	46	28	64.3%	32	18	77.8%	75	109	-31.2%	46	25	84.0%	3.3	12.1	-72.7%
\$1,500,000 - \$1,999,999	7	2	250.0%	70	137	-48.9%	97.2%	88.5%	9.8%	11	5	120.0%	8	1	700.0%	45	57	-21.1%	10	2	400.0%	7.5	14.3	-47.6%
\$2,000,000 and above	10	2	400.0%	7	186	-96.2%	100.0%	99.4%	0.6%	18	17	5.9%	8	2	300.0%	98	117	-16.2%	12	3	300.0%	12.3	23.4	-47.4%
All Condos	611	480	27.3%	11	18	-38.9%	100.0%	98.3%	1.7%	717	664	8.0%	630	484	30.2%	1,039	1,715	-39.4%	935	757	23.5%	1.8	4.4	-59.1%

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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Closed Sales by Price Range: Single-Family Homes

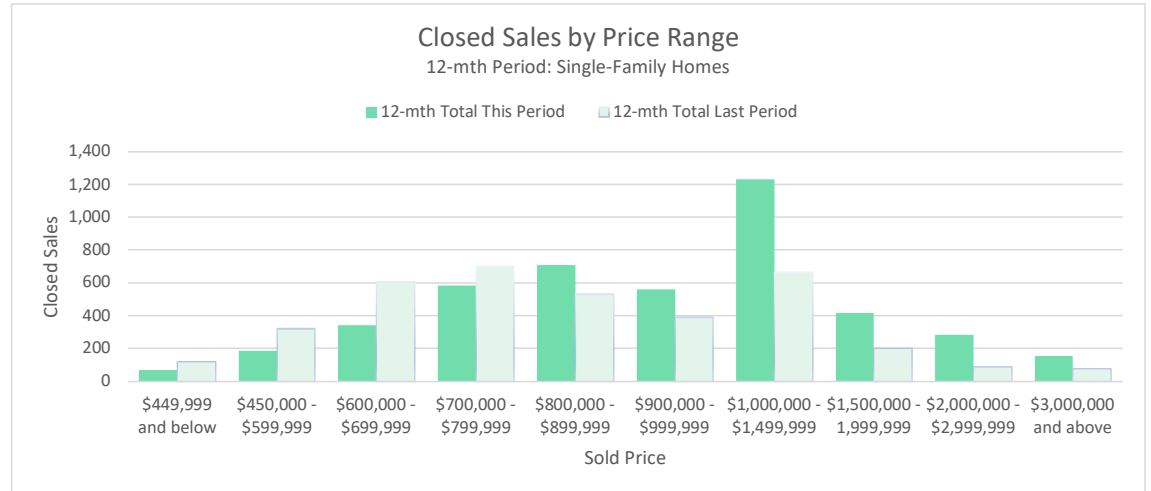
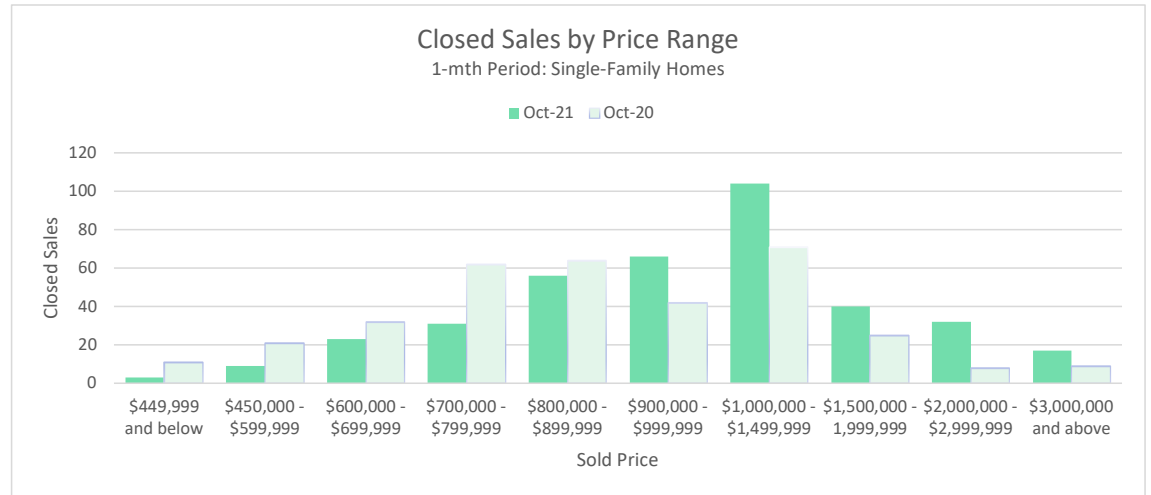
October 2021

OAHU, HAWAII

(A count of properties that have closed in a given month)

Single-Family Homes	Oct-21	Oct-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	3	11	-72.7%	70	118	-40.7%
\$450,000 - \$599,999	9	21	-57.1%	184	321	-42.7%
\$600,000 - \$699,999	23	32	-28.1%	343	608	-43.6%
\$700,000 - \$799,999	31	62	-50.0%	585	706	-17.1%
\$800,000 - \$899,999	56	64	-12.5%	709	532	33.3%
\$900,000 - \$999,999	66	42	57.1%	558	394	41.6%
\$1,000,000 - \$1,499,999	104	71	46.5%	1,230	664	85.2%
\$1,500,000 - 1,999,999	40	25	60.0%	417	202	106.4%
\$2,000,000 - \$2,999,999	32	8	300.0%	284	89	219.1%
\$3,000,000 and above	17	9	88.9%	155	75	106.7%
All Single-Family Homes	381	345	10.4%	4,535	3,709	22.3%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



Closed Sales by Price Range: Condos

October 2021

OAHU, HAWAII

(A count of properties that have closed in a given month)

Condos	Oct-21	Oct-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	17	17	0.0%	259	189	37.0%
\$150,000 - \$299,999	99	74	33.8%	1,101	735	49.8%
\$300,000 - \$399,999	92	101	-8.9%	1,183	1,020	16.0%
\$400,000 - \$499,999	96	112	-14.3%	1,276	959	33.1%
\$500,000 - \$599,999	84	86	-2.3%	1,039	727	42.9%
\$600,000 - \$699,999	75	38	97.4%	779	406	91.9%
\$700,000 - \$999,999	99	41	141.5%	853	403	111.7%
\$1,000,000 - \$1,499,999	32	7	357.1%	273	106	157.5%
\$1,500,000 - \$1,999,999	7	2	250.0%	73	44	65.9%
\$2,000,000 and above	10	2	400.0%	94	58	62.1%
All Condos	611	480	27.3%	6,930	4,647	49.1%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



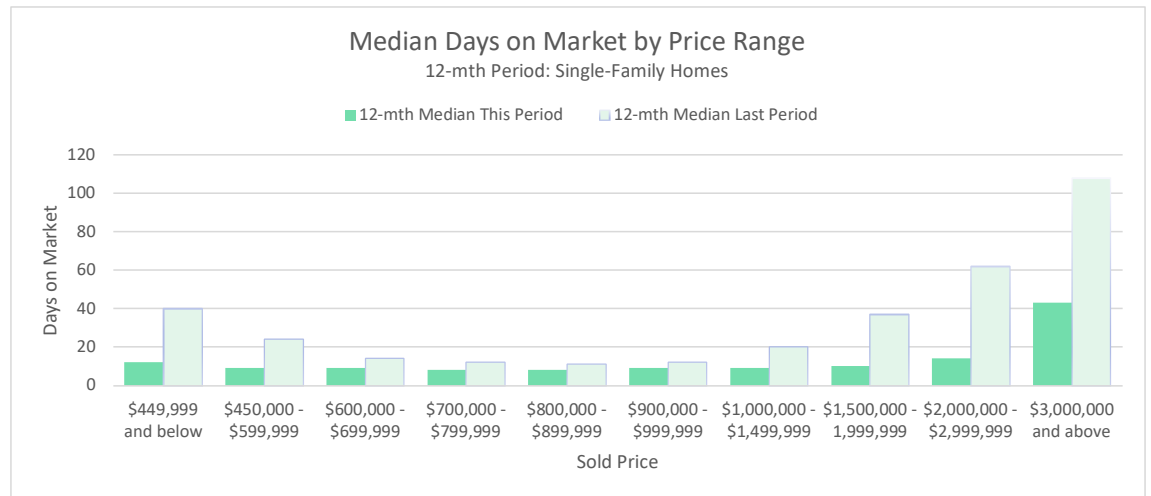
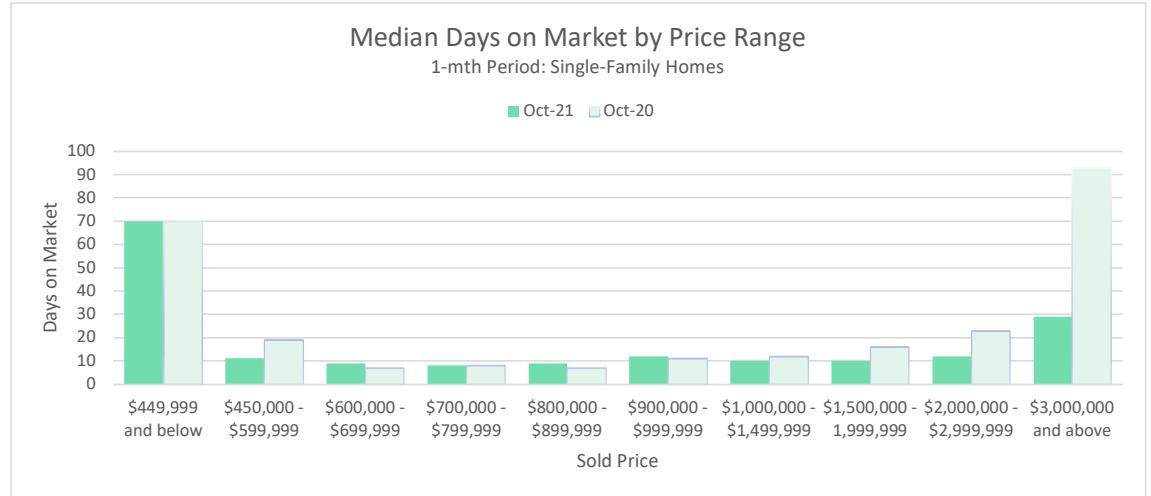
Median Days on Market by Price Range: Single-Family Homes

October 2021

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)

Single-Family Homes	Oct-21	Oct-20	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$449,999 and below	70	70	0.0%	12	40	-70.0%
\$450,000 - \$599,999	11	19	-42.1%	9	24	-62.5%
\$600,000 - \$699,999	9	7	28.6%	9	14	-35.7%
\$700,000 - \$799,999	8	8	0.0%	8	12	-33.3%
\$800,000 - \$899,999	9	7	28.6%	8	11	-27.3%
\$900,000 - \$999,999	12	11	9.1%	9	12	-25.0%
\$1,000,000 - \$1,499,999	10	12	-16.7%	9	20	-55.0%
\$1,500,000 - 1,999,999	10	16	-37.5%	10	37	-73.0%
\$2,000,000 - \$2,999,999	12	23	-47.8%	14	62	-77.4%
\$3,000,000 and above	29	93	-68.8%	43	108	-60.2%
All Single-Family Homes	10	10	0.0%	9	16	-43.8%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

