

MONTHLY STATS REPORT JUNE 2022

Executive Summary - June 2022

Housing sales volume on O'ahu declined in June, with single-family home sales down 20.8% and condos dropping 14.2% year-over-year. However, sales volume is still up compared to pre-pandemic 2019 levels, with single-family home sales up marginally at 9.2% and condos well ahead at 32.3%.

The median sales price of a single-family home increased 12.4% to \$1,100,000 compared to last June. Condos set a new record for the second month in a row with a median sales price at \$534,000, up 16.1% from a year ago and 3.4% above last month's record of \$516,500. Properties continue to move into escrow in under two weeks, though single-family homes spent 10 days on the market in June compared to just eight days last year, and condos remained steady at 11 days on the market.

Despite this quick pace, the volume of contract signings has subsided, with pending sales falling for three consecutive months, declining 27.7% for single-family homes and 24.8% for condos year-over-year.

Regionally, the Diamond Head and Ewa Plain areas experienced the most significant drop in sales volume year-over-year, plummeting 60.9% and 27.1%, respectively. Though still at historically low levels, active inventory rose considerably over the last summer, up 39.8%. The Ewa Plain and Leeward regions more than doubled their active inventory, skyrocketing 194% and 104%, respectively. The majority of single-family homes—roughly 62%—sold above the asking price, which is a slight 6% dip compared to last June. The Leeward and Kāne'ohe regions accounted for the most significant drop in pending sales, falling 68% and 63%, respectively.

The condo market saw sales in the \$700,000 to \$1,199,999 price range rise 47.9%, while properties in the \$699,999 and below price range contributed to the primary sales decline, down 25.8% compared to a year ago. Active inventory remained down just a tick at 2.6%. The share of condos sold above the original asking price was comparable to last year at approximately 43% vs. 41% in June 2021. Pending sales of condos dropped across all regions and at all price points, with the greatest decline in the Metro region, down 28.8%.

In June, more active inventory of single-family homes and condos saw price reductions compared to last summer. For single-family homes, 30% of the active inventory was reduced from the original asking price, compared to 20% or 74 listings last June. Condos also saw slightly more listings with reduced prices, as 27% or 271 listings had reduced the asking price, compared to 22% or 227 listings in June 2021. Of note, the price reductions may not have occurred in June, but rather this data reflects the active listings that are now priced below their original list price.

New listings declined year-over-year in both markets, dropping 18.9% for single-family homes and 12.5% for condos. Of the new single-family home listings that came on the market in June, more than half—58%—remained in active status, meaning they were available for sale at the end of the month compared to just 38% last June. The same is true for condos, where 58% of the new listings remained in active status compared to 49% in June 2021.



MONTHLY STATS REPORT JUNE 2022

Executive Summary – Year-To-Date

Halfway through 2022, the condo market continues to outperform single-family homes, with condo sales up 7.5% and single-family home sales down 8.8%. Single-family homes priced at \$899,999 and below dropped 48%, but condo sales at higher price points rose considerably. Condos sold in the \$700,000 to \$799,999 price range with double the number of sales as the same period one year ago, and condos in the \$800,000 to \$899,999 range also saw a notable increase of 94.2%.

Year-to-date, the median sales price for a single-family home increased 17.0% to \$1,111,211, and the median sales price for a condo jumped 13.2% to \$515,000. Most sellers receive their full asking price or more, which was the case for approximately three out of every four single-family homes sold and three out of every five condos sold. Though there was a 3.8% dip in single-family homes closing above the original asking price, this trend accounted for a slightly larger share of sales this year, 61% versus 58% in 2021. Meanwhile, the number of condos sold for more than the original asking price increased by 40.5%, as did the share of those sales, rising to 43% so far this year compared to 33% last year.

Year-to-date, new listings of single-family homes dipped 5.5%, with the Kāne'ohe area experiencing the most significant drop in new listings, down 25%. The condo market saw a marginal 1.1% increase in new listings, with small increases in the Metro and Leeward regions, up 3.1% and 5.8%, respectively). Finally, though the North Shore recorded the smallest share of new listings, the area had the sharpest change over last year with a 93.1% increase in new listings.

Oahu Monthly Housing Statistics

June 2022



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg	
\$1,100,000	+12.4%	
Closed Sales	YoY %chg	
357	-20.8%	
Average Sales Price	YoY %chg	
\$1,382,559	+12.9%	

CONDOS

Median Sales Price	YoY %chg	
\$534,000	+16.1%	
Closed Sales	YoY %chg	
626	-14.2%	
Average Sales Price	YoY %chg	
\$631,822	+13.4%	

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators

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Single-Family Homes				
Jun-22	Jun-21	YoY %chg	May-22	MoM %chg
357	451	-20.8%	344	3.8%
\$1,100,000	\$979,000	12.4%	\$1,153,500	-4.6%
\$1,382,559	\$1,225,011	12.9%	\$1,450,008	-4.7%
10	8	25.0%	10	0.0%
102.0%	104.2%	-2.1%	102.2%	-0.2%
391	482	-18.9%	445	-12.1%
305	422	-27.7%	356	-14.3%
527	377	39.8%	471	11.9%
509	754	-32.5%	583	-12.7%
1.5	1.0	50.0%	1.3	15.4%
	357 \$1,100,000 \$1,382,559 10 102.0% 391 305 527 509 1.5	Jun-22 Jun-21 357 451 \$1,100,000 \$979,000 \$1,382,559 \$1,225,011 10 8 102.0% 104.2% 391 482 305 422 527 377 509 754 1.5 1.0	Jun-22 Jun-21 YoY %chg 357 451 -20.8% \$1,100,000 \$979,000 12.4% \$1,382,559 \$1,225,011 12.9% 10 8 25.0% 102.0% 104.2% -2.1% 391 482 -18.9% 305 422 -27.7% 527 377 39.8% 509 754 -32.5%	Jun-22 Jun-21 YoY %chg May-22 357 451 -20.8% 344 \$1,100,000 \$979,000 12.4% \$1,153,500 \$1,382,559 \$1,225,011 12.9% \$1,450,008 10 8 25.0% 10 102.0% 104.2% -2.1% 102.2% 391 482 -18.9% 445 305 422 -27.7% 356 527 377 39.8% 471 509 754 -32.5% 583

		Condos		
Jun-22	Jun-21	YoY %chg	May-22	MoM %chg
626	730	-14.2%	688	-9.0%
\$534,000	\$460,000	16.1%	\$516,500	3.4%
\$631,822	\$557,302	13.4%	\$625,327	1.0%
11	11	0.0%	10	10.0%
100.0%	100.0%	0.0%	100.0%	0.0%
686	784	-12.5%	687	-0.1%
501	666	-24.8%	601	-16.6%
998	1,025	-2.6%	939	6.3%
728	1,068	-31.8%	856	-15.0%
1.6	2.0	-20.0%	1.5	6.7%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

MoM% chg = month-over-month percent change comparing current month to the previous month.

