

MONTHLY STATS REPORT JULY 2022

Executive Summary

Closed sales in both single-family home and condominium markets declined by 22.8% year-over-year. Sales also slipped from a month ago, down 12.6% for single-family homes and 17.3% for condos.

Pending sales were down year-over-year 31.4% for single-family homes and 26.4% for condos. Fewer new listings were added to the market compared to a year ago, with 386 single-family home listings, a 17.7% year-over-year decline, and 616 condo listings, down 7.2% from last July. However, the active inventory of single-family homes was 38.8% more than last year, and the active inventory of condos was up 8.4%.

Single-family home sales fell across most regions on Oʻahu, with the largest drop in sales volume occurring in the Ewa Plain, Kāneʻohe, and Leeward regions. In the condo market, the Metro region accounted for the largest decline in sales volume, ending the month down 26.7% with 285 sales compared to 389 a year ago.

Forty-nine percent of July single-family home sales closed above the original asking price compared to 70% one year ago and 62% one month ago. Although the majority, or 66%, of sold single-family homes received the full asking price or more, that share also fell compared to 79% of sales during the same time last year. The portion of condo sales that closed above the original asking price was 37%, nearly flat with the previous year's 38%, but down slightly compared to recent months. Sixty percent of closed condo sales in July received the full asking price or more compared to 62% both a year ago and last month.

A larger portion of new single-family home listings remained in active inventory at the end of the month. Out of the 386 new listings, 243, or 63%, remained active compared to 46% last year. Similarly, the condo market also saw a larger share of new listings remaining in active inventory at the end of the month. Of the 616 new listings, 353 or 57% remained active compared to 49% at the end of July 2021.

Oahu Monthly Housing Statistics

July 2022



SINGLE-FAMILY HOMES

Median Sales Price	YoY %chg
\$1,107,944	+11.6%
Closed Sales	YoY %chg
312	-22.8%
Average Sales Price	YoY %chg
\$1,329,023	+5.0%

CONDOS

Median Sales Price	YoY %chg	
\$500,000	+5.3%	
Closed Sales	YoY %chg	
518	-22.8%	
Average Sales Price	YoY %chg	
\$590,934	+8.6%	

YoY % chg = year-over-year percent change comparing current month to the same month last year.

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Monthly Indicators

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	Single-Family Homes				
July 2022	Jul-22	Jul-21	YoY %chg	Jun-22	MoM %chg
Closed Sales	312	404	-22.8%	357	-12.6%
Median Sales Price	\$1,107,944	\$992,500	11.6%	\$1,100,000	0.7%
Average Sales Price	\$1,329,023	\$1,265,382	5.0%	\$1,382,559	-3.9%
Median Days on Market	11	9	22.2%	10	10.0%
Percent of Orig. List Price Received	100.0%	103.9%	-3.8%	102.0%	-2.0%
New Listings	386	469	-17.7%	391	-1.3%
Pending Sales*	297	433	-31.4%	305	-2.6%
Active Inventory*	576	415	38.8%	527	9.3%
Total Inventory in Escrow*	479	735	-34.8%	509	-5.9%
Months Supply of Active Inventory*	1.6	1.1	45.5%	1.5	6.7%
*con featurates on pages 0.12 regarding methodology undates. VoV.9/ obg = year over year persent change comparing ourrent month to the came month last					

		Condos		
Jul-22	Jul-21	YoY %chg	Jun-22	MoM %chg
518	671	-22.8%	626	-17.3%
\$500,000	\$475,000	5.3%	\$534,000	-6.4%
\$590,934	\$544,064	8.6%	\$631,822	-6.5%
12	11	9.1%	11	9.1%
100.0%	100.0%	0.0%	100.0%	0.0%
616	664	-7.2%	686	-10.2%
484	658	-26.4%	501	-3.4%
1,050	969	8.4%	998	5.2%
676	1,026	-34.1%	728	-7.1%
1.7	1.8	-5.6%	1.6	6.2%

YoY % chg = year-over-year percent change comparing current month to the same month last year.

MoM% chg = month-over-month percent change comparing current month to the previous month.

	Single-Family Homes				
Year-to-Date	YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg
Closed Sales	2,266	2,547	-11.0%	1,974	14.8%
Median Sales Price	\$1,110,500	\$950,000	16.9%	\$790,000	40.6%
Average Sales Price	\$1,415,213	\$1,204,248	17.5%	\$959,247	47.5%
Median Days on Market	10	9	11.1%	19	-47.4%
Percent of Orig. List Price Received	101.6%	101.8%	-0.2%	98.6%	3.0%
New Listings	2,745	2,966	-7.5%	2,666	3.0%
Pending Sales*	2,339	2,800	-16.5%	2,457	-4.8%

	Condos			
YTD-2022	YTD-2021	1-yr %chg	YTD-2020	2-yr %chg
4,214	4,108	2.6%	2,440	72.7%
\$515,000	\$459,000	12.2%	\$430,000	19.8%
\$615,320	\$537,973	14.4%	\$500,776	22.9%
11	13	-15.4%	30	-63.3%
100.0%	100.0%	0.0%	97.8%	2.2%
4,830	4,834	-0.1%	4,149	16.4%
4,157	4,512	-7.9%	2,733	52.1%

^{*}see footnotes on pages 9-12 regarding methodology updates

^{*}see footnotes on pages 9-12 regarding methodology updates

¹⁻yr % chg = percent change comparing the current YTD time period to the same YTD time period one year ago. 2-yr % chg = percent change comparing the current YTD time period to the same YTD time period two years ago.





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(A count of properties that have closed in a given month)

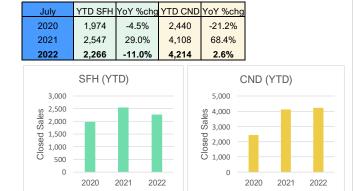
Mo-Yr	Single-Family Homes	Condos	Total
Jul-19	372	513	885
Aug-19	360	512	872
Sep-19	347	466	813
Oct-19	347	472	819
Nov-19	320	434	754
Dec-19	309	428	737
Jan-20	265	379	644
Feb-20	247	316	563
Mar-20	303	410	713
Apr-20	248	343	591
May-20	248	254	502
Jun-20	302	312	614
Jul-20	361	426	787
Aug-20	370	409	779
Sep-20	391	456	847
Oct-20	345	480	825
Nov-20	338	407	745
Dec-20	420	514	934
Jan-21	291	392	683
Feb-21	260	446	706
Mar-21	361	626	987
Apr-21	375	645	1,020
May-21	405	598	1,003
Jun-21	451	730	1,181
Jul-21	404	671	1,075
Aug-21	425	675	1,100
Sep-21	424	615	1,039
Oct-21	381	611	992
Nov-21	371	601	972
Dec-21	378	593	971
Jan-22	326	552	878
Feb-22	241	486	727
Mar-22	321	672	993
Apr-22	365	672	1,037
May-22	344	688	1,032
Jun-22	357	626	983
Jul-22	312	518	830







Monthly Closed Sales



Year-to-Date Closed Sales

Median Sales Price

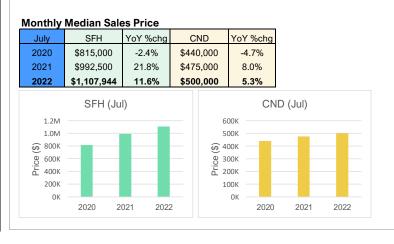


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(The median sales price of all closed properties in a given month)