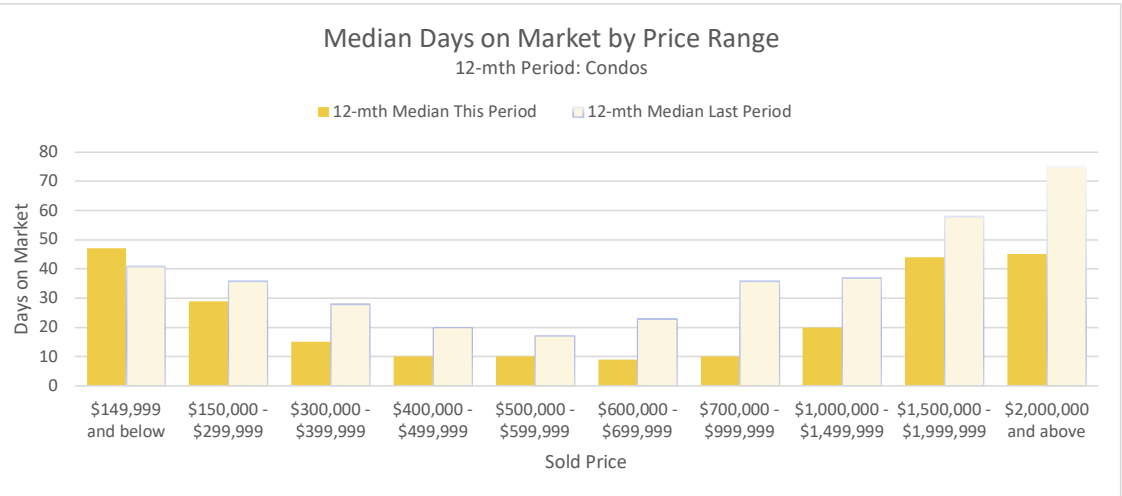
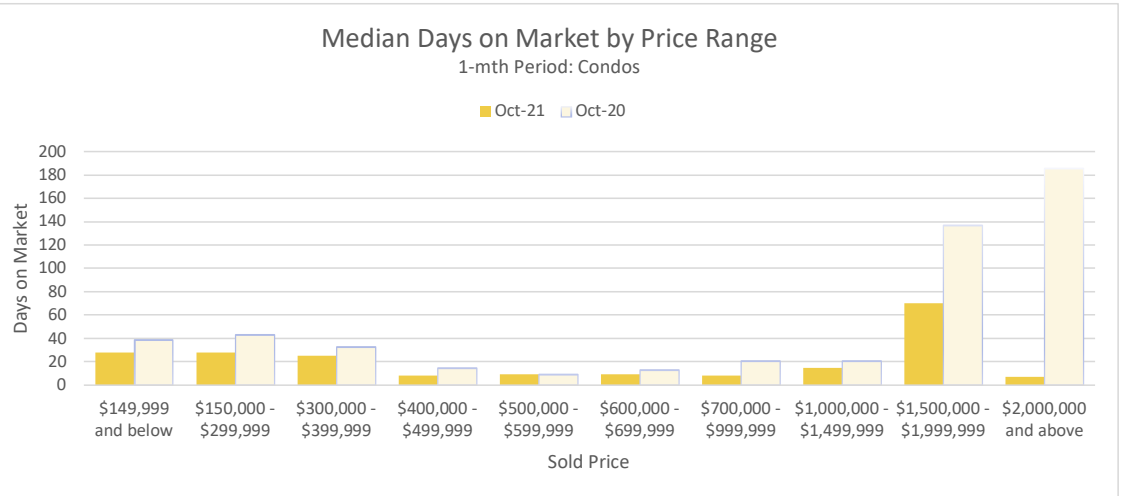
Median Days on Market by Price Range: Condos

October 2021

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)

Condos	Oct-21	Oct-20	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$149,999 and below	28	39	-28.2%	47	41	14.6%
\$150,000 - \$299,999	28	43	-34.9%	29	36	-19.4%
\$300,000 - \$399,999	25	33	-24.2%	15	28	-46.4%
\$400,000 - \$499,999	8	15	-46.7%	10	20	-50.0%
\$500,000 - \$599,999	9	9	0.0%	10	17	-41.2%
\$600,000 - \$699,999	9	13	-30.8%	9	23	-60.9%
\$700,000 - \$999,999	8	21	-61.9%	10	36	-72.2%
\$1,000,000 - \$1,499,999	15	21	-28.6%	20	37	-45.9%
\$1,500,000 - \$1,999,999	70	137	-48.9%	44	58	-24.1%
\$2,000,000 and above	7	186	-96.2%	45	75	-40.0%
All Condos	11	18	-38.9%	13	27	-51.9%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

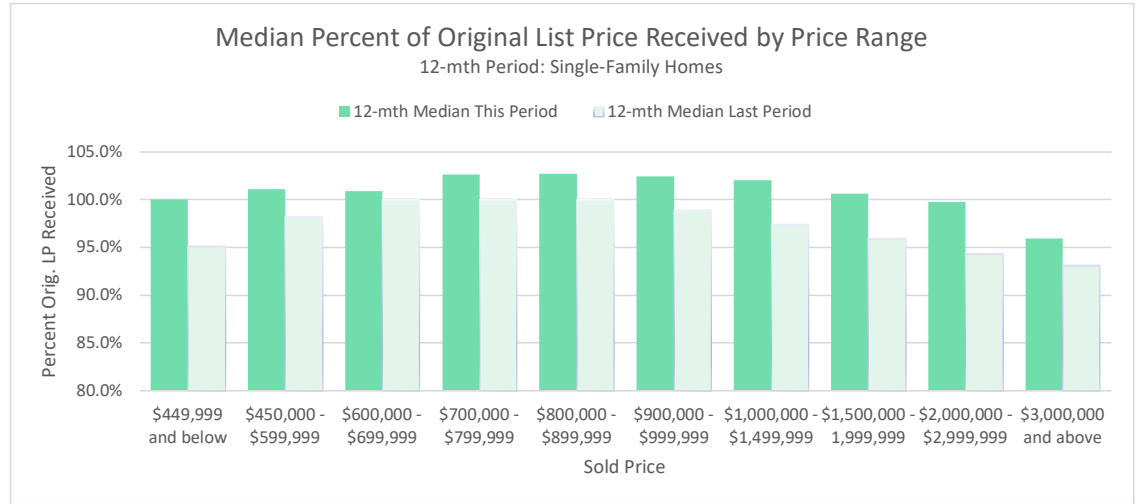
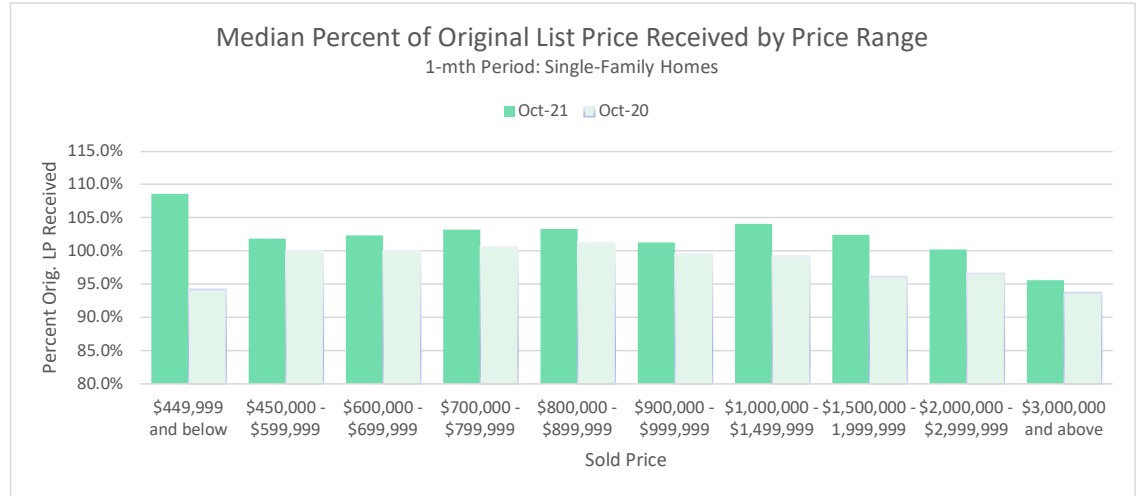
Median Percent of Original List Price Received by Price Range: Single-Family Homes

October 2021

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

Single-Family Homes	Oct-21	Oct-20	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$449,999 and below	108.6%	94.2%	15.3%	100.0%	95.1%	5.2%
\$450,000 - \$599,999	101.9%	100.0%	1.9%	101.1%	98.2%	3.0%
\$600,000 - \$699,999	102.3%	100.0%	2.3%	100.9%	100.0%	0.9%
\$700,000 - \$799,999	103.2%	100.7%	2.5%	102.6%	100.0%	2.6%
\$800,000 - \$899,999	103.3%	101.4%	1.9%	102.7%	100.0%	2.7%
\$900,000 - \$999,999	101.3%	99.5%	1.8%	102.4%	98.9%	3.5%
\$1,000,000 - \$1,499,999	104.1%	99.3%	4.8%	102.0%	97.4%	4.7%
\$1,500,000 - 1,999,999	102.4%	96.2%	6.4%	100.6%	95.9%	4.9%
\$2,000,000 - \$2,999,999	100.2%	96.7%	3.6%	99.7%	94.3%	5.7%
\$3,000,000 and above	95.6%	93.8%	1.9%	95.9%	93.1%	3.0%
All Single-Family Homes	102.2%	100.0%	2.2%	101.5%	98.8%	2.7%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

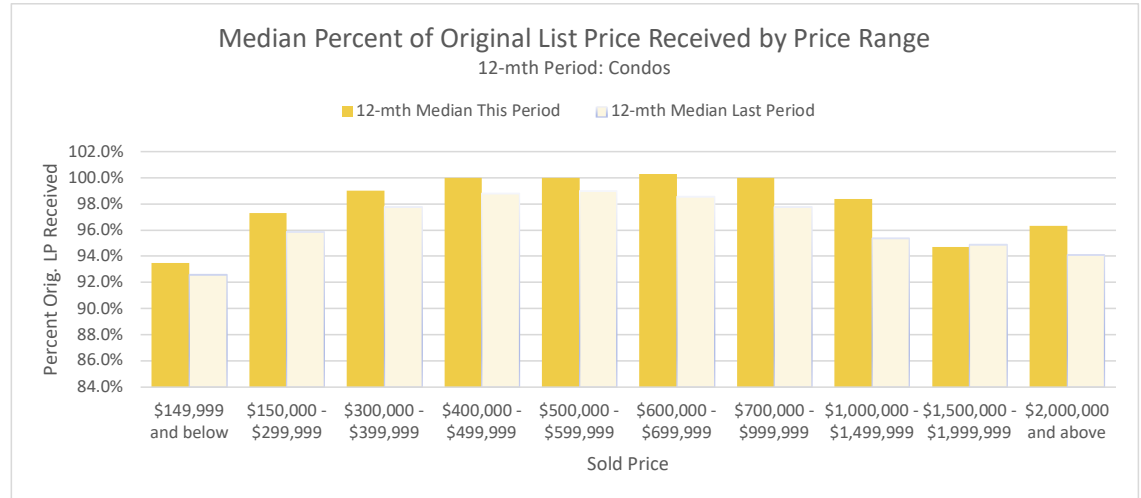
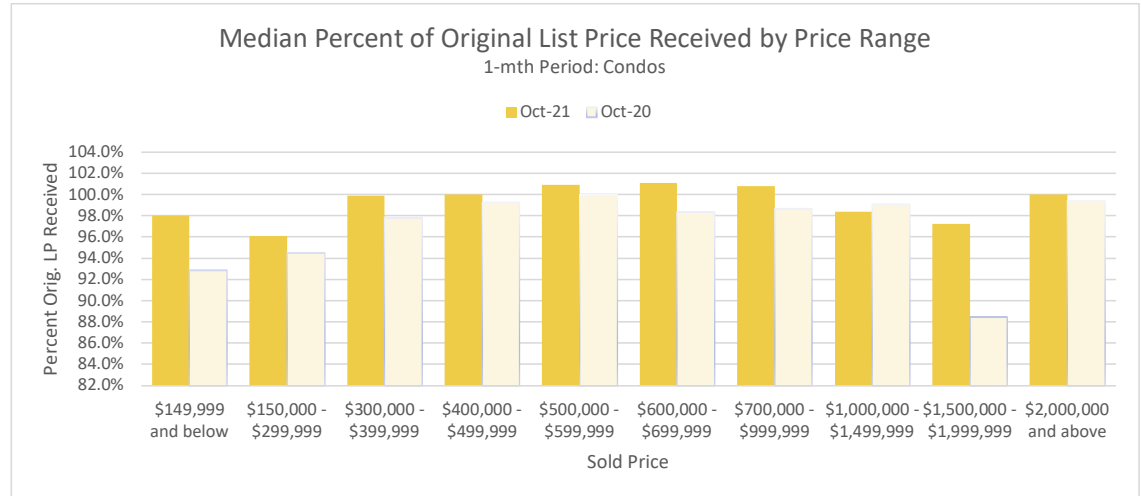
Median Percent of Original List Price Received by Price Range: Condos