	Single-Family Homes				
Year-to-Date	YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg
Closed Sales	1,954	2,143	-8.8%	1,613	21.1%
Median Sales Price	\$1,111,211	\$949,475	17.0%	\$785,000	41.6%
Average Sales Price	\$1,429,891	\$1,193,013	19.9%	\$946,587	51.1%
Median Days on Market	10	9	11.1%	21	-52.4%
Percent of Orig. List Price Received	101.9%	101.3%	0.6%	98.5%	3.5%
New Listings	2,359	2,497	-5.5%	2,244	5.1%
Pending Sales*	2,042	2,367	-13.7%	2,035	0.3%

		Condos		
YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg
3,696	3,437	7.5%	2,014	83.5%
\$515,000	\$455,000	13.2%	\$427,750	20.4%
\$618,082	\$536,732	15.2%	\$506,158	22.1%
11	13	-15.4%	31	-64.5%
100.0%	100.0%	0.0%	97.8%	2.2%
4,214	4,170	1.1%	3,492	20.7%
3,673	3,854	-4.7%	2,250	63.2%

^{*}see footnotes on pages 9-12 regarding methodology updates

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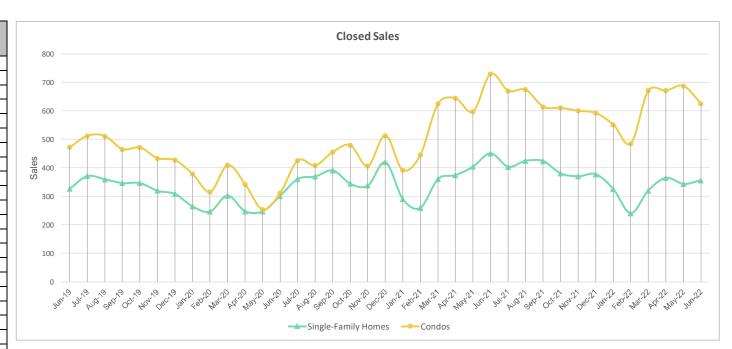
¹⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago. 2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.



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(A count of properties that have closed in a given month)

	Single-Family		
Mo-Yr	Homes	Condos	Total
Jun-19	327	473	800
Jul-19	372	513	885
Aug-19	360	512	872
Sep-19	347	466	813
Oct-19	347	472	819
Nov-19	320	434	754
Dec-19	309	428	737
Jan-20	265	379	644
Feb-20	247	316	563
Mar-20	303	410	713
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727
Mar-22	321	672	993
Apr-22	365	672	1,037
May-22	344	688	1,032
Jun-22	357	626	983





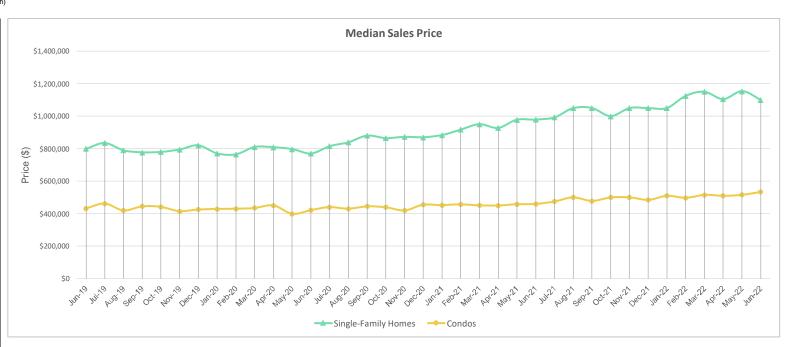
Median Sales Price

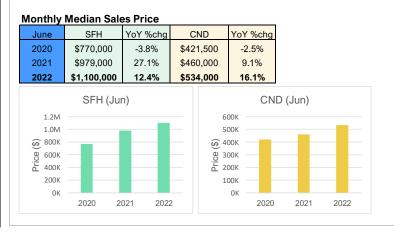
June 2022

OAHU, HAWAII

(The median sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Jun-19	\$800,000	\$432,500
Jul-19	\$835,000	\$461,500
Aug-19	\$790,000	\$419,500
Sep-19	\$777,000	\$445,000
Oct-19	\$780,000	\$441,000
Nov-19	\$794,750	\$415,000
Dec-19	\$820,000	\$425,500
Jan-20	\$770,000	\$429,000
Feb-20	\$765,000	\$430,000
Mar-20	\$810,000	\$435,000
Apr-20	\$809,000	\$450,000
May-20	\$797,000	\$399,000
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000
Mar-22	\$1,150,000	\$515,500
Apr-22	\$1,105,000	\$510,000
May-22	\$1,153,500	\$516,500
Jun-22	\$1,100,000	\$534,000







Year-to-Date Median Sales Price

Average Sales Price

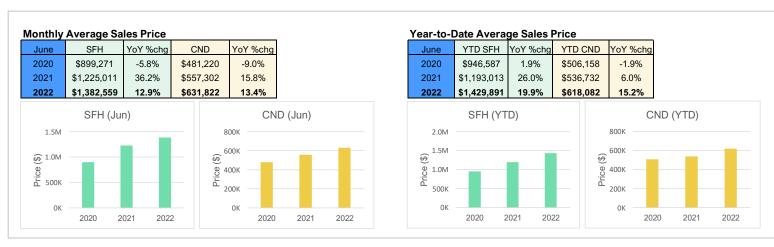


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(The average sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Jun-19	\$954,149	\$528,541
Jul-19	\$978,651	\$530,870
Aug-19	\$961,456	\$486,234
Sep-19	\$952,257	\$545,491
Oct-19	\$924,895	\$516,273
Nov-19	\$1,058,258	\$485,383
Dec-19	\$983,758	\$576,898
Jan-20	\$899,689	\$508,395
Feb-20	\$974,283	\$527,836
Mar-20	\$972,367	\$528,606
Apr-20	\$941,708	\$521,484
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684
Apr-22	\$1,404,481	\$613,189
May-22	\$1,450,008	\$625,327
Jun-22	\$1,382,559	\$631,822





Median Days on Market



June 2022

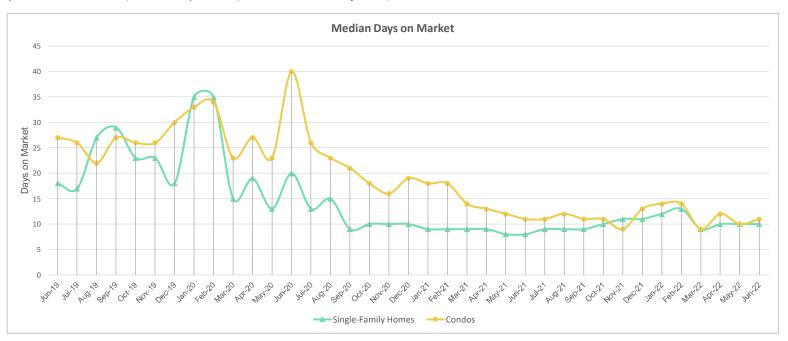
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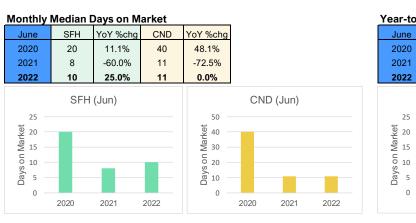
(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