Mo/Yr	Single-Family Homes	Condos
Jul-19	\$835,000	\$461,500
Aug-19	\$790,000	\$419,500
Sep-19	\$777,000	\$445,000
Oct-19	\$780,000	\$441,000
Nov-19	\$794,750	\$415,000
Dec-19	\$820,000	\$425,500
Jan-20	\$770,000	\$429,000
Feb-20	\$765,000	\$430,000
Mar-20	\$810,000	\$435,000
Apr-20	\$809,000	\$450,000
May-20	\$797,000	\$399,000
Jun-20	\$770,000	\$421,500
Jul-20	\$815,000	\$440,000
Aug-20	\$839,000	\$430,000
Sep-20	\$880,000	\$445,000
Oct-20	\$865,000	\$439,500
Nov-20	\$872,500	\$420,000
Dec-20	\$870,000	\$455,000
Jan-21	\$883,000	\$452,000
Feb-21	\$917,500	\$457,500
Mar-21	\$950,000	\$451,000
Apr-21	\$928,000	\$450,000
May-21	\$978,000	\$457,750
Jun-21	\$979,000	\$460,000
Jul-21	\$992,500	\$475,000
Aug-21	\$1,050,000	\$500,000
Sep-21	\$1,050,000	\$478,000
Oct-21	\$1,000,000	\$500,000
Nov-21	\$1,050,000	\$500,000
Dec-21	\$1,050,000	\$485,000
Jan-22	\$1,050,000	\$510,000
Feb-22	\$1,125,000	\$497,000
Mar-22	\$1,150,000	\$515,500
Apr-22	\$1,105,000	\$510,000
May-22	\$1,153,500	\$516,500
Jun-22	\$1,100,000	\$534,000
Jul-22	\$1,107,944	\$500,000







Average Sales Price



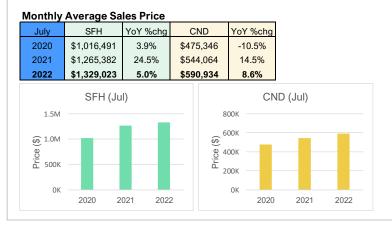
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(The average sales price of all closed properties in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Jul-19	\$978,651	\$530,870
Aug-19	\$961,456	\$486,234
Sep-19	\$952,257	\$545,491
Oct-19	\$924,895	\$516,273
Nov-19	\$1,058,258	\$485,383
Dec-19	\$983,758	\$576,898
Jan-20	\$899,689	\$508,395
Feb-20	\$974,283	\$527,836
Mar-20	\$972,367	\$528,606
Apr-20	\$941,708	\$521,484
May-20	\$1,003,419	\$453,220
Jun-20	\$899,271	\$481,220
Jul-20	\$1,016,491	\$475,346
Aug-20	\$1,022,449	\$527,573
Sep-20	\$1,073,692	\$545,367
Oct-20	\$1,065,594	\$479,736
Nov-20	\$1,084,834	\$472,726
Dec-20	\$1,113,076	\$504,222
Jan-21	\$1,050,263	\$496,296
Feb-21	\$1,172,804	\$545,629
Mar-21	\$1,226,827	\$530,257
Apr-21	\$1,194,150	\$520,192
May-21	\$1,246,611	\$555,798
Jun-21	\$1,225,011	\$557,302
Jul-21	\$1,265,382	\$544,064
Aug-21	\$1,316,681	\$618,612
Sep-21	\$1,289,510	\$558,002
Oct-21	\$1,335,171	\$582,509
Nov-21	\$1,296,551	\$559,007
Dec-21	\$1,303,481	\$604,749
Jan-22	\$1,277,309	\$623,928
Feb-22	\$1,486,088	\$583,367
Mar-22	\$1,570,668	\$623,684
Apr-22	\$1,404,481	\$613,189
May-22	\$1,450,008	\$625,327
Jun-22	\$1,382,559	\$631,822
Jul-22	\$1,329,023	\$590,934



Year-to-Date Average Sales Price





Median Days on Market



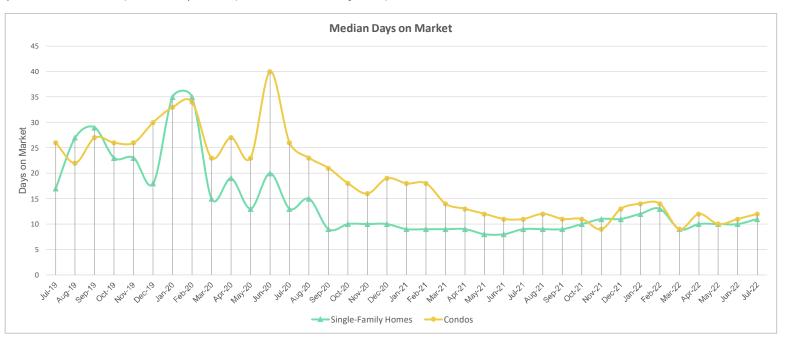
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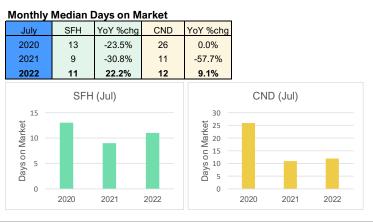
Jul-22

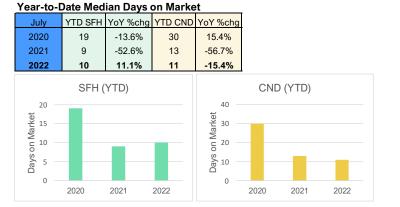
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(Days on Market represents the number of days from when a property is first listed to when an offer is accepted; the Median Days on Market represents the median of all sales in a given month)

	Single-Family	
Mo/Yr	Homes	Condos
Jul-19	17	26
Aug-19	27	22
Sep-19	29	27
Oct-19	23	26
Nov-19	23	26
Dec-19	18	30
Jan-20	35	33
Feb-20	35	34
Mar-20	15	23
Apr-20	19	27
May-20	13	23
Jun-20	20	40
Jul-20	13	26
Aug-20	15	23
Sep-20	9	21
Oct-20	10	18
Nov-20	10	16
Dec-20	10	19
Jan-21	9	18
Feb-21	9	18
Mar-21	9	14
Apr-21	9	13
May-21	8	12
Jun-21	8	11
Jul-21	9	11
Aug-21	9	12
Sep-21	9	11
Oct-21	10	11
Nov-21	11	9
Dec-21	11	13
Jan-22	12	14
Feb-22	13	14
Mar-22	9	9
Apr-22	10	12
May-22	10	10
Jun-22	10	11







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July 2022

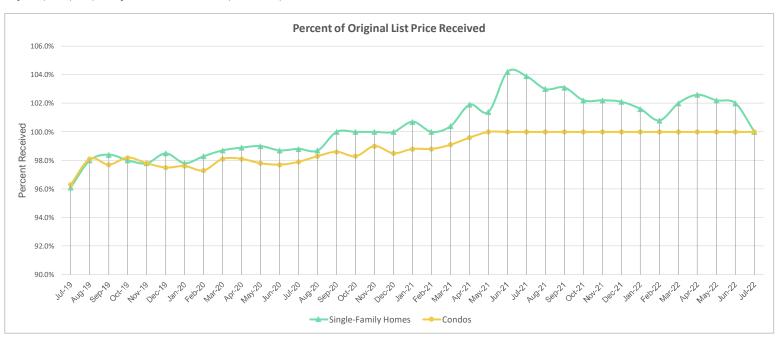
OAHU, HAWAII

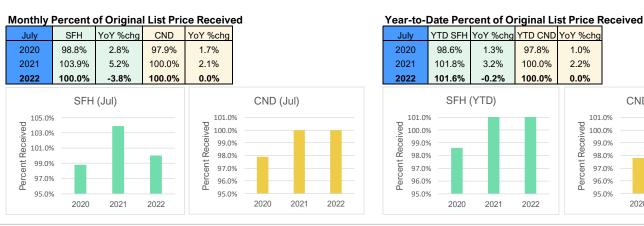
Jul-22

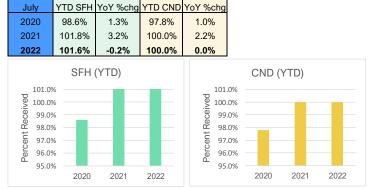
100.0%

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period indicated)