October 2021

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

Condos	Oct-21	Oct-20	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$149,999 and below	98.0%	92.9%	5.5%	93.5%	92.6%	1.0%
\$150,000 - \$299,999	96.1%	94.5%	1.7%	97.3%	95.9%	1.5%
\$300,000 - \$399,999	99.9%	97.8%	2.1%	99.0%	97.8%	1.2%
\$400,000 - \$499,999	100.0%	99.3%	0.7%	100.0%	98.8%	1.2%
\$500,000 - \$599,999	100.9%	100.0%	0.9%	100.0%	99.0%	1.0%
\$600,000 - \$699,999	101.1%	98.4%	2.7%	100.3%	98.6%	1.7%
\$700,000 - \$999,999	100.8%	98.7%	2.1%	100.0%	97.8%	2.2%
\$1,000,000 - \$1,499,999	98.4%	99.1%	-0.7%	98.4%	95.4%	3.1%
\$1,500,000 - \$1,999,999	97.2%	88.5%	9.8%	94.7%	94.9%	-0.2%
\$2,000,000 and above	100.0%	99.4%	0.6%	96.3%	94.1%	2.3%
All Condos	100.0%	98.3%	1.7%	100.0%	97.9%	2.1%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

New Listings by Price Range: Single-Family Homes

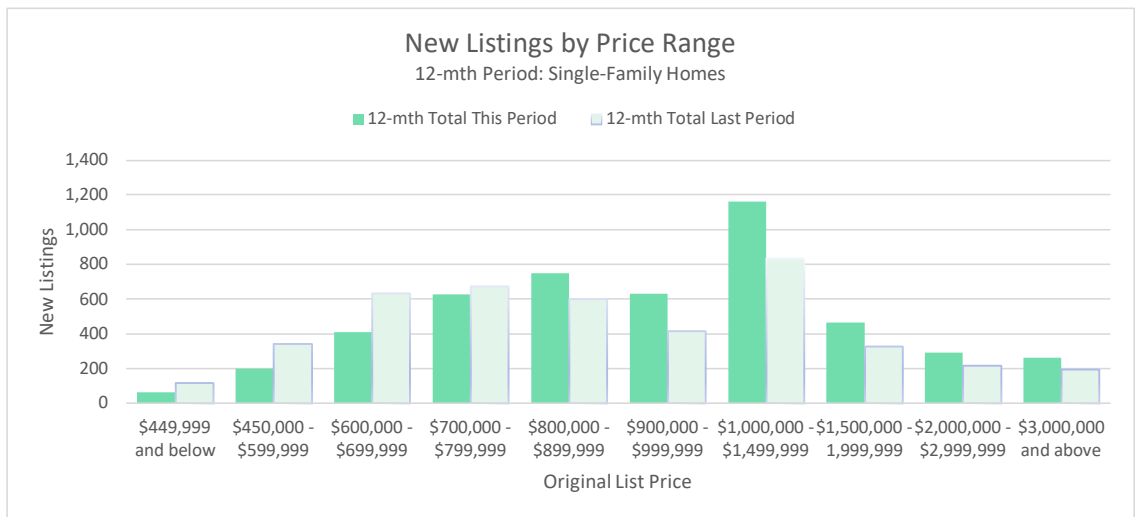
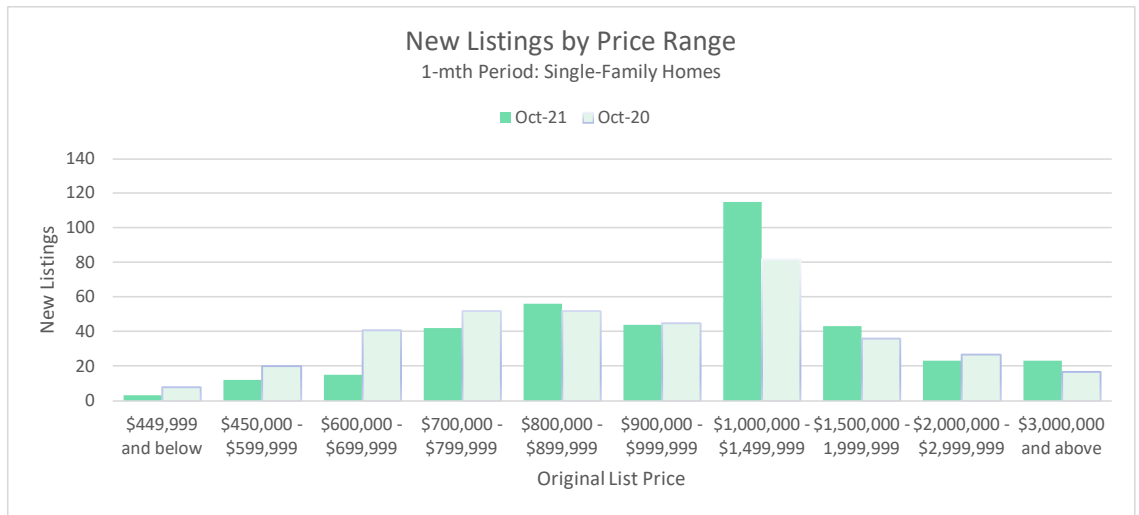
October 2021

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Single-Family Homes	Oct-21	Oct-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	3	8	-62.5%	64	118	-45.8%
\$450,000 - \$599,999	12	20	-40.0%	200	343	-41.7%
\$600,000 - \$699,999	15	41	-63.4%	408	635	-35.7%
\$700,000 - \$799,999	42	52	-19.2%	625	674	-7.3%
\$800,000 - \$899,999	56	52	7.7%	750	601	24.8%
\$900,000 - \$999,999	44	45	-2.2%	629	417	50.8%
\$1,000,000 - \$1,499,999	115	82	40.2%	1,162	838	38.7%
\$1,500,000 - 1,999,999	43	36	19.4%	466	330	41.2%
\$2,000,000 - \$2,999,999	23	27	-14.8%	290	219	32.4%
\$3,000,000 and above	23	17	35.3%	263	197	33.5%
All Single-Family Homes	376	380	-1.1%	4,857	4,372	11.1%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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New Listings by Price Range: Condos

October 2021

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Condos	Oct-21	Oct-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	22	25	-12.0%	271	279	-2.9%
\$150,000 - \$299,999	96	121	-20.7%	1,263	1,227	2.9%
\$300,000 - \$399,999	109	126	-13.5%	1,423	1,399	1.7%
\$400,000 - \$499,999	136	110	23.6%	1,480	1,311	12.9%
\$500,000 - \$599,999	94	109	-13.8%	1,136	985	15.3%
\$600,000 - \$699,999	77	61	26.2%	818	600	36.3%
\$700,000 - \$999,999	108	62	74.2%	951	741	28.3%
\$1,000,000 - \$1,499,999	46	28	64.3%	362	280	29.3%
\$1,500,000 - \$1,999,999	11	5	120.0%	133	106	25.5%
\$2,000,000 and above	18	17	5.9%	200	192	4.2%
All Condos	717	664	8.0%	8,037	7,120	12.9%



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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Pending Sales by Price Range: Single-Family Homes

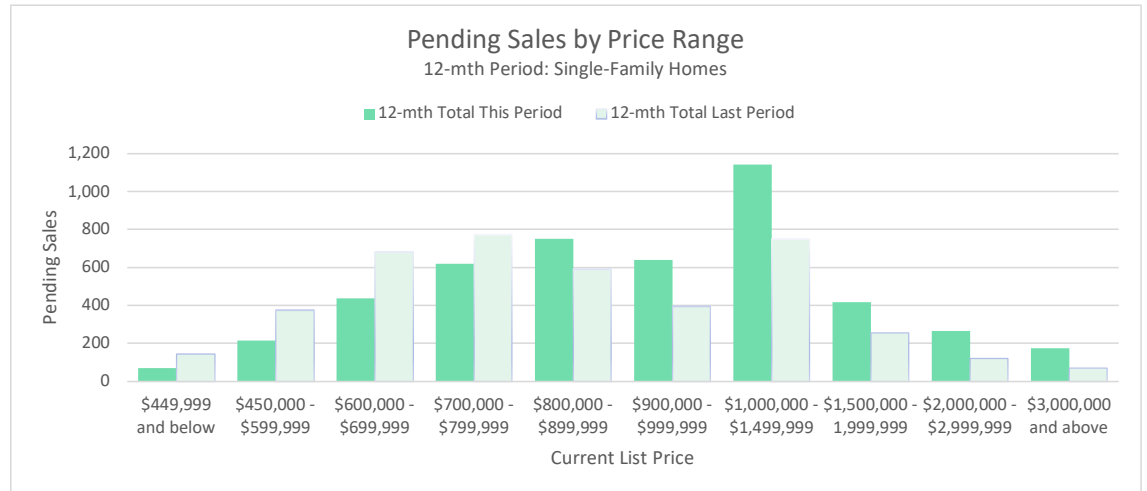
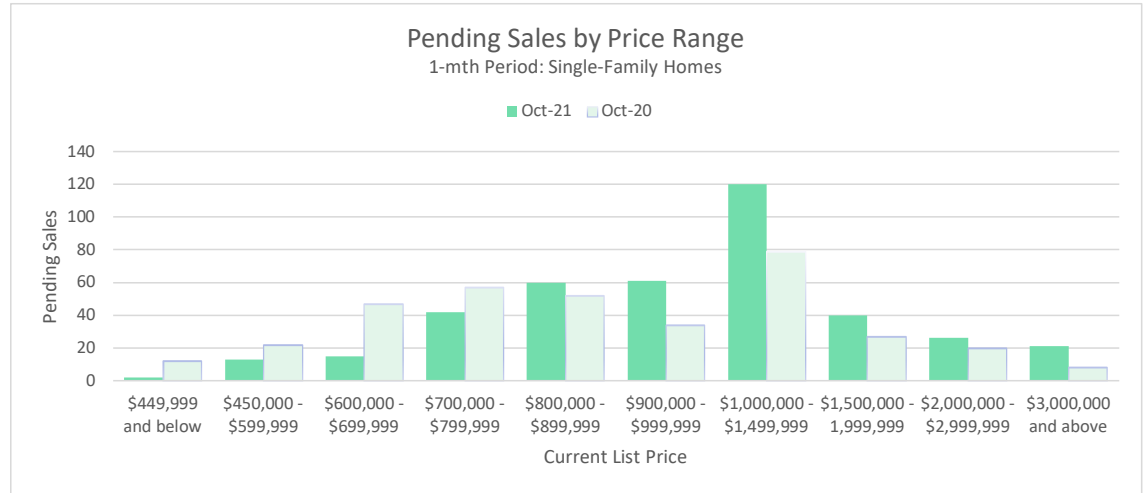
October 2021

