

### Executive Summary

As is typical for this time of year, the O'ahu real estate market saw a slight decrease in total sales month-to-month. However, despite the modest dip in market activity, the majority of homebuyers continue to bid over the asking price in the hopes of securing a property to call home.

In September, closed sales of single-family homes and condos continued to outpace sales activity from the same time last year, recording 8.4% and 34.9% increases, respectively. However, sales dropped slightly compared to August, with single-family homes down just 0.2% and condos dipping 8.9%. The median price for a single-family home remained at \$1,050,000, while the median condo price rose 7.4% year-over-year to \$478,000.

Around 57% of single-family homes sold in September were priced at \$1 million and above, and the most volume growth occurred in the \$1,000,000 to \$1,399,999 range, with more than double the sales as last September. Roughly two out of every three single-family homes sold last month closed above the original asking price. The practice of bidding over the asking price was most prevalent in the Ewa Plain region, representing more than 80% of the region's third-quarter sales.

Sales of condo properties in the \$700,000 and above price range more than doubled year-over-year with 129 closed sales compared to just 57 last September. Meanwhile, 39.6% of condos sold for more than the asking price in the third quarter, especially in the Central, Ewa Plain, and Makakilo regions, where this occurred in over 70% of sales.

Both markets marked an uptick in new listings compared to 2020; however, active inventory – representing properties listed and open for sale at the end of the given month – fell sharply. The active inventory of single-family homes dropped by 17.4%. The regions with the most significant decline in active inventory for this market were Diamond Head and the North Shore, representing 49% and 59% drops, respectively. A total of 738 new condo listings came on the market in September, translating to a 28.1% year-over-year increase, though active inventory was down 40.9% compared to one year ago.



# Oahu Monthly Housing Statistics

## September 2021



### SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg
\$1,050,000	+19.3%
Closed Sales	YoY %chg
424	+8.4%
Average Sales Price	YoY %chg
\$1,289,510	+20.1%

### CONDOS

Median Sales Price	YoY %chg
\$478,000	+7.4%
Closed Sales	YoY %chg
615	+34.9%
Average Sales Price	YoY %chg
\$558,002	+2.3%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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SOURCE: Honolulu Board of REALTORS®, residential resales data compiled from HiCentral MLS, Ltd.®

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# Monthly Indicators

OAHU, HAWAII

## September 2021

Single-Family Homes					
Sep-21	Sep-20	YoY %chg	Aug-21	MoM %chg	
<b>Closed Sales</b>	<b>424</b>	391	8.4%	425	-0.2%
<b>Median Sales Price</b>	<b>\$1,050,000</b>	\$880,000	19.3%	\$1,050,000	0.0%
<b>Average Sales Price</b>	<b>\$1,289,510</b>	\$1,073,692	20.1%	\$1,316,681	-2.1%
<b>Median Days on Market</b>	<b>9</b>	9	0.0%	9	0.0%
<b>Percent of Orig. List Price Received</b>	<b>103.1%</b>	100.0%	3.1%	103.0%	0.1%
<b>New Listings</b>	<b>412</b>	368	12.0%	460	-10.4%
<b>Pending Sales*</b>	<b>398</b>	389	2.3%	415	-4.1%
<b>Active Inventory*</b>	<b>437</b>	529	-17.4%	416	5.0%
<b>Total Inventory in Escrow*</b>	<b>660</b>	702	-6.0%	727	-9.2%
<b>Months Supply of Active Inventory*</b>	<b>1.2</b>	1.7	-29.4%	1.1	9.1%

Condos					
Sep-21	Sep-20	YoY %chg	Aug-21	MoM %chg	
<b>Closed Sales</b>	<b>615</b>	456	34.9%	675	-8.9%
<b>Median Sales Price</b>	<b>\$478,000</b>	\$445,000	7.4%	\$500,000	-4.4%
<b>Average Sales Price</b>	<b>\$558,002</b>	\$545,367	2.3%	\$618,612	-9.8%
<b>Median Days on Market</b>	<b>11</b>	21	-47.6%	12	-8.3%
<b>Percent of Orig. List Price Received</b>	<b>100.0%</b>	98.6%	1.4%	100.0%	0.0%
<b>New Listings</b>	<b>738</b>	576	28.1%	721	2.4%
<b>Pending Sales*</b>	<b>629</b>	451	39.5%	617	1.9%
<b>Active Inventory*</b>	<b>1,030</b>	1,742	-40.9%	950	8.4%
<b>Total Inventory in Escrow*</b>	<b>951</b>	769	23.7%	979	-2.9%
<b>Months Supply of Active Inventory*</b>	<b>1.8</b>	4.5	-60.0%	1.7	5.9%

\*see footnotes on pages 9-12 regarding methodology updates

YoY % chg = year-over-year percent change comparing current month to the same month last year.

MoM % chg = month-over-month percent change comparing current month to the previous month.

## Year-to-Date

Single-Family Homes					
YTD-2021	YTD-2020	1-yr %chg	YTD-2019	2-yr %chg	
<b>Closed Sales</b>	<b>3,396</b>	2,735	24.2%	2,774	22.4%
<b>Median Sales Price</b>	<b>\$975,000</b>	\$811,000	20.2%	\$785,000	24.2%
<b>Average Sales Price</b>	<b>\$1,229,051</b>	\$983,726	24.9%	\$942,276	30.4%
<b>Median Days on Market</b>	<b>9</b>	17	-47.1%	23	-60.9%
<b>Percent of Orig. List Price Received</b>	<b>102.0%</b>	98.8%	3.2%	98.1%	4.0%
<b>New Listings</b>	<b>3,838</b>	3,421	12.2%	4,366	-12.1%
<b>Pending Sales*</b>	<b>3,613</b>	3,256	11.0%	3,194	13.1%

Condos					
YTD-2021	YTD-2020	1-yr %chg	YTD-2019	2-yr %chg	
<b>Closed Sales</b>	<b>5,398</b>	3,305	63.3%	4,074	32.5%
<b>Median Sales Price</b>	<b>\$467,500</b>	\$430,000	8.7%	\$425,000	10.0%
<b>Average Sales Price</b>	<b>\$550,293</b>	\$510,153	7.9%	\$517,035	6.4%
<b>Median Days on Market</b>	<b>12</b>	28	-57.1%	26	-53.8%
<b>Percent of Orig. List Price Received</b>	<b>100.0%</b>	97.9%	2.1%	97.9%	2.1%
<b>New Listings</b>	<b>6,293</b>	5,421	16.1%	6,619	-4.9%
<b>Pending Sales*</b>	<b>5,758</b>	3,677	56.6%	4,394	31.0%

\*see footnotes on pages 9-12 regarding methodology updates

1-yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago.

2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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# Closed Sales

## September 2021

OAHU, HAWAII

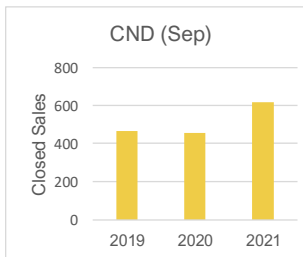
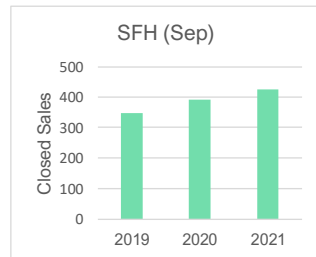
(A count of properties that have closed in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Sep-18	309	511	820
Oct-18	309	443	752
Nov-18	288	429	717
Dec-18	259	440	699
Jan-19	246	326	572
Feb-19	208	321	529
Mar-19	276	467	743
Apr-19	318	476	794
May-19	320	520	840
Jun-19	327	473	800
Jul-19	372	513	885
Aug-19	360	512	872
Sep-19	347	466	813
Oct-19	347	472	819
Nov-19	320	434	754
Dec-19	309	428	737
Jan-20	265	379	644
Feb-20	247	316	563
Mar-20	303	410	713
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039



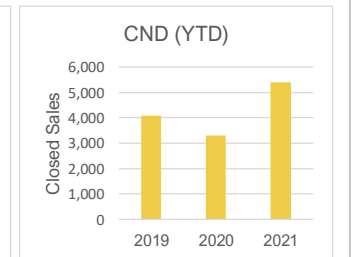
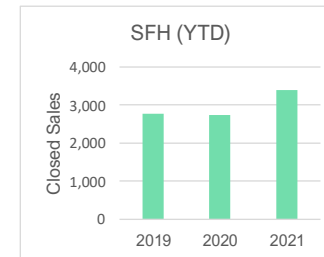
### Monthly Closed Sales

September	SFH	YoY %chg	CND	YoY %chg
2019	347	12.3%	466	-8.8%
2020	391	12.7%	456	-2.1%
2021	424	8.4%	615	34.9%



### Year-to-Date Closed Sales

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	2,774	0.8%	4,074	-6.7%
2020	2,735	-1.4%	3,305	-18.9%
2021	3,396	24.2%	5,398	63.3%



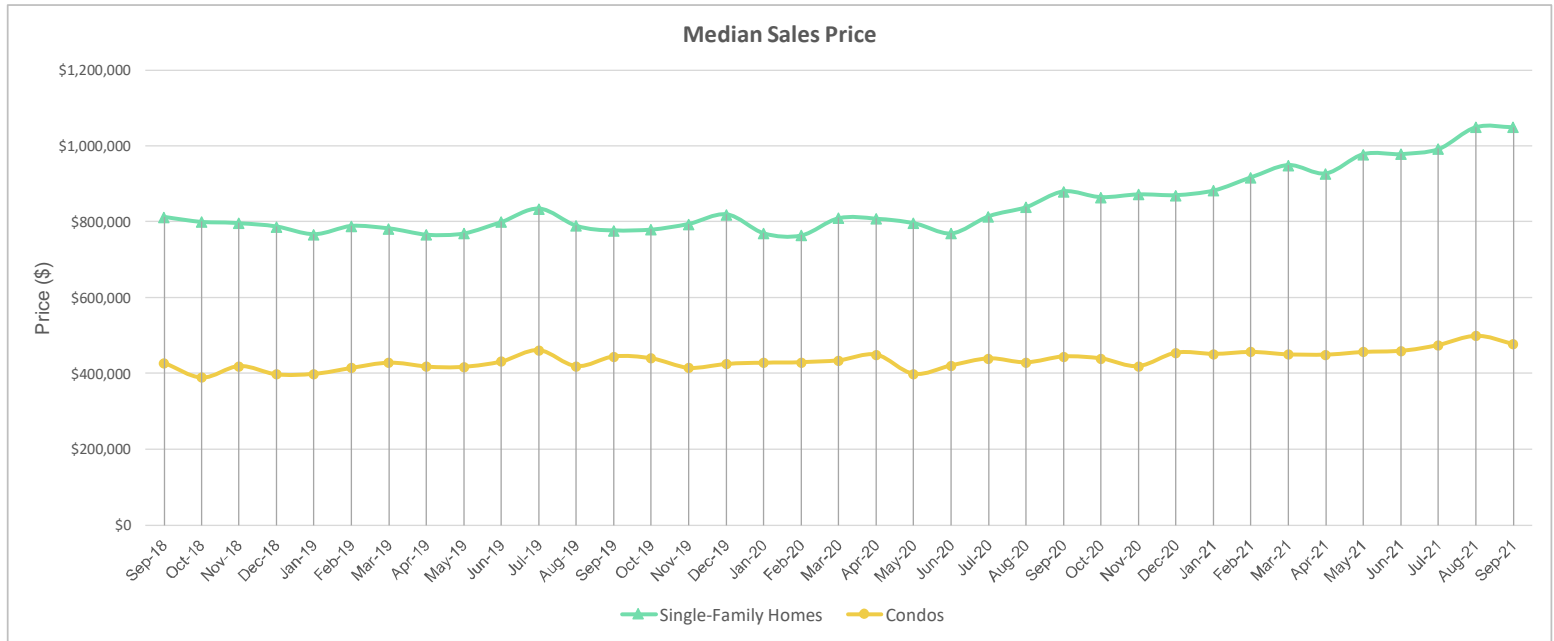
# Median Sales Price

September 2021

OAHU, HAWAII

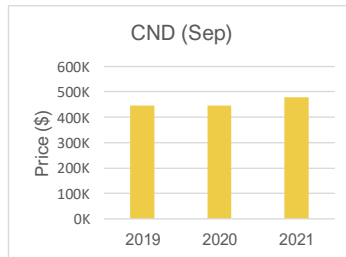
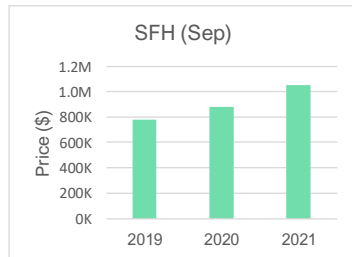
(The median sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Sep-18	\$812,500	\$428,000
Oct-18	\$800,000	\$390,000
Nov-18	\$797,000	\$420,000
Dec-18	\$788,000	\$398,500
Jan-19	\$767,500	\$399,000
Feb-19	\$789,000	\$415,000
Mar-19	\$782,500	\$429,000
Apr-19	\$766,750	\$418,950
May-19	\$770,000	\$417,500
Jun-19	\$800,000	\$432,500
Jul-19	\$835,000	\$461,500
Aug-19	\$790,000	\$419,500
Sep-19	\$777,000	\$445,000
Oct-19	\$780,000	\$441,000
Nov-19	\$794,750	\$415,000
Dec-19	\$820,000	\$425,500
Jan-20	\$770,000	\$429,000
Feb-20	\$765,000	\$430,000
Mar-20	\$810,000	\$435,000
Apr-20	\$809,000	\$450,000
May-20	\$797,000	\$399,000
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000



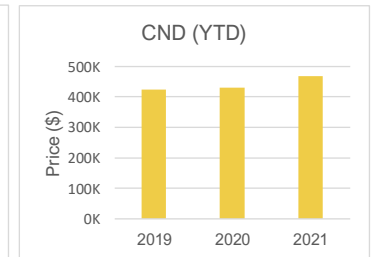
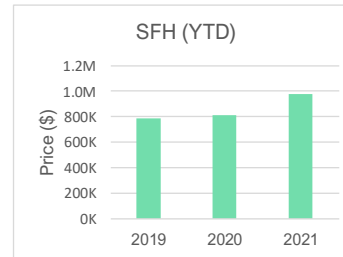
### Monthly Median Sales Price

September	SFH	YoY %chg	CND	YoY %chg
2019	\$777,000	-4.4%	\$445,000	4.0%
2020	\$880,000	13.3%	\$445,000	0.0%
2021	\$1,050,000	19.3%	\$478,000	7.4%



### Year-to-Date Median Sales Price

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	\$785,000	-0.5%	\$425,000	-1.0%
2020	\$811,000	3.3%	\$430,000	1.2%
2021	\$975,000	20.2%	\$467,500	8.7%



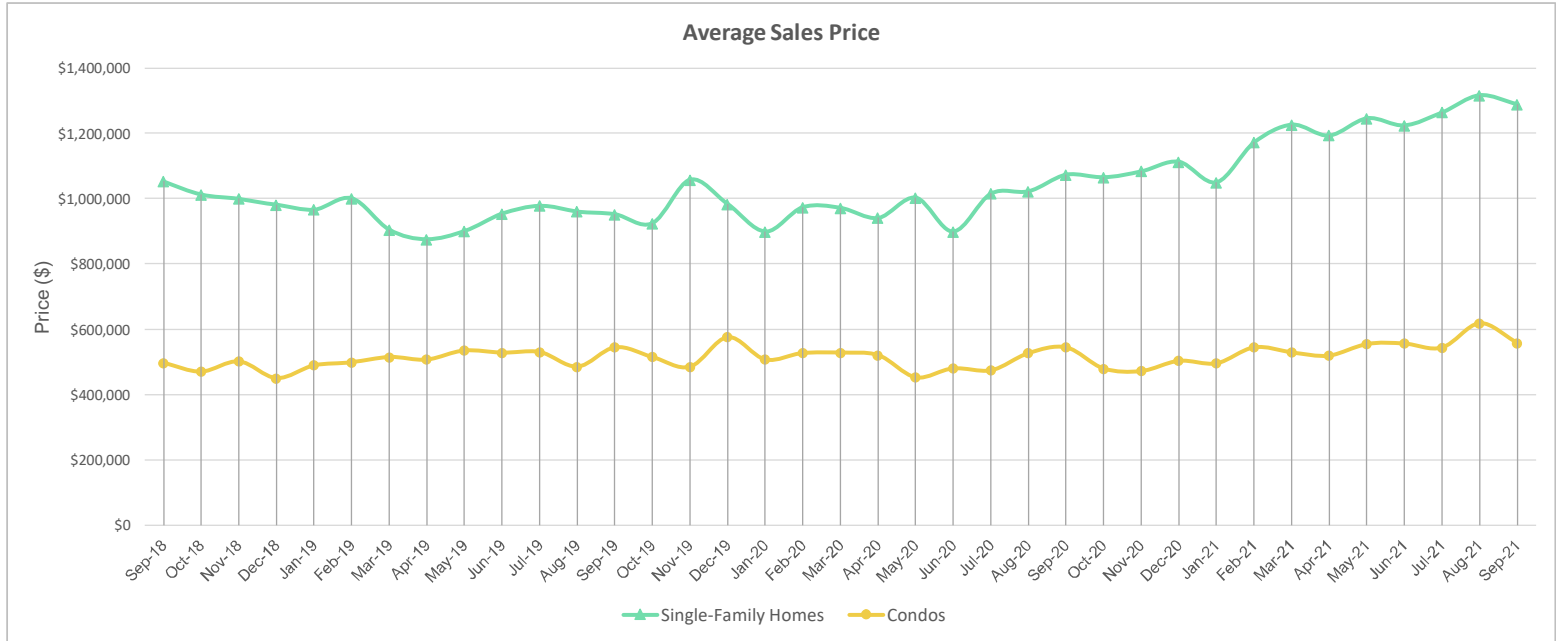
# Average Sales Price

September 2021

OAHU, HAWAII

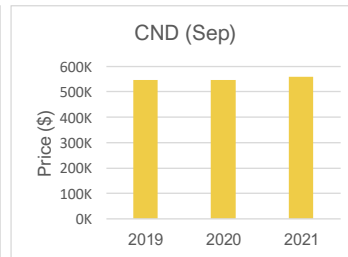
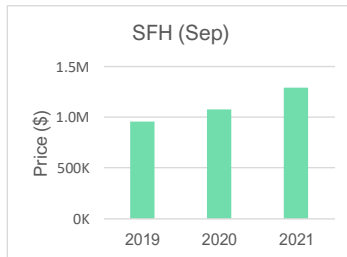
(The average sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Sep-18	\$1,053,040	\$497,457
Oct-18	\$1,013,132	\$470,725
Nov-18	\$1,000,053	\$502,617
Dec-18	\$981,313	\$450,252
Jan-19	\$967,119	\$490,812
Feb-19	\$1,001,370	\$499,059
Mar-19	\$905,155	\$515,150
Apr-19	\$876,258	\$508,023
May-19	\$901,482	\$535,992
Jun-19	\$954,149	\$528,541
Jul-19	\$978,651	\$530,870
Aug-19	\$961,456	\$486,234
Sep-19	\$952,257	\$545,491
Oct-19	\$924,895	\$516,273
Nov-19	\$1,058,258	\$485,383
Dec-19	\$983,758	\$576,898
Jan-20	\$899,689	\$508,395
Feb-20	\$974,283	\$527,836
Mar-20	\$972,367	\$528,606
Apr-20	\$941,708	\$521,484
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002



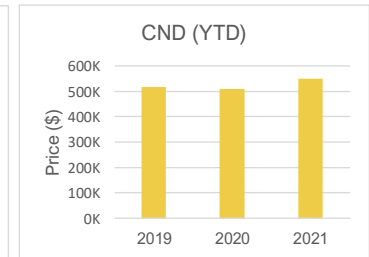
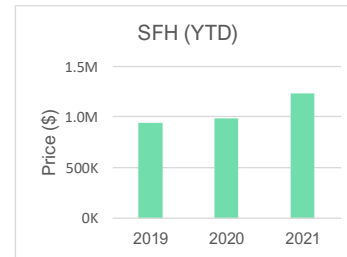
### Monthly Average Sales Price