Mo/Yr	Single-Family Homes	Condos
Jul-19	96.1%	96.3%
Aug-19	98.0%	98.1%
	98.4%	97.7%
Sep-19 Oct-19	98.0%	98.2%
Nov-19 Dec-19	97.8% 98.5%	97.8% 97.5%
Jan-20	97.8%	97.6%
Feb-20	98.3%	97.3%
Mar-20	98.7%	98.1%
Apr-20	98.9%	98.1%
May-20	99.0%	97.8%
Jun-20	98.7%	97.7%
Jul-20	98.8%	97.9%
Aug-20	98.7%	98.3%
Sep-20	100.0%	98.6%
Oct-20	100.0%	98.3%
Nov-20	100.0%	99.0%
Dec-20	100.0%	98.5%
Jan-21	100.7%	98.8%
Feb-21	100.0%	98.8%
Mar-21	100.4%	99.1%
Apr-21	101.9%	99.6%
May-21	101.4%	100.0%
Jun-21	104.2%	100.0%
Jul-21	103.9%	100.0%
Aug-21	103.0%	100.0%
Sep-21	103.1%	100.0%
Oct-21	102.2%	100.0%
Nov-21	102.2%	100.0%
Dec-21	102.1%	100.0%
Jan-22	101.6%	100.0%
Feb-22	100.8%	100.0%
Mar-22	102.0%	100.0%
Apr-22	102.6%	100.0%
May-22	102.2%	100.0%
Jun-22	102.0%	100.0%







100.0%

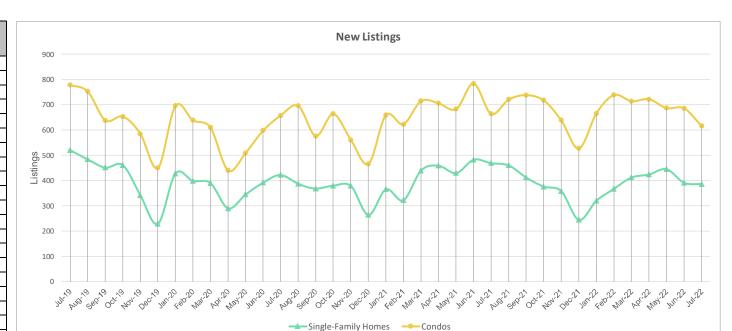
New Listings

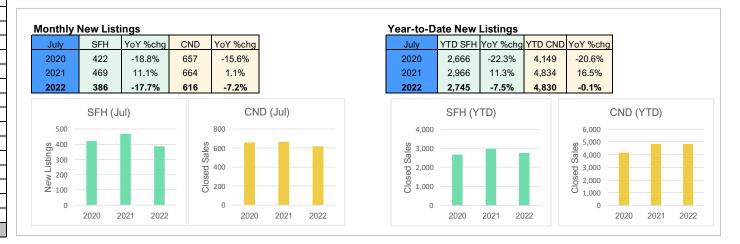
July 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

	Single-Family		
Mo-Yr	Homes	Condos	Total
Jul-19	520	778	1,298
Aug-19	484	753	1,237
Sep-19	451	638	1,089
Oct-19	461	653	1,114
Nov-19	342	585	927
Dec-19	229	450	679
Jan-20	428	696	1,124
Feb-20	399	639	1,038
Mar-20	390	610	1,000
Apr-20	290	440	730
May-20	345	509	854
Jun-20	392	598	990
Jul-20	422	657	1,079
Aug-20	387	696	1,083
Sep-20	368	576	944
Oct-20	380	664	1,044
Nov-20	379	561	940
Dec-20	264	466	730
Jan-21	365	659	1,024
Feb-21	322	623	945
Mar-21	439	715	1,154
Apr-21	459	706	1,165
May-21	430	683	1,113
Jun-21	482	784	1,266
Jul-21	469	664	1,133
Aug-21	460	721	1,181
Sep-21	412	738	1,150
Oct-21	376	717	1,093
Nov-21	358	639	997
Dec-21	245	527	772
Jan-22	320	666	986
Feb-22	367	739	1,106
Mar-22	412	714	1,126
Apr-22	424	722	1,146
May-22	445	687	1,132
Jun-22	391	686	1,077
Jul-22	386	616	1,002





Pending Sales*

July 2022

OAHU, HAWAII

(A measure of contract activity represented by a count of properties that have had offers accepted on them during a given month)



Mo/Yr	Single-Family Homes	Condos	Total
Jul-19	393	510	903
Aug-19	396	502	898
Sep-19	337	443	780
Oct-19	349	441	790
Nov-19	301	419	720
Dec-19	240	319	559
Jan-20	328	405	733
Feb-20	357	449	806
Mar-20	316	379	695
Apr-20	274	234	508
May-20	337	329	666
Jun-20	423	454	877
Jul-20	422	483	905
Aug-20	410	493	903
Sep-20	389	451	840
Oct-20	358	484	842
Nov-20	394	470	864
Dec-20	315	438	753
Jan-21	329	534	863
Feb-21	365	572	937
Mar-21	370	656	1,026
Apr-21	450	727	1,177
May-21	431	699	1,130
Jun-21	422	666	1,088
Jul-21	433	658	1,091
Aug-21	415	617	1,032
Sep-21	398	629	1,027
Oct-21	400	630	1,030
Nov-21	367	573	940
Dec-21	287	511	798
Jan-22	315	574	889
Feb-22	316	643	959
Mar-22	384	691	1,075
Apr-22	366	663	1,029
May-22	356	601	957
Jun-22	305	501	806
Jul-22	297	484	781





^{*}Methodology updated as of 2021 to reflect a count of properties that entered contract within the given month and remain in escrow status at the end of the month (also applied to historical data shown above).

Pending Sales, in reports prior to 2021, reflect a count of all listings that held a Pending (EN) status throughout the given month.

Active Inventory*

July 2022

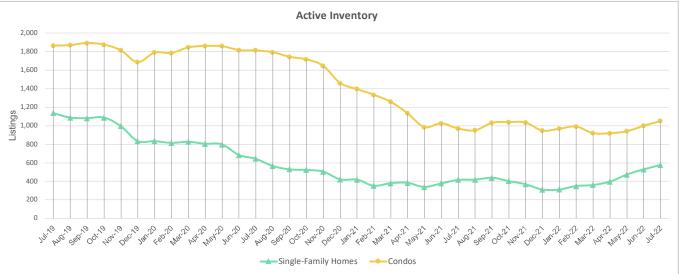
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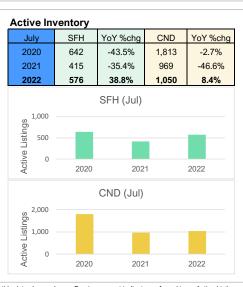
Jul-22

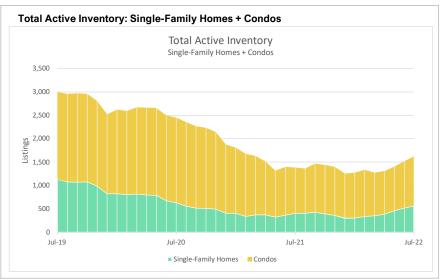
(The number of properties in Active (A) status at the end of the given month)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Jul-19	1,137	1,863	3,000
Aug-19	1,086	1,869	2,955
Sep-19	1,080	1,892	2,972
Oct-19	1,086	1,874	2,960
Nov-19	995	1,814	2,809
Dec-19	833	1,685	2,518
Jan-20	833	1,789	2,622
Feb-20	814	1,784	2,598
Mar-20	825	1,845	2,670
Apr-20	804	1,860	2,664
May-20	797	1,858	2,655
Jun-20	683	1,815	2,498
Jul-20	642	1,813	2,455
Aug-20	565	1,792	2,357
Sep-20	529	1,742	2,271
Oct-20	521	1,715	2,236
Nov-20	503	1,645	2,148
Dec-20	419	1,459	1,878
Jan-21	417	1,396	1,813
Feb-21	350	1,332	1,682
Mar-21	379	1,257	1,636
Apr-21	381	1,133	1,514
May-21	337	983	1,320
Jun-21	377	1,025	1,402
Jul-21	415	969	1,384
Aug-21	416	950	1,366
Sep-21	437	1,030	1,467
Oct-21	401	1,039	1,440
Nov-21	366	1,033	1,399
Dec-21	309	946	1,255
Jan-22	311	967	1,278
Feb-22	348	989	1,337
Mar-22	360	919	1,279
Apr-22	395	917	1,312
May-22	471	939	1,410
Jun-22	527	998	1,525