	T	
Mo/Yr	Single-Family Homes	Condos
Jun-19	18	27
Jul-19	17	26
Aug-19	27	22
Sep-19	29	27
Oct-19	23	26
Nov-19	23	26
Dec-19	18	30
Jan-20	35	33
Feb-20	35	34
Mar-20	15	23
Apr-20	19	27
May-20	13	23
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11
Nov-21	11	9
Dec-21	11	13
Jan-22	12	14
Feb-22	13	14
Mar-22	9	9
Apr-22	10	12
May-22	10	10

10

Jun-22











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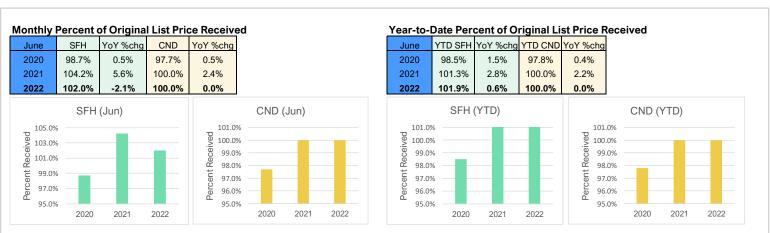
(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

	Single-Family	
Mo/Yr	Homes	Condos
Jun-19	98.2%	97.2%
Jul-19	96.1%	96.3%
Aug-19	98.0%	98.1%
Sep-19	98.4%	97.7%
Oct-19	98.0%	98.2%
Nov-19	97.8%	97.8%
Dec-19	98.5%	97.5%
Jan-20	97.8%	97.6%
Feb-20	98.3%	97.3%
Mar-20	98.7%	98.1%
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%
Apr-22	102.6%	100.0%
May-22	102.2%	100.0%
ı ———		

102.0%

Jun-22





100.0%

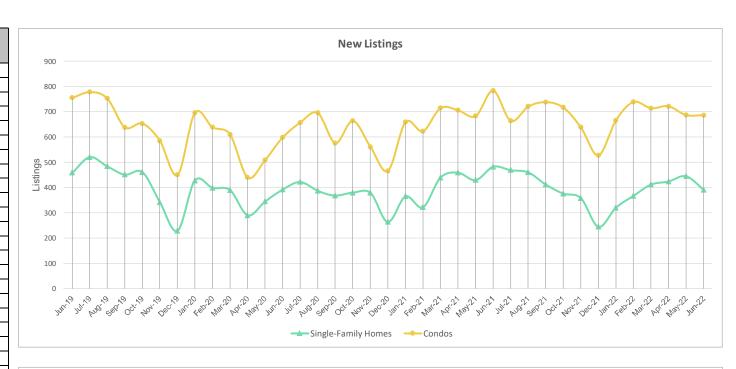


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(A count of properties that have been newly listed on the market in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Jun-19	459	755	1,214
Jul-19	520	778	1,298
Aug-19	484	753	1,237
Sep-19	451	638	1,089
Oct-19	461	653	1,114
Nov-19	342	585	927
Dec-19	229	450	679
Jan-20	428	696	1,124
Feb-20	399	639	1,038
Mar-20	390	610	1,000
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106
Mar-22	412	714	1,126
Apr-22	424	722	1,146
May-22	445	687	1,132
Jun-22	391	686	1,077







Pending Sales*



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Nov-21

Dec-21

Jan-22 Feb-22

Mar-22

Apr-22

May-22

Jun-22

367

287

315

316

384

366

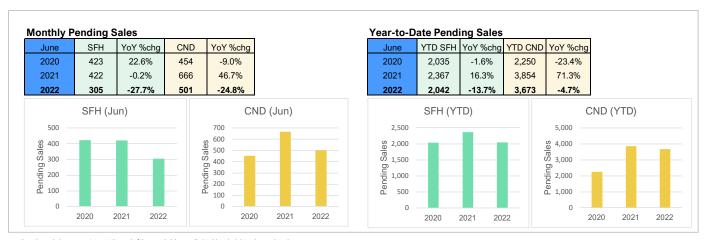
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305

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)

Mo/Yr	Single-Family Homes	Condos	Total
Jun-19	345	499	844
Jul-19	393	510	903
Aug-19	396	502	898
Sep-19	337	443	780
Oct-19	349	441	790
Nov-19	301	419	720
Dec-19	240	319	559
Jan-20	328	405	733
Feb-20	357	449	806
Mar-20	316	379	695
Apr-20	274	234	508
May-20	337	329	666
Jun-20	423	454	877
Jul-20	422	483	905
Aug-20	410	493	903
Sep-20	389	451	840
Oct-20	358	484	842
Nov-20	394	470	864
Dec-20	315	438	753
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030





Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (EN) status throughout the given month.

573

511

574

643

691

663

601

501

940

798

889

959

1,075

1,029

957

806

Active Inventory*

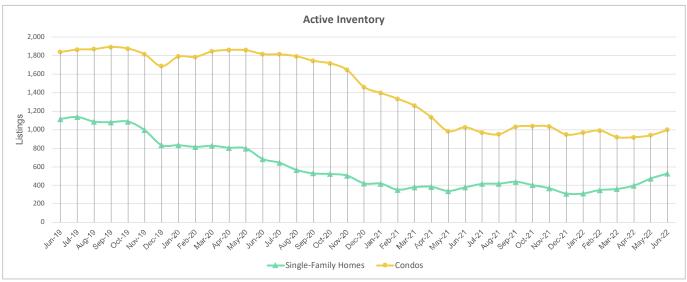
June 2022

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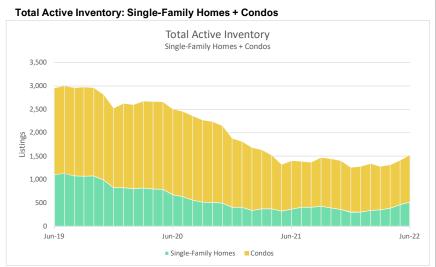
(The number of properties in Active (A) status at the end of the given month)