September	SFH	YoY %chg	CND	YoY %chg
2019	\$952,257	-9.6%	\$545,491	9.7%
2020	\$1,073,692	12.8%	\$545,367	0.0%
2021	\$1,289,510	20.1%	\$558,002	2.3%



### Year-to-Date Average Sales Price

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	\$942,276	-4.9%	\$517,035	2.9%
2020	\$983,726	4.4%	\$510,153	-1.3%
2021	\$1,229,051	24.9%	\$550,293	7.9%



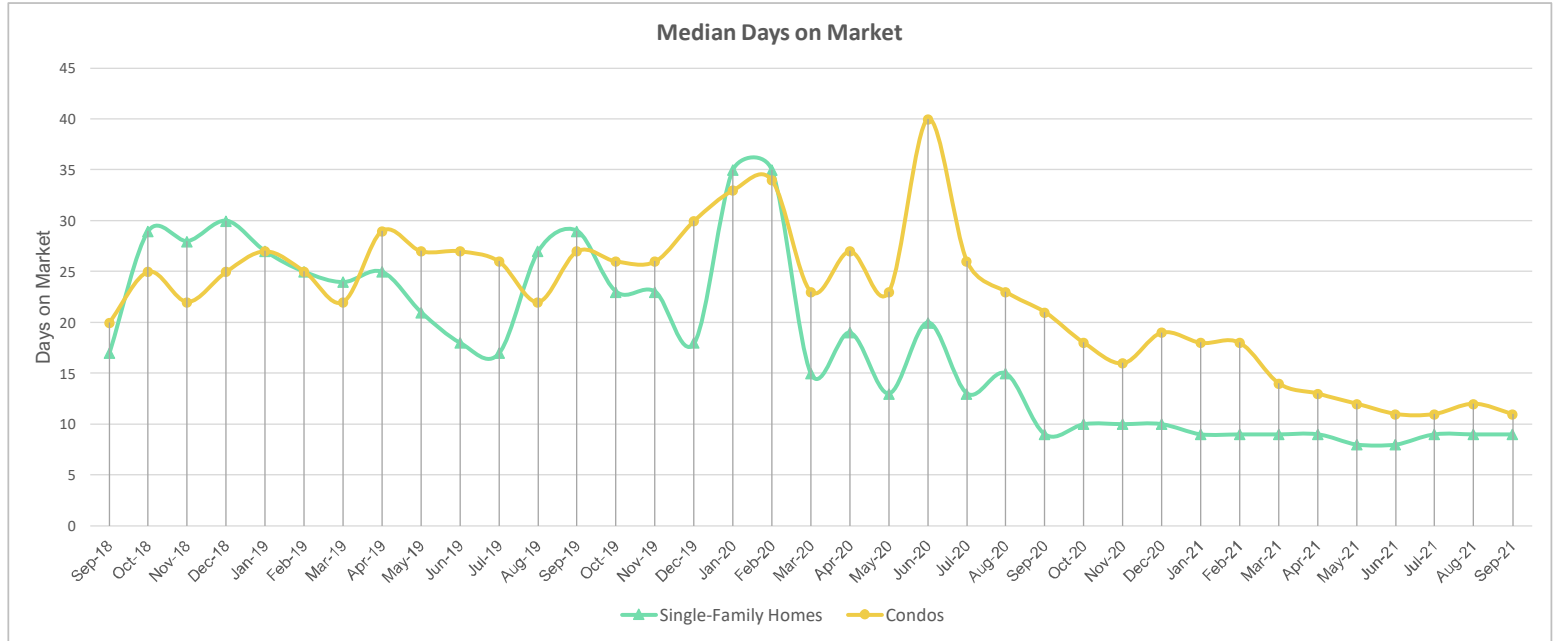
# Median Days on Market

## September 2021

OAHU, HAWAII

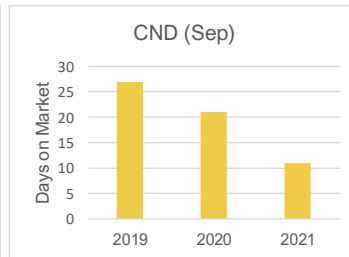
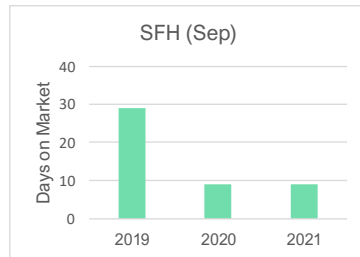
(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

Mo/Yr	Single-Family Homes	Condos
Sep-18	17	20
Oct-18	29	25
Nov-18	28	22
Dec-18	30	25
Jan-19	27	27
Feb-19	25	25
Mar-19	24	22
Apr-19	25	29
May-19	21	27
Jun-19	18	27
Jul-19	17	26
Aug-19	27	22
Sep-19	29	27
Oct-19	23	26
Nov-19	23	26
Dec-19	18	30
Jan-20	35	33
Feb-20	35	34
Mar-20	15	23
Apr-20	19	27
May-20	13	23
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11



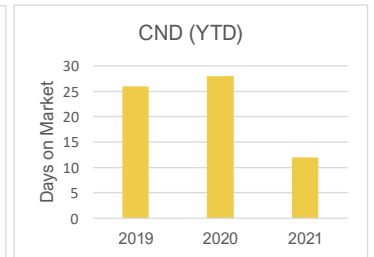
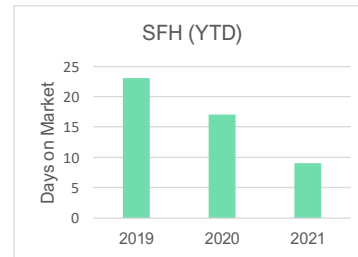
### Monthly Median Days on Market

September	SFH	YoY %chg	CND	YoY %chg
2019	29	70.6%	27	35.0%
2020	9	-69.0%	21	-22.2%
2021	9	0.0%	11	-47.6%



### Year-to-Date Median Days on Market

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	23	43.8%	26	36.8%
2020	17	-26.1%	28	7.7%
2021	9	-47.1%	12	-57.1%





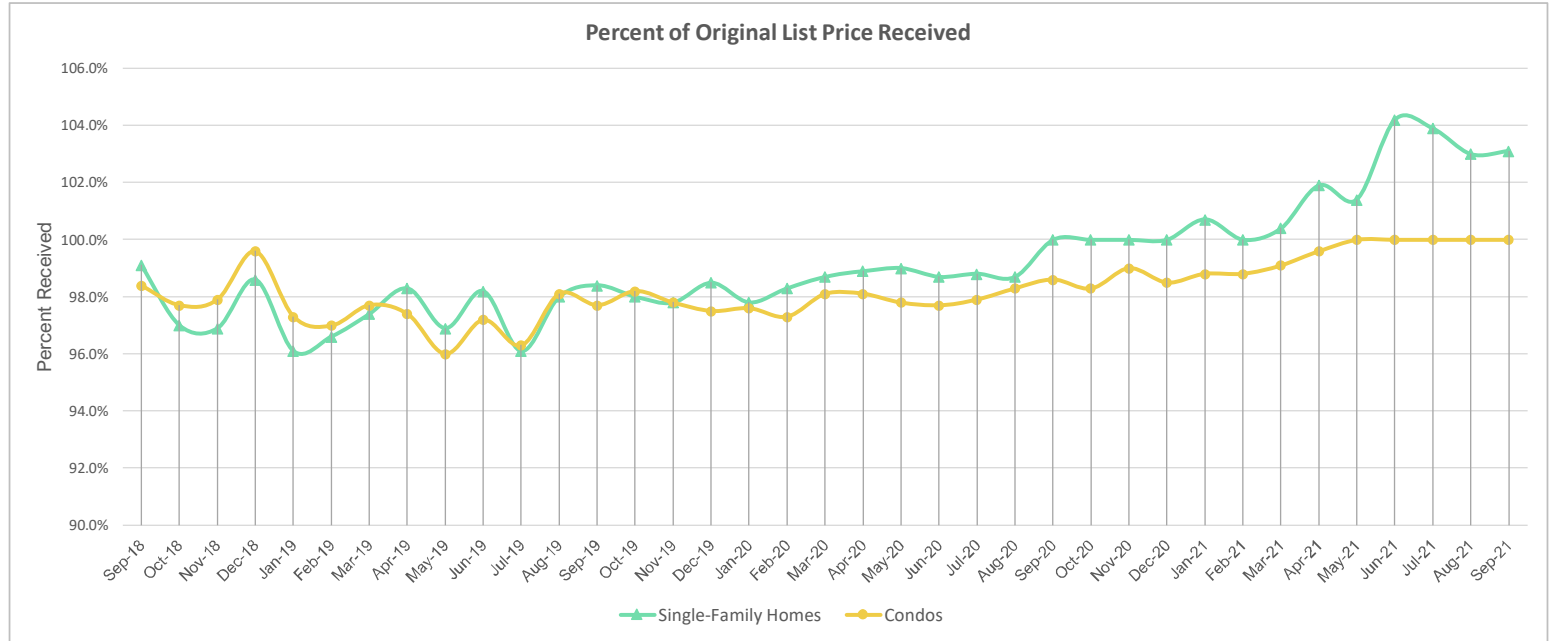
# Percent of Original List Price Received

September 2021

OAHU, HAWAII

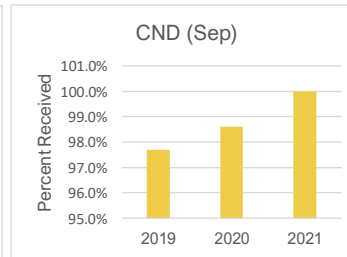
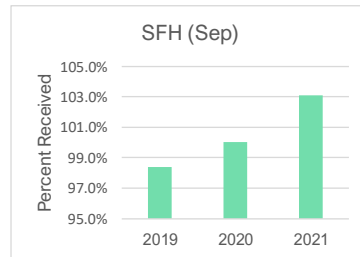
(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

Mo/Yr	Single-Family Homes	Condos
Sep-18	99.1%	98.4%
Oct-18	97.0%	97.7%
Nov-18	96.9%	97.9%
Dec-18	98.6%	99.6%
Jan-19	96.1%	97.3%
Feb-19	96.6%	97.0%
Mar-19	97.4%	97.7%
Apr-19	98.3%	97.4%
May-19	96.9%	96.0%
Jun-19	98.2%	97.2%
Jul-19	96.1%	96.3%
Aug-19	98.0%	98.1%
Sep-19	98.4%	97.7%
Oct-19	98.0%	98.2%
Nov-19	97.8%	97.8%
Dec-19	98.5%	97.5%
Jan-20	97.8%	97.6%
Feb-20	98.3%	97.3%
Mar-20	98.7%	98.1%
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%



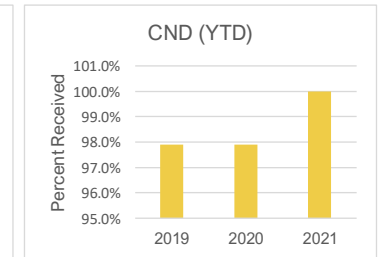
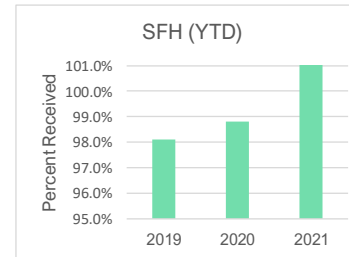
### Monthly Percent of Original List Price Received

September	SFH	YoY %chg	CND	YoY %chg
2019	98.4%	-0.7%	97.7%	-0.7%
2020	100.0%	1.6%	98.6%	0.9%
2021	103.1%	3.1%	100.0%	1.4%



### Year-to-Date Percent of Original List Price Received

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	98.1%	-1.0%	97.9%	-0.8%
2020	98.8%	0.7%	97.9%	0.0%
2021	102.0%	3.2%	100.0%	2.1%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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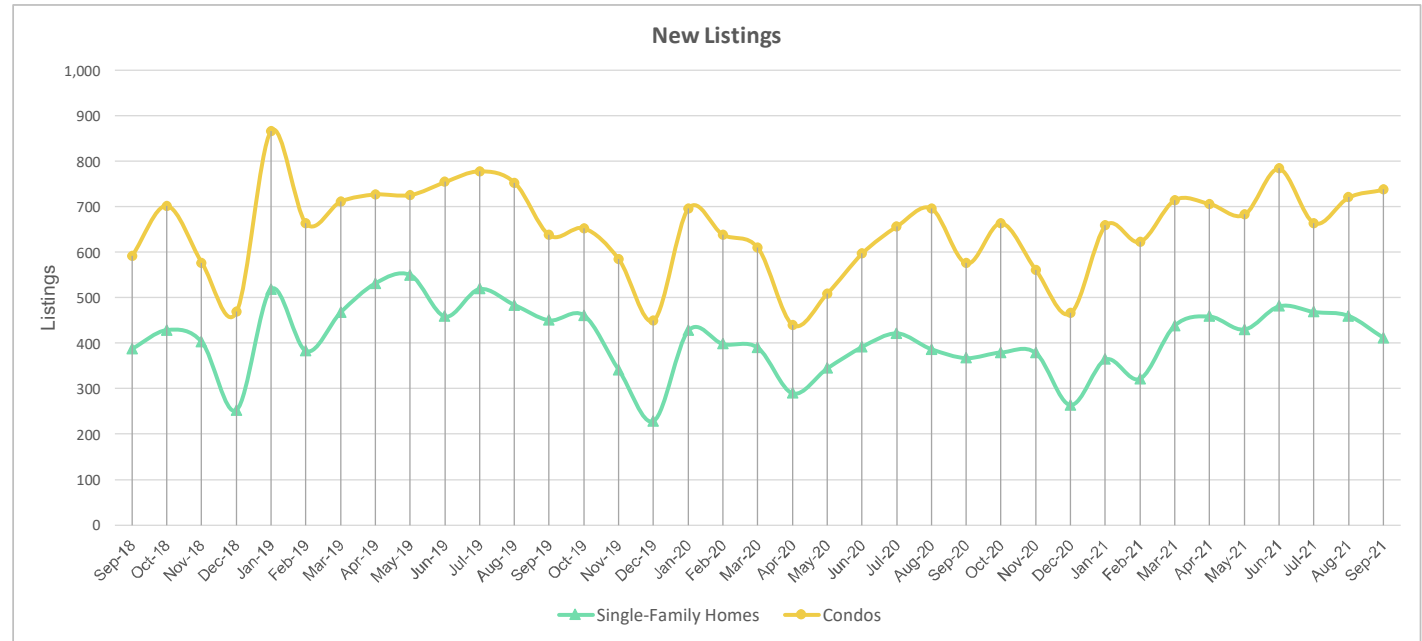
# New Listings

## September 2021

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Mo-Yr	Single-Family Homes	Condos	Total
Sep-18	388	592	980
Oct-18	429	702	1,131
Nov-18	403	577	980
Dec-18	253	469	722
Jan-19	519	867	1,386
Feb-19	383	663	1,046
Mar-19	468	712	1,180
Apr-19	532	727	1,259
May-19	550	726	1,276
Jun-19	459	755	1,214
Jul-19	520	778	1,298
Aug-19	484	753	1,237
Sep-19	451	638	1,089
Oct-19	461	653	1,114
Nov-19	342	585	927
Dec-19	229	450	679
Jan-20	428	696	1,124
Feb-20	399	639	1,038
Mar-20	390	610	1,000
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150

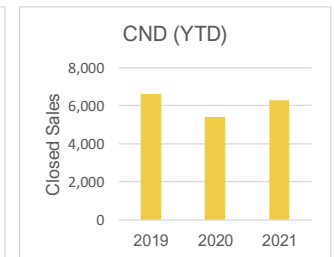
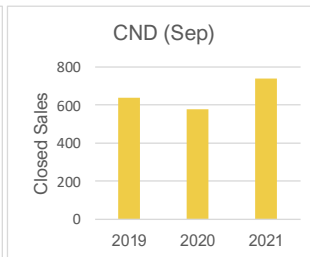
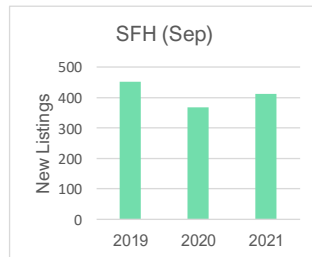


### Monthly New Listings

September	SFH	YoY %chg	CND	YoY %chg
2019	451	16.2%	638	7.8%
2020	368	-18.4%	576	-9.7%
2021	412	12.0%	738	28.1%

### Year-to-Date New Listings

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	4,366	6.1%	6,619	6.8%
2020	3,421	-21.6%	5,421	-18.1%
2021	3,838	12.2%	6,293	16.1%



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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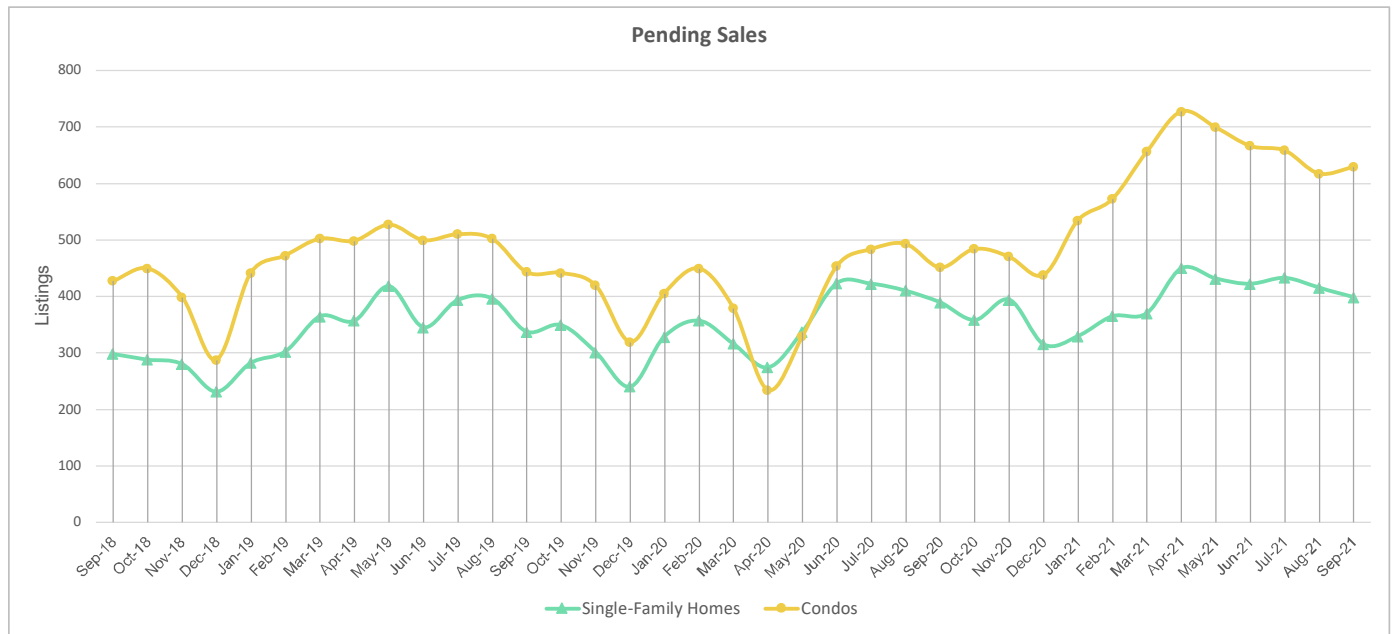
# Pending Sales\*

## September 2021

OAHU, HAWAII

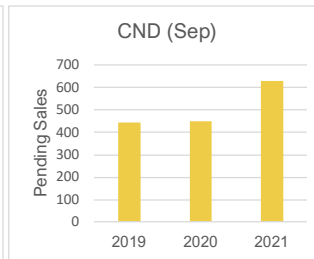
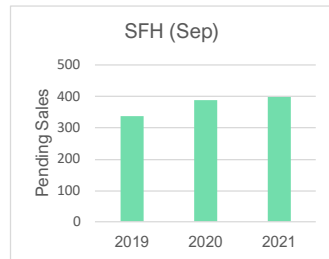
(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)

Mo/Yr	Single-Family Homes	Condos	Total
Sep-18	298	427	725
Oct-18	288	449	737
Nov-18	280	398	678
Dec-18	231	287	518
Jan-19	282	441	723
Feb-19	302	472	774
Mar-19	364	502	866
Apr-19	357	498	855
May-19	418	527	945
Jun-19	345	499	844
Jul-19	393	510	903
Aug-19	396	502	898
Sep-19	337	443	780
Oct-19	349	441	790
Nov-19	301	419	720
Dec-19	240	319	559
Jan-20	328	405	733
Feb-20	357	449	806
Mar-20	316	379	695
Apr-20	274	234	508
May-20	337	329	666
Jun-20	423	454	877
Jul-20	422	483	905
Aug-20	410	493	903
Sep-20	389	451	840
Oct-20	358	484	842
Nov-20	394	470	864
Dec-20	315	438	753
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	<b>398</b>	<b>629</b>	<b>1,027</b>



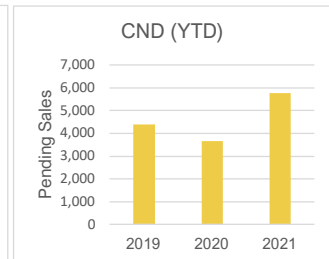
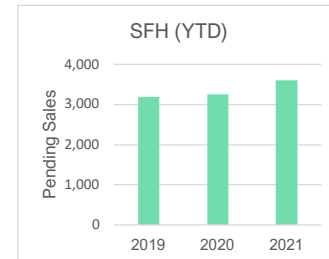
### Monthly Pending Sales

September	SFH	YoY %chg	CND	YoY %chg
2019	337	13.1%	443	3.7%
2020	389	15.4%	451	1.8%
<b>2021</b>	<b>398</b>	<b>2.3%</b>	<b>629</b>	<b>39.5%</b>



### Year-to-Date Pending Sales

September	YTD SFH	YoY %chg	YTD CND	YoY %chg
2019	3,194	4.8%	4,394	-1.5%
2020	3,256	1.9%	3,677	-16.3%
<b>2021</b>	<b>3,613</b>	<b>11.0%</b>	<b>5,758</b>	<b>56.6%</b>



\*Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (EN) status throughout the given month.