^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

1,050

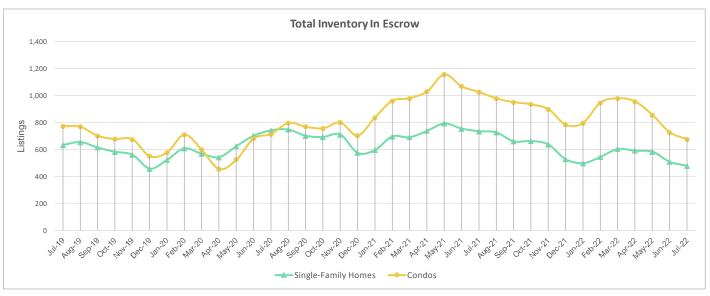
Total Inventory In Escrow*

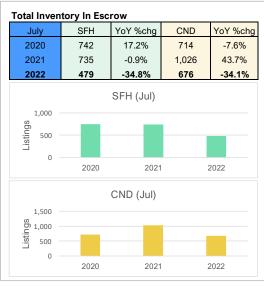
July 2022

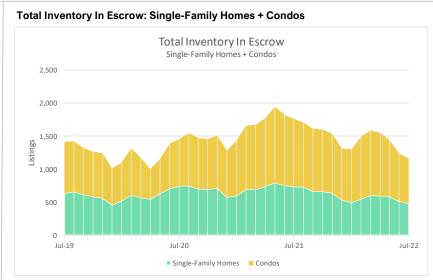
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(The number of properties in escrow at the end of the given month / combined listings in ES and EN status)

	Single-Family		
Mo/Yr	Homes	Condos	Total
Jul-19	633	773	1,406
Aug-19	655	770	1,425
Sep-19	615	702	1,317
Oct-19	583	678	1,261
Nov-19	561	676	1,237
Dec-19	458	551	1,009
Jan-20	523	577	1,100
Feb-20	608	710	1,318
Mar-20	569	600	1,169
Apr-20	543	455	998
May-20	625	525	1,150
Jun-20	703	682	1,385
Jul-20	742	714	1,456
Aug-20	748	797	1,545
Sep-20	702	769	1,471
Oct-20	693	757	1,450
Nov-20	711	800	1,511
Dec-20	575	703	1,278
Jan-21	596	837	1,433
Feb-21	697	960	1,657
Mar-21	691	979	1,670
Apr-21	739	1,030	1,769
May-21	793	1,157	1,950
Jun-21	754	1,068	1,822
Jul-21	735	1,026	1,761
Aug-21	727	979	1,706
Sep-21	660	951	1,611
Oct-21	663	935	1,598
Nov-21	637	899	1,536
Dec-21	528	784	1,312
Jan-22	498	797	1,295
Feb-22	544	946	1,490
Mar-22	603	980	1,583
Apr-22	592	956	1,548
May-22	583	856	1,439
Jun-22	509	728	1,237
Jul-22	479	676	1,155







^{*}New indicator added to reports as of 2021, including applicable historical data

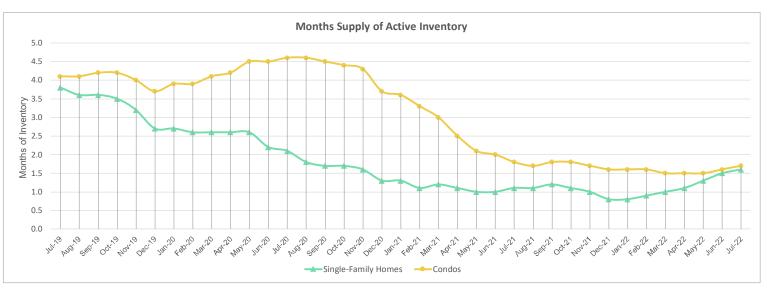
Months Supply of Active Inventory*

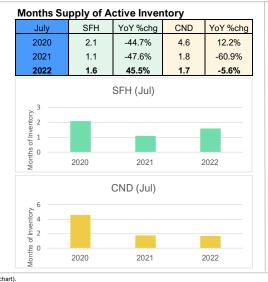


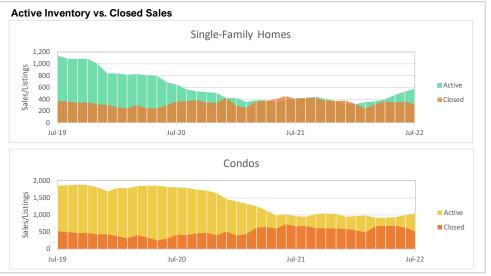
OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

	Single-Family	
Mo/Yr	Homes	Condos
Jul-19	3.8	4.1
Aug-19	3.6	4.1
Sep-19	3.6	4.2
Oct-19	3.5	4.2
Nov-19	3.2	4.0
Dec-19	2.7	3.7
Jan-20	2.7	3.9
Feb-20	2.6	3.9
Mar-20	2.6	4.1
Apr-20	2.6	4.2
May-20	2.6	4.5
Jun-20	2.2	4.5
Jul-20	2.1	4.6
Aug-20	1.8	4.6
Sep-20	1.7	4.5
Oct-20	1.7	4.4
Nov-20	1.6	4.3
Dec-20	1.3	3.7
Jan-21	1.3	3.6
Feb-21	1.1	3.3
Mar-21	1.2	3.0
Apr-21	1.1	2.5
May-21	1.0	2.1
Jun-21	1.0	2.0
Jul-21	1.1	1.8
Aug-21	1.1	1.7
Sep-21	1.2	1.8
Oct-21	1.1	1.8
Nov-21	1.0	1.7
Dec-21	0.8	1.6
Jan-22	0.8	1.6
Feb-22	0.9	1.6
Mar-22	1.0	1.5
Apr-22	1.1	1.5
May-22	1.3	1.5
Jun-22	1.5	1.6
.lul-22	1.6	1.7







Months of Inventory, in reports prior to 2021, reflect a comparison of active listings to average pending sales.

^{*}Methodology updated as of 2021 (also applied to historical data shown on this chart).

Housing Supply Overview



July 2022
OAHU, HAWAII
(A year-over-year overview of the availability and sales of properties in a given month, by price range)