M - OV-	Single-Family	Condo	Takal
Mo/Yr	Homes	Condos	Total
Jun-19	1,114	1,837	2,951
Jul-19	1,137	1,863	3,000
Aug-19	1,086	1,869	2,955
Sep-19	1,080	1,892	2,972
Oct-19	1,086	1,874	2,960
Nov-19	995	1,814	2,809
Dec-19	833	1,685	2,518
Jan-20	833	1,789	2,622
Feb-20	814	1,784	2,598
Mar-20	825	1,845	2,670
Apr-20	804	1,860	2,664
May-20	797	1,858	2,655
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399
Dec-21	309	946	1,255
Jan-22	311	967	1,278
Feb-22	348	989	1,337
Mar-22	360	919	1,279
Apr-22	395	917	1,312
May-22	471	939	1,410
Jun-22	527	998	1,525









^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

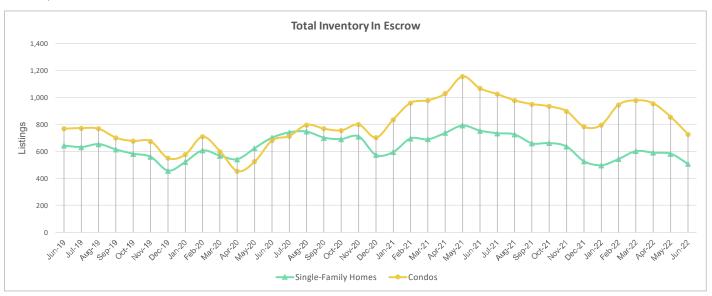
Total Inventory In Escrow*

June 2022

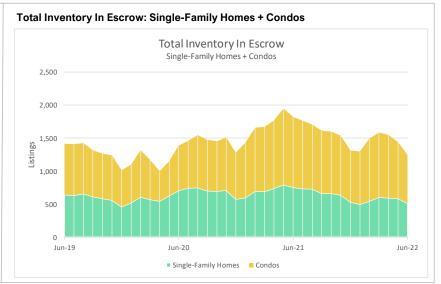
OAHU, HAWAII

(The number of properties in escrow at the end of the given month / combined listings in ES and EN status)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Jun-19	644	769	1,413
Jul-19	633	773	1,406
Aug-19	655	770	1,425
Sep-19	615	702	1,317
Oct-19	583	678	1,261
Nov-19	561	676	1,237
Dec-19	458	551	1,009
Jan-20	523	577	1,100
Feb-20	608	710	1,318
Mar-20	569	600	1,169
Apr-20	543	455	998
May-20	625	525	1,150
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490
Mar-22	603	980	1,583
Apr-22	592	956	1,548
May-22	583	856	1,439
Jun-22	509	728	1,237







^{*}New indicator added to reports as of 2021, including applicable historical data

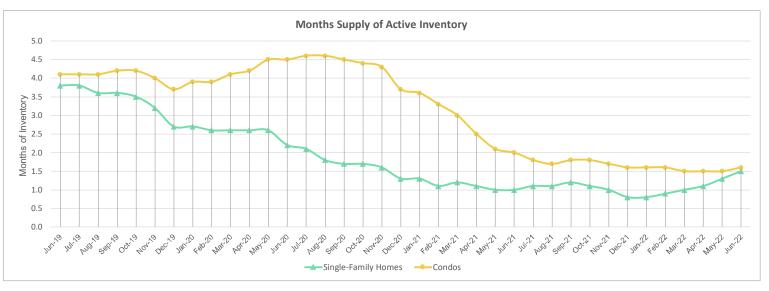
Months Supply of Active Inventory*



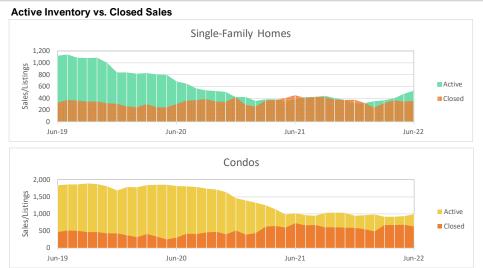
OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos
Jun-19	3.8	4.1
Jul-19	3.8	4.1
Aug-19	3.6	4.1
Sep-19	3.6	4.2
Oct-19	3.5	4.2
Nov-19	3.2	4.0
Dec-19	2.7	3.7
Jan-20	2.7	3.9
Feb-20	2.6	3.9
Mar-20	2.6	4.1
Apr-20	2.6	4.2
May-20	2.6	4.5
Jun-20	2.2	4.5
Jul-20	2.1	4.6
Aug-20	1.8	4.6
Sep-20	1.7	4.5
Oct-20	1.7	4.4
Nov-20	1.6	4.3
Dec-20	1.3	3.7
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8
Nov-21	1.0	1.7
Dec-21	0.8	1.6
Jan-22	0.8	1.6
Feb-22	0.9	1.6
Mar-22	1.0	1.5
Apr-22	1.1	1.5
May-22	1.3	1.5
Jun-22	1.5	1.6







Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

^{*}Methodology updated as of 2021 (also applied to historical data shown on this chart).

Housing Supply Overview



(A year-over-year overview of the availability and sales of properties in a given month, by price range)



	Cle	osed Sa	les	Median	Days on	Market		t of Origi ce Receiv		Ne	ew Listin	qs	Pei	nding Sa	ales	Acti	ve Inver	ntory		al Inven	•		ths Supp ve Inven	•
Single-Family Homes	Jun-22	Jun-21	%chg	Jun-22	Jun-21	%chg	Jun-22	Jun-21	%chg	Jun-22	Jun-21	%chg	Jun-22	Jun-21	%chg	Jun-22	Jun-21	%chg	Jun-22	Jun-21	%chg	Jun-22	Jun-21	%chg
\$449,999 and below	1	6	-83.3%	22	15	46.7%	100.0%	100.0%	0.0%	0	9	-100.0%	2	12	-83.3%	4	5	-20.0%	10	18	-44.4%	1.3	0.6	116.7%
\$450,000 - \$599,999	9	16	-43.8%	11	8	37.5%	93.1%	102.3%	-9.0%	10	17	-41.2%	9	19	-52.6%	11	11	0.0%	20	43	-53.5%	1.2	0.6	100.0%
\$600,000 - \$699,999	8	24	-66.7%	7	7	0.0%	103.8%	102.3%	1.5%	12	42	-71.4%	9	43	-79.1%	14	13	7.7%	25	87	-71.3%	0.9	0.4	125.0%
\$700,000 - \$799,999	20	54	-63.0%	20	9	122.2%	100.0%	103.4%	-3.3%	29	70	-58.6%	21	50	-58.0%	32	23	39.1%	46	91	-49.5%	1.1	0.4	175.0%
\$800,000 - \$899,999	43	72	-40.3%	10	8	25.0%	101.8%	105.3%	-3.3%	45	68	-33.8%	42	66	-36.4%	40	34	17.6%	70	109	-35.8%	0.9	0.6	50.0%
\$900,000 - \$999,999	62	64	-3.1%	10	9	11.1%	101.6%	104.4%	-2.7%	55	57	-3.5%	49	58	-15.5%	59	26	126.9%	70	88	-20.5%	1.2	0.6	100.0%
\$1,000,000 - \$1,499,999	133	125	6.4%	9	8	12.5%	102.7%	106.5%	-3.6%	128	121	5.8%	113	97	16.5%	152	77	97.4%	153	182	-15.9%	1.2	0.9	33.3%
\$1,500,000 - 1,999,999	42	45	-6.7%	10	9	11.1%	103.3%	103.3%	0.0%	53	49	8.2%	34	41	-17.1%	66	49	34.7%	60	65	-7.7%	1.5	1.8	-16.7%
\$2,000,000 - \$2,999,999	25	30	-16.7%	10	10	0.0%	100.0%	100.0%	0.0%	29	33	-12.1%	15	24	-37.5%	54	44	22.7%	35	46	-23.9%	2.3	2.4	-4.2%
\$3,000,000 and above	14	15	-6.7%	11	25	-56.0%	100.0%	97.6%	2.5%	30	16	87.5%	11	12	-8.3%	95	95	0.0%	20	25	-20.0%	5.6	8.6	-34.9%
All Single-Family Homes	357	451	-20.8%	10	8	25.0%	102.0%	104.2%	-2.1%	391	482	-18.9%	305	422	-27.7%	527	377	39.8%	509	754	-32.5%	1.5	1.0	50.0%