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Single-Family Homes	Oct-21	Oct-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	2	12	-83.3%	68	142	-52.1%
\$450,000 - \$599,999	13	22	-40.9%	214	377	-43.2%
\$600,000 - \$699,999	15	47	-68.1%	437	683	-36.0%
\$700,000 - \$799,999	42	57	-26.3%	618	773	-20.1%
\$800,000 - \$899,999	60	52	15.4%	751	593	26.6%
\$900,000 - \$999,999	61	34	79.4%	640	395	62.0%
\$1,000,000 - \$1,499,999	120	79	51.9%	1,140	752	51.6%
\$1,500,000 - 1,999,999	40	27	48.1%	417	254	64.2%
\$2,000,000 - \$2,999,999	26	20	30.0%	265	118	124.6%
\$3,000,000 and above	21	8	162.5%	172	68	152.9%
All Single-Family Homes	400	358	11.7%	4,722	4,155	13.6%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



Pending Sales by Price Range: Condos

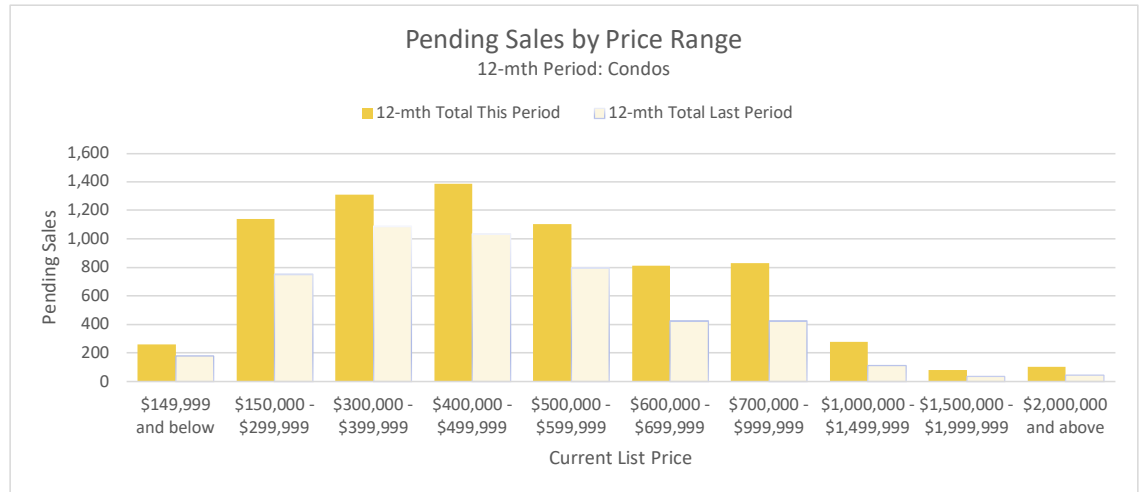
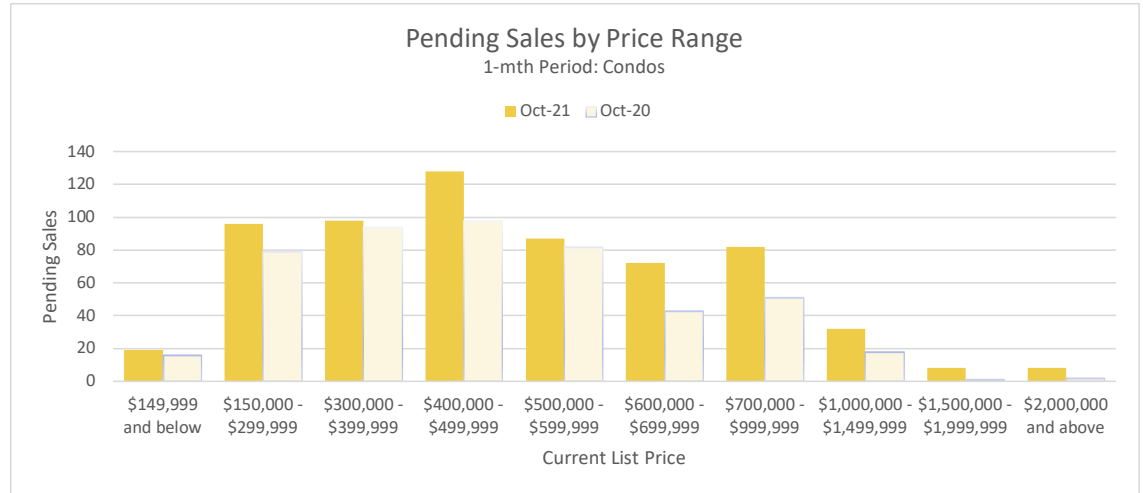
October 2021

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Condos	Oct-21	Oct-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	19	16	18.8%	258	181	42.5%
\$150,000 - \$299,999	96	79	21.5%	1,140	752	51.6%
\$300,000 - \$399,999	98	94	4.3%	1,308	1,090	20.0%
\$400,000 - \$499,999	128	98	30.6%	1,386	1,035	33.9%
\$500,000 - \$599,999	87	82	6.1%	1,101	797	38.1%
\$600,000 - \$699,999	72	43	67.4%	810	428	89.3%
\$700,000 - \$999,999	82	51	60.8%	831	425	95.5%
\$1,000,000 - \$1,499,999	32	18	77.8%	278	111	150.5%
\$1,500,000 - \$1,999,999	8	1	700.0%	81	34	138.2%
\$2,000,000 and above	8	2	300.0%	103	46	123.9%
All Condos	630	484	30.2%	7,296	4,899	48.9%

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



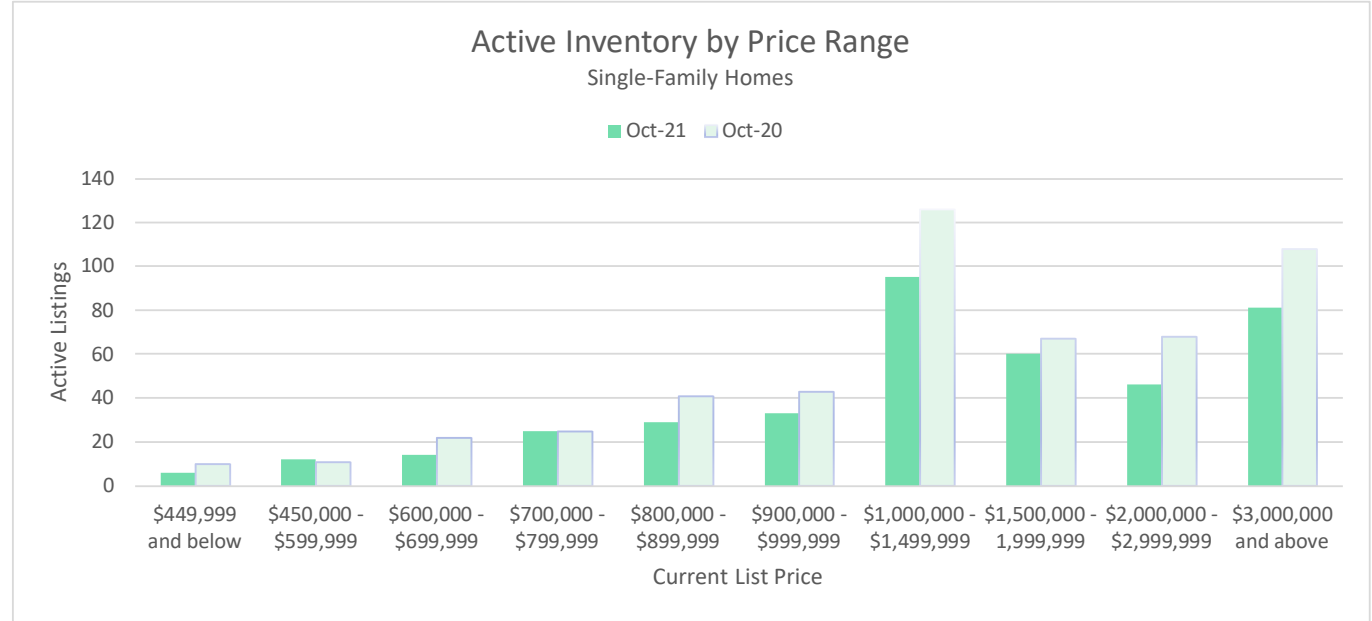
Active Inventory* by Price Range: Single-Family Homes

October 2021

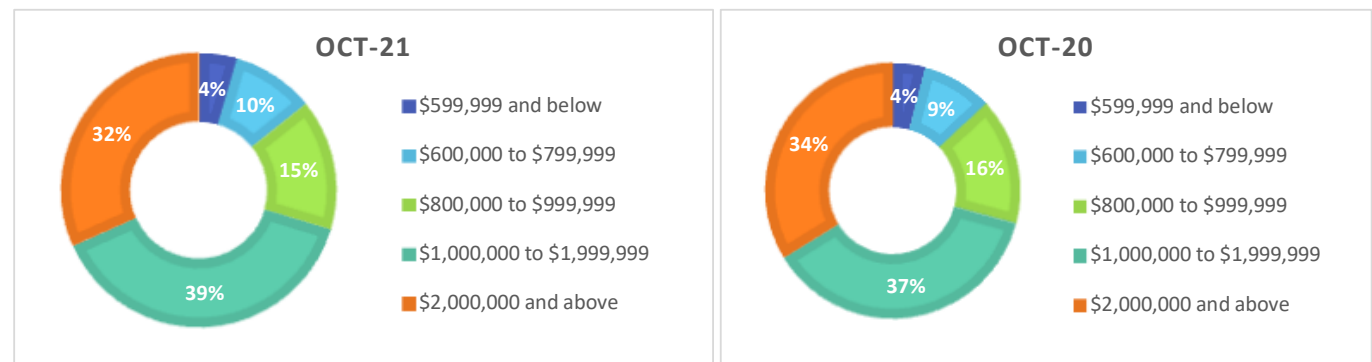
OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Oct-21	Oct-20	YOY chg
\$449,999 and below	6	10	-40.0%
\$450,000 - \$599,999	12	11	9.1%
\$600,000 - \$699,999	14	22	-36.4%
\$700,000 - \$799,999	25	25	0.0%
\$800,000 - \$899,999	29	41	-29.3%
\$900,000 - \$999,999	33	43	-23.3%
\$1,000,000 - \$1,499,999	95	126	-24.6%
\$1,500,000 - 1,999,999	60	67	-10.4%
\$2,000,000 - \$2,999,999	46	68	-32.4%
\$3,000,000 and above	81	108	-25.0%
All Single-Family Homes	401	521	-23.0%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