	CI	osed Sa	iles	M	ledian D	ays on	Market		t of Origi ce Recei		Ne	ew Listin	ıgs	Pei	nding Sa	ales	Acti	ve Invei	ntory		al Inven n Escro	•		nths Supp ive Inven	
Single-Family Homes	Jul-22	Jul-21	%chg	J	Jul-22	Jul-21	%chg	Jul-22	Jul-21	%chg	Jul-22	Jul-21	%chg	Jul-22	Jul-21	%chg	Jul-22	Jul-21	%chg	Jul-22	Jul-21	%chg	Jul-22	Jul-21	%chg
\$449,999 and below	4	4	0.0%		83	15	453.3%	82.7%	100.0%	-17.3%	2	6	-66.7%	2	5	-60.0%	5	7	-28.6%	6	17	-64.7%	1.7	1.0	70.0%
\$450,000 - \$599,999	6	21	-71.4%		17	8	112.5%	99.3%	103.6%	-4.2%	4	20	-80.0%	8	19	-57.9%	7	13	-46.2%	21	39	-46.2%	0.9	0.7	28.6%
\$600,000 - \$699,999	8	27	-70.4%		18	9	100.0%	98.6%	103.0%	-4.3%	18	28	-35.7%	13	36	-63.9%	25	10	150.0%	23	70	-67.1%	1.8	0.3	500.0%
\$700,000 - \$799,999	19	33	-42.4%		8	9	-11.1%	100.0%	103.4%	-3.3%	29	50	-42.0%	26	51	-49.0%	34	23	47.8%	46	95	-51.6%	1.2	0.4	200.0%
\$800,000 - \$899,999	38	66	-42.4%		10	9	11.1%	100.0%	106.2%	-5.8%	49	69	-29.0%	31	67	-53.7%	63	35	80.0%	53	102	-48.0%	1.4	0.6	133.3%
\$900,000 - \$999,999	54	52	3.8%		10	9	11.1%	102.3%	104.4%	-2.0%	54	65	-16.9%	45	58	-22.4%	50	36	38.9%	70	85	-17.6%	1.0	0.8	25.0%
\$1,000,000 - \$1,499,999	115	124	-7.3%		12	9	33.3%	100.0%	104.0%	-3.8%	128	122	4.9%	117	117	0.0%	153	89	71.9%	156	186	-16.1%	1.3	1.0	30.0%
\$1,500,000 - 1,999,999	37	39	-5.1%		10	9	11.1%	101.3%	105.6%	-4.1%	47	54	-13.0%	33	51	-35.3%	73	57	28.1%	56	76	-26.3%	1.7	2.0	-15.0%
\$2,000,000 - \$2,999,999	21	27	-22.2%		9	21	-57.1%	100.0%	98.3%	1.7%	30	28	7.1%	14	19	-26.3%	62	44	40.9%	30	41	-26.8%	2.7	2.3	17.4%
\$3,000,000 and above	10	11	-9.1%		12	21	-42.9%	100.0%	97.5%	2.6%	25	27	-7.4%	8	10	-20.0%	104	101	3.0%	18	24	-25.0%	6.1	9.2	-33.7%
All Single-Family Homes	312	404	-22.8%		11	9	22.2%	100.0%	103.9%	-3.8%	386	469	-17.7%	297	433	-31.4%	576	415	38.8%	479	735	-34.8%	1.6	1.1	45.5%

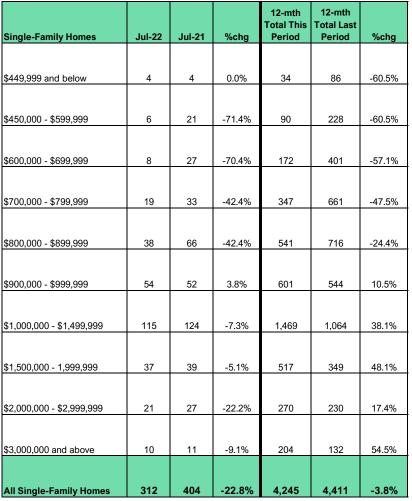
	Cle	osed Sal	les	Med	ian Days o	n Market		t of Origi ce Recei		Ne	w Listir	ngs	Pe	nding Sa	ales	Acti	ve Inver	itory		al Invent	-		ths Suppive Inven	•
Condos	Jul-22	Jul-21	%chg	Jul-	22 Jul-21	%chg	Jul-22	Jul-21	%chg	Jul-22	Jul-21	%chg	Jul-22	Jul-21	%chg	Jul-22	Jul-21	%chg	Jul-22	Jul-21	%chg	Jul-22	Jul-21	%chg
\$149,999 and below	11	24	-54.2%	54	. 11	390.9%	89.2%	98.7%	-9.6%	10	21	-52.4%	21	26	-19.2%	26	42	-38.1%	28	45	-37.8%	1.4	2.1	-33.3%
\$150,000 - \$299,999	55	116	-52.6%	13	28	-53.6%	97.8%	98.0%	-0.2%	77	94	-18.1%	56	106	-47.2%	162	185	-12.4%	90	166	-45.8%	2.0	2.2	-9.1%
\$300,000 - \$399,999	105	104	1.0%	11	11	0.0%	100.0%	100.0%	0.0%	88	109	-19.3%	75	107	-29.9%	110	157	-29.9%	101	165	-38.8%	1.2	1.6	-25.0%
\$400,000 - \$499,999	82	111	-26.1%	10	8	25.0%	100.0%	100.4%	-0.4%	119	122	-2.5%	108	118	-8.5%	128	115	11.3%	132	183	-27.9%	1.2	1.1	9.1%
\$500,000 - \$599,999	78	87	-10.3%	10	9	11.1%	100.0%	100.0%	0.0%	77	93	-17.2%	75	100	-25.0%	83	80	3.8%	109	148	-26.4%	0.9	1.0	-10.0%
\$600,000 - \$699,999	59	78	-24.4%	14	. 9	55.6%	100.0%	101.5%	-1.5%	64	69	-7.2%	48	63	-23.8%	89	65	36.9%	74	104	-28.8%	1.3	1.1	18.2%
\$700,000 - \$999,999	92	111	-17.1%	12	10	20.0%	100.0%	100.0%	0.0%	126	95	32.6%	77	88	-12.5%	214	131	63.4%	100	134	-25.4%	2.0	2.4	-16.7%
\$1,000,000 - \$1,499,999	21	23	-8.7%	19	10	90.0%	96.6%	100.0%	-3.4%	38	41	-7.3%	13	34	-61.8%	114	56	103.6%	26	53	-50.9%	3.6	3.3	9.1%
\$1,500,000 - \$1,999,999	6	11	-45.5%	5	76	-93.4%	100.0%	92.9%	7.6%	11	9	22.2%	7	6	16.7%	61	42	45.2%	10	10	0.0%	6.8	8.4	-19.0%
\$2,000,000 and above	9	6	50.0%	21	39	-46.2%	96.2%	94.7%	1.6%	6	11	-45.5%	4	10	-60.0%	63	96	-34.4%	6	18	-66.7%	6.3	16.0	-60.6%
All Condos	518	671	-22.8%	12	11	9.1%	100.0%	100.0%	0.0%	616	664	-7.2%	484	658	-26.4%	1,050	969	8.4%	676	1,026	-34.1%	1.7	1.8	-5.6%

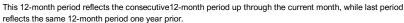
Closed Sales by Price Range: Single-Family Homes

July 2022

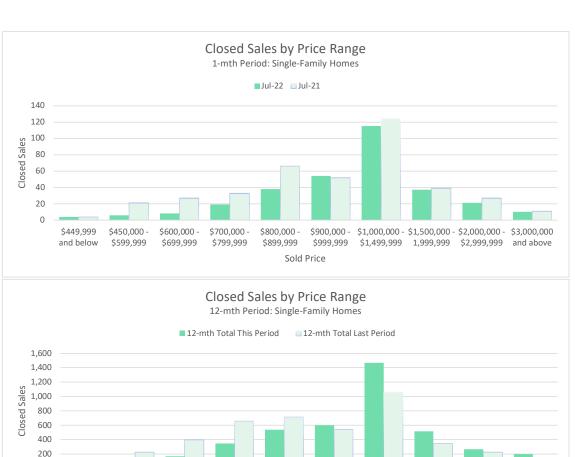
OAHU, HAWAII

(A count of properties that have closed in a given month)









\$449.999

and below

\$450.000 -

\$599,999

\$699,999

\$700.000

\$799,999

\$800.000 -

\$899,999

Sold Price

\$999,999

\$900.000 - \$1.000.000 - \$1.500.000 - \$2.000.000 - \$3.000.000

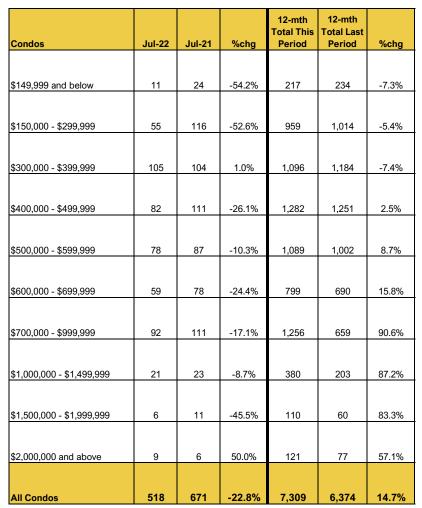
\$1,499,999 1,999,999 \$2,999,999 and above