	CI	osed Sal	06	M	edian Da	ave on	Market		t of Origi ce Receiv		N	ew Listin	ac.	Po	nding Sa	alae	Acti	ve Inven	tory		al Invent	-		ths Suppive Inven	•
Condos	Jun-22	Jun-21	%chg			un-21	%chg	Jun-22	Jun-21	%chg	Jun-22	Jun-21	%chg	Jun-22	Jun-21	%chg	Jun-22	Jun-21	%chg	Jun-22	Jun-21	%chg	Jun-22	Jun-21	%chg
\$149,999 and below	13	32	-59.4%		27	62	-56.5%	93.8%	94.8%	-1.1%	16	27	-40.7%	14	23	-39.1%	39	50	-22.0%	22	41	-46.3%	2.1	2.6	-19.2%
\$150,000 - \$299,999	78	118	-33.9%		17	36	-52.8%	100.0%	98.6%	1.4%	83	116	-28.4%	58	106	-45.3%	160	203	-21.2%	96	189	-49.2%	1.9	2.5	-24.0%
\$300,000 - \$399,999	70	121	-42.1%		9	13	-30.8%	100.0%	98.9%	1.1%	104	133	-21.8%	94	115	-18.3%	113	161	-29.8%	130	176	-26.1%	1.2	1.7	-29.4%
\$400,000 - \$499,999	114	138	-17.4%		10	9	11.1%	100.7%	101.1%	-0.4%	107	142	-24.6%	83	118	-29.7%	116	119	-2.5%	109	180	-39.4%	1.1	1.1	0.0%
\$500,000 - \$599,999	98	109	-10.1%		12	10	20.0%	100.0%	100.4%	-0.4%	113	113	0.0%	82	100	-18.0%	93	98	-5.1%	111	142	-21.8%	1.0	1.2	-16.7%
\$600,000 - \$699,999	68	76	-10.5%		8	8	0.0%	100.0%	102.4%	-2.3%	67	79	-15.2%	54	74	-27.0%	78	63	23.8%	81	122	-33.6%	1.1	1.2	-8.3%
\$700,000 - \$999,999	124	79	57.0%		9	8	12.5%	100.0%	100.3%	-0.3%	121	104	16.3%	82	89	-7.9%	178	131	35.9%	122	145	-15.9%	1.7	2.7	-37.0%
\$1,000,000 - \$1,499,999	36	29	24.1%		19	11	72.7%	97.3%	97.5%	-0.2%	35	42	-16.7%	20	26	-23.1%	93	62	50.0%	36	41	-12.2%	2.9	3.9	-25.6%
\$1,500,000 - \$1,999,999	16	11	45.5%		19	68	-72.1%	97.6%	94.9%	2.8%	21	11	90.9%	6	6	0.0%	60	42	42.9%	10	15	-33.3%	6.0	10.5	-42.9%
\$2,000,000 and above	9	17	-47.1%		106	69	53.6%	92.0%	97.6%	-5.7%	19	17	11.8%	8	9	-11.1%	68	96	-29.2%	11	17	-35.3%	6.8	16.0	-57.5%
All Condos	626	730	-14.2%		11	11	0.0%	100.0%	100.0%	0.0%	686	784	-12.5%	501	666	-24.8%	998	1,025	-2.6%	728	1,068	-31.8%	1.6	2.0	-20.0%

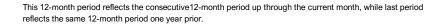
Closed Sales by Price Range: Single-Family Homes

June 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)





451

-20.8%

4.337

4.368

-0.7%

357

All Single-Family Homes

200

\$449.999

and below

\$450.000 -

\$599,999

\$699,999

\$700.000 -

\$799,999

\$800.000 -

\$899,999

Sold Price





\$900.000 -

\$999,999

\$1.000.000 - \$1.500.000 - \$2.000.000 - \$3.000.000

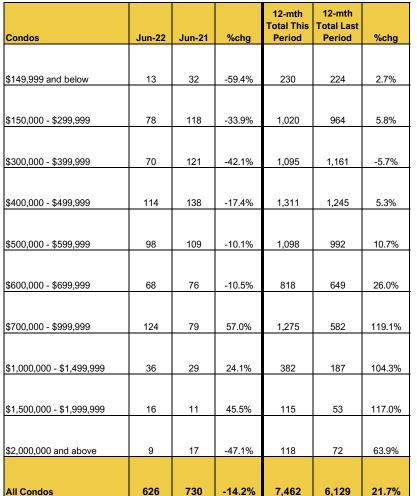
\$1,499,999 1,999,999 \$2,999,999 and above

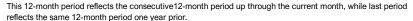
Closed Sales by Price Range: Condos

June 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)









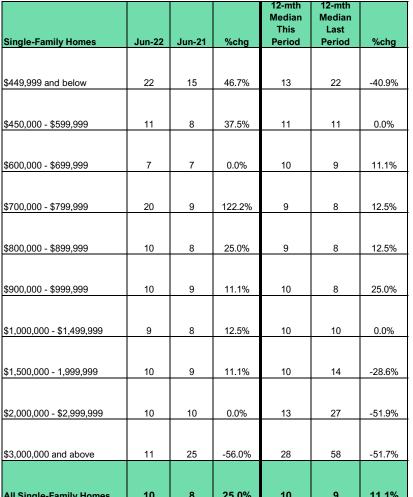


Median Days on Market by Price Range: Single-Family Homes



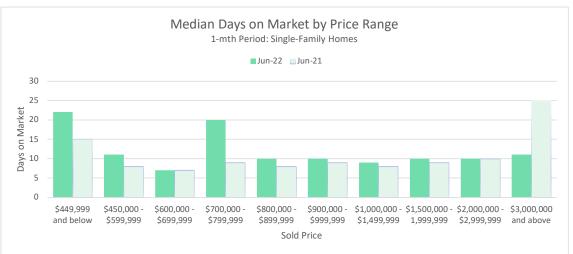
OAHU, HAWAII

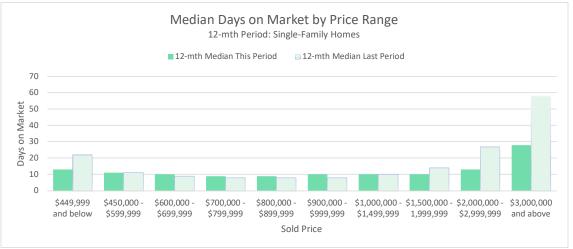
(The median number of days from when a property is first listed to when an offer is accepted)