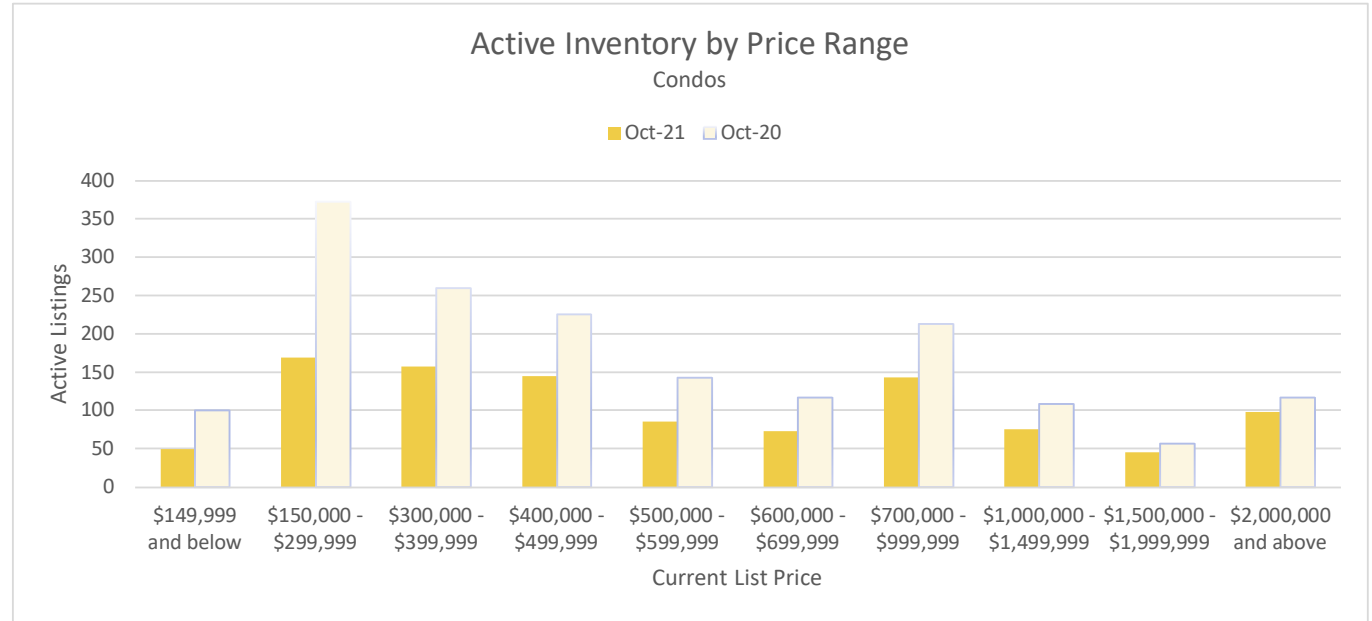
Active Inventory* by Price Range: Condos

October 2021

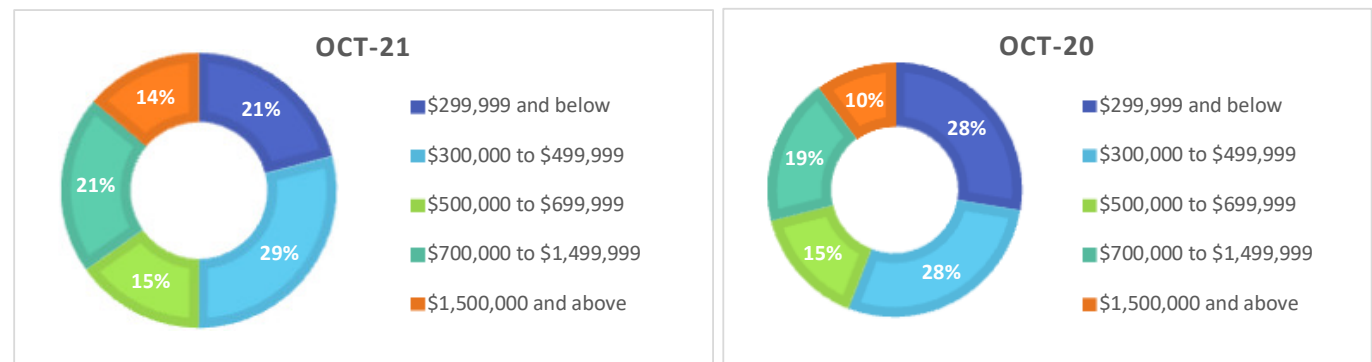
OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Oct-21	Oct-20	YOY chg
\$149,999 and below	49	100	-51.0%
\$150,000 - \$299,999	169	373	-54.7%
\$300,000 - \$399,999	157	260	-39.6%
\$400,000 - \$499,999	145	226	-35.8%
\$500,000 - \$599,999	85	143	-40.6%
\$600,000 - \$699,999	73	117	-37.6%
\$700,000 - \$999,999	143	213	-32.9%
\$1,000,000 - \$1,499,999	75	109	-31.2%
\$1,500,000 - \$1,999,999	45	57	-21.1%
\$2,000,000 and above	98	117	-16.2%
All Condos	1,039	1,715	-39.4%



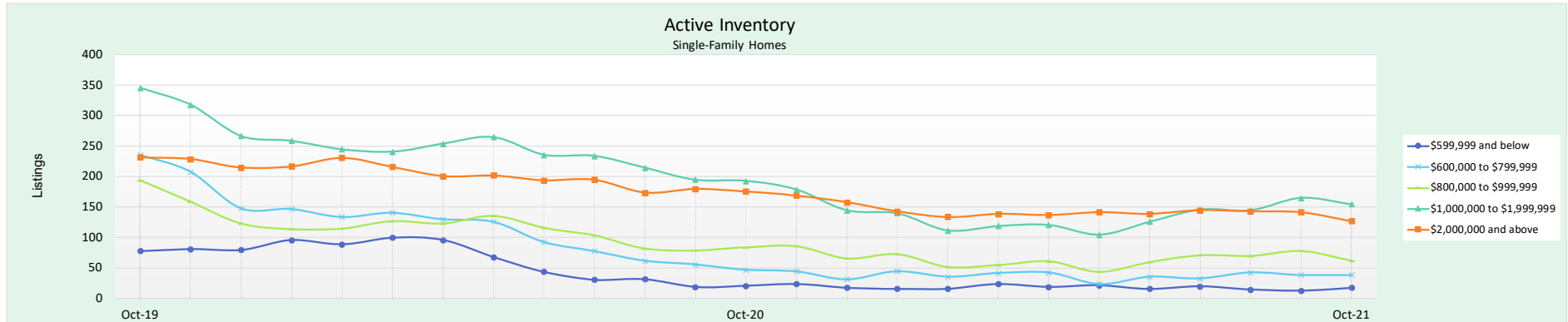
Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



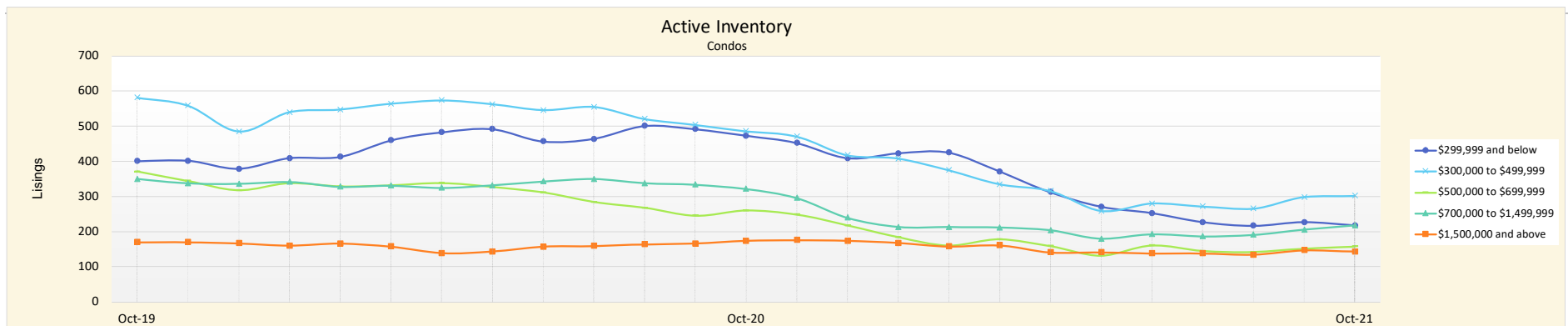
*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Active Inventory*: Single-Family Homes and Condos

October 2021
OAHU, HAWAII



Single-Family Homes	O-19	N-19	D-19	J-20	F-20	M-20	A-20	M-20	J-20	J-20	A-20	S-20	O-20	N-20	D-20	J-21	F-21	M-21	A-21	M-21	J-21	J-21	A-21	S-21	O-21
\$599,999 and below	78	81	80	96	89	100	96	68	44	31	32	19	21	24	18	16	16	24	19	22	16	20	15	13	18
\$600,000 to \$799,999	236	208	148	147	134	141	130	126	93	78	62	56	47	45	32	45	36	42	43	24	36	33	43	39	39
\$800,000 to \$999,999	194	159	123	114	115	127	123	136	116	104	82	79	84	86	66	73	52	55	61	44	60	71	70	78	62
\$1,000,000 to \$1,999,999	346	318	267	259	245	241	254	265	236	234	215	195	193	179	145	140	112	119	121	105	126	146	145	165	155
\$2,000,000 and above	232	229	215	217	231	216	201	202	194	195	174	180	176	169	158	143	134	139	137	142	139	145	143	142	127
Total	1,086	995	833	833	814	825	804	797	683	642	565	529	521	503	419	417	350	379	381	337	377	415	416	437	401



Condos	O-19	N-19	D-19	J-20	F-20	M-20	A-20	M-20	J-20	J-20	A-20	S-20	O-20	N-20	D-20	J-21	F-21	M-21	A-21	M-21	J-21	J-21	A-21	S-21	O-21
\$299,999 and below	401	402	379	409	413	460	483	492	457	464	501	492	473	453	409	423	425	371	313	271	253	227	217	227	218
\$300,000 to \$499,999	582	559	485	540	548	564	574	563	546	555	521	504	486	471	418	408	375	335	316	259	280	272	266	298	302
\$500,000 to \$699,999	371	345	318	338	329	332	339	328	312	285	268	246	260	249	218	184	161	178	159	132	161	145	142	152	158
\$700,000 to \$1,499,999	350	338	336	342	328	331	325	332	343	350	338	334	322	296	240	213	213	212	204	180	193	187	191	206	218
\$1,500,000 and above	170	170	167	160	166	158	139	143	157	159	164	166	174	176	174	168	158	161	141	141	138	138	134	147	143
Total	1,874	1,814	1,685	1,789	1,784	1,845	1,860	1,858	1,815	1,813	1,792	1,742	1,715	1,645	1,459	1,396	1,332	1,257	1,133	983	1,025	969	950	1,030	1,039

*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

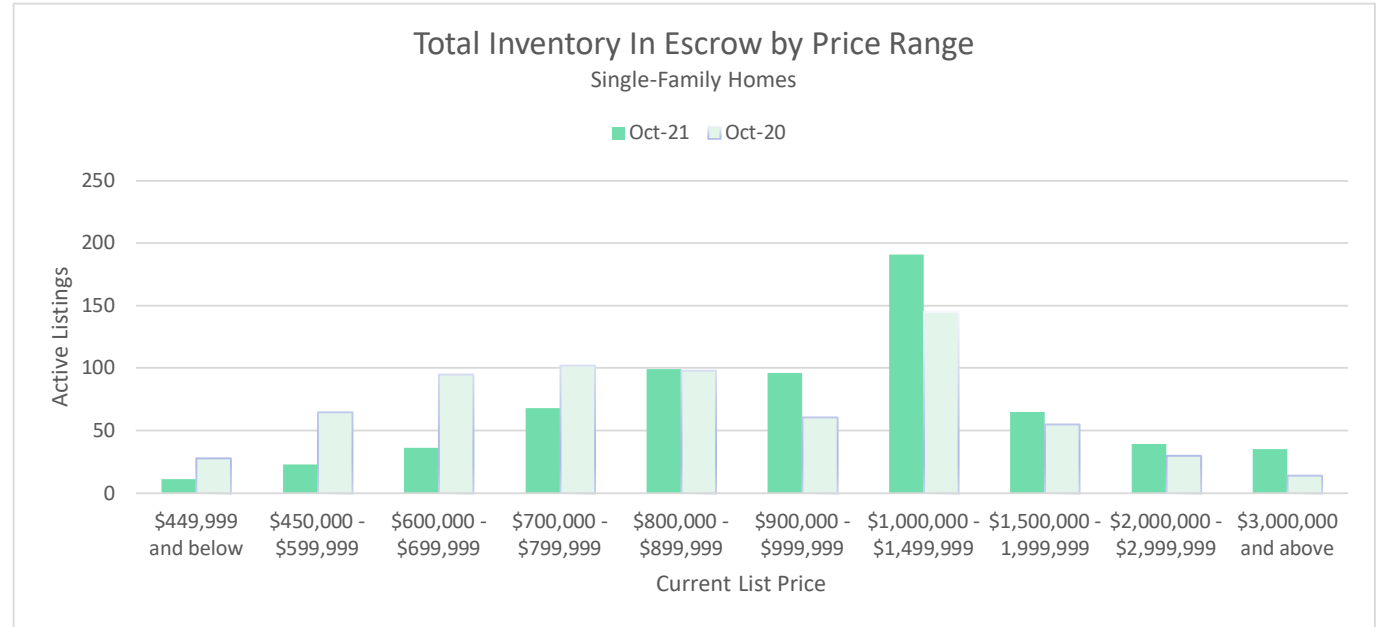
Total Inventory In Escrow* by Price Range: Single-Family Homes