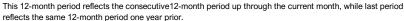
Closed Sales by Price Range: Condos

July 2022

OAHU, HAWAII

(A count of properties that have closed in a given month)









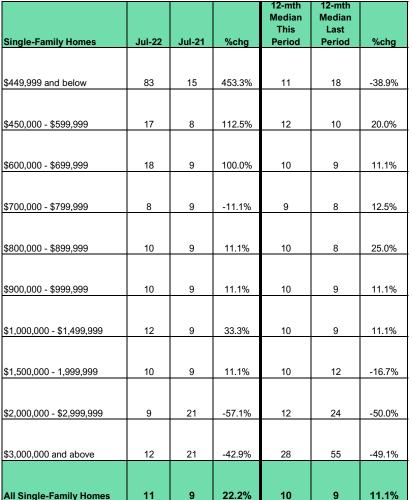


Median Days on Market by Price Range: Single-Family Homes



OAHU, HAWAII

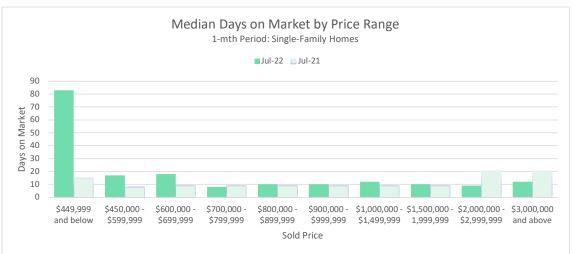
(The median number of days from when a property is first listed to when an offer is accepted)

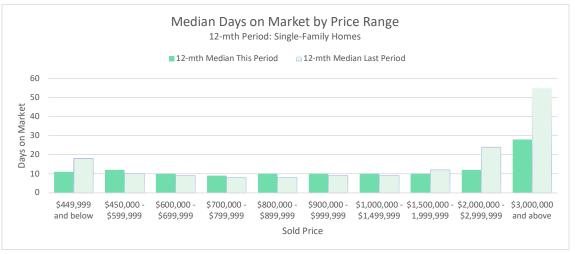


All Single-Family Homes 11 9 22.2% 10 9 11.1%

This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





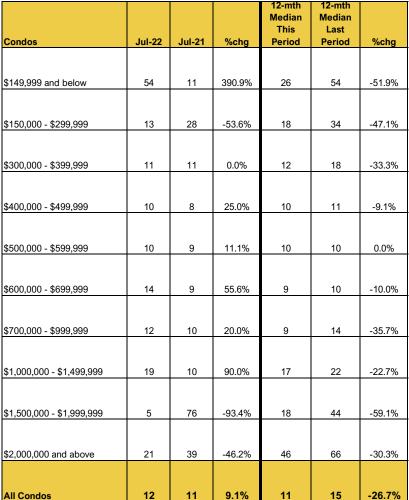


Median Days on Market by Price Range: Condos

July 2022

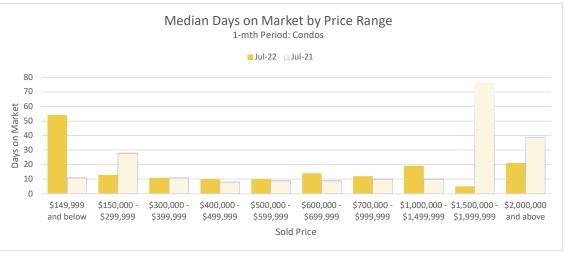
OAHU, HAWAII

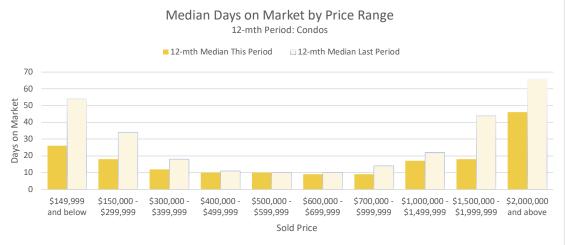
(The median number of days from when a property is first listed to when an offer is accepted)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.







Median Percent of Original List Price Received by Price Range: Single-Family Homes

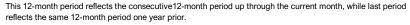


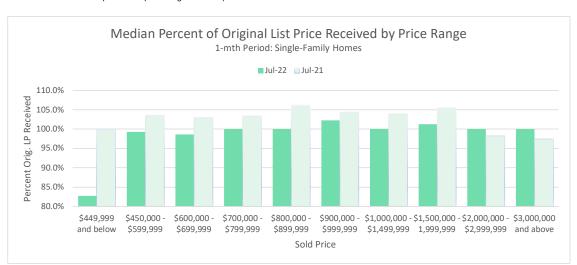
July 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
Single-Family Homes	Jul-22	Jul-21	%chg	This Period	Last Period	%chg
Single-railing nomes	Jui-22	Jui-21	76CHg	Period	Periou	70CHg
\$449,999 and below	82.7%	100.0%	-17.3%	100.0%	98.5%	1.5%
\$450,000 - \$599,999	99.3%	103.6%	-4.2%	100.0%	100.0%	0.0%
\$600,000 - \$699,999	98.6%	103.0%	-4.3%	100.8%	100.2%	0.6%
ψουσ,σου - ψοσσ,σσσ	30.070	100.070	-4.570	100.070	100.270	0.070
\$700,000 - \$799,999	100.0%	103.4%	-3.3%	102.2%	101.4%	0.8%
\$800,000 - \$899,999	100.0%	106.2%	-5.8%	102.7%	101.7%	1.0%
\$900,000 - \$999,999	102.3%	104.4%	-2.0%	102.6%	101.6%	1.0%
Φ4 000 000 Φ4 400 000	400.00/	404.00/	2.00/	400.00/	400.40/	0.50/
\$1,000,000 - \$1,499,999	100.0%	104.0%	-3.8%	102.6%	100.1%	2.5%
\$1,500,000 - 1,999,999	101.3%	105.6%	-4.1%	102.3%	100.0%	2.3%
\$2,000,000 - \$2,999,999	100.0%	98.3%	1.7%	100.1%	97.8%	2.4%
\$3,000,000 and above	100.0%	97.5%	2.6%	96.9%	96.0%	0.9%
40,000,000 and above	100.070	37.070	2.070	00.070	00.070	0.070
All Single-Family Homes	100.0%	103.9%	-3.8%	102.0%	100.3%	1.7%







Median Percent of Original List Price Received by Price Range: Condos

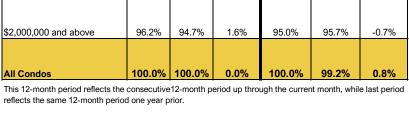


July 2022

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price; reported percentage is the median of all sales for the period and price range indicated)

				12-mth Median	12-mth Median	
				This	Last	
Condos	Jul-22	Jul-21	%chg	Period	Period	%chg
\$149,999 and below	89.2%	98.7%	-9.6%	96.6%	92.8%	4.1%
\$150,000 - \$299,999	97.8%	98.0%	-0.2%	98.6%	96.9%	1.8%
\$300,000 - \$399,999	100.0%	100.0%	0.0%	100.0%	98.6%	1.4%
\$400,000 - \$499,999	100.0%	100.4%	-0.4%	100.0%	100.0%	0.0%
\$500,000 - \$599,999	100.0%	100.0%	0.0%	100.2%	100.0%	0.2%
\$600,000 - \$699,999	100.0%	101.5%	-1.5%	100.8%	100.0%	0.8%
\$700,000 - \$999,999	100.0%	100.0%	0.0%	100.2%	99.7%	0.5%
\$1,000,000 - \$1,499,999	96.6%	100.0%	-3.4%	98.5%	98.0%	0.5%
\$1,500,000 - \$1,999,999	100.0%	92.9%	7.6%	97.7%	94.3%	3.6%
\$2,000,000 and above	96.2%	94.7%	1.6%	95.0%	95.7%	-0.7%
All Condos	100.0%	100.0%	0.0%	100.0%	99.2%	0.8%