¹⁰ 25.0% 10 11.1% All Single-Family Homes This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





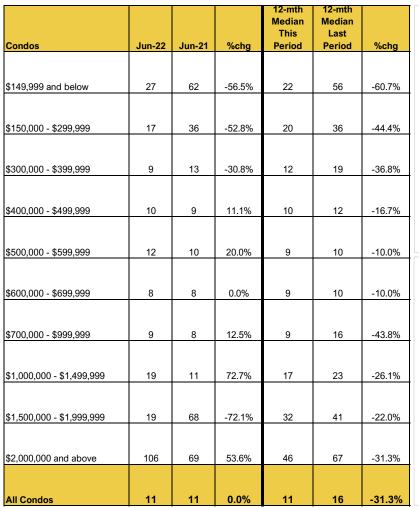


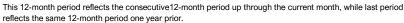
Median Days on Market by Price Range: Condos

June 2022

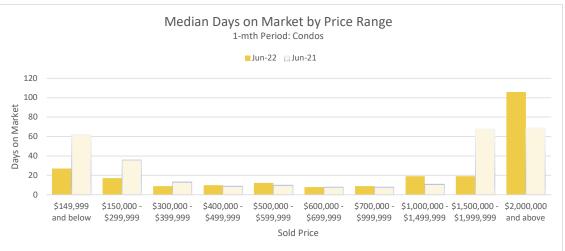
OAHU, HAWAII

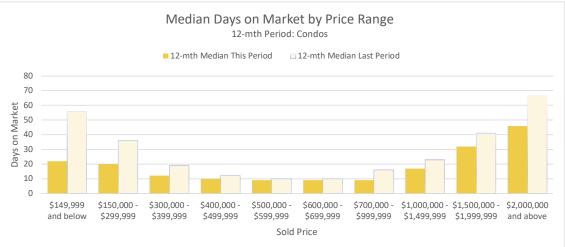
(The median number of days from when a property is first listed to when an offer is accepted)











Median Percent of Original List Price Received by Price Range: Single-Family Homes

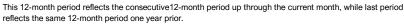


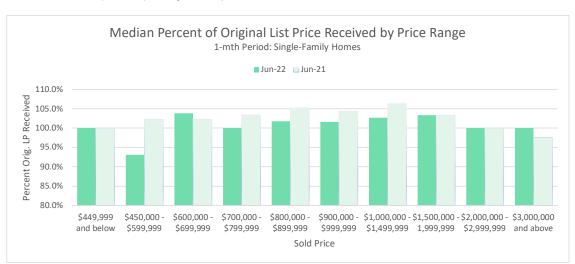
June 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

			12-mth	12-mth	
Jun-22	Jun-21	%chg	Period	Period	%chg
100.0%	100.0%	0.0%	100.0%	97.8%	2.2%
93.1%	102.3%	-9.0%	100.0%	100.0%	0.0%
103.8%	102.3%	1.5%	101.5%	100.0%	1.5%
100.0%	103.4%	-3.3%	102.9%	100.8%	2.1%
101.8%	105.3%	-3.3%	103.2%	101.1%	2.1%
101.6%	104.4%	-2.7%	102.7%	101.2%	1.5%
102.7%	106.5%	-3.6%	103.1%	100.0%	3.1%
103.3%	103.3%	0.0%	102.7%	98.6%	4.2%
100.0%	100.0%	0.0%	100.0%	97.6%	2.5%
100.0%	97.6%	2.5%	96.9%	95.8%	1.1%
102.0%	104.2%	-2.1%	102.3%	100.0%	2.3%
	100.0% 93.1% 103.8% 100.0% 101.8% 101.6% 102.7% 103.3% 100.0%	100.0% 100.0% 93.1% 102.3% 103.8% 102.3% 100.0% 103.4% 101.8% 105.3% 101.6% 104.4% 102.7% 106.5% 103.3% 103.3% 100.0% 100.0%	100.0% 100.0% 0.0% 93.1% 102.3% -9.0% 103.8% 102.3% 1.5% 100.0% 103.4% -3.3% 101.8% 105.3% -3.3% 101.6% 104.4% -2.7% 102.7% 106.5% -3.6% 103.3% 103.3% 0.0% 100.0% 100.0% 0.0%	Jun-22 Jun-21 %chg Median This Period 100.0% 100.0% 0.0% 100.0% 93.1% 102.3% -9.0% 100.0% 103.8% 102.3% 1.5% 101.5% 100.0% 103.4% -3.3% 102.9% 101.8% 105.3% -3.3% 103.2% 101.6% 104.4% -2.7% 102.7% 102.7% 106.5% -3.6% 103.1% 103.3% 103.3% 0.0% 102.7% 100.0% 100.0% 0.0% 100.0% 100.0% 97.6% 2.5% 96.9%	Jun-22 Jun-21 %chg Median This Period Median Last Period 100.0% 100.0% 0.0% 100.0% 97.8% 93.1% 102.3% -9.0% 100.0% 100.0% 103.8% 102.3% 1.5% 101.5% 100.0% 100.0% 103.4% -3.3% 102.9% 100.8% 101.8% 105.3% -3.3% 103.2% 101.1% 101.6% 104.4% -2.7% 102.7% 101.2% 102.7% 106.5% -3.6% 103.1% 100.0% 103.3% 103.3% 0.0% 102.7% 98.6% 100.0% 100.0% 0.0% 100.0% 97.6% 100.0% 97.6% 2.5% 96.9% 95.8%