October 2021

OAHU, HAWAII

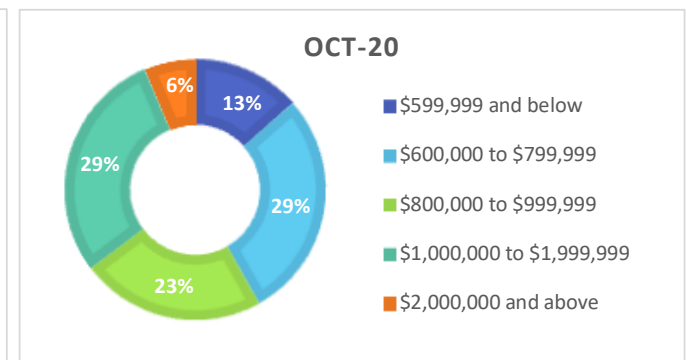
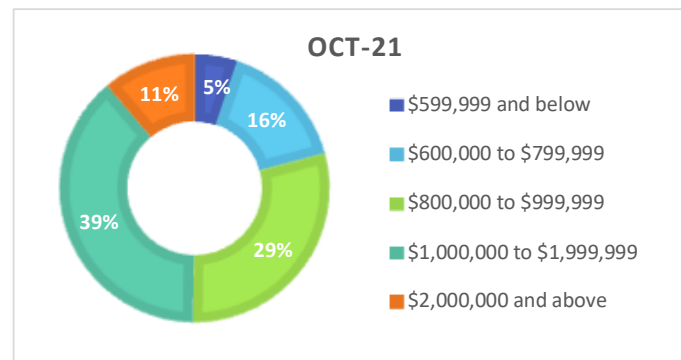
(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Oct-21	Oct-20	YOY chg
\$449,999 and below	11	28	-60.7%
\$450,000 - \$599,999	23	65	-64.6%
\$600,000 - \$699,999	36	95	-62.1%
\$700,000 - \$799,999	68	102	-33.3%
\$800,000 - \$899,999	99	98	1.0%
\$900,000 - \$999,999	96	61	57.4%
\$1,000,000 - \$1,499,999	191	145	31.7%
\$1,500,000 - 1,999,999	65	55	18.2%
\$2,000,000 - \$2,999,999	39	30	30.0%
\$3,000,000 and above	35	14	150.0%
All Single-Family Homes	663	693	-4.3%



Total Inventory In Escrow - Percent Share by Price Range

(portion of total inventory in escrow represented by a given price range)



*New indicator added to reports as of 2021, including applicable historical data.

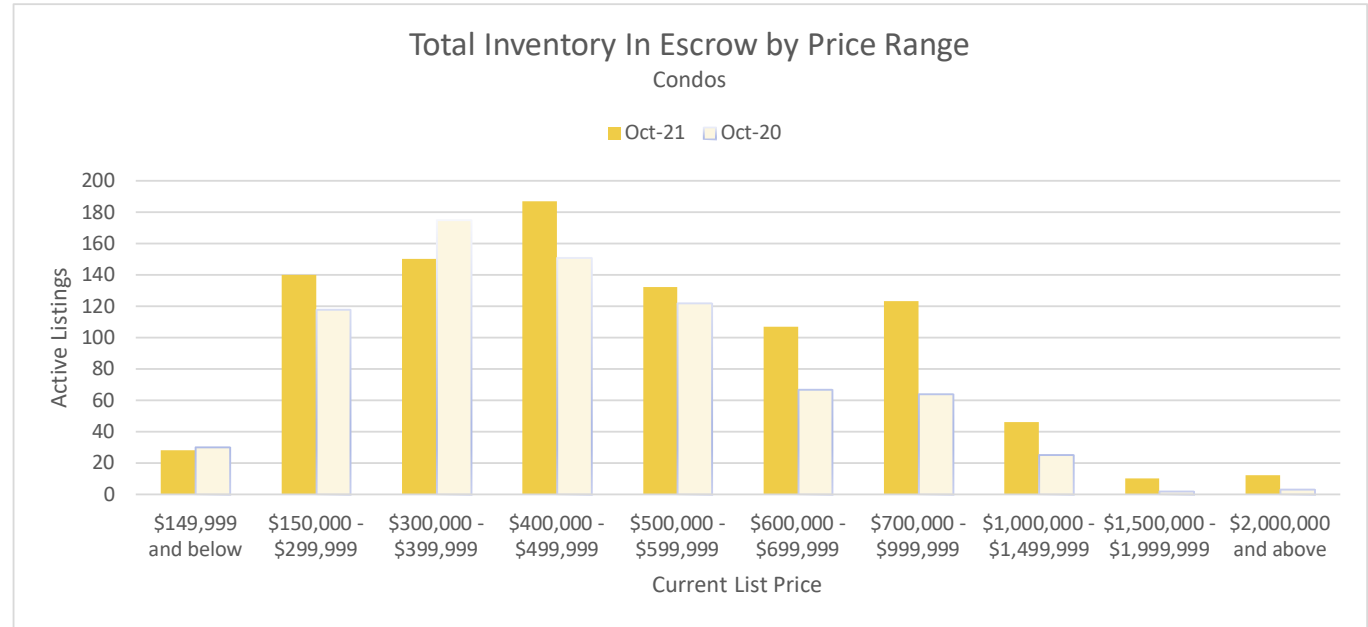
Total Inventory In Escrow* by Price Range: Condos

October 2021

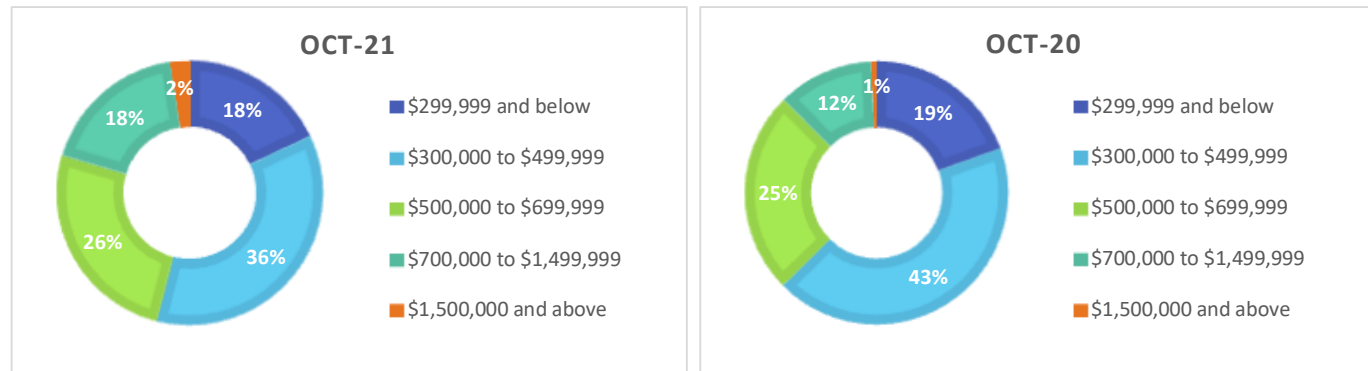
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Condos	Oct-21	Oct-20	YOY chg
\$149,999 and below	28	30	-6.7%
\$150,000 - \$299,999	140	118	18.6%
\$300,000 - \$399,999	150	175	-14.3%
\$400,000 - \$499,999	187	151	23.8%
\$500,000 - \$599,999	132	122	8.2%
\$600,000 - \$699,999	107	67	59.7%
\$700,000 - \$999,999	123	64	92.2%
\$1,000,000 - \$1,499,999	46	25	84.0%
\$1,500,000 - \$1,999,999	10	2	400.0%
\$2,000,000 and above	12	3	300.0%
All Condos	935	757	23.5%



Total Inventory In Escrow - Percent Share by Price Range (portion of total inventory in escrow represented by a given price range)



*New indicator added to reports as of 2021, including applicable historical data.

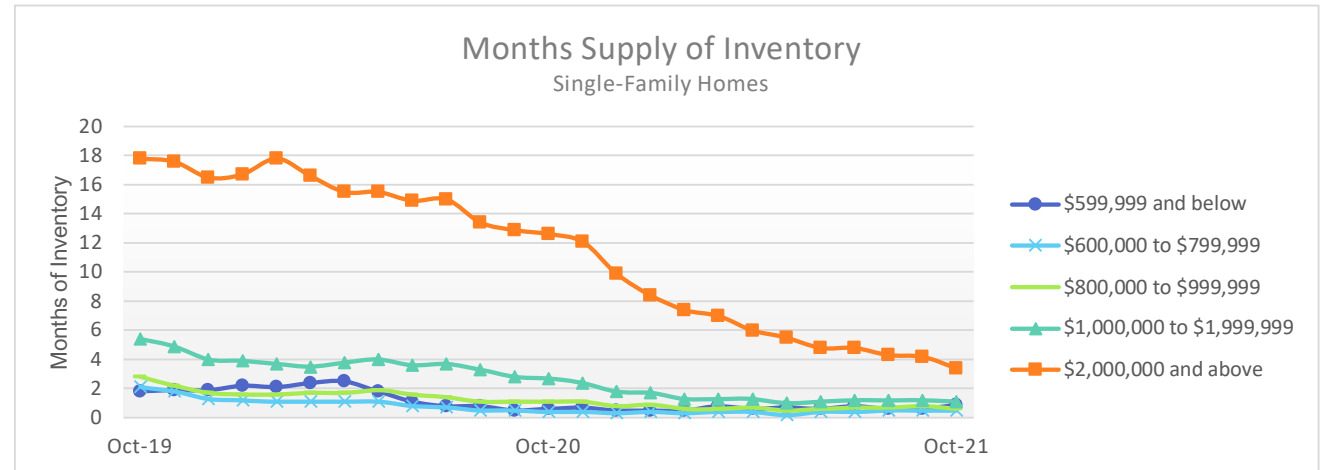
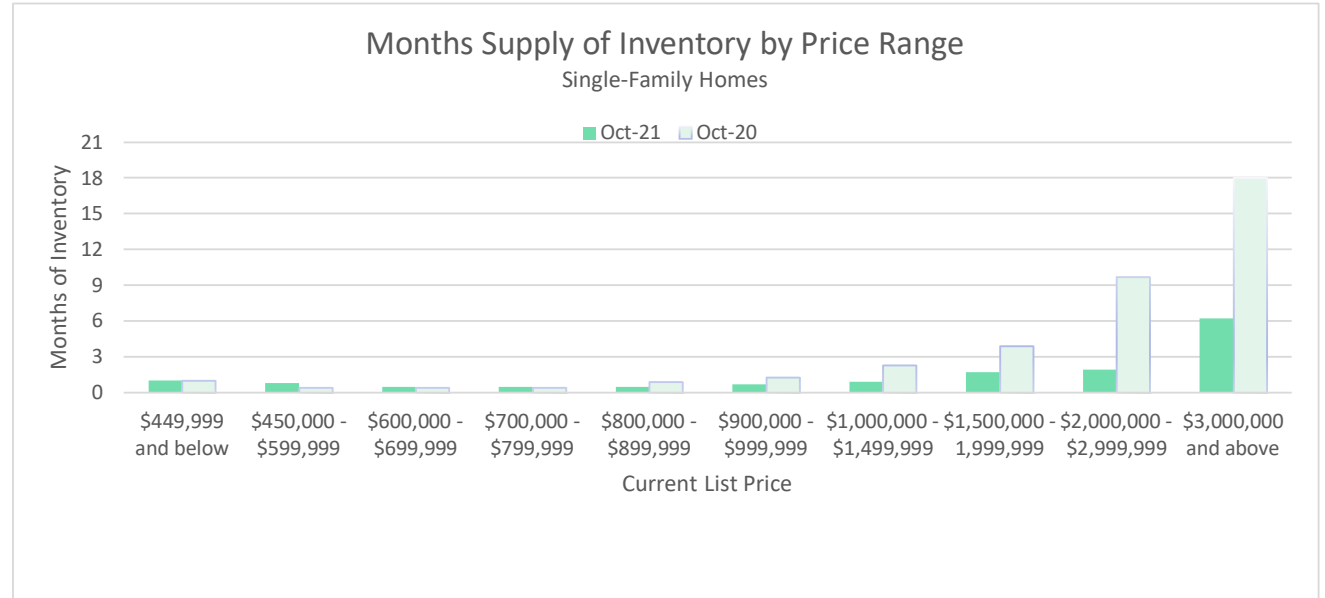
Months Supply of Active Inventory by Price Range: Single-Family Homes