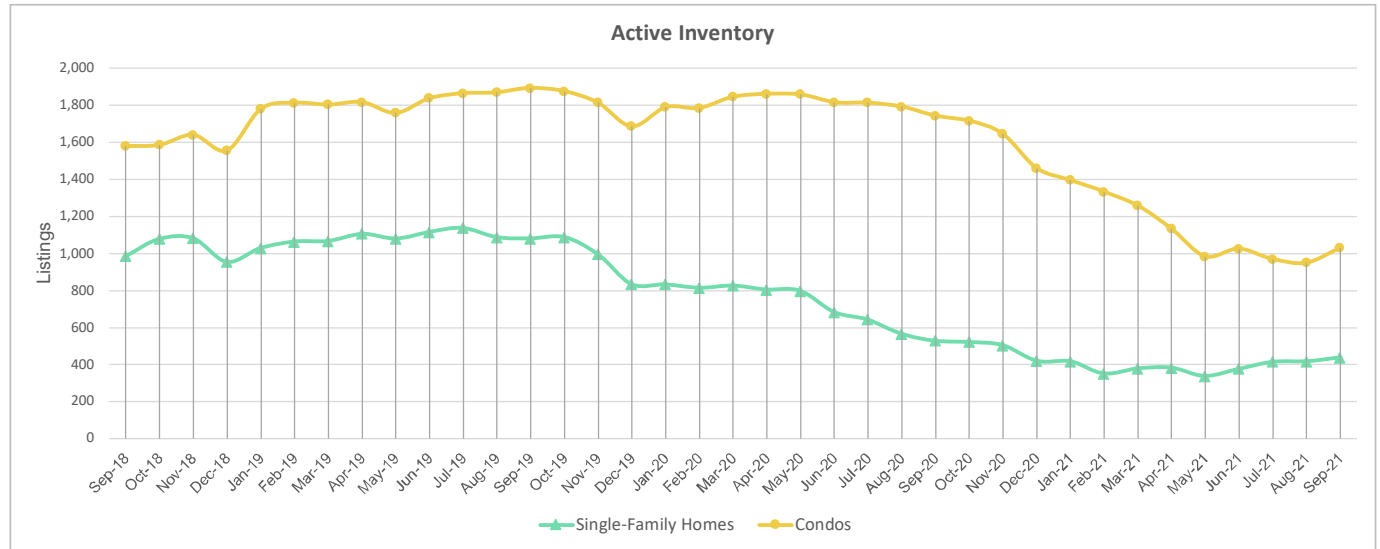
# Active Inventory\*

## September 2021

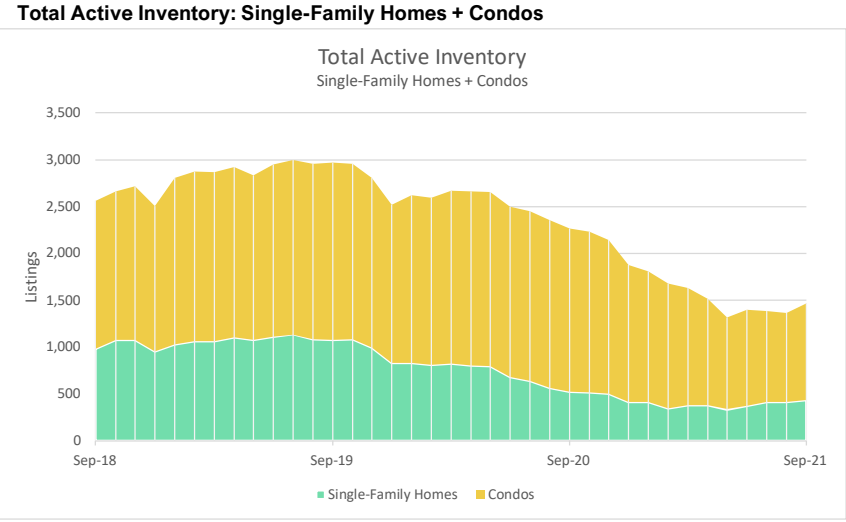
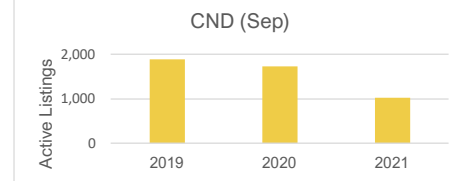
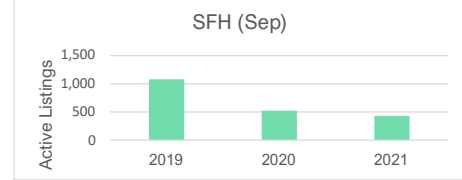
OAHU, HAWAII

(The number of properties in Active (A) status at the end of the given month)

Mo/Yr	Single-Family Homes	Condos	Total
Sep-18	984	1,578	2,562
Oct-18	1,078	1,586	2,664
Nov-18	1,082	1,639	2,721
Dec-18	953	1,555	2,508
Jan-19	1,028	1,779	2,807
Feb-19	1,063	1,812	2,875
Mar-19	1,065	1,803	2,868
Apr-19	1,105	1,816	2,921
May-19	1,079	1,759	2,838
Jun-19	1,114	1,837	2,951
Jul-19	1,137	1,863	3,000
Aug-19	1,086	1,869	2,955
Sep-19	1,080	1,892	2,972
Oct-19	1,086	1,874	2,960
Nov-19	995	1,814	2,809
Dec-19	833	1,685	2,518
Jan-20	833	1,789	2,622
Feb-20	814	1,784	2,598
Mar-20	825	1,845	2,670
Apr-20	804	1,860	2,664
May-20	797	1,858	2,655
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
<b>Sep-21</b>	<b>437</b>	<b>1,030</b>	<b>1,467</b>



September	SFH	YoY %chg	CND	YoY %chg
2019	1,080	9.8%	1,892	19.9%
2020	529	-51.0%	1,742	-7.9%
<b>2021</b>	<b>437</b>	<b>-17.4%</b>	<b>1,030</b>	<b>-40.9%</b>



\*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

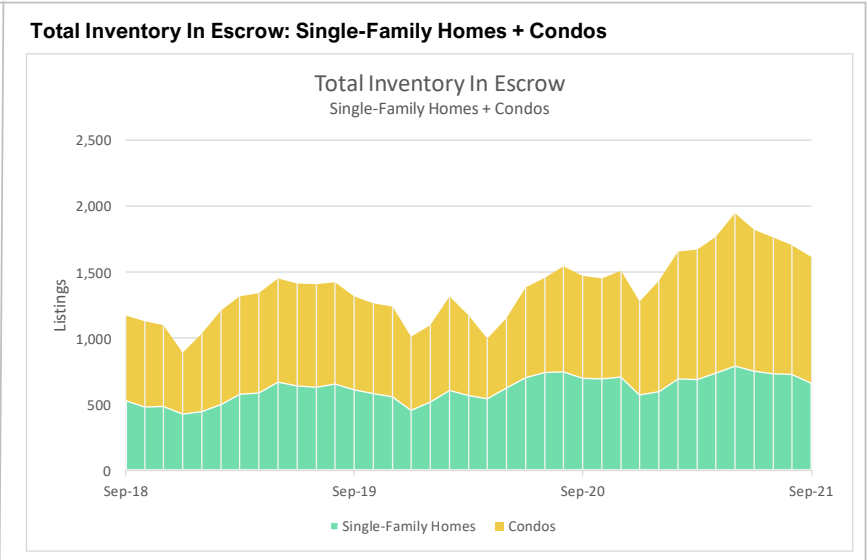
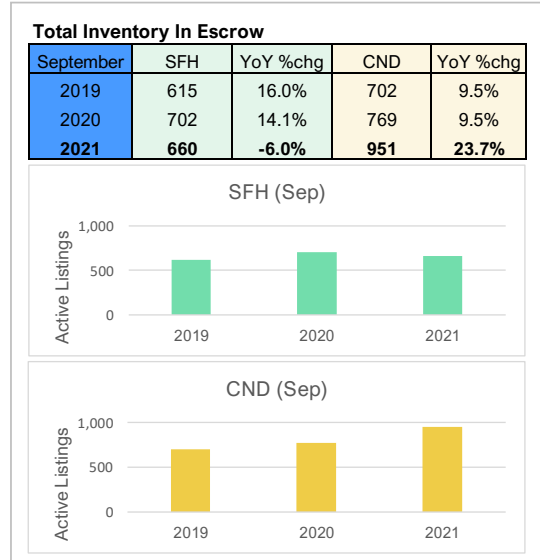
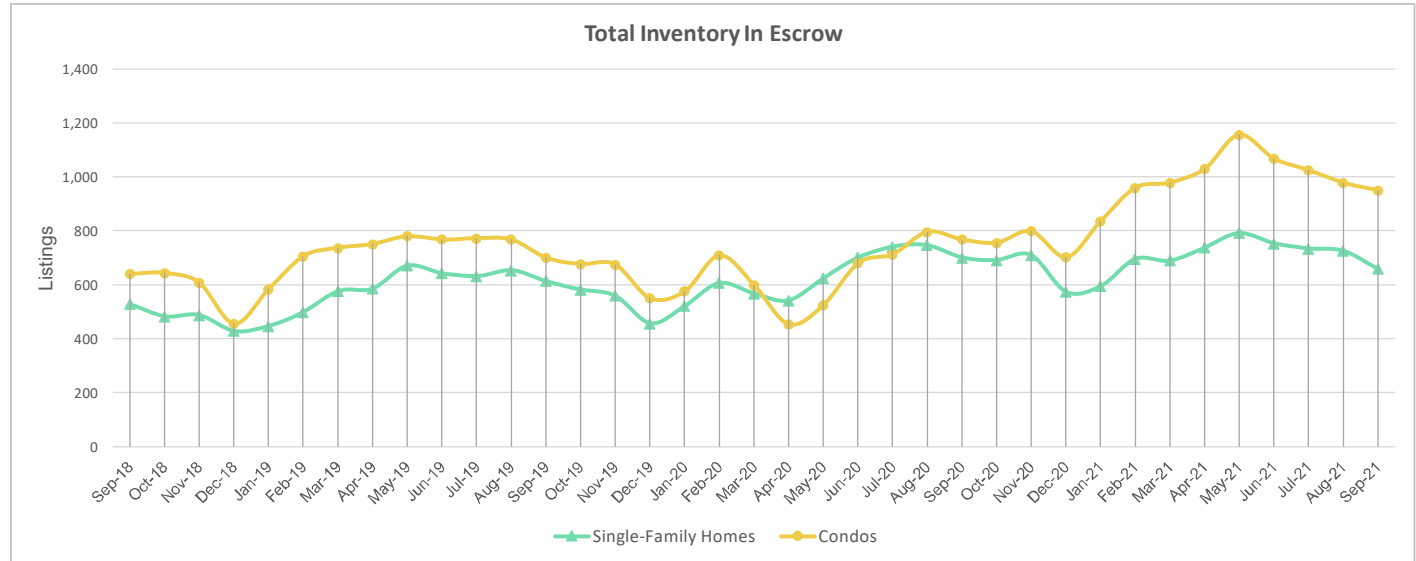
# Total Inventory In Escrow\*

September 2021

OAHU, HAWAII

(The number of properties in escrow at the end of the given month / combined listings in ES and EN status)

Mo/Yr	Single-Family Homes	Condos	Total
Sep-18	530	641	1,171
Oct-18	484	645	1,129
Nov-18	489	609	1,098
Dec-18	430	457	887
Jan-19	448	586	1,034
Feb-19	500	707	1,207
Mar-19	578	738	1,316
Apr-19	587	752	1,339
May-19	672	781	1,453
Jun-19	644	769	1,413
Jul-19	633	773	1,406
Aug-19	655	770	1,425
Sep-19	615	702	1,317
Oct-19	583	678	1,261
Nov-19	561	676	1,237
Dec-19	458	551	1,009
Jan-20	523	577	1,100
Feb-20	608	710	1,318
Mar-20	569	600	1,169
Apr-20	543	455	998
May-20	625	525	1,150
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
<b>Sep-21</b>	<b>660</b>	<b>951</b>	<b>1,611</b>



\*New indicator added to reports as of 2021, including applicable historical data.

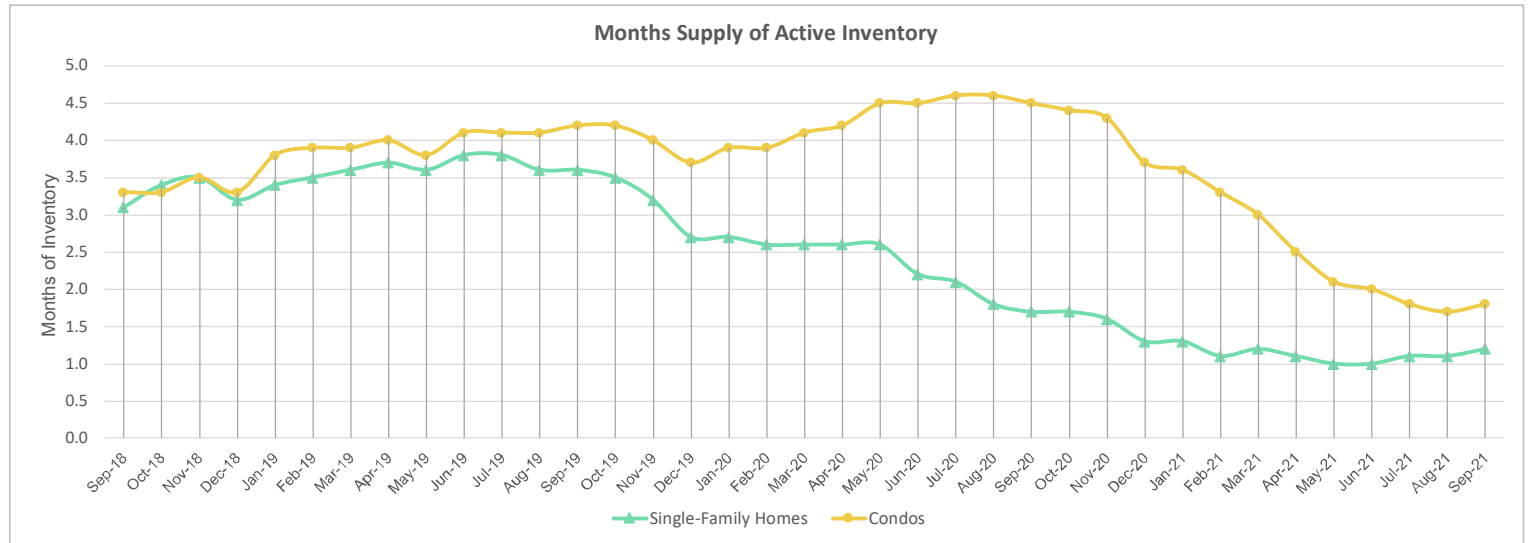
# Months Supply of Active Inventory\*

September 2021

OAHU, HAWAII

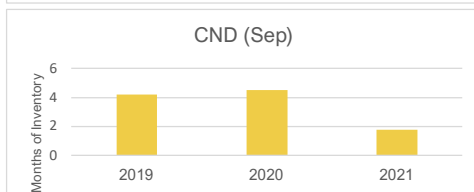
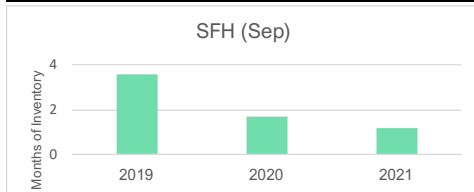
(Compares active inventory to a rolling 12-month average closed sales)

Mo/Yr	Single-Family Homes	Condos
Sep-18	3.1	3.3
Oct-18	3.4	3.3
Nov-18	3.5	3.5
Dec-18	3.2	3.3
Jan-19	3.4	3.8
Feb-19	3.5	3.9
Mar-19	3.6	3.9
Apr-19	3.7	4.0
May-19	3.6	3.8
Jun-19	3.8	4.1
Jul-19	3.8	4.1
Aug-19	3.6	4.1
Sep-19	3.6	4.2
Oct-19	3.5	4.2
Nov-19	3.2	4.0
Dec-19	2.7	3.7
Jan-20	2.7	3.9
Feb-20	2.6	3.9
Mar-20	2.6	4.1
Apr-20	2.6	4.2
May-20	2.6	4.5
Jun-20	2.2	4.5
Jul-20	2.1	4.6
Aug-20	1.8	4.6
Sep-20	1.7	4.5
Oct-20	1.7	4.4
Nov-20	1.6	4.3
Dec-20	1.3	3.7
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8

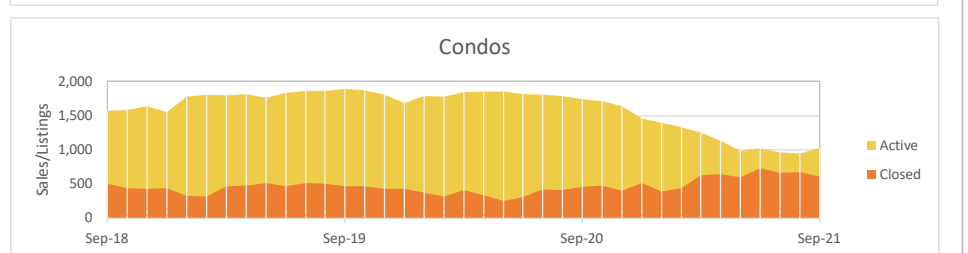
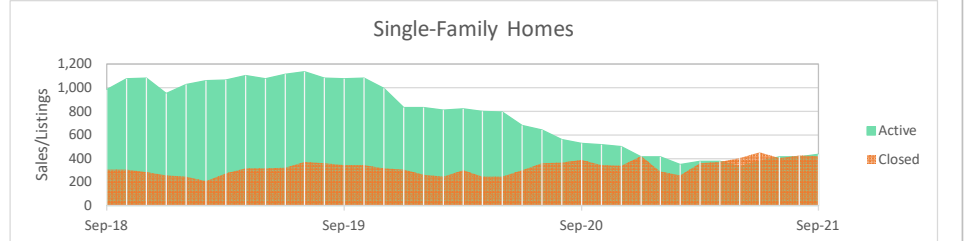


## Months Supply of Active Inventory

September	SFH	YoY %chg	CND	YoY %chg
2019	3.6	16.1%	4.2	27.3%
2020	1.7	-52.8%	4.5	7.1%
2021	1.2	-29.4%	1.8	-60.0%



## Active Inventory vs. Closed Sales



\*Methodology updated as of 2021 (also applied to historical data shown on this chart).

Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

# Housing Supply Overview

September 2021

OAHU, HAWAII

(A year-over-year overview of the availability and sales of properties in a given month, by price range)

	Closed Sales			Median Days on Market			Percent of Original List Price Received			New Listings			Pending Sales			Active Inventory			Total Inventory In Escrow			Months Supply of Active Inventory			
	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	
<b>Single-Family Homes</b>																									
<b>\$449,999 and below</b>	4	7	-42.9%	28	18	55.6%	92.3%	92.5%	-0.2%	4	4	0.0%	6	8	-25.0%	3	9	-66.7%	15	29	-48.3%	0.4	0.9	-55.6%	
<b>\$450,000 - \$599,999</b>	8	18	-55.6%	11	16	-31.3%	105.4%	100.0%	5.4%	9	22	-59.1%	10	32	-68.8%	10	10	0.0%	28	78	-64.1%	0.6	0.4	50.0%	
<b>\$600,000 - \$699,999</b>	29	54	-46.3%	10	10	0.0%	100.0%	100.2%	-0.2%	22	44	-50.0%	26	53	-50.9%	13	26	-50.0%	50	96	-47.9%	0.4	0.5	-20.0%	
<b>\$700,000 - \$799,999</b>	44	67	-34.3%	8	9	-11.1%	105.7%	100.0%	5.7%	36	63	-42.9%	39	70	-44.3%	26	30	-13.3%	69	111	-37.8%	0.5	0.5	0.0%	
<b>\$800,000 - \$899,999</b>	57	61	-6.6%	8	6	33.3%	103.7%	100.0%	3.7%	60	55	9.1%	51	56	-8.9%	35	45	-22.2%	95	99	-4.0%	0.6	1.0	-40.0%	
<b>\$900,000 - \$999,999</b>	41	54	-24.1%	11	7	57.1%	104.1%	101.0%	3.1%	63	35	80.0%	75	42	78.6%	43	34	26.5%	107	75	42.7%	1.0	1.1	-9.1%	
<b>\$1,000,000 - \$1,499,999</b>	146	80	82.5%	10	12	-16.7%	104.7%	99.0%	5.8%	119	79	50.6%	106	84	26.2%	104	131	-20.6%	164	134	22.4%	1.0	2.5	-60.0%	
<b>\$1,500,000 - 1,999,999</b>	56	27	107.4%	9	57	-84.2%	103.5%	96.2%	7.6%	44	29	51.7%	45	31	45.2%	61	64	-4.7%	63	53	18.9%	1.8	3.8	-52.6%	
<b>\$2,000,000 - \$2,999,999</b>	21	12	75.0%	8	29	-72.4%	100.0%	96.3%	3.8%	32	18	77.8%	22	8	175.0%	51	73	-30.1%	38	17	123.5%	2.3	9.1	-74.7%	
<b>\$3,000,000 and above</b>	18	11	63.6%	82	39	110.3%	92.5%	95.9%	-3.5%	23	19	21.1%	18	5	260.0%	91	107	-15.0%	31	10	210.0%	7.6	17.8	-57.3%	
<b>All Single-Family Homes</b>	<b>424</b>	<b>391</b>	<b>8.4%</b>	<b>9</b>	<b>9</b>	<b>0.0%</b>	<b>103.1%</b>	<b>100.0%</b>	<b>3.1%</b>	<b>412</b>	<b>368</b>	<b>12.0%</b>	<b>398</b>	<b>389</b>	<b>2.3%</b>	<b>437</b>	<b>529</b>	<b>-17.4%</b>	<b>660</b>	<b>702</b>	<b>-6.0%</b>	<b>1.2</b>	<b>1.7</b>	<b>-29.4%</b>	

	Closed Sales			Median Days on Market			Percent of Original List Price Received			New Listings			Pending Sales			Active Inventory			Total Inventory In Escrow			Months Supply of Active Inventory			
	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	Sep-21	Sep-20	%chg	
<b>Condos</b>																									
<b>\$149,999 and below</b>	22	15	46.7%	46	50	-8.0%	98.3%	92.9%	5.8%	12	25	-52.0%	13	14	-7.1%	45	104	-56.7%	26	27	-3.7%	2.0	6.5	-69.2%	
<b>\$150,000 - \$299,999</b>	98	72	36.1%	20	24	-16.7%	98.2%	98.0%	0.2%	111	93	19.4%	89	80	11.3%	182	388	-53.1%	147	116	26.7%	2.0	6.4	-68.8%	
<b>\$300,000 - \$399,999</b>	93	84	10.7%	12	27	-55.6%	100.0%	98.3%	1.7%	103	114	-9.6%	105	97	8.2%	156	273	-42.9%	167	188	-11.2%	1.6	3.2	-50.0%	
<b>\$400,000 - \$499,999</b>	118	106	11.3%	9	15	-40.0%	100.2%	98.9%	1.3%	150	111	35.1%	120	107	12.1%	142	231	-38.5%	169	174	-2.9%	1.3	3.0	-56.7%	
<b>\$500,000 - \$599,999</b>	92	73	26.0%	10	8	25.0%	100.0%	100.0%	0.0%	107	75	42.7%	106	72	47.2%	84	135	-37.8%	141	129	9.3%	1.0	2.2	-54.5%	
<b>\$600,000 - \$699,999</b>	63	49	28.6%	9	28	-67.9%	101.5%	99.5%	2.0%	86	42	104.8%	76	36	111.1%	68	111	-38.7%	116	59	96.6%	1.1	3.3	-66.7%	
<b>\$700,000 - \$999,999</b>	94	35	168.6%	10	44	-77.3%	100.2%	98.1%	2.1%	100	63	58.7%	81	30	170.0%	138	220	-37.3%	121	55	120.0%	2.1	6.7	-68.7%	
<b>\$1,000,000 - \$1,499,999</b>	25	7	257.1%	27	16	68.8%	98.8%	93.9%	5.2%	31	27	14.8%	26	13	100.0%	68	114	-40.4%	44	16	175.0%	3.2	12.7	-74.8%	
<b>\$1,500,000 - \$1,999,999</b>	3	5	-40.0%	6	29	-79.3%	103.9%	92.5%	12.3%	13	8	62.5%	4	1	300.0%	43	53	-18.9%	9	2	350.0%	7.2	13.3	-45.9%	
<b>\$2,000,000 and above</b>	7	10	-30.0%	11	75	-85.3%	96.7%	93.9%	3.0%	25	18	38.9%	9	1	800.0%	104	113	-8.0%	11	3	266.7%	14.9	22.6	-34.1%	
<b>All Condos</b>	<b>615</b>	<b>456</b>	<b>34.9%</b>	<b>11</b>	<b>21</b>	<b>-47.6%</b>	<b>100.0%</b>	<b>98.6%</b>	<b>1.4%</b>	<b>738</b>	<b>576</b>	<b>28.1%</b>	<b>629</b>	<b>451</b>	<b>39.5%</b>	<b>1,030</b>	<b>1,742</b>	<b>-40.9%</b>	<b>951</b>	<b>769</b>	<b>23.7%</b>	<b>1.8</b>	<b>4.5</b>	<b>-60.0%</b>	

SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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# Closed Sales by Price Range: Single-Family Homes

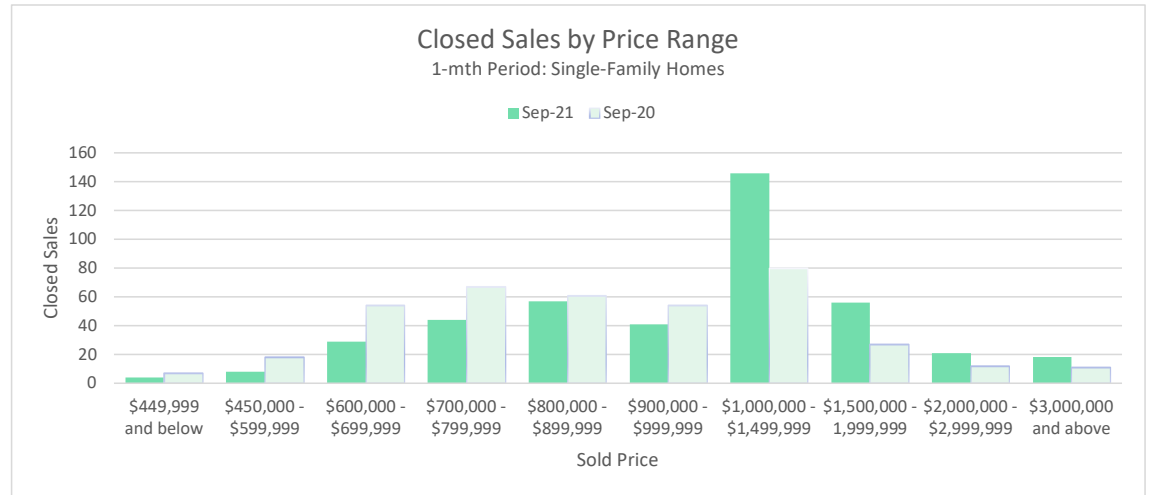
## September 2021

OAHU, HAWAII

(A count of properties that have closed in a given month)

Single-Family Homes	Sep-21	Sep-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	4	7	-42.9%	78	125	-37.6%
\$450,000 - \$599,999	8	18	-55.6%	196	328	-40.2%
\$600,000 - \$699,999	29	54	-46.3%	352	650	-45.8%
\$700,000 - \$799,999	44	67	-34.3%	616	705	-12.6%
\$800,000 - \$899,999	57	61	-6.6%	717	518	38.4%
\$900,000 - \$999,999	41	54	-24.1%	534	384	39.1%
\$1,000,000 - \$1,499,999	146	80	82.5%	1,197	639	87.3%
\$1,500,000 - 1,999,999	56	27	107.4%	402	199	102.0%
\$2,000,000 - \$2,999,999	21	12	75.0%	260	94	176.6%
\$3,000,000 and above	18	11	63.6%	147	69	113.0%
<b>All Single-Family Homes</b>	<b>424</b>	<b>391</b>	<b>8.4%</b>	<b>4,499</b>	<b>3,711</b>	<b>21.2%</b>

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.





# Closed Sales by Price Range: Condos

## September 2021

OAHU, HAWAII

(A count of properties that have closed in a given month)

Condos	Sep-21	Sep-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	22	15	46.7%	259	188	37.8%
\$150,000 - \$299,999	98	72	36.1%	1,076	729	47.6%
\$300,000 - \$399,999	93	84	10.7%	1,192	1,032	15.5%
\$400,000 - \$499,999	118	106	11.3%	1,292	933	38.5%
\$500,000 - \$599,999	92	73	26.0%	1,041	728	43.0%
\$600,000 - \$699,999	63	49	28.6%	742	409	81.4%
\$700,000 - \$999,999	94	35	168.6%	795	399	99.2%
\$1,000,000 - \$1,499,999	25	7	257.1%	248	113	119.5%
\$1,500,000 - \$1,999,999	3	5	-40.0%	68	47	44.7%
\$2,000,000 and above	7	10	-30.0%	86	61	41.0%
<b>All Condos</b>	<b>615</b>	<b>456</b>	<b>34.9%</b>	<b>6,799</b>	<b>4,639</b>	<b>46.6%</b>

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



# Median Days on Market by Price Range: Single-Family Homes

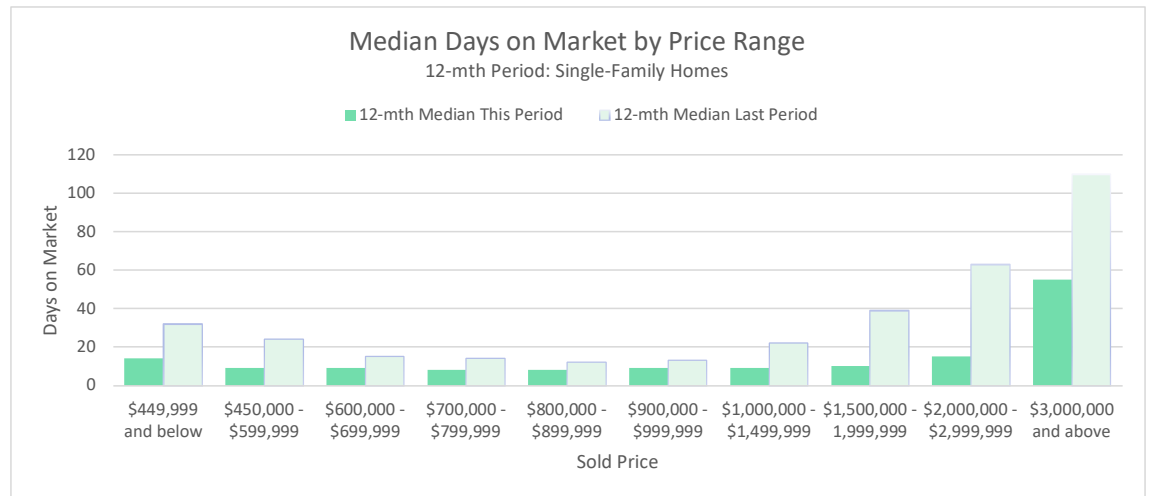
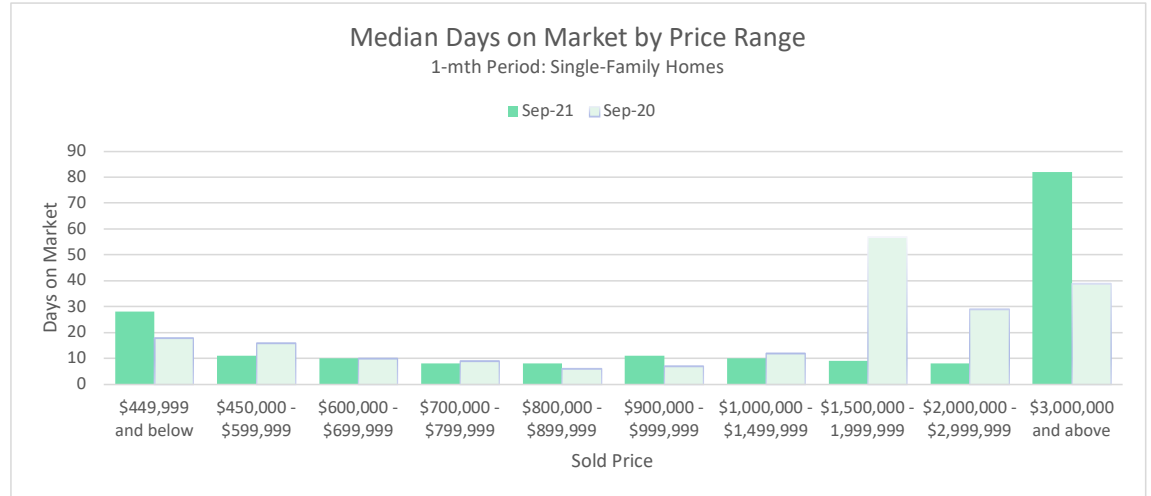
## September 2021

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)

Single-Family Homes	Sep-21	Sep-20	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$449,999 and below	28	18	55.6%	14	32	-56.3%
\$450,000 - \$599,999	11	16	-31.3%	9	24	-62.5%
\$600,000 - \$699,999	10	10	0.0%	9	15	-40.0%
\$700,000 - \$799,999	8	9	-11.1%	8	14	-42.9%
\$800,000 - \$899,999	8	6	33.3%	8	12	-33.3%
\$900,000 - \$999,999	11	7	57.1%	9	13	-30.8%
\$1,000,000 - \$1,499,999	10	12	-16.7%	9	22	-59.1%
\$1,500,000 - 1,999,999	9	57	-84.2%	10	39	-74.4%
\$2,000,000 - \$2,999,999	8	29	-72.4%	15	63	-76.2%
\$3,000,000 and above	82	39	110.3%	55	110	-50.0%
<b>All Single-Family Homes</b>	<b>9</b>	<b>9</b>	<b>0.0%</b>	<b>9</b>	<b>18</b>	<b>-50.0%</b>

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



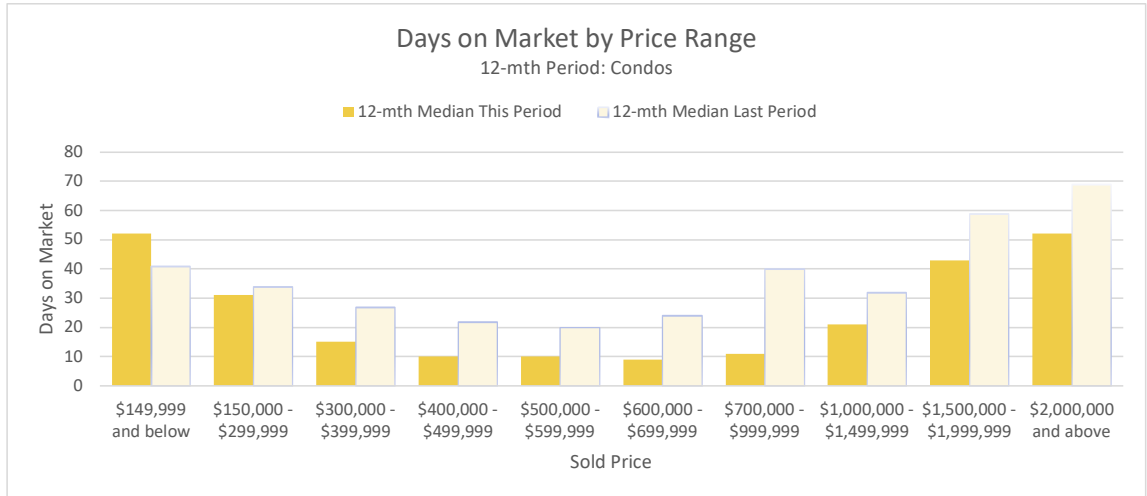
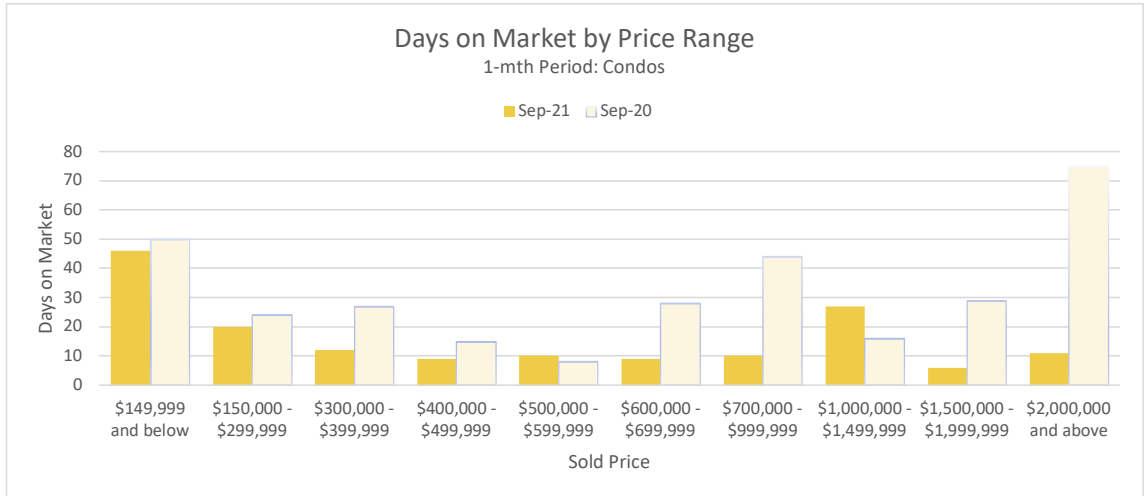
# Median Days on Market by Price Range: Condos