Median Percent of Original List Price Received by Price Range: Condos

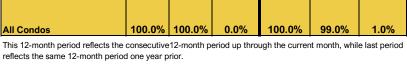


June 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				4041-	4041-	
				12-mth Median	12-mth Median	
				This	Last	
Condos	Jun-22	Jun-21	%chg	Period	Period	%chg
Collados	Juli-22	Juli-21	70CHg	Periou	Periou	70CHg
\$440,000	00.00/	0.4.00/	4.40/	00.00/	00.40/	4.00/
\$149,999 and below	93.8%	94.8%	-1.1%	96.8%	92.4%	4.8%
4450 000 4000 000	400.00/	00.00/	4 40/	00.00/	00.00/	0.40/
\$150,000 - \$299,999	100.0%	98.6%	1.4%	98.6%	96.6%	2.1%
****	400.00/	00.00/	4.40/	100.00/	00.00/	4 40/
\$300,000 - \$399,999	100.0%	98.9%	1.1%	100.0%	98.6%	1.4%
\$400,000 - \$499,999	100.7%	101.1%	-0.4%	100.0%	100.0%	0.0%
\$500,000 - \$599,999	100.0%	100.4%	-0.4%	100.2%	100.0%	0.2%
\$600,000 - \$699,999	100.0%	102.4%	-2.3%	100.9%	100.0%	0.9%
\$700,000 - \$999,999	100.0%	100.3%	-0.3%	100.6%	99.0%	1.6%
\$1,000,000 - \$1,499,999	97.3%	97.5%	-0.2%	98.6%	97.4%	1.2%
\$1,500,000 - \$1,999,999	97.6%	94.9%	2.8%	97.4%	94.5%	3.1%
\$2,000,000 and above	92.0%	97.6%	-5.7%	94.9%	95.9%	-1.0%
All Condos	100.0%	100.0%	0.0%	100.0%	99.0%	1.0%





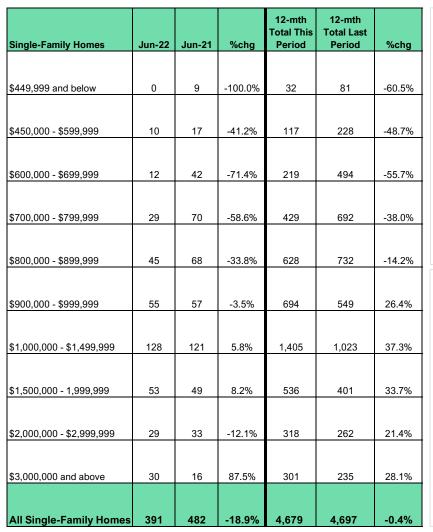


New Listings by Price Range: Single-Family Homes



OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





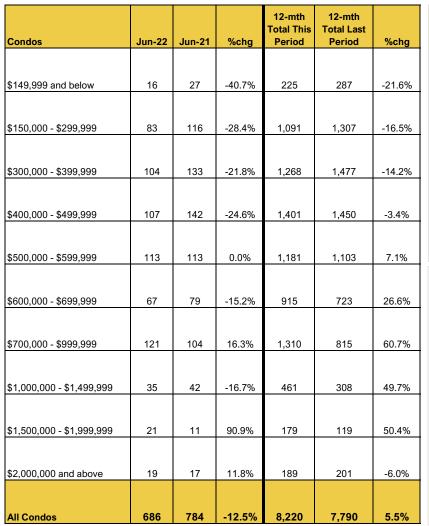


New Listings by Price Range: Condos

June 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





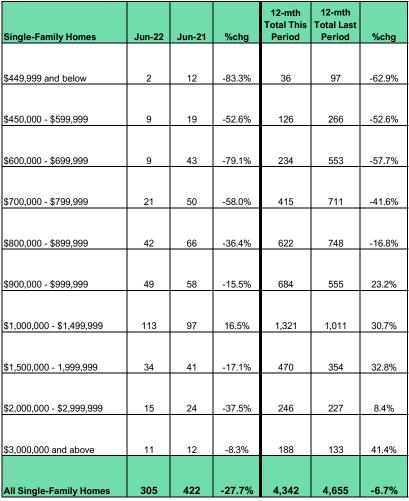


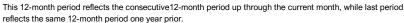
Pending Sales by Price Range: Single-Family Homes

June 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)









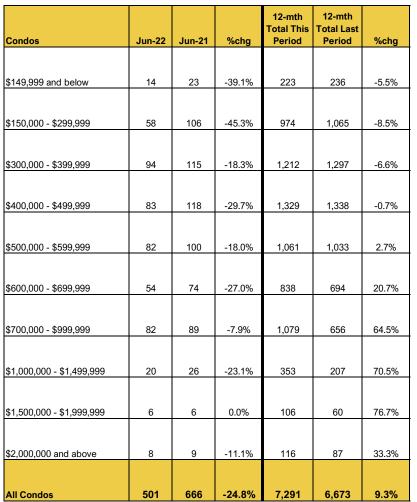


Pending Sales by Price Range: Condos

June 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.











OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Jun-22	Jun-21	YOY chg
\$449,999 and below	4	5	-20.0%
\$450,000 - \$599,999	11	11	0.0%
\$600,000 - \$699,999	14	13	7.7%
\$700,000 - \$799,999	32	23	39.1%
\$800,000 - \$899,999	40	34	17.6%
\$900,000 - \$999,999	59	26	126.9%
\$1,000,000 - \$1,499,999	152	77	97.4%
\$1,500,000 - 1,999,999	66	49	34.7%
\$2,000,000 - \$2,999,999	54	44	22.7%
\$3,000,000 and above	95	95	0.0%
All Single-Family Homes	527	377	39.8%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.





OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Jun-22	Jun-21	YOY chg
\$149,999 and below	39	50	-22.0%
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\$150,000 - \$299,999	160	203	-21.2%
\$300,000 - \$399,999	113	161	-29.8%
Ψοσο,σοσ - ψοσο,σοσ	110	101	-23.070
\$400,000 - \$499,999	116	119	-2.5%
\$500,000 - \$599,999	93	98	-5.1%
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\$600,000 - \$699,999	78	63	23.8%
\$700,000 - \$999,999	178	131	35.9%
7.00,000 7000,000	1		00.070
\$1,000,000 - \$1,499,999	93	62	50.0%
\$1,500,000 - \$1,999,999	60	42	42.9%
\$2,000,000 and above	68	96	-29.2%
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All Condos	998	1,025	-2.6%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)





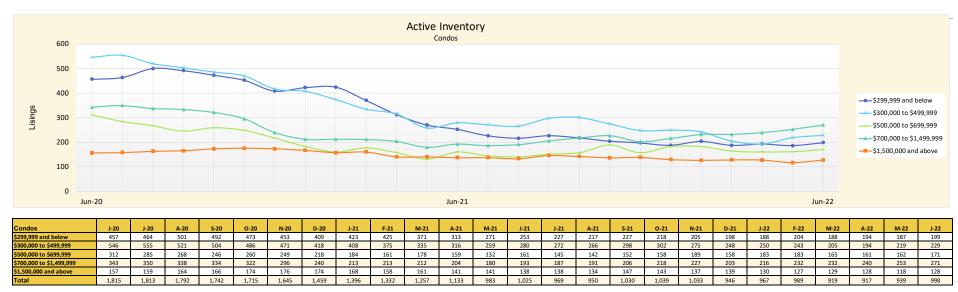
^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Active Inventory*: Single-Family Homes and Condos

June 2022 OAHU, HAWAII







^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.