New Listings by Price Range: Single-Family Homes

July 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)

Single-Family Homes	Jul-22	Jul-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
origie-r army riomes	Jui-22	Jul-21	/ocng	1 eriou	i eriou	/ocng
\$449,999 and below	2	6	-66.7%	28	76	-63.2%
\$450,000 - \$599,999	4	20	-80.0%	101	229	-55.9%
\$600,000 - \$699,999	18	28	-35.7%	209	466	-55.2%
\$700,000 - \$799,999	29	50	-42.0%	408	676	-39.6%
\$800,000 - \$899,999	49	69	-29.0%	608	729	-16.6%
\$900,000 - \$999,999	54	65	-16.9%	683	573	19.2%
\$1,000,000 - \$1,499,999	128	122	4.9%	1,411	1,062	32.9%
\$1,500,000 - 1,999,999	47	54	-13.0%	529	423	25.1%
\$2,000,000 - \$2,999,999	30	28	7.1%	320	270	18.5%
\$3,000,000 and above	25	27	-7.4%	299	240	24.6%
All Single-Family Homes	386	469	-17.7%	4,596	4,744	-3.1%

This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.







New Listings by Price Range: Condos

July 2022

OAHU, HAWAII

(A count of properties that have been newly listed on the market in a given month)



Condos	Jul-22	Jul-21	%chg	12-mth Total This Period	12-mth Total Last Period	%chg
-			,001.g			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
\$149,999 and below	10	21	-52.4%	214	289	-26.0%
\$150,000 - \$299,999	77	94	-18.1%	1,074	1,291	-16.8%
\$300,000 - \$399,999	88	109	-19.3%	1,247	1,454	-14.2%
\$400,000 - \$499,999	119	122	-2.5%	1,398	1,436	-2.6%
\$500,000 - \$599,999	77	93	-17.2%	1,165	1,110	5.0%
\$600,000 - \$699,999	64	69	-7.2%	910	735	23.8%
\$700,000 - \$999,999	126	95	32.6%	1,341	849	58.0%
\$1,000,000 - \$1,499,999	38	41	-7.3%	458	321	42.7%
\$1,500,000 - \$1,999,999	11	9	22.2%	181	120	50.8%
\$2,000,000 and above	6	11	-45.5%	184	192	-4.2%
All Condos	616	664	-7.2%	8,172	7,797	4.8%

This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





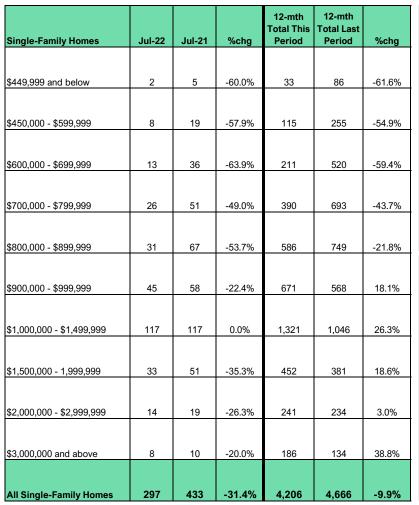


Pending Sales by Price Range: Single-Family Homes

July 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.





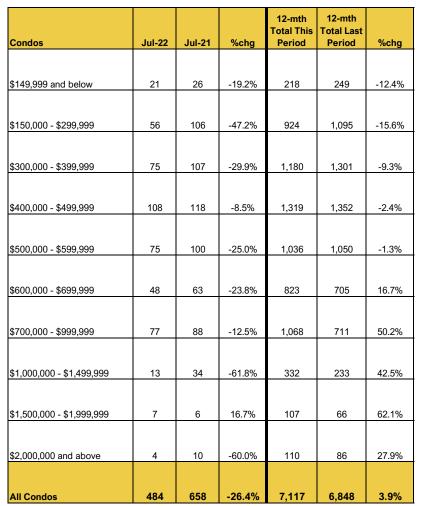


Pending Sales by Price Range: Condos

July 2022

OAHU, HAWAII

(A measure of contract activity / a count of properties that have had offers accepted on them in a given month)



This 12-month period reflects the consecutive12-month period up through the current month, while last period reflects the same 12-month period one year prior.











July 2022

OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Single-Family Homes	Jul-22	Jul-21	YOY chg
\$449,999 and below	5	7	-28.6%
\$450,000 - \$599,999	7	13	-46.2%
\$600,000 - \$699,999	25	10	150.0%
\$700,000 - \$799,999	34	23	47.8%
\$800,000 - \$899,999	63	35	80.0%
\$900,000 - \$999,999	50	36	38.9%
\$1,000,000 - \$1,499,999	153	89	71.9%
\$1,500,000 - 1,999,999	73	57	28.1%
\$2,000,000 - \$2,999,999	62	44	40.9%
\$3,000,000 and above	104	101	3.0%
All Single-Family Homes	576	415	38.8%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)



^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.





July 2022

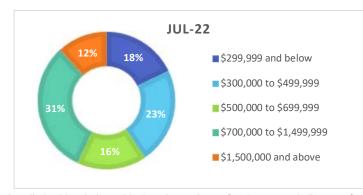
OAHU, HAWAII

(The number of properties active on market at the end of a given month)

Condos	Jul-22	Jul-21	YOY chg
\$149,999 and below	26	42	-38.1%
\$150,000 - \$299,999	162	185	-12.4%
\$300,000 - \$399,999	110	157	-29.9%
\$400,000 - \$499,999	128	115	11.3%
, , ,			
\$500,000 - \$599,999	83	80	3.8%
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\$600,000 - \$699,999	89	65	36.9%
φουσ,σου - φουσ,σου	03	00	30.370
\$700,000 - \$999,999	214	131	63.4%
\$700,000 - \$999,999	214	131	03.470
¢4 000 000	444	F.C	400.00/
\$1,000,000 - \$1,499,999	114	56	103.6%
¢4 500 000 ¢4 000 000	C4	40	45.00/
\$1,500,000 - \$1,999,999	61	42	45.2%
40,000,000	00	00	0.4.404
\$2,000,000 and above	63	96	-34.4%
			2 404
All Condos	1,050	969	8.4%



Active Inventory - Percent Share by Price Range (portion of total active status listings represented by a given price range)





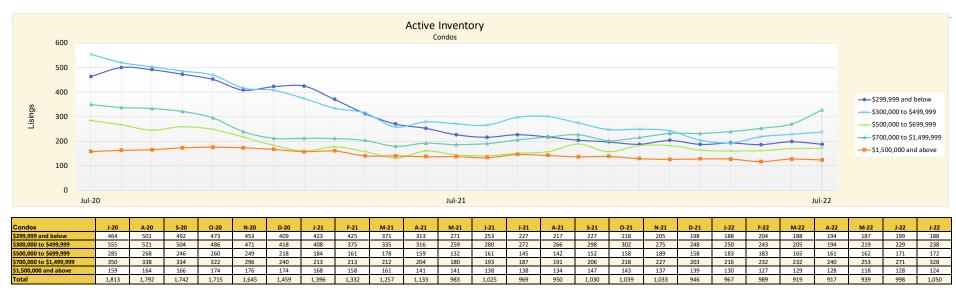
^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.

Active Inventory*: Single-Family Homes and Condos

July 2022 OAHU, HAWAII







^{*}Indicator modified as of 2021 to reflect Active status listings only and applied to historical monthly data shown above. Previous report indicator, referred to as Active Listings, reflected all actively marketed listings in A and ES status.