September 2021

OAHU, HAWAII

(The median number of days from when a property is first listed to when an offer is accepted)

Condos	Sep-21	Sep-20	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$149,999 and below	46	50	-8.0%	52	41	26.8%
\$150,000 - \$299,999	20	24	-16.7%	31	34	-8.8%
\$300,000 - \$399,999	12	27	-55.6%	15	27	-44.4%
\$400,000 - \$499,999	9	15	-40.0%	10	22	-54.5%
\$500,000 - \$599,999	10	8	25.0%	10	20	-50.0%
\$600,000 - \$699,999	9	28	-67.9%	9	24	-62.5%
\$700,000 - \$999,999	10	44	-77.3%	11	40	-72.5%
\$1,000,000 - \$1,499,999	27	16	68.8%	21	32	-34.4%
\$1,500,000 - \$1,999,999	6	29	-79.3%	43	59	-27.1%
\$2,000,000 and above	11	75	-85.3%	52	69	-24.6%
<b>All Condos</b>	<b>11</b>	<b>21</b>	<b>-47.6%</b>	<b>13</b>	<b>27</b>	<b>-51.9%</b>



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

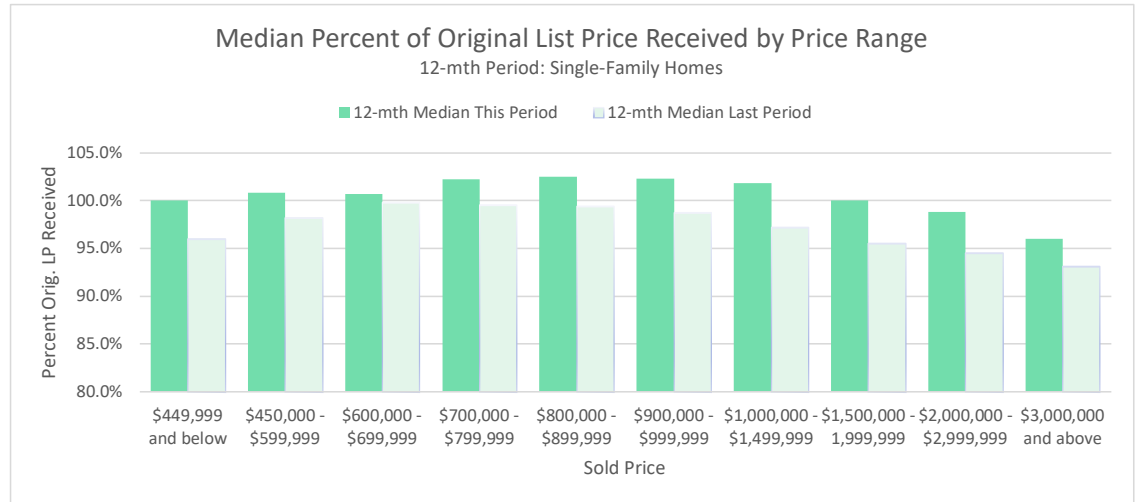
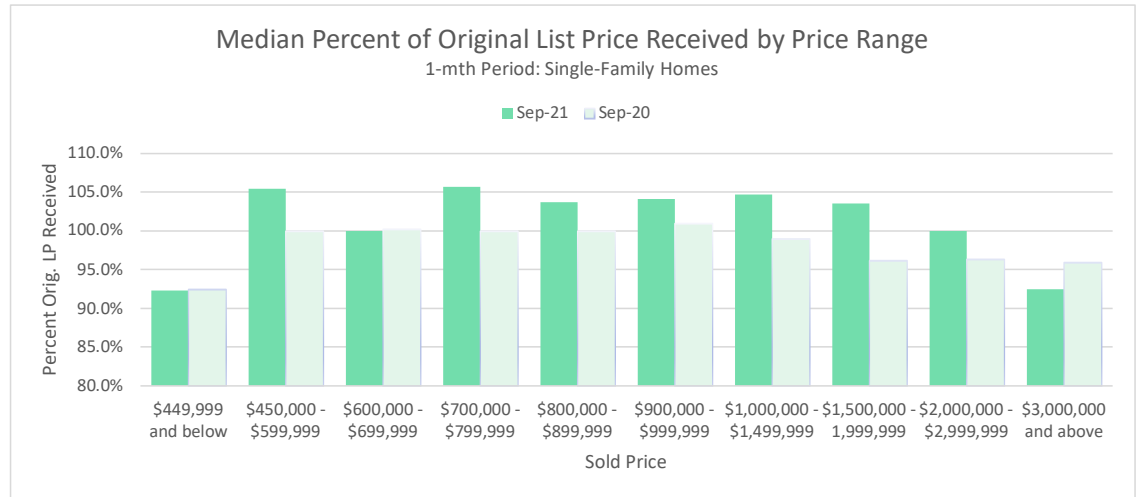
# Median Percent of Original List Price Received by Price Range: Single-Family Homes

September 2021

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

Single-Family Homes	Sep-21	Sep-20	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$449,999 and below	92.3%	92.5%	-0.2%	100.0%	96.0%	4.2%
\$450,000 - \$599,999	105.4%	100.0%	5.4%	100.8%	98.2%	2.6%
\$600,000 - \$699,999	100.0%	100.2%	-0.2%	100.7%	99.8%	0.9%
\$700,000 - \$799,999	105.7%	100.0%	5.7%	102.2%	99.5%	2.7%
\$800,000 - \$899,999	103.7%	100.0%	3.7%	102.5%	99.4%	3.1%
\$900,000 - \$999,999	104.1%	101.0%	3.1%	102.3%	98.7%	3.6%
\$1,000,000 - \$1,499,999	104.7%	99.0%	5.8%	101.8%	97.2%	4.7%
\$1,500,000 - 1,999,999	103.5%	96.2%	7.6%	100.0%	95.5%	4.7%
\$2,000,000 - \$2,999,999	100.0%	96.3%	3.8%	98.8%	94.5%	4.6%
\$3,000,000 and above	92.5%	95.9%	-3.5%	96.0%	93.1%	3.1%
<b>All Single-Family Homes</b>	<b>103.1%</b>	<b>100.0%</b>	<b>3.1%</b>	<b>101.3%</b>	<b>98.6%</b>	<b>2.7%</b>



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

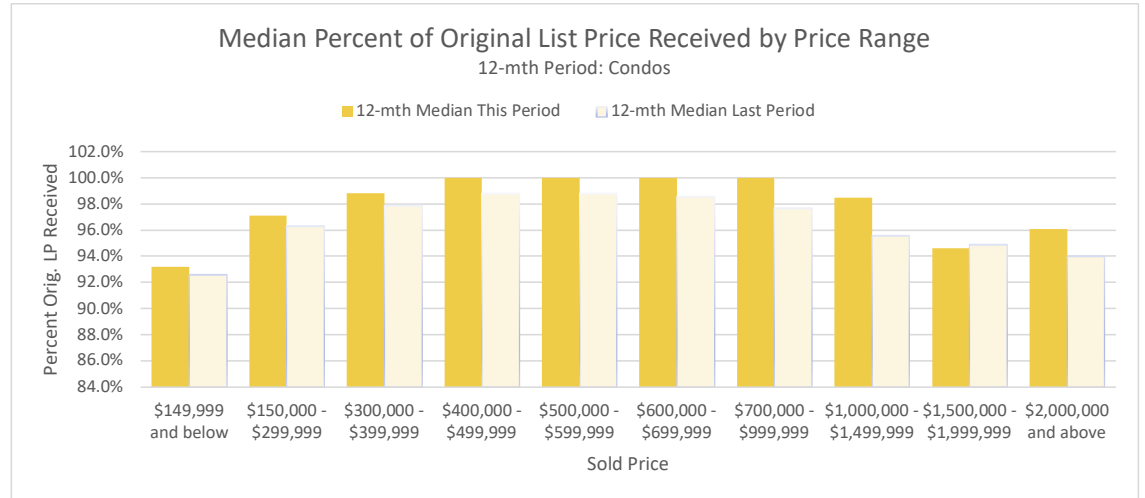
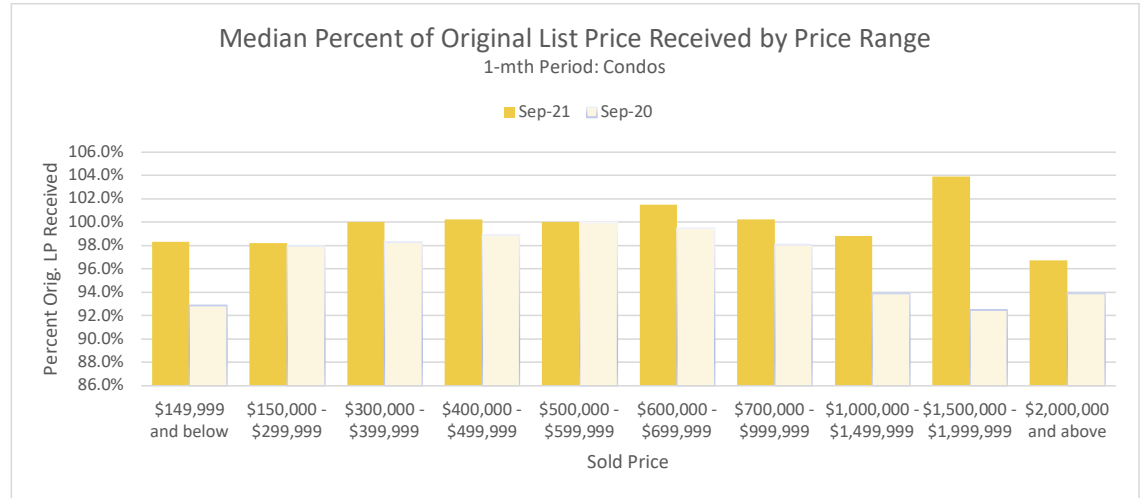
# Median Percent of Original List Price Received by Price Range: Condos

September 2021

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

Condos	Sep-21	Sep-20	%chg	12-mth Median This Period	12-mth Median Last Period	%chg
\$149,999 and below	98.3%	92.9%	5.8%	93.2%	92.6%	0.6%
\$150,000 - \$299,999	98.2%	98.0%	0.2%	97.1%	96.3%	0.8%
\$300,000 - \$399,999	100.0%	98.3%	1.7%	98.8%	97.9%	0.9%
\$400,000 - \$499,999	100.2%	98.9%	1.3%	100.0%	98.8%	1.2%
\$500,000 - \$599,999	100.0%	100.0%	0.0%	100.0%	98.8%	1.2%
\$600,000 - \$699,999	101.5%	99.5%	2.0%	100.0%	98.6%	1.4%
\$700,000 - \$999,999	100.2%	98.1%	2.1%	100.0%	97.7%	2.4%
\$1,000,000 - \$1,499,999	98.8%	93.9%	5.2%	98.5%	95.6%	3.0%
\$1,500,000 - \$1,999,999	103.9%	92.5%	12.3%	94.6%	94.9%	-0.3%
\$2,000,000 and above	96.7%	93.9%	3.0%	96.1%	94.0%	2.2%
<b>All Condos</b>	<b>100.0%</b>	<b>98.6%</b>	<b>1.4%</b>	<b>100.0%</b>	<b>97.9%</b>	<b>2.1%</b>



This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.

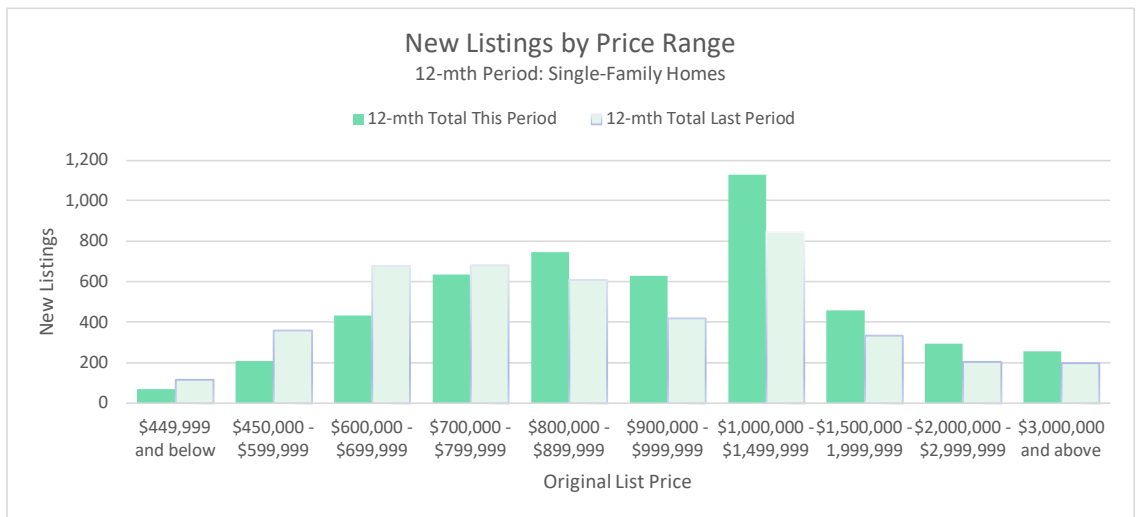
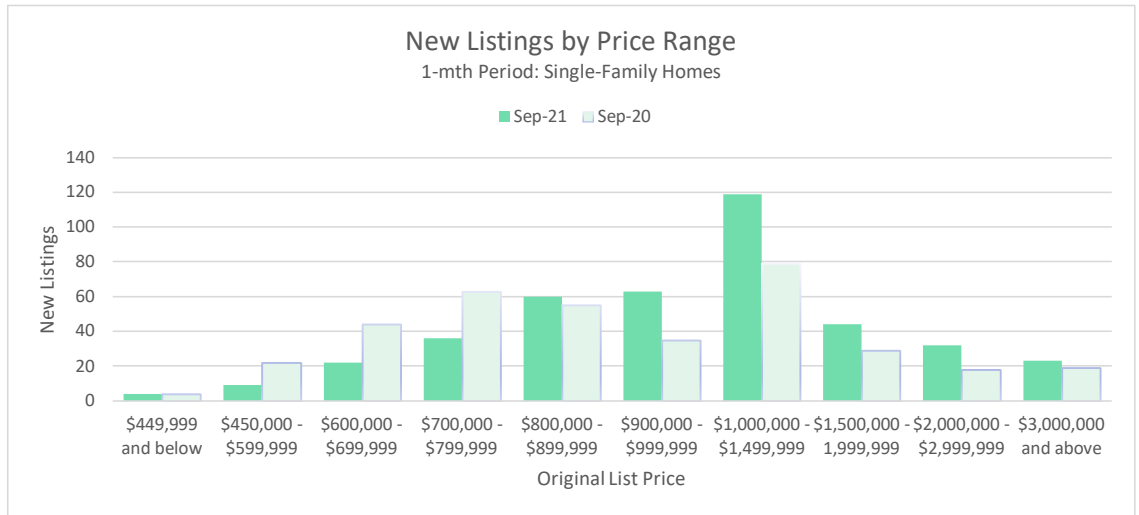
# New Listings by Price Range: Single-Family Homes

## September 2021

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Single-Family Homes	Sep-21	Sep-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	4	4	0.0%	69	117	-41.0%
\$450,000 - \$599,999	9	22	-59.1%	208	360	-42.2%
\$600,000 - \$699,999	22	44	-50.0%	434	680	-36.2%
\$700,000 - \$799,999	36	63	-42.9%	635	682	-6.9%
\$800,000 - \$899,999	60	55	9.1%	746	609	22.5%
\$900,000 - \$999,999	63	35	80.0%	630	421	49.6%
\$1,000,000 - \$1,499,999	119	79	50.6%	1,129	847	33.3%
\$1,500,000 - 1,999,999	44	29	51.7%	459	334	37.4%
\$2,000,000 - \$2,999,999	32	18	77.8%	294	205	43.4%
\$3,000,000 and above	23	19	21.1%	257	198	29.8%
<b>All Single-Family Homes</b>	<b>412</b>	<b>368</b>	<b>12.0%</b>	<b>4,861</b>	<b>4,453</b>	<b>9.2%</b>



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SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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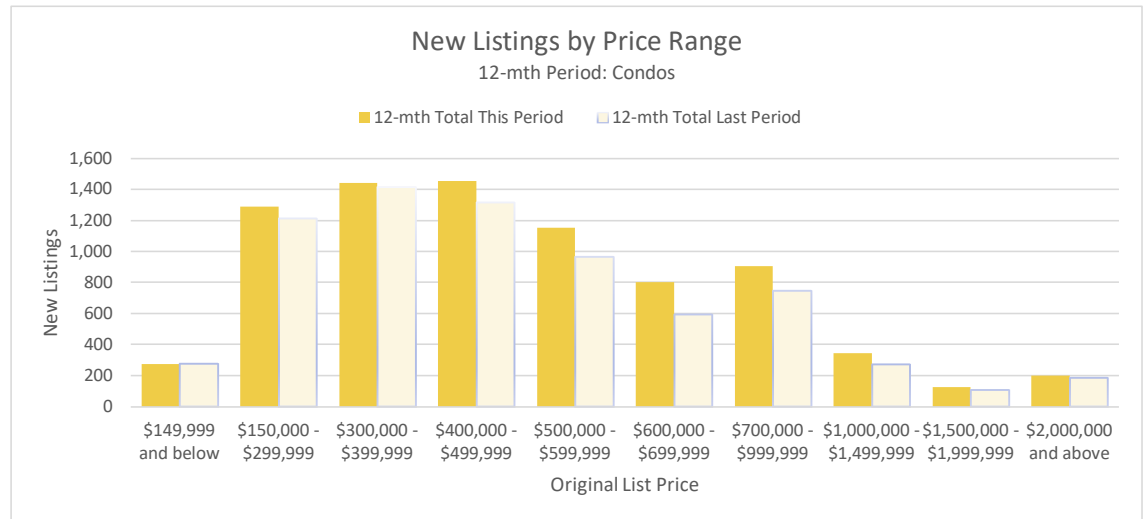
# New Listings by Price Range: Condos

## September 2021

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Condos	Sep-21	Sep-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	12	25	-52.0%	274	278	-1.4%
\$150,000 - \$299,999	111	93	19.4%	1,288	1,214	6.1%
\$300,000 - \$399,999	103	114	-9.6%	1,440	1,417	1.6%
\$400,000 - \$499,999	150	111	35.1%	1,454	1,316	10.5%
\$500,000 - \$599,999	107	75	42.7%	1,151	968	18.9%
\$600,000 - \$699,999	86	42	104.8%	802	595	34.8%
\$700,000 - \$999,999	100	63	58.7%	905	749	20.8%
\$1,000,000 - \$1,499,999	31	27	14.8%	344	275	25.1%
\$1,500,000 - \$1,999,999	13	8	62.5%	127	110	15.5%
\$2,000,000 and above	25	18	38.9%	199	187	6.4%
<b>All Condos</b>	<b>738</b>	<b>576</b>	<b>28.1%</b>	<b>7,984</b>	<b>7,109</b>	<b>12.3%</b>



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**SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.**

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# Pending Sales by Price Range: Single-Family Homes