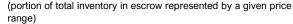
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Jun-22	Jun-21	YOY chg
\$449,999 and below	10	18	-44.4%
\$450,000 - \$599,999	20	43	-53.5%
430,000 - \$399,999	20	43	-55.5%
\$600,000 - \$699,999	25	87	-71.3%
\$700,000 - \$799,999	46	91	-49.5%
\$800,000 - \$899,999	70	109	-35.8%
\$900,000 - \$999,999	70	88	-20.5%
\$1,000,000 - \$1,499,999	153	182	-15.9%
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\$1,500,000 - 1,999,999	60	65	-7.7%
\$2,000,000 - \$2,999,999	35	46	-23.9%
\$3,000,000 and above	20	25	-20.0%
All Single-Family Homes	509	754	-32.5%



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.

Total Inventory In Escrow* by Price Range: Condos



June 2022

OAHU, HAWAII

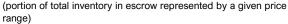
(The number of properties in an escrow status at the end of a given month)

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Condos	Jun-22	Jun-21	YOY chg
\$149,999 and below	22	41	-46.3%
THO,000 and below		71	-40.070
\$150,000 - \$299,999	96	189	-49.2%
\$300,000 - \$399,999	130	176	-26.1%
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\$400,000 - \$499,999	109	180	-39.4%
\$500,000 - \$599,999	111	142	-21.8%
ψοσο,σοσ - ψοσο,σοσ	111	172	-21.070
\$600,000 - \$699,999	81	122	-33.6%
\$700,000 - \$999,999	122	145	-15.9%
¢4 000 000 ¢4 400 000	36	41	40.00/
\$1,000,000 - \$1,499,999	36	41	-12.2%
\$1,500,000 - \$1,999,999	10	15	-33.3%
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\$2,000,000 and above	11	17	-35.3%
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All Condos	728	1,068	-31.8%



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.



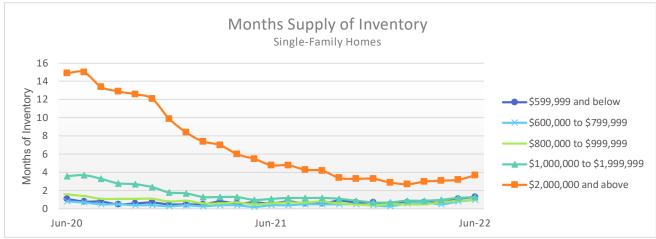


OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Jun-22	Jun-21	YOY chg
\$449,999 and below	1.3	0.6	116.7%
\$450,000 - \$599,999	1.2	0.6	100.0%
\$600,000 - \$699,999	0.9	0.4	125.0%
\$700,000 - \$799,999	1.1	0.4	175.0%
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\$800,000 - \$899,999	0.9	0.6	50.0%
			400.004
\$900,000 - \$999,999	1.2	0.6	100.0%
\$1,000,000 - \$1,499,999	1.2	0.9	33.3%
\$1,500,000 - 1,999,999	1.5	1.8	-16.7%
\$2,000,000 - \$2,999,999	2.3	2.4	-4.2%
\$3,000,000 and above	5.6	8.6	-34.9%
All Single-Family Homes	1.5	1.0	50.0%







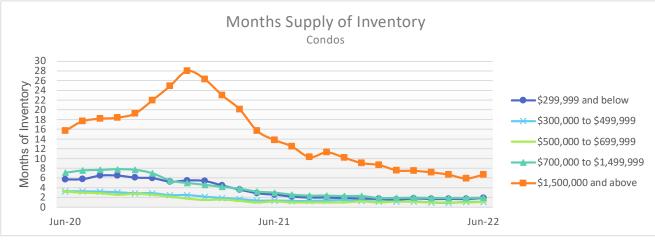


OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Jun-22	Jun-21	YOY chg
\$149,999 and below	2.1	2.6	-19.2%
\$150,000 - \$299,999	1.9	2.5	-24.0%
****			00.40/
\$300,000 - \$399,999	1.2	1.7	-29.4%
\$400,000 - \$499,999	1.1	1.1	0.0%
\$500,000 - \$599,999	1.0	1.2	-16.7%
\$600,000 - \$699,999	1.1	1.2	-8.3%
\$700,000 - \$999,999	1.7	2.7	-37.0%
\$1,000,000 - \$1,499,999	2.9	3.9	-25.6%
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\$1,500,000 - \$1,999,999	6.0	10.5	-42.9%
\$2,000,000 and above	6.8	16.0	-57.5%
			00.05/
All Condos	1.6	2.0	-20.0%



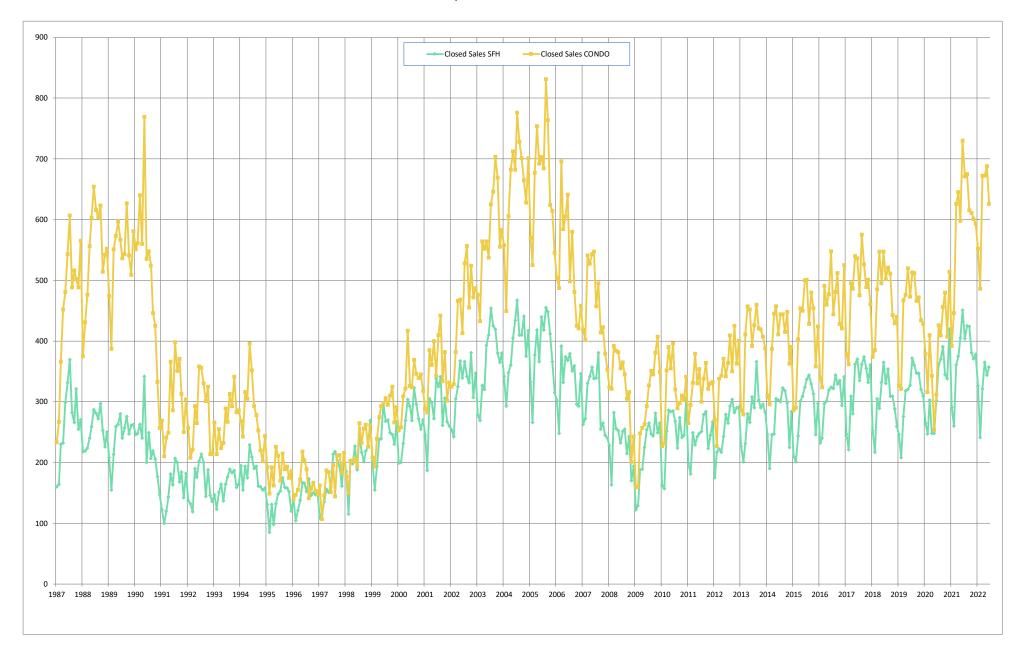






Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



Median Sales Price



Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