July 2022

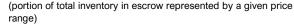
OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Single-Family Homes	Jul-22	Jul-21	YOY chg
, , , , , , , , , , , , , , , , , , ,			
\$449,999 and below	6	17	-64.7%
\$450,000 - \$599,999	21	39	-46.2%
\$600,000 - \$699,999	23	70	-67.1%
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\$700,000 - \$799,999	40	95	-51.6%
\$800,000 - \$899,999	53	102	-48.0%
\$900,000 - \$999,999	70	85	-17.6%
\$1,000,000 - \$1,499,999	156	186	-16.1%
\$1,500,000 - 1,999,999	56	76	-26.3%
#0.000.000 #0.000.000	00	4.4	00.00/
\$2,000,000 - \$2,999,999	30	41	-26.8%
\$3,000,000 and above	18	24	-25.0%
All Single-Family Homes	479	735	-34.8%



Total Inventory In Escrow - Percent Share by Price Range







^{*}New indicator added to reports as of 2021, including applicable historical data.

Total Inventory In Escrow* by Price Range: Condos

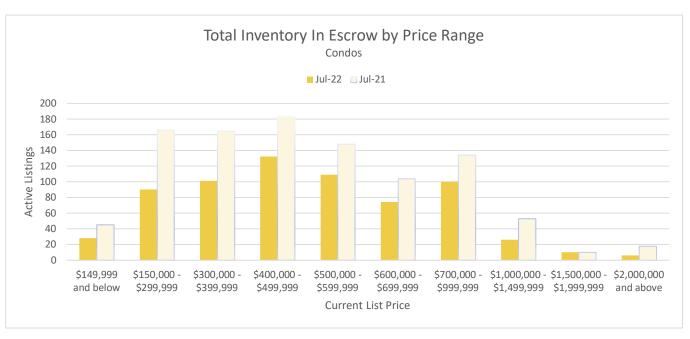


July 2022

OAHU, HAWAII

(The number of properties in an escrow status at the end of a given month)

Condos	Jul-22	Jul-21	YOY chg
			0= 00/
\$149,999 and below	28	45	-37.8%
\$150,000 - \$299,999	90	166	-45.8%
\$300,000 - \$399,999	101	165	-38.8%
\$400,000 - \$499,999	132	183	-27.9%
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\$500,000 - \$599,999	109	148	-26.4%
\$600,000 - \$699,999	74	104	-28.8%
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\$700,000 - \$999,999	100	134	-25.4%
\$1,000,000 - \$1,499,999	26	53	-50.9%
\$1,000,000 - \$1,499,999	20	- 55	-30.9%
\$1,500,000 - \$1,999,999	10	10	0.0%
\$2,000,000 and above	6	18	-66.7%
\$2,000,000 and above	O	10	-00.7%
All Condos	676	1,026	-34.1%



Total Inventory In Escrow - Percent Share by Price Range



(portion of total inventory in escrow represented by a given price range)



^{*}New indicator added to reports as of 2021, including applicable historical data.





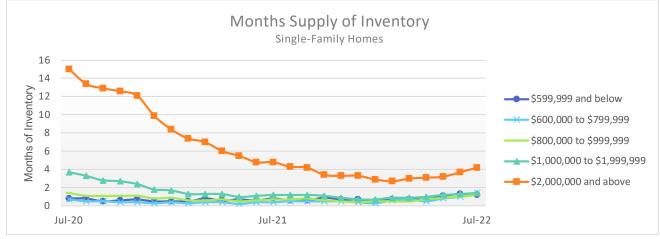
July 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Single-Family Homes	Jul-22	Jul-21	YOY chg
\$449,999 and below	1.7	1.0	70.0%
\$450,000 - \$599,999	0.9	0.7	28.6%
\$ 100,000 \$ \$000,000	0.0	0.7	20.070
\$600,000 - \$699,999	1.8	0.3	500.0%
\$700,000 - \$799,999	1.2	0.4	200.0%
\$800,000 - \$899,999	1.4	0.6	133.3%
\$900,000 - \$999,999	1.0	0.8	25.0%
\$1,000,000 - \$1,499,999	1.3	1.0	30.0%
\$1,500,000 - 1,999,999	1.7	2.0	-15.0%
\$2,000,000 - \$2,999,999	2.7	2.3	17.4%
\$3,000,000 and above	6.1	9.2	-33.7%
All Single-Family Homes	1.6	1.1	45.5%









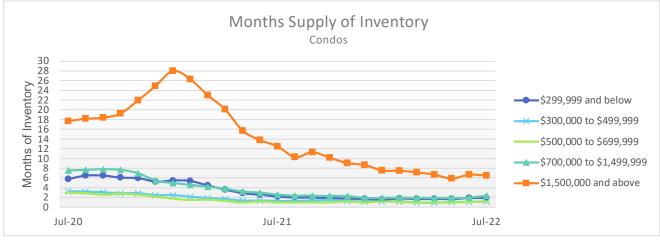
July 2022

OAHU, HAWAII

(Compares active inventory to a rolling 12-month average closed sales)

Condos	Jul-22	Jul-21	YOY chg
\$149,999 and below	1.4	2.1	-33.3%
v 140,000 and below	1	2.1	-00.070
\$150,000 - \$299,999	2.0	2.2	-9.1%
\$300,000 - \$399,999	1.2	1.6	-25.0%
φοσο,σσο - φοσο,σσο	1.2	1.0	-20.070
\$400,000 - \$499,999	1.2	1.1	9.1%
\$500,000 - \$599,999	0.9	1.0	-10.0%
ψοσο,σσο ψοσο,σσο	0.0	1.0	10.070
\$600,000 - \$699,999	1.3	1.1	18.2%
\$700,000 - \$999,999	2.0	2.4	-16.7%
,			
\$1,000,000 - \$1,499,999	3.6	3.3	9.1%
\$1,500,000 - \$1,999,999	6.8	8.4	-19.0%
\$2,000,000 and above	6.3	16.0	-60.6%
All Condos	1.7	1.8	-5.6%



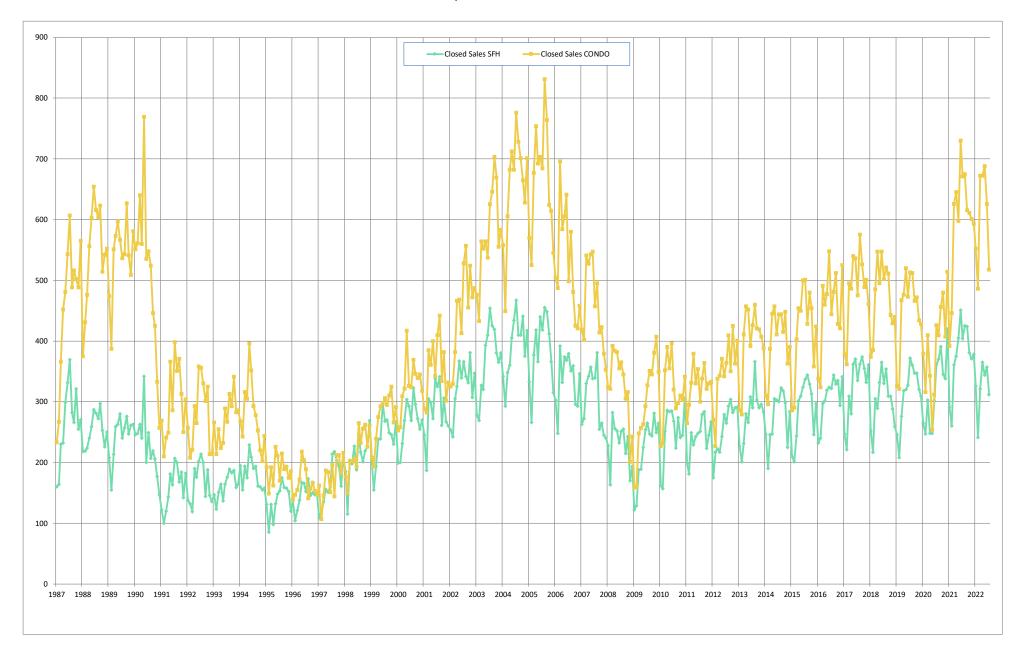






Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



Median Sales Price



Single-Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