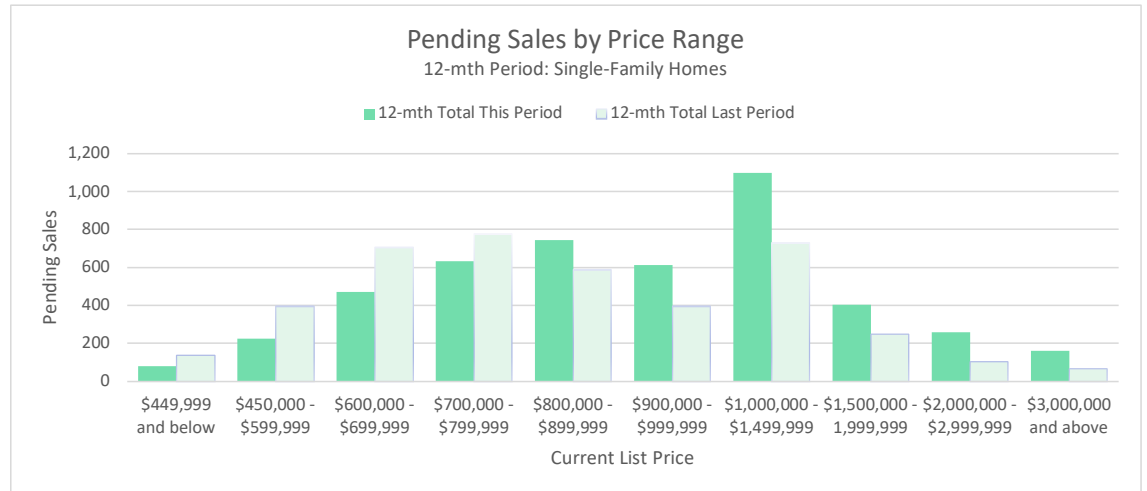
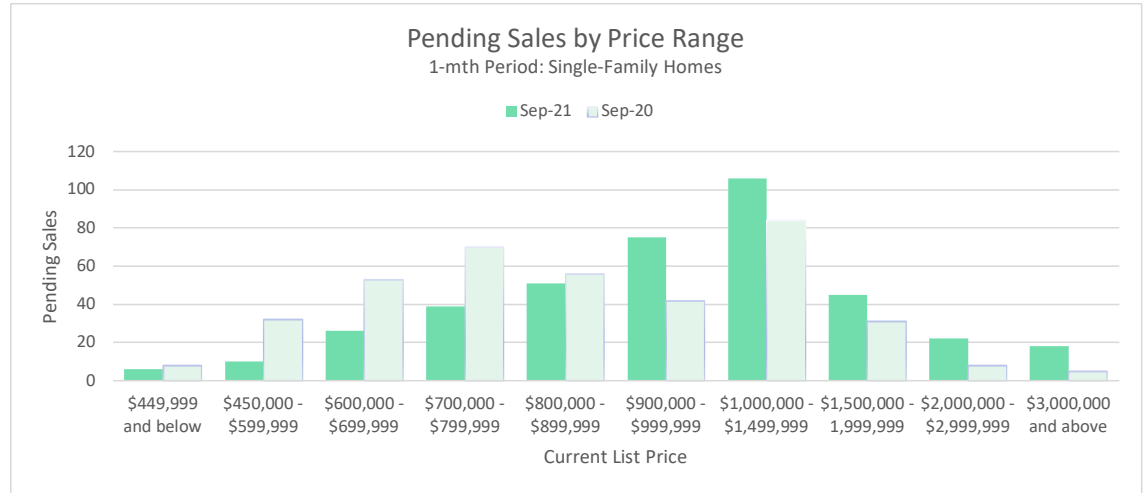
## September 2021

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Single-Family Homes	Sep-21	Sep-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$449,999 and below	6	8	-25.0%	78	137	-43.1%
\$450,000 - \$599,999	10	32	-68.8%	223	396	-43.7%
\$600,000 - \$699,999	26	53	-50.9%	469	705	-33.5%
\$700,000 - \$799,999	39	70	-44.3%	633	778	-18.6%
\$800,000 - \$899,999	51	56	-8.9%	743	588	26.4%
\$900,000 - \$999,999	75	42	78.6%	613	397	54.4%
\$1,000,000 - \$1,499,999	106	84	26.2%	1,099	730	50.5%
\$1,500,000 - 1,999,999	45	31	45.2%	404	248	62.9%
\$2,000,000 - \$2,999,999	22	8	175.0%	259	102	153.9%
\$3,000,000 and above	18	5	260.0%	159	65	144.6%
<b>All Single-Family Homes</b>	<b>398</b>	<b>389</b>	<b>2.3%</b>	<b>4,680</b>	<b>4,146</b>	<b>12.9%</b>

This 12-month period reflects the consecutive 12-month period up through the current month, while last period reflects the same 12-month period one year prior.



# Pending Sales by Price Range: Condos

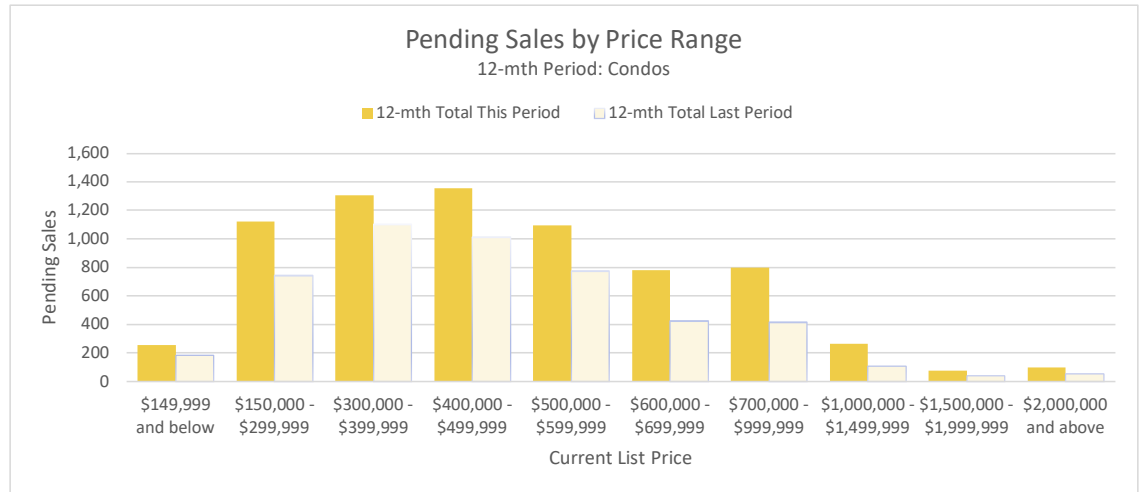
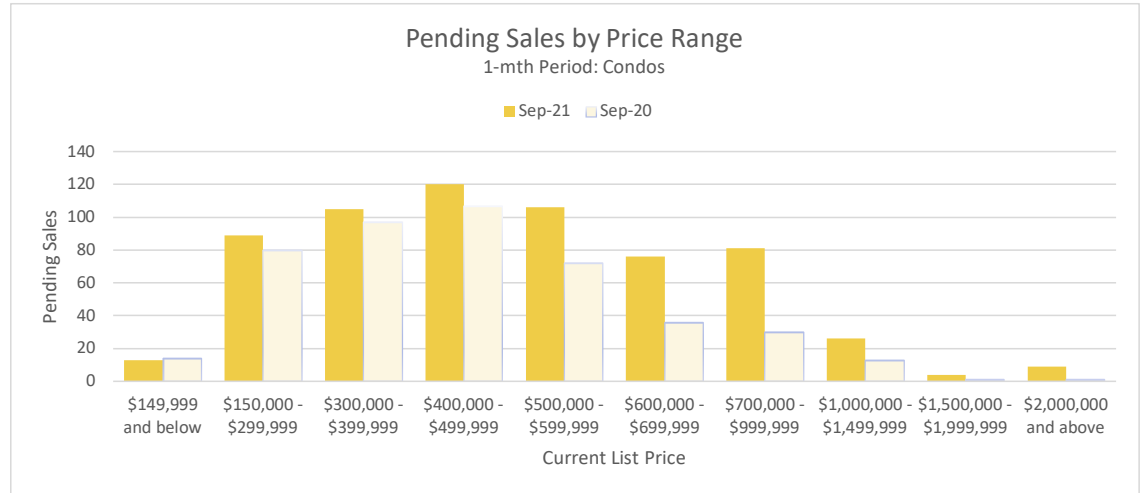
September 2021

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)

Condos	Sep-21	Sep-20	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
\$149,999 and below	13	14	-7.1%	255	184	38.6%
\$150,000 - \$299,999	89	80	11.3%	1,123	746	50.5%
\$300,000 - \$399,999	105	97	8.2%	1,304	1,102	18.3%
\$400,000 - \$499,999	120	107	12.1%	1,356	1,012	34.0%
\$500,000 - \$599,999	106	72	47.2%	1,096	775	41.4%
\$600,000 - \$699,999	76	36	111.1%	781	424	84.2%
\$700,000 - \$999,999	81	30	170.0%	800	416	92.3%
\$1,000,000 - \$1,499,999	26	13	100.0%	264	107	146.7%
\$1,500,000 - \$1,999,999	4	1	300.0%	74	38	94.7%
\$2,000,000 and above	9	1	800.0%	97	52	86.5%
<b>All Condos</b>	<b>629</b>	<b>451</b>	<b>39.5%</b>	<b>7,150</b>	<b>4,856</b>	<b>47.2%</b>

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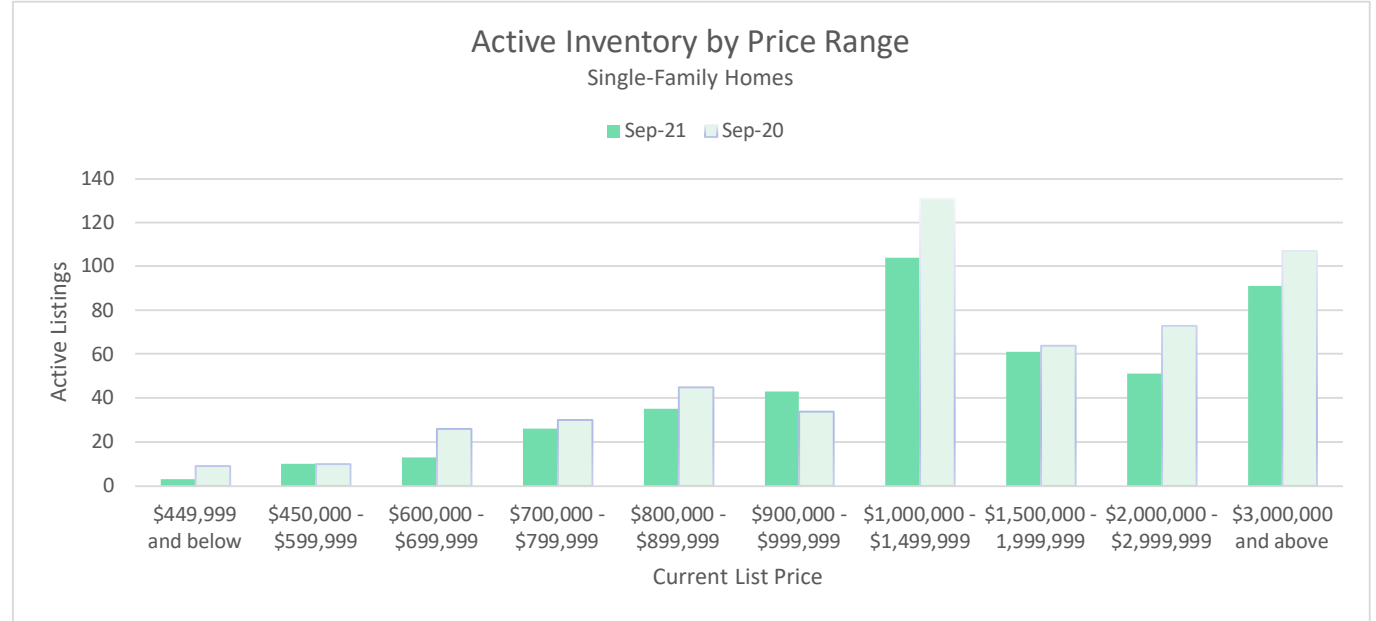
# Active Inventory\* by Price Range: Single-Family Homes

September 2021

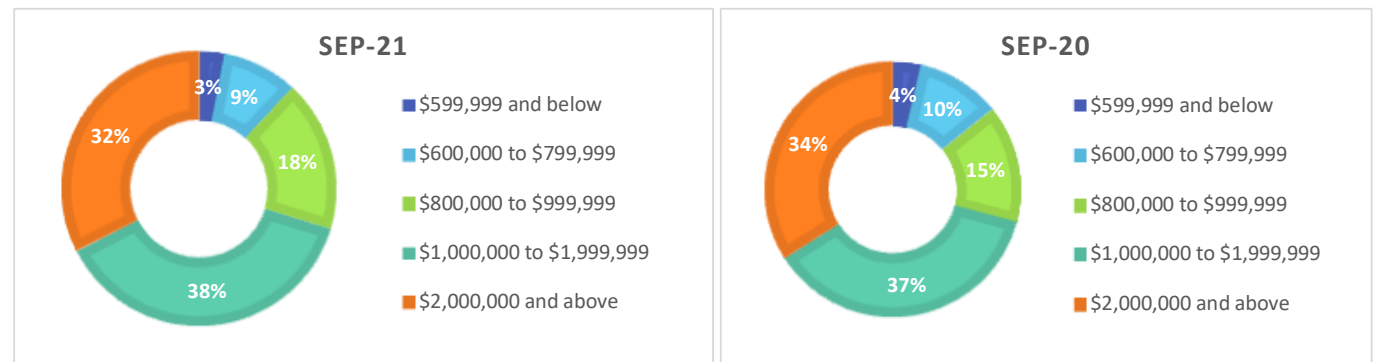
OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Sep-21	Sep-20	YOY chg
\$449,999 and below	3	9	-66.7%
\$450,000 - \$599,999	10	10	0.0%
\$600,000 - \$699,999	13	26	-50.0%
\$700,000 - \$799,999	26	30	-13.3%
\$800,000 - \$899,999	35	45	-22.2%
\$900,000 - \$999,999	43	34	26.5%
\$1,000,000 - \$1,499,999	104	131	-20.6%
\$1,500,000 - 1,999,999	61	64	-4.7%
\$2,000,000 - \$2,999,999	51	73	-30.1%
\$3,000,000 and above	91	107	-15.0%
<b>All Single-Family Homes</b>	<b>437</b>	<b>529</b>	<b>-17.4%</b>



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



\*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

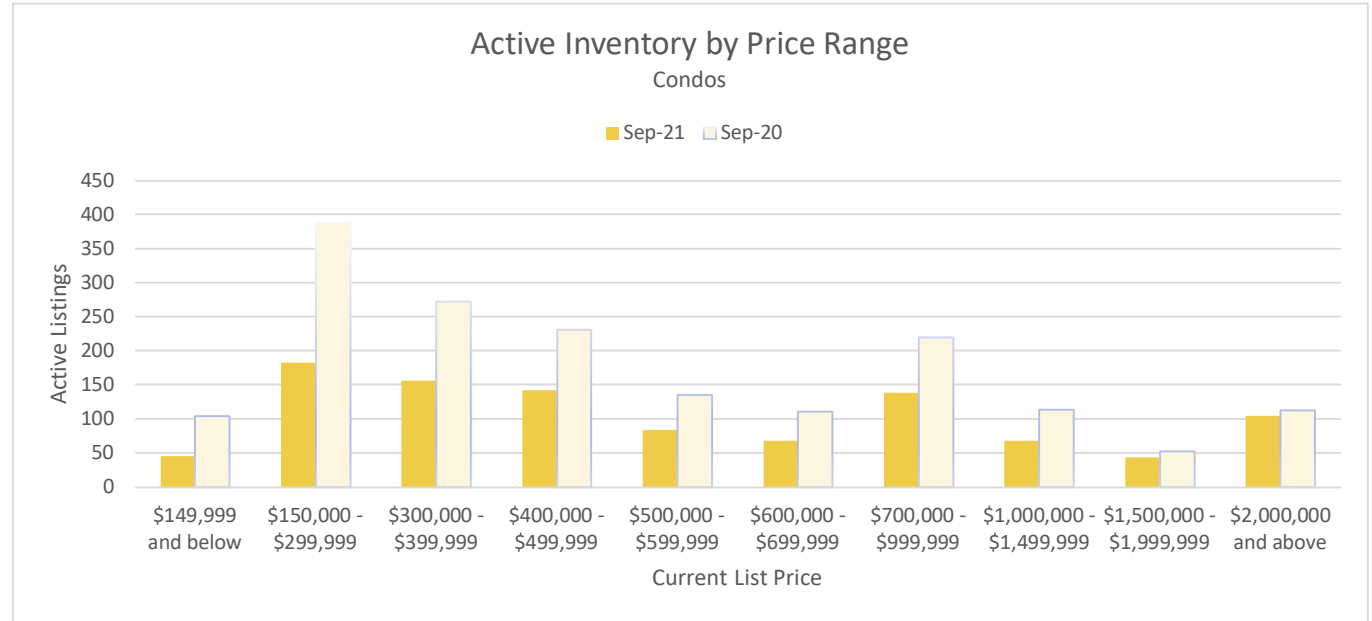
# Active Inventory\* by Price Range: Condos

September 2021

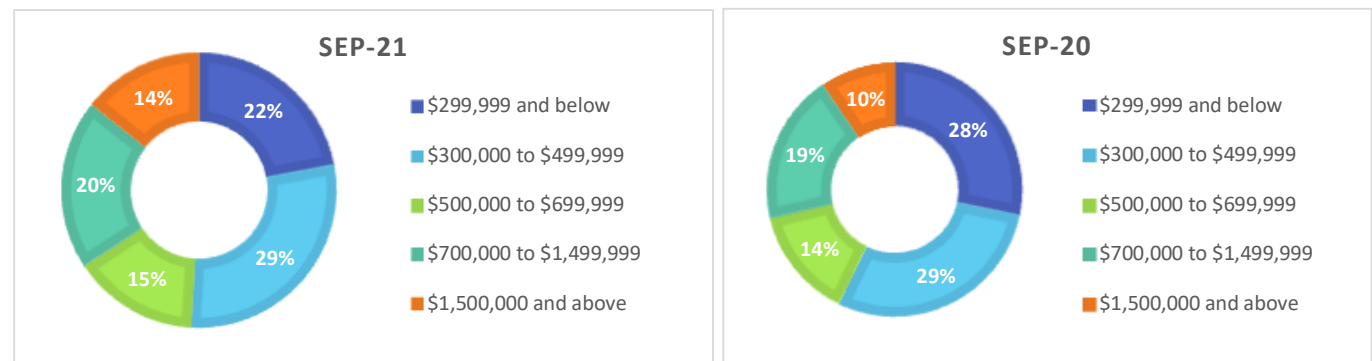
OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Sep-21	Sep-20	YOY chg
\$149,999 and below	45	104	-56.7%
\$150,000 - \$299,999	182	388	-53.1%
\$300,000 - \$399,999	156	273	-42.9%
\$400,000 - \$499,999	142	231	-38.5%
\$500,000 - \$599,999	84	135	-37.8%
\$600,000 - \$699,999	68	111	-38.7%
\$700,000 - \$999,999	138	220	-37.3%
\$1,000,000 - \$1,499,999	68	114	-40.4%
\$1,500,000 - \$1,999,999	43	53	-18.9%
\$2,000,000 and above	104	113	-8.0%
<b>All Condos</b>	<b>1,030</b>	<b>1,742</b>	<b>-40.9%</b>



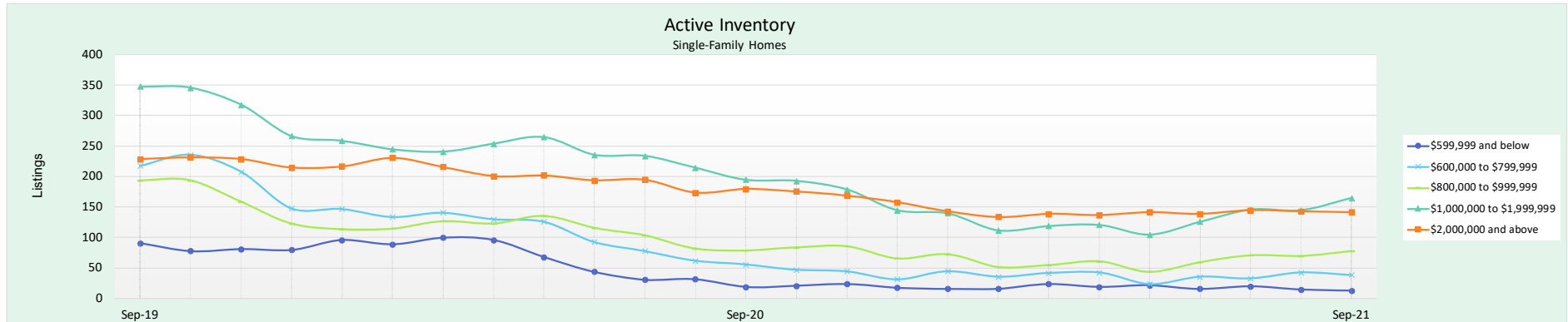
Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