October 2021

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Oct-21	Oct-20	YOY chg
\$449,999 and below	1.0	1.0	0.0%
\$450,000 - \$599,999	0.8	0.4	100.0%
\$600,000 - \$699,999	0.5	0.4	25.0%
\$700,000 - \$799,999	0.5	0.4	25.0%
\$800,000 - \$899,999	0.5	0.9	-44.4%
\$900,000 - \$999,999	0.7	1.3	-46.2%
\$1,000,000 - \$1,499,999	0.9	2.3	-60.9%
\$1,500,000 - 1,999,999	1.7	3.9	-56.4%
\$2,000,000 - \$2,999,999	1.9	9.7	-80.4%
\$3,000,000 and above	6.2	18.0	-65.6%
All Single-Family Homes	1.1	1.7	-35.3%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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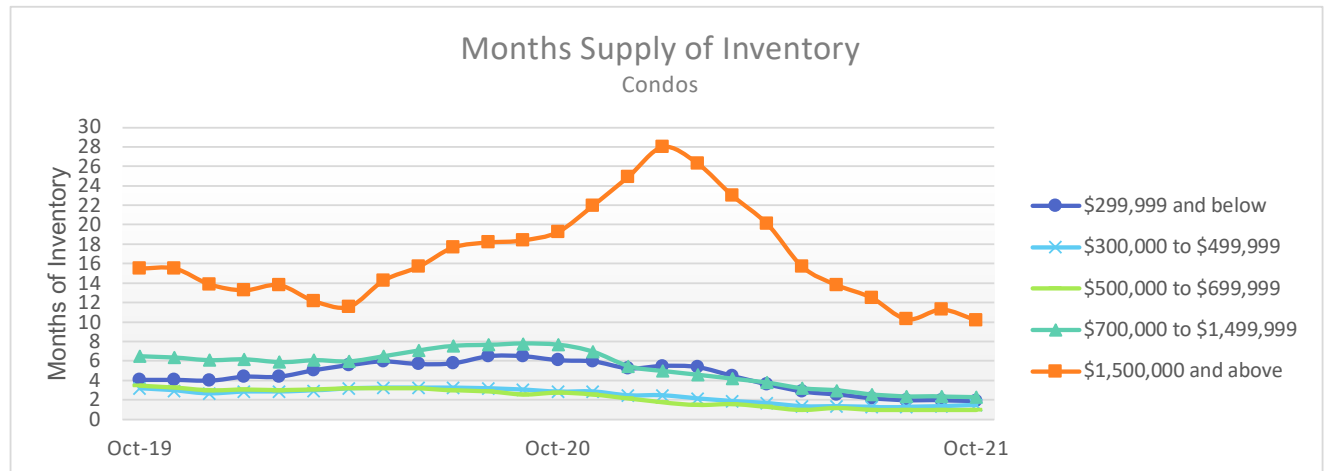
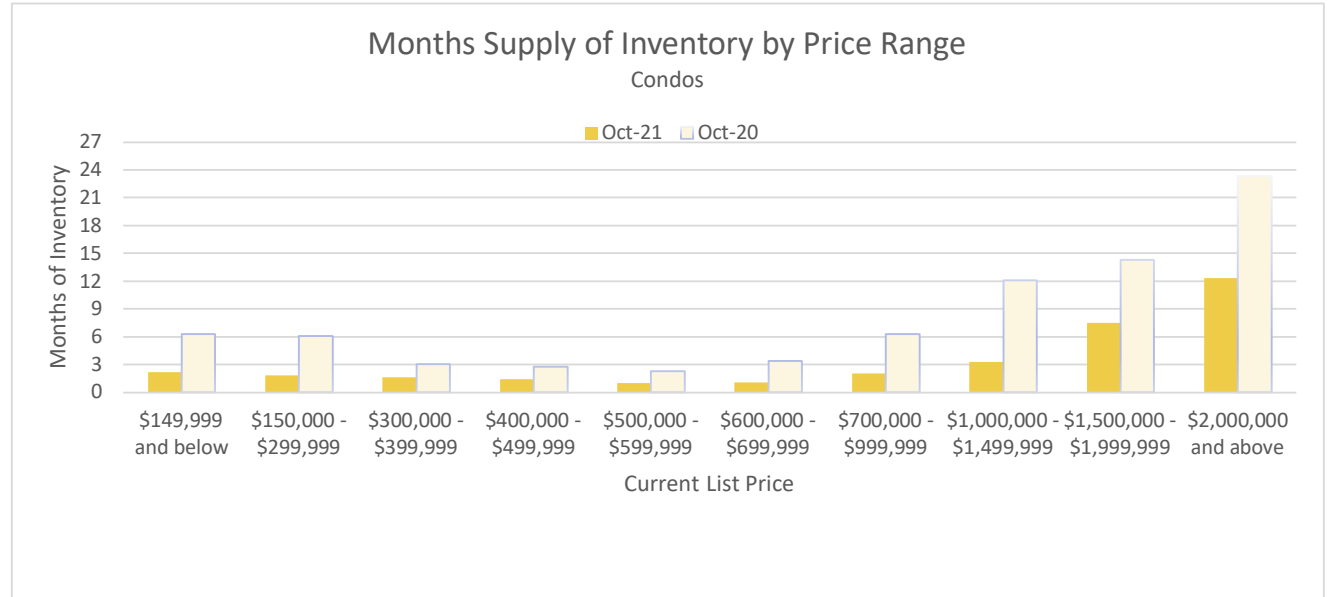
Months Supply of Active Inventory by Price Range: Condos

October 2021

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Oct-21	Oct-20	YOY chg
\$149,999 and below	2.2	6.3	-65.1%
\$150,000 - \$299,999	1.8	6.1	-70.5%
\$300,000 - \$399,999	1.6	3.1	-48.4%
\$400,000 - \$499,999	1.4	2.8	-50.0%
\$500,000 - \$599,999	1.0	2.3	-56.5%
\$600,000 - \$699,999	1.1	3.4	-67.6%
\$700,000 - \$999,999	2.0	6.3	-68.3%
\$1,000,000 - \$1,499,999	3.3	12.1	-72.7%
\$1,500,000 - \$1,999,999	7.5	14.3	-47.6%
\$2,000,000 and above	12.3	23.4	-47.4%
All Condos	1.8	4.4	-59.1%



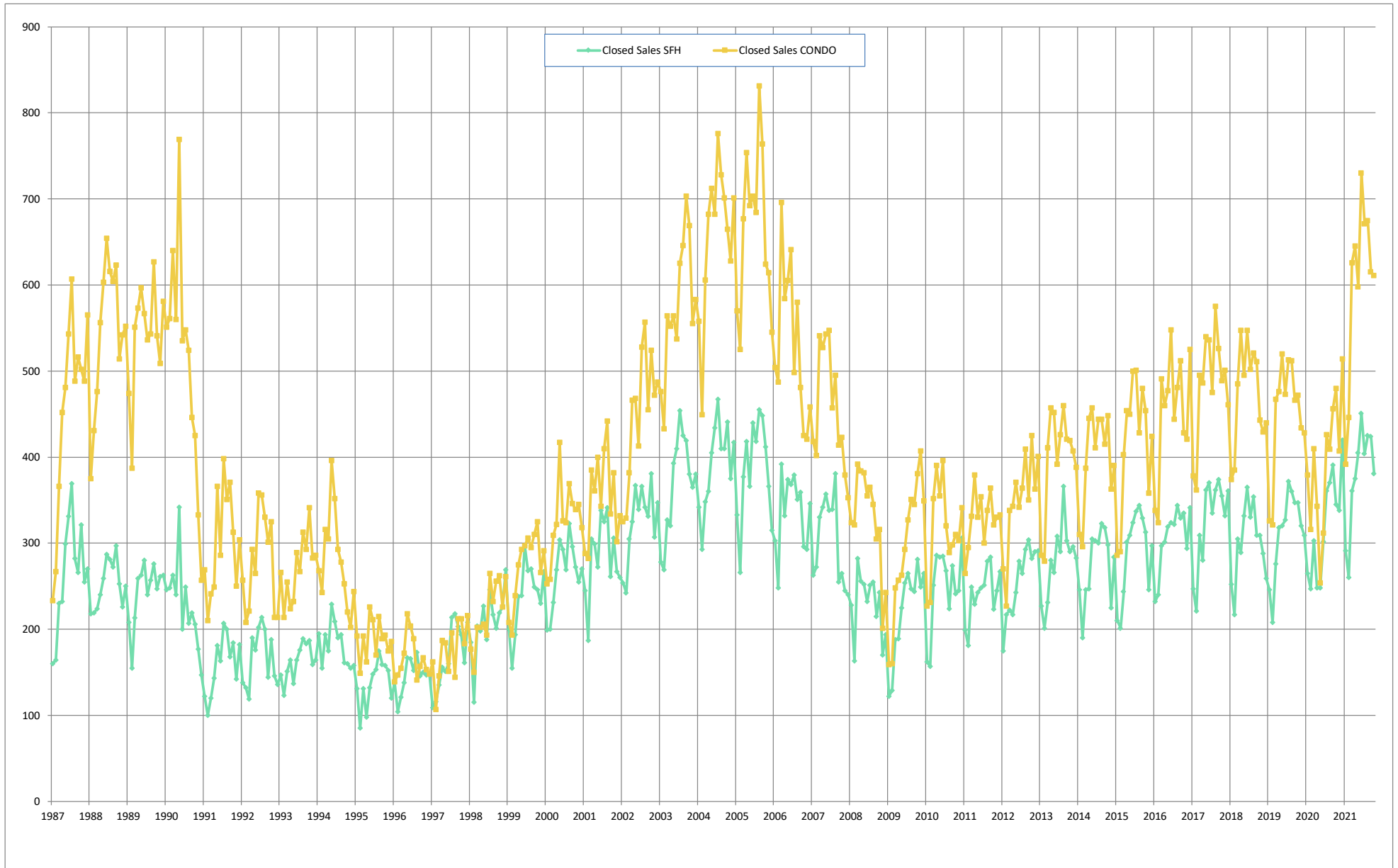
SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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Closed Sales

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



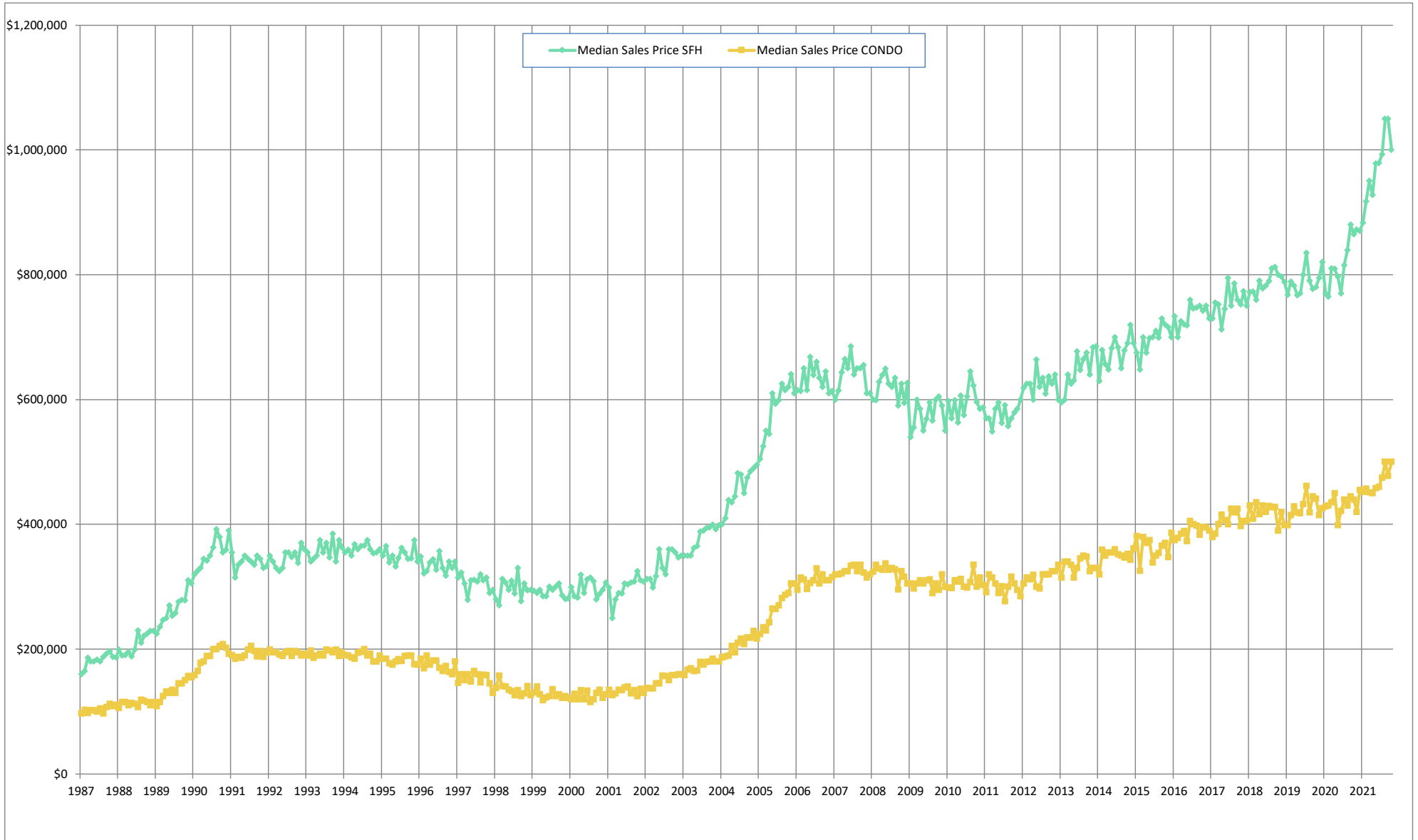
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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Median Sales Price

Single Family Homes and Condos

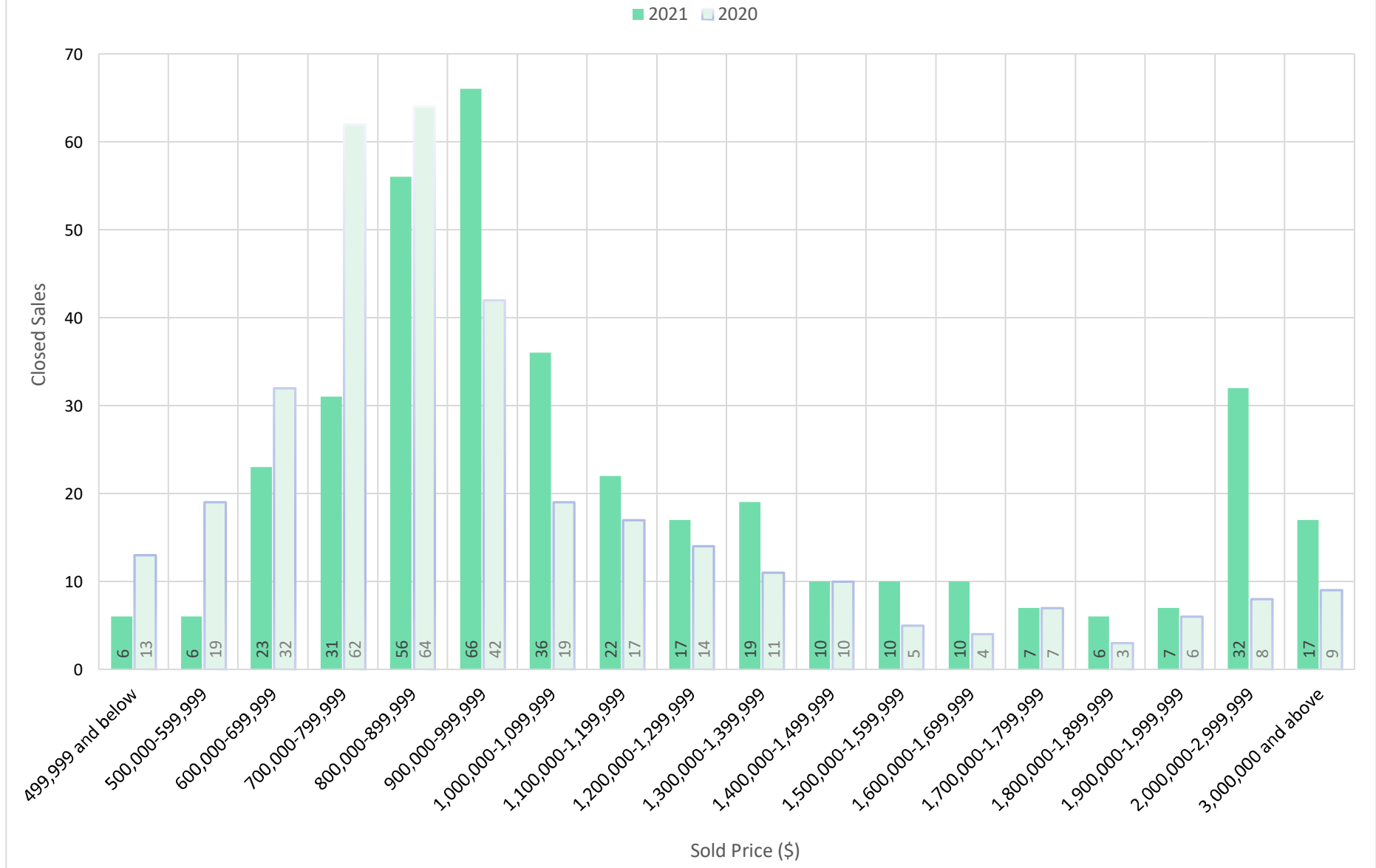
OAHU, HAWAII: Jan 1987 to the Present



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Single Family Homes Sold October 2021 vs. October 2020



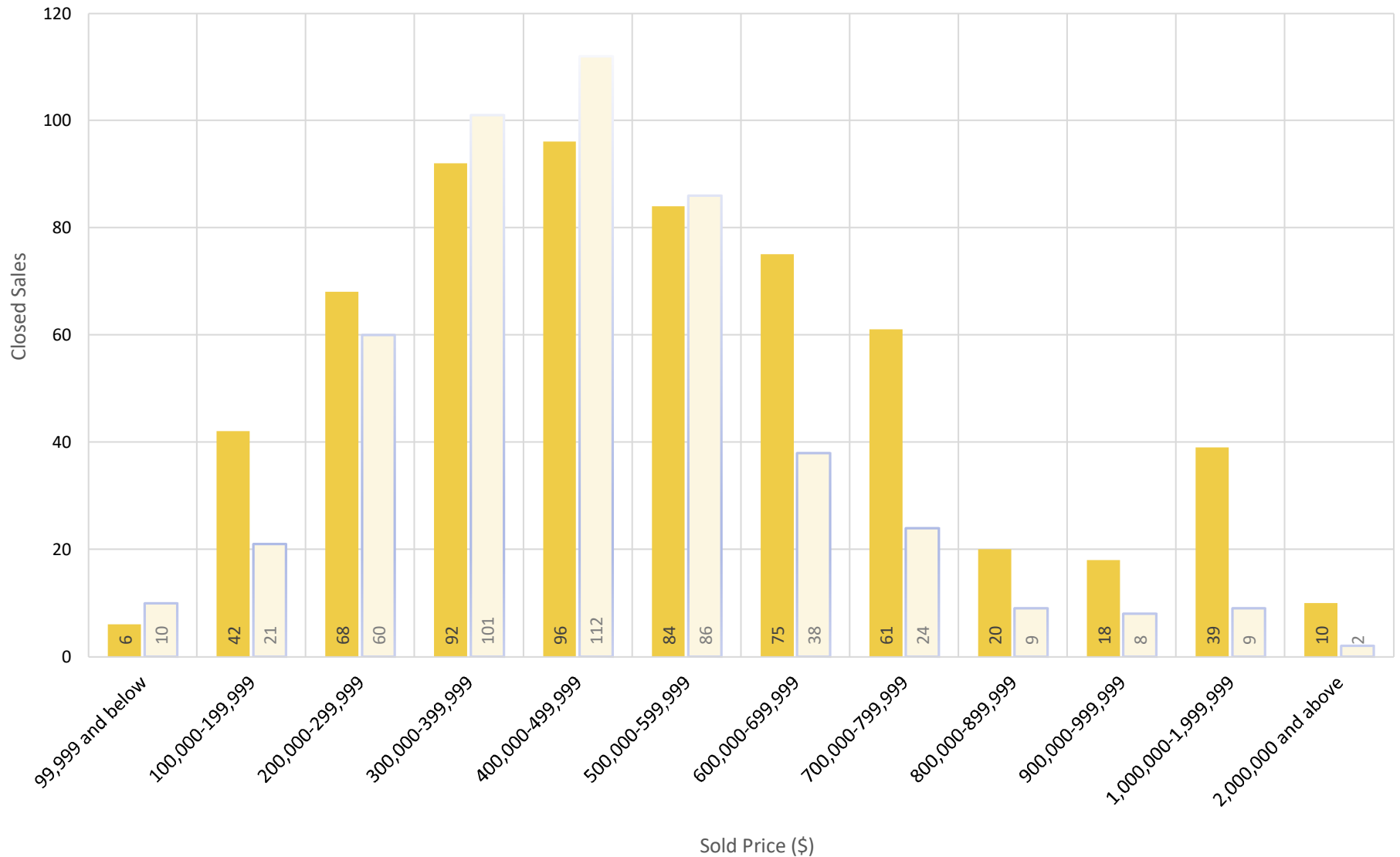
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Condos Sold

October 2021 vs. October 2020

2021 2020



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