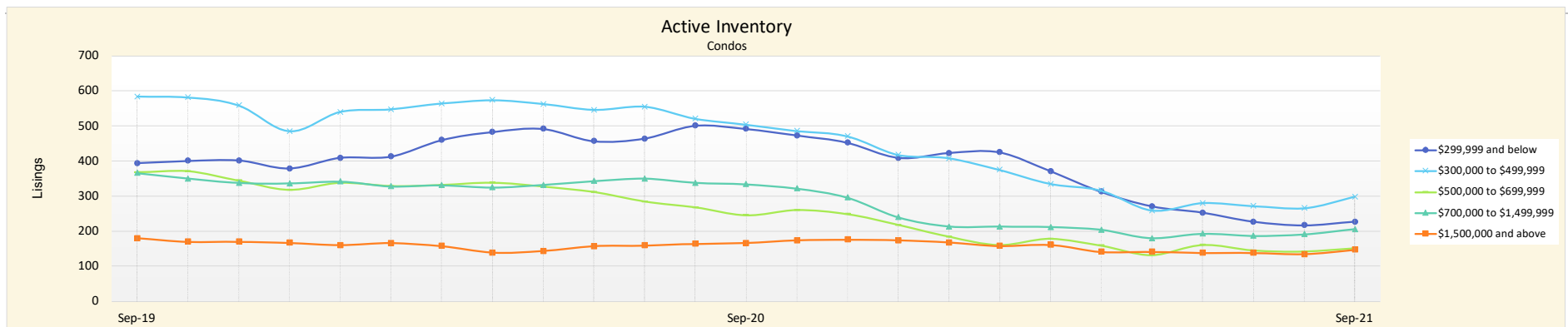
\*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

# Active Inventory\*: Single-Family Homes and Condos

September 2021  
OAHU, HAWAII



Single-Family Homes	S-19	O-19	N-19	D-19	J-20	F-20	M-20	A-20	M-20	J-20	J-20	A-20	S-20	O-20	N-20	D-20	J-21	F-21	M-21	A-21	M-21	J-21	J-21	A-21	S-21
\$599,999 and below	91	78	81	80	96	89	100	96	68	44	31	32	19	21	24	18	16	16	24	19	22	16	20	15	13
\$600,000 to \$799,999	218	236	208	148	147	134	141	130	126	93	78	62	56	47	45	32	45	36	42	43	24	36	33	43	39
\$800,000 to \$999,999	194	194	159	123	114	115	127	123	136	116	104	82	79	84	86	66	73	52	55	61	44	60	71	70	78
\$1,000,000 to \$1,999,999	348	346	318	267	259	245	241	254	265	236	234	215	195	193	179	145	140	112	119	121	105	126	146	145	165
\$2,000,000 and above	229	232	229	215	217	231	216	201	205	194	195	174	180	176	169	158	143	134	139	137	142	139	145	143	142
<b>Total</b>	<b>1,080</b>	<b>1,086</b>	<b>995</b>	<b>833</b>	<b>833</b>	<b>814</b>	<b>825</b>	<b>804</b>	<b>797</b>	<b>683</b>	<b>642</b>	<b>565</b>	<b>529</b>	<b>521</b>	<b>503</b>	<b>419</b>	<b>417</b>	<b>350</b>	<b>379</b>	<b>381</b>	<b>337</b>	<b>415</b>	<b>416</b>	<b>437</b>	



Condos	S-19	O-19	N-19	D-19	J-20	F-20	M-20	A-20	M-20	J-20	J-20	A-20	S-20	O-20	N-20	D-20	J-21	F-21	M-21	A-21	M-21	J-21	J-21	A-21	S-21
\$299,999 and below	394	401	402	379	409	413	460	483	492	457	464	501	492	473	453	409	423	425	371	313	271	253	227	217	227
\$300,000 to \$499,999	584	582	559	485	540	548	564	574	563	546	555	521	504	486	471	418	408	375	335	316	259	280	272	266	298
\$500,000 to \$699,999	368	371	345	318	338	329	332	339	328	312	285	268	246	260	249	218	184	161	178	159	132	161	145	142	152
\$700,000 to \$1,499,999	366	350	338	336	342	328	331	325	332	343	350	338	334	322	296	240	213	213	212	204	180	193	187	191	206
\$1,500,000 and above	180	170	170	167	160	166	158	139	143	157	159	164	166	174	176	174	168	158	161	141	141	138	138	134	147
<b>Total</b>	<b>1,892</b>	<b>1,874</b>	<b>1,814</b>	<b>1,685</b>	<b>1,789</b>	<b>1,784</b>	<b>1,845</b>	<b>1,860</b>	<b>1,858</b>	<b>1,815</b>	<b>1,813</b>	<b>1,792</b>	<b>1,742</b>	<b>1,715</b>	<b>1,645</b>	<b>1,459</b>	<b>1,396</b>	<b>1,332</b>	<b>1,257</b>	<b>1,133</b>	<b>983</b>	<b>1,025</b>	<b>969</b>	<b>950</b>	<b>1,030</b>

\*Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

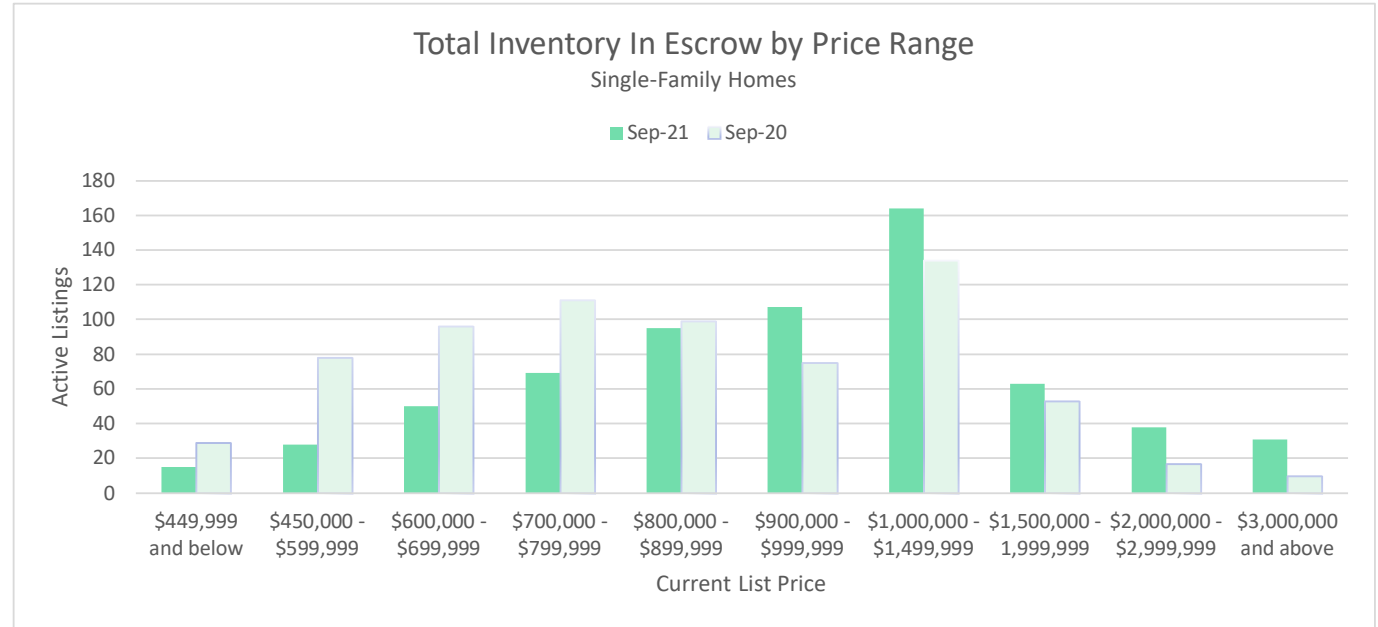
# Total Inventory In Escrow\* by Price Range: Single-Family Homes

September 2021

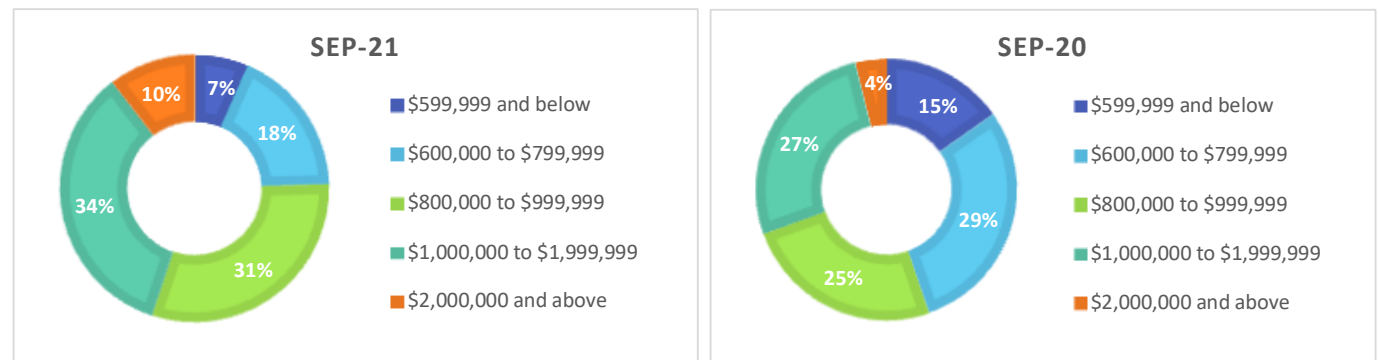
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Sep-21	Sep-20	YOY chg
\$449,999 and below	15	29	-48.3%
\$450,000 - \$599,999	28	78	-64.1%
\$600,000 - \$699,999	50	96	-47.9%
\$700,000 - \$799,999	69	111	-37.8%
\$800,000 - \$899,999	95	99	-4.0%
\$900,000 - \$999,999	107	75	42.7%
\$1,000,000 - \$1,499,999	164	134	22.4%
\$1,500,000 - 1,999,999	63	53	18.9%
\$2,000,000 - \$2,999,999	38	17	123.5%
\$3,000,000 and above	31	10	210.0%
<b>All Single-Family Homes</b>	<b>660</b>	<b>702</b>	<b>-6.0%</b>



**Total Inventory In Escrow - Percent Share by Price Range** (portion of total inventory in escrow represented by a given price range)



\*New indicator added to reports as of 2021, including applicable historical data.

# Total Inventory In Escrow\* by Price Range: Condos

September 2021

OAHU, HAWAII

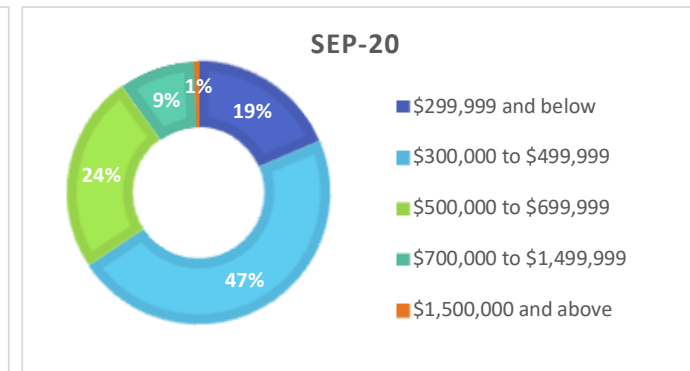
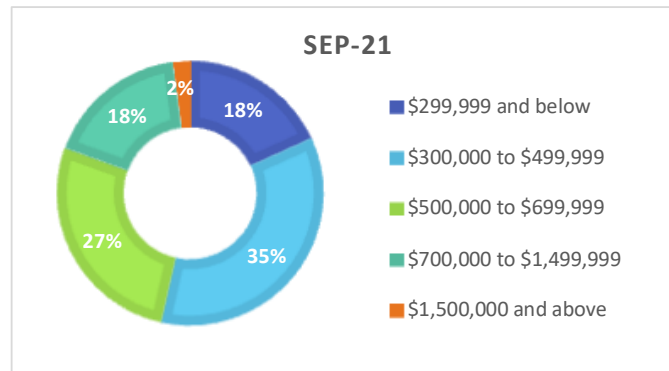
(The number of properties in an escrow status at the end of a given month)

Condos	Sep-21	Sep-20	YOY chg
\$149,999 and below	26	27	-3.7%
\$150,000 - \$299,999	147	116	26.7%
\$300,000 - \$399,999	167	188	-11.2%
\$400,000 - \$499,999	169	174	-2.9%
\$500,000 - \$599,999	141	129	9.3%
\$600,000 - \$699,999	116	59	96.6%
\$700,000 - \$999,999	121	55	120.0%
\$1,000,000 - \$1,499,999	44	16	175.0%
\$1,500,000 - \$1,999,999	9	2	350.0%
\$2,000,000 and above	11	3	266.7%
<b>All Condos</b>	<b>951</b>	<b>769</b>	<b>23.7%</b>



## Total Inventory In Escrow - Percent Share by Price Range

(portion of total inventory in escrow represented by a given price range)



\*New indicator added to reports as of 2021, including applicable historical data.



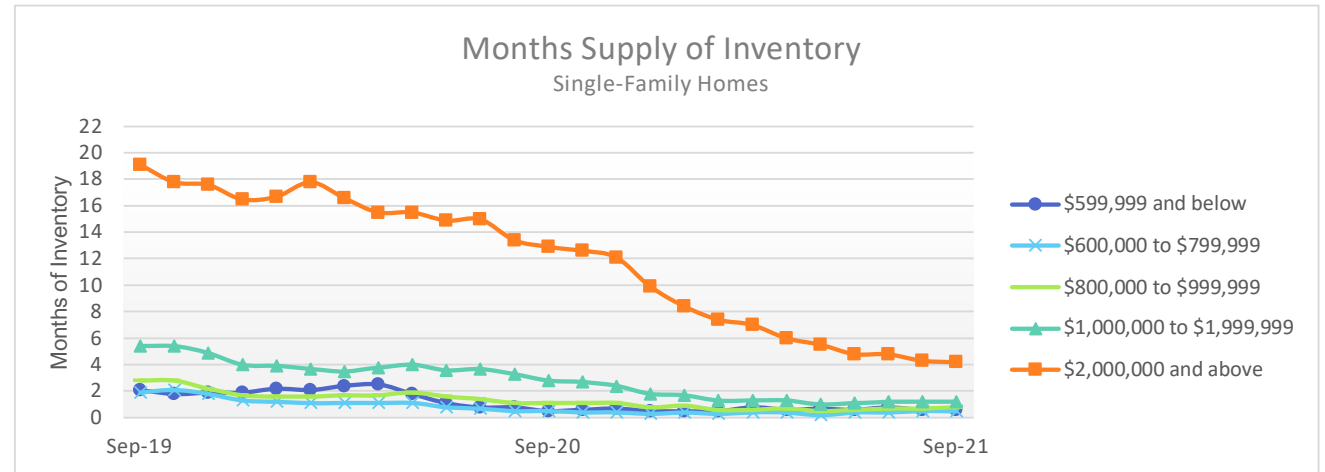
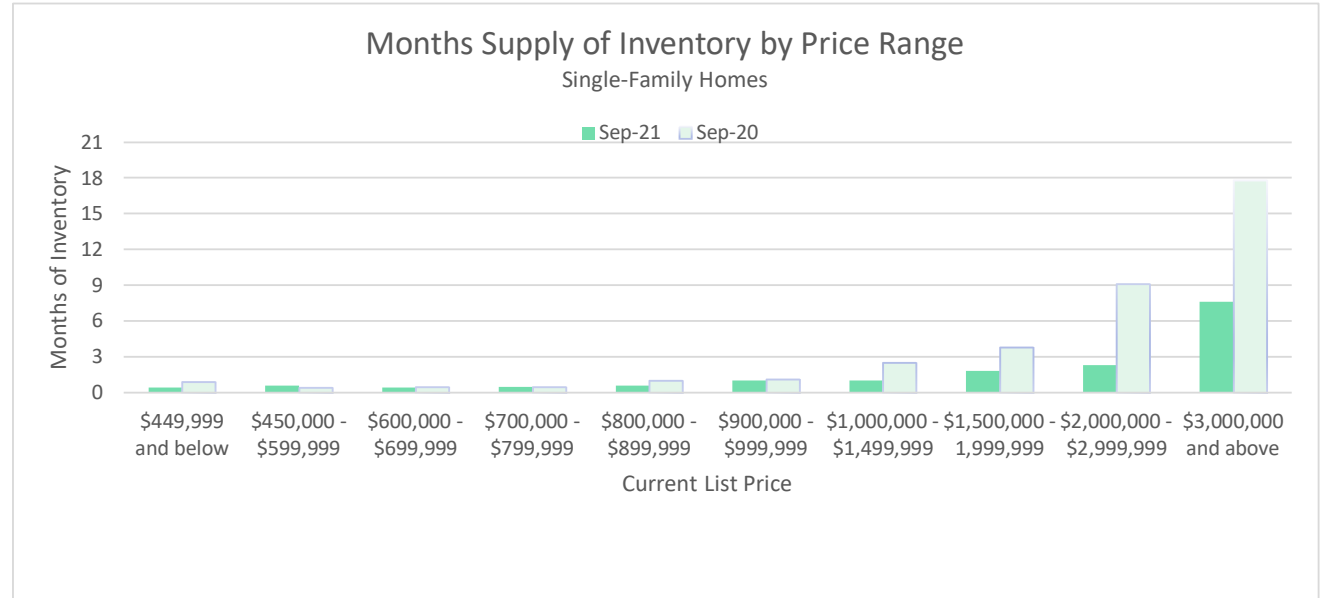
# Months Supply of Active Inventory by Price Range: Single-Family Homes

September 2021

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Sep-21	Sep-20	YOY chg
\$449,999 and below	0.4	0.9	-55.6%
\$450,000 - \$599,999	0.6	0.4	50.0%
\$600,000 - \$699,999	0.4	0.5	-20.0%
\$700,000 - \$799,999	0.5	0.5	0.0%
\$800,000 - \$899,999	0.6	1.0	-40.0%
\$900,000 - \$999,999	1.0	1.1	-9.1%
\$1,000,000 - \$1,499,999	1.0	2.5	-60.0%
\$1,500,000 - 1,999,999	1.8	3.8	-52.6%
\$2,000,000 - \$2,999,999	2.3	9.1	-74.7%
\$3,000,000 and above	7.6	17.8	-57.3%
<b>All Single-Family Homes</b>	<b>1.2</b>	<b>1.7</b>	<b>-29.4%</b>



SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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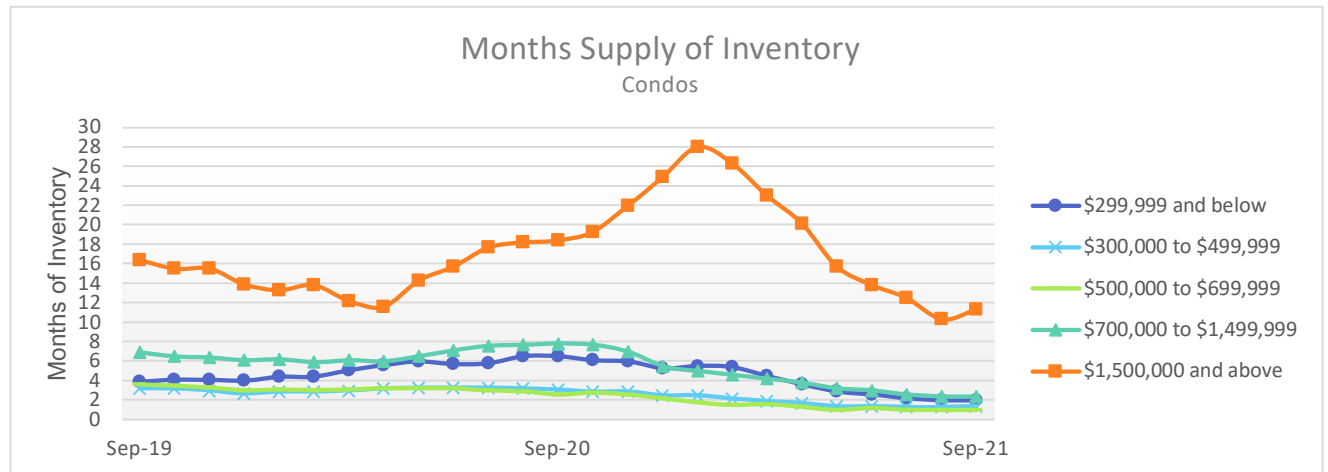
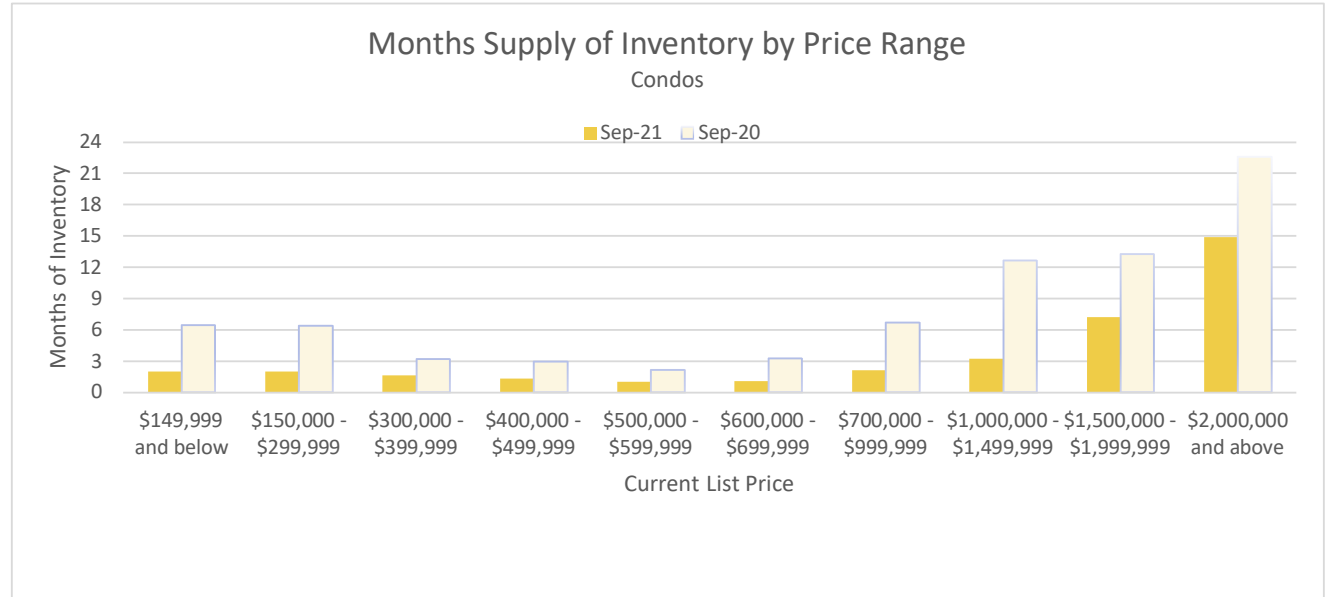
# Months Supply of Active Inventory by Price Range: Condos

## September 2021

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Sep-21	Sep-20	YOY chg
\$149,999 and below	2.0	6.5	-69.2%
\$150,000 - \$299,999	2.0	6.4	-68.8%
\$300,000 - \$399,999	1.6	3.2	-50.0%
\$400,000 - \$499,999	1.3	3.0	-56.7%
\$500,000 - \$599,999	1.0	2.2	-54.5%
\$600,000 - \$699,999	1.1	3.3	-66.7%
\$700,000 - \$999,999	2.1	6.7	-68.7%
\$1,000,000 - \$1,499,999	3.2	12.7	-74.8%
\$1,500,000 - \$1,999,999	7.2	13.3	-45.9%
\$2,000,000 and above	14.9	22.6	-34.1%
<b>All Condos</b>	<b>1.8</b>	<b>4.5</b>	<b>-60.0%</b>



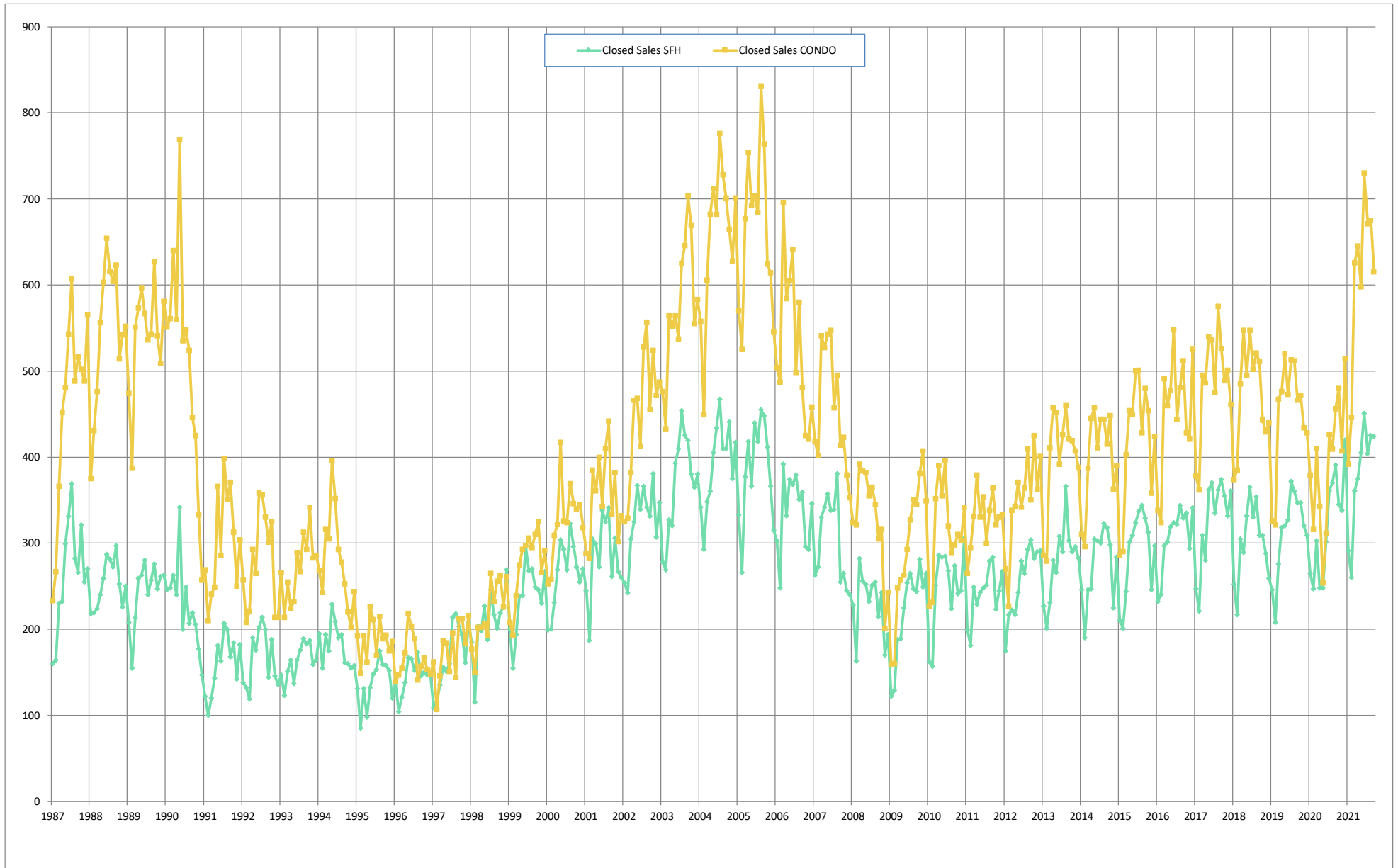
SOURCE: Honolulu Board of REALTORS®, residential resales compiled from MLS data.

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# Closed Sales

## Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



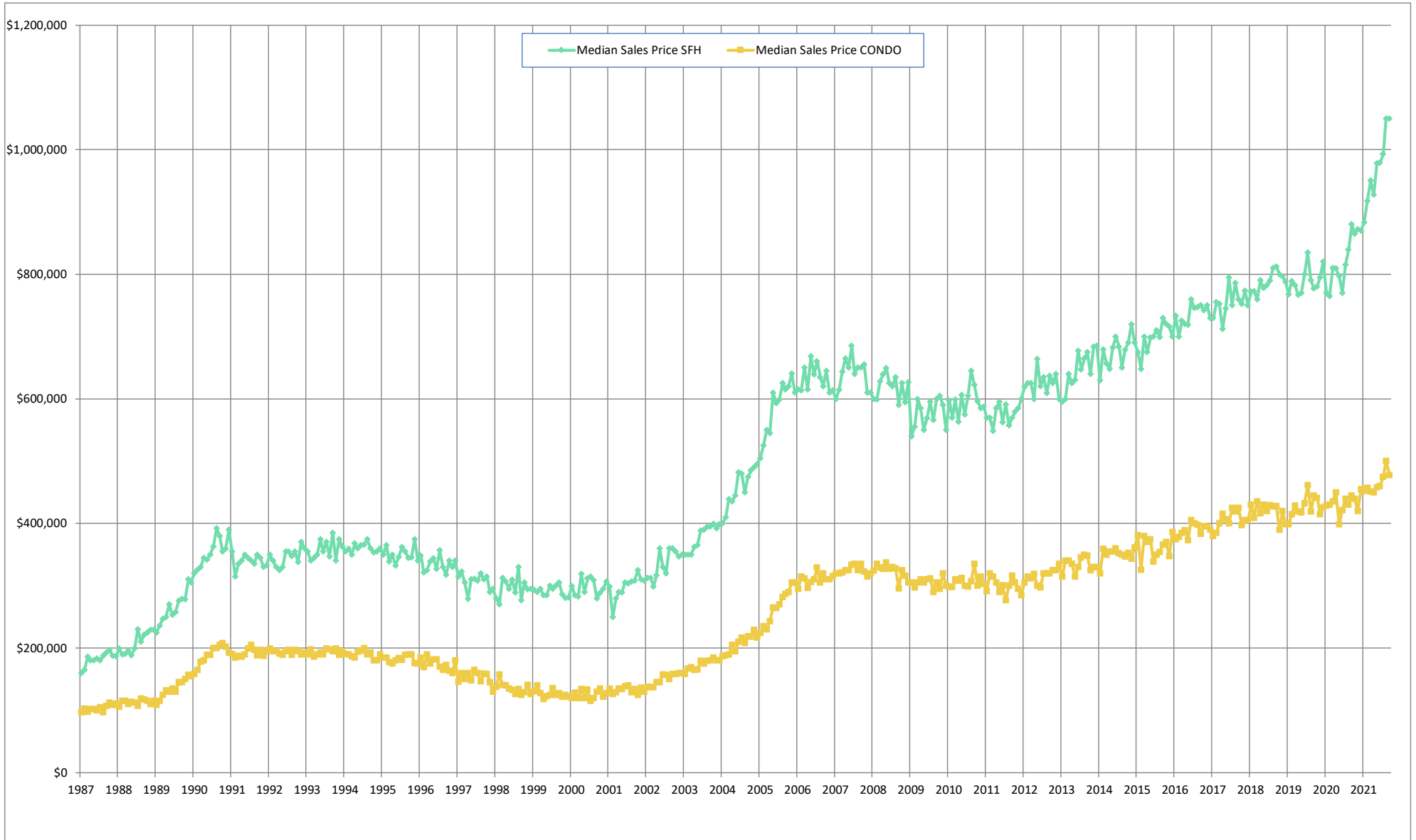
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# Median Sales Price

## Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

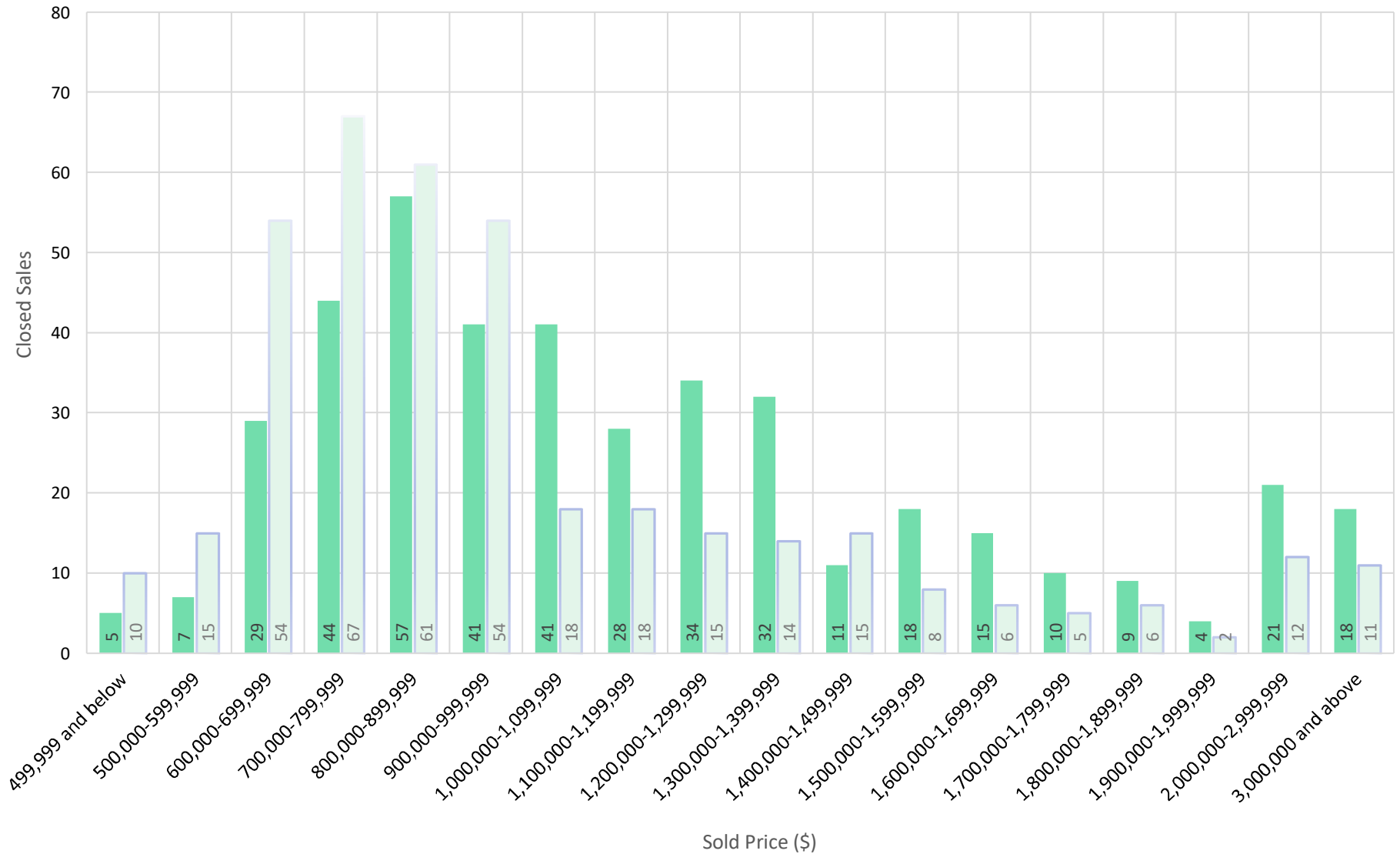


SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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## Single Family Homes Sold September 2021 vs. September 2020

■ 2021 ■ 2020

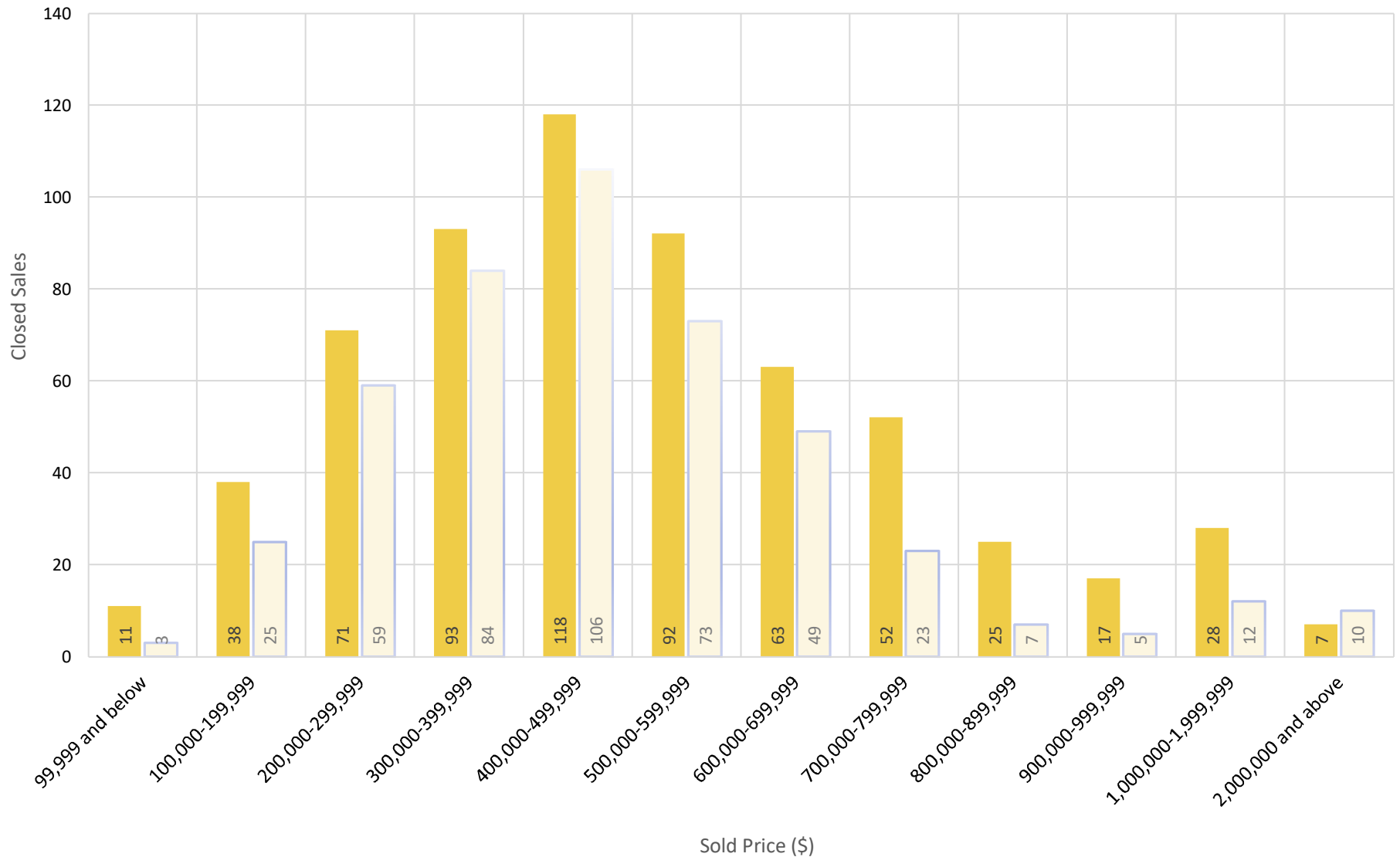


**SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.**

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## Condos Sold September 2021 vs. September 2020

■ 2021 ■ 2020



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